

2020 ASHA Annual Meeting January 22 - January 24 JW Marriott Desert Springs Resort Palm Desert, CA

Schedule of Events

Wednesday, January 22

Location: JW Marriott Golf Club / Palm Course

9:00 a.m. - 3:00 p.m. 20th Annual Golf Tournament

Location: Buses will be located outside the Tour Lobby at 9:30 a.m.

10:00 a.m. - 2:00 p.m. Guided Bike Tour

Location: Santa Rosa Ballroom

5:00 p.m. - 6:15 p.m. Executive Board Reception & Wine Tasting

Location: JW Pavilion

6:00 p.m. - 7:30 p.m. Welcome Reception

Thursday, January 23

Location: Sinatra Ballroom Salons 8-14

7:30 a.m. - 8:30 a.m. Breakfast

8:30 a.m. - **8:45 a.m. Chairman's Welcome** Michael Grust Senior Resource Group

8:45 a.m. - 9:15 a.m. Senior Living Hall of Fame Presentation

Larry Cohen Chair, Senior Living Hall of Fame Selection

Committee

Class of 2020 Inductees:

Lynne Katzmann, Ph.D.

Induction Remarks: Andrew Katzmann

Alice and Emmett Koelsch

Induction Remarks: Aaron Koelsch

Margaret Wylde, Ph.D.

Induction Remarks: David Schless

9:15 a.m. - 9:30 a.m. Where You Live Matters (WYLM) Update Ashley Alpert GlynnDevins Senior Living Marketing Solutions

Janel Wait GlynnDevins Senior Living Marketing Solutions

9:30 a.m. - **10:15 a.m.** Keynote Presentation Bret Stephens The New York Times

Introduction: Julie Robinson, Ventas, Inc.

10:30 a.m. - 11:30 a.m CEO Discussion

Moderator: Adam Kaplan Solera Senior Living

Alan Butler Erickson Living

Jesse Jantzen Lutheran Life Communities

Dan Madsen One Eighty I Leisure Care

Wendy Nowokunski The Northbridge Companies

Location: Santa Rosa Ballroom

11:30 a.m. - 5:30 p.m. Networking Lounge

Location: Sinatra Ballroom Salon 7 11:45 a.m. - 1:00 p.m. Luncheon



2020 ASHA Annual Meeting January 22 - January 24 JW Marriott Desert Springs Resort Palm Desert, CA

Schedule of Events

Thursday, January 23

Location: Buses will be located outside the Tour Lobby at 12:45 p.m.

1:00 p.m. - 3:30 p.m. Tour of Bella Villaggio, a Leisure Care Community

Location: Sinatra Ballroom Salons 1-3 & 4-6

1:00 p.m. - 2:15 p.m. Breakout Sessions I & II

Capital Markets & Valuation Trends Moderator: Cathy Voreyer Wells Fargo Multifamily Capital

Facilitators: Mike Andreasen LCS

Blake Peeper Bridge Seniors

Chris Taylor Capital One Healthcare
Jay Wagner Cushman & Wakefield

Health Care Metrics & Technology *Moderator*: Charles Turner Kare

Facilitators: Amy Johnson LifeLoop

Darin LeGrange Sentrics

Dave Wessinger PointClickCare

Location: Sinatra Ballroom Salons 1-3 & 4-6

2:30 p.m. - 3:45 p.m. Breakout Sessions III & IV

Producing ROI in Digital Marketing Investments *Moderator:* Jamison Gosselin G5

Facilitators: Jonathan Barbieri The Hearth Management

Meghan Lublin Sunrise Senior Living Christy Van Der Westhuizen MBK Senior Living

Senior Living Pre- and Post-Acute Care *Moderator:* Carrie Coumbs Right at Home

Facilitators: Leon Grundstein GenCare Lifestyle

Meredith Mills Country Meadows

Anne Tumlinson Anne Tumlinson Innovations

3:45 p.m. - 5:30 p.m. Networking Time

Location: JW Pavilion

5:30 p.m. - 7:00 p.m. Reception

Friday, January 24

Location: Sinatra Ballroom Salon 7

8:00 a.m. - 9:15 a.m. Executive Board Meeting & Breakfast

Location: Sinatra Ballroom Salons 8-14

8:30 a.m. - 9:30 a.m. General Session Breakfast

9:30 a.m. - **9:35 a.m.** General Business David Schless ASHA

9:35 a.m. - 9:50 a.m. SH PAC Update Jerry Frumm Senior Lifestyle

Richard Hutchinson Discovery Senior Living

9:50 a.m. - 10:50 a.m. Adult Child Focus Group Margaret Wylde, Ph.D. ProMatura Group

10:50 a.m. - 11:15 a.m. Legislative UpdateJeanne McGlynn Delgado ASHA



2020 ASHA Annual Meeting

JW Marriott Desert Springs Palm Desert, CA

January 22 - January 24, 2020

12 Oaks Senior Living		
Keith Ashburn	Chief Operating Officer	Dallas, TX
Richard K. Blaylock	Owner & CEO	Dallas, TX
Greg Puklicz	Chief Financial Officer	Dallas, TX
Accushield		
Lever Stewart	Chief Operating Officer	Atlanta, GA
Activated Insights, A Great Place	to Work Company	
Amanda Breeden	Head of Business Development	Oakland, CA
Active Senior Concepts		
Paul Aase	President	Suwanee, GA
Advent Group		
David A. Reeve	Vice President & General Counsel	Bellevue, WA
AEW Capital Management, L.P.		
Amy Allen	Vice President	Boston, MA
Richard G. Brace, Jr.	Director	Boston, MA
Anthony C. Crooks	Director	Boston, MA
Brian Sunday	Director	Boston, MA
Affinity Living Group LLC		
Bryan Starnes	Chief Financial Officer	Hickory, NC
Agemark Senior Living Communit	ties	
Michael Pittore	Partner	Orinda, CA
Allegro Senior Living, LLC		
Robert B. Karn	Chief Financial Officer	St. Louis, MO
Douglas S. Schiffer	President & COO	Atlanta, GA

Dale Boyles	Managing Director, Senior Housing	San Diego, CA
Marco Vakili	Managing Director, Senior Housing	Carlsbad, CA
Jeffrey Zuckerman	Senior Housing CFO	Newport Beach, CA
lliant Insurance Services		
Lorraine Lewis	Executive Vice President	Houston, TX
Holly Minter	Risk Advisor	Houston, TX
lly Bank		
Steve Anderson	Managing Director	Chicago, IL
Patrick Coffey	Managing Director	Bethesda, MD
Whitney Johnston	Director	Bethesda, MD
Shane Passarelli	Managing Director, Healthcare Capital	Los Angeles, CA
Scott Rossbach	Senior Director	Bethesda, MD
mbrose Urban Capital Group, Ir	nc.	
Christopher J. Urban	Managing Director	San Diego, CA
merican Eagle Lifecare Corpora	tion	
Todd Topliff	Chief Financial Officer	Ann Arbor, MI
merican Healthcare Investors Brooks Barton	VP, Acquisitions	Irvine, CA
Rebecca Bedford	VP Asset Management	Irvine, CA
Eliza Gozar	Senior Vice President, Acquisitions	Irvine, CA
Scott Marshall	Vice President, Asset Management	Irvine, CA
Stefan Oh	Executive Vice President, Acquisitions	Irvine, CA
Danny Prosky	President, COO & Director	Irvine, CA
merican House Senior Living Co Kevin Carden	Senior Vice President, Acquisitions	Lake Forest, IL
Paul Stodulski	CFO & CAO	Southfield, MI
		·
he Arbor Company	Procident	Atlanta CA
Judd Harper	President	Atlanta, GA
rch Consultants, Ltd.		
Frank Muraca	President	Lincolnshire, IL
RCO Living Group		
Drew Blaylock	Director of Preconstruction	Saint Louis, MO

Arena Catherine Carter	Sales Executive	Paltimora MD
		Baltimore, MD
Paul Ciccero	Vice President	Baltimore, MD
Mike McMillen	VP of Sales	Hudson, OH
Ken Roos	Chief Revenue Officer	Baltimore, MD
rent Fox LLP		
Michele L. Gipp, Esq.	Associate	New York, NY
Kenneth S. Jacob	Partner	Washington, DC
Jill A. Steinberg	Partner	New York, NY
Arnall Golden Gregory LLP		
Hedy S. Rubinger	Chair, Healthcare Practice Group	Atlanta, GA
Artemis Real Estate Partners		
Ann Lacey	SVP, Asset Management- Healthcare	Chevy Chase, MD
Brandon Phillips	Senior Associate	Los Angeles, CA
Kelly Q. Sheehy	Managing Director - Healthcare Business	Atlanta, GA
Artis Senior Living Management, LL Edward T. Yarish	.c President	King of Prussia, PA
- Tansii	resident	King Of Frassia, TA
sbury Communities		
Andrew Jeanneret	Chief Financial Officer	Frederick, MD
Sandra Lawson	Chief Strategic Alliances and Growth Officer	Frederick, MD
scent Living Communities		
Susan Finley (Reimer)	Founder & Principal	Centennial, CO
	Founder & Principal Founder & Principal	Centennial, CO Centennial, CO
Susan Finley (Reimer) Tom Finley	·	
Susan Finley (Reimer) Tom Finley	·	
Susan Finley (Reimer) Tom Finley Avamere Health Services	Founder & Principal	Centennial, CO
Tom Finley Namere Health Services Nicolette Merino	Founder & Principal Division President, Ovation by Avamere	Centennial, CO Wilsonville, OR
Susan Finley (Reimer) Tom Finley Avamere Health Services Nicolette Merino Steve Stubblefield	Founder & Principal Division President, Ovation by Avamere	Centennial, CO Wilsonville, OR
Susan Finley (Reimer) Tom Finley Avamere Health Services Nicolette Merino Steve Stubblefield Avista Senior Living Kris Woolley	Division President, Ovation by Avamere VP Investments & Asset Management	Centennial, CO Wilsonville, OR Wilsonville, OR
Susan Finley (Reimer) Tom Finley Avamere Health Services Nicolette Merino Steve Stubblefield Avista Senior Living	Division President, Ovation by Avamere VP Investments & Asset Management	Centennial, CO Wilsonville, OR Wilsonville, OR
Susan Finley (Reimer) Tom Finley Avamere Health Services Nicolette Merino Steve Stubblefield Avista Senior Living Kris Woolley Balfour Senior Living, LLC	Division President, Ovation by Avamere VP Investments & Asset Management Founder & CEO	Centennial, CO Wilsonville, OR Wilsonville, OR Mesa, AZ

Bank of the West		
Sarah Candy	Sr. Lead CBG Relationship Mgr, Vice President	Denver, CO
Riley Johnson	Sr. Lead CBG Relationship Mgr, Vice President	Denver, CO
Baxter Construction Company		
Tony Baxter	President	Des Moines, IA
Bryan Schnurr	VP of Development	Des Moines, IA
Greg Schulte	Executive Vice President	Fort Madison, IA
BBVA Compass		
Peter Delmage	Senior Vice President	Vancouver, WA
Rich Malloy	Senior Vice President	Dallas, TX
BCT Architects		
Janet Meyer	Principal	Baltimore, MD
Bellwether Enterprise		
Lundat Kassa	Vice President	Washington, DC
John Powell	Executive Vice President	Chicago, IL
Benchmark Senior Living		
Sarah J. Laffey	Senior Vice President, Capital/Acquisitions	Waltham, MA
Denise McQuaide	President & COO	Waltham, MA
Berkadia Seniors Housing		
Chris Cain	Senior Director	Dallas, TX
Tim Cobb	Managing Director, Investment Sales Leader	Chevy Chase, MD
Sabel Kaminski	Senior Transaction Manager	Denver, CO
Brooks B. Minford	Associate Director	Chevy Chase, MD
Rafael Nobo	Senior Director	Miami, FL
Berkshire Residential Investments		
Matthew F. Whitlock	CIO, Managing Director, Senior Housing	Boston, MA
Blue Moon Capital Partners, LP		
Chris Kronenberger	Managing Director, Investments	Boston, MA
Kathryn A. Sweeney	Co-Founder & Managing Partner- CIO	Boston, MA
Blueprint Healthcare Real Estate Advis	ors	
Amy Sitzman	Director	Los Angeles, CA

Blueprint Healthcare Real Estate	Advisors	
Benjamin Firestone	Executive Managing Director & Founding	Chicago, IL
Jacob D. Gehl	Partner Senior Managing Director & Founding Partner	Los Angeles, CA
		Portland, OR
Dan Mahoney	Managing Director	,
Torey Riso	President & CEO	Chicago, IL
Steve Thomes	Managing Director	Baltimore, MD
BMO Harris Healthcare Real Estat	te Finance	
Imran Javaid	Managing Director	Chevy Chase, MD
Ryan Stewart	Director	Buffalo, NY
Derek Zeller	Director	Chevy Chase, MD
BOK Financial		
Steve LeBlanc	SVP/Manager, National Accounts Senior	Dallas, TX
	Housing	
Taylor D. Russ	SVP, Senior Housing Group	Dallas, TX
Bridge Seniors		
Phillip M. Anderson, Jr.	Chief Investment Officer	Orlando, FL
Robb Chapin	Chief Executive Officer	Orlando, FL
Blake Peeper	Deputy Chief Investment Officer	Orlando, FL
Bridge the Gap		
Joshua Crisp	Founder and CEO	Knoxville, TN
Lucas McCurdy	Co-Founder	Flower Mound, TX
Sara Mitchell	Producer	Knoxville, TN
Retirement Center Management		
David Clement	Executive Vice President & CFO	Houston, TX
James D. Gray	Founder & CEO	Houston, TX
David Keaton	President & COO	Houston, TX
Lynn Wallace	Chief Marketing Officer & SVP	Houston, TX
Brightview Senior Living, LLC		
Doug Dollenberg, Jr.	President	Baltimore, MD
Brinkmann Constructors		
Rebecca Randolph	Director of Client Development	Chesterfield, MO

rookdale Lucinda Baier	President, CEO & Director	Brentwood, TN
Teddy Hillard	SVP, Corporate Development	Brentwood, TN
Christian Maingot	SVP, Owner Relations	Tampa, FL
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A Senior Living		
Andrew Agins	SVP - Asset Management	Chicago, IL
Nishant Bakaya	Chief Information Officer	Chicago, IL
Ben Burke	President	Denver, CO
Justin Dickinson	SVP- Investments / Acquisitions	Chicago, IL
adence Senior Living		
Eric Gruber	Principal	Scottsdale, AZ
Rob Leinbach	Principal	Scottsdale, AZ
California Ruby Bayrock, LLC		
Stuart Gruendl	Partner	Oakland, CA
atalyst/Cambridge Healthcare Fin	ance	
Hymie Barber	Managing Director	Chicago, IL
Jeffrey A. Davis	President & CEO	Chicago, IL
Capital Health Group, LLC		
Kenneth R. Assiran	Managing Principal	Baltimore, MD
Gregory Hylinski	Managing Director	Baltimore, MD
apital One		
Kasia Dobrzanska	Senior Vice President	Chicago, IL
Dave Harper	Managing Director	Chicago, IL
Jason LaGrippe	Senior Vice President	Chicago, IL
Dague Retzlaff	Senior Vice President	Chicago, IL
Dana Scheppmann	Senior Vice President	Chicago, IL
James Seymour	Senior Managing Director	Chicago, IL
Chris D. Taylor	Managing Director	Chicago, IL
apital One		
Mark Bultman	Senior Vice President	Chicago, IL
Alicia Cook	Managing Director	Bethesda, MD
James McCall	Managing Director	Chicago, IL
Capital Senior Living Corporation		
Gloria Holland	Vice President, Finance	Dallas, TX

Capital Solutions, Inc.		
Jason Morganroth	Partner	Blue Bell, PA
Capitol Seniors Housing		
Kristen Ahrens	Principal - Business Development	Austin, TX
Michael Hartman	Principal-Active Living	Washington, DC
Joseph F. McElwee	Principal- Development	Washington, DC
Scott Stewart	Managing Partner	Washington, DC
Cappella Living Solutions		
Camille Burke	Chief Operating Officer	Englewood, CO
Terry Rogers	President & CEO	Englewood, CO
Carefield Senior Living		
Steve Barklis	Principal	Solana Beach, CA
Caremerge		
Dave Kamalman	Senior Account Executive	Chicago, IL
Meagan Rohan	VP of Sales	Chicago, IL
The Carlyle Group		
Zachary Crowe	Vice President	Washington, DC
Tom Levy	Managing Director	Washington, DC
Samira Madhany	Principal	Washington, DC
Cascade Living Group, Inc.		
William M. Shorten	Founder	Bothell, WA
Thomas E. Stanley	Founder	Bothell, WA
Cascadia Senior Living / Fieldstone	e Communities	
Douglas Ellison	Partner / CEO	Yakima, WA
Justin Younker	Partner	Yakima, WA
CBRE Capital Markets		
RJ DeBee	Vice President	Jacksonville, FL
James A. Graber	Managing Director	New York, NY
Austin Sacco	First Vice President	Houston, TX
Lisa Widmier	Executive Vice President	San Diego, CA
Aron Will	Vice Chairman	Houston, TX

Cedarbrook Senior Living		
Michael J. Damone	President	Troy, MI
Robert J. Mercer	Chief Operating Officer	Troy, MI
Erin Ottenbreit	VP of Operations	Plymouth, MI
Cedarhurst Senior Living		
Jordan Dorsey	Senior Vice President	Saint Louis, MO
John Nunn	Vice President, Acquisitions	Saint Louis, MO
Joshua Stevens	President	Saint Louis, MO
Cedarwood Development, Inc.		
Laura J. Hester	Vice President of Senior Housing	Shelby Township, MI
Cerulean Partners, LLC		
Rick Shamberg	Co-Managing Partner	Saint Paul, MN
Evan Welsh	Vice President	Fairway, KS
Charles Herman Consulting		
Charles J. Herman, Jr.	Chief Executive Officer	Saint Simons Island, GA
Chicago Pacific Founders		
John P. Rijos	Founding Operating Partner	Chicago, IL
Chicago Title		
Chris Miller	National Account Executive	Newport Beach, CA
CIT		
Michael Coiley	Managing Director	Livingston, NJ
William Pollock	Director	New York, NY
Clancy & Theys Construction Company		
Jeff Mock	Vice President	Winter Garden, FL
Clark Nuber PS		
Amber Busch	Shareholder	Bellevue, WA
Jamie Witt	Tax Senior Manager	Bellevue, WA
Clearwater Living		
Anthony Ferrero	Chief Executive Officer	Newport Beach, CA
Tony Hong	Vice President, Investments & Acquisitions	Newport Beach, CA
Danielle Morgan	President & COO	Newport Beach, CA

CNL		
William Ham	Director of Asset Management	Orlando, FL
Sarah Nixon	SVP & Managing Director	Orlando, FL
Lisa Smith	Vice President, Asset Management	Orlando, FL
CoastalStates Bank		
Brittany Foster	Vice President, Senior Housing Division	Birmingham, AL
Donald Hooper	Executive Vice President	Ponte Vedra, FL
CoastWood Seniors Housing Partners		
Daniel A. Decker	President	Dallas, TX
Colony Capital, Inc.		
John Ambrosius	Senior Vice President	Bethesda, MD
Ron Jeanneault	Managing Director Healthcare	Bethesda, MD
Richard Welch	Managing Director	Los Angeles, CA
Columbia Pacific Advisors		
Rebecca Bloom	Vice President, Capital Markets	Seattle, WA
Andrew Katzmann	Senior Analyst	Seattle, WA
Kari Luttinen	Vice President, RE Lending	Seattle, WA
Billy Meyer	Managing Director, Real Estate Lending	Seattle, WA
Todd Seneker	Managing Director - RE Equity	Seattle, WA
Confluent Senior Living		
John Reinsma	Managing Director	Denver, CO
Congressional Bank		
Jonathan Grenier	VP, Healthcare Lending	Rockville, MD
Amy Heller	President, Healthcare Lending	Rockville, MD
Jared Richards	VP, Healthcare Lending	Rockville, MD
Contract Interiors, LLC		
Bryon Grant	Owner	Salem, OR
Michael Weidmann	Owner	Salem, OR
Cordia Senior Living		
Karen M. Anderson	President & Chief Executive Officer	Charlestown, MA
Covenant Living Communities & Services		
Terri Cunliffe	President and CEO	Skokie, IL
Jay Hibbard	SVP, Marketing, Sales & Communication	Skokie, IL
Bill Rabe	SVP, Enterprise Operations	Skokie, IL

Covia		
Kevin J. Gerber	President & CEO	Walnut Creek, CA
Mary McMullin	Chief Strategy & Advancement Officer	Walnut Creek, CA
REATIVCAP		
Scott A. Kavel	Principal	Peachtree Corners, GA
S Capital Advisors, LLC		
David Caleca	Managing Director	New York, NY
Laurent X. de Marval	Managing Director	New York, NY
Peter E. Pickette	Managing Director	New York, NY
Bradley Razook	Managing Director	New York, NY
Paul Vorderis	Managing Director	New York, NY
Cushman & Wakefield		
Mary Christian	Senior Managing Director	San Diego, CA
James Dooley	Director, Senior Housing Capital Markets	Boston, MA
David Kliewer	Senior Director	Tampa, FL
Aaron Rosenzweig	Managing Director	San Diego, CA
Jay Wagner	Executive Director	Boston, MA
02 Architecture LLC		
David Dillard	President	Dallas, TX
lavisREED Construction, Inc.		
Kristian Story	Director of Business Development & Strategic Resources	San Diego, CA
Caden Taylor	Vice President	San Diego, CA
Pirect Supply, Inc.		
Joe Daniels	Vice President, Business Development	Milwaukee, WI
Corey Denman	Executive Vice President & COO	Milwaukee, WI
W. Bradford Klitsch	Sr. Vice President of Market Development	Milwaukee, WI
Discovery Senior Living		
Richard J. Hutchinson	CEO & Founder	Bonita Springs, FL
Bill Sciortino	Chief Operating Officer	Bonita Springs, FL
Diversified Healthcare Trust		
Jennifer Francis	President & COO	Newton, MA
Kristin Gowdy	Director, Asset Management	Newton, MA
Brad Shepherd	Director Asset Management	Newton, MA
Rick Siedel	Treasurer & CFO	Newton, MA

Domus Development LLC		
Michelle Clark	Vice President of Development	Dallas, TX
The Douglas Company		
Bob Ritter	Director of Business Development	Holland, OH
Duane Morris LLP		
Kirk Domescik	Partner	Atlanta, GA
Susan V. Kayser	Partner	New York, NY
eGym		
Frank Arant	Director of Active Aging	Boulder, CO
The Ehlers Group		
Janis R. Ehlers	President	Fort Lauderdale, FL
Enquire		
Delaine Blazek	VP of Sales	Englewood, CO
Era Living		
Eli J. Almo	Chief Executive Officer & President	Seattle, WA
ERDMAN		
Rustin Becker	President & COO	Madison, WI
Todd Hudgins	SVP, Senior Living	Jensen Beach, FL
Erickson Living		
Alan Butler	Chief Executive Officer	Baltimore, MD
Debra Doyle	Chief Operating Officer	Baltimore, MD
Scott Gensler	VP, Business Development & Regulatory Affairs	Catonsville, MD
Todd Matthiesen	Chief Financial Officer	Baltimore, MD
Ernst & Young LLP		
Kevin Christenson	Executive Director	Chicago, IL
Evergreen Senior Living Properties,	LLC	
Brian Dowd	Principal & CFO	Ridgewood, NJ
Fannie Mae		
Drew Aunon	Account Manager	Washington, DC
Roosevelt Davis	Director, Seniors Housing Production	Washington, DC
Kate McCormick	Customer Account Manager, Seniors Housing	Washington, DC

Fifth Third Bank		
Jason Broady	VP, National Senior Living	Charlotte, NC
James A. Nation	Head of National Senior Living	Nashville, TN
Ryan Stoll	VP, Director National Senior Living	Denver, CO
Fifth Third Commercial Bank Brian Robinson	Senior Vice President	Chicago, IL
	Sellior vice Fresident	Cincago, ic
First Midwest Bank		
Sukhendu Sinha	SVP - Team Lead	Cleveland, OH
Don Woods	Senior Vice President	Beachwood, OH
Five Star Senior Living		
Jeff Leer	Chief Financial Officer	Newton, MA
Facus Haalthaana Bantuana H.C.		
Focus Healthcare Partners LLC Curt P. Schaller	Principal	Chicago, IL
Foley & Lardner LLP		
Michael A. Okaty	Partner	Orlando, FL
Formation Capital, LLC		
Brian Beckwith	Chief Executive Officer	Atlanta, GA
Sheryl Marcet	Managing Director	Hinsdale, IL
Chris O'Dekirk	Vice President, Acquisitions	Atlanta, GA
Mark T. Spiegel	President	Alpharetta, GA
Arnold M. Whitman	Chairman	Atlanta, GA
FourteenPlus, LLC		
Douglas A. Fullaway	President	West Linn, OR
· ·		· · · · · · · · · · · · · · · · · · ·
Freddie Mac		
Jeffrey Bagley	Associate Director, SH Production & Sales	Los Angeles, CA
Kirstin Cook	Production Manager	Chicago, IL
Michael Patterson	Vice President, Credit & Underwriting	McLean, VA
Michael Russo	Senior Underwriter	McLean, VA
Kathleen Ryser	Senior Housing Underwriting Director	Chicago, IL
Steven Schmidt	National Director, Senior Housing	Chicago, IL
G5		
Rob Day	National Sales Senior Living	Bend, OR
Jamison Gosselin	Vice President of Senior Living Strategy	Bend, OR
Daniel West	Regional Sales Rep.	Bend, OR

Sanzhorn Suites	20.52	
Eleanor Alvarez	Chief Executive Officer	Powell, OH
herpa CRM		
Alexandra Fisher	Co-Founder & Chief Creative Officer	Saint Louis, MO
David A. Smith	Co-Founder & CEO	Saint Louis, MO
CP/True Connection Communitie	es	
Jim Pusateri	CEO, Senior Housing Communities	Clearwater, FL
Matt Pyzyk	Managing Director	Chicago, IL
Mark Scully	Managing Partner	Steamboat Springs, CO
GenCare Lifestyle		
Leon Grundstein	Founder and CEO	Seattle, WA
Generations, LLC		
Chip Gabriel	Principal	Clackamas, OR
GlenAire HealthCare, LLC		
James P. Bowe	Principal	Sturgis, MI
GlynnDevins Senior Living Marketi	ing Solutions	
Ashley Alpert	Group Director, Client Service	Kansas City, MO
Paul Hunt	Chief Revenue Officer	Kansas City, MO
Lisa Legeer	SVP, Strategic Partnerships	Kansas City, MO
Janel Wait	Chief Strategy Officer	Kansas City, MO
Goldman Sachs		
Nikhil Reddy	Vice President	New York, NY
Goldman Sachs & Co.		
Auren Kule	Vice President	New York, NY
PF Living / Grace Management, I	nc.	
Guy Geller	President	Chicago, IL
irandbridge Real Estate Capital, L	LC	
Meredith G. Davis	Vice President	Birmingham, AL
Kim Huffstutler	Vice President	Mobile, AL
Richard A. Thomas	Senior Vice President	Atlanta, GA
Great Lakes Management Compar	nv	
Michael Pagh	Chief Executive Officer	

Green Street Advisors		
Lukas Hartwich	Senior Analyst	Newport Beach, CA
Greenleaf Energy Solutions		
Kayte Bachyrycz	Senior Housing Lighting Specialist	Oxford, CT
Michael Herman	Business Development	Oxford, CT
Kevin Siebrecht	CEO & President	Oxford, CT
Greystar		
Mitch Brown	Senior Managing Director	Newport Beach, CA
Adam Cohan	Director - Portfolio Management & Investments	Charleston, SC
Greystone		
Tyler Armstrong	Managing Director	New York, NY
Matt Miller	Managing Director, Seniors Housing	Irving, TX
Shailini Nehra	Managing Director	Rockville, MD
Neal Raburn	Managing Director, Seniors Housing Finance	Atlanta, GA
Donika Schnell	Managing Director	Los Angeles, CA
Cary Tremper	Managing Director	Irving, TX
Derek Whelan	Senior Vice President	New York, NY
Griffin-American Healthcare REIT IV	ı	
Chris Belford	EVP, Asset Management	Irvine, CA
Henry McArdle	Director, Acquisitions	Irvine, CA
Guest Services, Inc.		
Shannon A. Hundley	Executive Director	Naples, FL
Chase Leonard	Business Development Manager	Fairfax, VA
Hamilton Insurance Agency		
Keith Parnell	Vice President, National Accounts	Fairfax, VA
Jason Zuccari	VP Business Development	Fairfax, VA
Hana2.0 Property Group		
Joshua Kochek	Chief Investment Officer	Chicago, IL
Steven Levin	Co-President	West Palm Beach, FL
Sara Veit	Managing Director	Glenview, IL

Hanson Bridgett, LLP		
Jennifer R. Berland	Partner	San Francisco, CA
Rachael Blucher	Attorney	San Francisco, CA
Joel S. Goldman	Partner	San Francisco, CA
Paul A. Gordon	Partner	San Francisco, CA
Deidre A. Schonfeldt	Partner	San Francisco, CA
Harbert Management Corporation		
Trent Johnson	Senior Managing Director	Dallas, TX
Matt Lucas	Vice President	Dallas, TX
Harbor Retirement Associates, LLC		
Sarabeth Hanson	President & CEO	Vero Beach, FL
Harborview Capital Partners		
Eli Kutner	Partner & VP	Lawrence, NY
Harrison Street Real Estate Capital		
Dustin Warner	Director	Chicago, IL
Heal		
Jill Suranie	VP of Strategic Partnerships	Cumming, GA
Health Dimensions Group		
Craig Abbott	EVP, Growth	Minneapolis, MN
Erin Shvetzoff Hennessey	Chief Executive Officer	Minneapolis, MN
Healthcare Trust, Inc.		
Patrick Collins	Chief Operating Officer	Carlsbad, CA
John Rimbach	President	Carlsbad, CA
Healthpeak Properties		
Scott M. Brinker	President	Irvine, CA
Jeffrey Miller	EVP, Senior Housing	Irvine, CA
Frank Russo	SVP, Risk Manangement	Irvine, CA
HealthTrust		
Colleen H. Blumenthal	Managing Director	Sarasota, FL
Samantha Medred	Director	Sarasota, FL
Alan C. Plush	President	Sarasota, FL
Hines		
John Mooz	Senior Managing Director	Houston, TX
Ryan Pritchard	Director, Healthcare and Senior Living	Houston, TX

HJ Sims		
Curtis King	Senior Vice President	Austin, TX
R. Jeffrey Sands	Managing Principal / General Counsel	Fairfield, CT
Hord Coplan Macht		
Duncan Walker	Principal	Baltimore, MD
Houlihan Lokey		
Scott Kremeier	Senior Vice President	Chicago, IL
Matthew Ryan	Managing Director	Chicago, IL
Howard & Associates		
Evelyn R. Howard	President	Washington, DC
HTG Consultants, LLC		
David S. Passero	Senior Principal	Newark, DE
lumanGood		
Daniel S. Ogus	Chief Operating Officer & EVP	Glendale, CA
lunt Real Estate Capital		
Kathryn Burton Gray	Senior Managing Director, Head of Seniors Housing & Healthcare	Irvine, CA
Brady Johnson	Director, Seniors Housing and Healthcare	Irvine, CA
Andrew P. Kitts	CCO - Agency Seniors Housing & Healthcare	Irvine, CA
Astrid Kramarz	Managing Director	Denver, CO
Huntington		
Michael Kinnick	SVP, Relationship Manager	Louisville, KY
Suzanne Myers	Senior Housing Market Manager, SVP	Columbus, OH
Dan Storer	Director, Huntington Healthcare	Cleveland, OH
Borrow		
Kristin Bertram	Vice President	Denver, CO
Brian Good	Chief Executive Officer	Los Angeles, CA
DB Bank		
Michael Paul	Senior Vice President	New York, NY
Lisa Silvers	Senior Vice President	Miami, FL
mmanuel		
Eric N. Gurley	President & CEO	Omaha, NE
Kristen Hoffman	Board Director	Omaha, NE

Inspired Healthcare Capital		
Luke Lee	Chief Executive Officer	Scottsdale, AZ
Integral Senior Living LLC		
Jennifer Ferrer	Chief Financial Officer	Carlsbad, CA
Collette Gray	President & CEO	Carlsbad, CA
Invesque		
Kari Onweller	VP, Partner Relations & Portfolio Management	Carmel, IN
Adam Zeiger	SVP & Chief Relationship Officer	Carmel, IN
INVU Care		
Daniel Bitran	Chief Retail Marketing Officer	Scottsdale, AZ
Benjamin Tilson	Co-Chief Retail Marketing Officer	Scottsdale, AZ
Irving Levin Associates, Inc.		
Stephen M. Monroe	Partner	Norwalk, CT
Irwin Partners Architects		
Gregory R. Irwin	Partner	Costa Mesa, CA
It's Never 2 Late		
Lauren Foley	Director of Enterprise Accounts	Englewood, CO
Lisa Taylor	Chief Executive Officer	Englewood, CO
JCH Consulting Group, Inc.		
James E. Hazzard	Senior Vice President	Anaheim, CA
Cindy Hazzard	President	Anaheim, CA
JEA Senior Living		
W. Cody Erwin	President	Vancouver, WA
Micah Gerber	Chief Strategy Officer	Charlotte, NC
JLL Capital Markets - Seniors Housi	ng	
Charles Bissell	Managing Director	Dallas, TX
Michael Garbers	Managing Director	Orlando, FL
Allison Holland	Managing Director- Seniors Housing	Dallas, TX
Martin Mbeteni	Vice President	Dallas, TX
Joel Mendes	Senior Vice President	Dublin, OH
Cody Tremper	Managing Director	Dallas, TX

ILL		
Ted Flagg	Senior Managing Director	New York, NY
Zach Rigby	Director	Dallas, TX
Jason Skalko ————————————————————————————————————	Director	Dallas, TX
LL Valuation & Advisory Services	3	
Brian L. Chandler	Managing Director	Richardson, TX
Bryan J. Lockard	Managing Director	Tampa, FL
Deborah Street	Senior Vice President	Richardson, TX
uniper Communities		
Lynne Katzmann	President & CEO	Bloomfield, NJ
andu Capital, LLC / Bloom Senio	or Living	
Bradley E. Dubin	Principal	Los Angeles, CA
Scott M. Kantor	Principal	Birmingham, MI
Mitch Kantor	Principal	Birmingham, MI
Kare		
Bridget Kaselak	Chief Growth Officer	Houston, TX
Charles Turner	Chief Executive Officer	Houston, TX
Kayne Anderson Real Estate Advi	sors	
Juan Dominguez	Director	Boca Raton, FL
Max G. Newland	Managing Director, Senior Housing	Boca Raton, FL
David Selznick	Chief Investment Officer	Boca Raton, FL
eyBank Real Estate Capital		
Monique Bimler	Vice President	Dallas, TX
Laura Conway	Sr. Banker, Healthcare Finance Group	Cleveland, OH
Brian Heagler	Senior Vice President & Senior Banker	Seattle, WA
Kevin P. Murray	National Market Manager	Atlanta, GA
Grant Saunders	Senior Vice President	Tampa, FL
Charlie J. Shoop	Sr. Banker, Healthcare Finance	Tampa, FL
isco Senior Living, LLC		
John Hanna	Vice President	Carlsbad, CA
Andrew S. Kohlberg	President & CEO	Carlsbad, CA
Mitch Ritschel	Chief Investment Officer	Carlsbad, CA
Kleger Associates		
Barbara Kleger	President	Philadelphia, PA

Koelsch Communities		
Eva Arant	Senior Vice President	Olympia, WA
Cyndie Bryant		Olympia, WA
Dennis Christianson	Vice President, Finance	Olympia, WA
Terry Hanson	VP Business Development	Olympia, WA
Aaron Koelsch	President & CEO	Olympia, WA
Kwalu		
Matthew Chutjian	Vice President of National Sales	Atlanta, GA
Lesley Roberts	Director, Business Development	Atlanta, GA
Lancaster Pollard		
Jason Dopoulos	Managing Director	Strongsville, OH
Doug W. Harper	Managing Director, Agency Finance	Columbus, OH
Craig Jones	President	Fairhope, AL
Joe Munhall	SVP, Director of Syndicated Credit	Columbus, OH
Brett Murphy	Vice President	Chicago, IL
Bill Wilson	Senior Managing Director	Shawnee Mission, KS
Lantz-Boggio Architects, PC		
Bill Foster	Senior Associate	Englewood, CO
LCS		
Mike Andreasen	Senior Vice President - Asset Management	Des Moines, IA
Diane Bridgewater	EVP, Chief Financial & Administrative Officer	Des Moines, IA
Joel Nelson	President & CEO	Des Moines, IA
Liberty Senior Living		
Matt Bork	VP of Finance	Wilmington, NC
Will Purvis	President	Wilmington, NC
Cindy Stancil	President, Senior Living Management	Wilmington, NC
LifeLoop		
Amy Johnson	Chief Executive Officer	Omaha, NE
Nick Nemer	Vice President of Business Development	Omaha, NE
Live Oak Bank		
Chad Borst	VP of Senior Care	Wilmington, NC
Shep Harris	Loan Officer	Wilmington, NC
Adam B. Sherman	Domain Expert	Wilmington, NC

Lockton Companies		
Timothy Folk	Executive Vice President	Blue Bell, PA
Michael Welz	Vice President	Blue Bell, PA
Locust Point Capital		
Daniel Contardi	Managing Director	Red Bank, NJ
Eric Smith	CEO, Managing Partner	Red Bank, NJ
ongview Senior Housing Advisors	, LLC	
Ann Q. Bargeron	SVP, Community Strategy	Atlanta, GA
Robert Price	Real Estate Associate	Tampa, FL
Rachel Rangelov	SVP, Design and Construction	Tampa, FL
Matthew Robinson	SVP, Community Strategy	Falls Church, VA
William Roosa	Vice President - Community Strategy	Tampa, FL
Adam Rybka	Vice President Community Strategy	Park Ridge, IL
ove Funding Corporation		
Leonard Lucas	Senior Director	Teton Village, WY
TC Properties, Inc.		
Mandi Hogan	VP, Marketing	Nashville, TN
Douglas Korey	SVP, Managing Director of Business Development	Fort Lauderdale, FL
Clint Malin	Executive Vice President & CIO	Westlake Village, CA
Gibson Satterwhite	VP, Asset Management	Westlake Village, CA
Wendy Simpson	Chairman, CEO & President	Westlake Village, CA
utheran Life Communities		
Jesse Jantzen	President & CEO	Arlington Heights, IL
И&T Bank		
Jack Lewin	Group Vice President / Healthcare	Baltimore, MD
И&T Bank		
Sharon O'Brien	Administrative Vice President	Washington, DC
M&T Realty Capital Corporation		
Christopher Clare	Vice President	Iselin, NJ
Steve Muth	Managing Director	Albany, NY
Matthew Pipitone	VP & Managing Director, Seniors Housing/Healthcare	Baltimore, MD

Sean Huntsman	Executive Managing Director	Newport Beach, CA
Katherine Stewart	Managing Director	Newport Beach, CA
Marcus & Millichap		
Michael Mooney	Senior Associate	Portland, OR
Rob Reis	Director, National Seniors Housing Group	San Francisco, CA
Nick Stahler	First VP Investments & Director, National Senior Housing Group	Irvine, CA
Narcus & Millichap Knapp Group		
Justin Knapp	Senior Associate	Howell, MI
James W. Knapp	SVP, Investments	Howell, MI
AgeWell Living		
Mark Lichtenwalner	Chief Executive Officer	Palm Beach Gardens, FL
Neal Miller	Director of Business Development and Strategy	Westfield, IN
ЛВК Senior Living		
Jeff Fischer	President	Irvine, CA
Yu Niimi	Vice President	Irvine, CA
Christy Van Der Westhuizen	VP, Sales and Marketing	Irvine, CA
Tyler Verdieck	Director of Acquisitions	Irvine, CA
ЛСАР Advisers LLC		
Brendan Phalen	Senior Vice President	New York, NY
Medication Management Partners		
Labinot Avdiu	Chief Executive Officer	Crestwood, IL
Brenda Brinka	Business Development Director	Crestwood, IL
David Doubek	President	Crestwood, IL
Meridian Capital Group, LLC		
Ari Adlerstein	Managing Director	New York, NY
Ari Dobkin	Managing Director	New York, NY
Josh Simpson	Vice President	New York, NY
Methodist ElderCare Services		
Bob Wehner	Chief Financial Officer	Columbus, OH
Meyer Senior Living Studio		
Matt Wittemann	Business Development Manager	Ardmore, PA

MidCap Financial Services, LLC		
Lawrence Brin	Managing Director, Real Estate	Bethesda, MD
Jason McMeen	Managing Director, Real Estate	Chicago, IL
Kevin McMeen	President, Real Estate	Chicago, IL
Brett Patrick	Managing Director, FHA Group Head	Denver, CO
David C. Sharp	Managing Director, Real Estate	Chicago, IL
Milestone Retirement Communities	, LLC	
Paul W. Dendy	Chief Executive Officer	Vancouver, WA
Monticello Asset Management, LLC		
F. Donald Kelly, III	Senior Managing Director	New York, NY
Alan Litt	Principal	New York, NY
Jung Park	Managing Director	New York, NY
Moore Diversified Services, Inc.		
James A. Moore	President	Fort Worth, TX
Lynne Moore	President and Project Manager	Fort Worth, TX
Morgan Stanley		
Matthew Johnson	Managing Director	New York, NY
Patrick C. Mullen	Executive Director, Institutional Securities	New York, NY
MorningStar Senior Living		
Ken Jaeger	Chief Executive Officer	Denver, CO
Matt Turner	Managing Partner	Denver, CO
Mosaic Design Studio		
Jeffrey Schultheis	VP Client Relations	Columbus, OH
Mutual of Omaha Bank		
Brian H. Warden	Senior Vice President- Healthcare Banking	Scottsdale, AZ
National Church Residences		
Tanya K. Hahn	SVP & Chief Financial Officer	Columbus, OH
Doug Himes	VP Residential Services	Columbus, OH
National Health Investors, Inc.		
Michelle R. Kelly	Senior Vice President, Investments	Longmont, CO
Eric Mendelsohn	President & CEO	Murfreesboro, TN
Kevin Pascoe	Chief Investment Officer	Murfreesboro, TN
John Spaid	EVP, Finance	Murfreesboro, TN

Beth Burnham Mace	Chief Economist	Annapolis, MD
Charles Harry	Chief of Research & Analytics	Annapolis, MD
ew Perspective Senior Living		
Todd Novaczyk	Chairman of the Board	Minnetonka, MN
ewmark Knight Frank		
Sarah Anderson	Managing Director	Dallas, TX
David R. Fasano	Senior Managing Director	Dallas, TX
Christopher Johnson	Director	Thibodaux, LA
Ryan Maconachy	Vice Chairman of Healthcare & Alternative Real Estate Assets	Dallas, TX
Ross Sanders	Senior Managing Director	Dallas, TX
ewmark Knight Frank		
Heidi Brunet	Vice Chairman, Senior Housing Capital Markets	Southport, NC
Lisa M. Lautner	Vice Chairman	Southport, NC
Brittany Robinson	Director	Cincinnati, OH
exCore Group		
Hunter MacLeod	Vice President	Denver, CO
James Parker	EVP, Seniors Housing	Denver, CO
ixon Peabody LLP		
Allen A. Lynch, II	Attorney	Boston, MA
he Northbridge Companies		
James C. Coughlin	Chief Executive Officer	Burlington, MA
Erin Gowdy	SVP, Asset Management	Burlington, MA
Wendy A. Nowokunski	President	Burlington, MA
orthMarq Capital		
Stuart Oswald	SVP/Managing Director	Bellevue, WA
Ryan Whitaker	SVP, Managing Director	Jacksonville, FL
RC Health		
Stephanie Kolbo	Vice President, Business Development	Lincoln, NE
Tess Kurtenbach	Business Development Manager	Lincoln, NE
old Second National Bank		
Donald Clark	Senior Vice President	Chicago, IL
Matt Duntemann	Vice President	Chicago, IL

Omega Healthcare Investors, Inc.		
Vikas Gupta	Senior Vice President, Acquitions &	Hunt Valley, MD
	Development	
Kyle Sweeney	Director, Investment Management	Hunt Valley, MD
Shani Walter	Senior Director Asset Management &	Hunt Valley, MD
-	Acquisitions	
Omega Senior Living		
Craig Hanson	President & CEO	Wichita, KS
Lynn Lavallee	Chief Operating Officer	Wichita, KS
One Eighty Leisure Care		
Dan B. Madsen	Chairman and Chief Executive Officer	Seattle, WA
OneDay		
Andrew Stout	National Director of Sales	Dallas, TX
Kate Szapiro	Account Executive	Dallas, TX
OnShift, Inc.		
Lisa Fordyce	EVP of Enterprise Development, Senior Living	Cleveland, OH
Vince Gerbec	VP, National Accounts	Cleveland, OH
Mark Woodka	Chief Executive Officer	Cleveland, OH
Orchard Hill Partners LLC		
Ryan Haller	Managing Principal	Lake Oswego, OR
Orcutt Winslow		
Neil Terry	Managing Partner / Architect	Phoenix, AZ
ORIX USA		
Benjamin Forrest	Director	Dallas, TX
Reanae Seth	Associate Director	Dallas, TX
Oxford Capital Group, LLC		
Lawrence B. Cummings	Senior Managing Director & Principal	Chicago, IL
Pacific Retirement Services, Inc.		
Brian McLemore	Chief Executive Officer & President	Medford, OR
Palatine Capital Partners		
Brian Benson	Director, Acquisitions	New York, NY
Passco Companies		
Carey Levy	President, Passco Companies Development	Irvine, CA

Pathway to Living		
Patrick Dimaano	Director of Acquisitions & Strategic	Chicago, IL
Language E. Elinia	Partnerships Chief Franctice Officers	China II
Jerome E. Finis	Chief Executive Officer	Chicago, IL
Maria Oliva ————————————————————————————————————	Chief Operating Officer	Chicago, IL
Patriot Angels		
Kirt Denney	Director of New Business Relations	Hendersonville, TN
Suzette Graham	Chief Executive Officer	Hendersonville, TN
Pearl Meyer		
Jonathan A. Boba	Managing Director	Chicago, IL
Peninsula Alternative Real Estate		
Juan Fernando Valdivieso	Chief Executive Officer	Miami, FL
People's United Bank		
Matthew Huber	SVP, Market Manager, Healthcare	Manlius, NY
Walter Unangst	SVP - Healthcare Financial Services	King Of Prussia, PA
Perkins Eastman Architects		
Aaron Campbell	Associate Principal	Charlotte, NC
Leslie Moldow	Managing Principal	San Francisco, CA
Permanence Partners		
Jonathan Schatz	Chief Executive Officer	San Francisco, CA
PGIM Real Estate		
Steve Blazejewski	Managing Director	Atlanta, GA
Daniel McKeever	Executive Director, Senior Housing	Madison, NJ
Tim Robeson	Investment Vice President	Madison, NJ
PGIM Real Estate Finance		
Corley Audorff	Director	Atlanta, GA
Christopher P. Fenton	Managing Director	Lenox, MA
Phoenix Senior Living		
Jesse Marinko	CEO & Founder	Roswell, GA
Pi Architects		
Greg Hunteman	President	Austin, TX
Sam Swinbank	Director	Austin, TX
PinPoint Senior Living		
J. Carter Perrin	Principal	Houston, TX

Piper Sandler & Co.		
Amy Hayman	Managing Director	Chicago, IL
PNC Real Estate		
Douglas Checketts	Senior Vice President, Seniors Housing Finance	Mission Viejo, CA
Jeffrey R. Gardner	SVP	Chicago, IL
Sam Kupchella	VP, Relationship Manager	Pittsburgh, PA
Joanne Pope	Vice President, Production Manager	Dallas, TX
Jason Schreiber	SVP, Manager Seniors Housing Finance	Chapel Hill, NC
PointClickCare		
Alexis Evanich	Senior Director, Corporate Relations	Austin, TX
Dave Wessinger	Co-Founder and President	Mississauga, ON Canada
Robyn Yerger	Account Executive	Mississauga, ON Canada
Polsinelli		
Bobby Guy	Shareholder	Nashville, TN
Matthew J. Murer	Chair, Healthcare	Chicago, IL
Popular Bank		
Kenneth Mitchell	Senior Vice President	New York, NY
Mark Stellwag, Jr.	AVP	New York, NY
PRDG Architects		
Paul E. Donaldson	Managing Principal	Dallas, TX
Ryan Robinson	Principal	Dallas, TX
Prelude Services		
Bryan McCrea	Director of Software Development	Mechanicsburg, PA
Premier Senior Living, LLC		
Wayne Kaplan	Owner	New York, NY
Presbyterian Senior Living		
James Bernardo	Executive Vice President and COO	Dillsburg, PA
Prevarian Senior Living		
Dodd Crutcher	President	Dallas, TX
Priority Life Care		
Severine M. Petras Wells	CEO & Co-Founder	Tequesta, FL
PRN Capital, LLC		
Stephen M. McGee	Consultant	Birmingham, AL

ProMatura Group, LLC		
Taylor Brame	Analyst	Oxford, MS
Kristen Paris, Ph.D.	Vice President, Market Research	Oxford, MS
Edie Smith	Executive VP & Director of Research	Oxford, MS
Margaret A. Wylde, Ph.D.	Founder & CEO	Oxford, MS
Propel Insurance		
Jevyn Backman	Partner	Tacoma, WA
Jon Flynn	Partner	Tacoma, WA
Suzanne Lewis	Enterprise Sales Executive & Partner	Tacoma, WA
Protective Life Insurance Company		
John Cathey	2nd Vice President	Birmingham, AL
Laura McDonald	Senior Vice President-Investments	Birmingham, AL
PS Lifestyle LLC		
Brian Goetz	Vice President, Business Development	Cleveland, OH
Clark Lyons	Regional Business Relationship Leader	Cleveland, OH
John Polatz	Chief Executive Officer	Cleveland, OH
Ray Stone, Inc.		
Kelly Ashwell	Director of Senior Living	Sacramento, CA
Aubrey Jones	Vice President - Residential Services	Sacramento, CA
J. Todd Stone	President & CEO	Sacramento, CA
REES Associates, Inc.		
Christopher Muder	Project Manager	Dallas, TX
Jo Schoonover	Project Manager	Dallas, TX
Regions Bank		
Jack Boudler	Senior Vice President	Indianapolis, IN
Christopher E. Honn	Managing Director	Chicago, IL
Renasant Bank		
Malana Bryant	Senior Managing Director	Birmingham, AL
ReNew REIT		
George L. Chapman	Chief Executive Officer	Toledo, OH
John Getchey	Chief Investment Officer	Toledo, OH
Retirement Companies of America,	LLC	
Charles S. Trammell	President & CEO	Memphis, TN

Retirement Housing Foundation		
Dr. Laverne R. Joseph	President & CEO	Long Beach, CA
Retirement Unlimited Inc.		
Doris-Ellie Sullivan	President	Roanoke, VA
Ridge Care, Inc.		
Jeff Dickerson	Owner & CEO	Kernersville, NC
Shane Dickerson	Executive Director Finance & Administration	Kernersville, NC
Matt Sobota	Director of Development	Kernersville, NC
Right at Home		
Carrie Coumbs	Vice President, Business Development and Innovation	Sumner, WA
The Roche Associates, Inc.		
Bryan McKeever	Vice President, Marketing & Sales	Wilbraham, MA
Lisa Powell Graham	Director of Marketing & Creative Services	Wilbraham, MA
Rockwood Pacific Inc.		
Francesco Rockwood	President	Orinda, CA
Susan Rockwood	Administration	Orinda, CA
RSF Partners Sebastian Brown	Managing Director of Senior Living	Dallas, TX
Ryan Companies US, Inc.		
Julie Ferguson	SVP, Senior Living	Naperville, IL
Mark Ivancic	VP, Senior Living Asset Management	Naperville, IL
Sahra Haalth Cara BEIT Inc		
Sabra Health Care REIT, Inc. Barr Levy	Senior Investments Associate	Irvine, CA
Talya Nevo-Hacohen	Chief Investment Officer	Irvine, CA
, Lauren Nisley	Senior Investment Associate	Irvine, CA
Tri Tran	Senior Vice President - Investments	Irvine, CA
Sagora Senior Living, Inc. Donny Edwards	President, TCG Development	Fort Worth, TX
Bryan McCaleb	President, Sagora Senior Living	Fort Worth, TX
- viccaies	Tresident, Sagora Semon Living	1011 9901111, 17
Salem Equity		
James T. Hands	Managing Partner	Dallas, TX
Seasons Management, LLC		
Eric Jacobsen	Chief Executive Officer	Lake Oswego, OR

Second Act Financial Services		
Elias P. Papasavvas	CEO and Founder	Alexandria, VA
Senior Care Development, LLC		
Sam Akabas	Vice President	Boca Raton, FL
Denise deFiebre	Senior Vice President of Acquisitions	Harrison, NY
Brett I. Mehlman	Chief Operating Officer	Harrison, NY
Senior Housing Global Advisors		
Mel Gamzon	Principal	Miami, FL
Senior Housing News		
Jeff Cheatham	Sales Director Senior Housing News	Chicago, IL
Timothy Mullaney		Chicago, IL
Senior Lifestyle		
Paula Adams	Chief Clinical Officer	Chicago, IL
Jon A. DeLuca	President & CEO	Chicago, IL
Jerrold H. Frumm	Vice Chairman & CIO	Chicago, IL
William B. Kaplan	Chairman & Co-Founder	Chicago, IL
Stephen J. Levy	Executive Vice President & Chief Legal Counsel	Chicago, IL
Matthew K. Phillips	Executive Vice President	Chicago, IL
Justin Robins	Chief Operating Officer	Chicago, IL
Senior Living Communities, LLC		
Donald O. Thompson, Jr.	Chief Executive Officer	Charlotte, NC
Senior Living Investment Brokerage		
Matthew Alley	Managing Director	Glen Ellyn, IL
Jeff D. Binder	Managing Director	Saint Louis, MO
Bradley Clousing	Managing Director	Glen Ellyn, IL
Jason Punzel	Managing Director	Glen Ellyn, IL
Ryan Saul	Managing Director	Glen Ellyn, IL
Toby Siefert	Managing Director	Glen Ellyn, IL
Senior Resource Group, LLC		
Timothy J. Fox	Executive Vice President & CIO	Solana Beach, CA
Michael S. Grust	President & CEO	Solana Beach, CA
J. Wickliffe Peterson	Executive Vice President & CFO	Solana Beach, CA
Senior Services of America LLC		
D. Lee Field	Chief Executive Officer	Tacoma, WA

Senior Star		
Anja Rogers	Chief Executive Officer	Tulsa, OK
Robert D. Thomas	Co-Owner	Tulsa, OK
Seniors Housing Business / Franc	re Media	
Eric Goldberg	Media Advisor	Atlanta, GA
Richard Kelley	Publisher	Harrison, NY
Matthew Valley	Editor	Atlanta, GA
Sentio Investments		
Scott Larche	Senior Vice President	Orlando, FL
ServiceTrac		
Brady Carlsen	VP of Sales	Scottsdale, AZ
Michael Johnson	Vice President	Scottsdale, AZ
Shelbourne Healthcare Developr	ment Group	
Mark Hallowell	Partner	Radnor, PA
James W. Kane, III	Partner	Radnor, PA
Sherpa CRM		
Evan Kuo	Director of Sales	Saint Louis, MO
Patrick Leonard	Director of Sales	Saint Louis, MO
Pedro Soares	Chief Executive Officer	Saint Louis, MO
Sienna Senior Living		
Lois Cormack	President & CEO	Markham, ON Canada
Catherine Saunders	Regional VP, Sales and Operations	Markham, ON Canada
Silverado		
Loren B. Shook	President, CEO & Chairman	Irvine, CA
Christian Sweetser	Chief Financial Officer	Irvine, CA
Sentrics		
Thomas Ackerman	VP of Business Development	Daytona Beach, FL
Paul Kynard	National Accounts	Akron, OH
Shaun Morris	Regional Business Development Advisor	Daytona Beach, FL
Silverstone Senior Living		
Christopher Porter	President and Chief Financial Officer	Dallas, TX
Singerman Real Estate		
Brandon Holloway	Vice President	Chicago, IL
Seth Singerman	President	Chicago, IL

Singh Senior Living Steven Tyshka	Director of Operations	West Bloomfield, MI
	Director of Operations	west bloomield, wil
SmartStop Asset Management		
Sean Colleran	Director	Ladera Ranch, CA
Kyle Stiff	Acquisitions Director	Ladera Ranch, CA
John Strockis	Chief Investment Officer	Ladera Ranch, CA
Sodexo Seniors		
Avery de Sostoa	Senior Director, Business Development	Grapevine, TX
Susan Ihrig	Sr. Director, Business Development	Gaithersburg, MD
Denise Miller	Director, Integrated Marketing	Gaithersburg, MD
Arthur Silva	Senior Vice President	Aledo, TX
Solera Senior Living		
Adam J. Kaplan	Founder & CEO	Denver, CO
Solutions Advisors Group		
Aaron D'Costa	Chief Strategy Officer	Saint Petersburg, FL
Kristin Kutac Ward	President & CEO	Saint Petersburg, FL
Rebecca Townsend	COO	Saint Petersburg, FL
Sonata Senior Living		
Stuart Beebe	President & CEO	Orlando, FL
South Bay Partners, Ltd.		
Patrick McGonigle	President	Dallas, TX
Joel Sherman	Chief Investment Officer	Dallas, TX
Craig Spaulding	Chief Executive Officer	Dallas, TX
Spectrum Retirement Communities,	LLC	
Jeffrey D. Kraus	Managing Director	Denver, CO
Brad Kraus	President & COO	Denver, CO
Grant Kraus	VP of Capital Markets	Denver, CO
Spring Hills Senior Communities		
Alexander C. Markowits	President & CEO	Edison, NJ
Elena Ortiz	Senior Vice President of Operations	Edison, NJ
Thomas Vellis	Chief Financial Officer	Edison, NJ
The Springs Living		
F. Fee Stubblefield, Jr.	Founder & CEO	McMinnville, OR

Silvercrest Consulting		
Ken Claire	Senior Living Consultant	Irvine, CA
James Palda	Senior Director of Real Estate Development	Irvine, CA
Sterling Bay		
Dave Mazurek	Director of Senior Living	Chicago, IL
Stifel, Nicolaus & Company, Inc.		
Chad Vanacore	Vice President	Saratoga Springs, NY
Stroud Properties, Inc.		
James A. Stroud	President	Dallas, TX
studioSIX5		
Karla M. Jackson	Design Director	Austin, TX
Dean Maddalena	President	Austin, TX
Summit Healthcare REIT, Inc.		
Kent Eikanas	President & COO	Lake Forest, CA
Summit Vista		
Mark Erickson	Executive Director and CEO	Taylorsville, UT
Sunrise Senior Living, Inc.		
Ben Adams	SVP, Investments	McLean, VA
Edward Burnett	Chief Financial Officer	McLean, VA
Meghan Lublin	SVP, Corporate Marketing & Communications	McLean, VA
Chris Winkle	Chief Executive Officer	McLean, VA
Symphony Senior Living, Inc.		
Lisa M. Brush	Chief Executive Officer	kanata, ON Canada
Synovus		
Kathryn Buchanan	Managing Director	Birmingham, AL
Sarah S. Duggan	Senior Director	Birmingham, AL
Гhoma-Holec Design, LLC		
LuAnn Thoma-Holec	Principal	Mesa, AZ
Thrive Senior Living		
Alan Moise	Chief Investment Officer	Atlanta, GA
THW Design		
Alejandro Giraldo	Senior Associate	Atlanta, GA

Titan SenQuest		
Kevin Kaseff	President	El Segundo, CA
Touchmark		
Marcus P. Breuer	Chief Executive Officer	Beaverton, OR
Tucker Fife	VP, Controller	Beaverton, OR
Touchtown		
Nicole Page	VP of Sales	Oakmont, PA
Ted Teele	Chief Executive Officer	Oakmont, PA
Trammell Crow Company		
Cheri Clarke Doyle	Senior Vice President	Conshohocken, PA
TriCal Construction		
Lynne Weaver	Director of Development Projects	Marina Del Rey, CA
Trilogy Health Services, LLC		
Leigh Ann Barney	President & Chief Executive Officer	Louisville, KY
Michael Bryant	EVP & Chief Administrative Officer	Louisville, KY
David Davis	EVP & Chief Financial Officer	Louisville, KY
Truist		
Yasamin Al-Askari	Senior Vice President	Washington, DC
Sterling B. Pierce, III	SVP, Head of Senior Care	Winston Salem, NC
Twin Light Capital LLC		
Chad Buchanan	Managing Partner	Holmdel, NJ
John Masterpalo	Partner and CFO	Holmdel, NJ
UMBC Aging/The Erickson School		
Dana Bradley, Ph.D.	Dean, Erickson School of Aging Studies	Baltimore, MD
Unidine		
Bonnie Glassco	Director Business Development	Henderson, NV
United Community Bank		
Charles DeMers	VP, Senior Living Relationship Manager	Birmingham, AL
Dennis Rowlen	Vice President	Birmingham, AL
United Methodist Communities		
Lawrence Carlson	President & CEO	Neptune, NJ

United Properties		
Mark Nelson	SVP & Director of Development	Minneapolis, MN
Raymond Oborn	EVP & President of Cherrywood Pointe	Denver, CO
USA Properties Fund, Inc.		
Geoffrey C. Brown	President & CEO	Roseville, CA
Valuation & Information Group		
Jean-Pierre LoMonaco	President	Culver City, CA
Marcus Lussier	Chief Executive Officer	Culver City, CA
/CPI		
Emma Caird	Senior Business Development Manager	Milwaukee, WI
Gary Jones	VP of Sales	Milwaukee, WI
/entas, Inc.		
Manisha Bathija	Senior Investment Officer	Chicago, IL
David M. Boitano	Senior Investment Officer	Fircrest, WA
John D. Cobb	EVP & Chief Investment Officer	Chicago, IL
Julie Robinson	Vice President, Investments	Chicago, IL
Venue Capital LLC		
Michael S. Goldberg	Chief Executive Officer	New York, NY
The Vinca Group L.L.C.		
Stephanie Heffernan	Senior Vice President	Owings Mills, MD
Alice Katz	President	Owings Mills, MD
/irtus Real Estate Capital		
Austin Summy	Vice President, Acquisitions	Austin, TX
John L. Sweeny, Jr.	Managing Director - Acquisitions	Austin, TX
/isa, Inc.		
April Niemiec	Senior Director of Healthcare	Highland Village, TX
Melanie Peyton	Vice President	San Francisco, CA
Wakefield Capital Management, Inc.		
Debo Ayeni	Senior Vice President	Chevy Chase, MD

Walker & Dunlop		
Jordyn Berger	Senior Vice President	Chicago, IL
Anthony Cassie	Managing Director Investment Sales	Portland, OR
Brett Gardner	Managing Director	Milwaukee, WI
Joshua Jandris	Managing Director	Chicago, IL
Sam Thompson	Vice President Investment Sales	Portland, OR
Walker & Dunlop		
Russell W. Dey	Vice President Multifamily Finance	Bethesda, MD
Kevin Giusti	Senior Vice President	Charlotte, NC
William A. Jackson, Jr.	SVP, Seniors Housing & Healthcare	Dallas, TX
Jeff Ringwald	Managing Director	Dallas, TX
Watercrest Senior Living Group		
Joan Williams	Principal & CFO	Vero Beach, FL
Watermark Retirement Communities		
David Barnes	President	Tucson, AZ
David J. Freshwater	Chairman	Tucson, AZ
Misty Hansen	CFO	Tucson, AZ
Karen Mlawsky	Chief Operating Officer	Tucson, AZ
Bryan Schachter	Director of Strategic Investments	Tucson, AZ
Benjamin Scoll	General Counsel	Tucson, AZ
The Waters Senior Living		
Tami Kozikowski	President and COO	Minnetonka, MN
Waypoint Residential		
Janet Pirrello	Managing Director, Acquisitions	Stoneham, MA
The Weitz Company		
Nadine De Nicola	Business Development Manager	Phoenix, AZ
Shawn Donohoe	Senior Business Development Manager	Denver, CO
Larry Graeve	Senior Vice President	Des Moines, IA
Wells Fargo Multifamily Capital		
Lori Coombs	Managing Director	New York, NY
Melissa W. Hilton	VP, Seniors Housing Finance	Washington, DC
Erin P. Peart	Senior Vice President	Washington, DC
	Sellior vice Flesidelit	washington, DC

Welltower Inc.		
Kevin Tyler	VP, Business Development	Beverly Hills, CA
Joseph Weisenburger	Senior Vice President, Business Development	Toledo, OH
Vestmont Living, Inc.		
Andrew S. Plant	President	La Jolla, CA
Vhite Construction Company		
William G. Farnum	Vice President, Pre-Construction	Austin, TX
/hite Oak Healthcare REIT		
Jeff Erhardt	Managing Director and CIO	Mc Lean, VA
he Whiting-Turner Contracting Compan	ny	
Brendan Baloh	Vice President	Towson, MD
James Owens	Division Vice President	Towson, MD
/iencek+Associates		
David Banta	Associate	Washington, DC
Michael Wiencek	President	Washington, DC
Villis Towers Watson		
John M. Atkinson	Managing Director	Chicago, IL
Rodger W. Lederer	Vice President, Risk Specialties	Chicago, IL
Scott Lieber	Vice President, Risk Specialties	Chicago, IL
Michael Pokora	Managing Director	Chicago, IL
Vilshire Finance Partners		
Don Pelgrim	Owner, CEO	Newport Beach, CA
Ohlsen Construction Company		
Bernard Grove	VP of Project Development	Lancaster, PA
Kenneth Noreen	Senior Vice President, Senior Living	Hamden, CT
he Wolff Company		
Michael T. Milhaupt	VP Development & Senior Housing Team Leader	Scottsdale, AZ
ardi Systems, Inc.		
Ray Elliott	Vice President, Senior Living	Santa Barbara, CA
Richard Nix	Senior Director, Senior Living	Staten Island, NY
James Southerland	Regional Director, Senior Living	Santa Barbara, CA

Ziegler Investment Banking

Dan HermannPresident & CEOChicago, ILDonald L. HusiManaging DirectorNashville, TNEric JohnsonSenior Vice PresidentDenver, CODaniel RevieManaging DirectorMilwaukee, WIChristopher UtzDirectorNew York, NY

ZOM

Brett Gelsomino VP of Senior Living Fort Lauderdale, FL

Thank voi

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ASHA 2020 MEETINGS SCHEDULE

Date	Meeting	Hotel	City / State			
MARCH 25, 2020	REGIONAL ROUNDTABLE Complimentary roundtable breakfast of the second secon	Westin Buckhead	Atlanta, GA			
APRIL 22, 2020	REGIONAL ROUNDTABLE ♦ Complimentary roundtable breakfast of	Westin South Coast Plaza	Costa Mesa, CA			
APRIL 23, 2020	REGIONAL ROUNDTABLE Complimentary roundtable breakfast of the second	Hyatt Regency	Seattle, WA			
MAY 1, 2020	ALZHEIMER'S ASSOCIATION BRAIN BALL	The Ritz-Carlton	Washington, DC			
JUNE 10-11, 2020	RISING LEADERS MEETING	Park Hyatt Aviara Resort	Carlsbad, CA			
	♦ Exclusive Meeting for Rising Leaders Program participants					
JUNE 11-12, 2020	MID-YEAR MEETING	Park Hyatt Aviara Resort sory Committee members	Carlsbad, CA			
JULY 23, 2020	REGIONAL ROUNDTABLE Complimentary roundtable breakfast of the second secon	Hyatt Regency open to local members	Boston, MA			
SEPTEMBER 8, 2020	REGIONAL ROUNDTABLE Complimentary roundtable breakfast of the second	JW Marriott open to local members	Nashville, TN			
OCTOBER 6, 2020	EXECUTIVE BOARD MEETING ◊ Exclusive Meeting for Executive Board	Marriott Marquis members	Washington, DC			
OCTOBER 7, 2020	RISING LEADERS FALL FORUM	RPM Italian rogram participants	Washington, DC			
November 5-6, 2020	CHAIRMAN'S CIRCLE EVENT	Hotel Bennett ontribute \$2,000—\$5,000 to the Sen	Charleston, SC iors Housing PAC			

2020 ASHA ANNUAL MEETING SURVEY

Thank you for attending the 2020 ASHA Annual Meeting. Please take a moment to complete this survey. Return completed form to the registration desk or to Doris Maultsby: (202) 237-1616 (fax) / dmaultsby@seniorshousing.org. You may also complete the confidential online version at: http://www.promatura.net/survey/2020asha.htm

RATE YOUR OVERALL SATISFACTION:	Very Satisfied	Satisfied	Dissatisfied	Very Dissatisfied	N/A
MEETING					
2020 Annual Meeting					
Meeting content					
Networking opportunities					
Conviviality of the Annual Meeting					
OTHER (where applicable)					
JW Marriott Desert Springs Resort					
Guided Bike Tour					
Golf Tournament					
Tour of Bella Villaggio, a Leisure Care Community					
Receptions					
RATE THE TAKE HOME VALUE OF EACH SESSION:	High Value	Some Value	Little Value	No Value	Did not attend
Keynote Presentation: Bret Stephens					
CEO Discussion					
Breakout: Capital Markets & Valuation Trends					
Breakout: Health Care Metrics & Technology					
Breakout: Producing ROI in Digital Marketing					
Breakout: Senior Living Pre- and Post- Acute Care					
Adult Child Focus Group: Margaret Wylde, Ph.D.					
Which membership level does your company hold?	☐ Board	☐ Adv	isory 🗖 A	Associate	
How many Annual Meetings have you attended?	□ 1 st	2 -5	 6	+	
What did you like most about the meeting?					
What did you like least about the meeting?					
What improvements, would you recommend?					
Name (optional):	Company (opti	onal):			