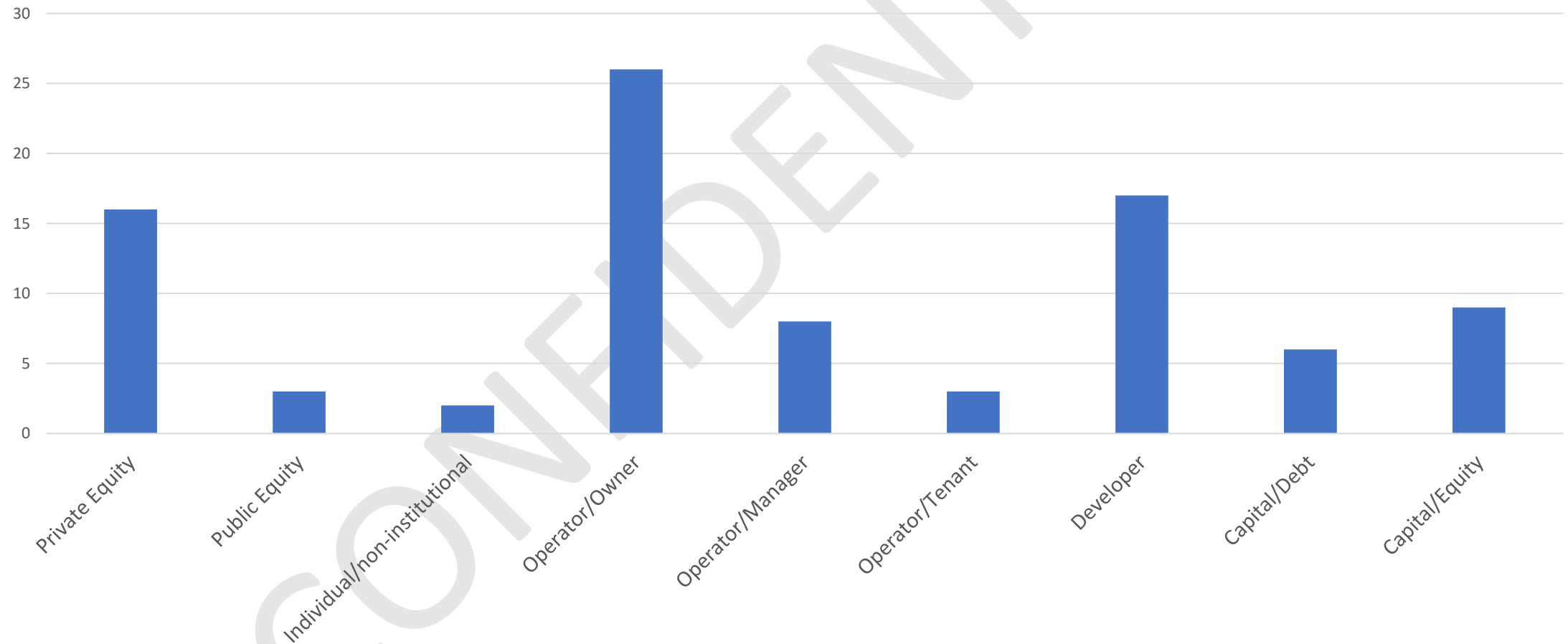
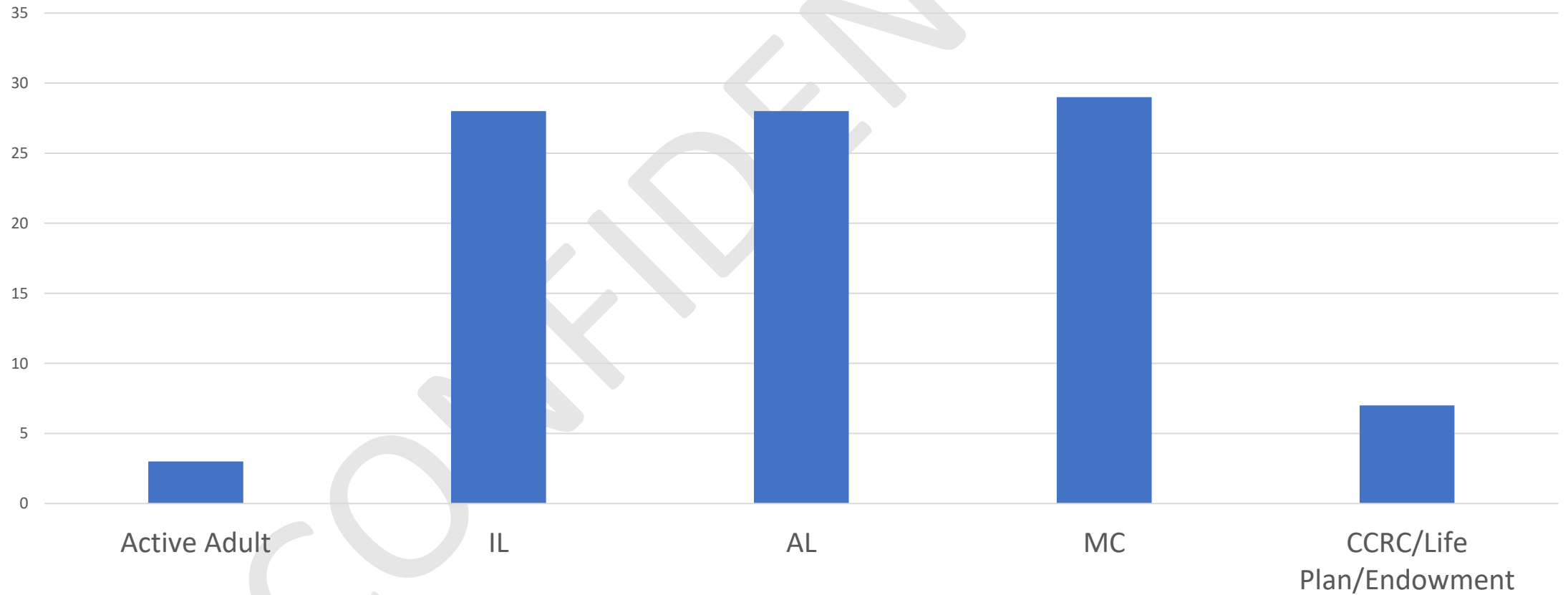


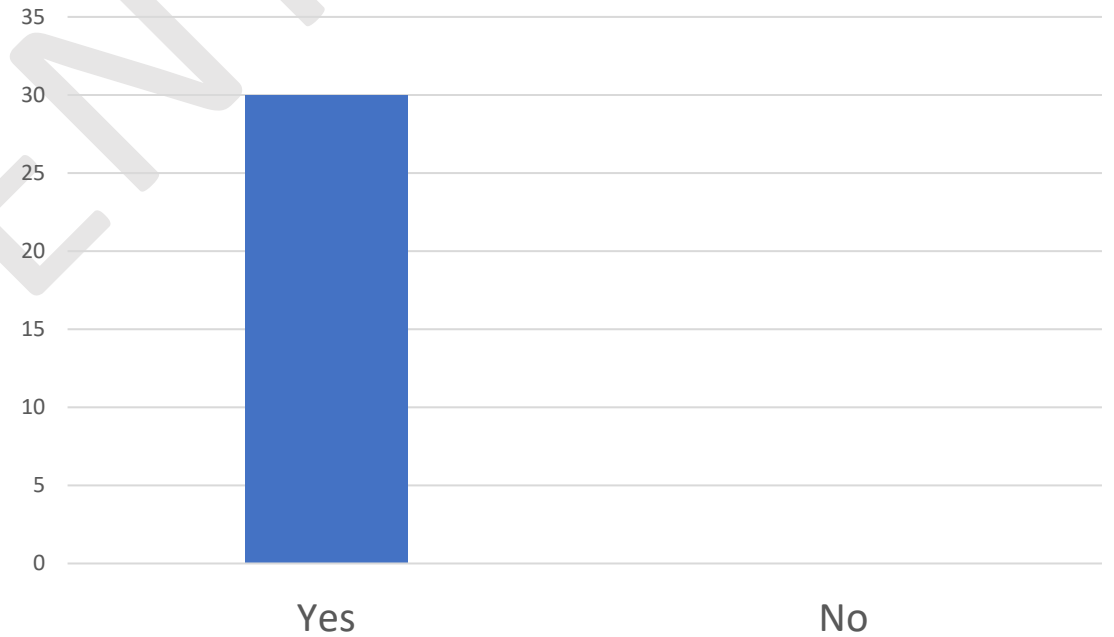
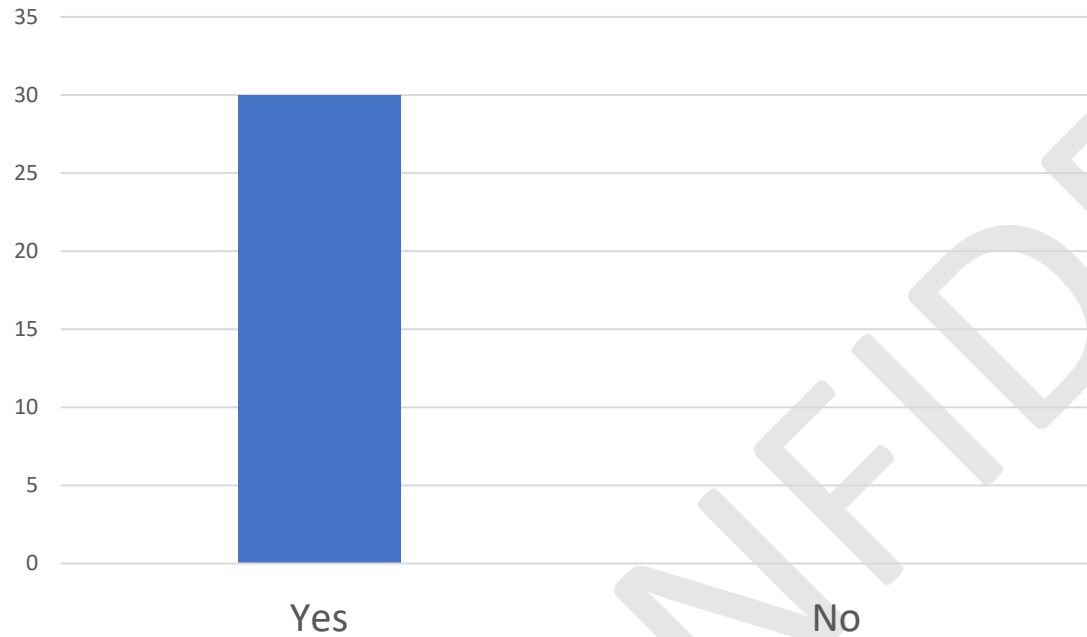
Are you an Owner, Operator, Developer, Capital?



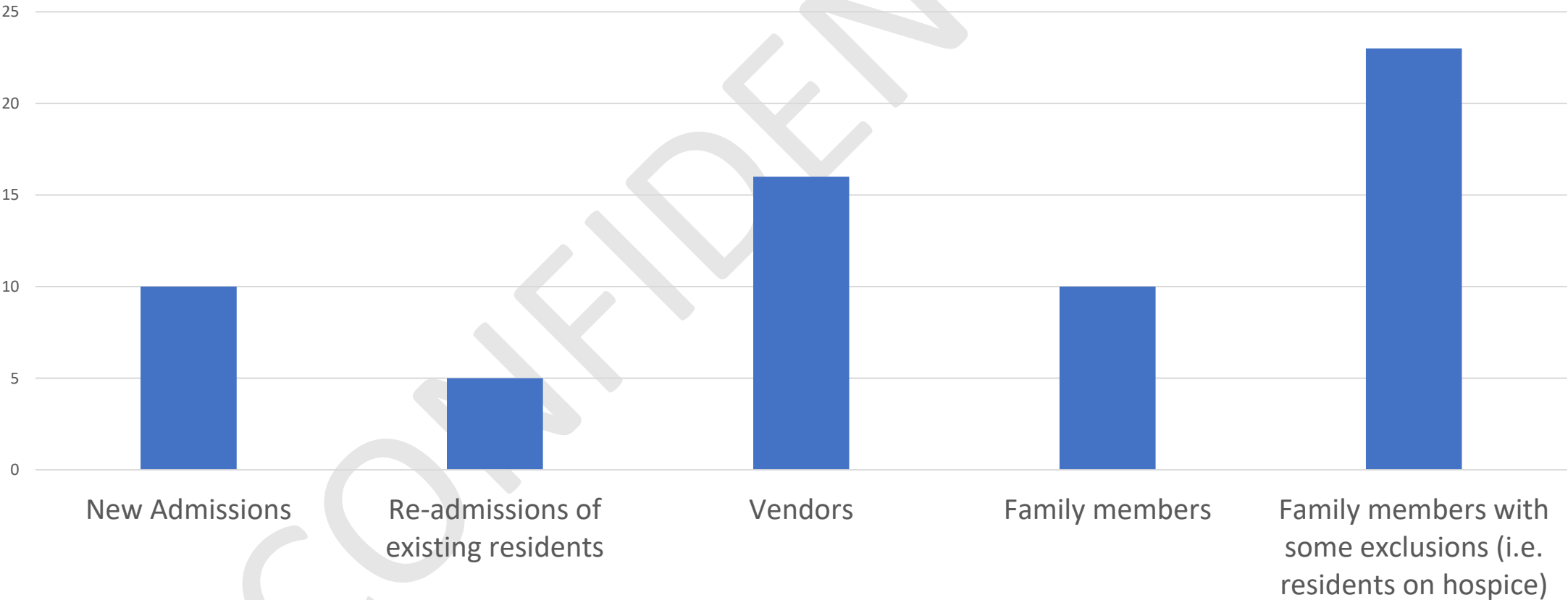
Product Type



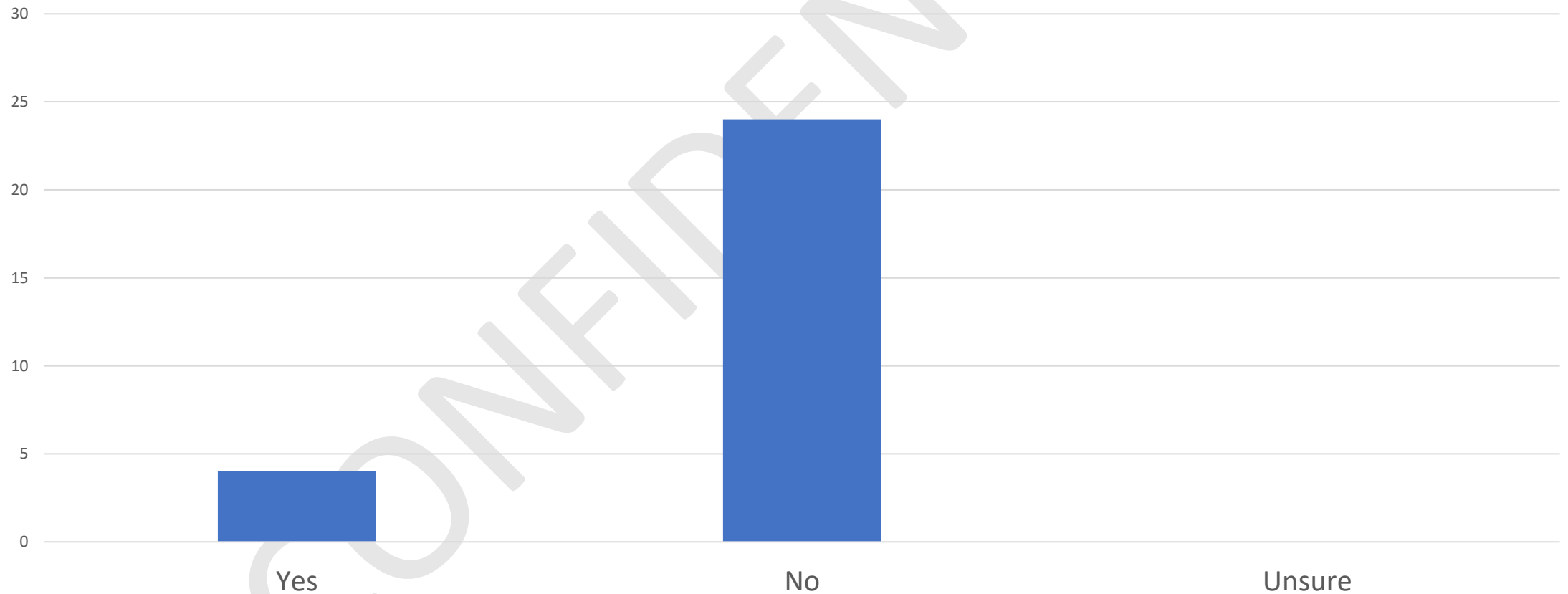
Do you have protocols in place associated with the COVID-19 Virus?
If yes, have you instituted these protocols?



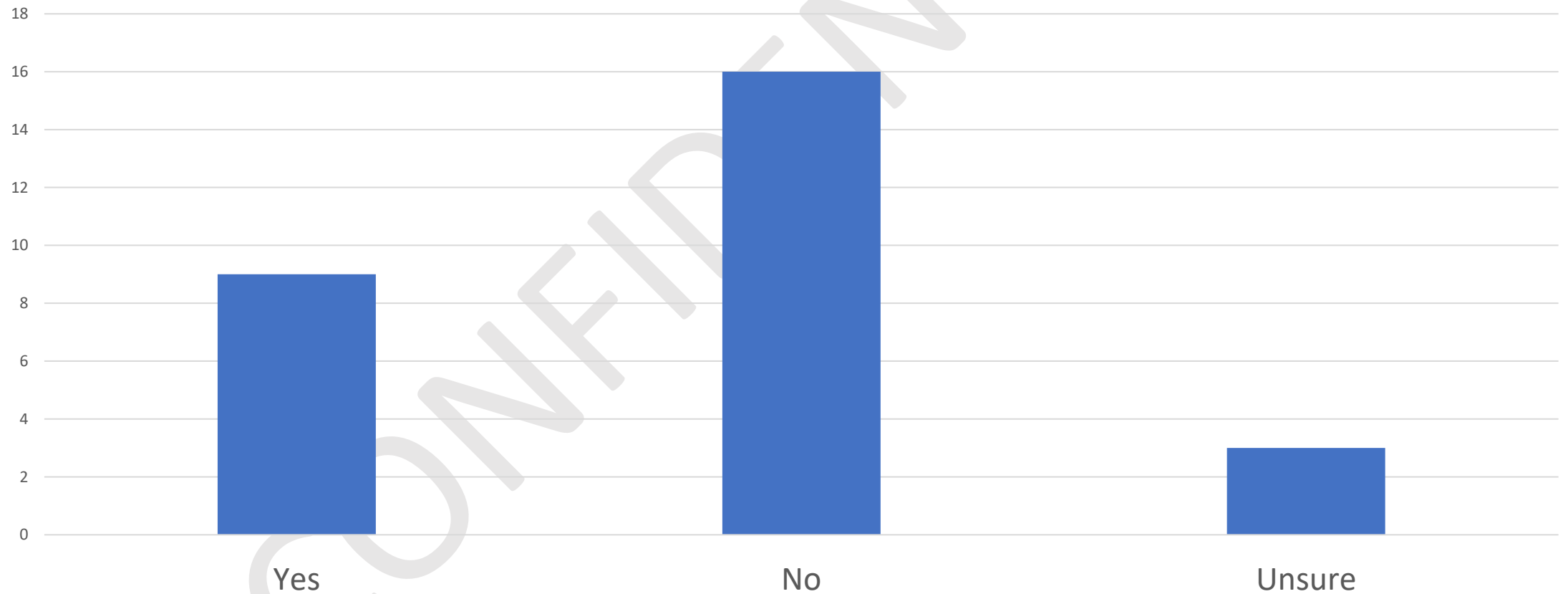
As part of your COVID-19 protocols, has your community restricted access to:



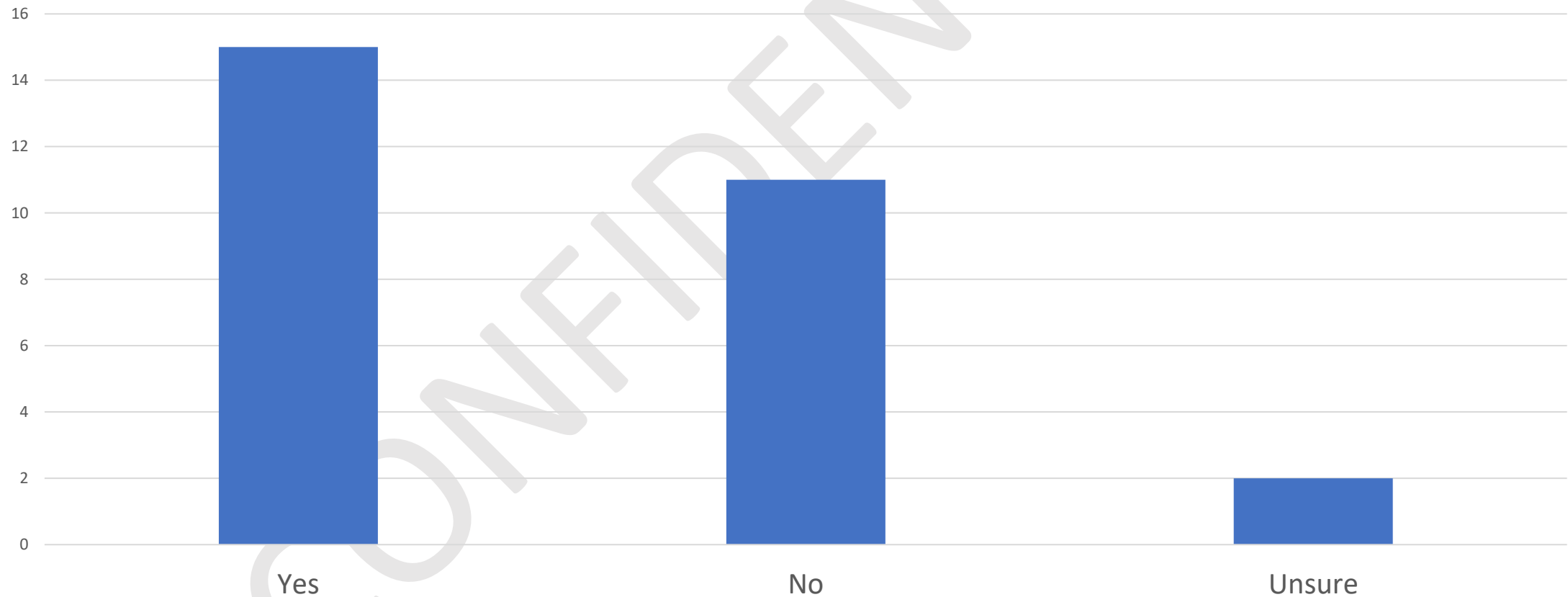
Do you have any seniors housing communities with staff who have been diagnosed with COVID-19 virus?



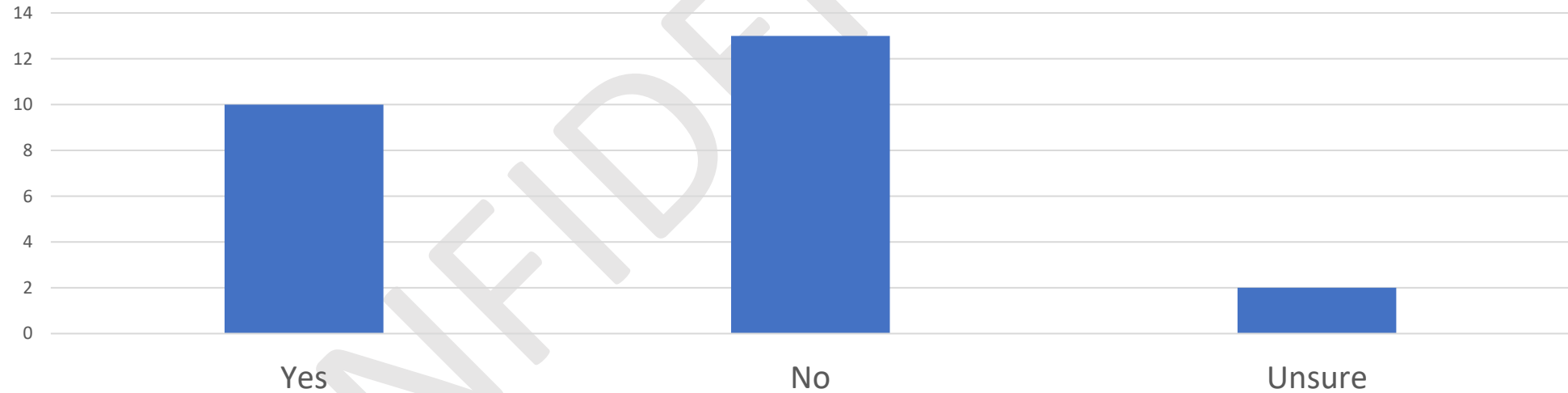
Has COVID-19 affected your ability to staff your communities?



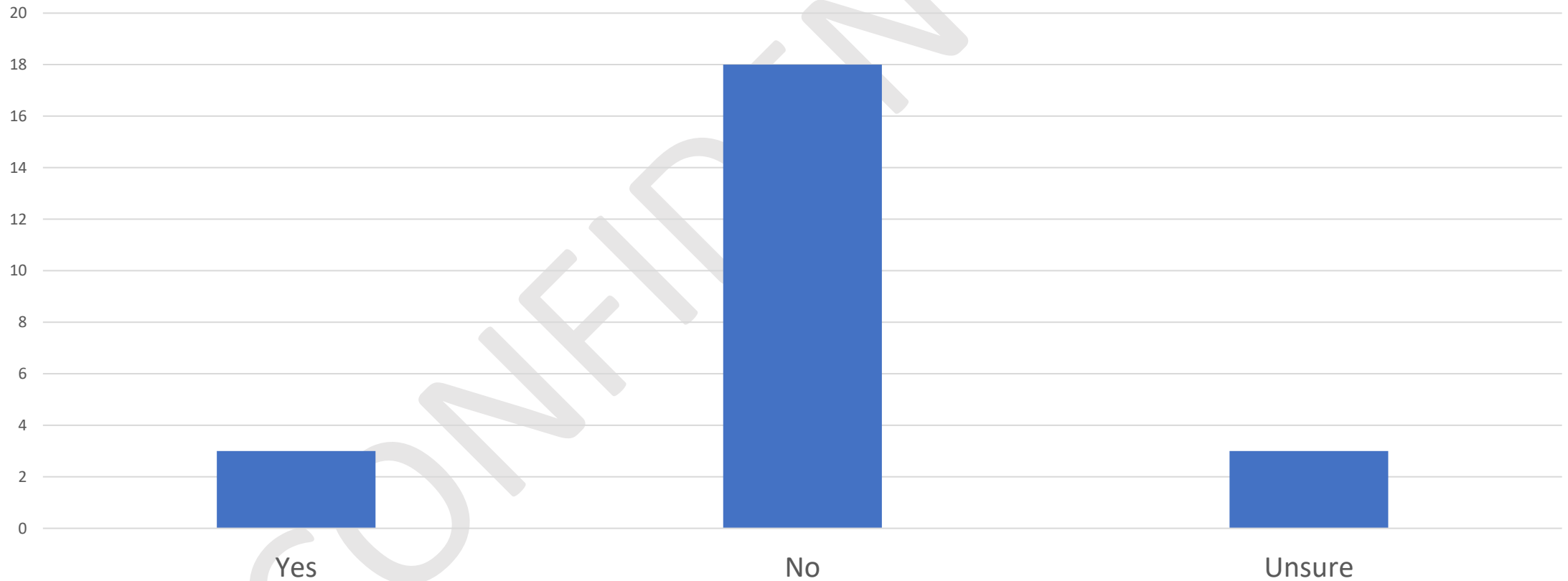
Have you taken any of the following steps with regards to your community staffing:
Added sick time benefits?



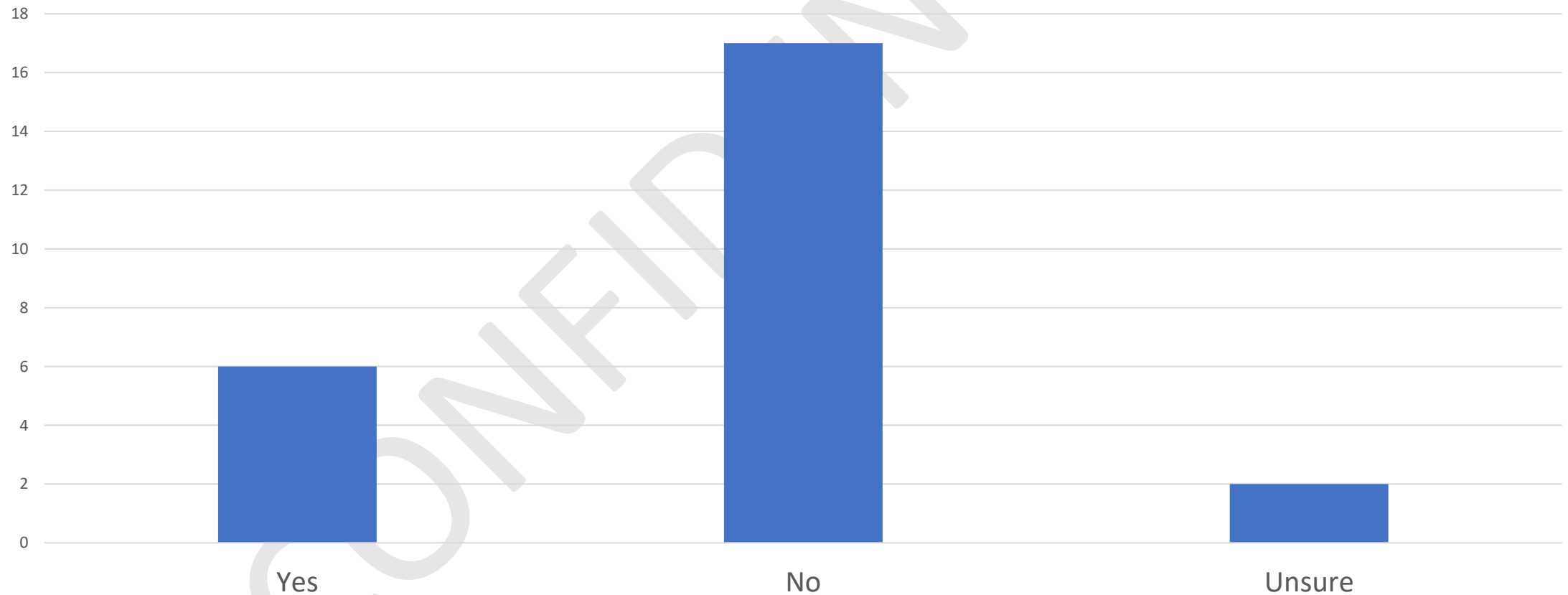
Have you taken any of the following steps with regards to your community staffing:
Added personal time?



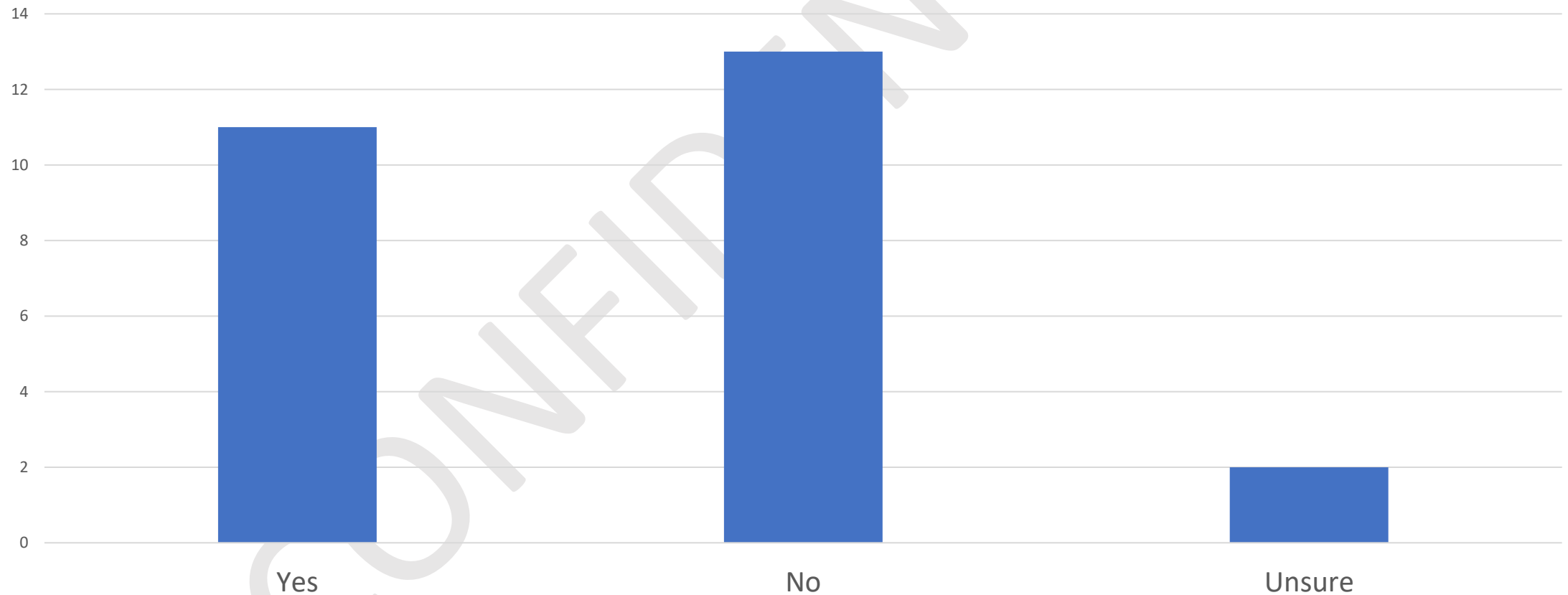
Have you taken any of the following steps with regards to your community staffing:
Added holiday pay?



Have you taken any of the following steps with regards to your community staffing:
Added childcare benefits?



Have you taken any of the following steps with regards to your community staffing:
Increased wages or other benefits?

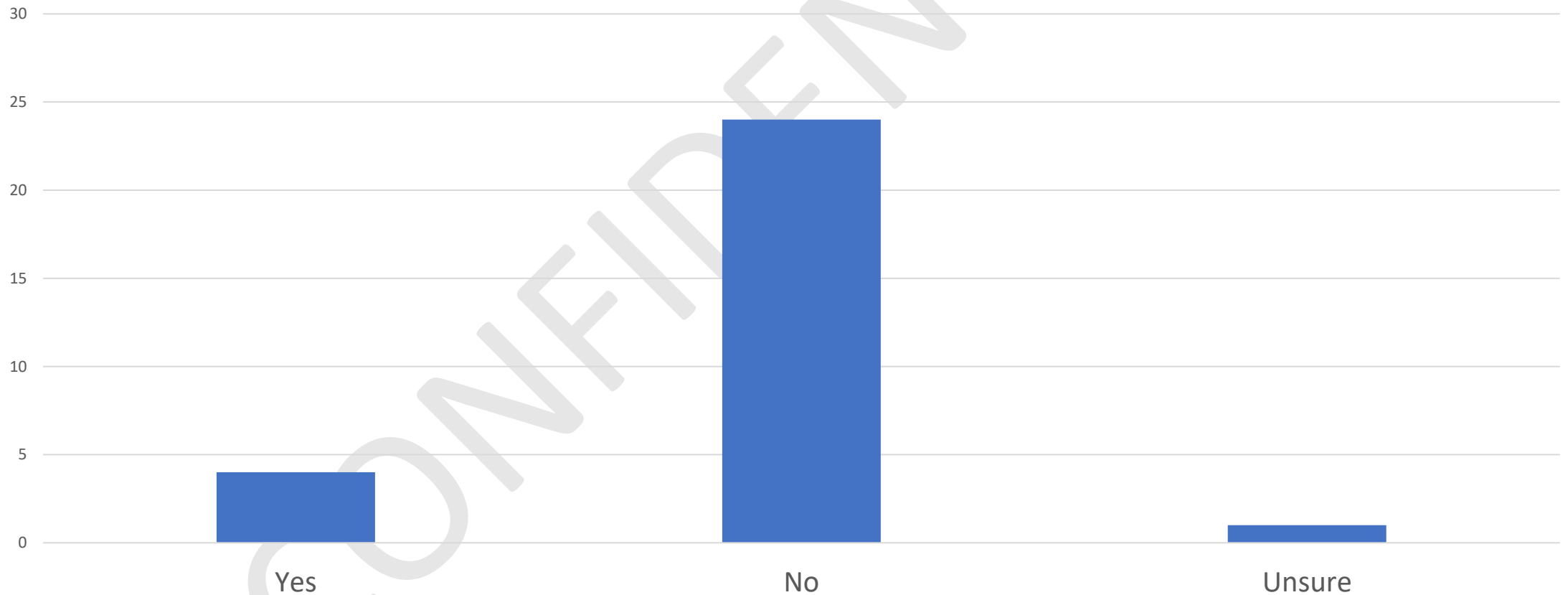


Have you taken any of the following steps with regards to your community staffing:

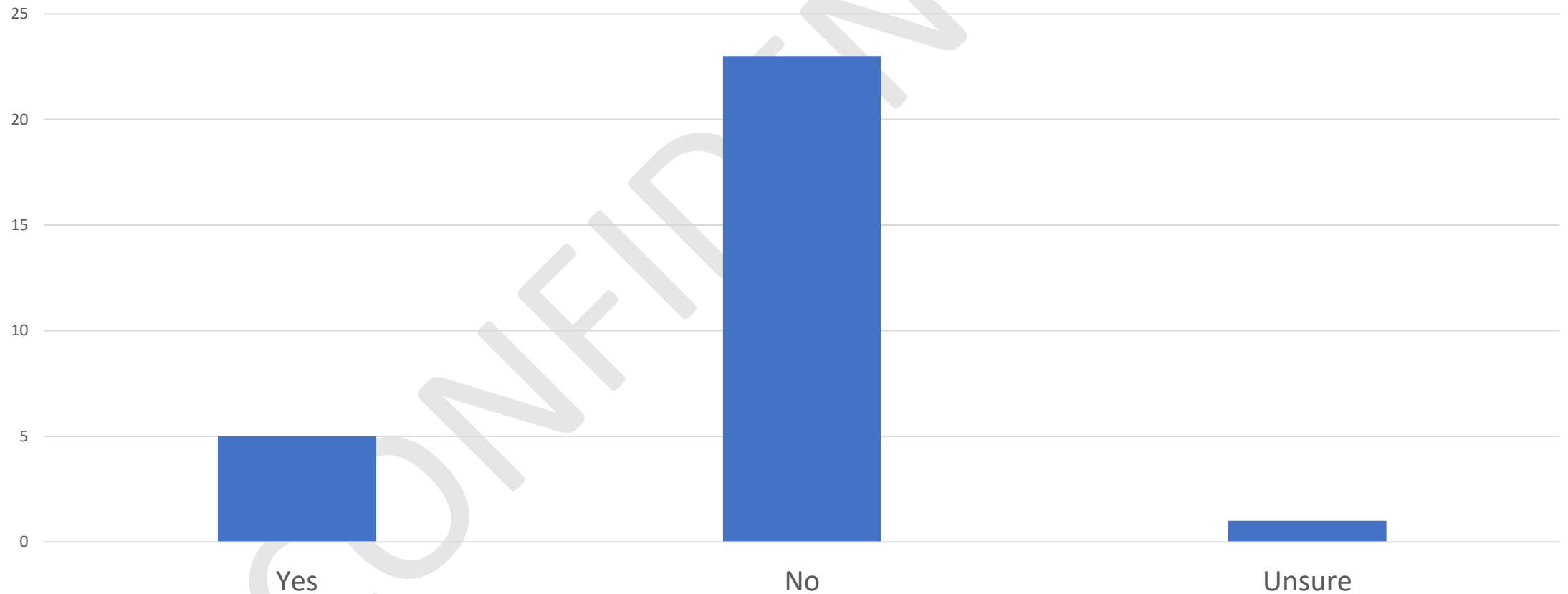
Other (Please explain)?

- Recruiting and attendance bonuses
- We are doing a stipend vs childcare specific due to the variability of needs
- Monitoring daily, fluid situation
- We are still working on adjusting benefits.
- We are working on enhanced sick pay/emergency financial support and additional child care support policy this week
- We need more solutions for staff who have child care needs.
- Bonuses for shift pick up incentives

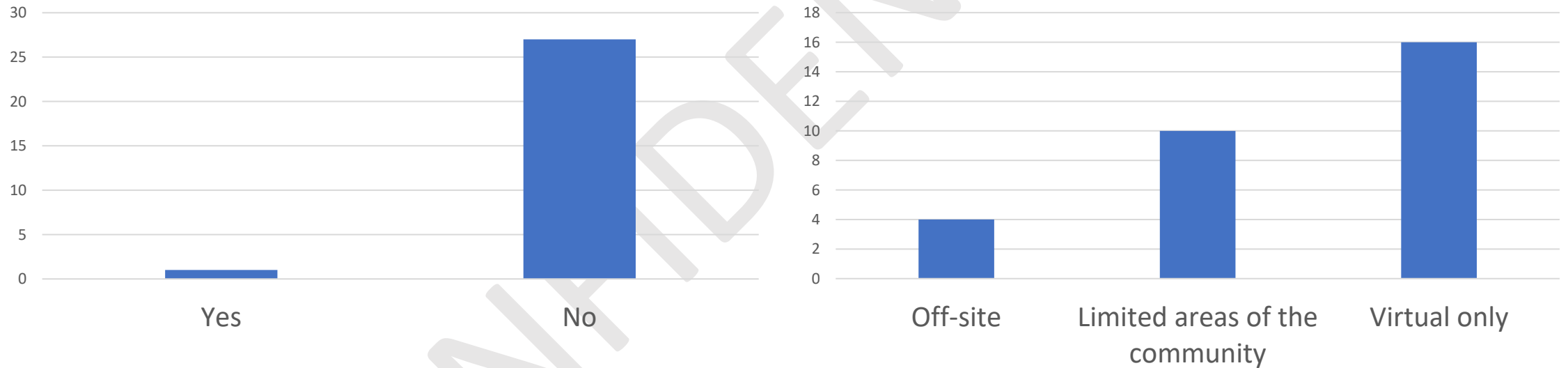
Do you have any seniors housing communities with residents who have been diagnosed with COVID-19 virus?



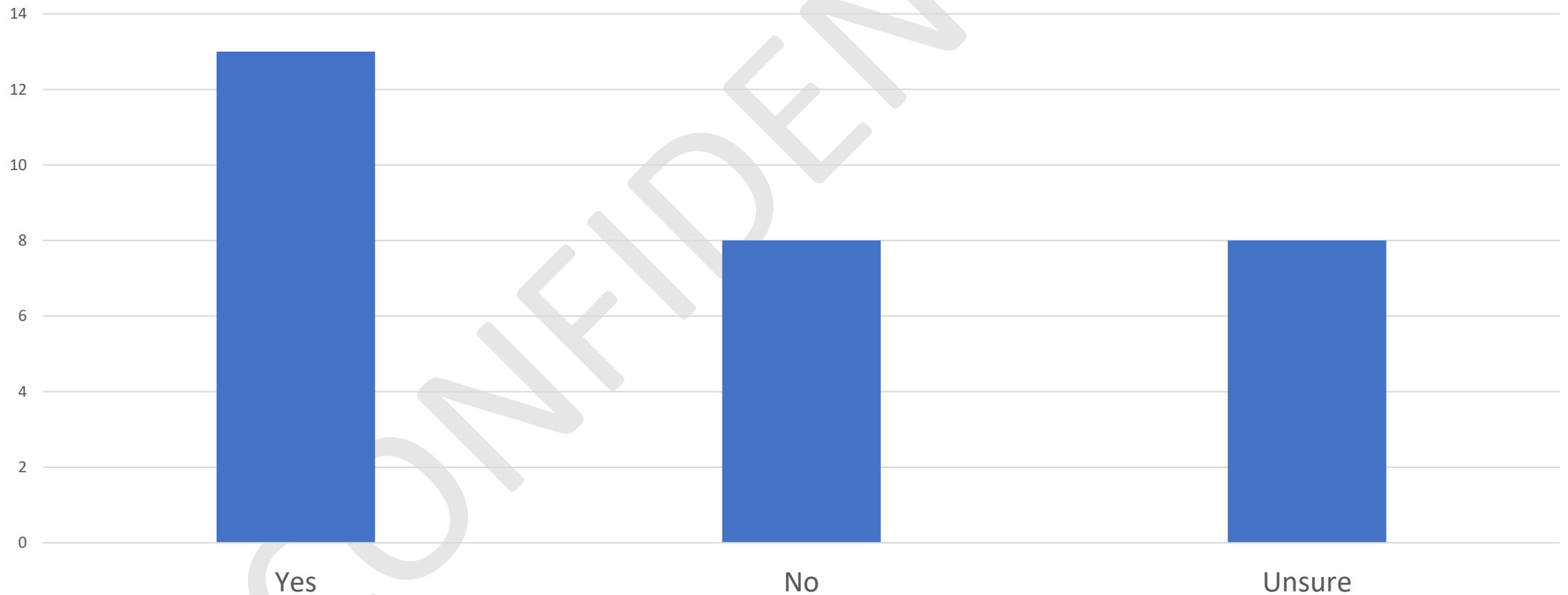
Have you had any residents move out due to concerns related COVID-19?



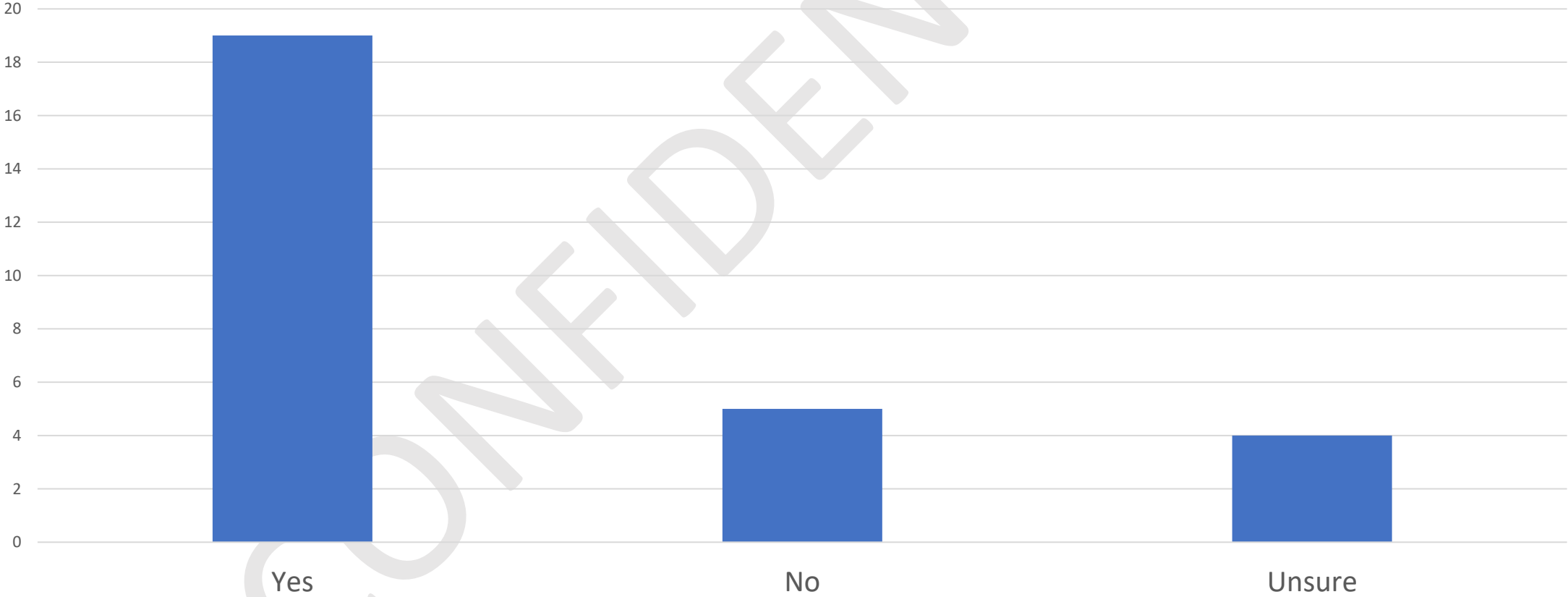
Are you conducting tours as usual (with or without pre-screening)?
If no, are you conducting tours:



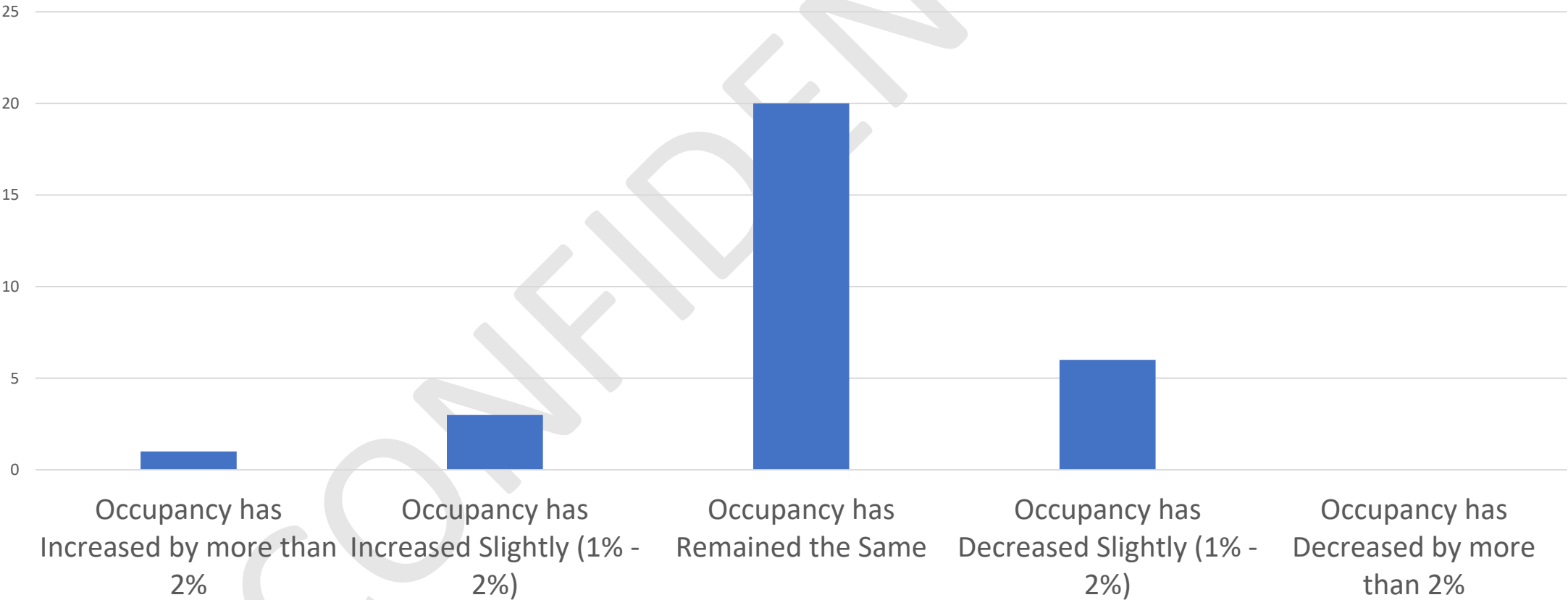
Have you had any prospects cancel plans to move-in due to COVID-19 fears?



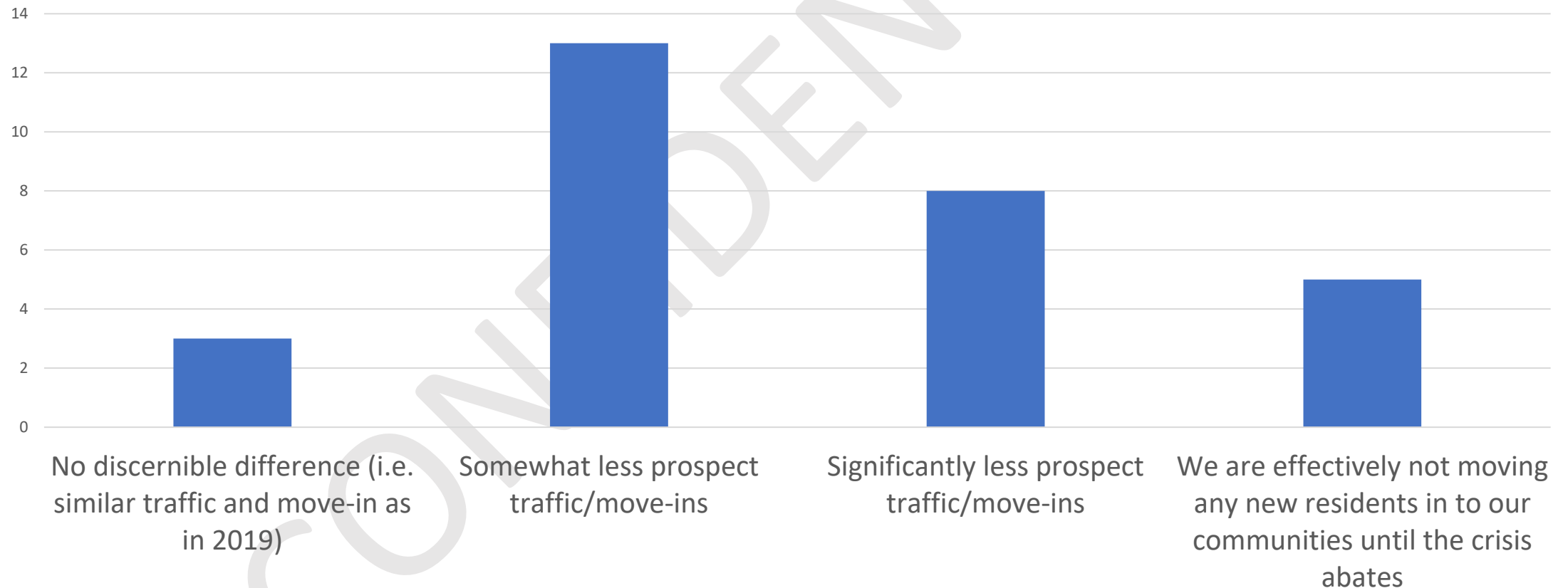
Do you expect to move-in new residents before the end of this month?



Since the emergence of COVID-19 in the U.S., please note the impact to your community's occupancy rates:



Since the emergence of COVID-19 in the U.S. markets that you operate, please select the answer that best characterizes prospect traffic at your communities:



What is your greatest concern at this time?

- SAFETY of all Residents and associates if someone in community is diagnosed with COVID 19.
- Staffing with schools out; the reality of the virus hitting one of our communities
- Staffing and business continuity is
- the length of this crisis
- Lack of needed supplies
- Striking a balance of staying ahead of all the ever changing issues and maintaining calm
- An uncontrollable outbreak in any of our communities
- Decreased tours and admissions resulting in a significant decrease in census and cash flow. Also hardship of employees, with no childcare
- Lack of N95 masks, reduced availability of staff and non compliance of restrictions and suggested behaviors by residents and families.
- The virus being diagnosed in any resident in a community we are invested in.
- Health and safety of our residents and staff. The eventual lack of compassion of lenders/investors, once our census drops due to lack of tours, move ins, etc. while still having the same number of move outs/turnover. Staffing \$ will be higher, as well. We will find out who is genuine, real fast.
- The health and well being of our residence and employees who care for our residences. Our employees are the heroes of our business and we will do everything we can to ensure their safety and quality of life.
- Our community, our region, our state and our country taking the virus seriously and all working together to mitigate its impact on us all.
- Being able to get paper products, N95 masks and disposable dinnerware for room meal delivery.

What is your greatest concern at this time? (cont.)

- Health of our residents and staff
- Staffing with widespread school closures
- Staff who can't come to work because school is out and no where to take their children
- How long will the mandated restrictions be in place? How do we overcome the potential stigma that Covid-19 will have on communal living as a lifestyle?
- Staffing. Child care for staff with school and day care closed.
- Maintaining the health and safety of our residents and our associates. Impact it is having on family members when we need to limit their access to the community. Duration.
- The impact of COVID-19 on residents and the likely financial implications.
- Potential staffing shortage as schools close and the virus takes hold.
- That we will have a confirmed case in one or more of our campuses.
- Reputation risk
- Safety of our residents.
- Staffing challenges given schools out and/or staff sickness & fear
- Normal resident turnover is not able to be replenished with new residents, resulting in decreased occupancy, decreased NOI, decreased loan covenant compliance resulting in loan defaults throughout the industry.
- Capital reprices risk for this asset class going forward
- Protecting our residents, associates, patients and families-and supporting our business partners. Managing supply chain, solving issues day and night.