



ACQUISITION MARKET INDICATORS

ASSISTED LIVING, INDEPENDENT LIVING & SKILLED NURSING

These Acquisition Market Indicators are calculated quarterly, and full 2017 year results are published in *The Senior Care Acquisition Report*, 23rd Edition. This preview is provided to members of the American Seniors Housing Association. *The Senior Care Acquisition Report* includes hard-to-find market intelligence enhanced with dozens of tables, charts, key contacts, and more. For report information, visit <http://www.seniorcareinvestor.com/scar23>.

| | June 30, 2018 (12 months Ending)* | | 2017 (Calendar Year) | |
|--------------------|--------------------------------------|------------------------|---------------------------|------------------------|
| | AVERAGE PRICE PER UNIT | CAPITALIZATION RATE | AVERAGE PRICE PER UNIT | CAPITALIZATION RATE |
| ASSISTED LIVING | \$209,100 | 7.8% | \$221,250 | 7.6% |
| INDEPENDENT LIVING | \$241,300 | 7.2% | \$230,100 | 7.0% |
| SKILLED NURSING** | \$78,900 | 12.55% | \$81,350 | 12.3% |

*Based upon rolling 12 month average Source: *The Senior Care Acquisition Report*, 23rd Edition

**Beds

The prices per unit and capitalization rates are based upon historical data or rolling twelve months of available data from public and privately announced transactions.



The Senior Care Acquisition Report is published by Irving Levin Associates, Inc. with headquarters in Norwalk, CT. Established in 1948, this privately held corporation publishes research reports and newsletters, and maintains merger and acquisition databases, on the health care and senior housing markets. Learn more about our publications and memberships at www.levinassociates.com.



**The Senior Care
Acquisition Report**

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