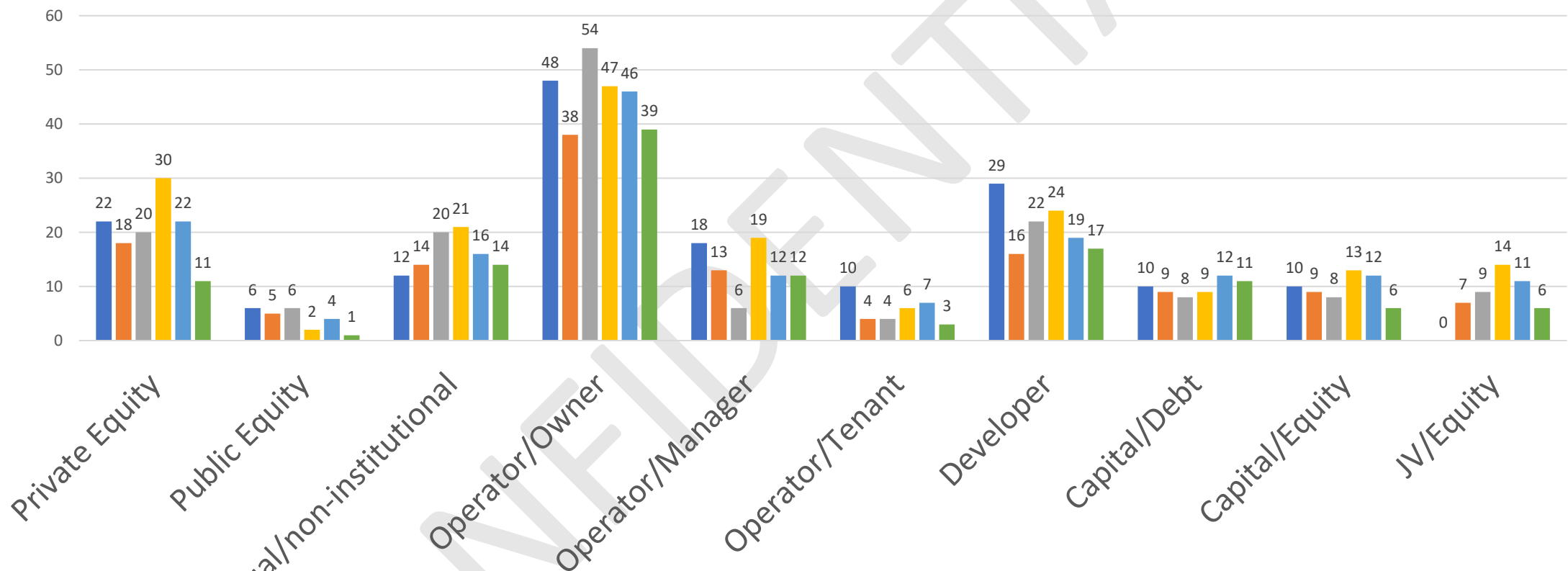


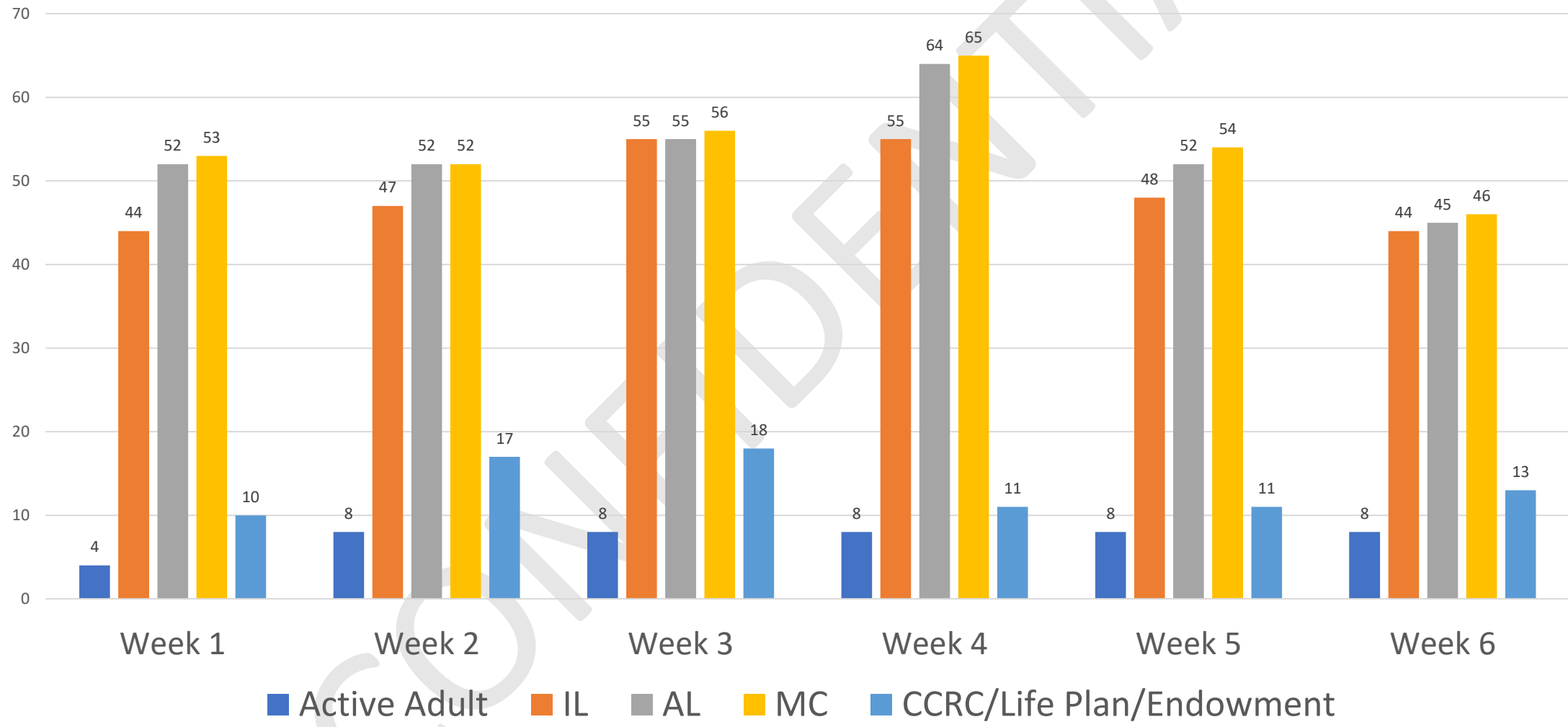
# Are you an Owner, Operator, Developer, Financier?



■ Week 1 ■ Week 2 ■ Week 3 ■ Week 4 ■ Week 5 ■ Week 6

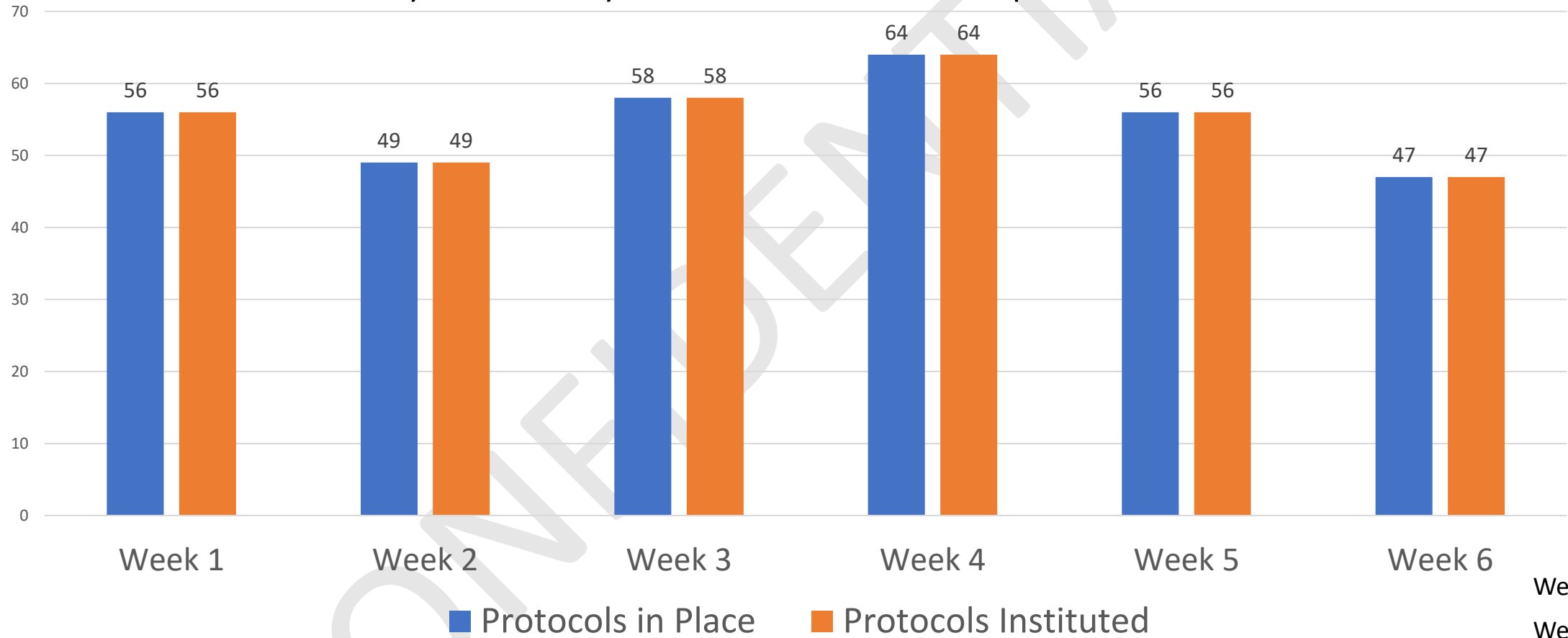
Week 1 n = 59  
Week 2 n = 56  
Week 3 n = 63  
Week 4 n = 69  
Week 5 n = 60  
Week 6 n = 51

# Product Type



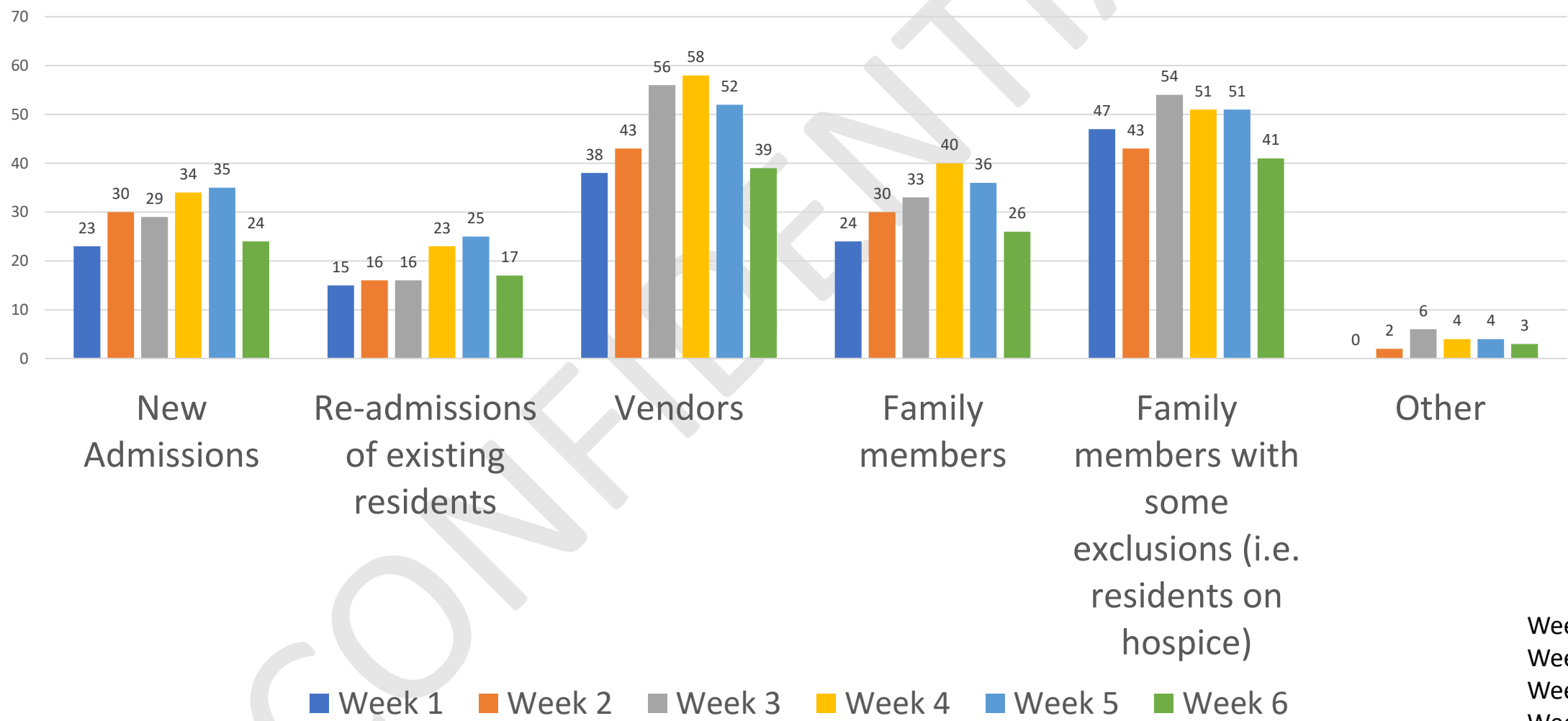
Week 1 n = 59  
 Week 2 n = 56  
 Week 3 n = 63  
 Week 4 n = 69  
 Week 5 n = 60  
 Week 6 n = 51

# Do you have protocols in place associated with the COVID-19 Virus? If yes, have you instituted these protocols?



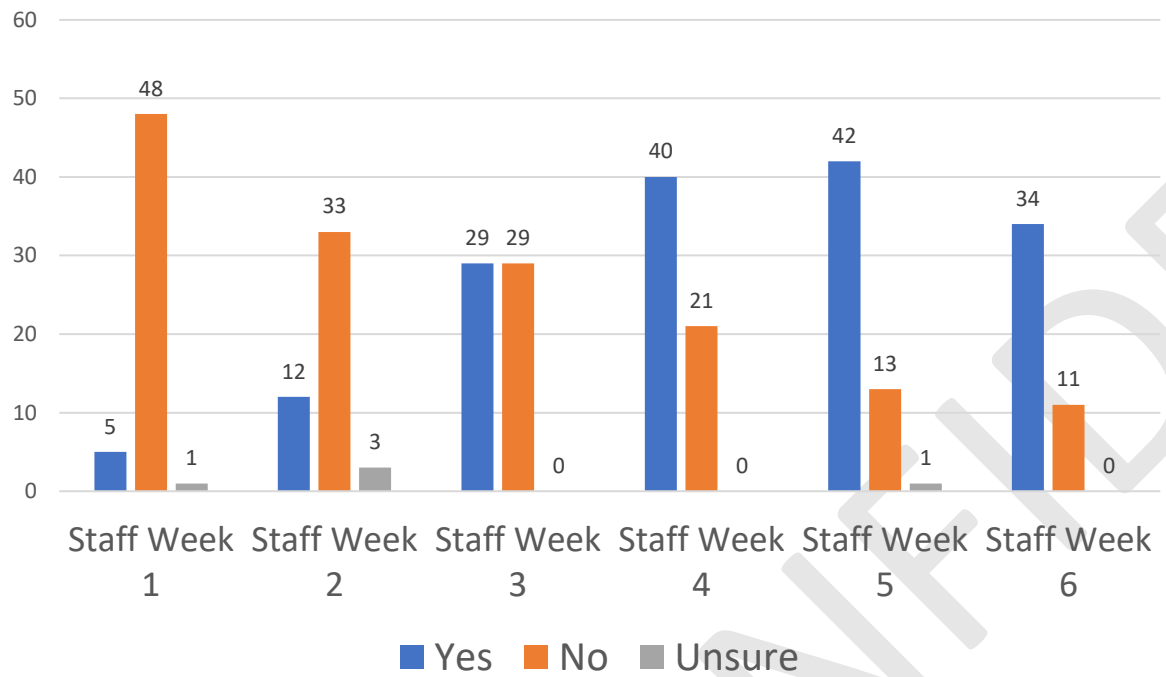
Week 1 n = 56  
Week 2 n = 49  
Week 3 n = 58  
Week 4 n = 64  
Week 5 n = 56  
Week 6 n = 47

# As part of your COVID-19 protocols, has your community restricted access to:

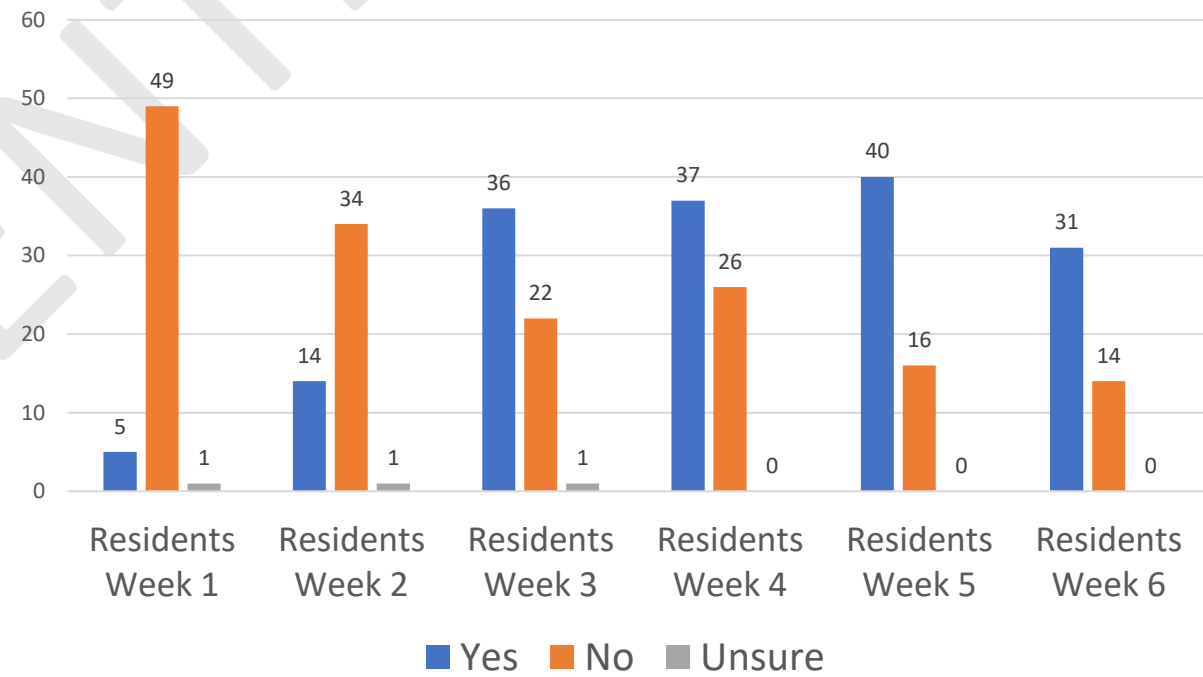


Week 1 n = 56  
Week 2 n = 49  
Week 3 n = 58  
Week 4 n = 64  
Week 5 n = 56  
Week 6 n = 46

# Do you have any seniors housing communities with staff or residents who have been diagnosed with COVID-19 virus?

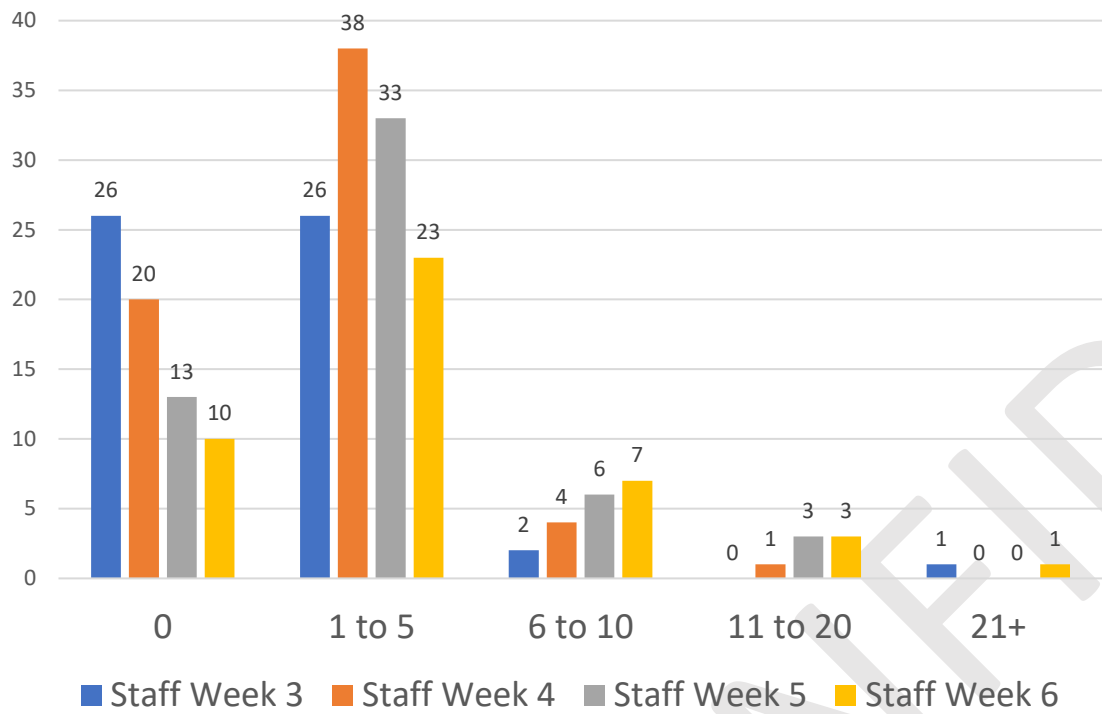


Staff Week 1 n = 54  
 Staff Week 2 n = 48  
 Staff Week 3 n = 58  
 Staff Week 4 n = 61  
 Staff Week 5 n = 56  
 Staff Week 6 n = 45

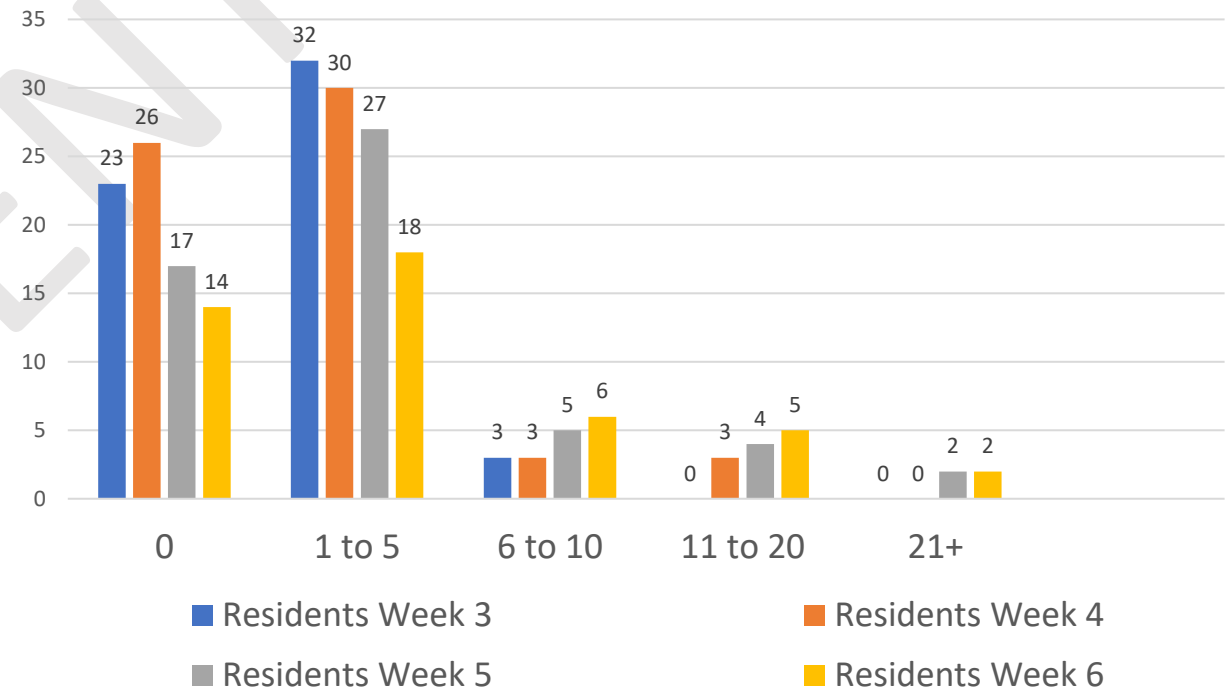


Residents Week 1 n = 55  
 Residents Week 2 n = 49  
 Residents Week 3 n = 59  
 Residents Week 4 n = 63  
 Residents Week 5 n = 56  
 Residents Week 6 n = 45

# How many of your communities have staff or residents that have been diagnosed with COVID-19 virus?

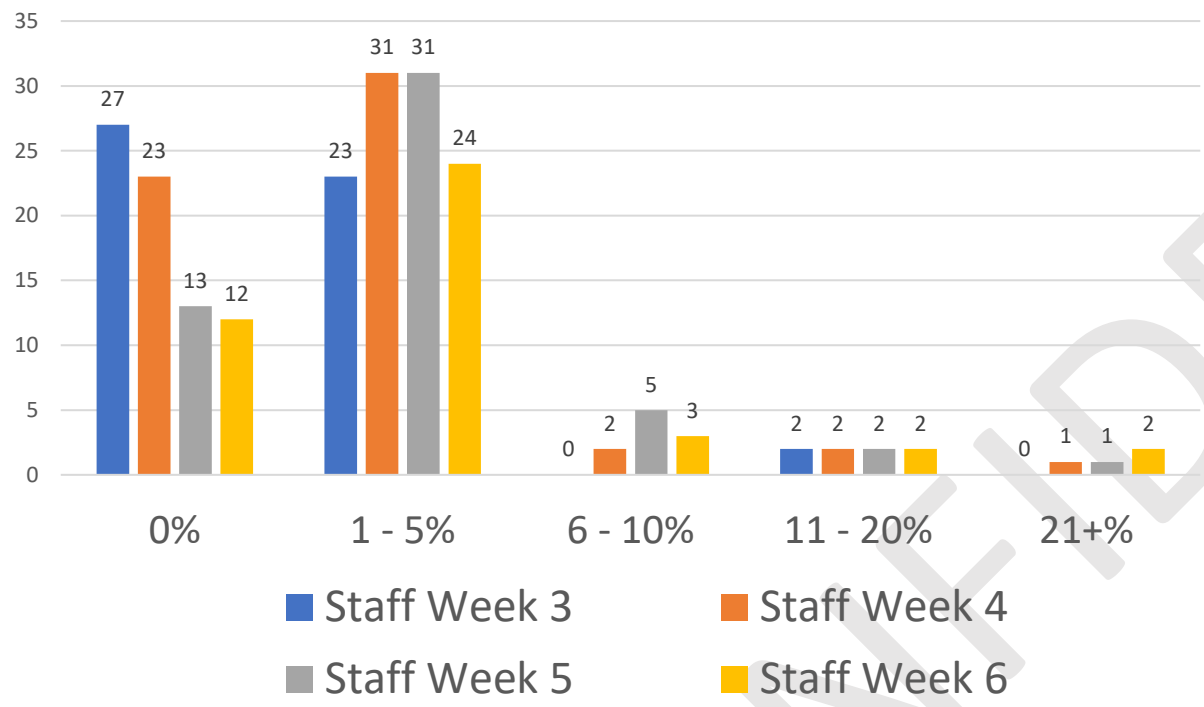


Note: Question was not asked weeks 1 & 2  
 Week 3 Staff n = 55  
 Week 4 Staff n = 63  
 Week 5 Staff n = 55  
 Week 6 Staff n = 44



Note: Question was not asked weeks 1 & 2  
 Week 3 Residents n = 58  
 Week 4 Residents n = 62  
 Week 5 Residents n = 55  
 Week 6 Residents n = 45

## What percentage of your communities' staff or residents have been diagnosed with COVID-19 virus?



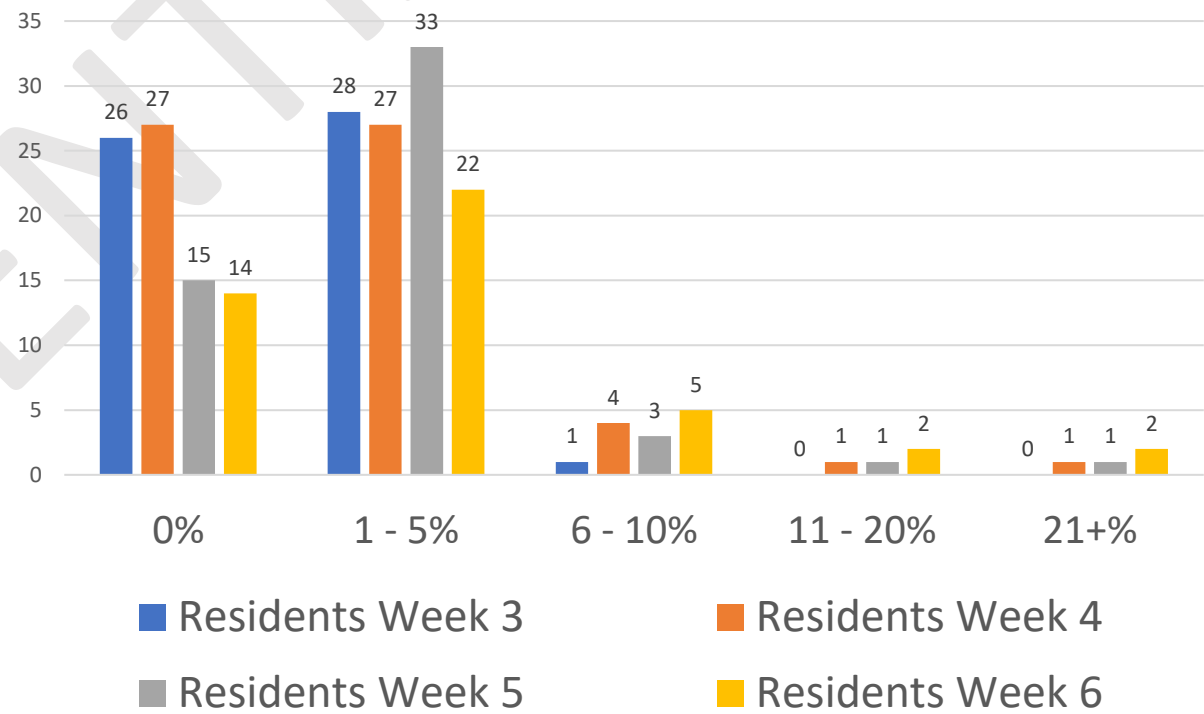
Note: Question was not asked weeks 1 & 2

Week 3 Staff n = 52

Week 4 Staff n = 59

Week 5 Staff n = 52

Week 6 staff n = 43



Note: Question was not asked weeks 1 & 2

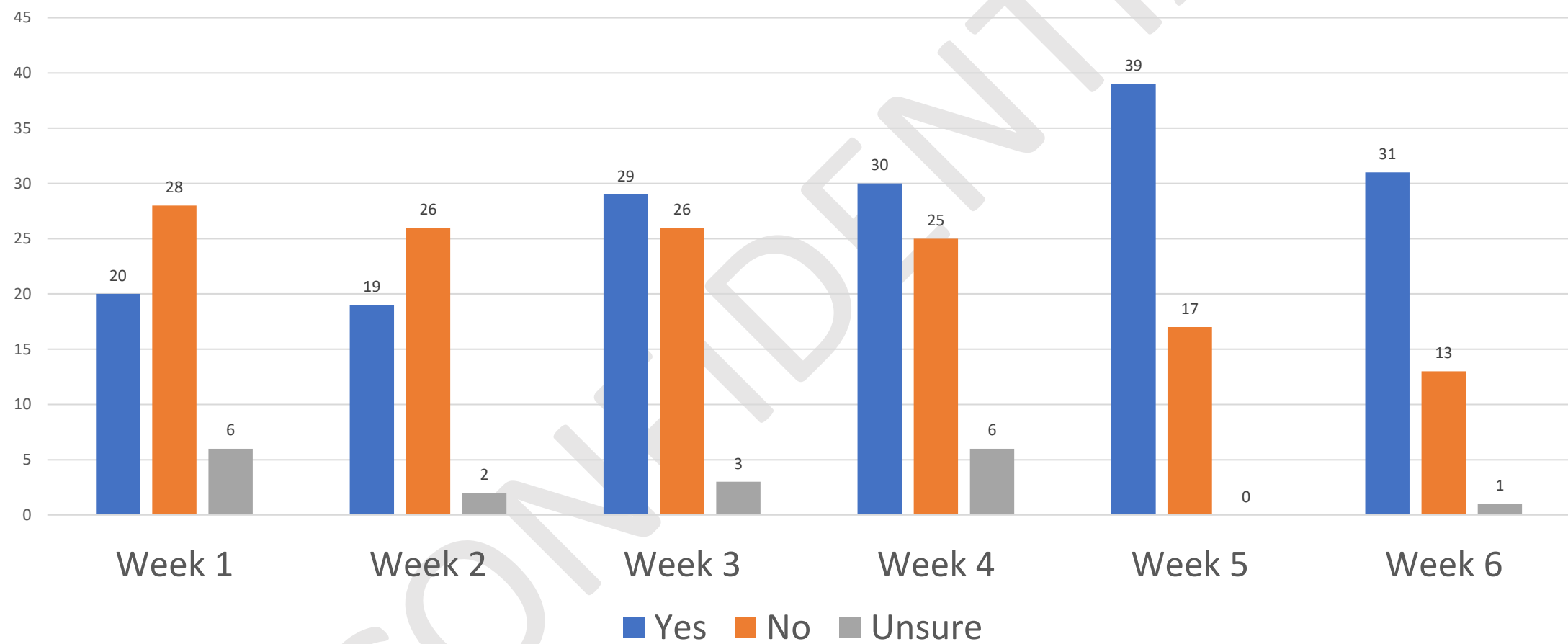
Week 3 Residents n = 55

Week 4 Residents n = 60

Week 5 Residents n = 53

Week 6 Residents n = 45

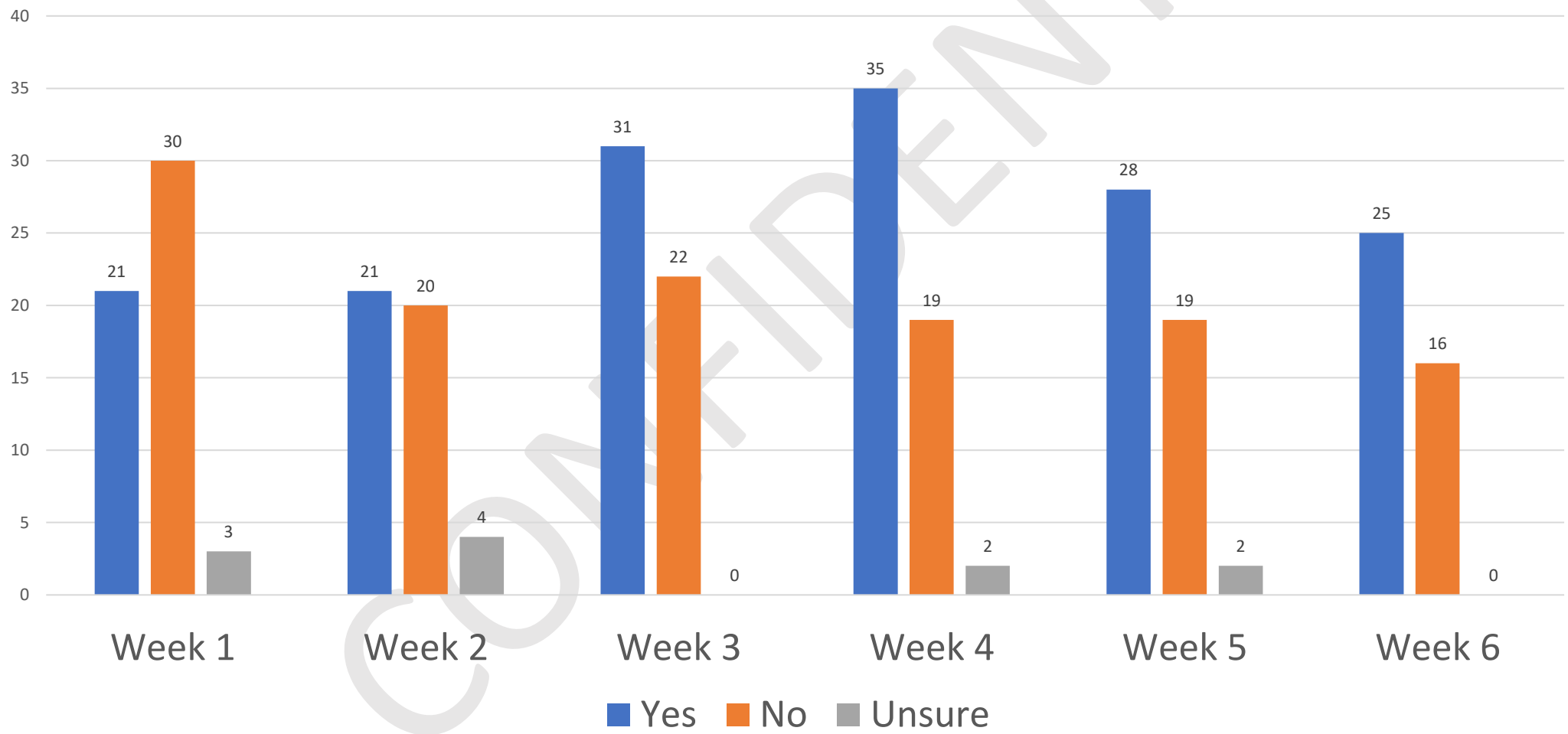
# Has COVID-19 affected your ability to staff your communities?



Week 1 n = 54  
Week 2 n = 47  
Week 3 n = 58  
Week 4 n = 61  
Week 5 n = 56  
Week 6 n = 45

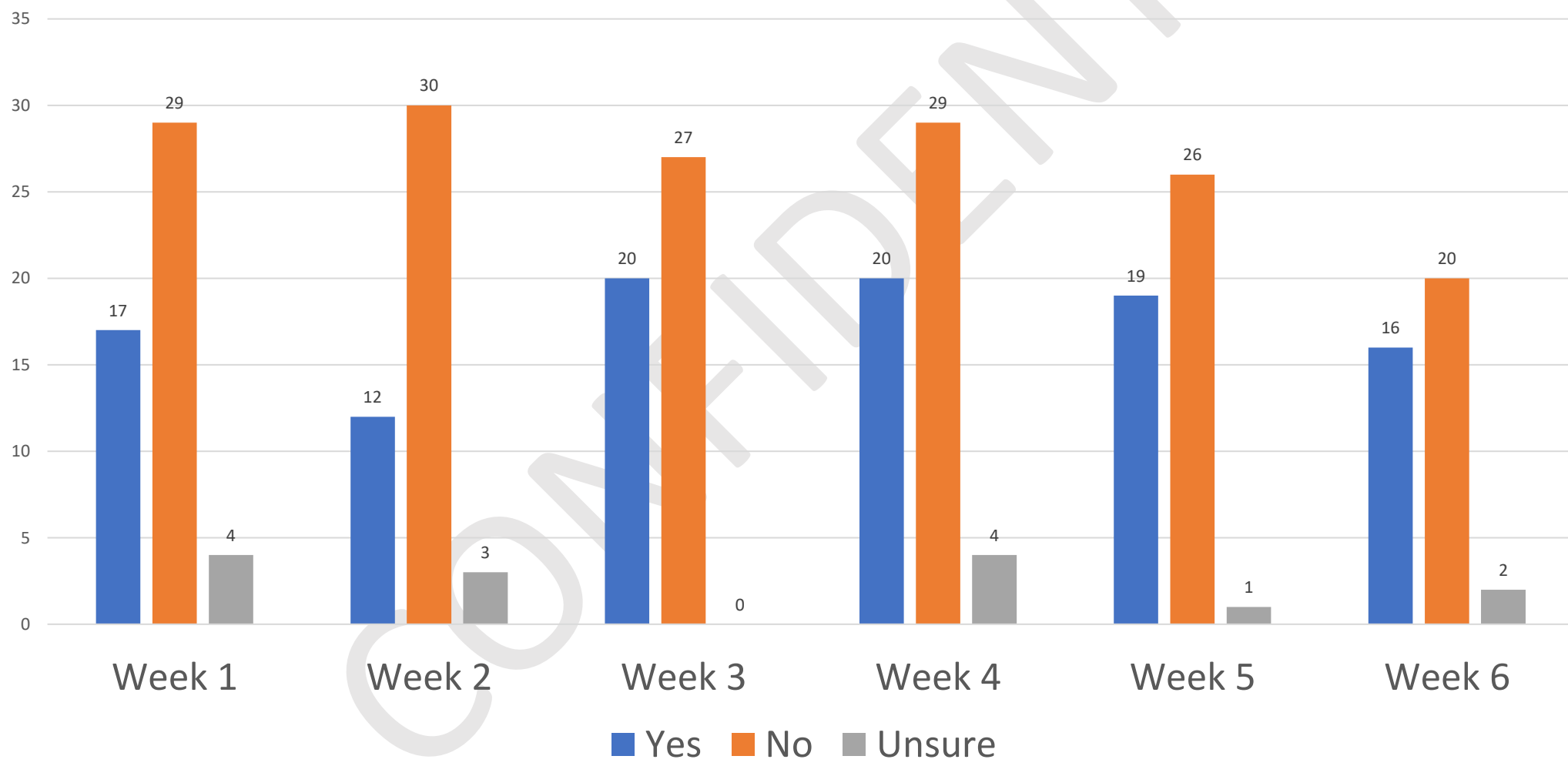


Have you taken any of the following steps with regards to your community staffing:  
Added sick time benefits?



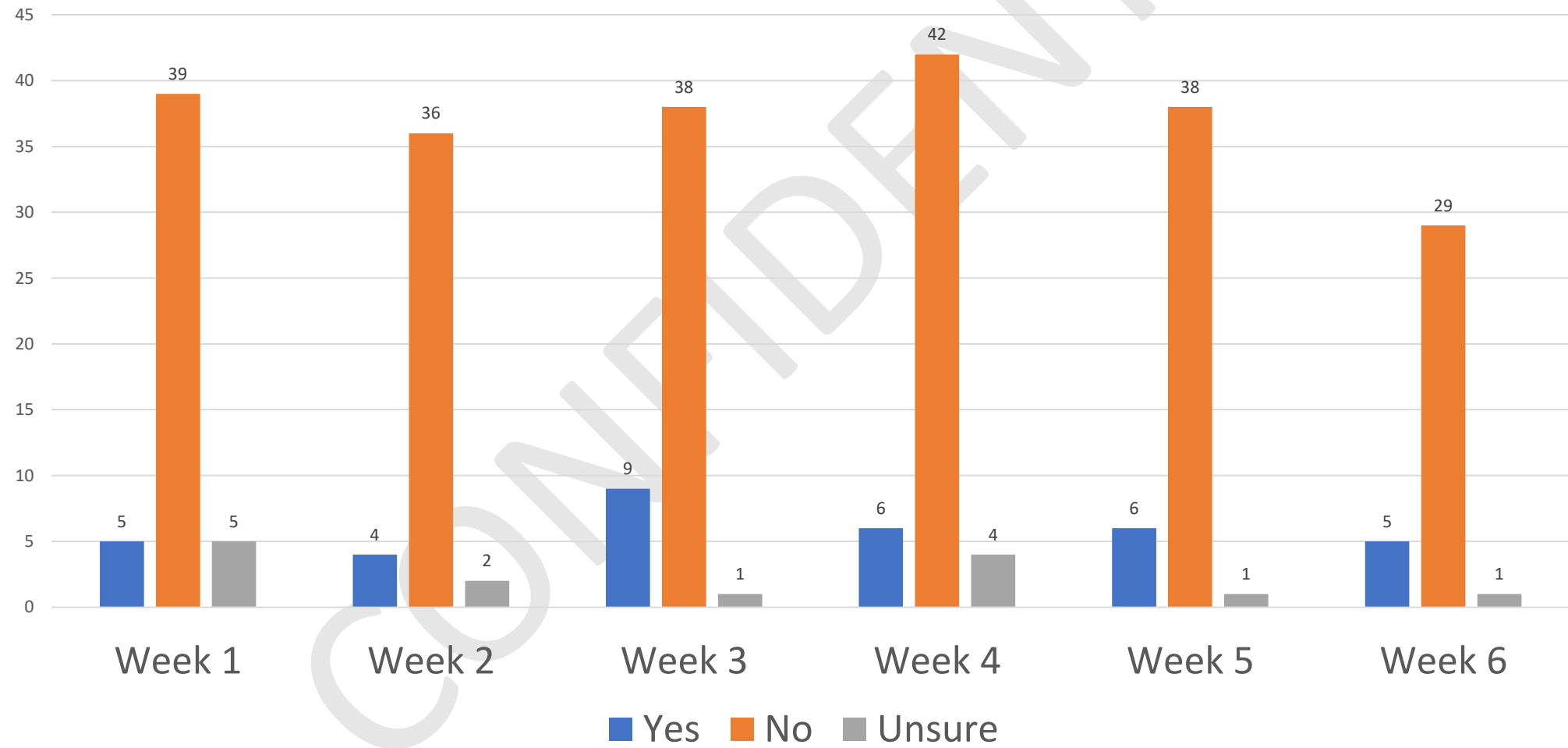
Week 1 n = 54  
Week 2 n = 45  
Week 3 n = 53  
Week 4 n = 56  
Week 5 n = 49  
Week 6 n = 41

# Have you taken any of the following steps with regards to your community staffing: Added personal time?



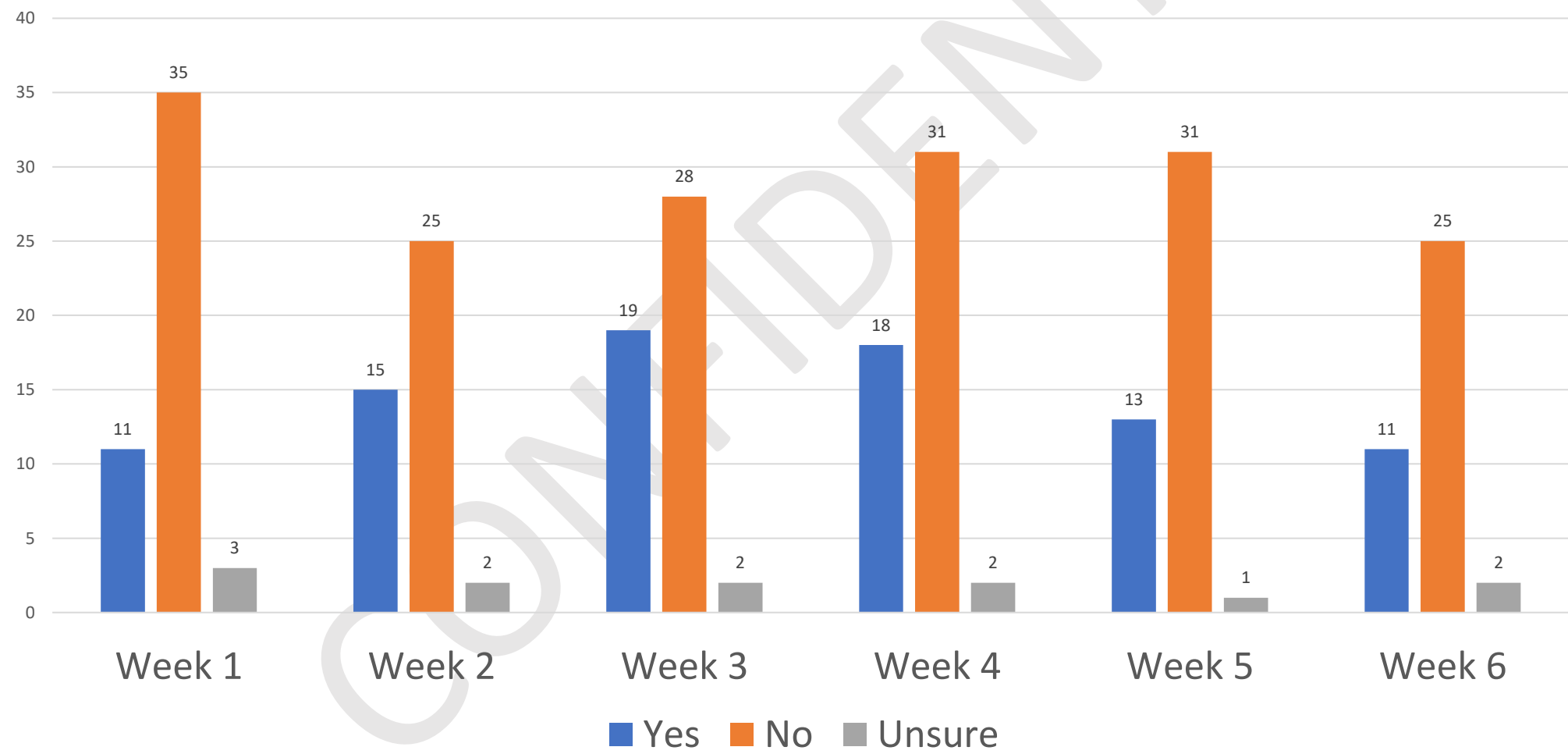
Week 1 n = 50  
Week 2 n = 45  
Week 3 n = 47  
Week 4 n = 53  
Week 5 n = 46  
Week 6 n = 38

# Have you taken any of the following steps with regards to your community staffing: Added holiday pay?



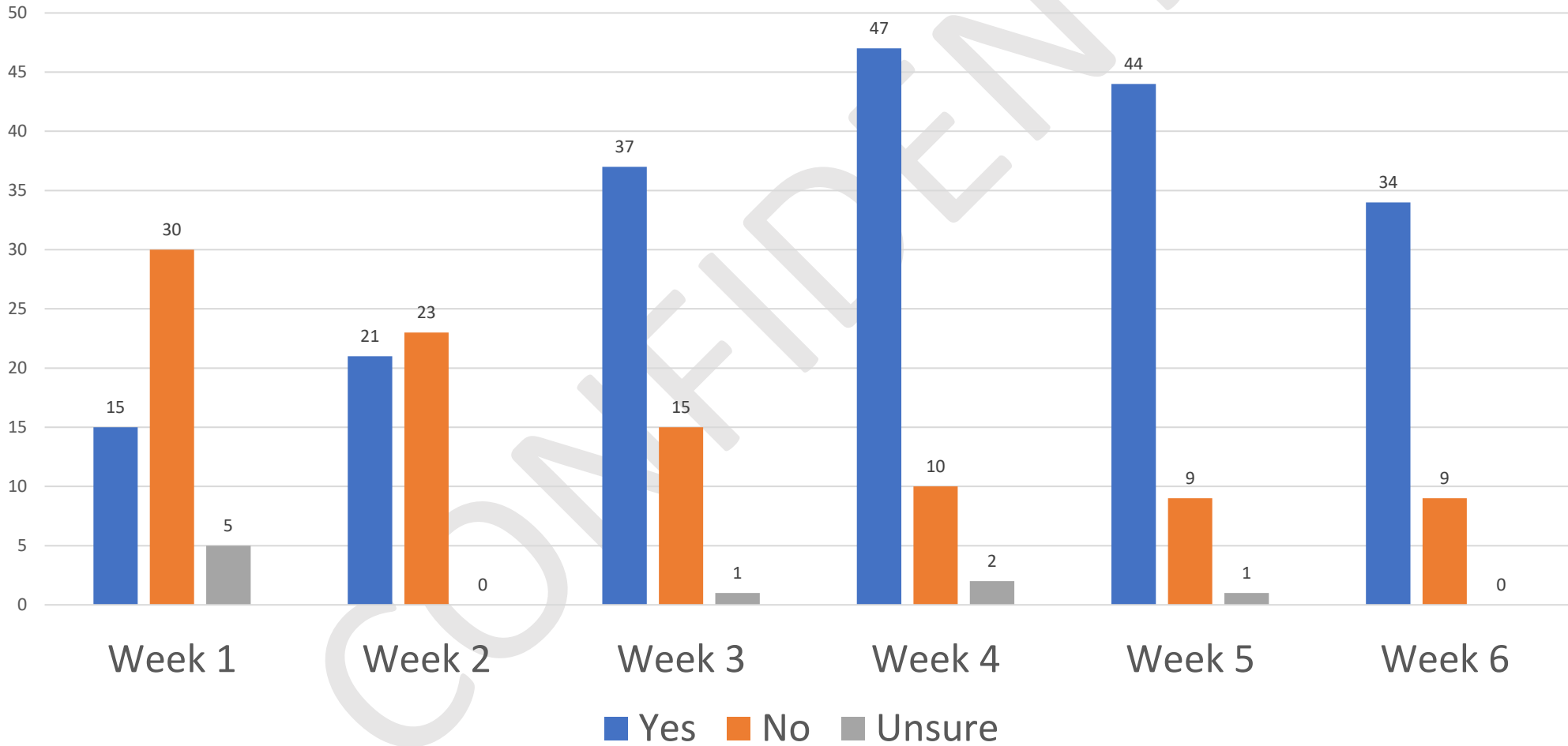
Week 1 n = 49  
Week 2 n = 42  
Week 3 n = 48  
Week 4 n = 52  
Week 5 n = 45  
Week 6 n = 35

# Have you taken any of the following steps with regards to your community staffing: Added childcare benefits?



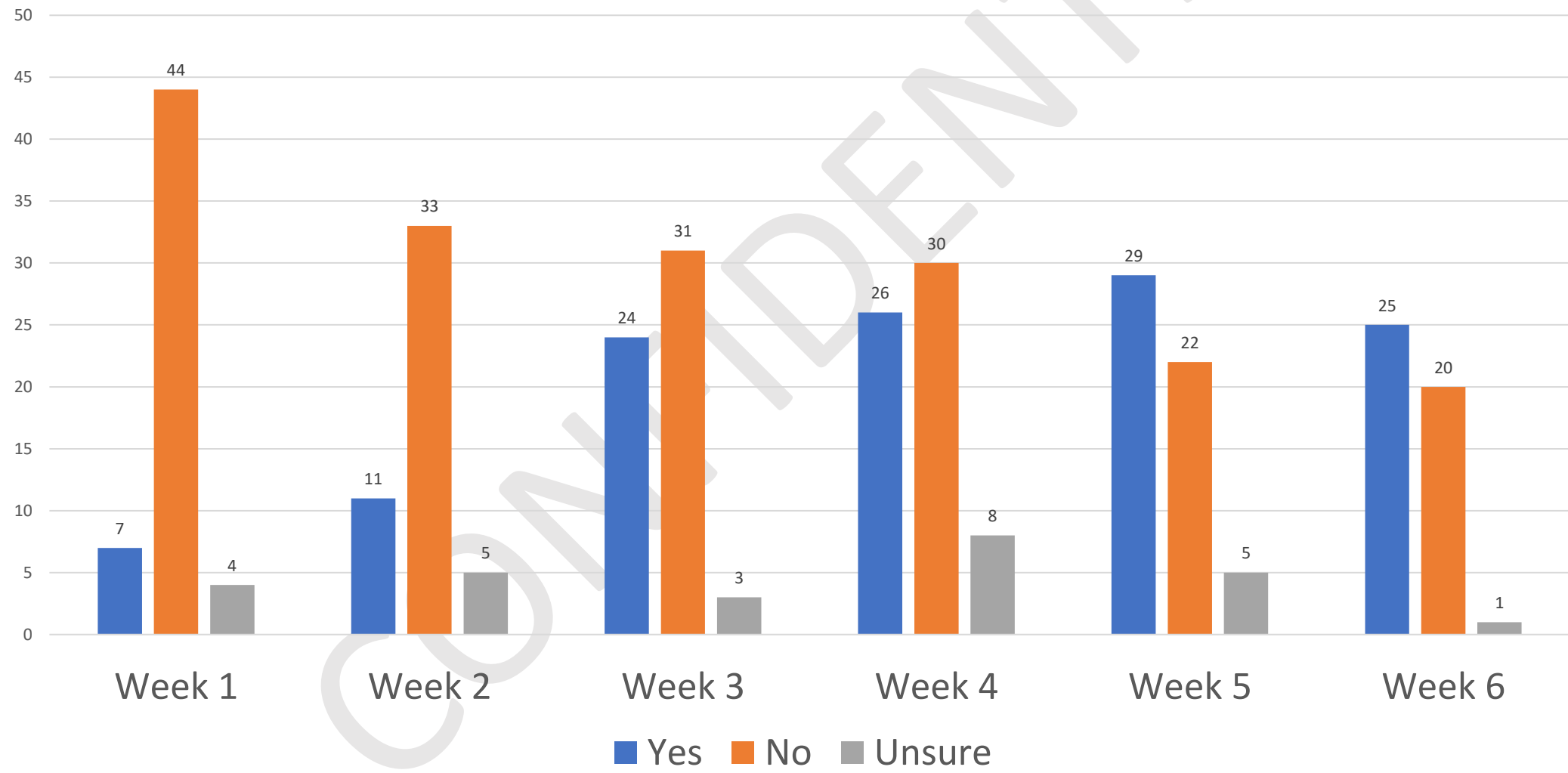
Week 1 n = 49  
Week 2 n = 42  
Week 3 n = 49  
Week 4 n = 51  
Week 5 n = 45  
Week 6 n = 38

# Have you taken any of the following steps with regards to your community staffing: Increased wages or other benefits?



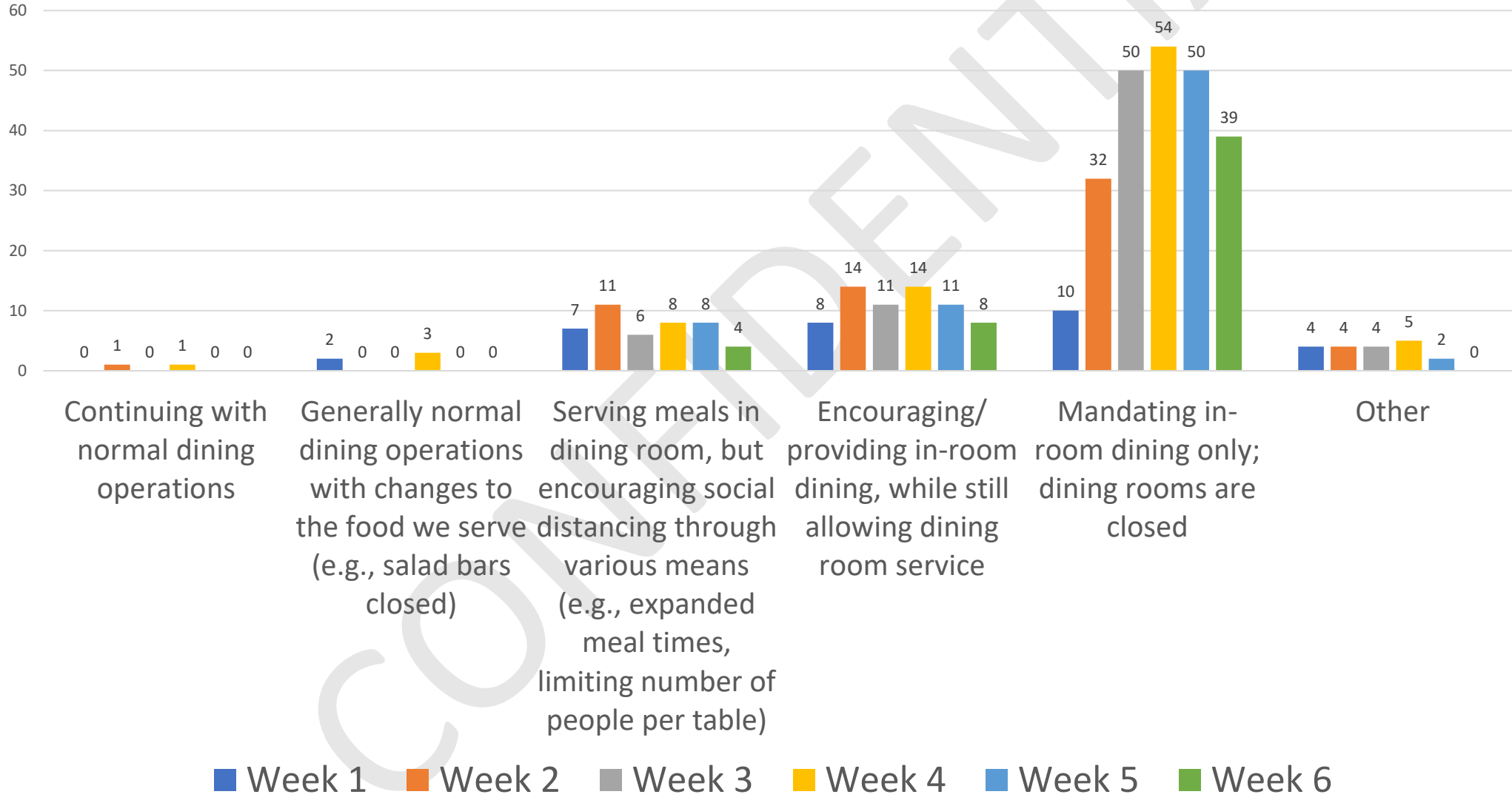
Week 1 n = 50  
Week 2 n = 44  
Week 3 n = 53  
Week 4 n = 59  
Week 5 n = 54  
Week 6 n = 43

# Have you had any residents move out due to concerns related to COVID-19?



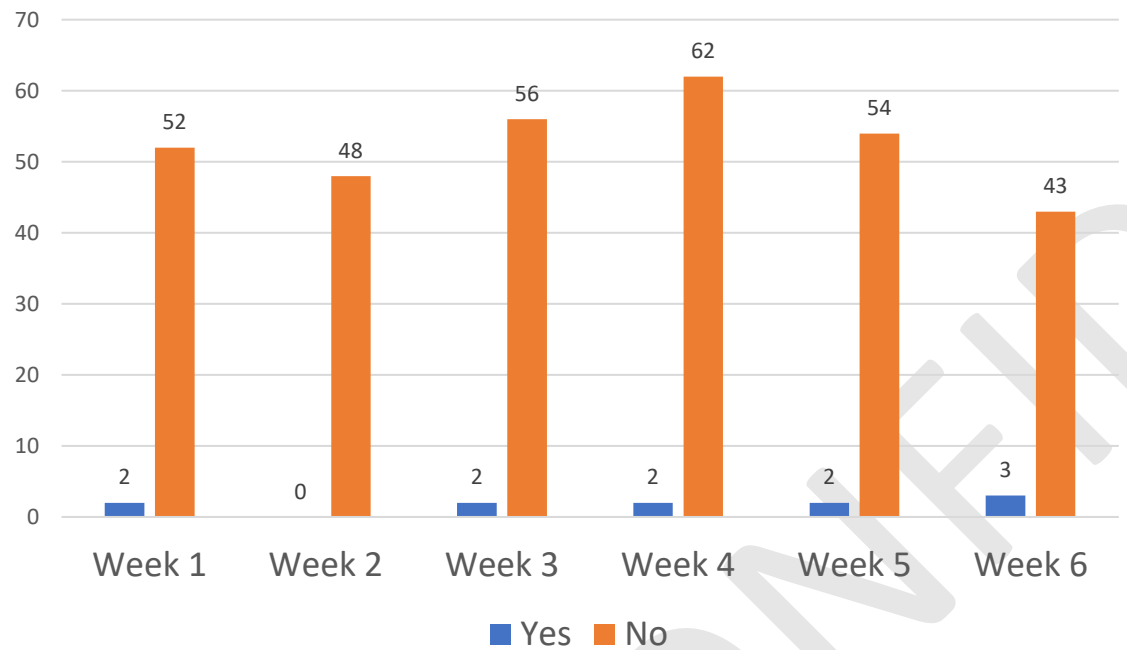
Week 1 n = 55  
Week 2 n = 49  
Week 3 n = 58  
Week 4 n = 64  
Week 5 n = 56  
Week 6 n = 46

# What, if any, changes have you made to your dining operations (for your communities without a known case of COVID-19)?



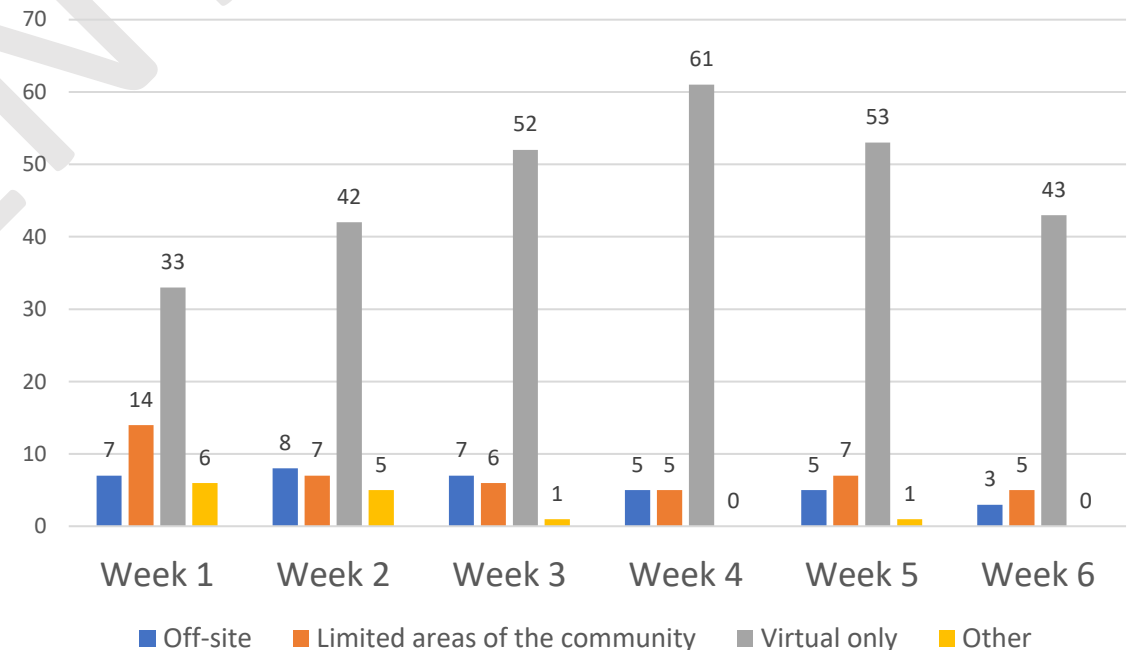
Week 1 n = 26  
 Week 2 n = 47  
 Week 3 n = 58  
 Week 4 n = 63  
 Week 5 n = 56  
 Week 6 n = 46

Are you conducting tours as usual (with or without pre-screening)?



Week 1 n = 54  
Week 2 n = 48  
Week 3 n = 58  
Week 4 n = 64  
Week 5 n = 56  
Week 6 n = 46

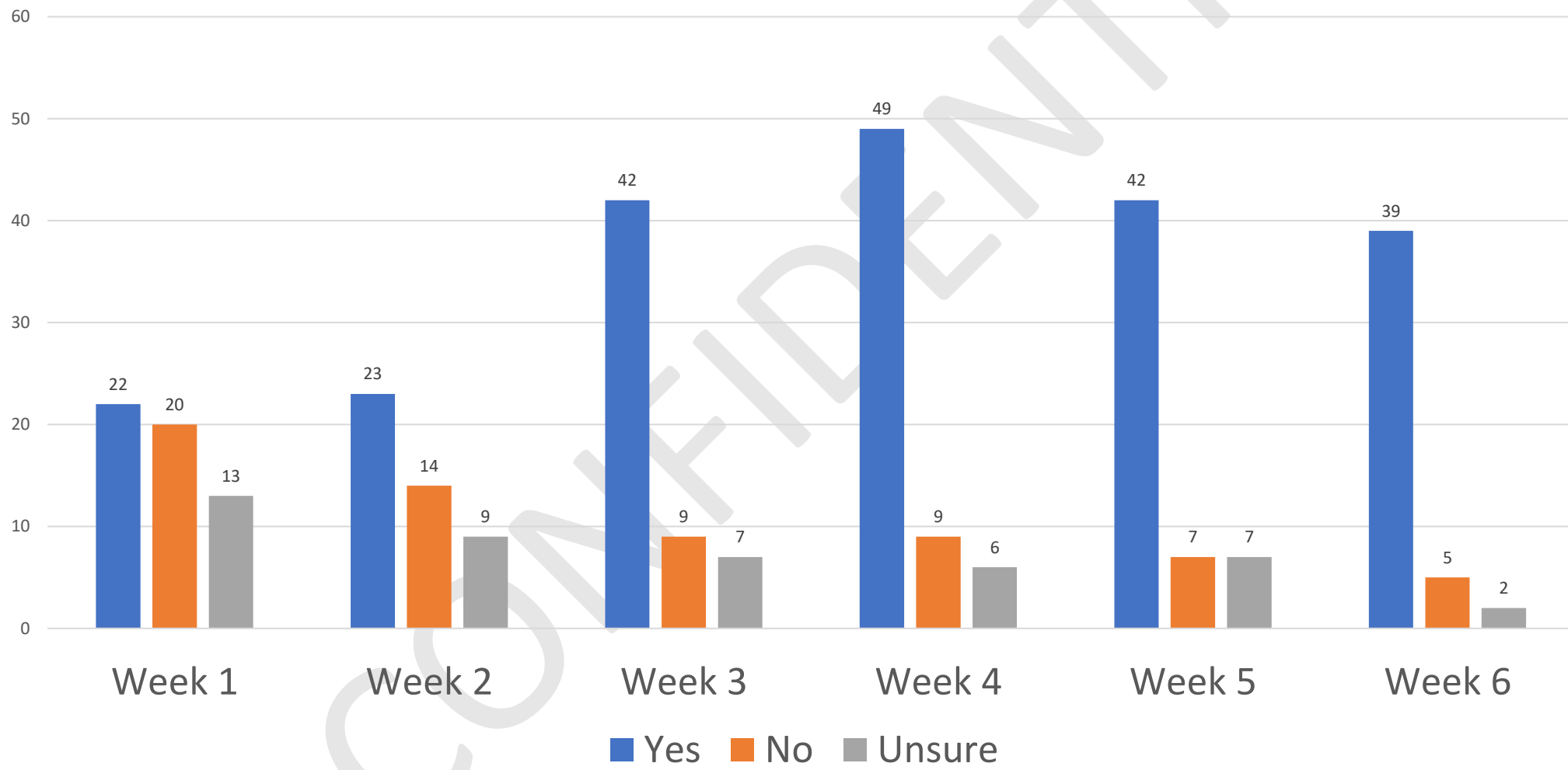
If no, are you conducting tours:



Week 1 n = 60  
Week 2 n = 46  
Week 3 n = 58  
Week 4 n = 63  
Week 5 n = 56  
Week 6 n = 44

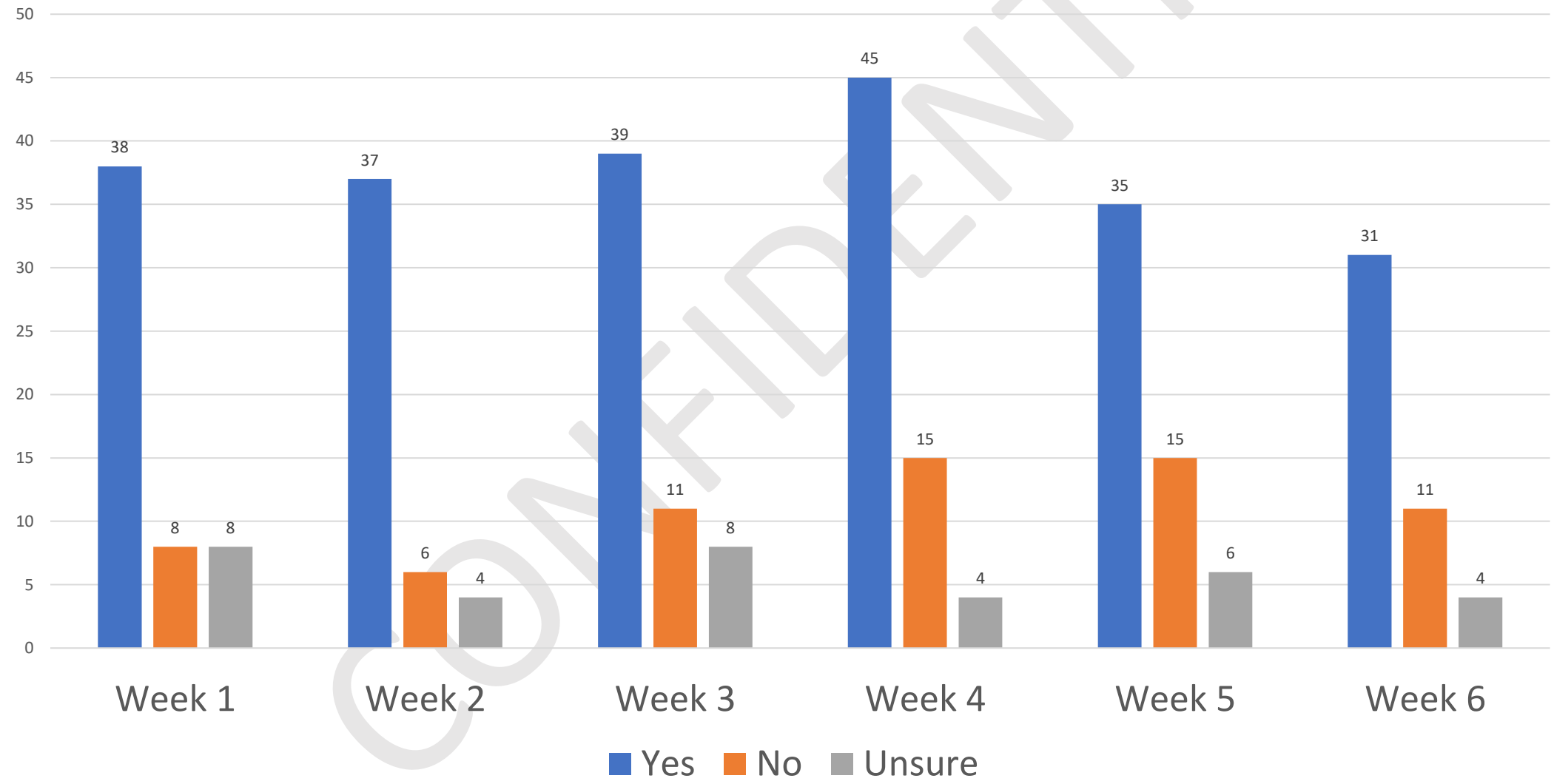


# Have you had any prospects cancel plans to move-in due to COVID-19 fears?



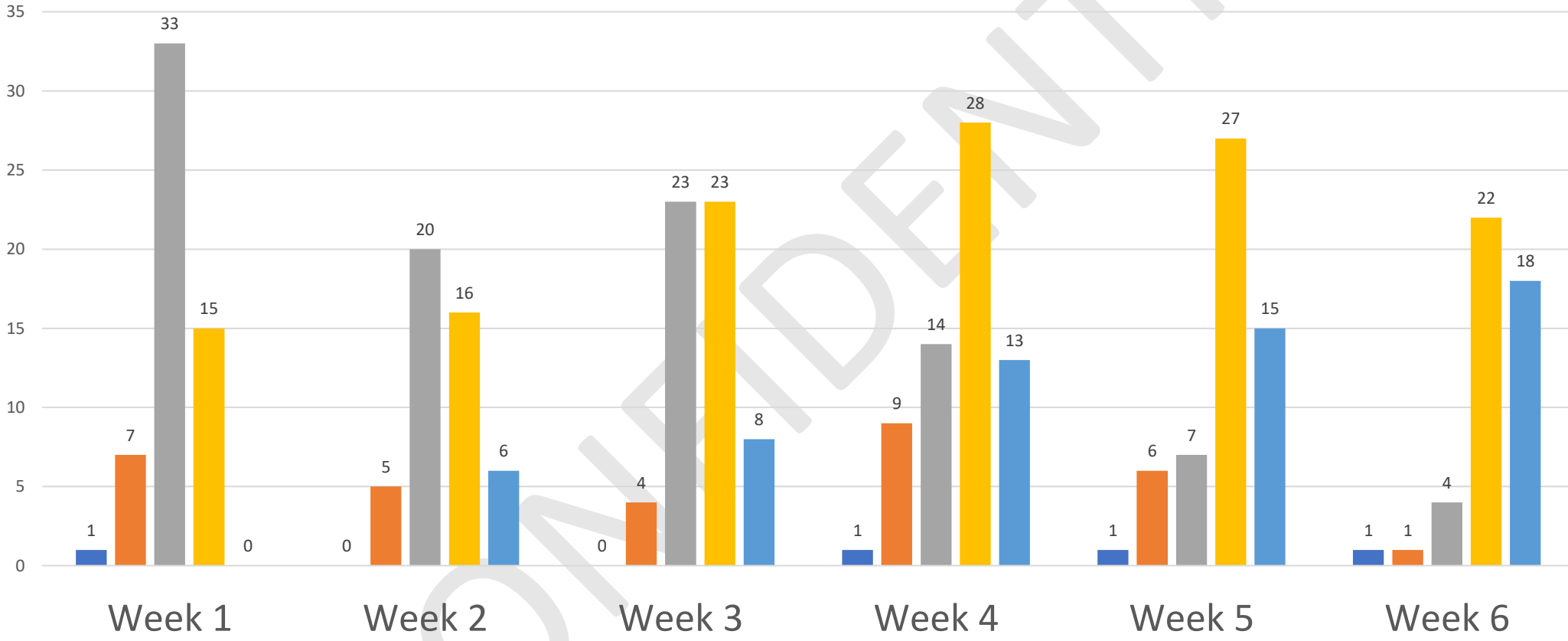
Week 1 n = 55  
Week 2 n = 46  
Week 3 n = 58  
Week 4 n = 64  
Week 5 n = 56  
Week 6 n = 46

# Do you expect to move-in new residents before the end of this month?



Week 1 n = 54  
Week 2 n = 47  
Week 3 n = 58  
Week 4 n = 64  
Week 5 n = 56  
Week 6 n = 46

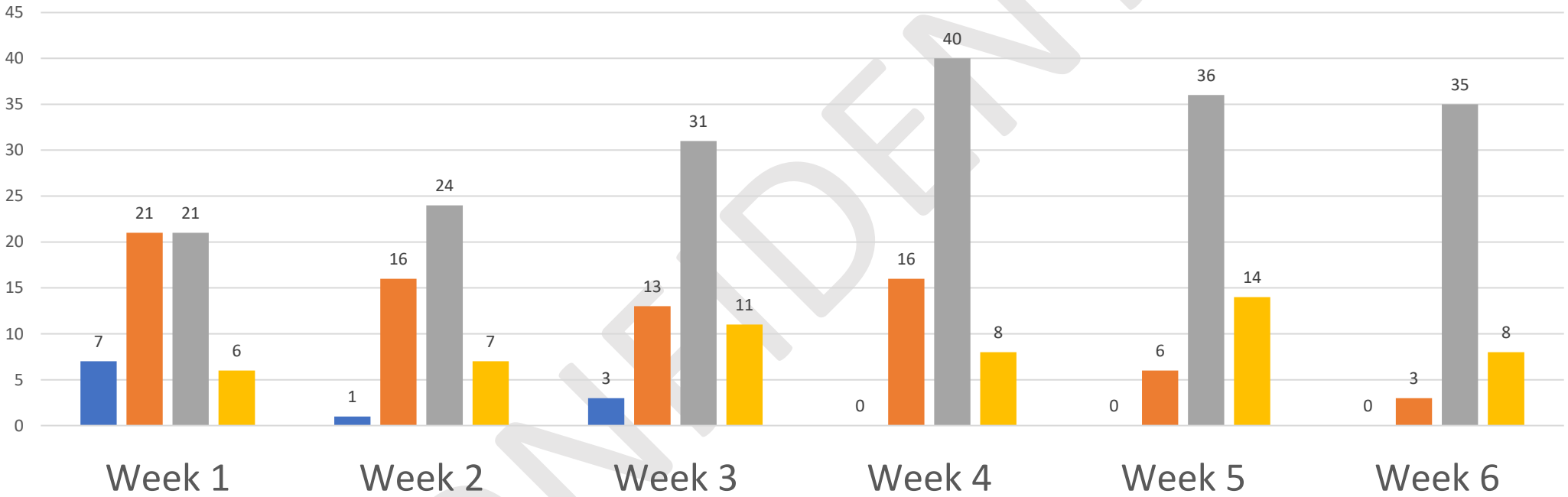
Since the emergence of COVID-19 in the U.S., please note the impact to your community's occupancy rates:



Week 1 n = 56  
 Week 2 n = 47  
 Week 3 n = 58  
 Week 4 n = 65  
 Week 5 n = 56  
 Week 6 n = 46

- Occupancy has Increased by more than 2%
- Occupancy has Increased Slightly (1% - 2%)
- Occupancy has Remained the Same
- Occupancy has Decreased Slightly (1% - 2%)
- Occupancy has Decreased by more than 2%

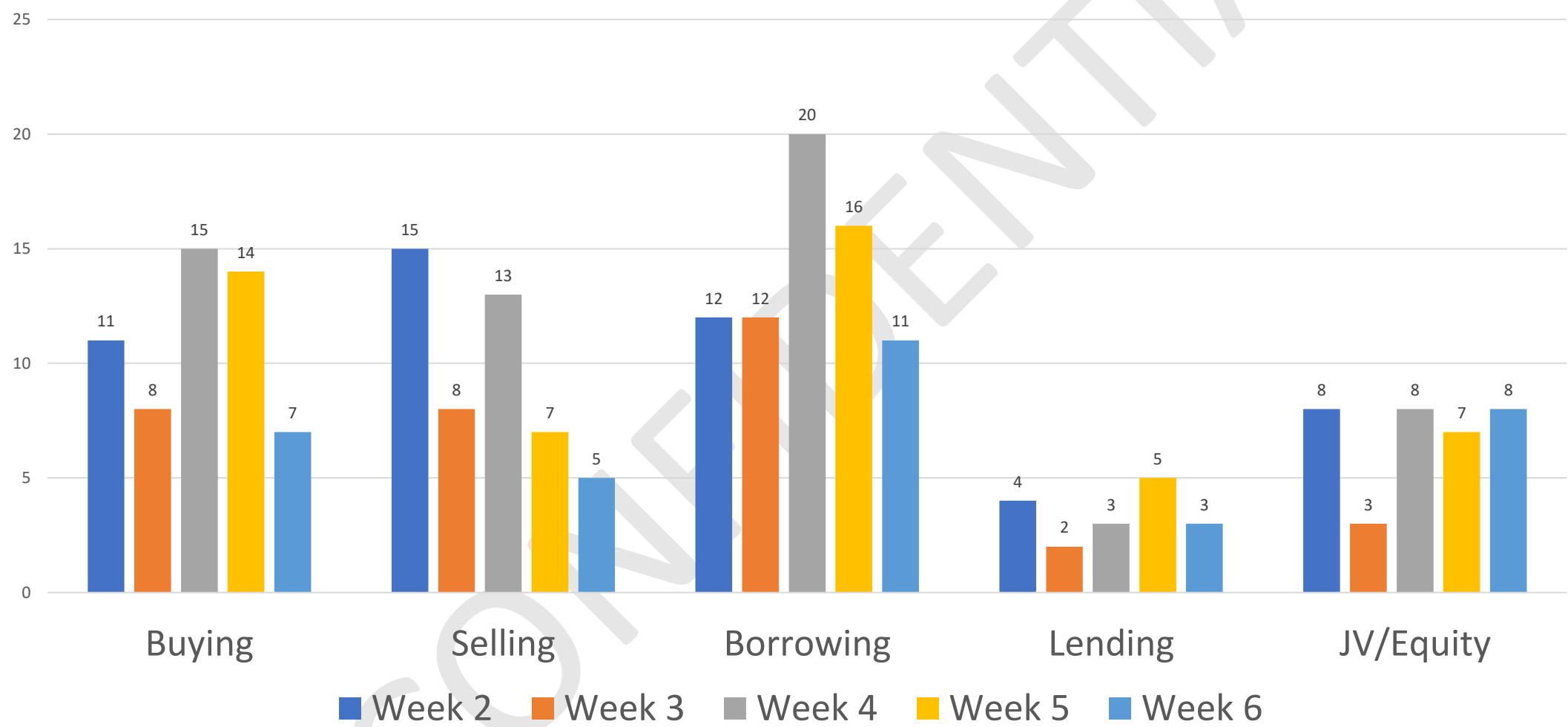
Since the emergence of COVID-19 in the U.S. markets that you operate, please select the answer that best characterizes prospect traffic at your communities:



Week 1 n = 55  
Week 2 n = 48  
Week 3 n = 58  
Week 4 n = 64  
Week 5 n = 56  
Week 6 n = 46

- No discernible difference (i.e. similar traffic and move-in as in 2019)
- Somewhat less prospect traffic/move-ins
- Significantly less prospect traffic/move-ins
- We are effectively not moving any new residents in to our communities until the crisis abates

# Are you involved in a current capital transaction?

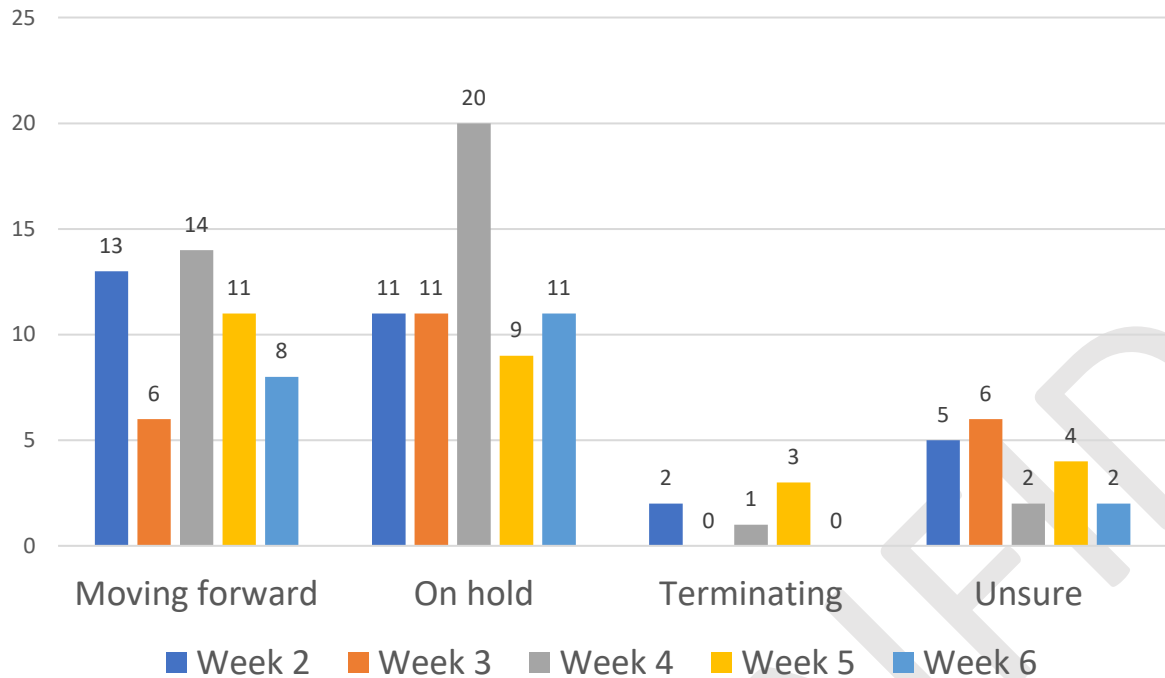


Note: Question was not asked week 1

Week 2 n = 31  
Week 3 n = 22  
Week 4 n = 36  
Week 5 n = 26  
Week 6 n = 20

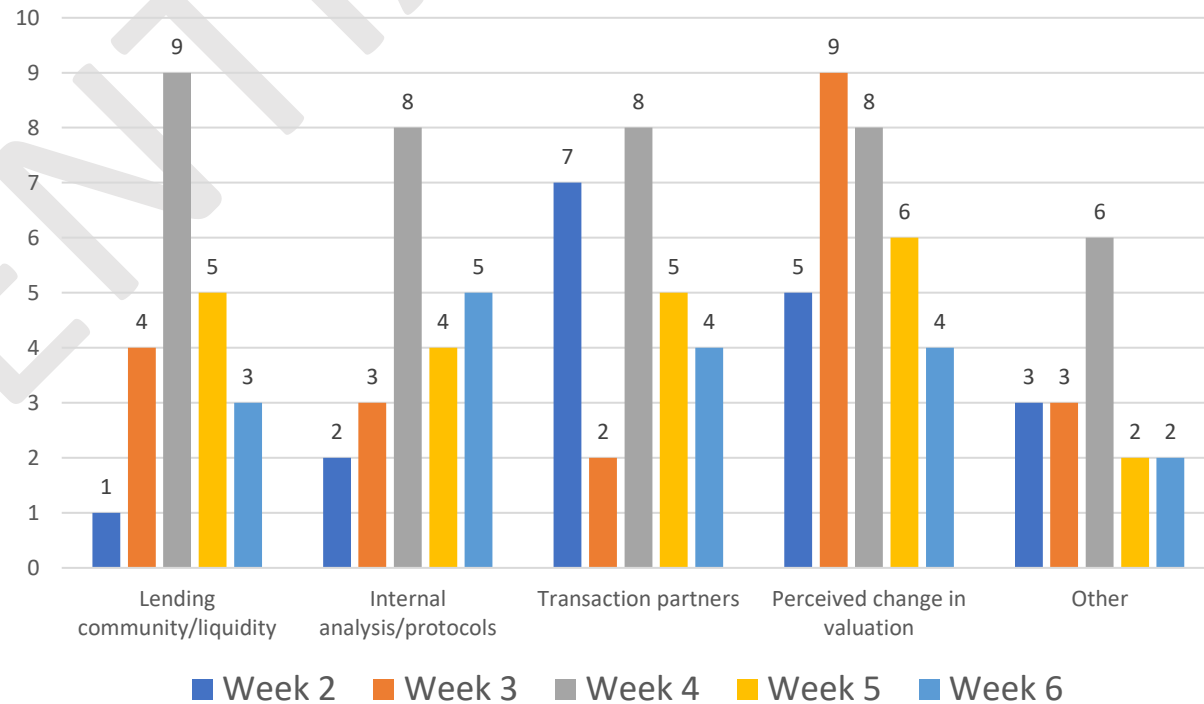
# Is your capital transaction?

# If you answered on hold or terminating, do you attribute this to:



Note: Question was not asked week 1

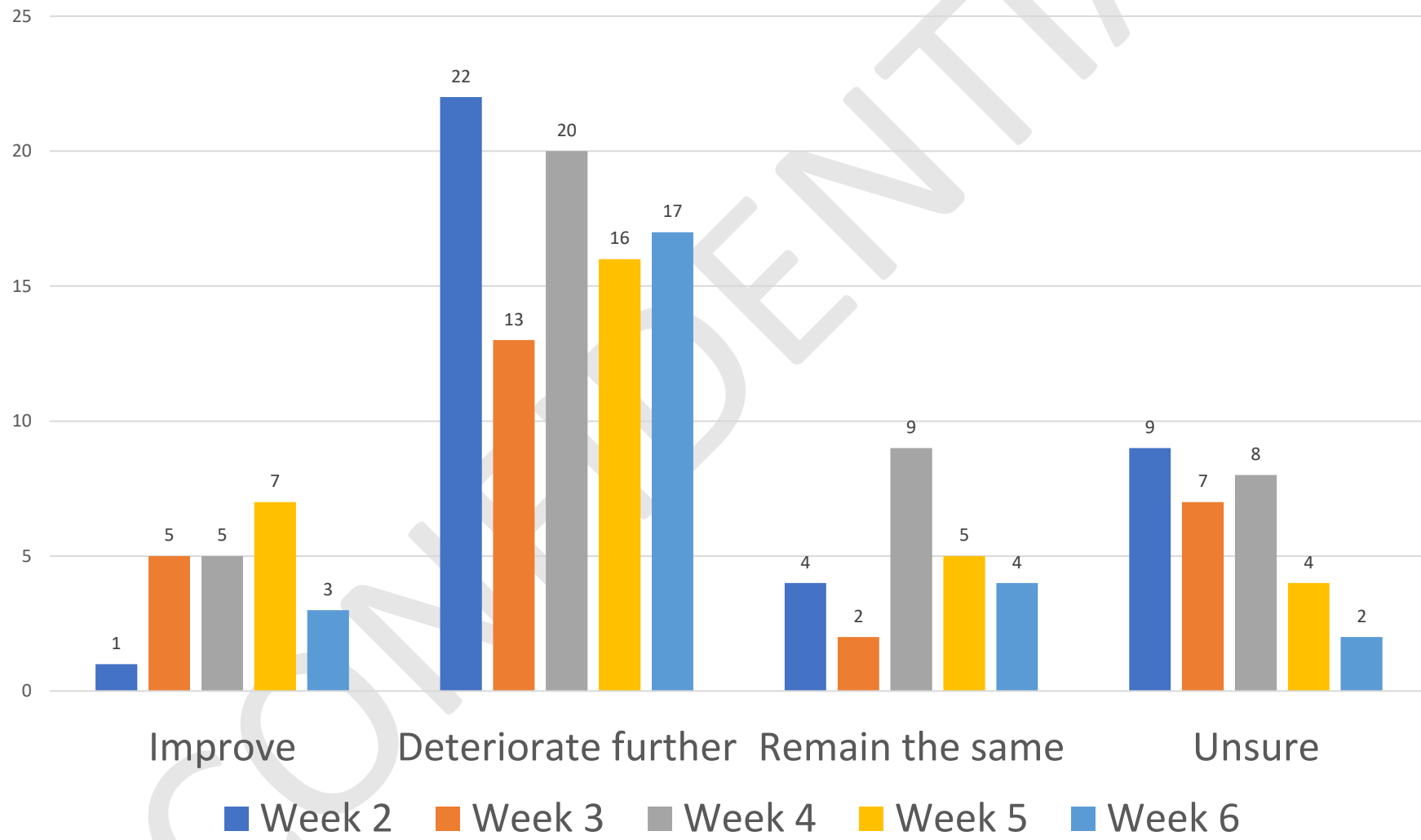
Week 2 n = 31  
Week 3 n = 23  
Week 4 n = 37  
Week 5 n = 27  
Week 6 n = 21



Note: Question was not asked week 1

Week 2 n = 16  
Week 3 n = 17  
Week 4 n = 23  
Week 5 n = 15  
Week 6 n = 10

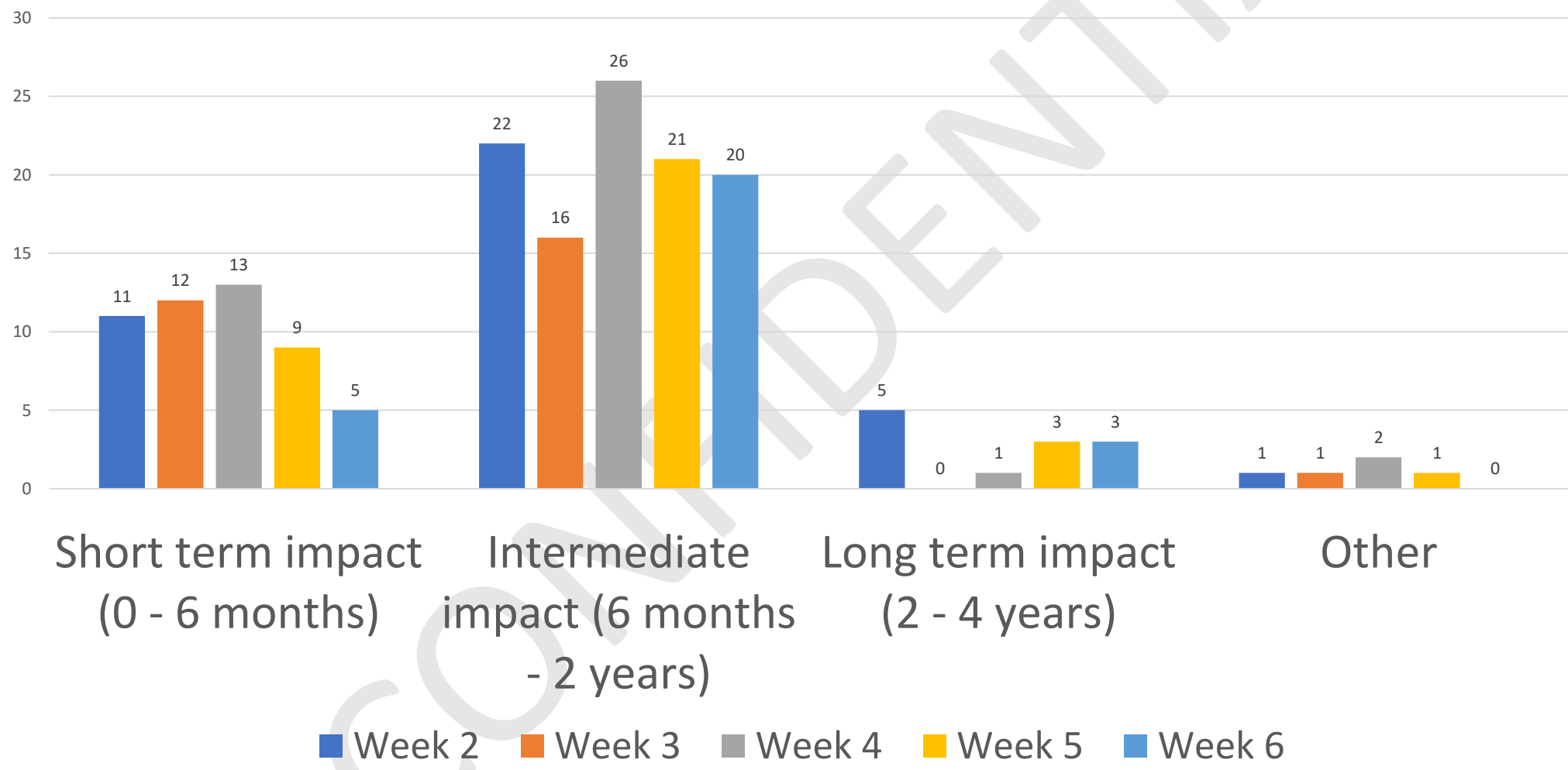
# Do you anticipate current capital markets will:



Week 2 n = 36  
 Week 3 n = 27  
 Week 4 n = 42  
 Week 5 n = 32  
 Week 6 n = 26

Note: Question was not asked week 1

# Do you think that the COVID-19 pandemic will have an adverse impact on sector valuations that will last:

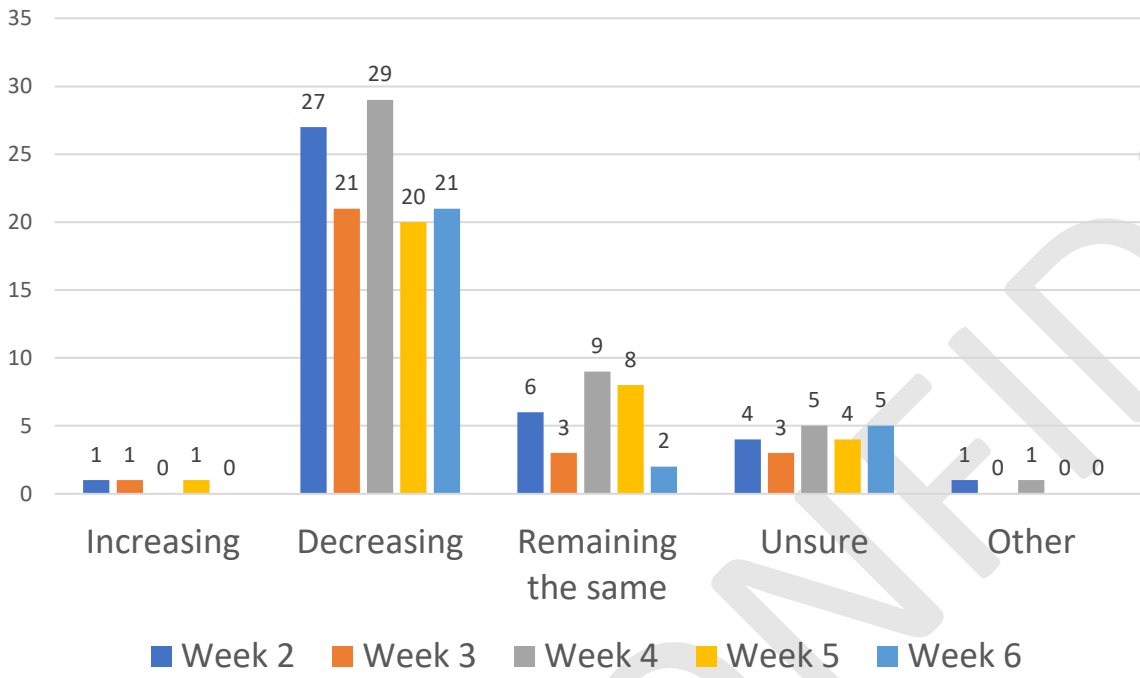


Week 2 n = 39  
Week 3 n = 29  
Week 4 n = 42  
Week 5 n = 34  
Week 6 n = 28

Note: Question was not asked week 1



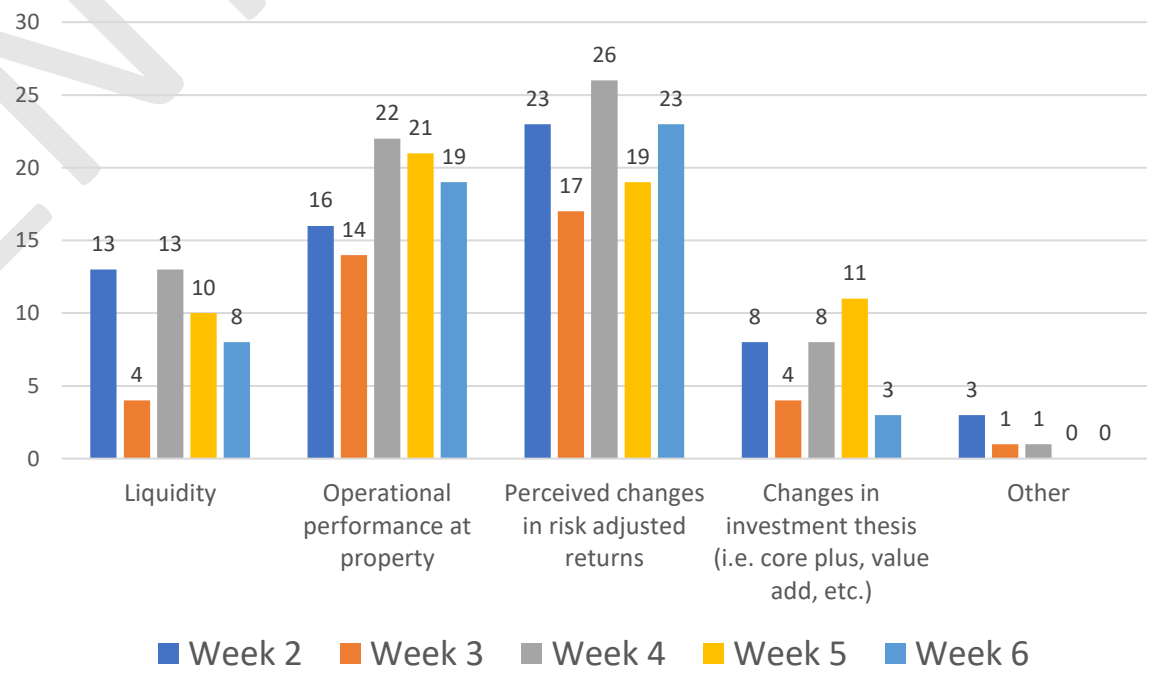
With regards to transaction marketplace, do you anticipate market values:



Note: Question was not asked week 1

Week 2 n = 39  
Week 3 n = 28  
Week 4 n = 44  
Week 5 n = 33  
Week 6 n = 28

Based on your answer do you attribute this to:



Note: Question was not asked week 1

Week 2 n = 38  
Week 3 n = 27  
Week 4 n = 41  
Week 5 n = 31  
Week 6 n = 28