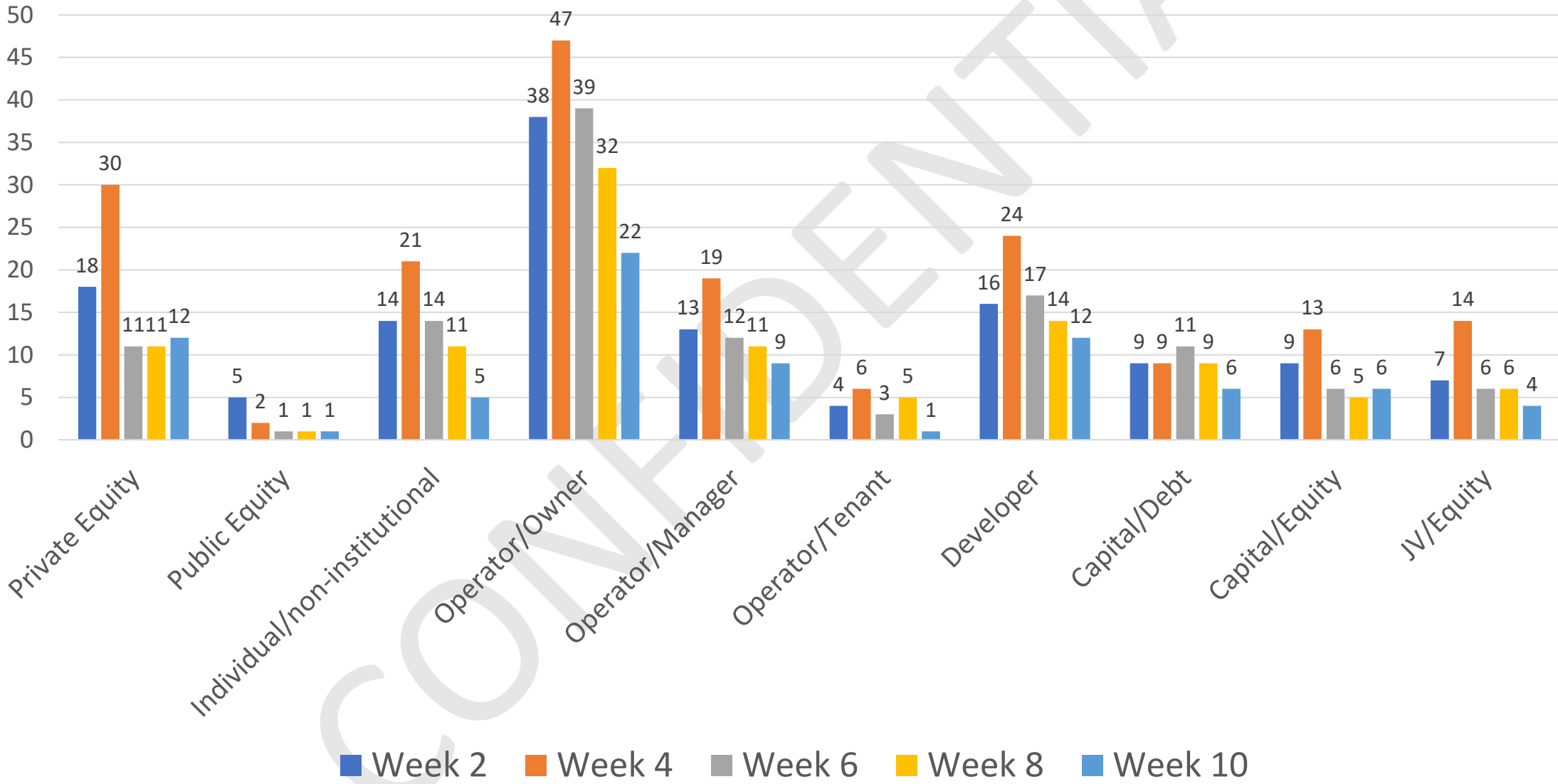
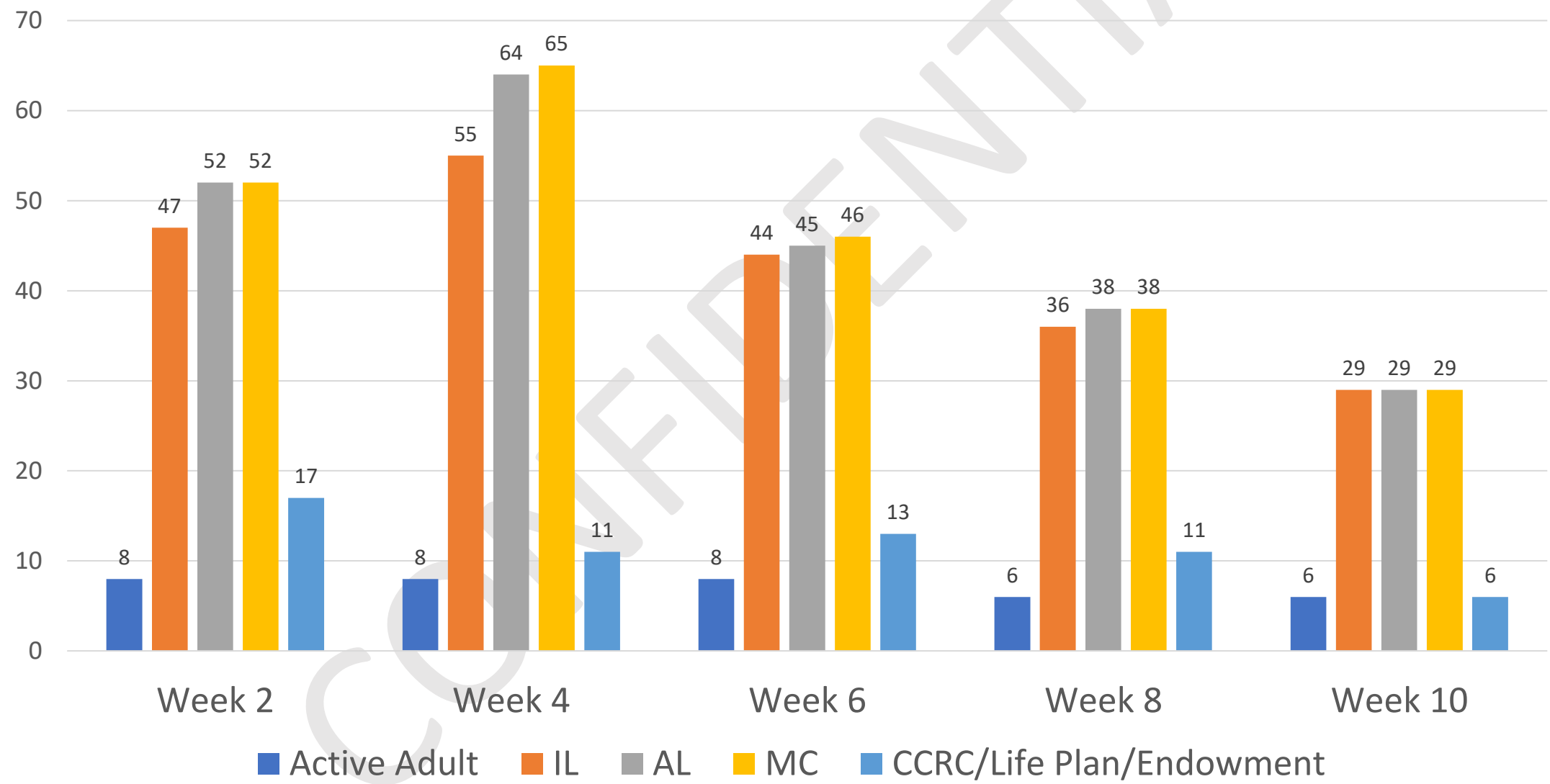


# Are you an Owner, Operator, Developer, Financier?



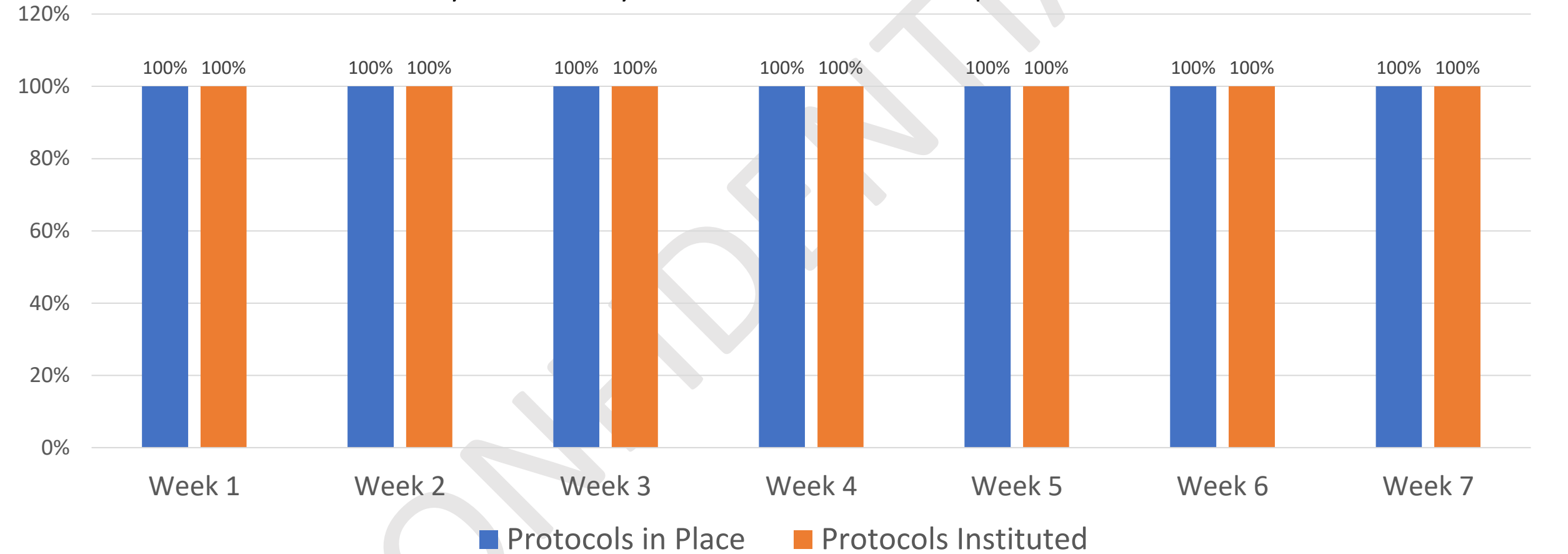
Week 1 n = 59  
Week 2 n = 56  
Week 3 n = 63  
Week 4 n = 69  
Week 5 n = 60  
Week 6 n = 51  
Week 7 n = 43  
Week 8 n = 45  
Week 9 n = 39  
Week 10 n = 33

# Product Type



Week 1 n = 59  
Week 2 n = 56  
Week 3 n = 63  
Week 4 n = 69  
Week 5 n = 60  
Week 6 n = 51  
Week 7 n = 43  
Week 8 n = 45  
Week 9 n = 39  
Week 10 n = 33

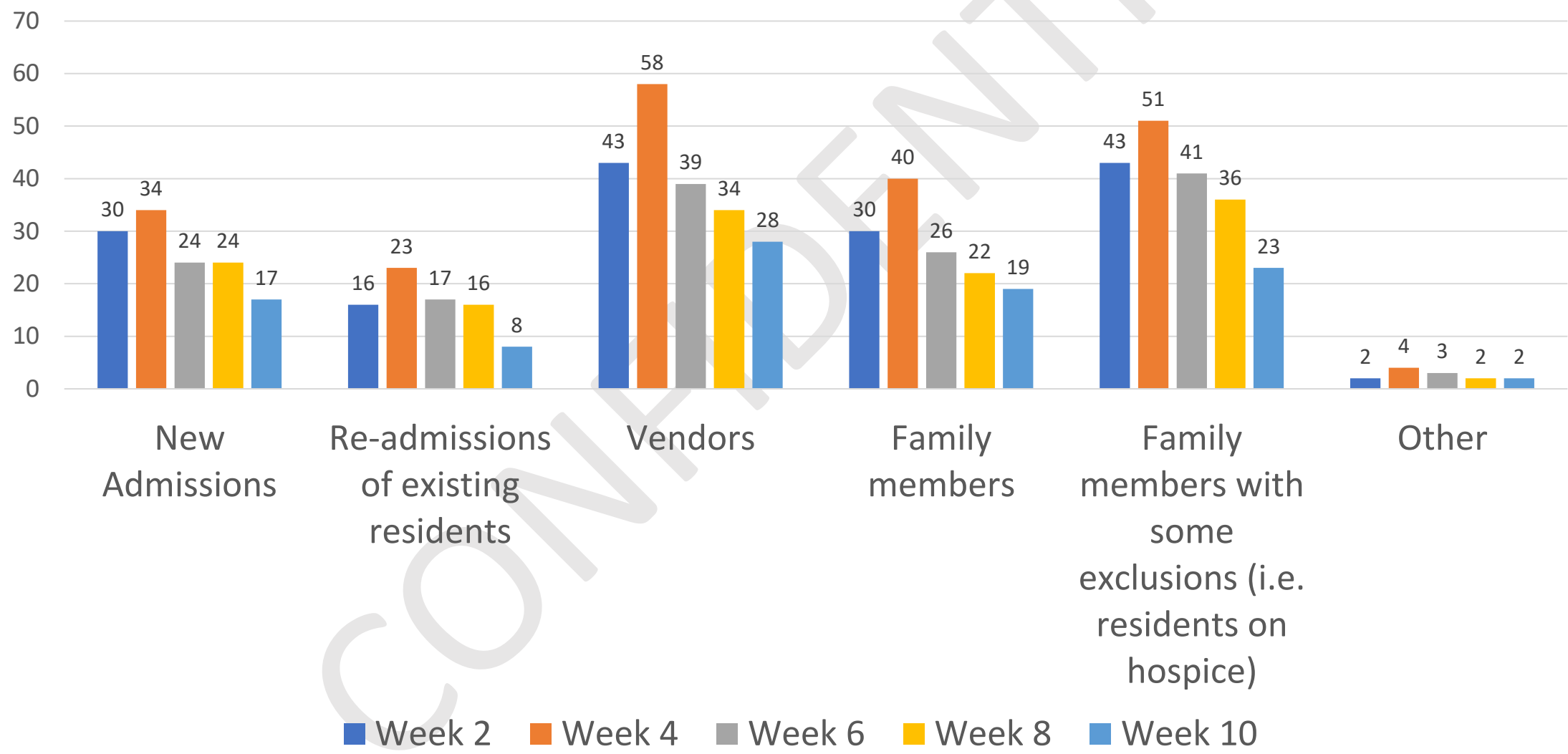
Do you have protocols in place associated with the COVID-19 Virus?  
If yes, have you instituted these protocols?



Note: Question not asked weeks 8 - 10

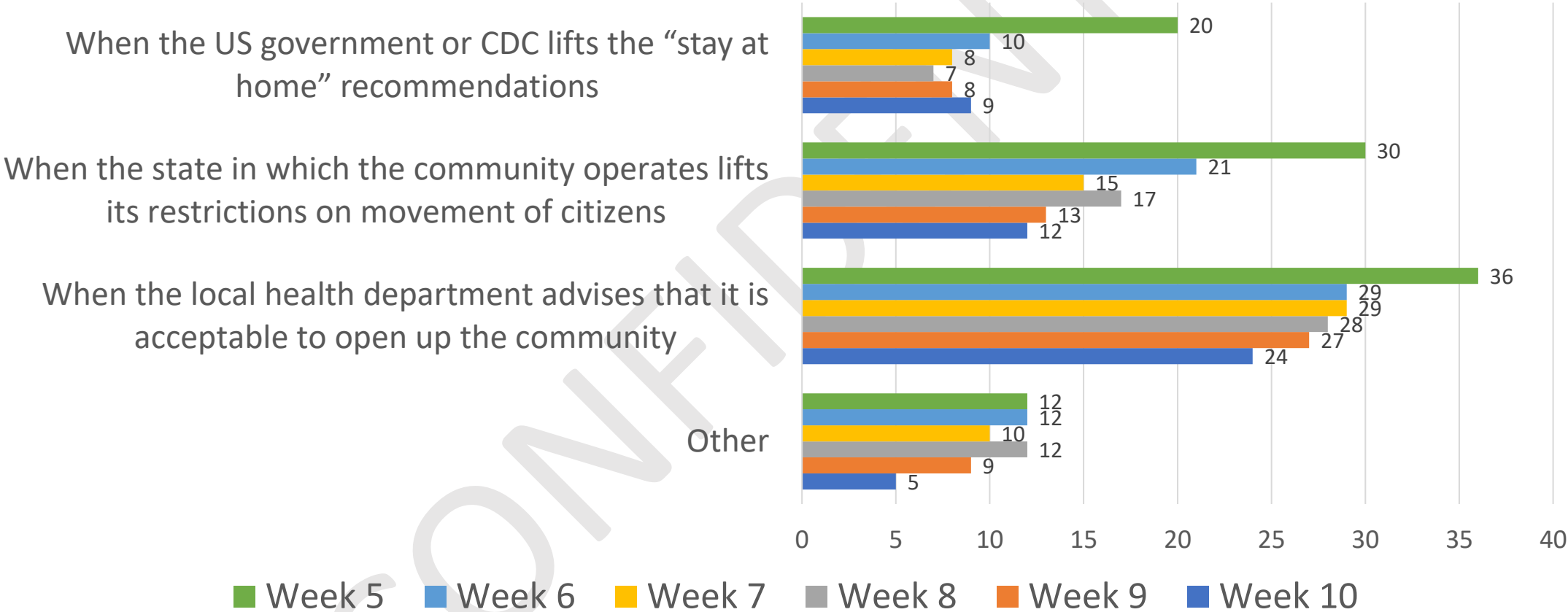
Week 1 n = 56	Week 5 n = 56
Week 2 n = 49	Week 6 n = 47
Week 3 n = 58	Week 7 n = 40
Week 4 n = 64	

As part of your COVID-19 protocols, has your community restricted access to:



Week 1 n = 56  
Week 2 n = 49  
Week 3 n = 58  
Week 4 n = 64  
Week 5 n = 56  
Week 6 n = 46  
Week 7 n = 40  
Week 8 n = 42  
Week 9 n = 35  
Week 10 n = 29

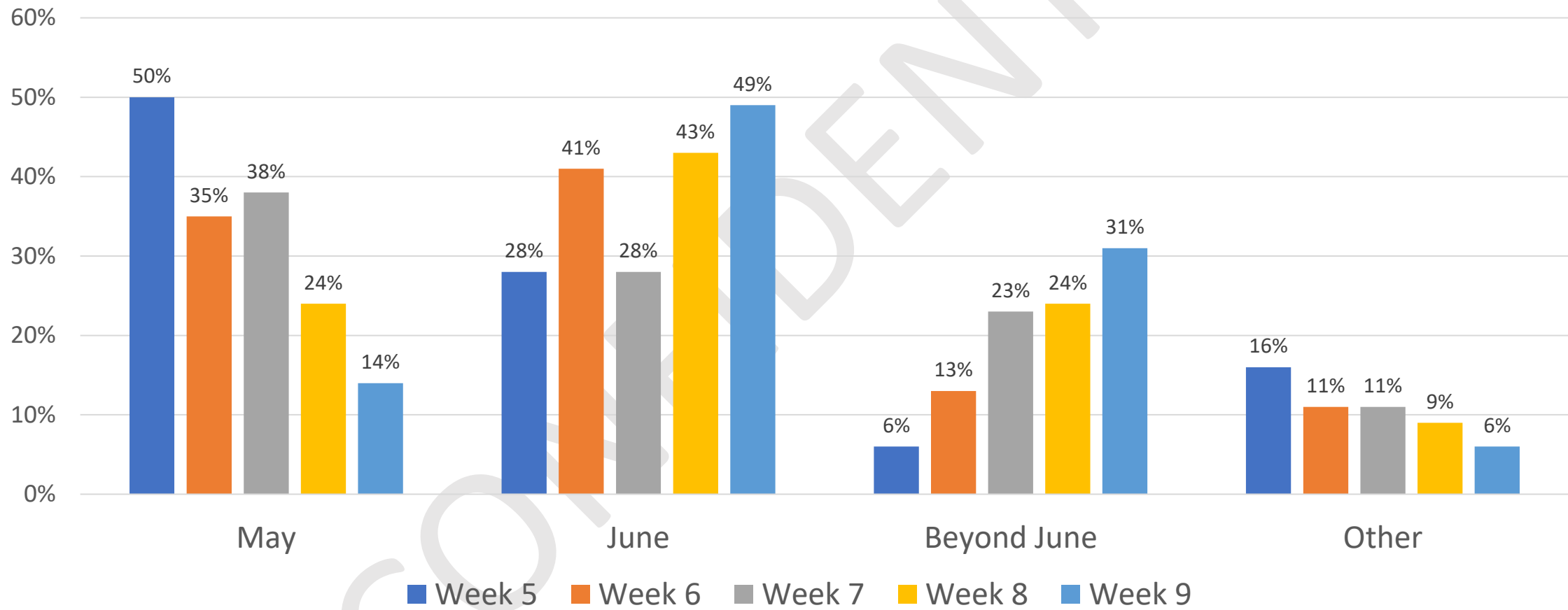
If you are currently restricting access to your community (i.e. no visitors unless essential healthcare personnel), when do you plan to lift that restriction?



Note: Question not asked weeks 1 - 4

Week 5 n = 55  
Week 6 n = 46  
Week 7 n = 40  
Week 8 n = 41  
Week 9 n = 35  
Week 10 n = 29

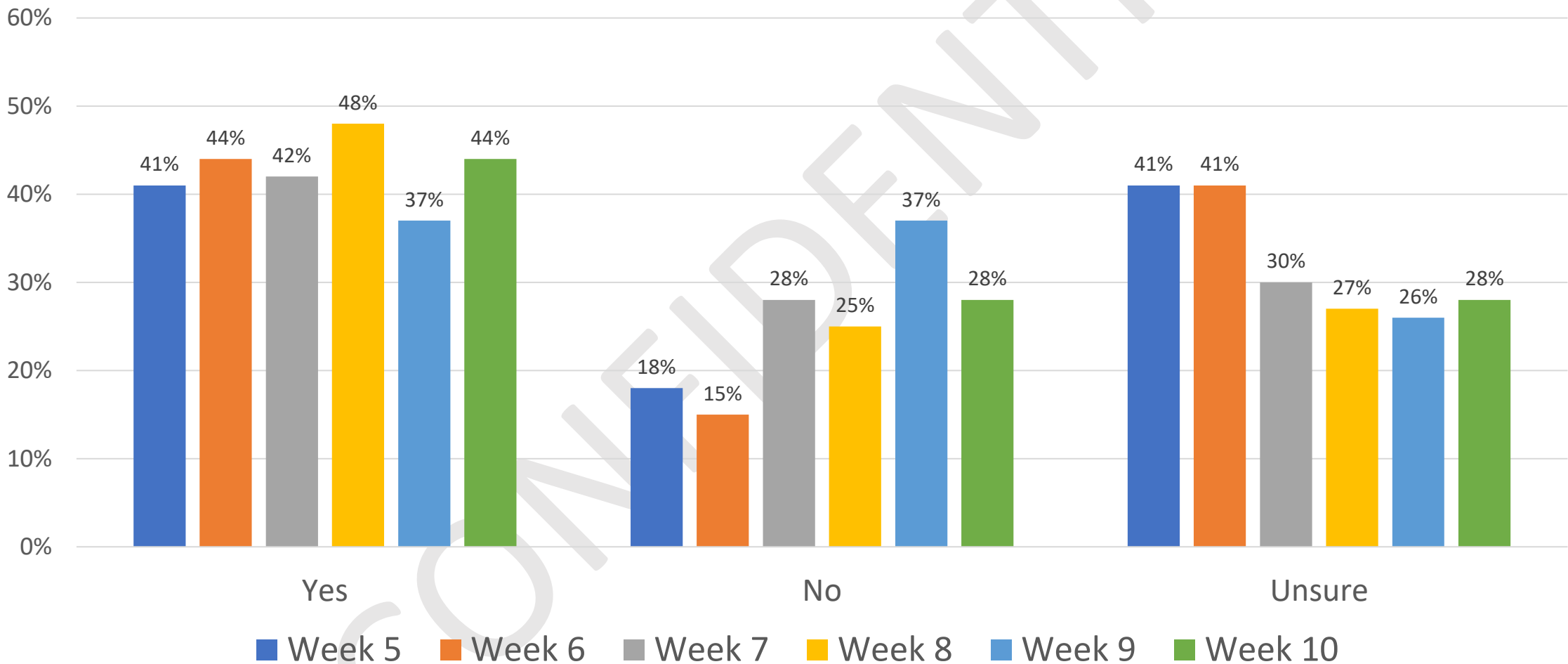
Do you currently anticipate lifting restrictions on access to some or all of your communities in:



Note: Question only asked Weeks 5 - 9

Week 5 n = 56  
Week 6 n = 46  
Week 7 n = 40  
Week 8 n = 42  
Week 9 n = 35

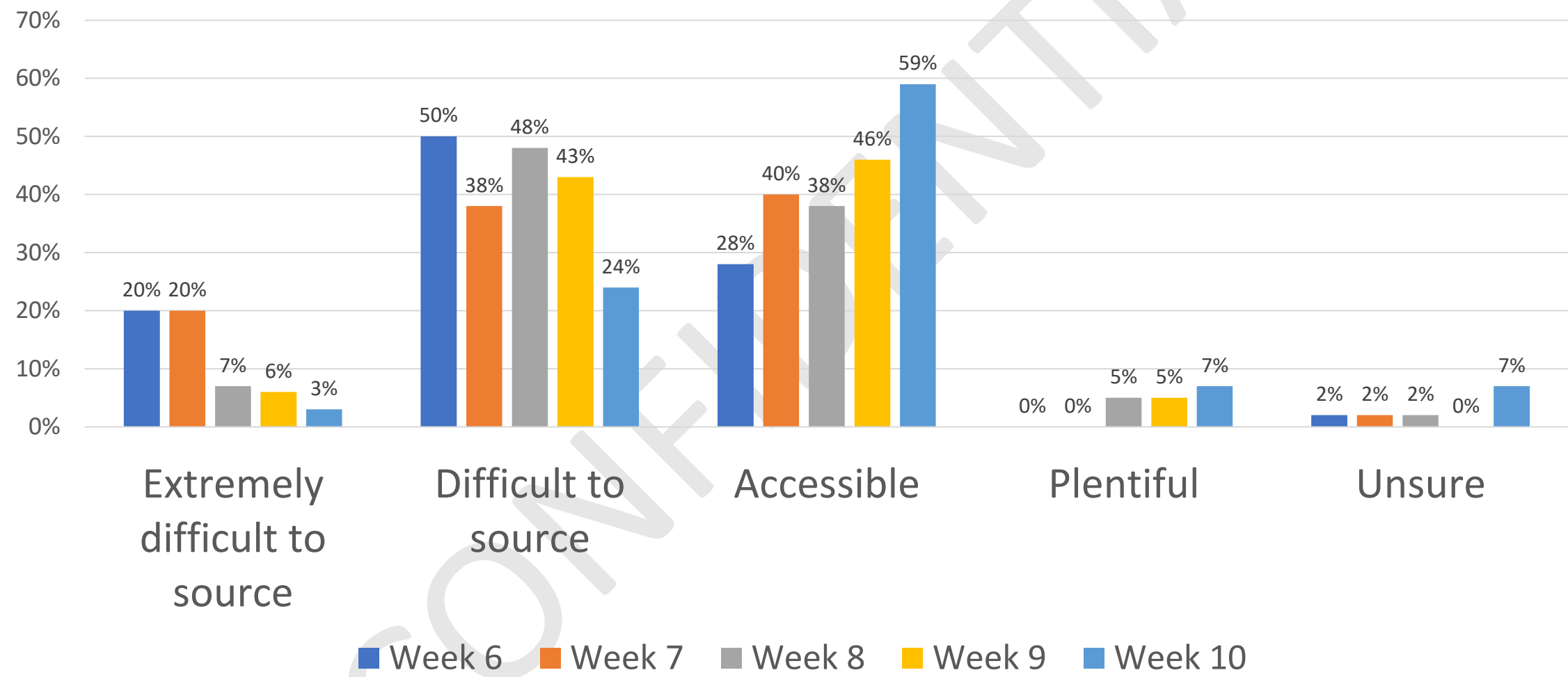
Do you intend to wait until there are no “active” cases of COVID-19 in your community before lifting the restrictions on access?



Week 5 n = 56  
Week 6 n = 46  
Week 7 n = 40  
Week 8 n = 40  
Week 9 n = 35  
Week 10 n = 29

Note: Question not asked weeks 1 - 4

Please describe your ability to access testing kits in the markets in which you operate:

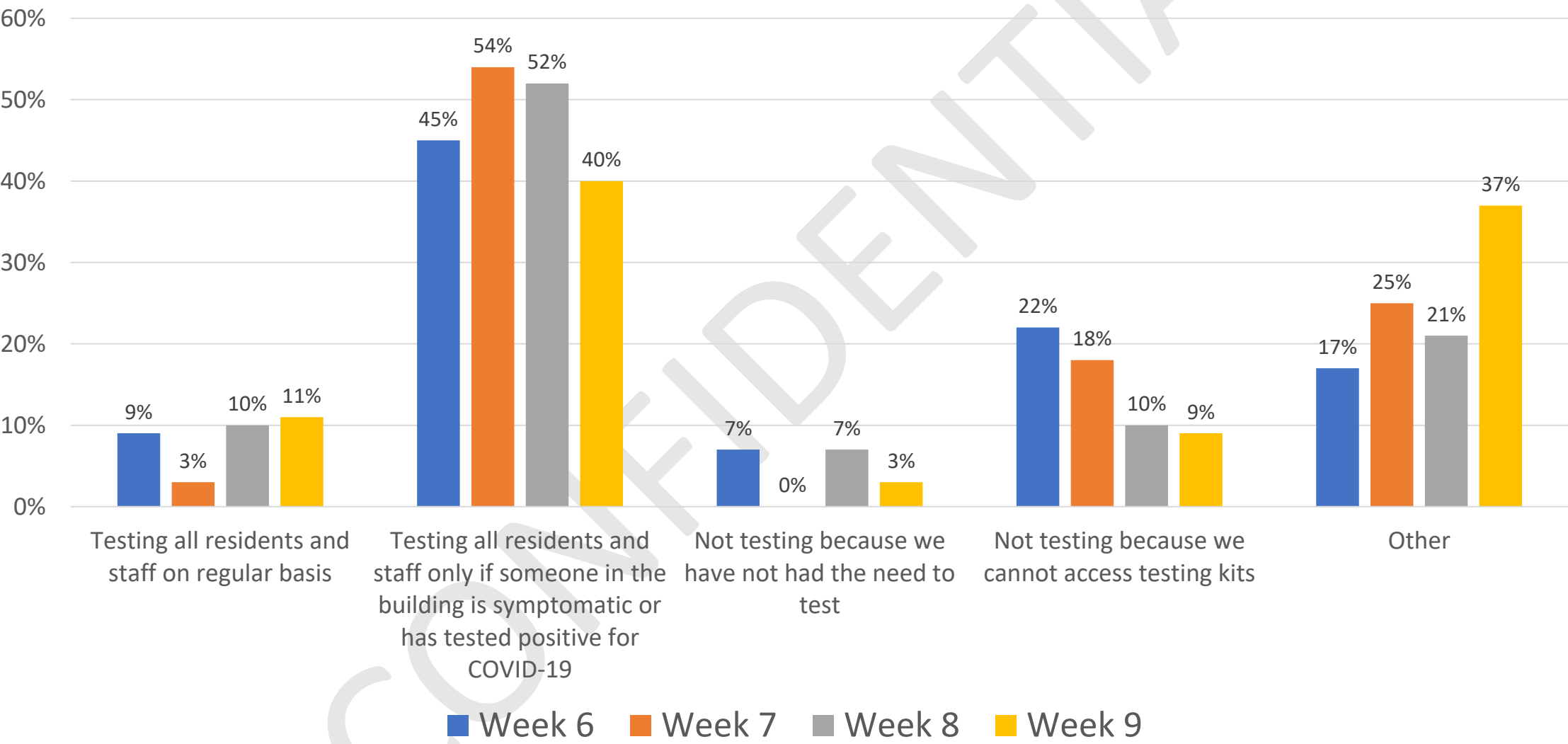


Note: Question not asked weeks 1 - 5

Week 6 n = 46  
Week 7 n = 40  
Week 8 n = 42  
Week 9 n = 35  
Week 10 n = 29



Please describe how you are using testing:

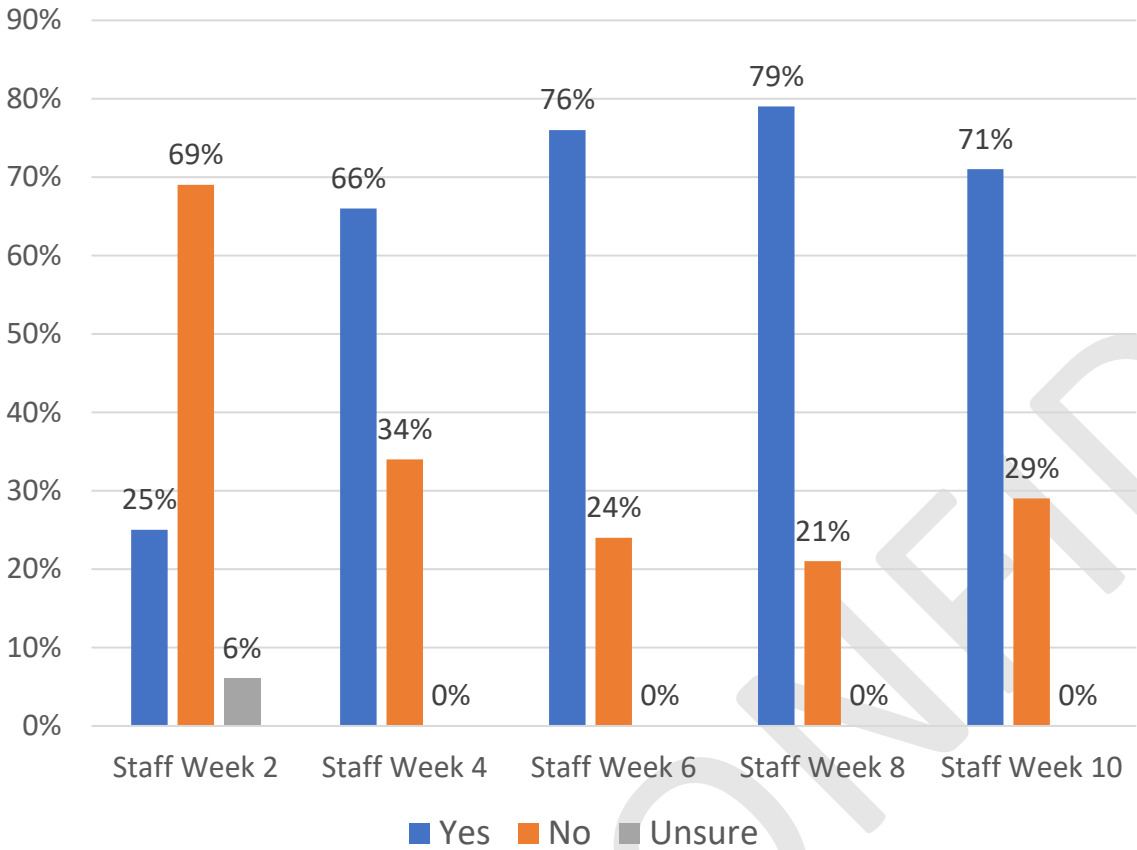


■ Week 6 ■ Week 7 ■ Week 8 ■ Week 9

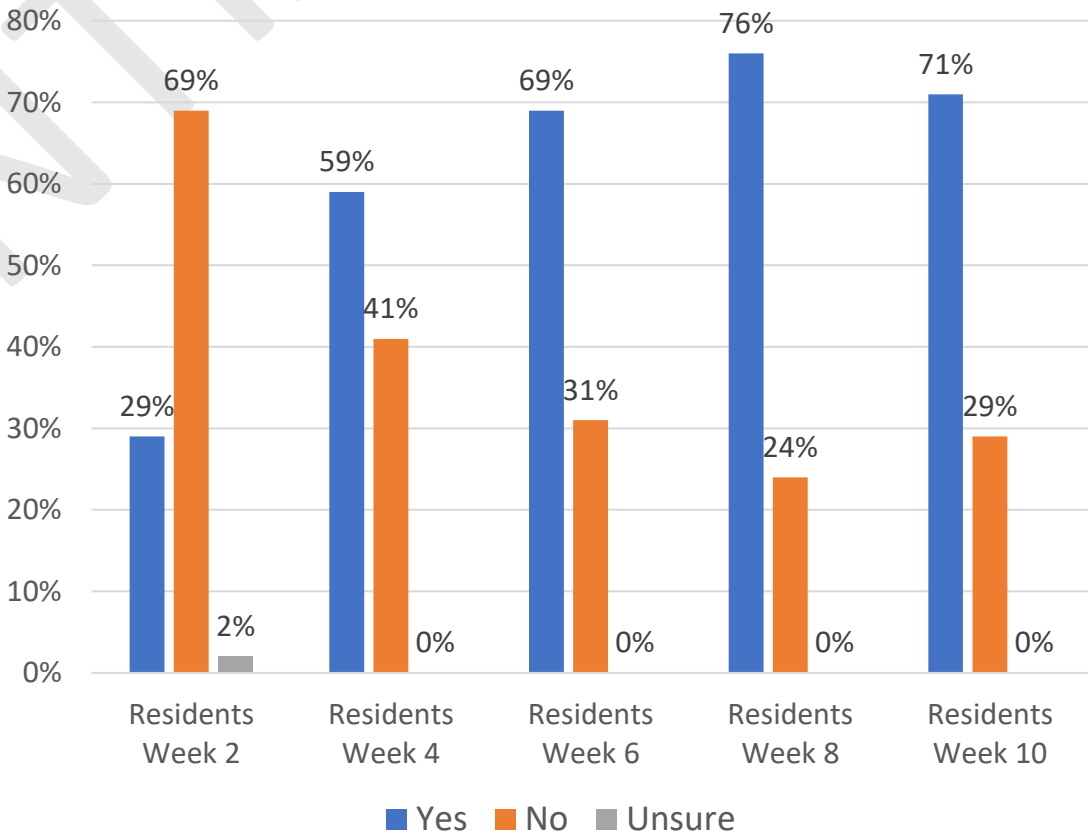
Note: Question was changed Week 10

Week 6 n = 46  
Week 7 n = 39  
Week 8 n = 42  
Week 9 n = 35

# Do you have any seniors housing communities with staff or residents who have been diagnosed with COVID-19 virus?

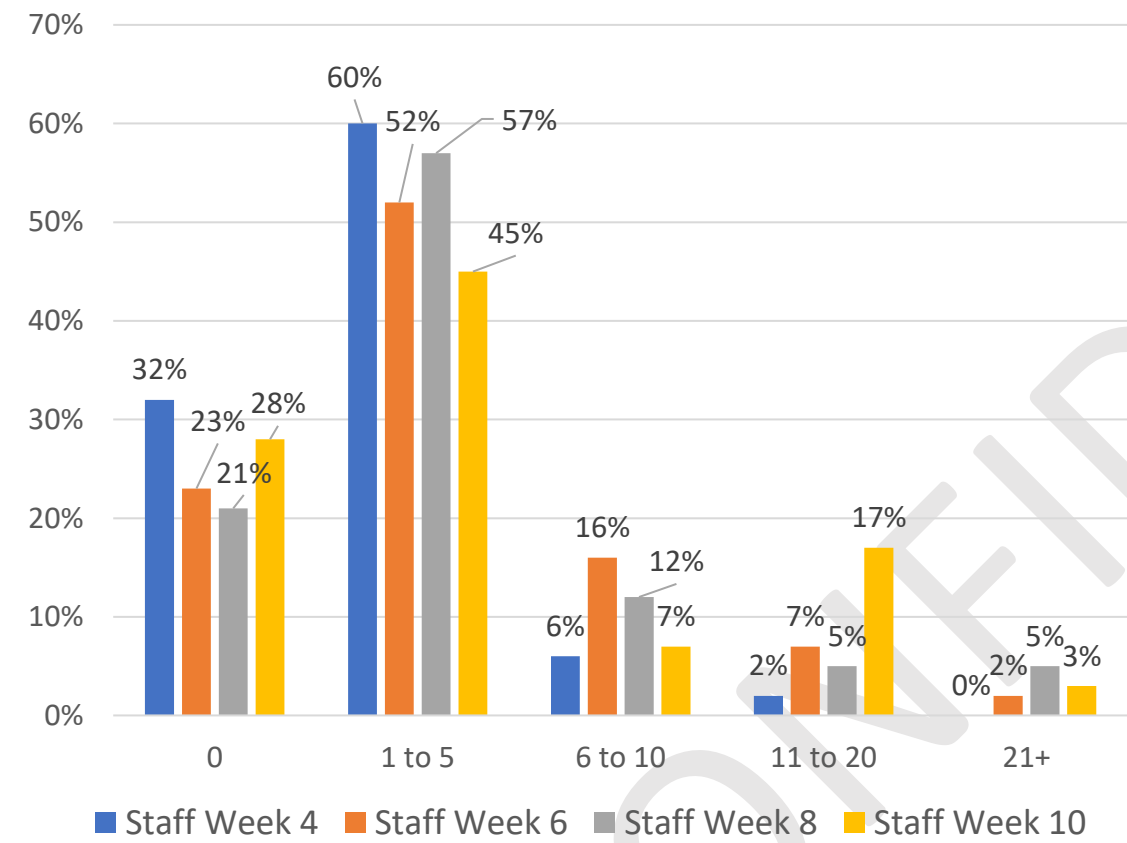


Week 1 Staff n = 54  
Week 2 Staff n = 48  
Week 3 Staff n = 58  
Week 4 Staff n = 61  
Week 5 Staff n = 56  
Week 6 Staff n = 45  
Week 7 Staff n = 40  
Week 8 Staff n = 42  
Week 9 Staff n = 35  
Week 10 Staff n = 28



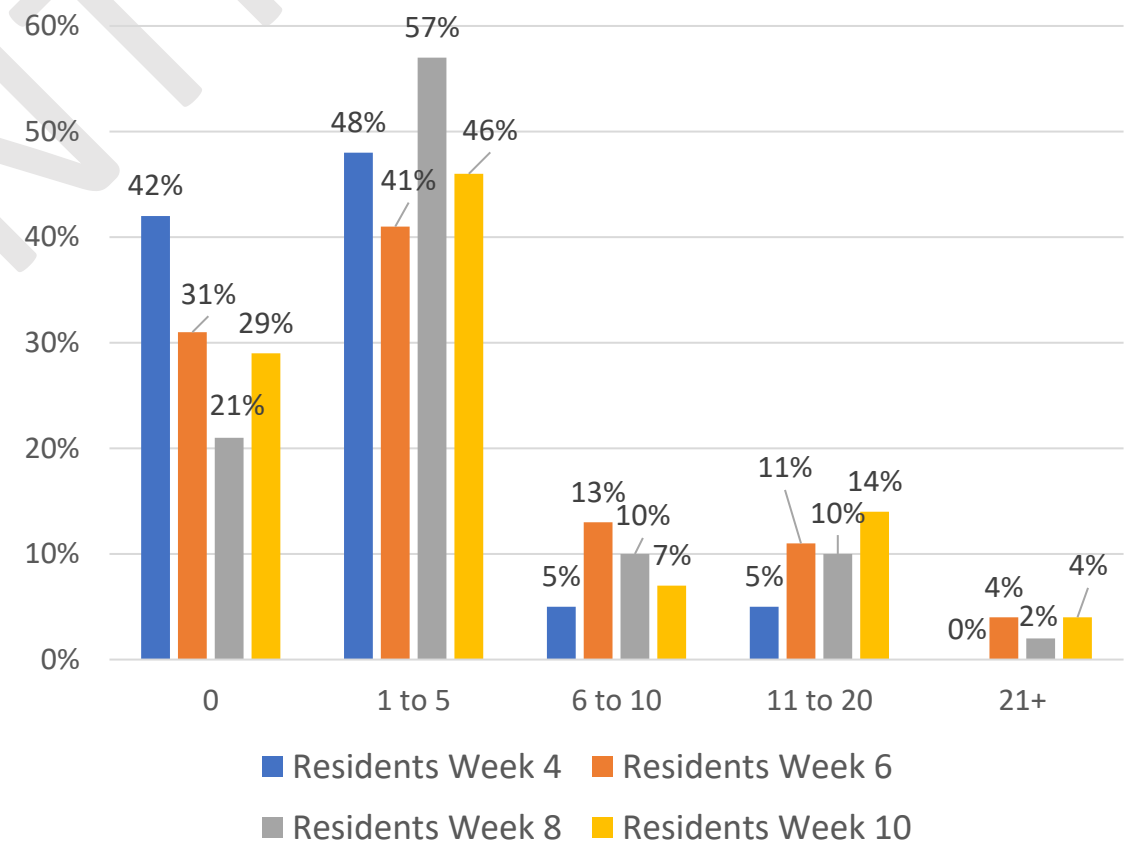
Week 1 Residents n = 55  
Week 2 Residents n = 49  
Week 3 Residents n = 59  
Week 4 Residents n = 63  
Week 5 Residents n = 56  
Week 6 Residents n = 45  
Week 7 Residents n = 38  
Week 8 Residents n = 42  
Week 9 Residents n = 35  
Week 10 Residents n = 28

How many of your communities have staff or residents that have been diagnosed with COVID-19 virus?



Note: Question was not asked weeks 1 & 2

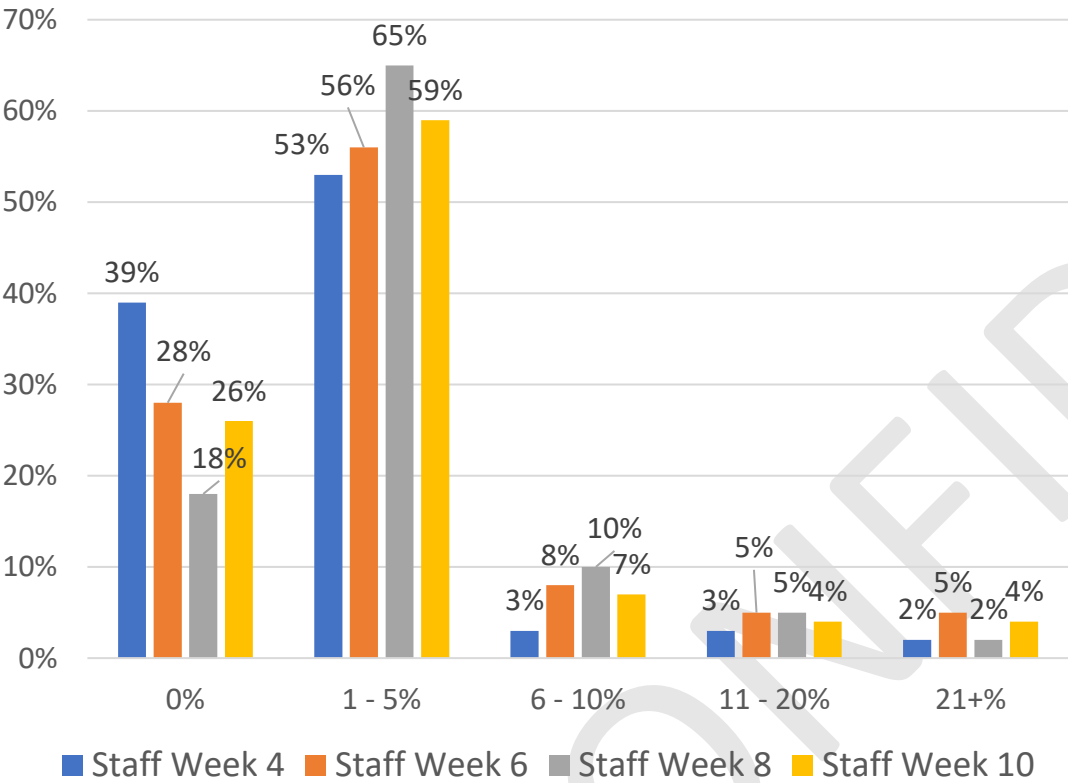
Week 3 Staff n = 55      Week 6 Staff n = 44      Week 9 Staff n = 35  
Week 4 Staff n = 63      Week 7 Staff n = 40      Week 10 Staff n = 29  
Week 5 Staff n = 55      Week 8 Staff n = 42



Note: Question was not asked weeks 1 & 2

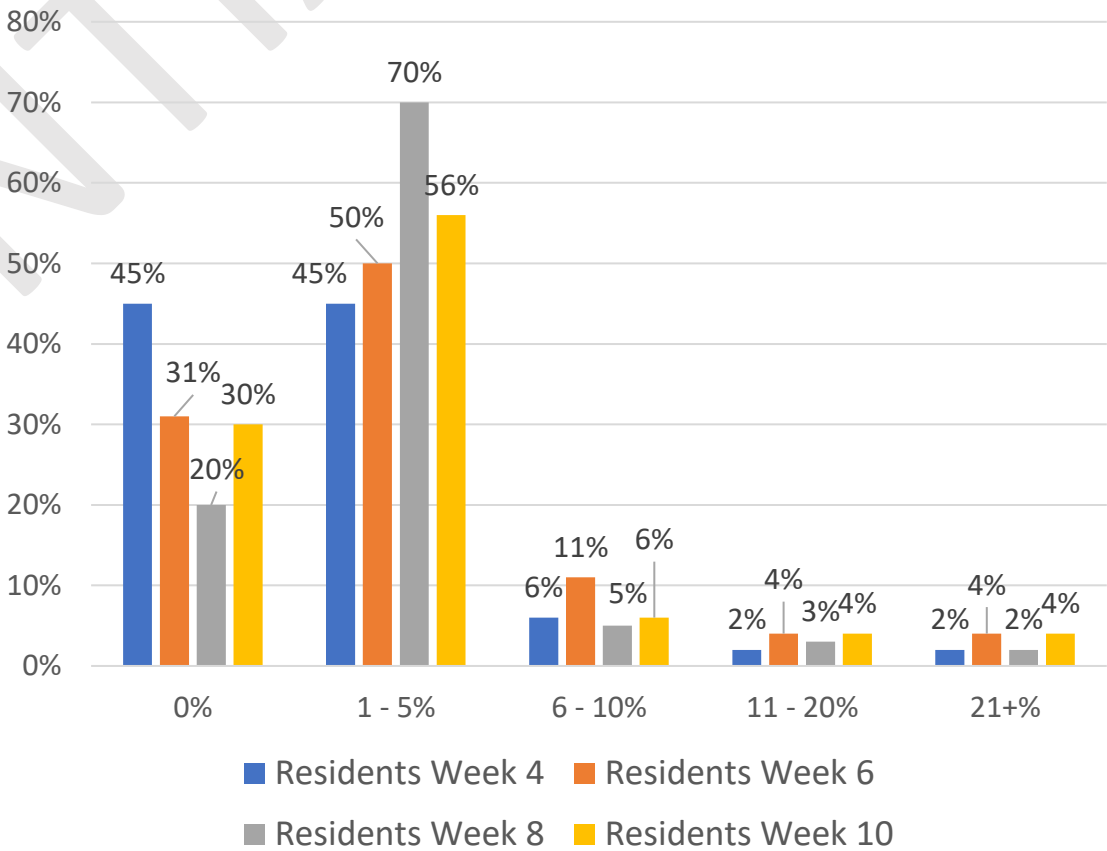
Week 3 Residents n = 58      Week 6 Residents n = 45      Week 9 Residents n = 35  
Week 4 Residents n = 62      Week 7 Residents n = 39      Week 10 Residents n = 28  
Week 5 Residents n = 55      Week 8 Residents n = 42

What percentage of your communities’ staff or residents have been diagnosed with COVID-19 virus?



Note: Question was not asked weeks 1 & 2

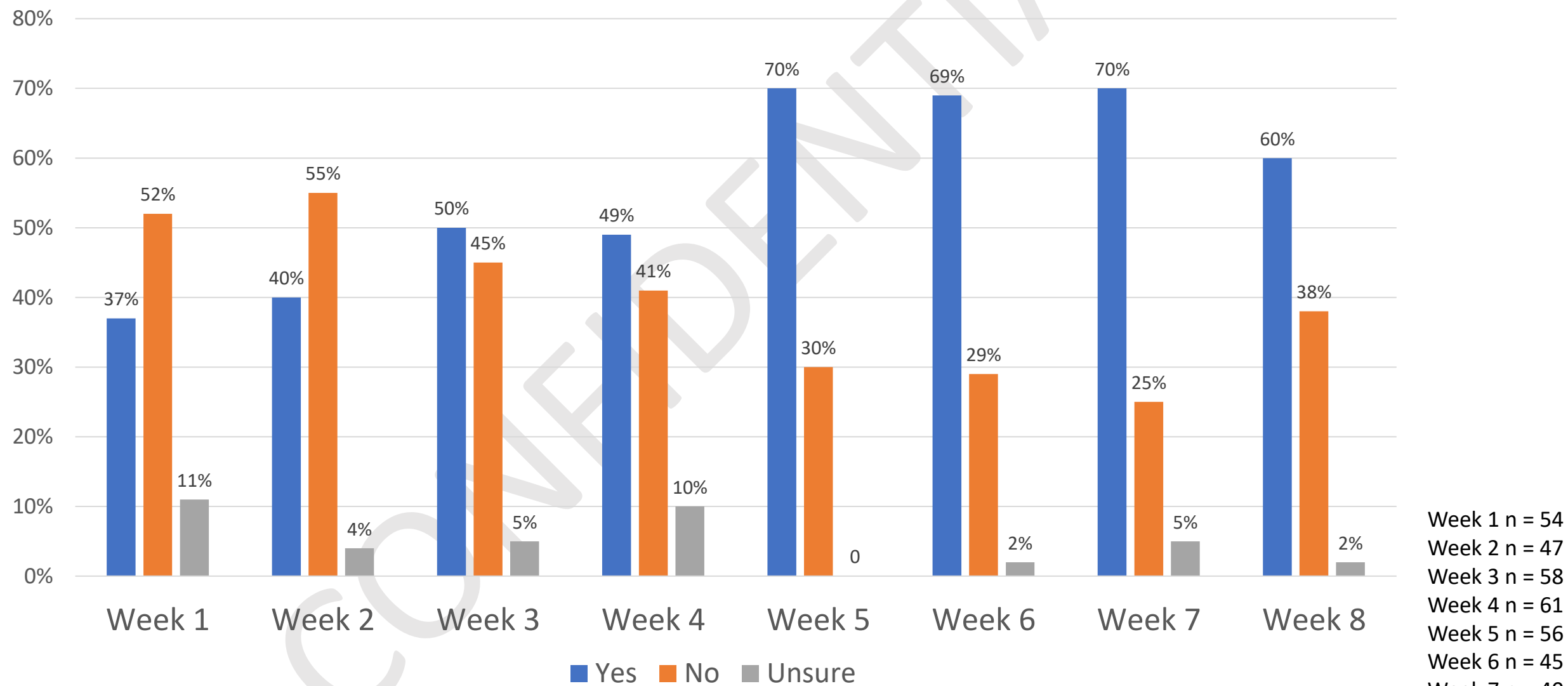
Week 3 Staff n = 52	Week 6 Staff n = 43	Week 9 Staff n = 34
Week 4 Staff n = 59	Week 7 Staff n = 38	Week 10 Staff n = 27
Week 5 Staff n = 52	Week 8 Staff n = 40	



Note: Question was not asked weeks 1 & 2

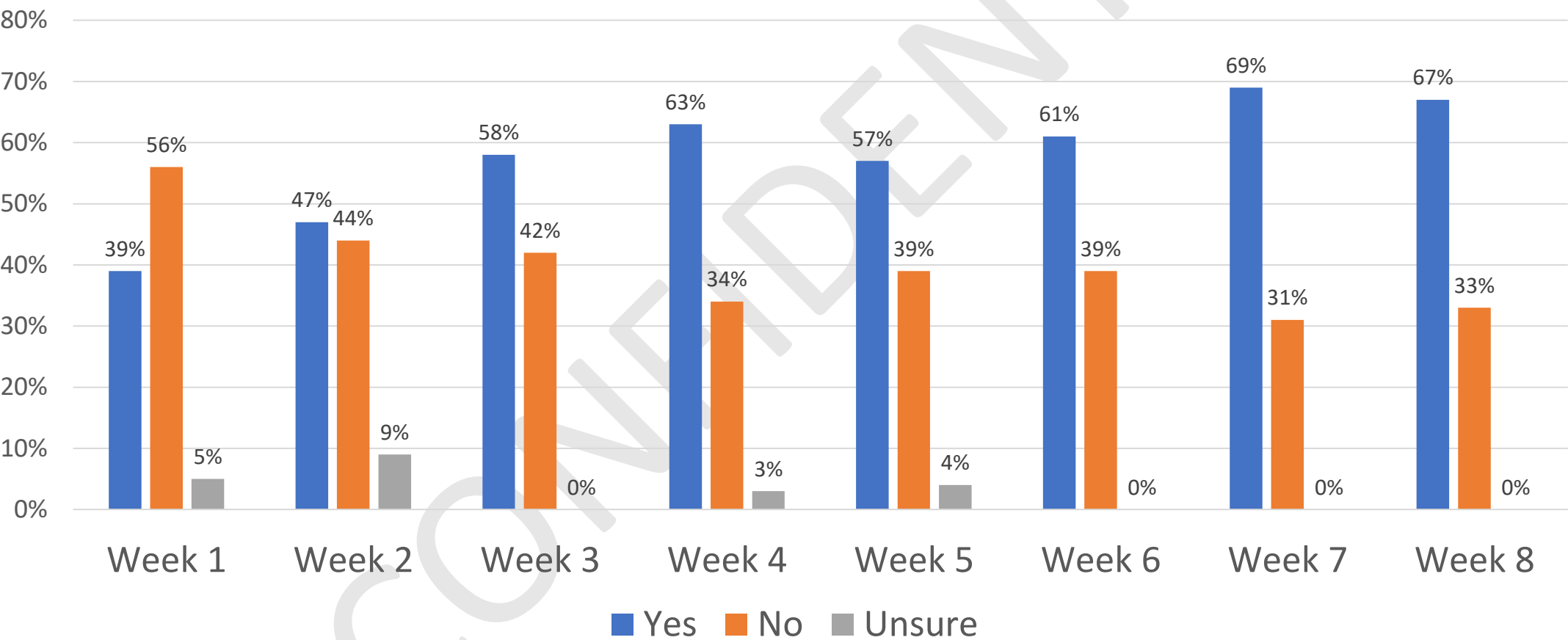
Week 3 Residents n = 55	Week 6 Residents n = 45	Week 9 Residents n = 35
Week 4 Residents n = 60	Week 7 Residents n = 37	Week 10 Residents n = 27
Week 5 Residents n = 53	Week 8 Residents n = 40	

# Has COVID-19 affected your ability to staff your communities?



Note: Question not asked Weeks 9 - 10

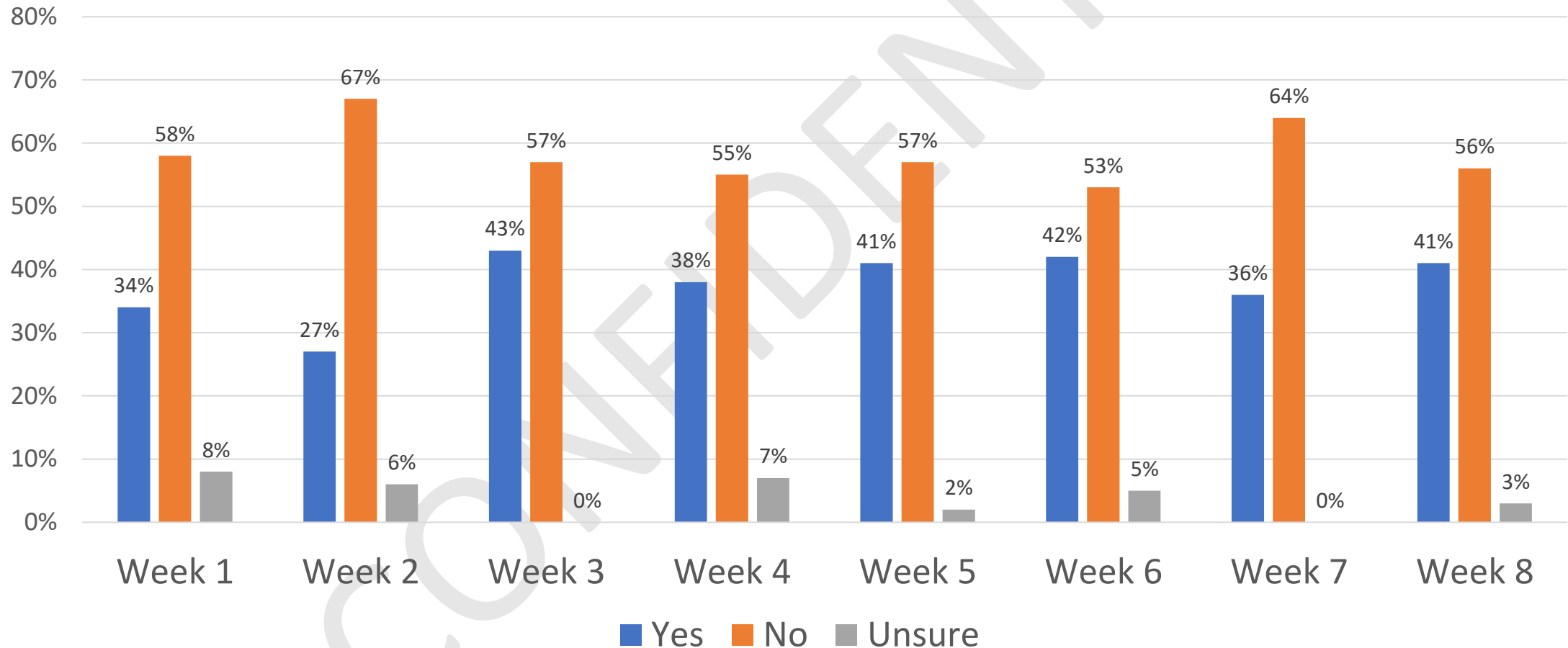
Have you taken any of the following steps with regards to your community staffing:  
Added sick time benefits?



Note: Question not asked Week 9 - 10

Week 1 n = 54  
Week 2 n = 45  
Week 3 n = 53  
Week 4 n = 56  
Week 5 n = 49  
Week 6 n = 41  
Week 7 n = 35  
Week 8 n = 39

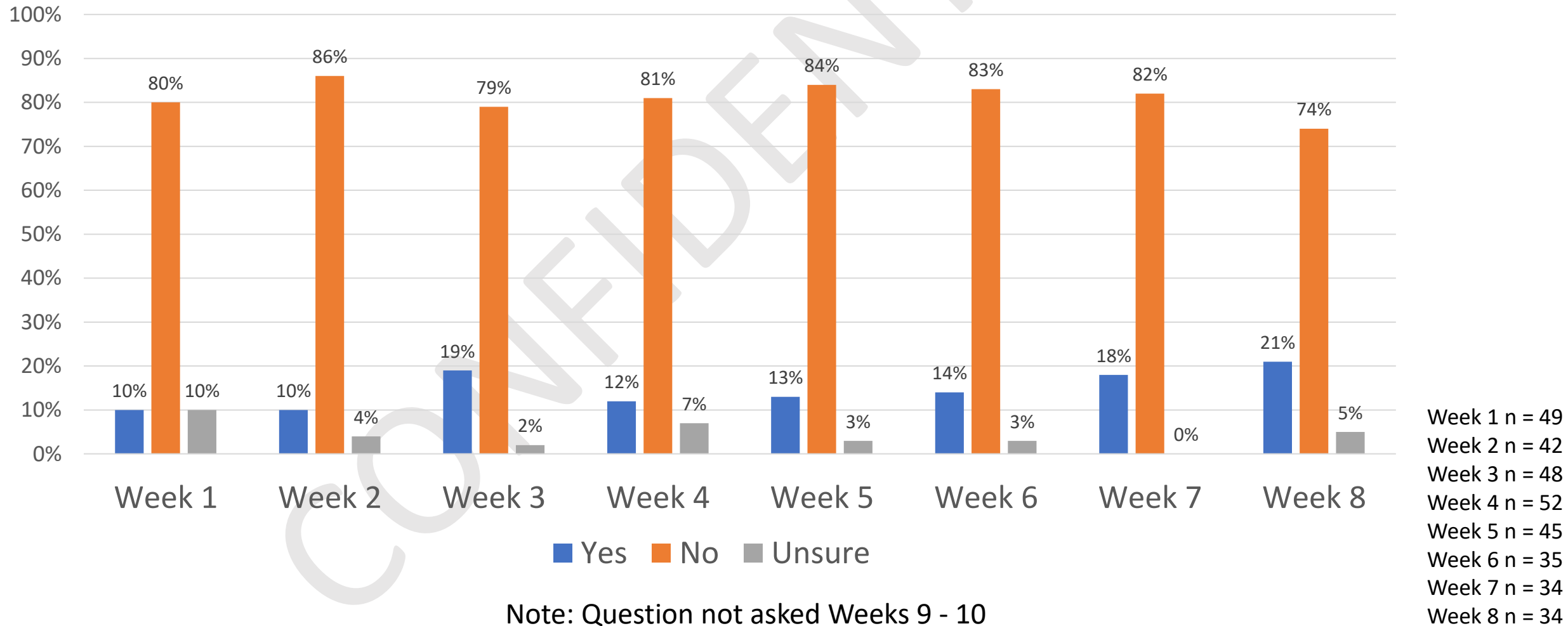
Have you taken any of the following steps with regards to your community staffing:  
Added personal time?



Week 1 n = 50  
Week 2 n = 45  
Week 3 n = 47  
Week 4 n = 53  
Week 5 n = 46  
Week 6 n = 38  
Week 7 n = 33  
Week 8 n = 39

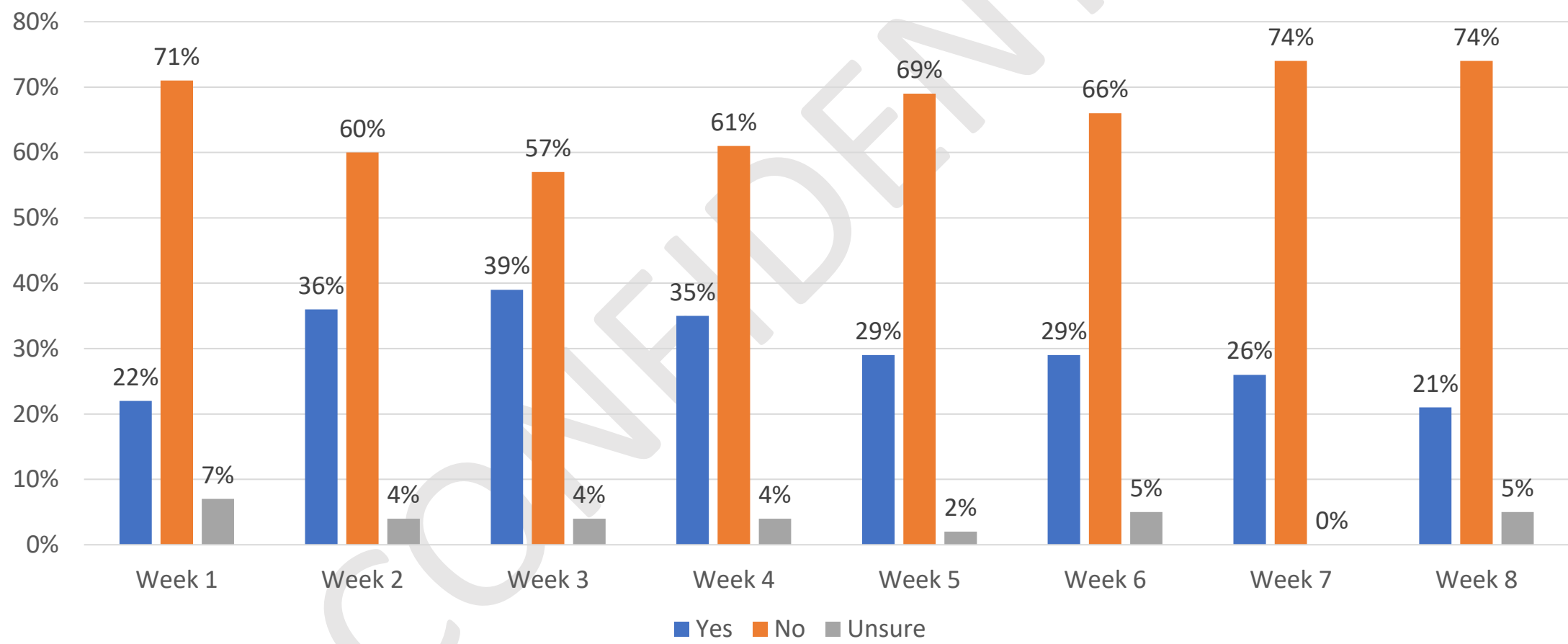
Note: Question not asked Weeks 9 - 10

Have you taken any of the following steps with regards to your community staffing:  
Added holiday pay?





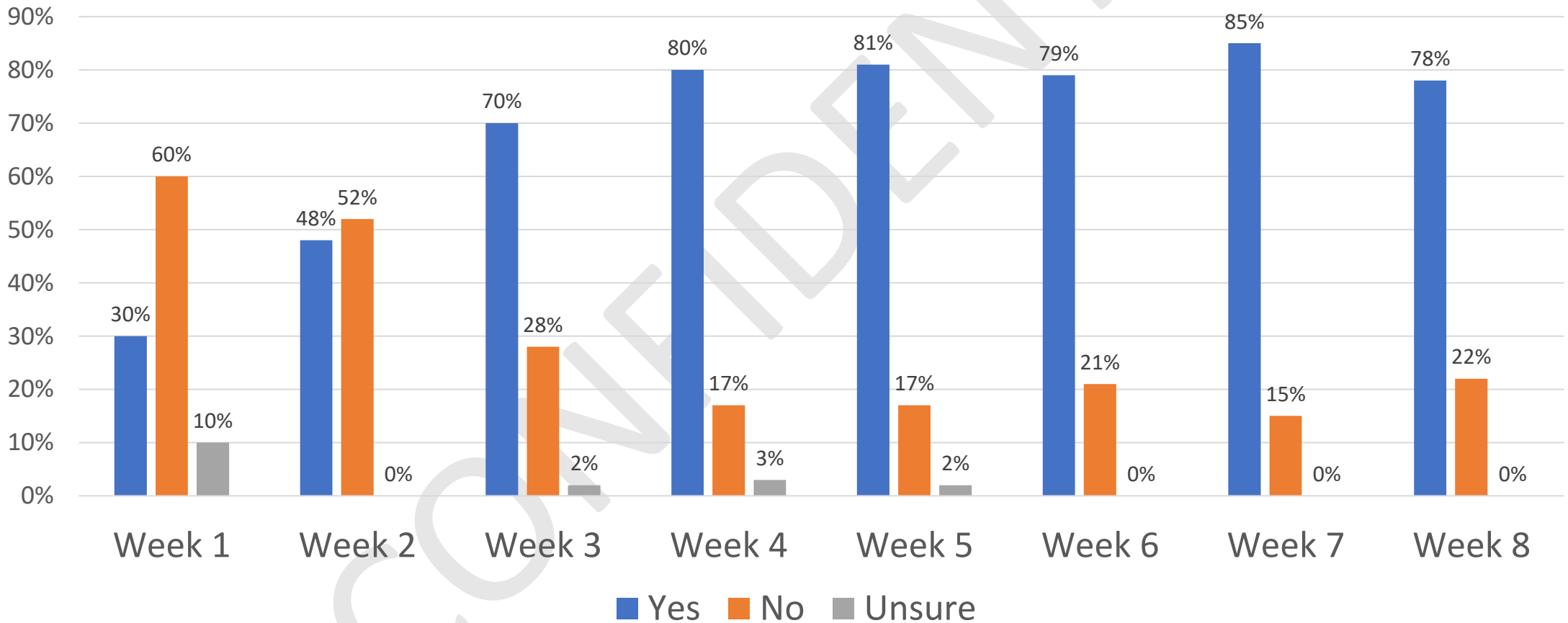
Have you taken any of the following steps with regards to your community staffing:  
Added childcare benefits?



Week 1 n = 49  
Week 2 n = 42  
Week 3 n = 49  
Week 4 n = 51  
Week 5 n = 45  
Week 6 n = 38  
Week 7 n = 34  
Week 8 n = 34

Note: Question not asked Weeks 9 - 10

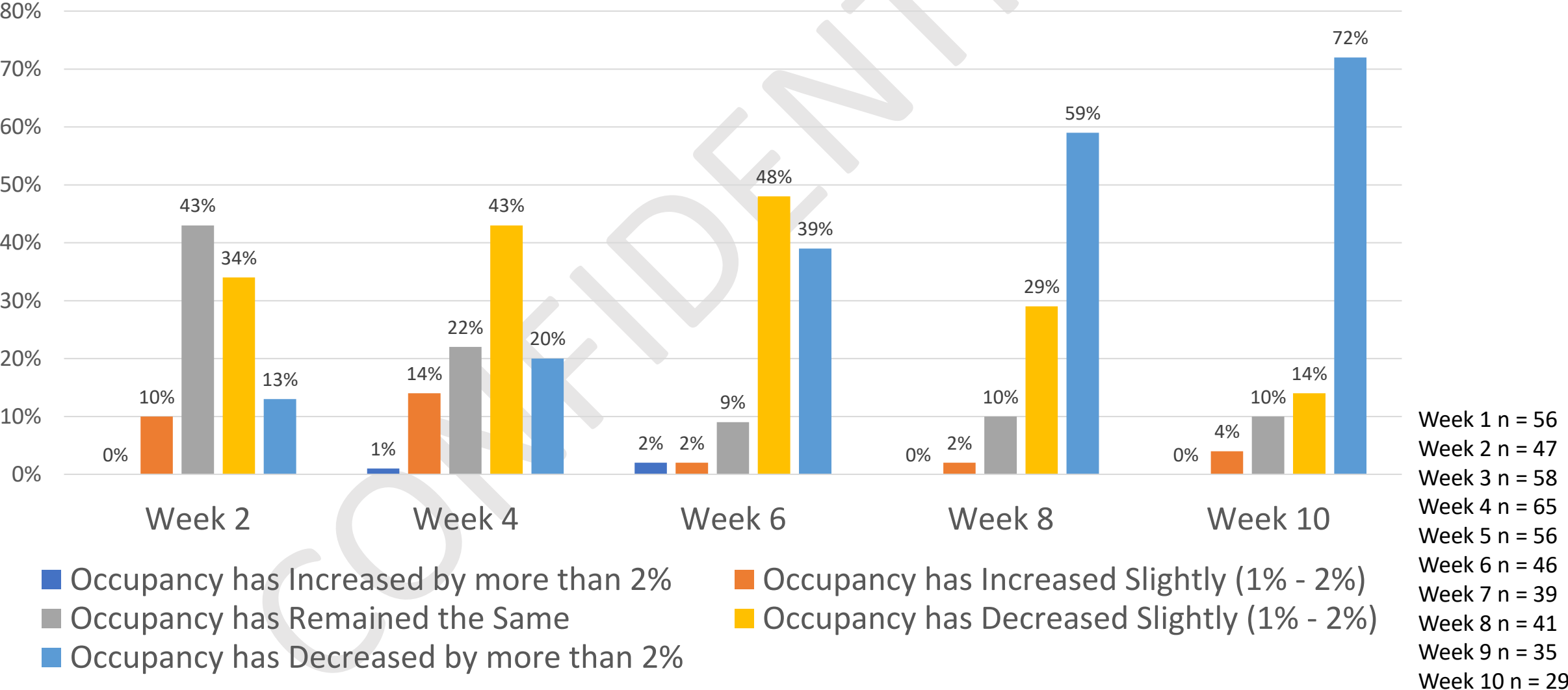
Have you taken any of the following steps with regards to your community staffing:  
Increased wages or other benefits?



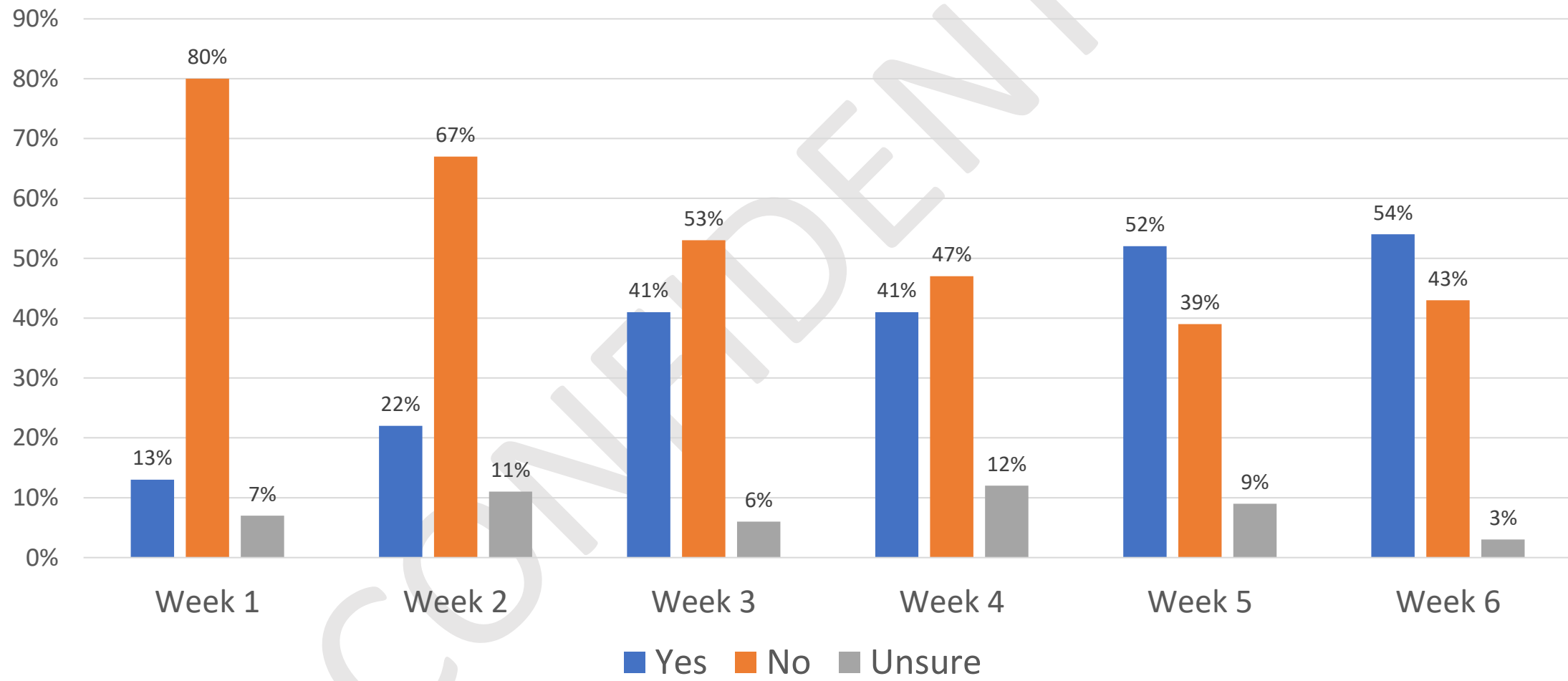
Week 1 n = 50  
Week 2 n = 44  
Week 3 n = 53  
Week 4 n = 59  
Week 5 n = 54  
Week 6 n = 43  
Week 7 n = 39  
Week 8 n = 40

Note: Question not asked Weeks 9 - 10

Since the emergence of COVID-19 in the U.S., please note the impact to your community’s occupancy rates:



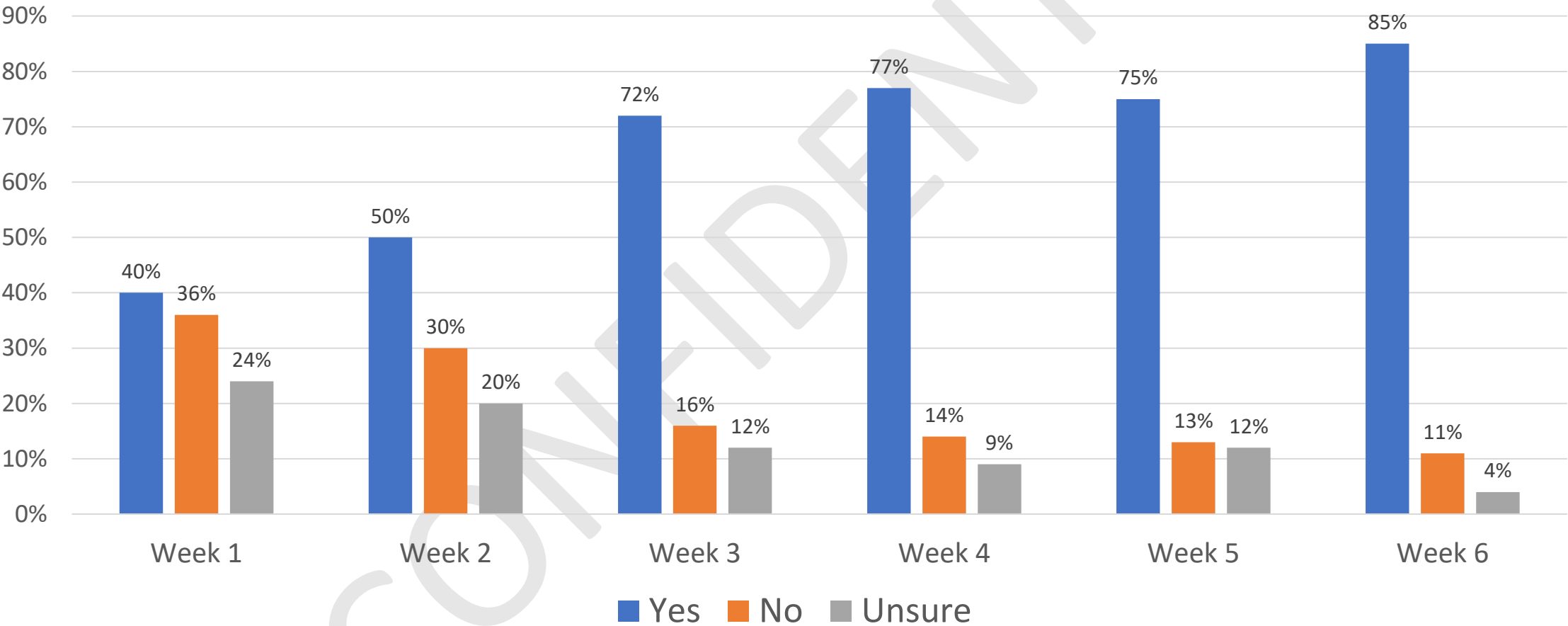
# Have you had any residents move out due to concerns related to COVID-19?



Week 1 n = 55  
Week 2 n = 49  
Week 3 n = 58  
Week 4 n = 64  
Week 5 n = 56  
Week 6 n = 46

Note: Question was changed for weeks 7 – 10

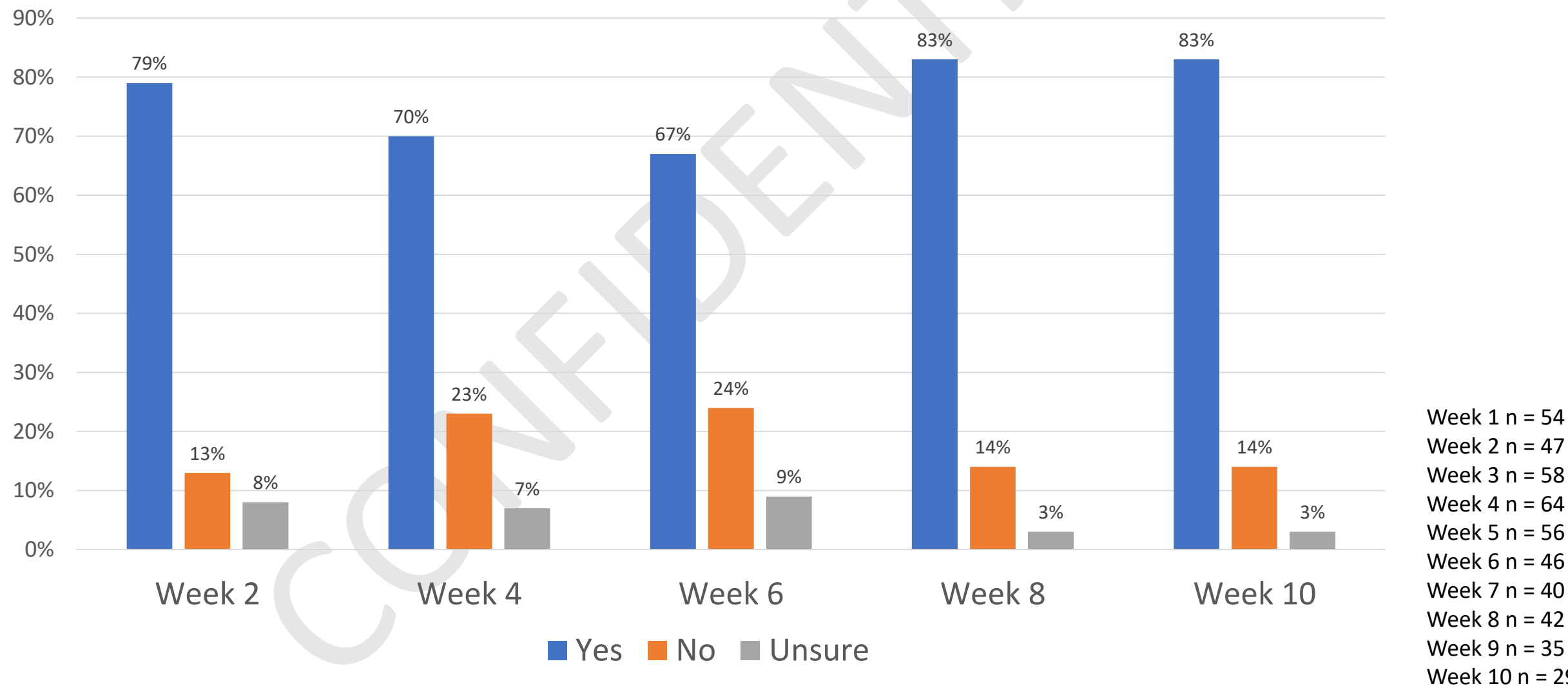
# Have you had any prospects cancel plans to move-in due to COVID-19 fears?



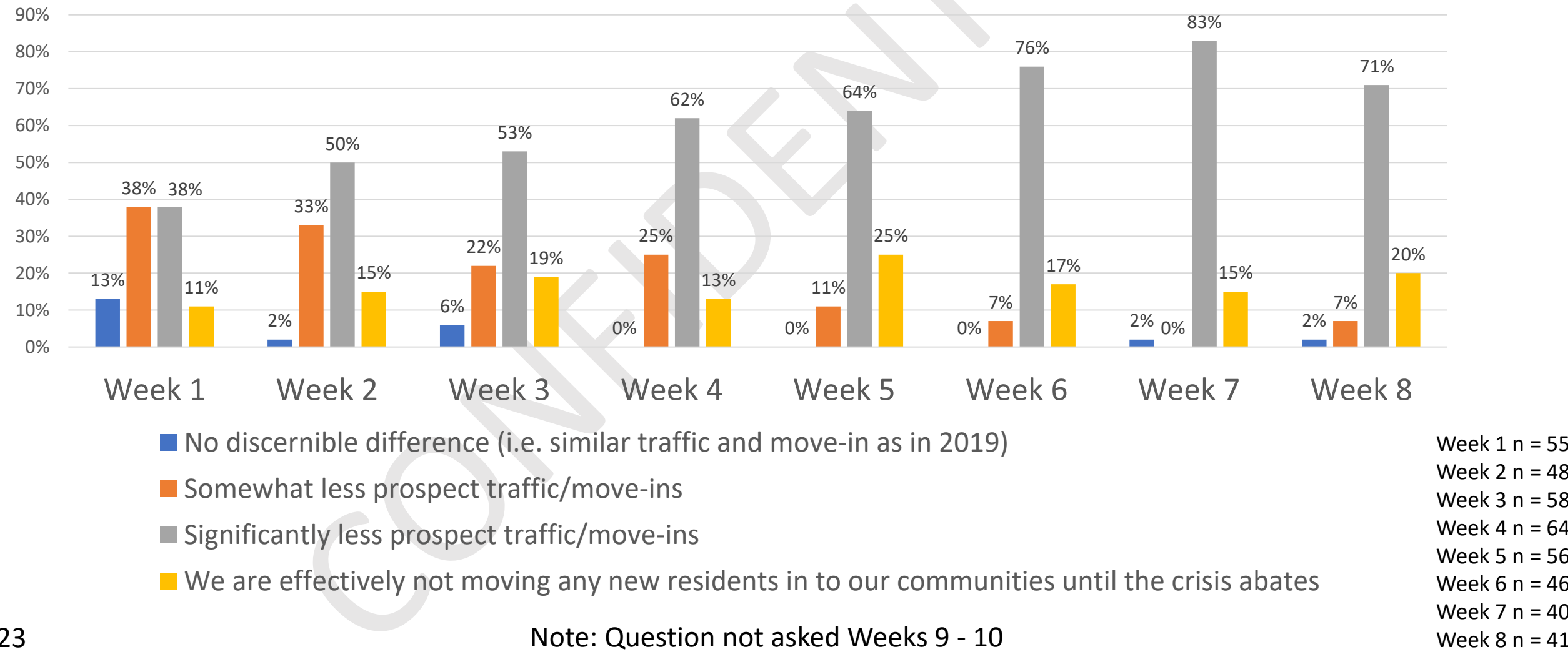
Note: Question was changed for weeks 7 - 10

Week 1 n = 55  
Week 2 n = 46  
Week 3 n = 58  
Week 4 n = 64  
Week 5 n = 56  
Week 6 n = 46

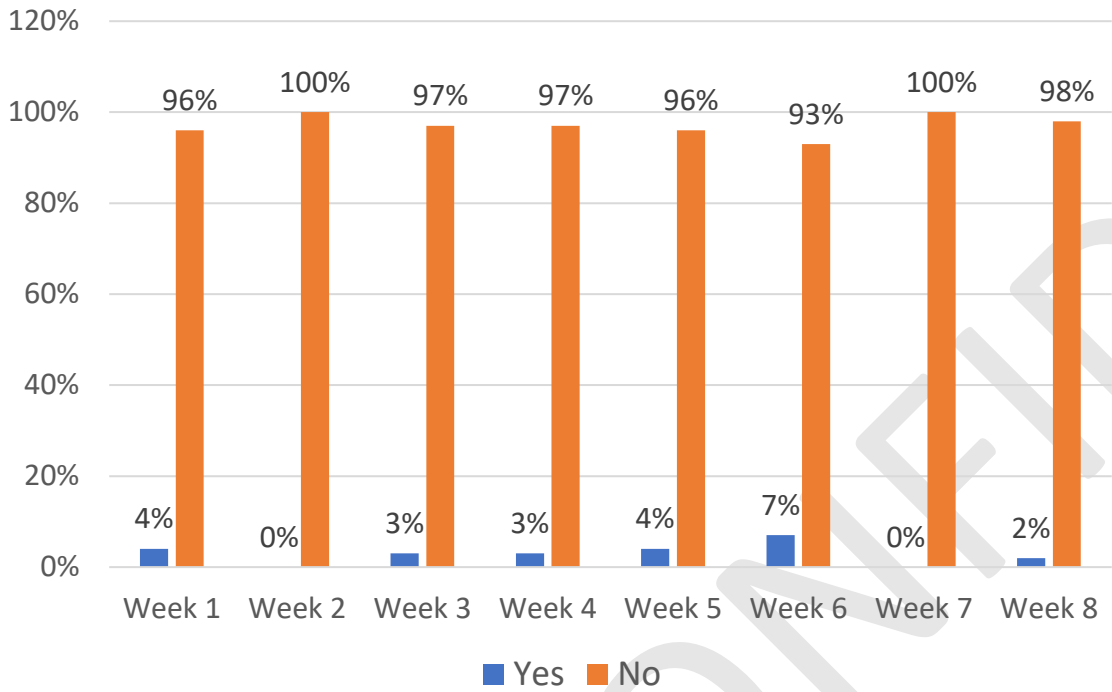
# Do you expect to move-in new residents before the end of this month?



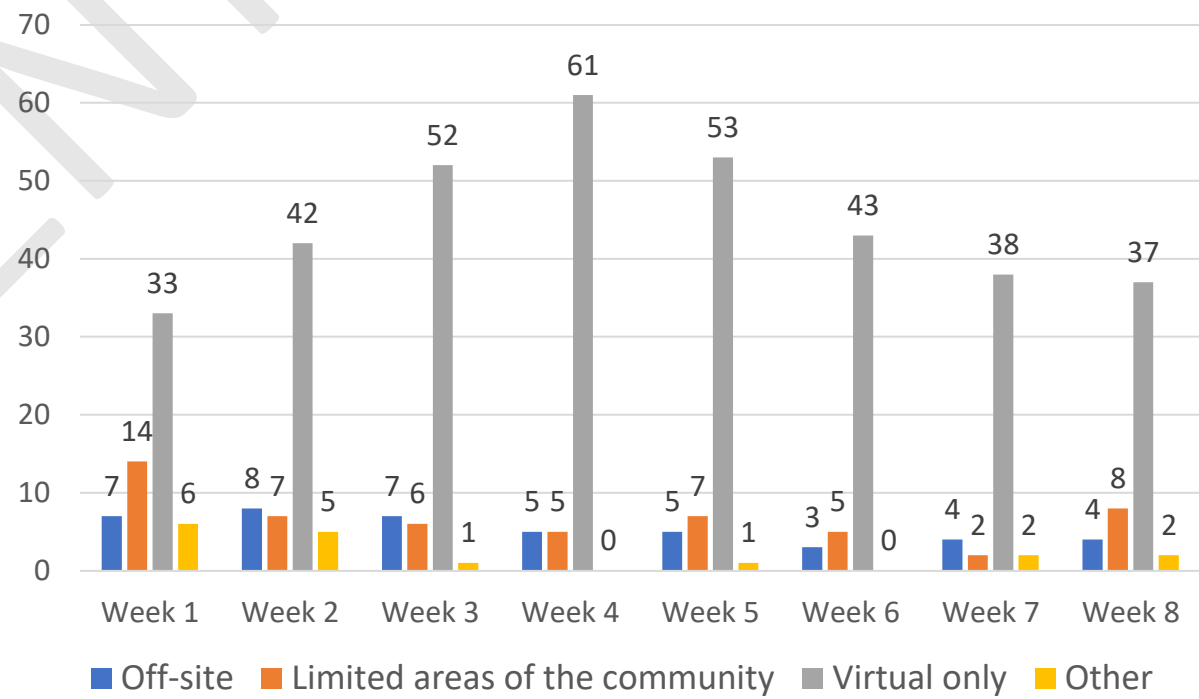
Since the emergence of COVID-19 in the U.S. markets that you operate, please select the answer that best characterizes prospect traffic at your communities:



Are you conducting tours as usual  
(with or without pre-screening)?



If no, are you conducting tours:



Note: Questions not asked Weeks 9 - 10

Week 1 n = 54

Week 2 n = 48

Week 3 n = 58

Week 4 n = 64

Week 5 n = 56

Week 6 n = 46

Week 7 n = 40

Week 8 n = 41

Week 1 n = 60

Week 2 n = 46

Week 3 n = 58

Week 4 n = 63

Week 5 n = 56

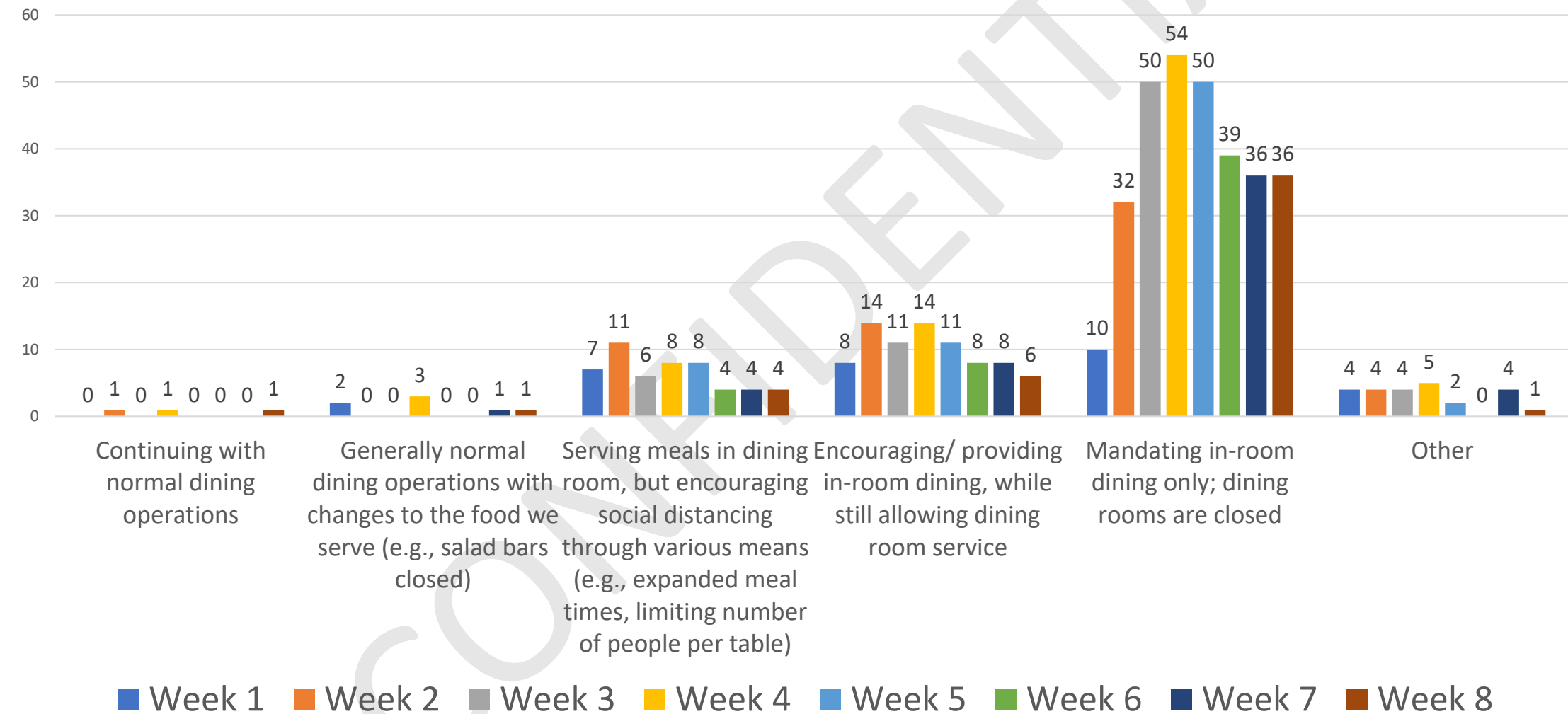
Week 6 n = 44

Week 7 n = 40

Week 8 n = 39



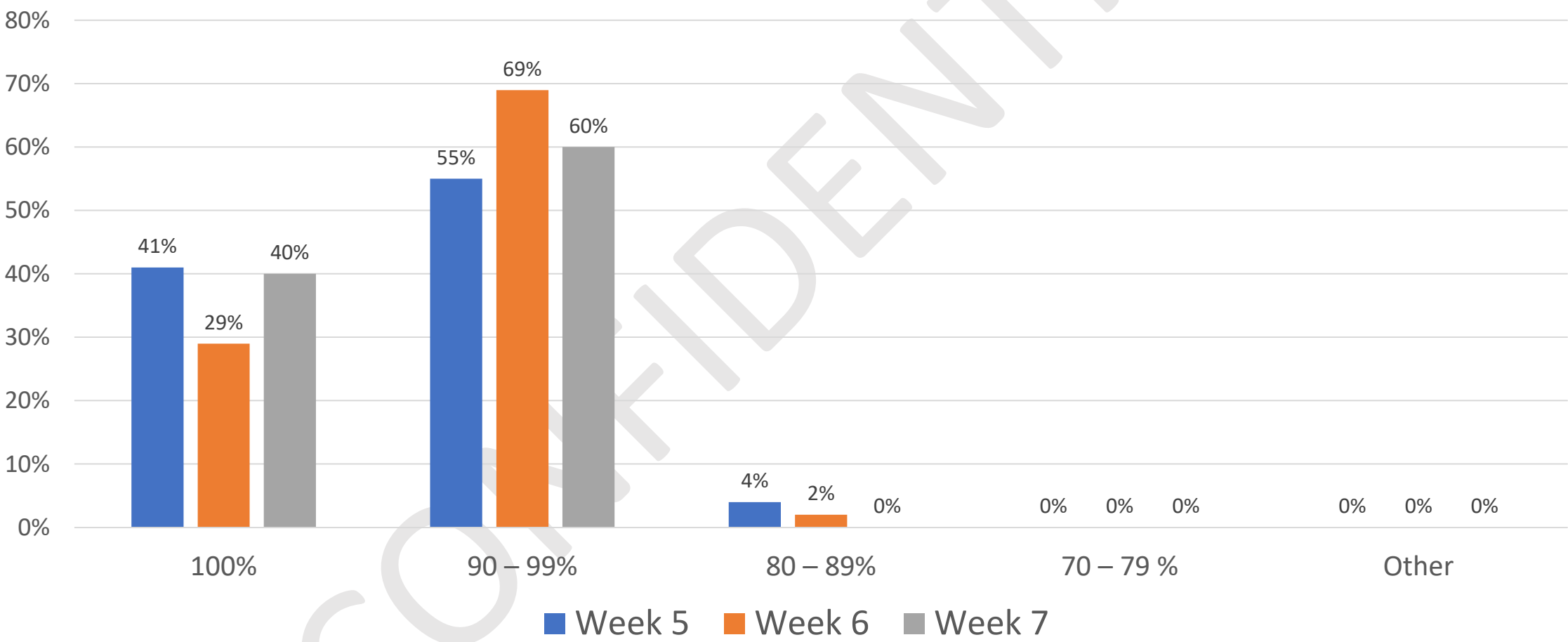
What, if any, changes have you made to your dining operations  
(for your communities without a known case of COVID-19)?



Week 1 n = 26  
Week 2 n = 47  
Week 3 n = 58  
Week 4 n = 63  
Week 5 n = 56  
Week 6 n = 46  
Week 7 n = 40  
Week 8 n = 41

Note: Question not asked Weeks 9 - 10

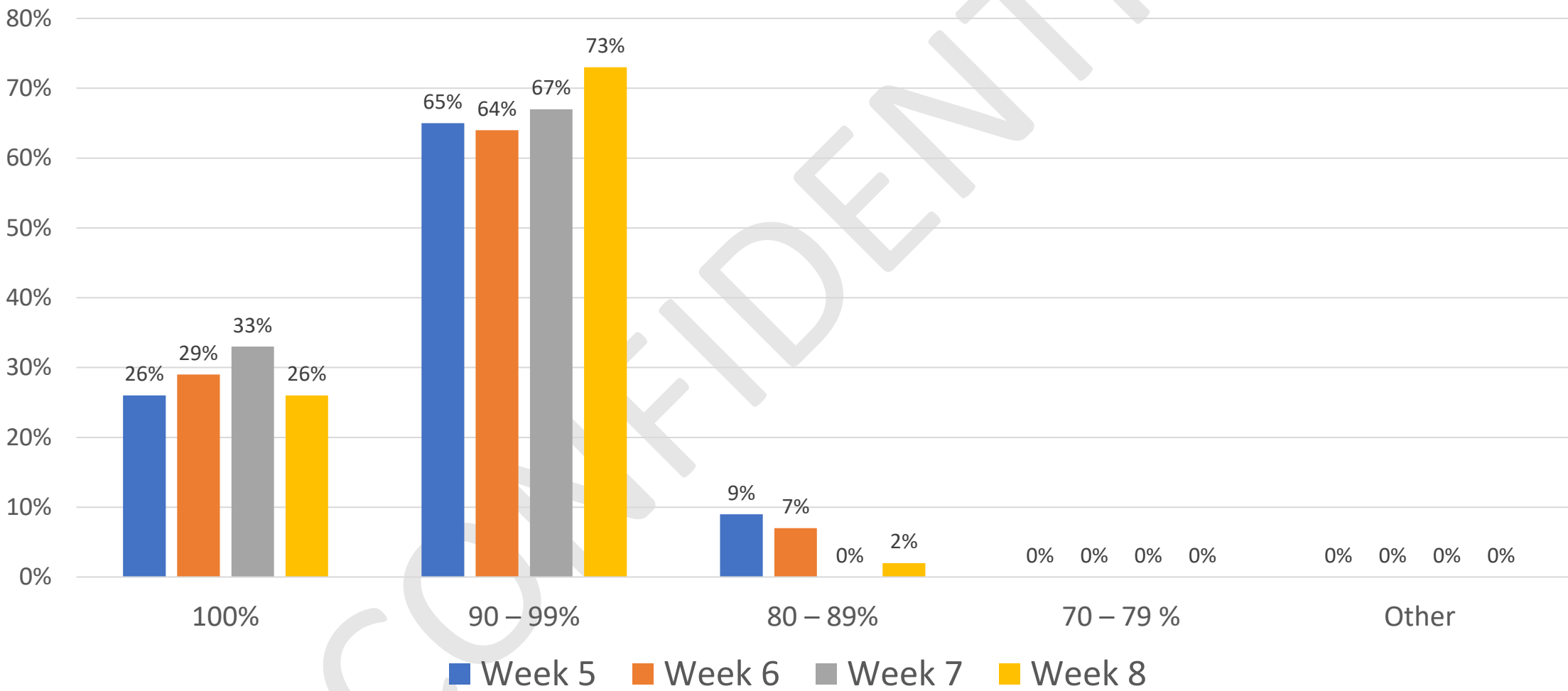
Since the emergence of COVID-19 what was your percentage of rent collected in February?



Note: Question was only asked weeks 5 - 7

Week 5 n = 55  
Week 6 n = 45  
Week 7 n = 40

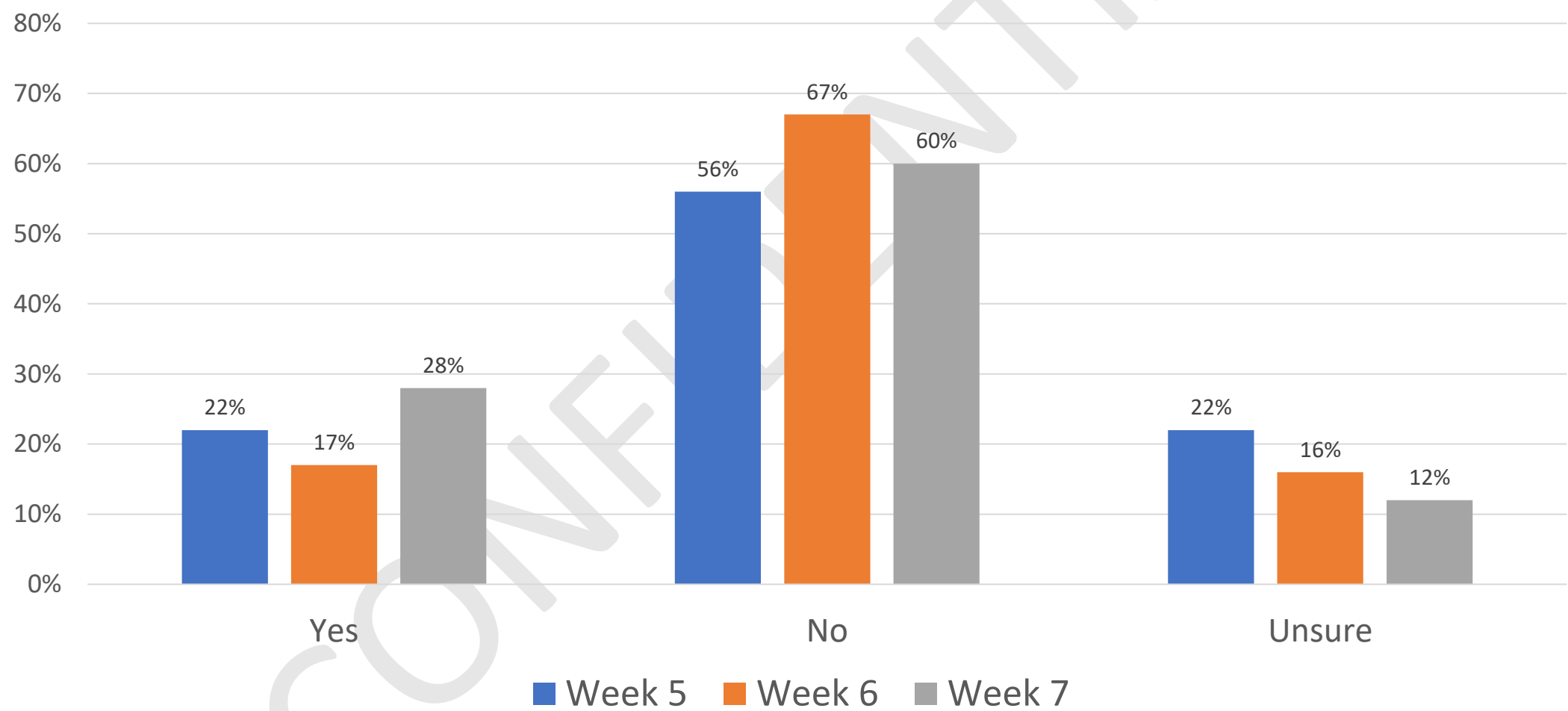
# Since the emergence of COVID-19 what was your percentage of rent collected in March?



Note: Question was only asked weeks 5 - 8

Week 5 n = 54  
Week 6 n = 45  
Week 7 n = 40  
Week 8 n = 42

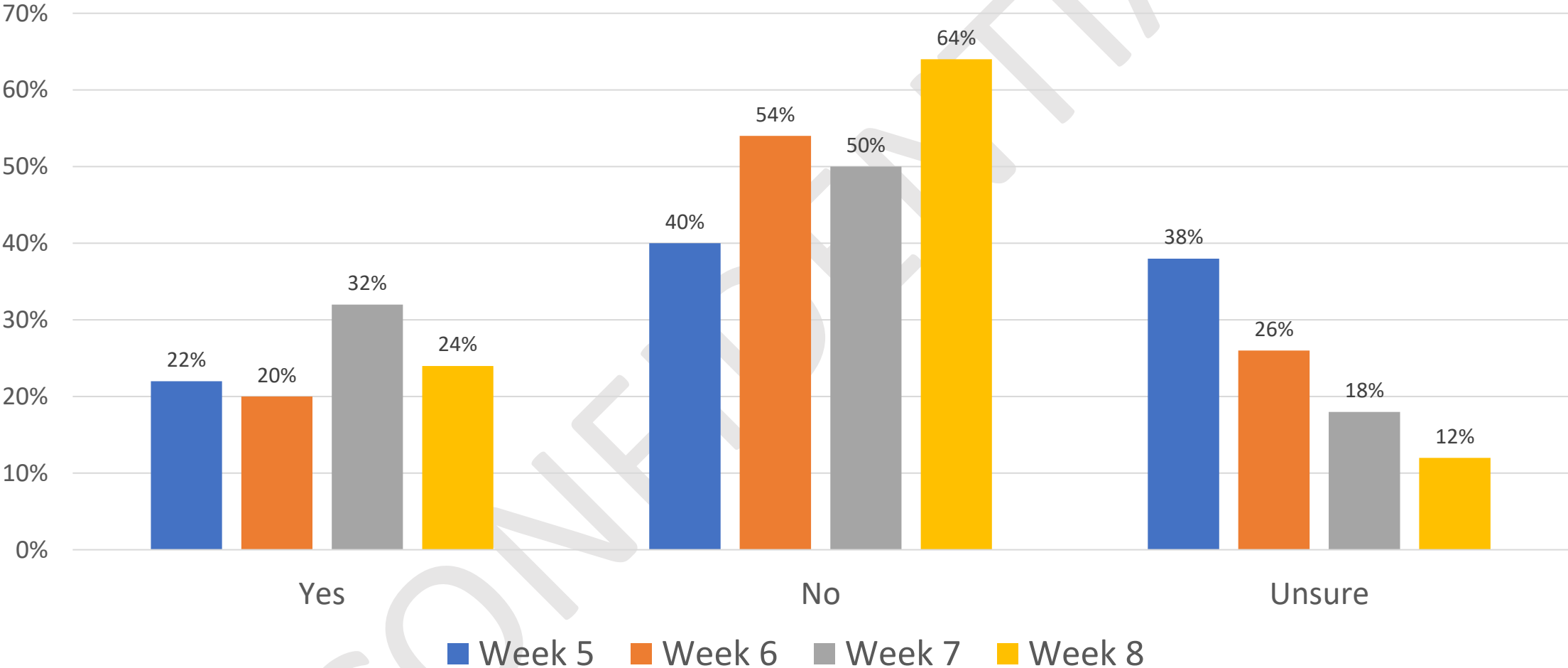
# Do you anticipate rent delinquency in April?



Note: Question was only asked weeks 5 - 7

Week 5 n = 55  
Week 6 n = 46  
Week 7 n = 40

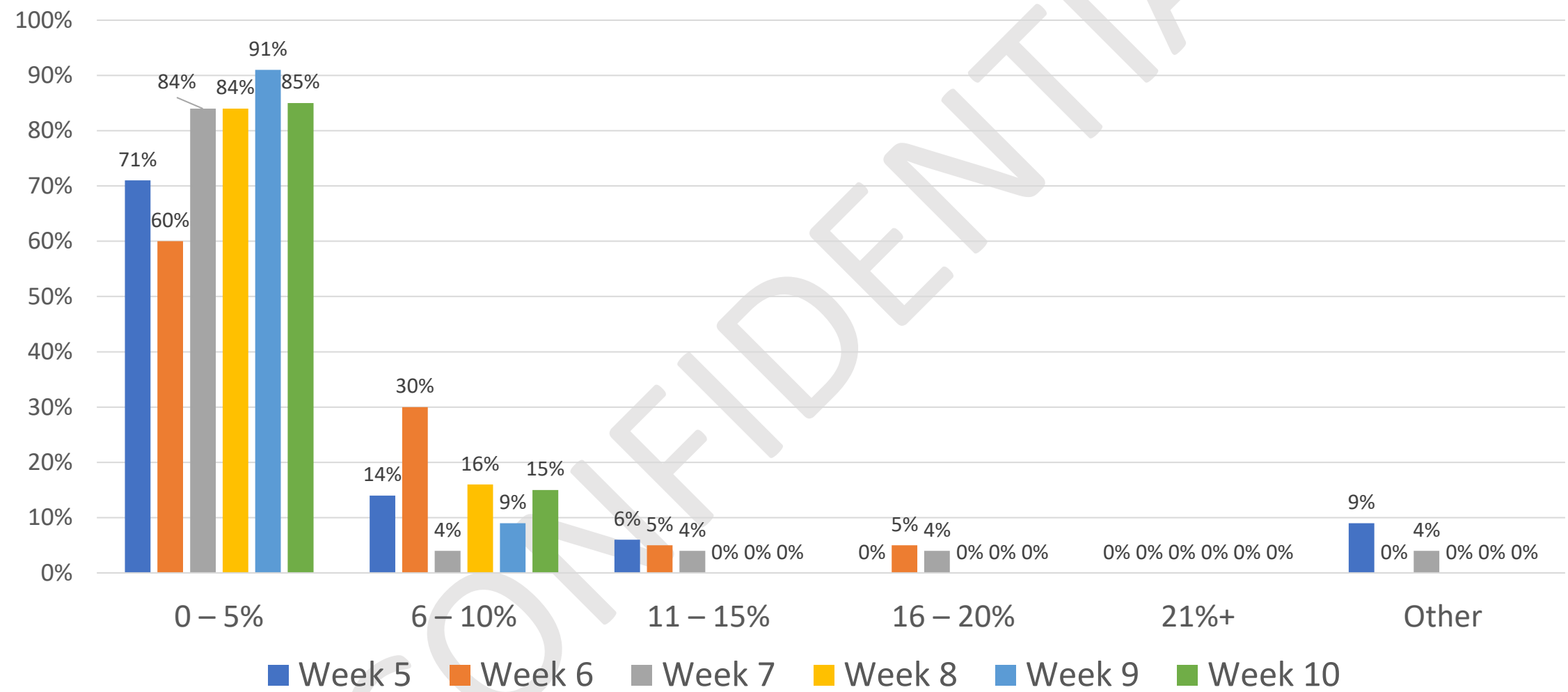
# Do you anticipate rent delinquency in May?



Note: Question was only asked Weeks 5 - 8

Week 5 n = 55  
Week 6 n = 46  
Week 7 n = 40  
Week 8 n = 42

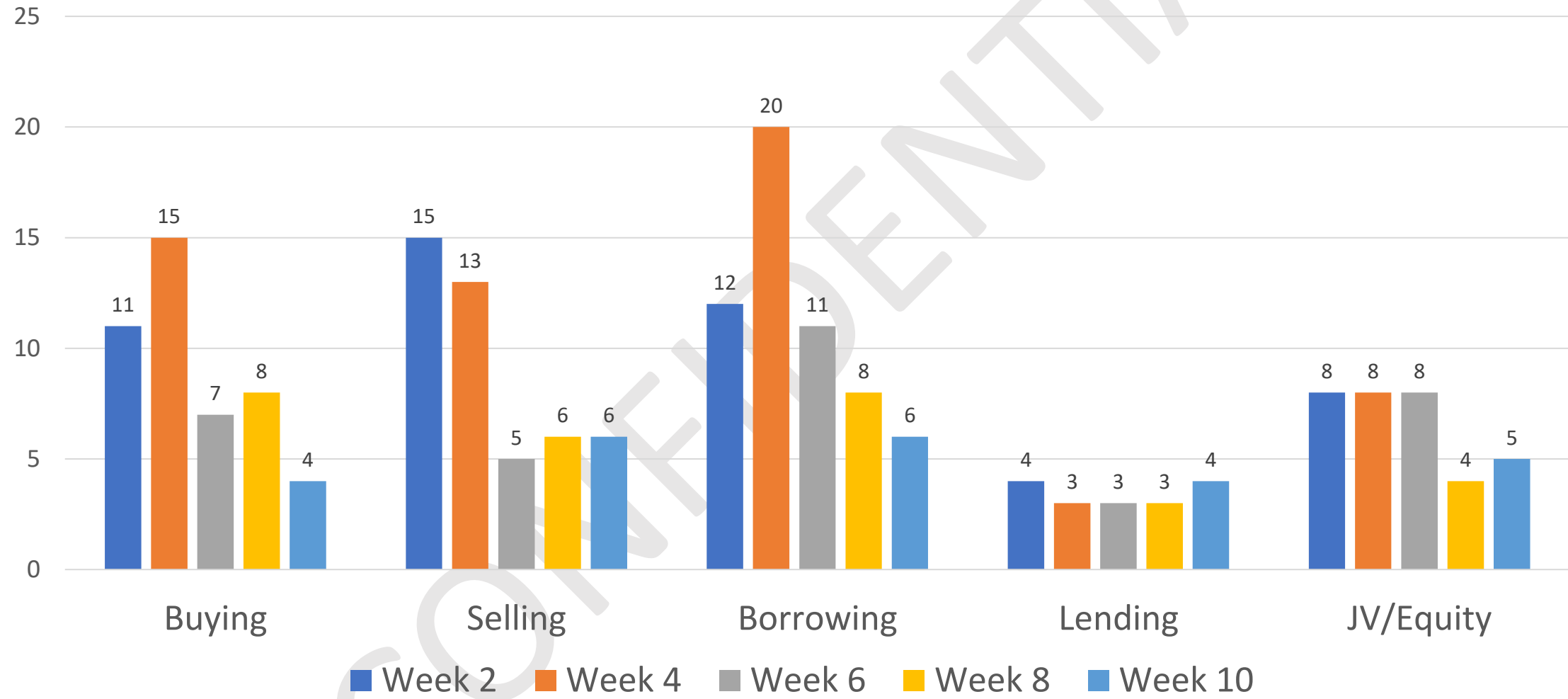
# If you anticipate rent delinquency what percentage?



Week 5 n = 35  
Week 6 n = 20  
Week 7 n = 24  
Week 8 n = 25  
Week 9 n = 22  
Week 10 n = 13

Note: Question not asked weeks 1 - 4

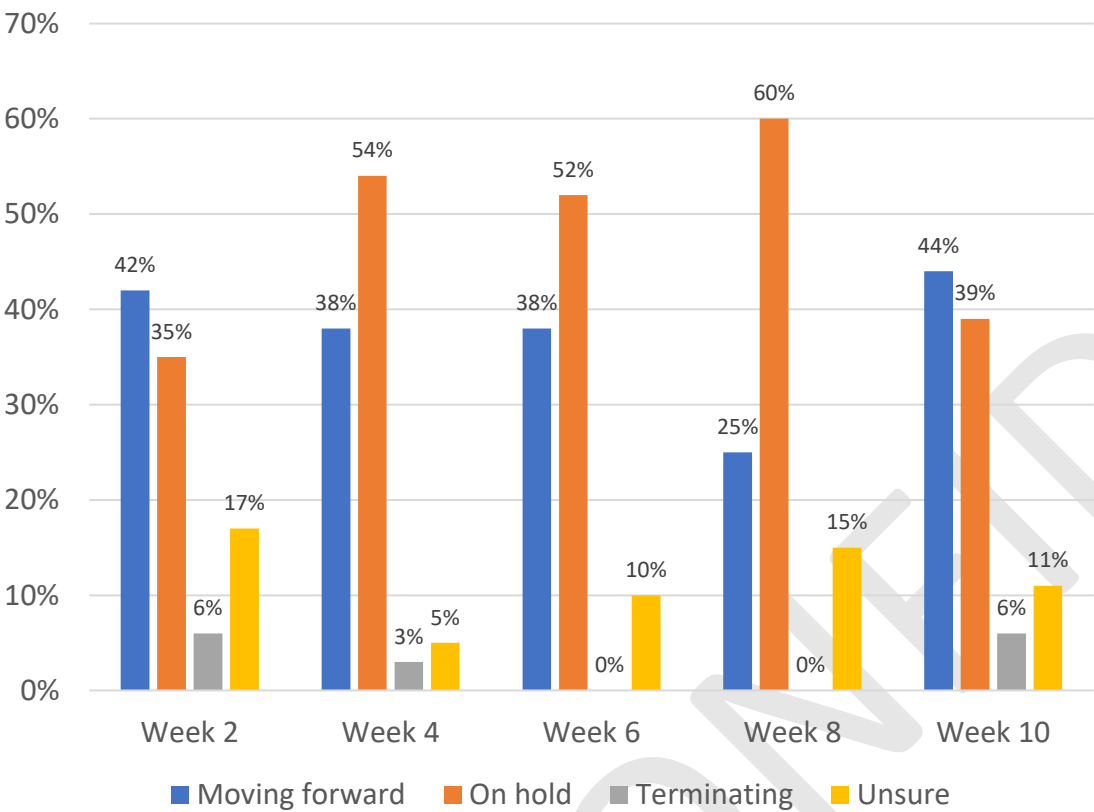
# Are you involved in a current capital transaction?



Week 2 n = 31  
Week 3 n = 22  
Week 4 n = 36  
Week 5 n = 26  
Week 6 n = 20  
Week 7 n = 18  
Week 8 n = 19  
Week 9 n = 20  
Week 10 n = 18

Note: Question was not asked week 1

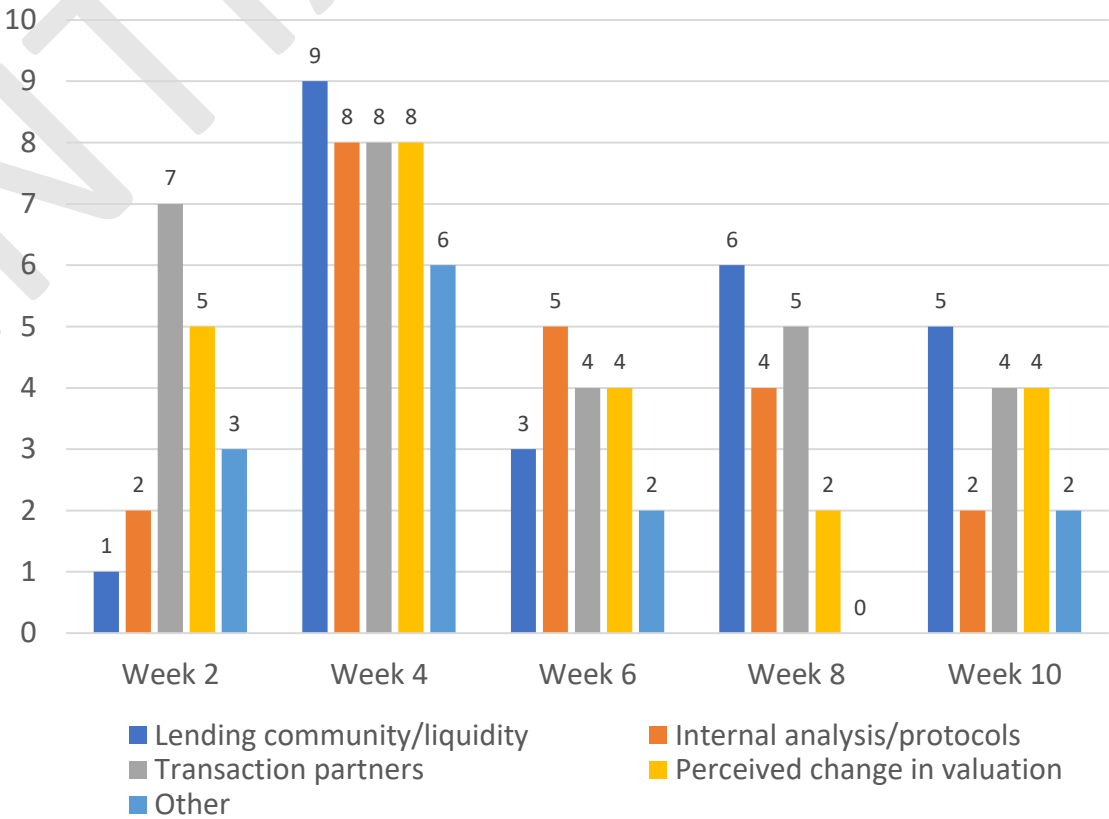
# Is your capital transaction?



Note: Question was not asked week 1

Week 2 n = 31    Week 6 n = 21    Week 10 n = 18  
Week 3 n = 23    Week 7 n = 20  
Week 4 n = 37    Week 8 n = 20  
Week 5 n = 27    Week 9 n = 20

# If you answered on hold or terminating, do you attribute this to:

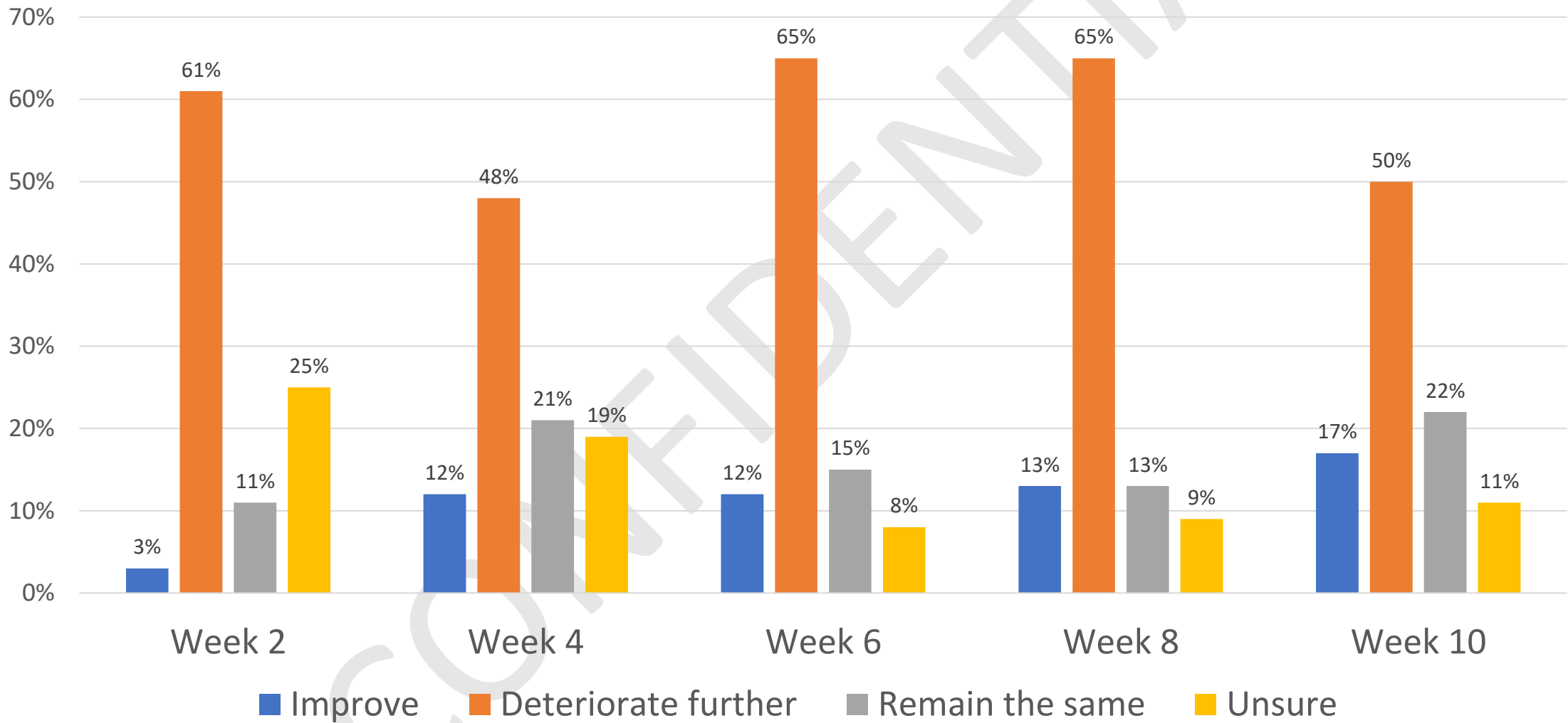


Note: Question was not asked week 1

Week 2 n = 16    Week 6 n = 10    Week 10 n = 11  
Week 3 n = 17    Week 7 n = 13  
Week 4 n = 23    Week 8 n = 14  
Week 5 n = 15    Week 9 n = 15



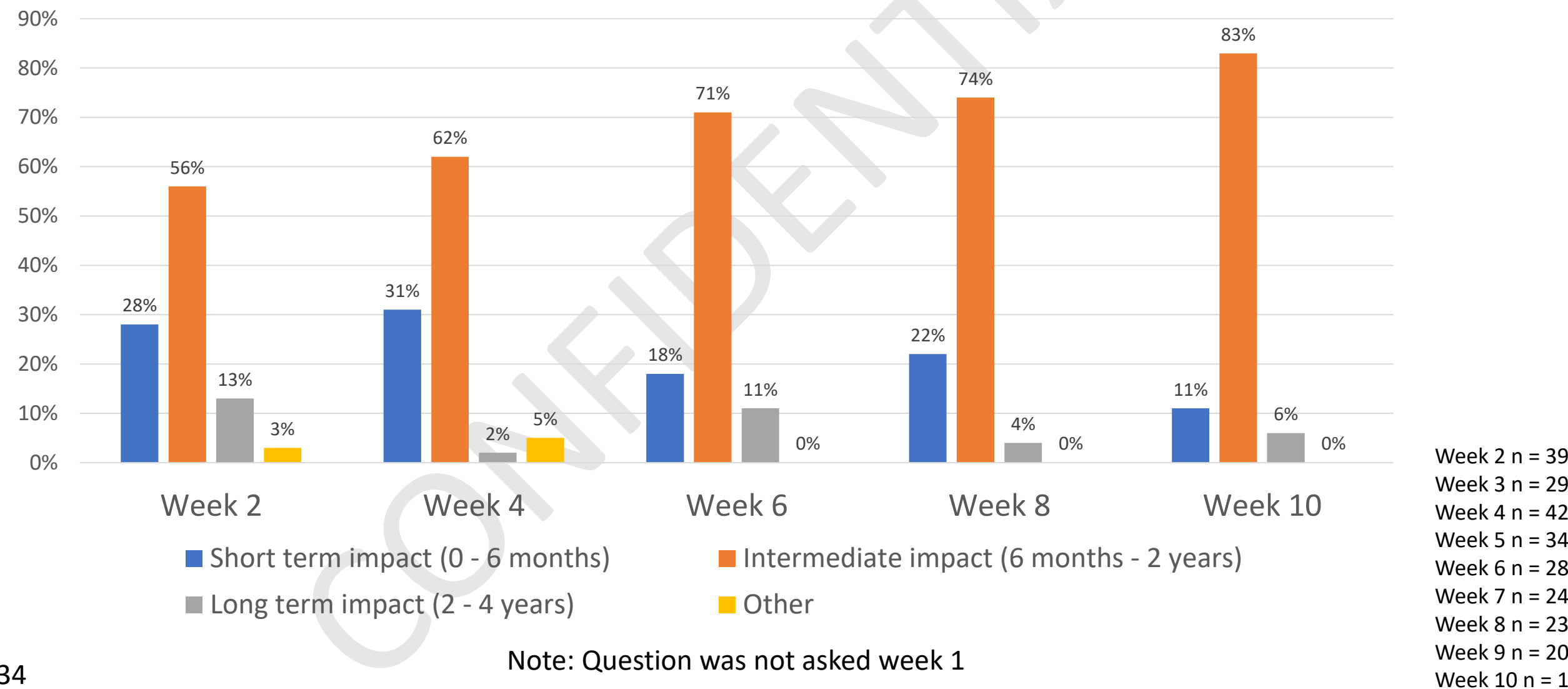
# Do you anticipate current capital markets will:



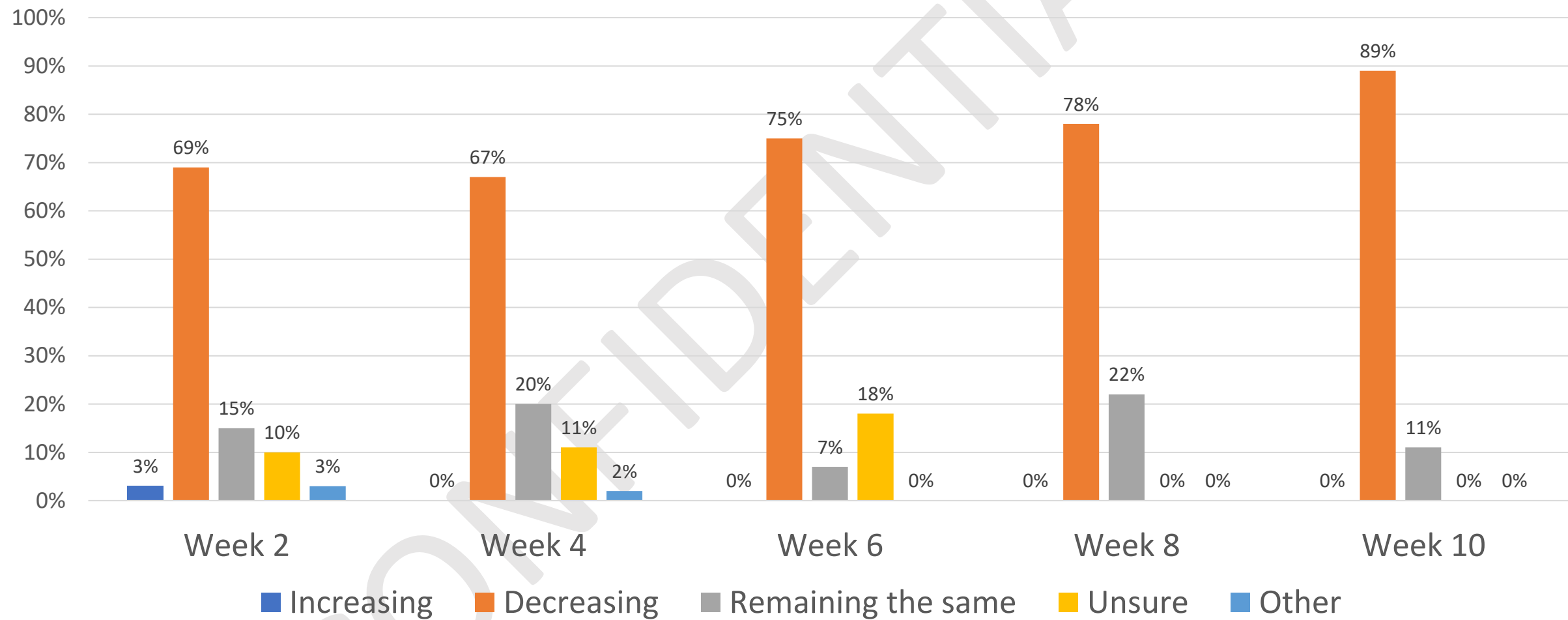
Week 2 n = 36  
Week 3 n = 27  
Week 4 n = 42  
Week 5 n = 32  
Week 6 n = 26  
Week 7 n = 21  
Week 8 n = 23  
Week 9 n = 20  
Week 10 n = 18

Note: Question was not asked week 1

# Do you think that the COVID-19 pandemic will have an adverse impact on sector valuations that will last:



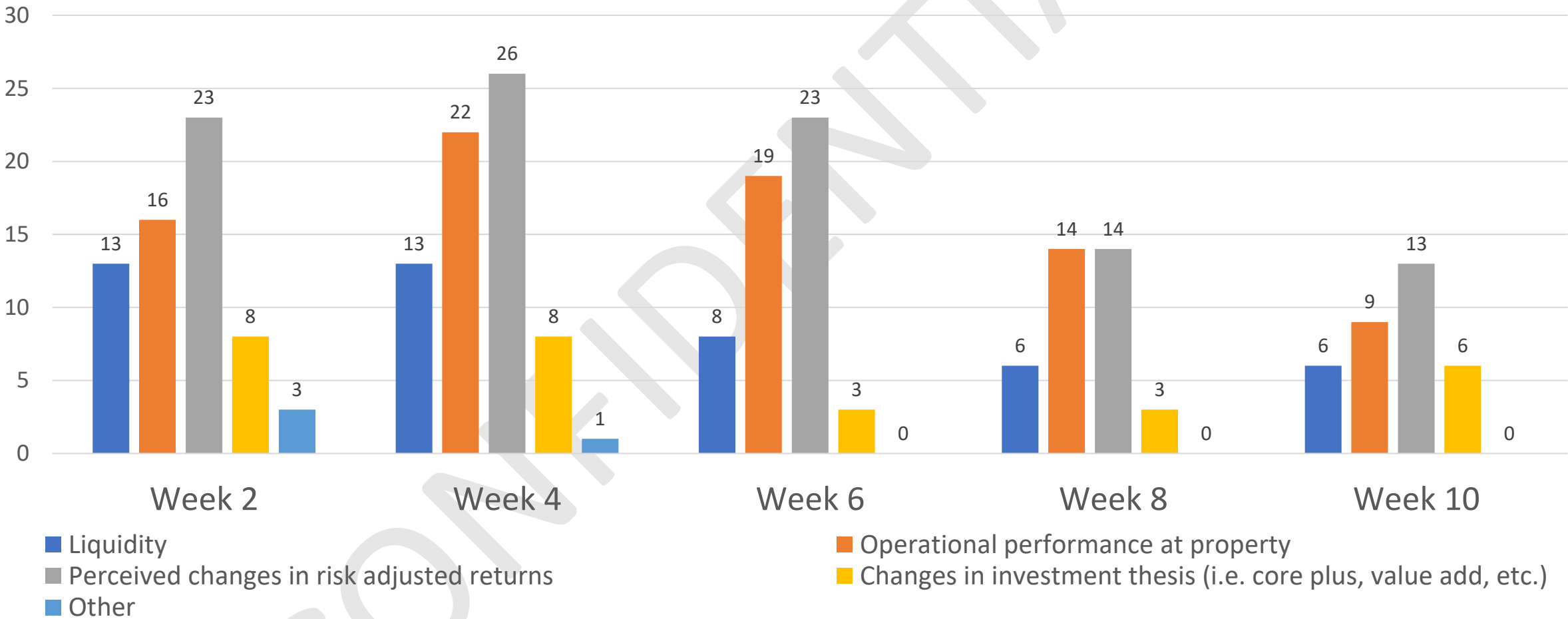
With regards to transaction marketplace, do you anticipate market values:



Note: Question was not asked week 1

Week 2 n = 39	Week 6 n = 28	Week 10 n = 18
Week 3 n = 28	Week 7 n = 23	
Week 4 n = 44	Week 8 n = 23	
Week 5 n = 33	Week 9 n = 19	

Based on your answer do you attribute this to:



Note: Question was not asked week 1

Week 2 n = 38	Week 6 n = 28	Week 10 n = 17
Week 3 n = 27	Week 7 n = 23	
Week 4 n = 41	Week 8 n = 23	
Week 5 n = 31	Week 9 n = 19	