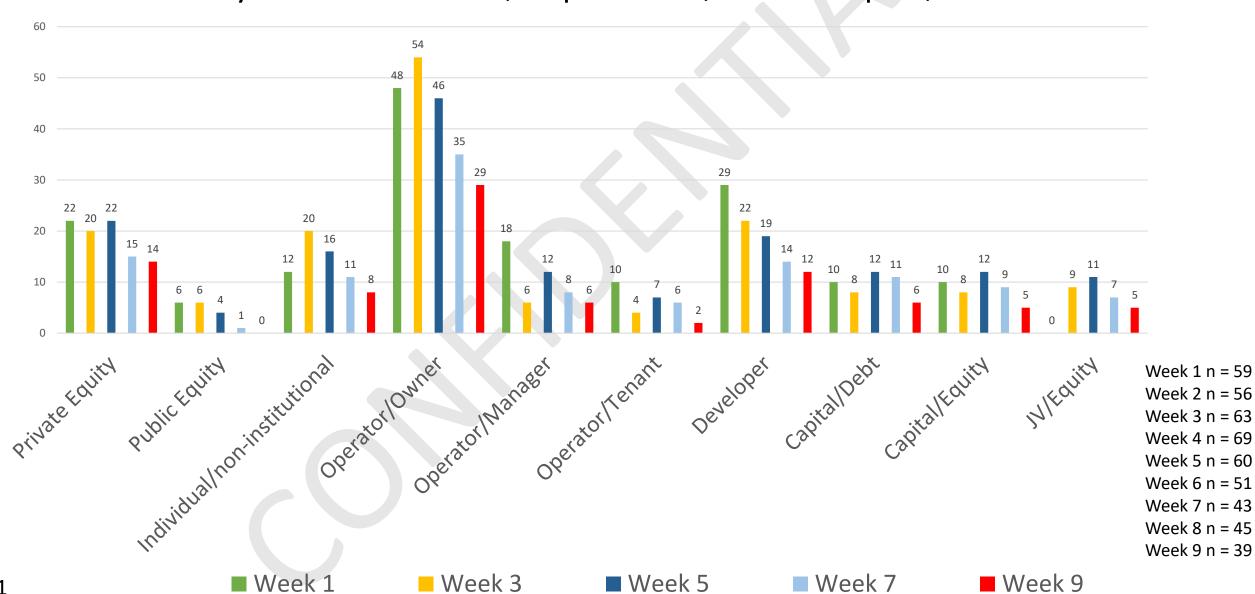
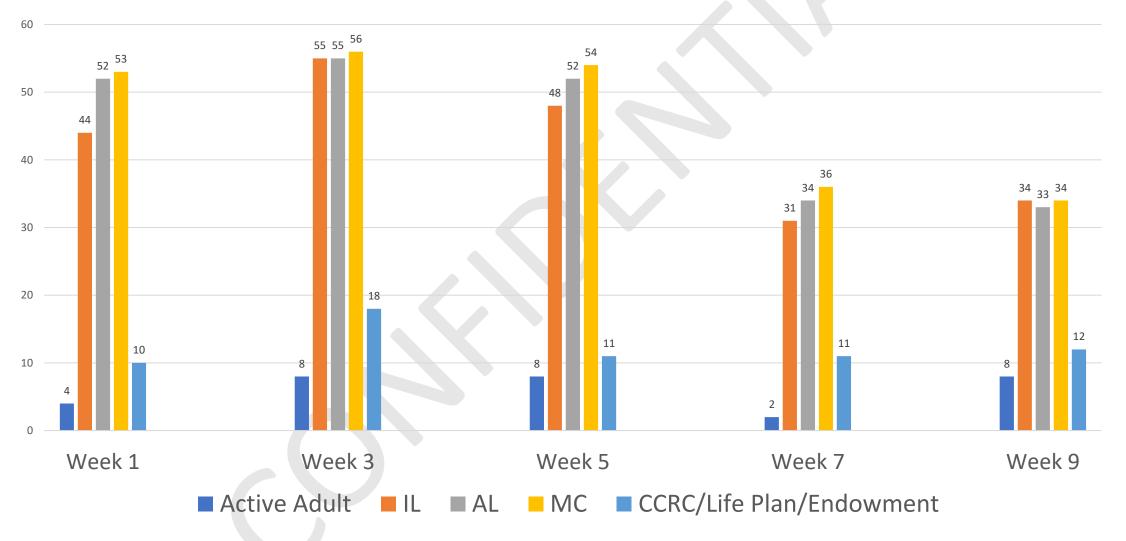


### Are you an Owner, Operator, Developer, Financier?





### Product Type



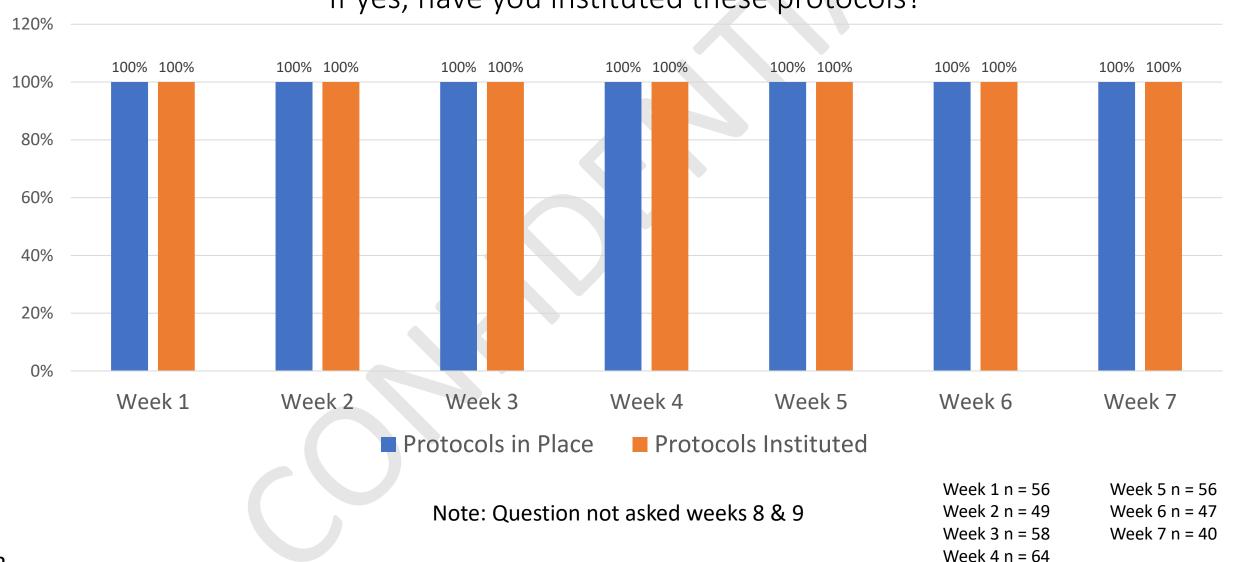
Week 1 n = 59 Week 2 n = 56 Week 3 n = 63 Week 4 n = 69 Week 5 n = 60 Week 6 n = 51 Week 7 n = 43 Week 8 n = 45

Week 9 n = 39



Do you have protocols in place associated with the COVID-19 Virus?

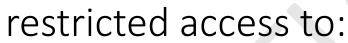
If yes, have you instituted these protocols?

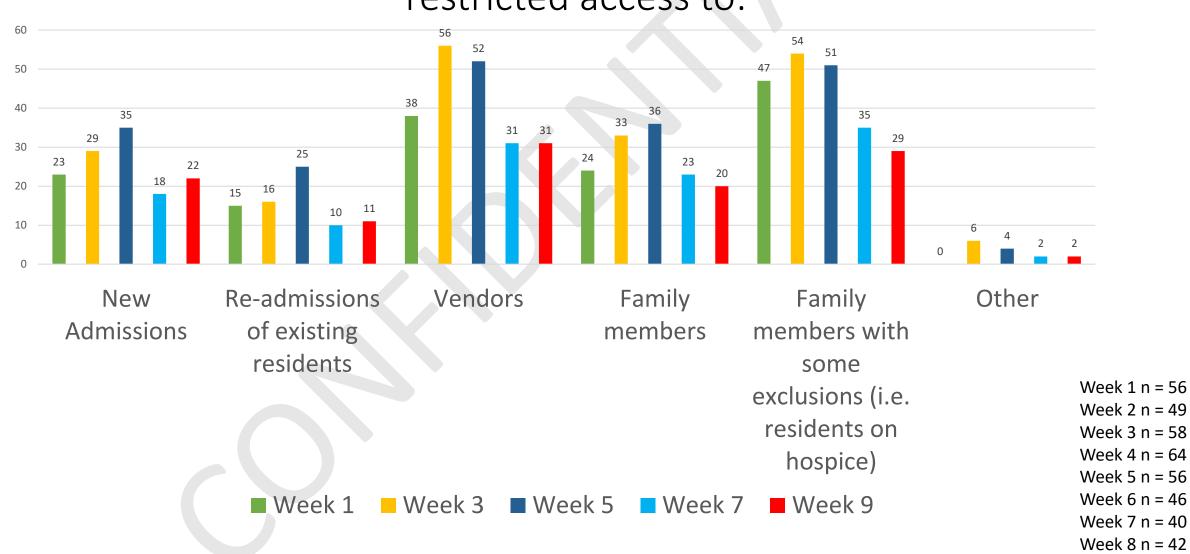


Week 9 n = 35



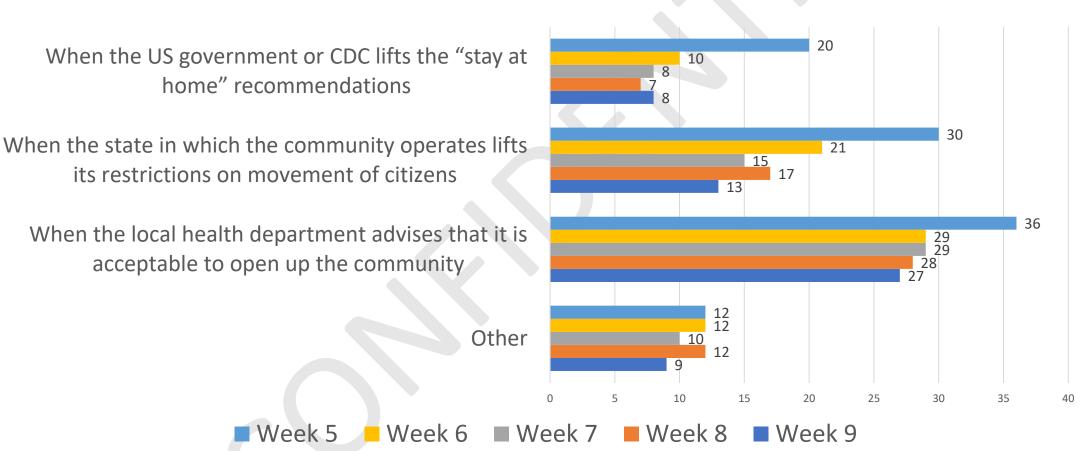
### As part of your COVID-19 protocols, has your community







# If you are currently restricting access to your community (i.e. no visitors unless essential healthcare personnel), when do you plan to lift that restriction?



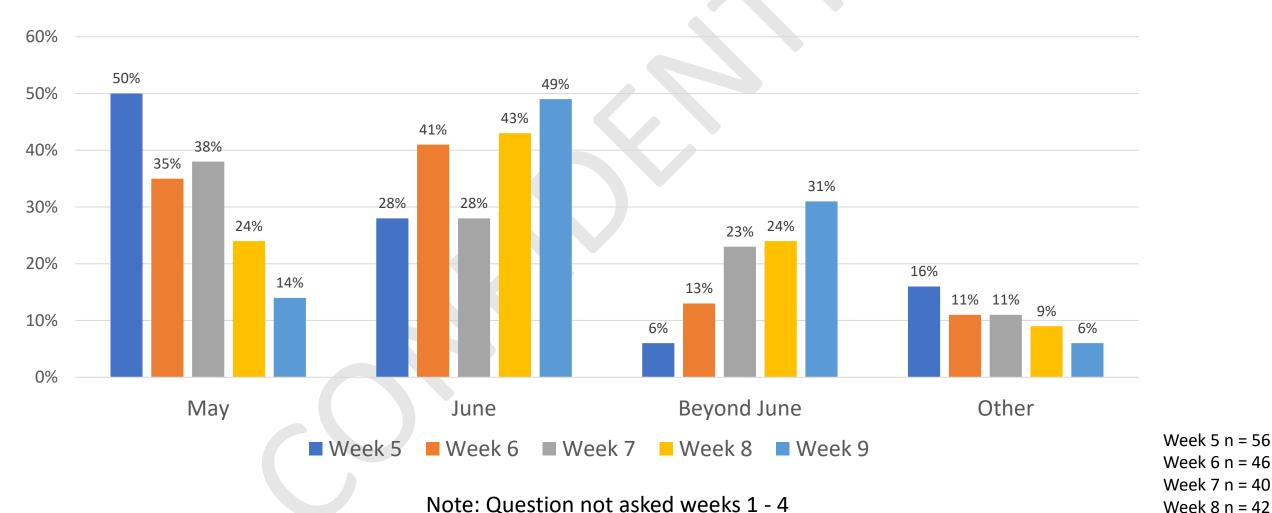
Week 6 n = 46 Week 7 n = 40 Week 8 n = 41 Week 9 n = 35

Week 5 n = 55

Week 9 n = 35

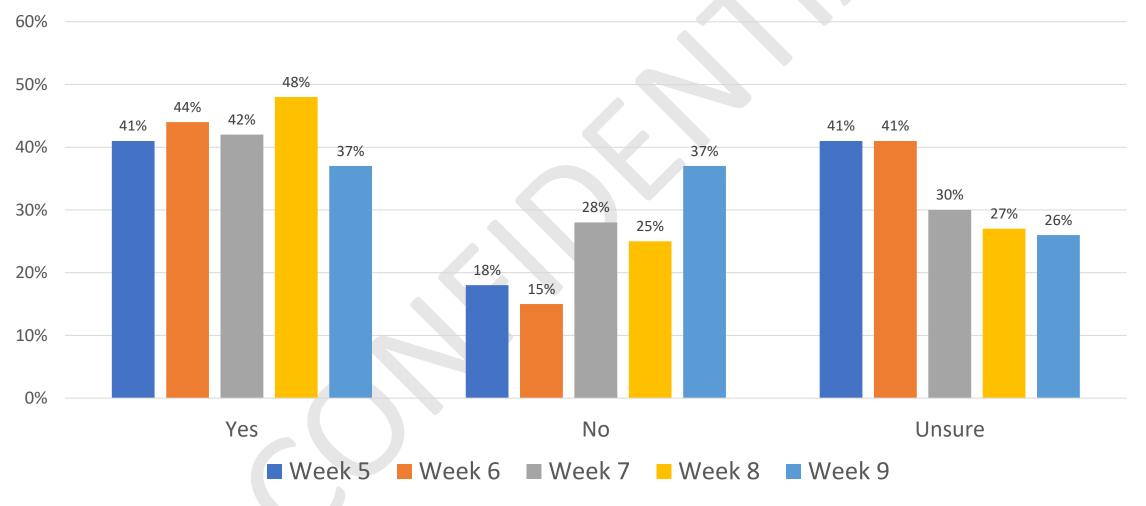


### Do you currently anticipate lifting restrictions on access to some or all of your communities in:





### Do you intend to wait until there are no "active" cases of COVID-19 in your community before lifting the restrictions on access?



Week 7 n = 40 Week 8 n = 40

Week 5 n = 56

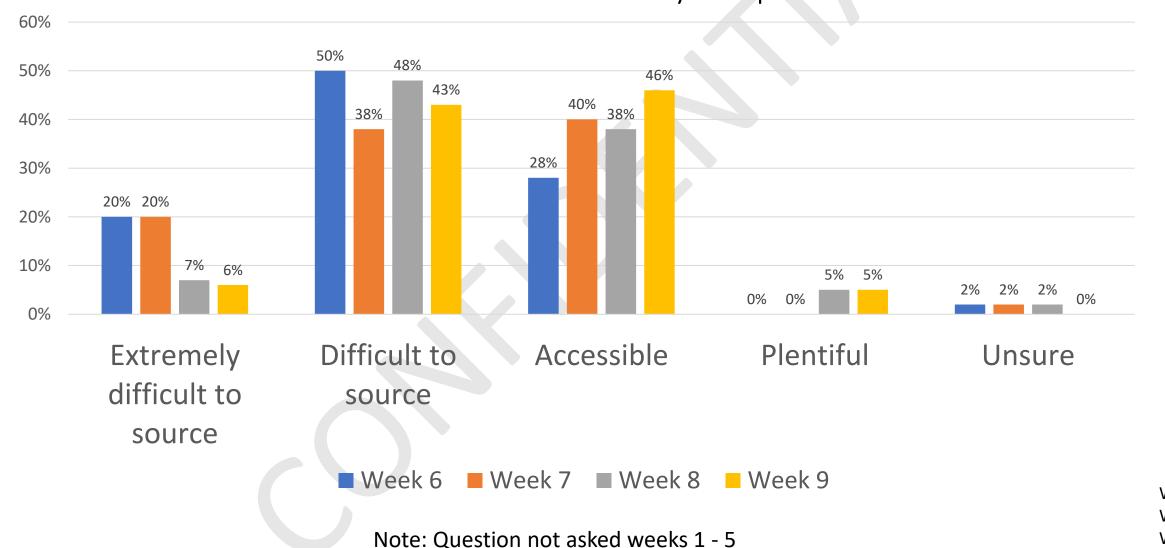
Week 6 n = 46

Week 9 n = 35

Note: Question not asked weeks 1 - 4



### Please describe your ability to access testing kits in the markets in which you operate:



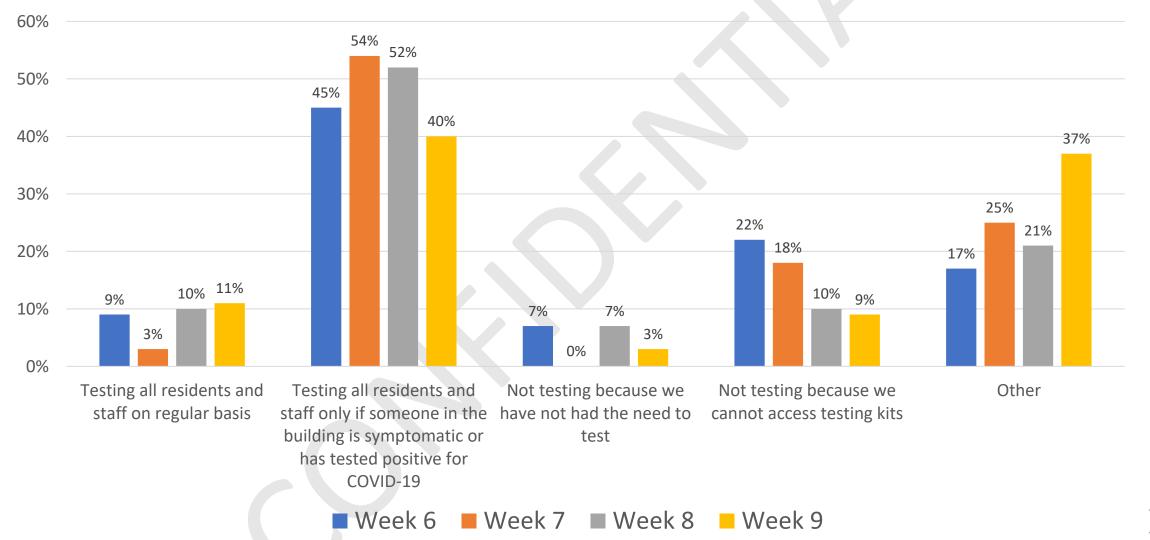
Week 6 n = 46 Week 7 n = 40

Week 8 n = 42 Week 9 n = 35



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#### Please describe how you are using testing:



Note: Question not asked weeks 1 - 5

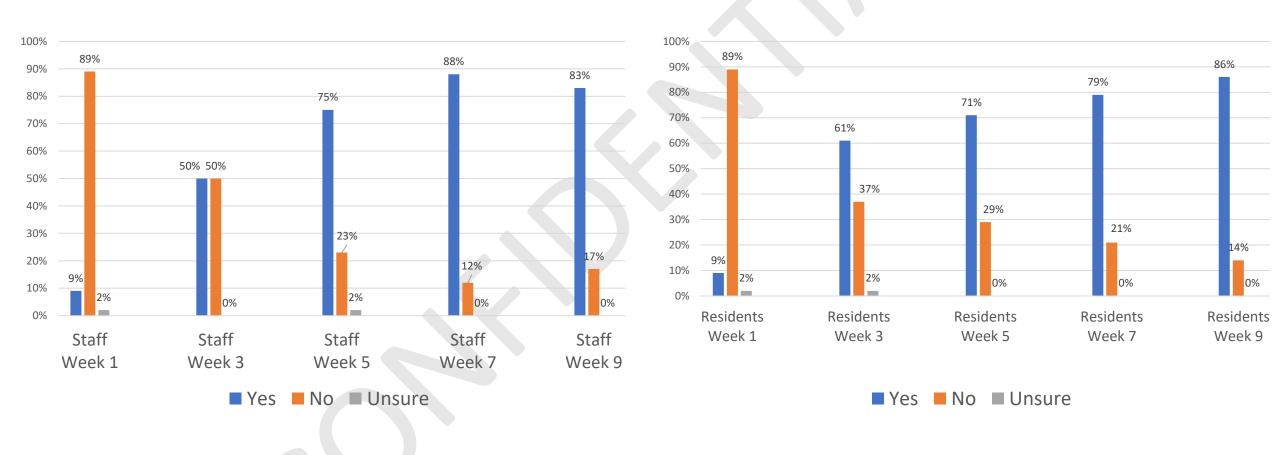
Week 6 n = 46 Week 7 n = 39

Week 8 n = 42

Week 9 n = 35



### Do you have any seniors housing communities with staff or residents who have been diagnosed with COVID-19 virus?



Week 2 Staff n = 48 Week 7 Staff n = 40 Week 3 Staff n = 58 Week 8 Staff n = 42 Week 4 Staff n = 61 Week 9 Staff n = 35 Week 5 Staff n = 56

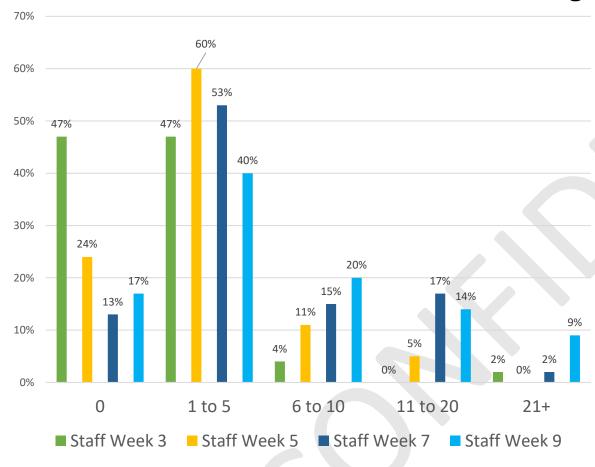
Week 6 Staff n = 45

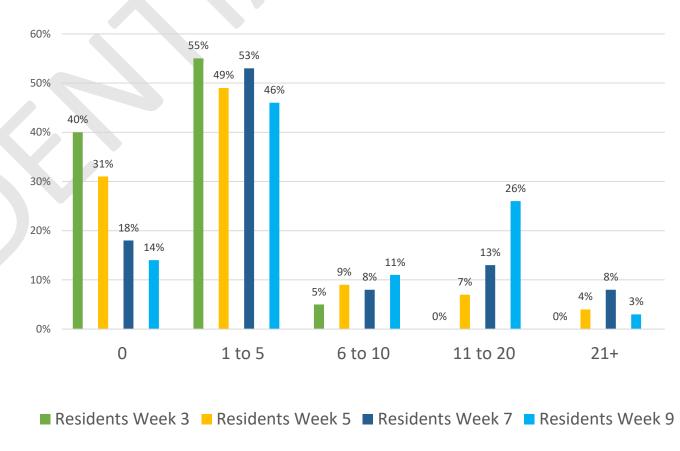
Week 1 Staff n = 54

Week 1 Residents n = 55 Week 2 Residents n = 49 Week 3 Residents n = 59 Week 4 Residents n = 63 Week 5 Residents n = 56 Week 6 Residents n = 45 Week 7 Residents n = 38 Week 8 Residents n = 42 Week 9 Residents n = 35



### How many of your communities have staff or residents that have been diagnosed with COVID-19 virus?





#### Note: Question was not asked weeks 1 & 2

Week 3 Staff n = 55 Week 4 Staff n = 63 Week 5 Staff n = 55 Week 6 Staff n = 44Week 7 Staff n = 40

Week 8 Staff n = 42

Week 9 n = 35

Note: Question was not asked weeks 1 & 2

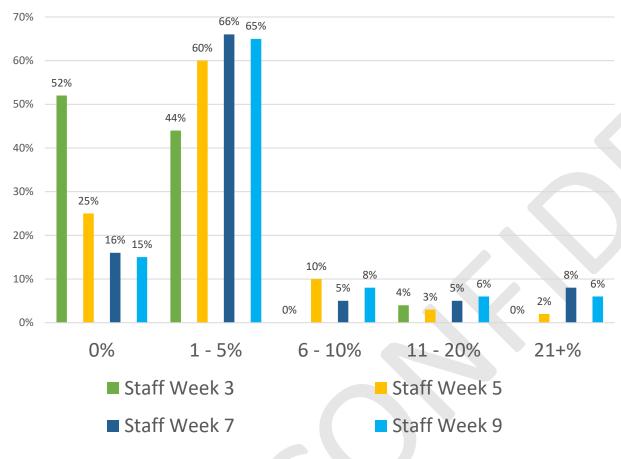
Week 3 Residents n = 58 Week 6 Residents n = 45 Week 9 Residents n = 35 Week 4 Residents n = 62 Week 7 Residents n = 39

Week 5 Residents n = 55 Week 8 Residents n = 42



### What percentage of your communities' staff or residents have been diagnosed with COVID-19 virus?

Week 5 Residents n = 53

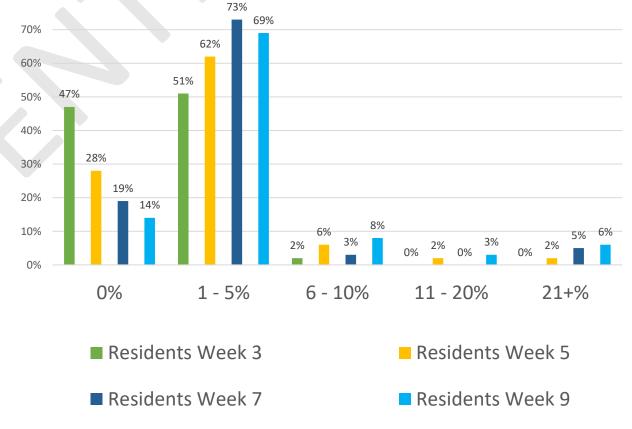




Week 3 Staff n = 52 Week 4 Staff n = 59 Week 5 Staff n = 52 Week 6 Staff n = 43 Week 7 Staff n = 38

Week 8 Staff n = 40

Week 9 Staff n = 34



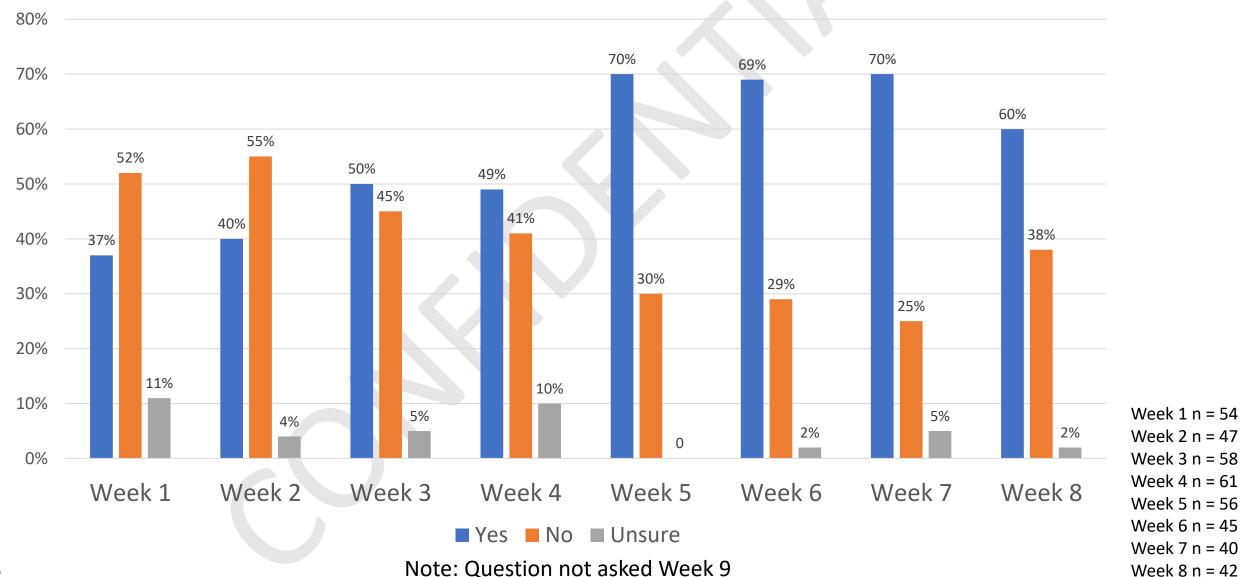
Note: Question was not asked weeks 1 & 2

Week 3 Residents n = 55 Week 6 Residents n = 45 Week 9 Residents n = 35 Week 4 Residents n = 60 Week 7 Residents n = 37

Week 8 Residents n = 40



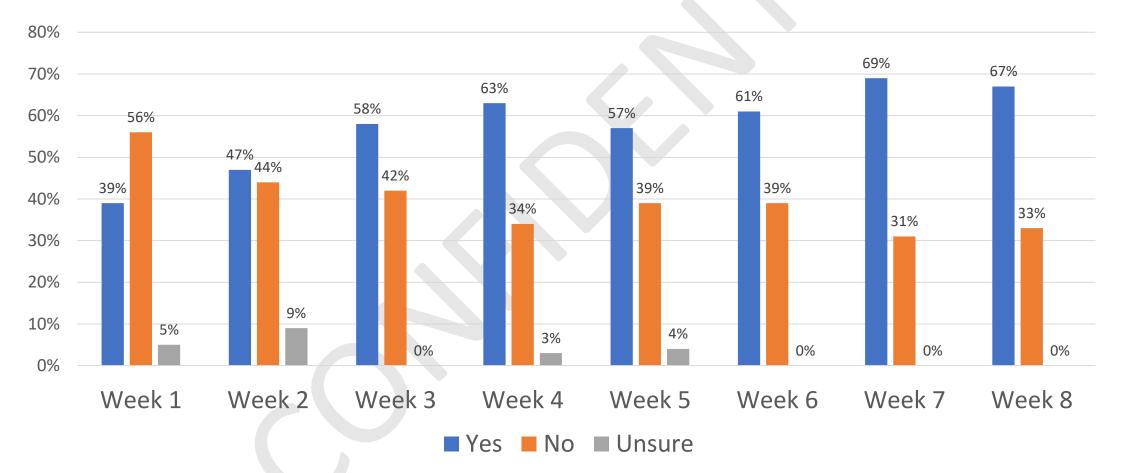
#### Has COVID-19 affected your ability to staff your communities?



Week 2 n = 47Week 3 n = 58Week 4 n = 61Week 5 n = 56Week 6 n = 45Week 7 n = 40



#### Added sick time benefits?



Note: Question not asked Week 9

Week 1 n = 54

Week 2 n = 45

Week 3 n = 53

Week 4 n = 56

Week 5 n = 49

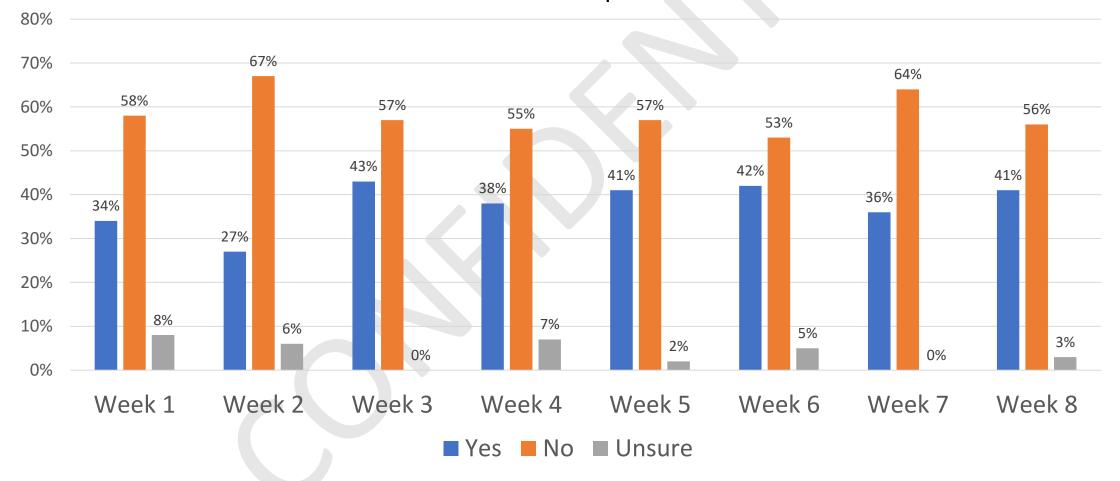
Week 6 n = 41

Week 7 n = 35

Week 8 n = 39



#### Added personal time?



Week 3 n = 47 Week 4 n = 53 Week 5 n = 46 Week 6 n = 38 Week 7 n = 33

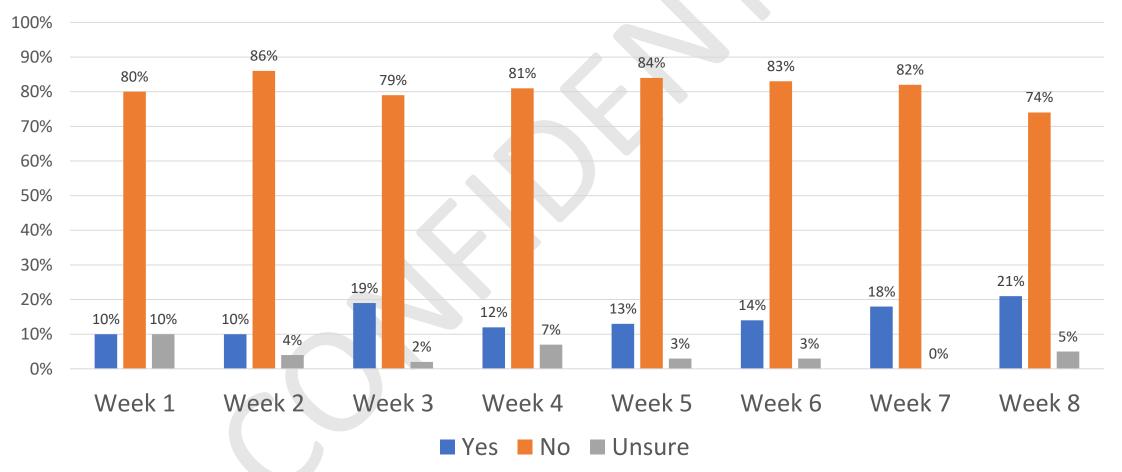
Week 8 n = 39

Week 1 n = 50

Week 2 n = 45



#### Added holiday pay?



Week 2 n = 42 Week 3 n = 48

Week 1 n = 49

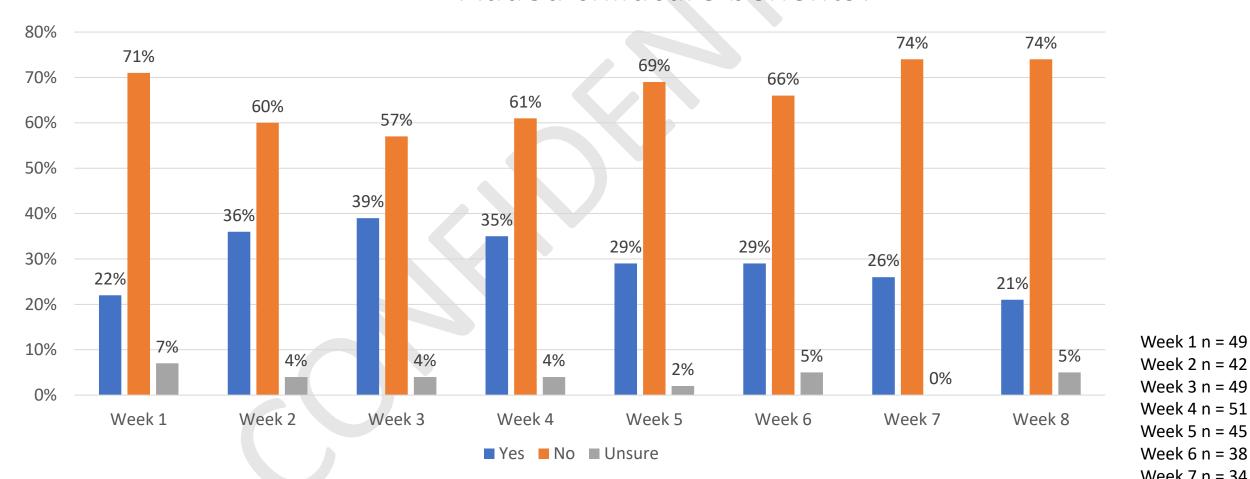
Week 4 n = 52Week 5 n = 45

Week 5 n = 45Week 6 n = 35

Week 7 n = 34Week 8 n = 34



#### Added childcare benefits?

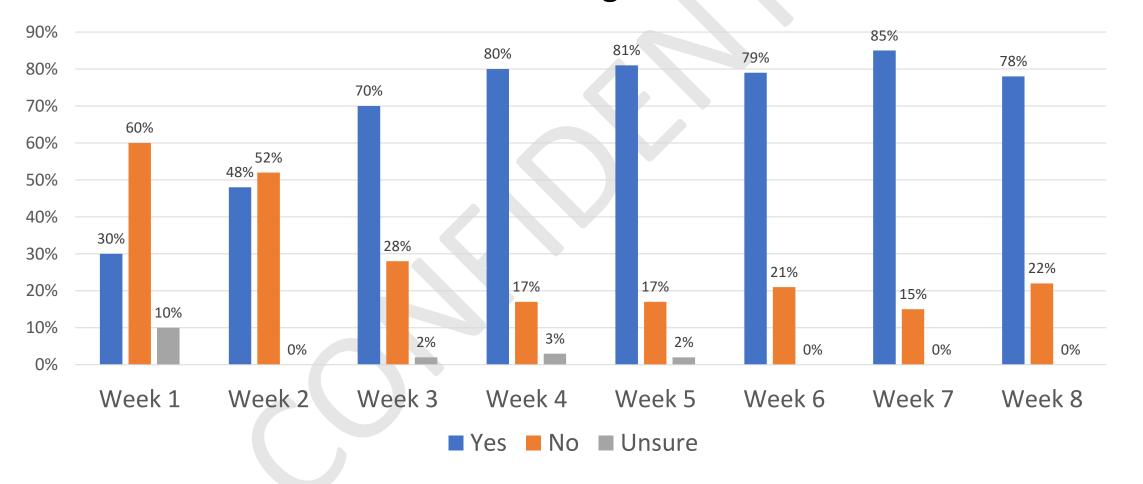


Week 2 n = 42Week 3 n = 49Week 4 n = 51Week 5 n = 45Week 6 n = 38Week 7 n = 34

Week 8 n = 34



#### Increased wages or other benefits?



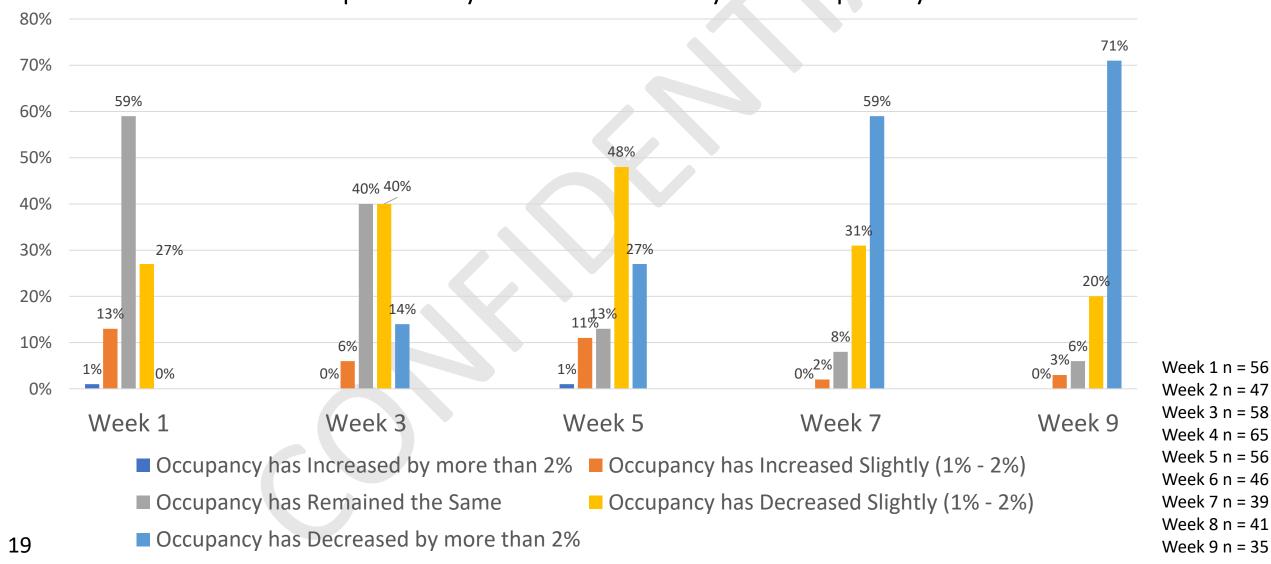
Week 1 n = 50 Week 2 n = 44 Week 3 n = 53 Week 4 n = 59 Week 5 n = 54

Week 6 n = 43 Week 7 n = 39

Week 8 n = 40



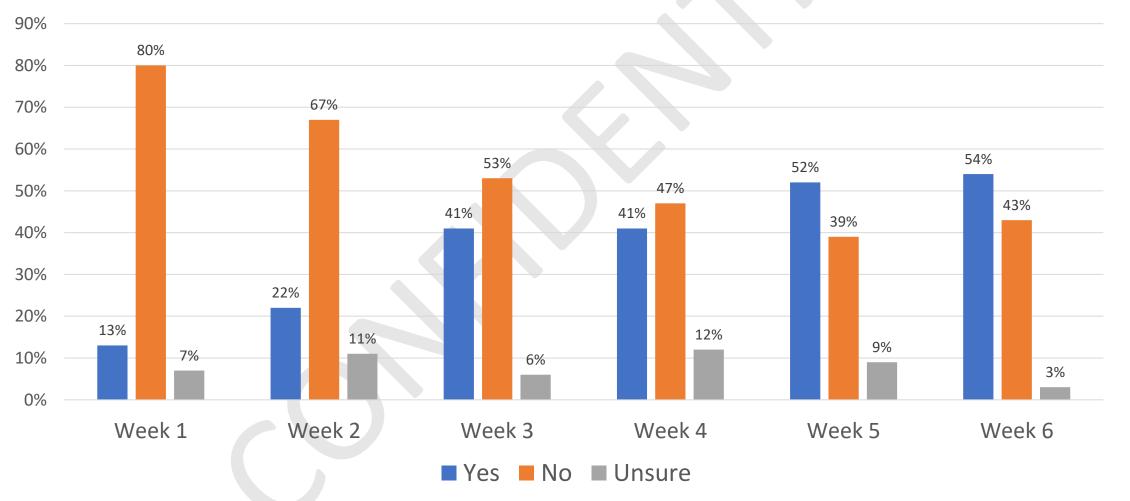
### Since the emergence of COVID-19 in the U.S., please note the impact to your community's occupancy rates:



Week 2 n = 47Week 3 n = 58Week 4 n = 65Week 5 n = 56Week 6 n = 46Week 7 n = 39Week 8 n = 41Week 9 n = 35



## Have you had any residents move out due to concerns related to COVID-19?



Week 1 n = 55 Week 2 n = 49

Week 3 n = 58

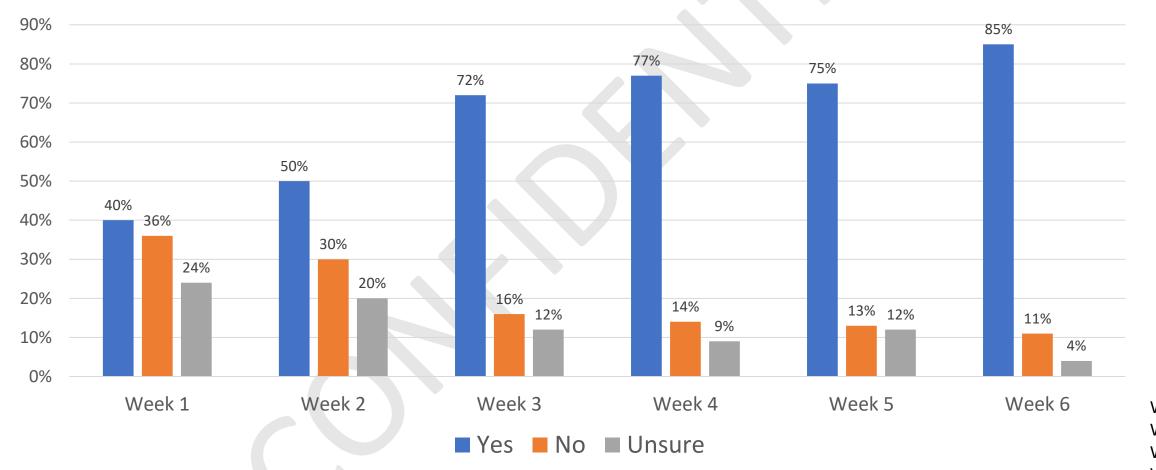
Week 4 n = 64

Week 5 n = 56 Week 6 n = 46

Note: Question was changed for weeks 7 - 9



## Have you had any prospects cancel plans to move-in due to COVID-19 fears?



Note: Question was changed for weeks 7 - 9

Week 1 n = 55 Week 2 n = 46

Week 3 n = 58

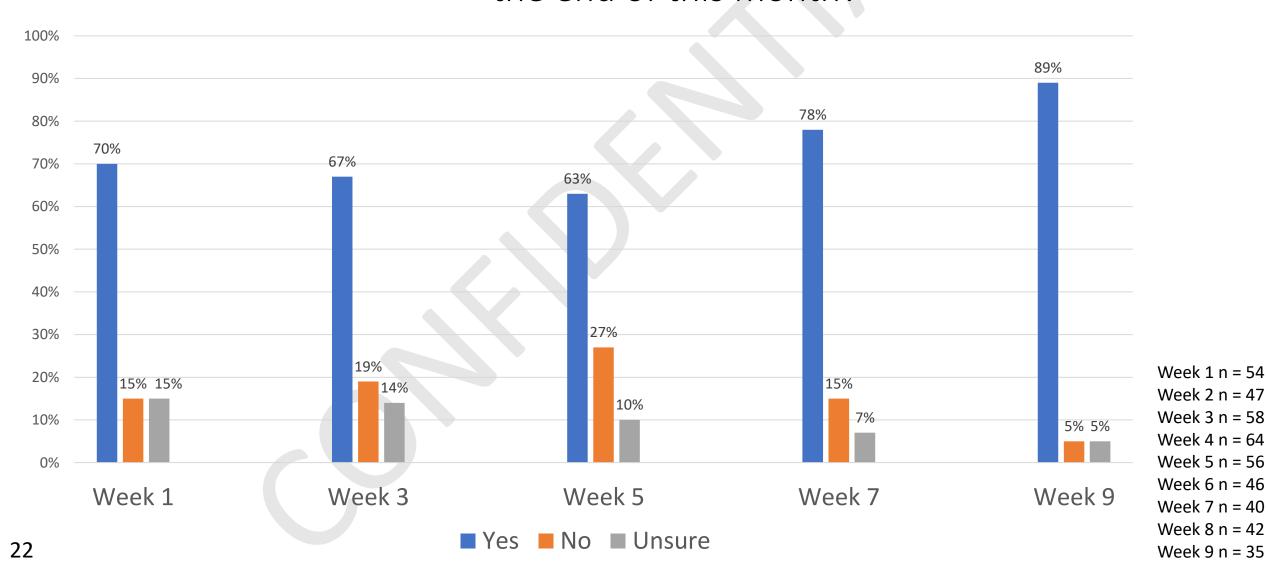
Week 4 n = 64

Week 5 n = 56

Week 6 n = 46

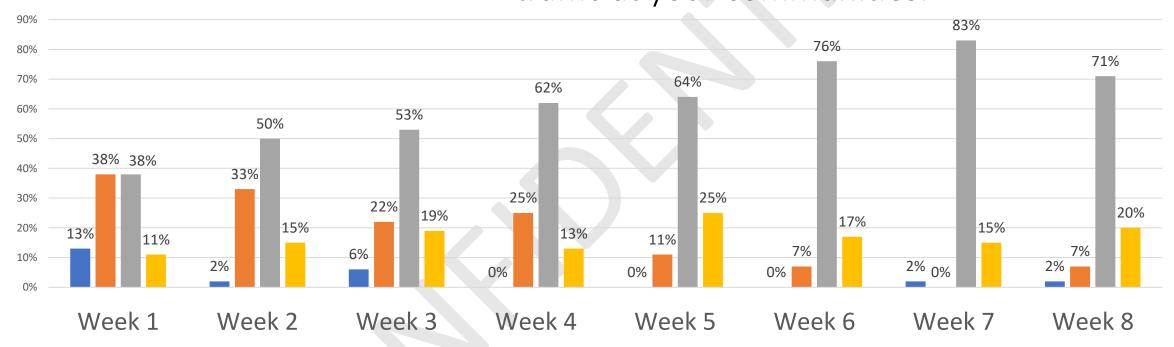


## Do you expect to move-in new residents before the end of this month?





Since the emergence of COVID-19 in the U.S. markets that you operate, please select the answer that best characterizes prospect traffic at your communities:



- No discernible difference (i.e. similar traffic and move-in as in 2019)
- Somewhat less prospect traffic/move-ins
- Significantly less prospect traffic/move-ins
- We are effectively not moving any new residents in to our communities until the crisis abates

Week 1 n = 55

Week 2 n = 48

Week 3 n = 58

Week 4 n = 64

Week 5 n = 56

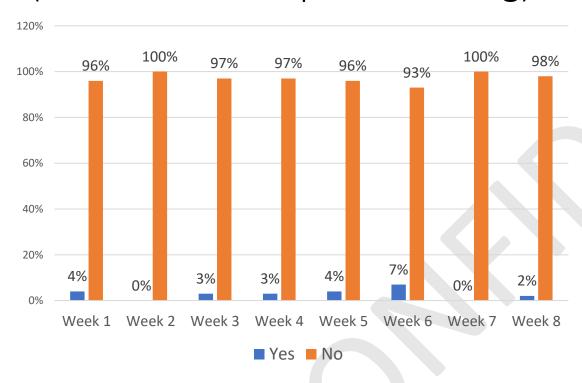
Week 6 n = 46

Week 7 n = 40

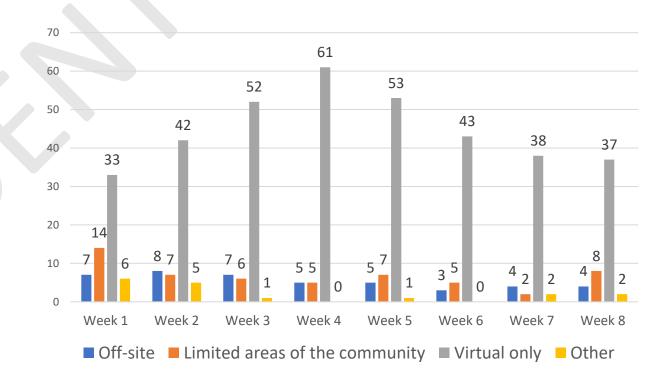
Week 8 n = 41



### Are you conducting tours as usual (with or without pre-screening)?



### If no, are you conducting tours:



Week 1 n = 54Week 2 n = 48Week 3 n = 58Week 4 n = 64

Week 5 n = 56Week 6 n = 46Week 7 n = 40Week 8 n = 41

Note: Questions not asked Week 9

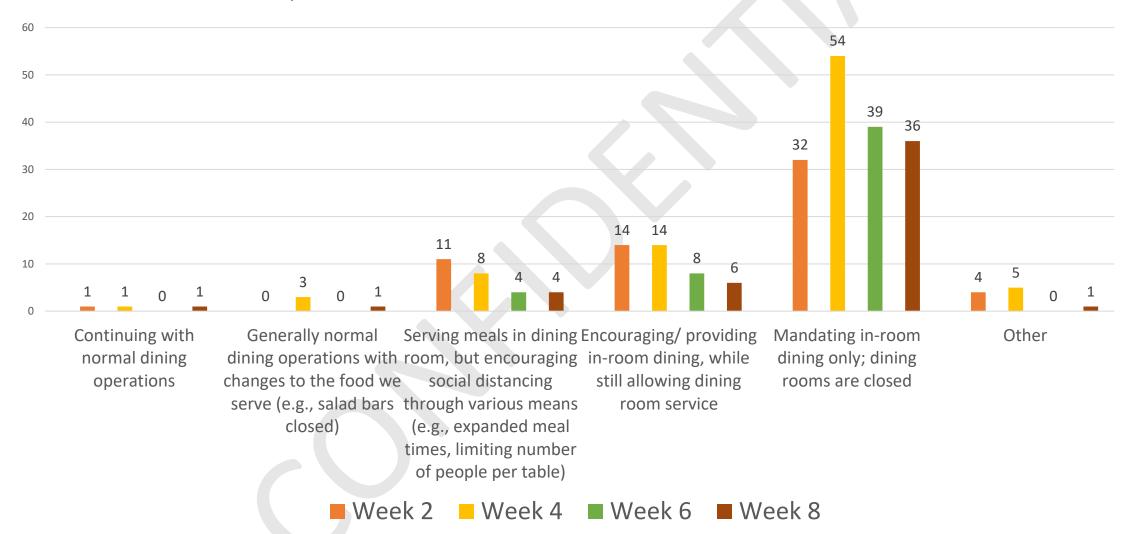
Week 2 n = 46Week 3 n = 58Week 4 n = 63

Week 1 n = 60Week 5 n = 56Week 6 n = 44Week 7 n = 40Week 8 n = 39



#### ASHA Survey Aggregated Results March 15-16 – May 10-11

What, if any, changes have you made to your dining operations (for your communities without a known case of COVID-19)?

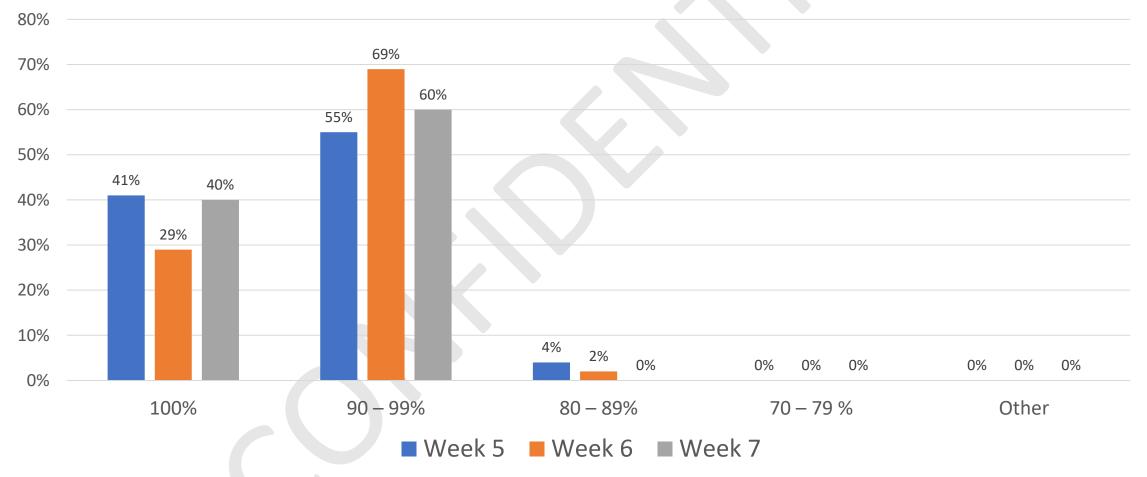


Week 2 n = 47 Week 3 n = 58 Week 4 n = 63 Week 5 n = 56 Week 6 n = 46 Week 7 n = 40 Week 8 n = 41

Week 1 n = 26



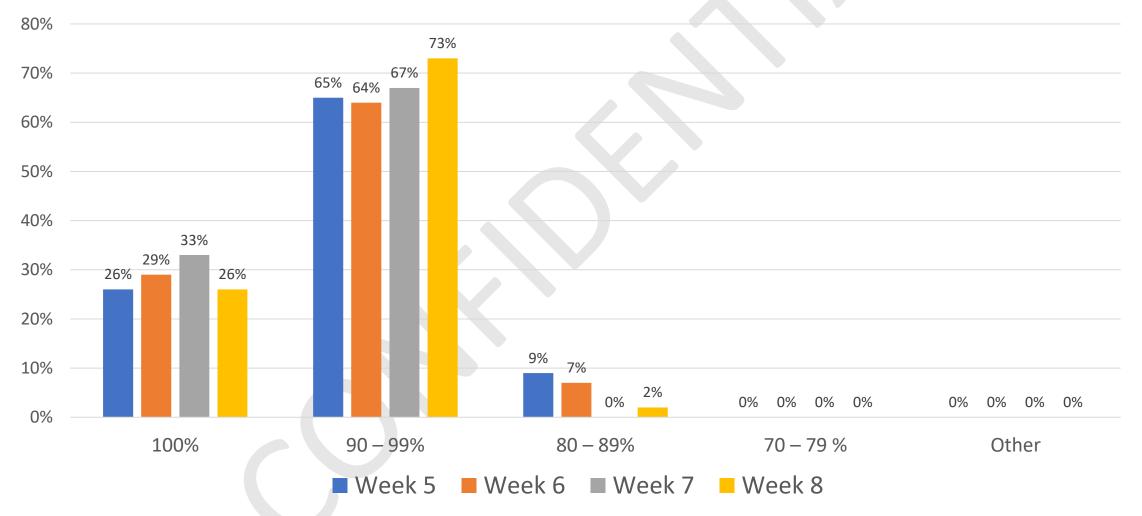
### Since the emergence of COVID-19 what was your percentage of rent collected in February?



Week 7 n = 40



### Since the emergence of COVID-19 what was your percentage of rent collected in March?

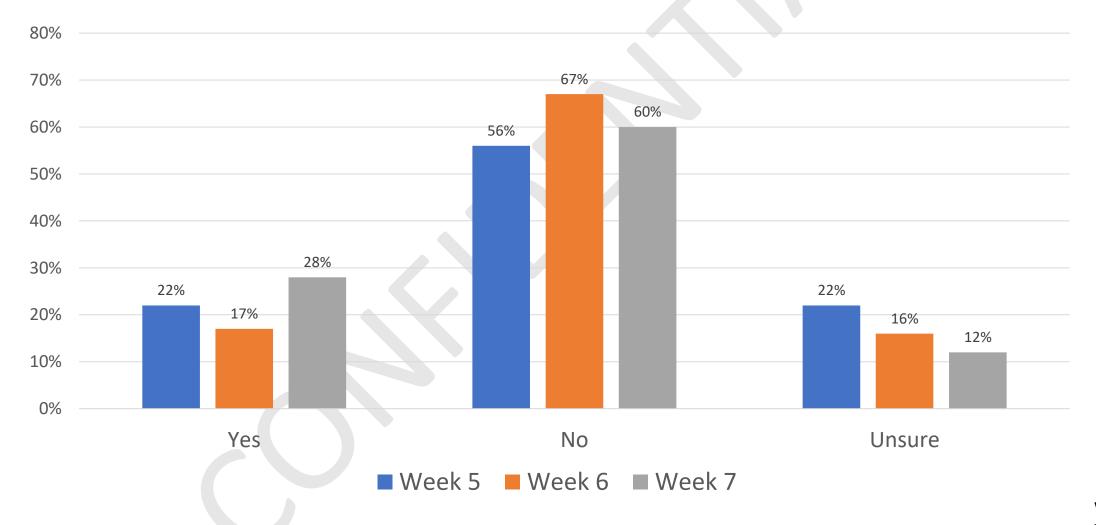


Week 5 n = 54 Week 6 n = 45

Week 7 n = 40 Week 8 n = 42



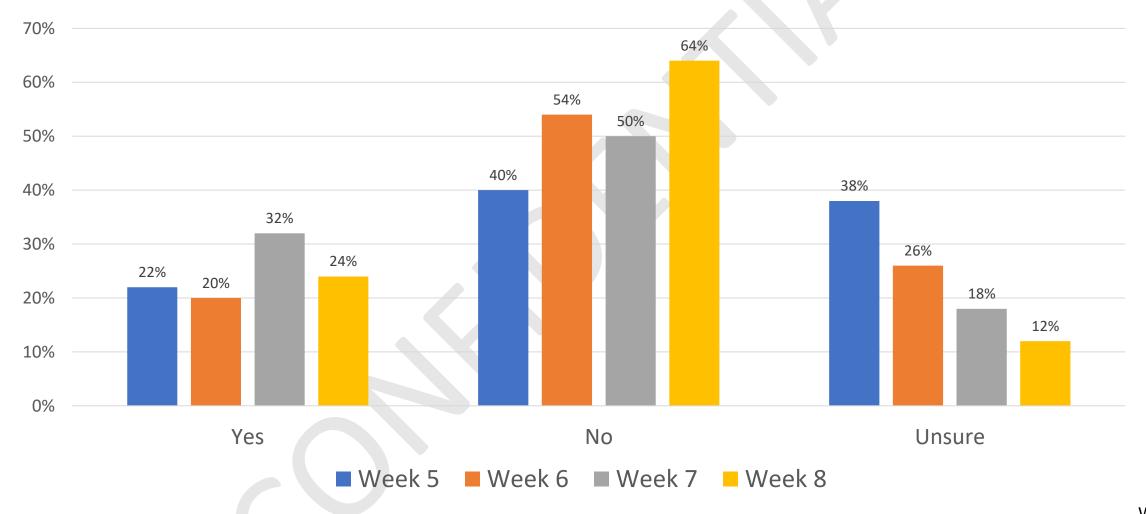
#### Do you anticipate rent delinquency in April?





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#### Do you anticipate rent delinquency in May?



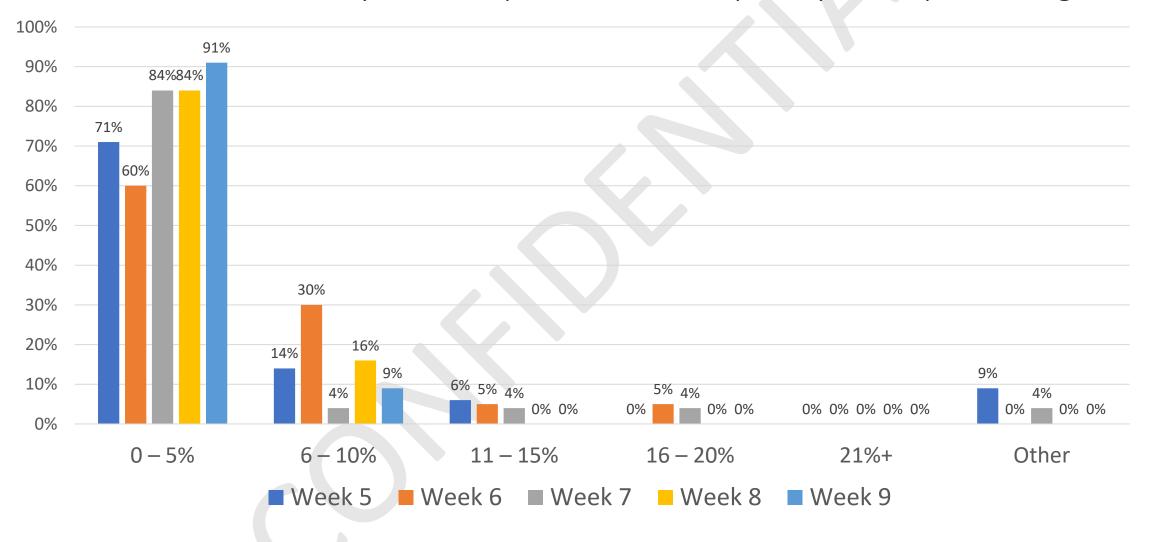
Week 5 n = 55 Week 6 n = 46

Week 7 n = 40

Week 8 n = 42



#### If you anticipate rent delinquency what percentage?



Note: Question not asked weeks 1 - 4

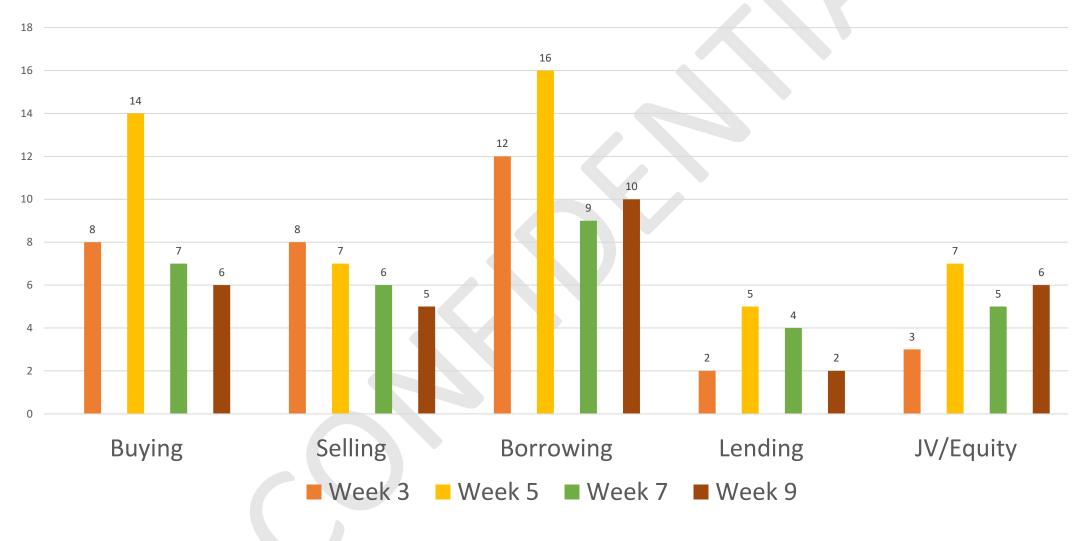
Week 5 n = 35 Week 6 n = 20 Week 7 n = 24

Week 8 n = 25

Week 9 n = 22



#### Are you involved in a current capital transaction?

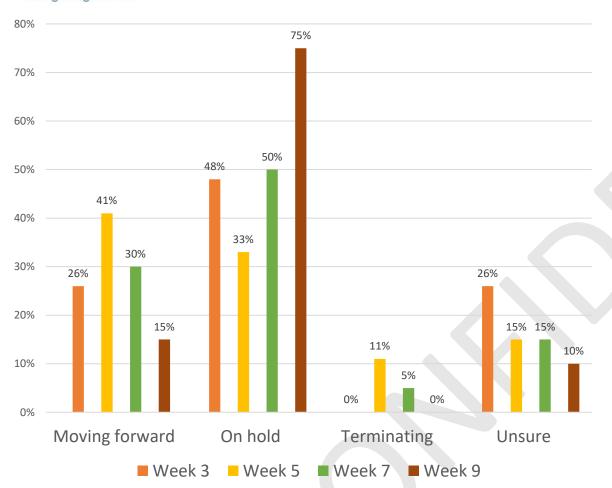


Week 2 n = 31 Week 3 n = 22 Week 4 n = 36 Week 5 n = 26 Week 6 n = 20 Week 7 n = 18 Week 8 n = 19

Week 9 n = 20



#### Is your capital transaction?



Note: Question was not asked week 1

Week 2 n = 31 Week 6 n = 21

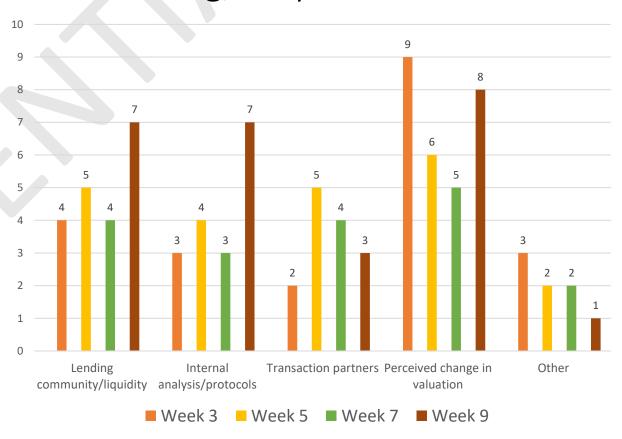
Week 3 n = 23 Week 7 n = 20

Week 4 n = 37 Week 8 n = 20

Week 5 n = 27 Week 9 n = 20

ASHA Survey Aggregated Results March 15-16 – May 10-11

## If you answered on hold or terminating, do you attribute this to:

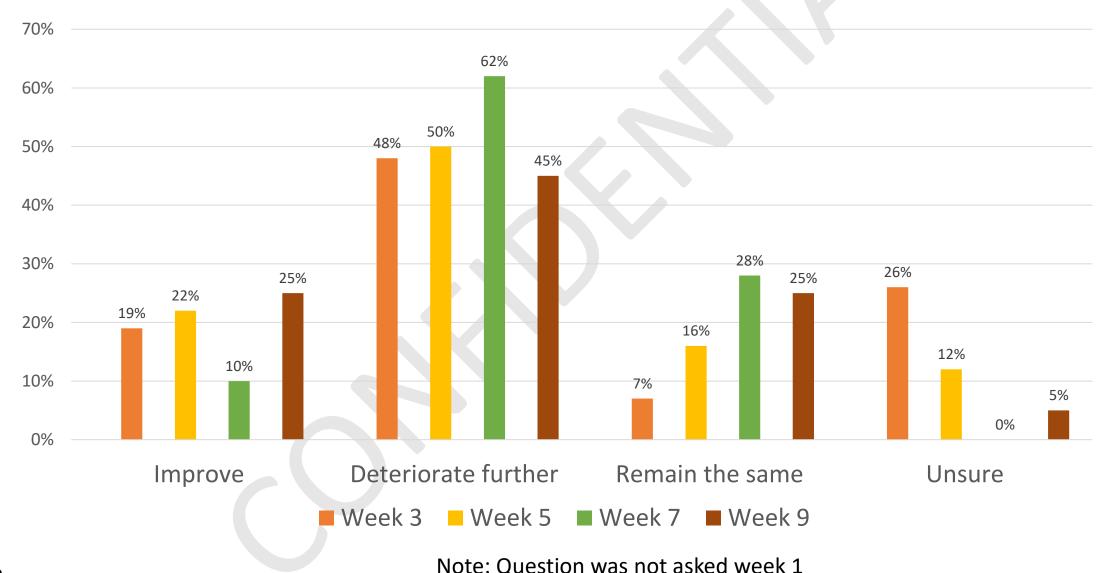


#### Note: Question was not asked week 1

Week 2 n = 16 Week 6 n = 10 Week 3 n = 17 Week 7 n = 13 Week 4 n = 23 Week 8 n = 14 Week 5 n = 15 Week 9 n = 15



#### Do you anticipate current capital markets will:



Week 2 n = 36 Week 3 n = 27

Week 4 n = 42

Week 5 n = 32

Week 6 n = 26

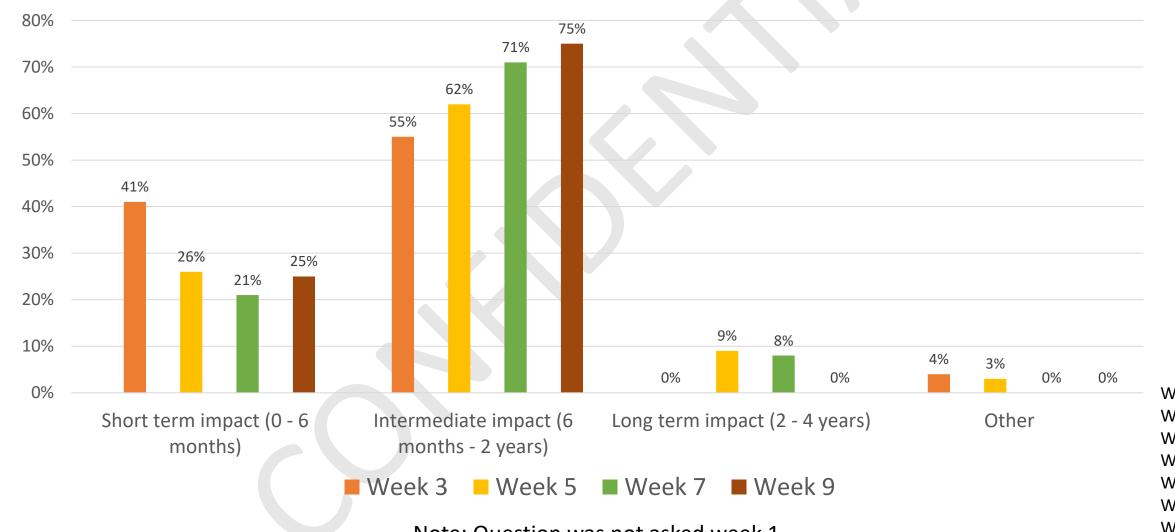
Week 7 n = 21

Week 8 n = 23

Week 9 n = 20



## Do you think that the COVID-19 pandemic will have an adverse impact on sector valuations that will last:



Week 2 n = 39 Week 3 n = 29

Week 4 n = 42

Week 5 n = 34 Week 6 n = 28

Week 7 n = 24

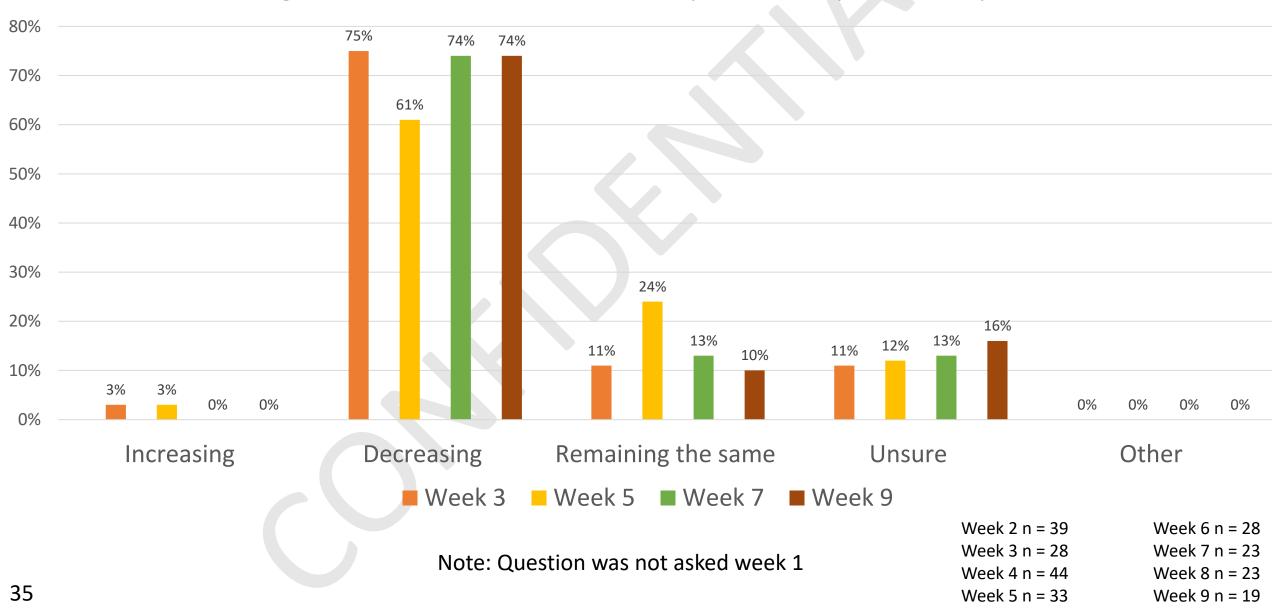
Week 8 n = 23

Week 9 n = 20

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HOUSING
ASSOCIATION
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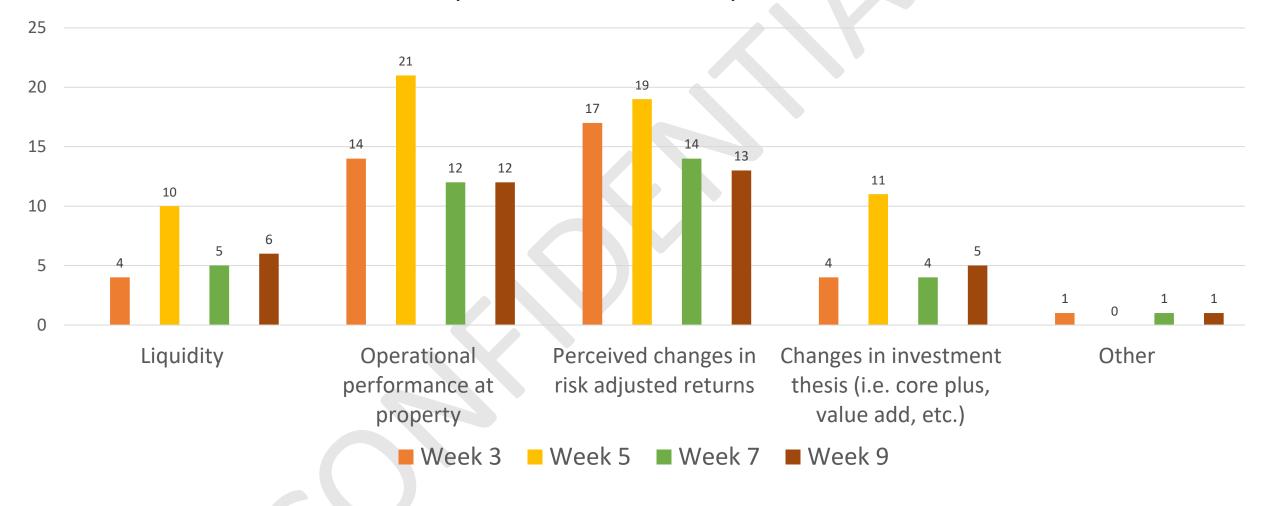
#### With regards to transaction marketplace, do you anticipate market values:





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#### Based on your answer do you attribute this to:



Note: Question was not asked week 1

Week 2 n = 38 Week 3 n = 27 Week 4 n = 41 Week 5 n = 31 Week 6 n = 28 Week 7 n = 23 Week 8 n = 23