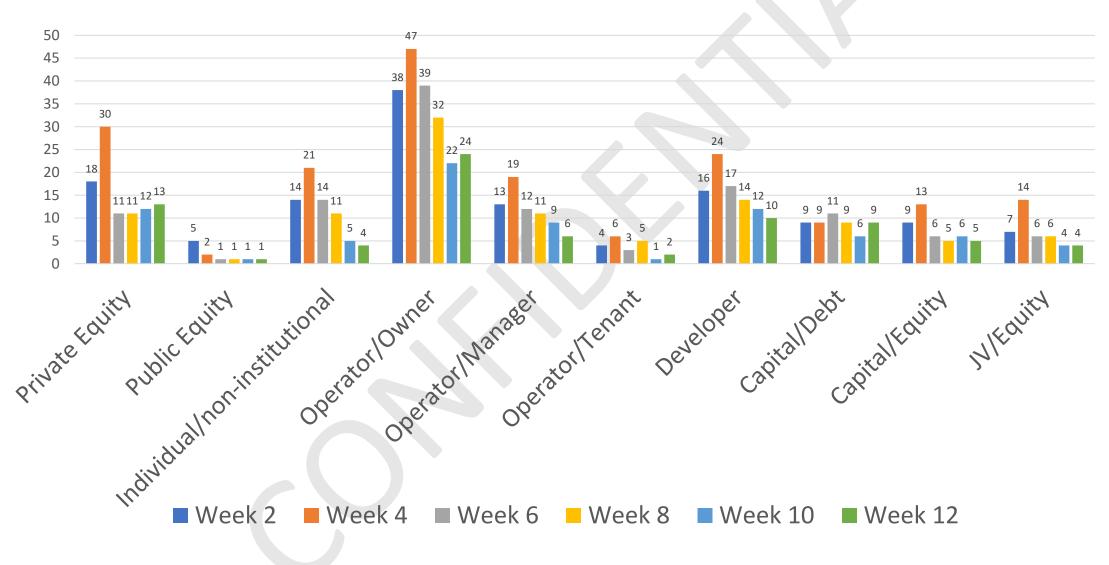


Are you an Owner, Operator, Developer, Financier?

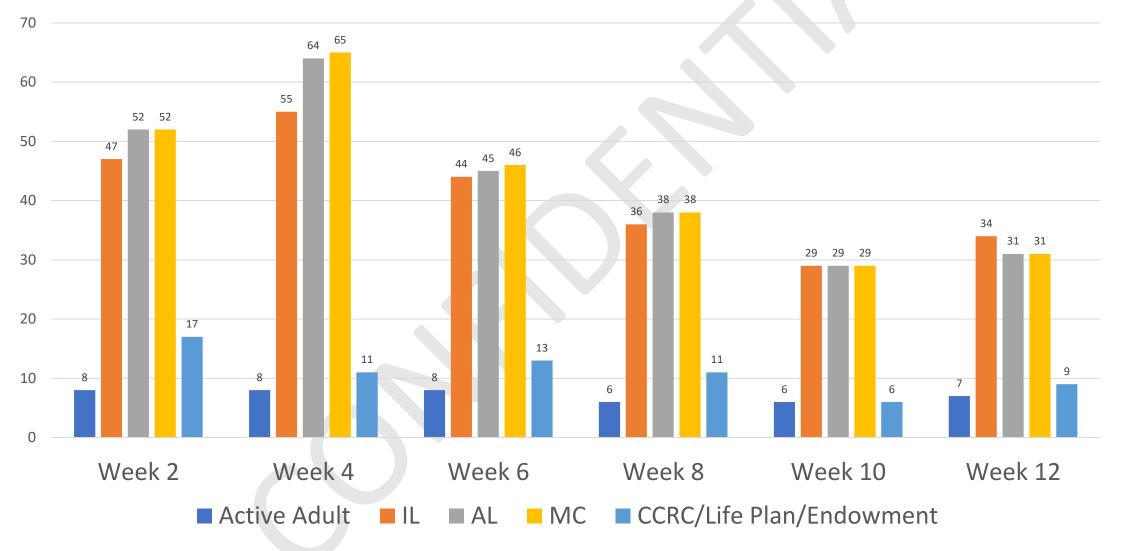


Week 1 n = 59 Week 2 n = 56 Week 3 n = 63 Week 4 n = 69 Week 5 n = 60 Week 6 n = 51 Week 7 n = 43 Week 8 n = 45 Week 9 n = 39 Week 10 n = 33

Week 11 n = 35Week 12 n = 37



Product Type

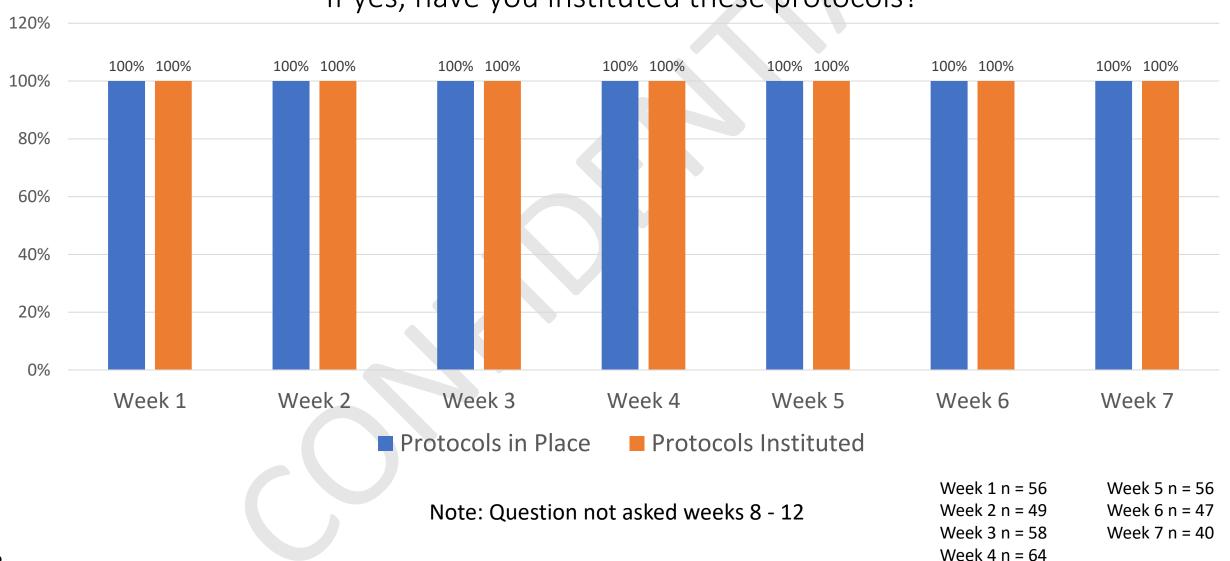


Week 1 n = 59 Week 2 n = 56 Week 3 n = 63 Week 4 n = 69 Week 5 n = 60 Week 6 n = 51 Week 7 n = 43 Week 8 n = 45 Week 9 n = 39 Week 10 n = 33 Week 11 n = 35 Week 12 n = 37



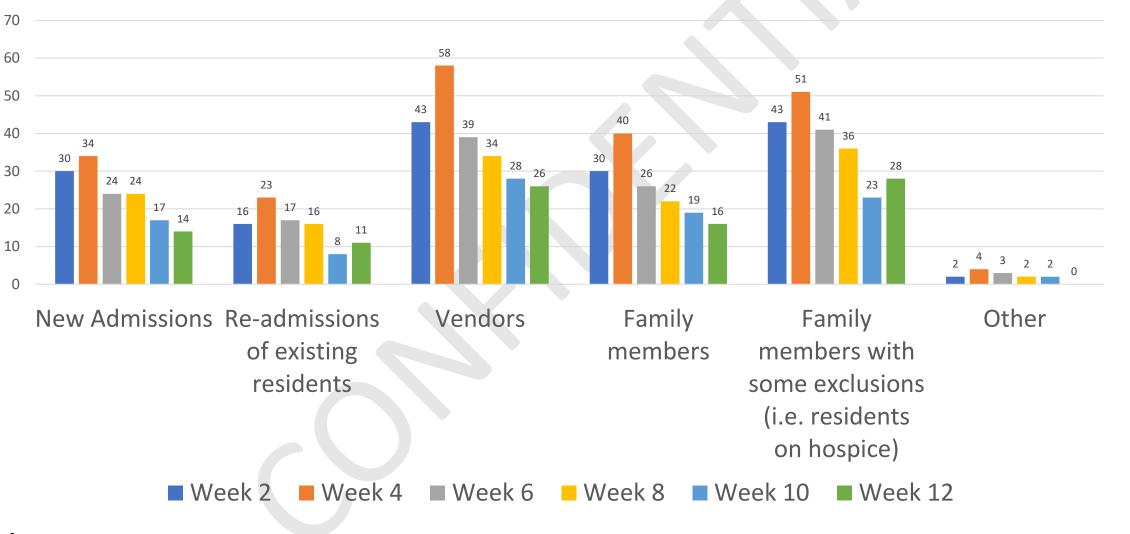
Do you have protocols in place associated with the COVID-19 Virus?

If yes, have you instituted these protocols?



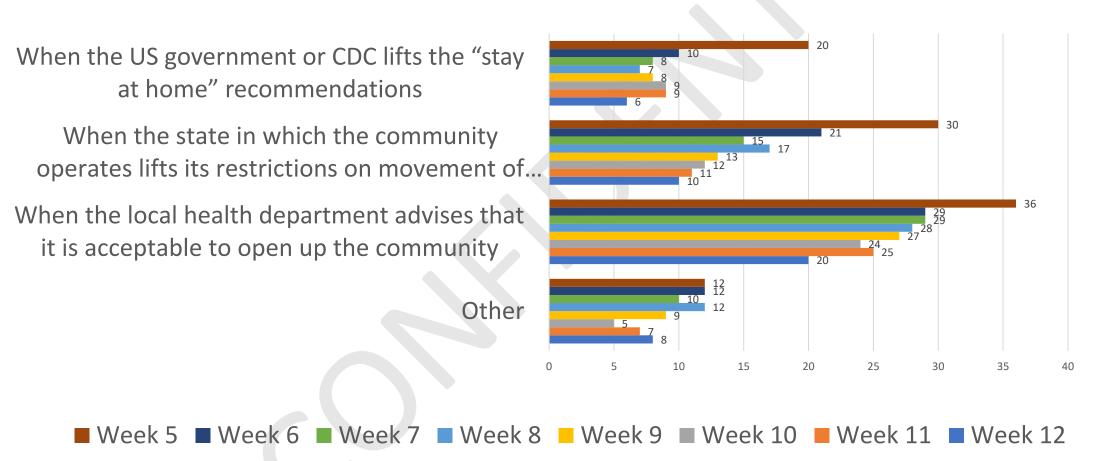


As part of your COVID-19 protocols, has your community restricted access to:





If you are currently restricting access to your community (i.e. no visitors unless essential healthcare personnel), when do you plan to lift that restriction?



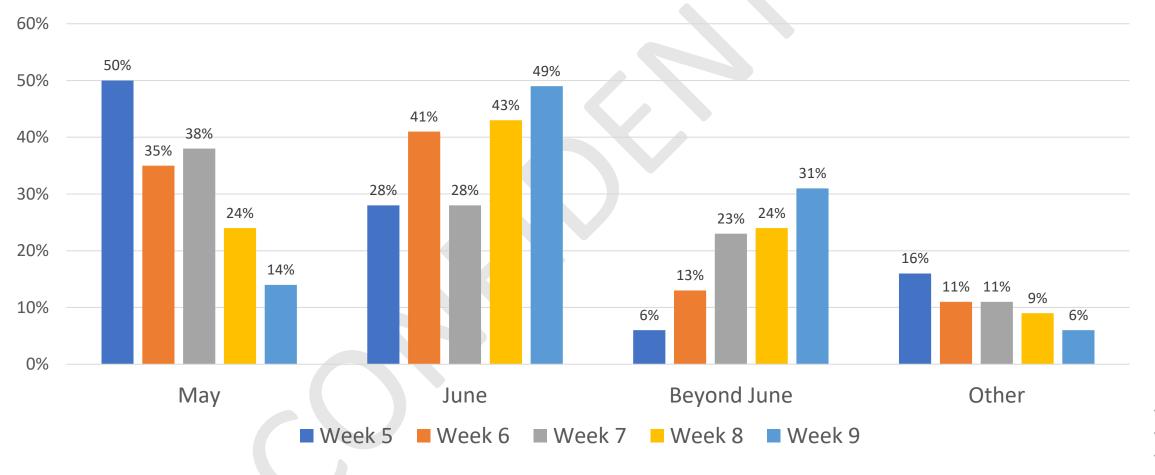
Week 8 n = 41 Week 9 n = 35 Week 10 n = 29 Week 11 n = 33

Week 12 n = 31

Week 5 n = 55 Week 6 n = 46 Week 7 n = 40



Do you currently anticipate lifting restrictions on access to some or all of your communities in:



Note: Question only asked Weeks 5 - 9

Week 5 n = 56 Week 6 n = 46

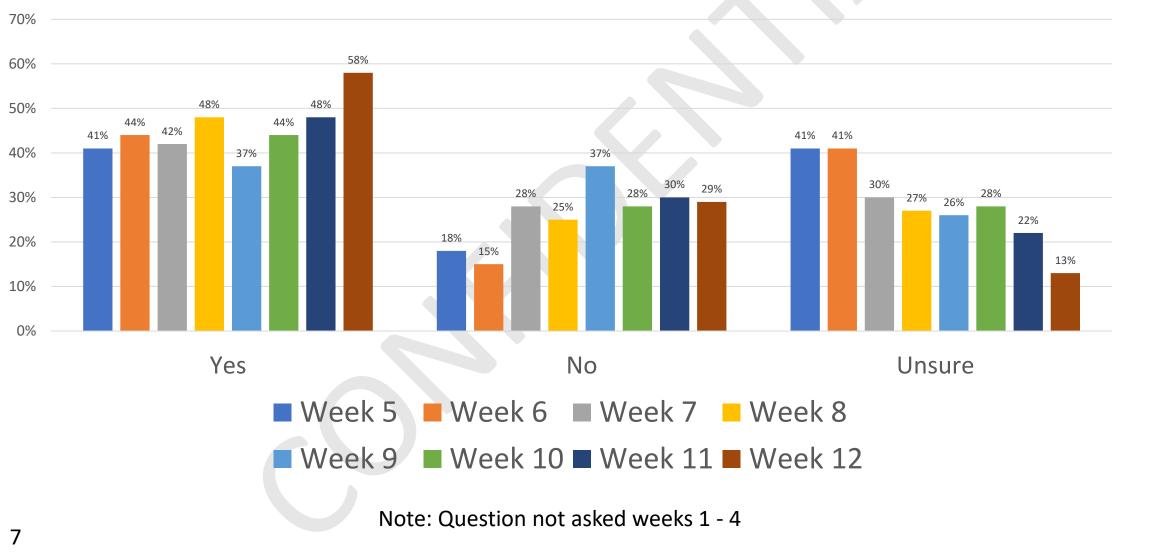
Week 7 n = 40

Week 8 n = 42

Week 9 n = 35



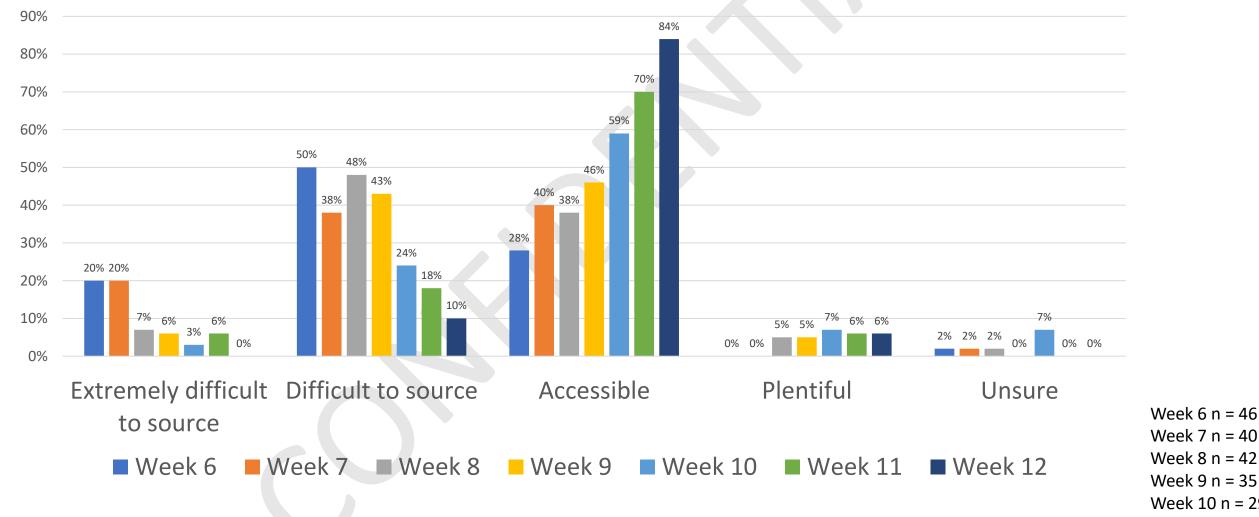
Do you intend to wait until there are no "active" cases of COVID-19 in your community before lifting the restrictions on access?



Week 5 n = 56 Week 6 n = 46 Week 7 n = 40 Week 8 n = 40 Week 9 n = 35 Week 10 n = 29 Week 11 n = 33 Week 12 n = 31



Please describe your ability to access testing kits in the markets in which you operate:

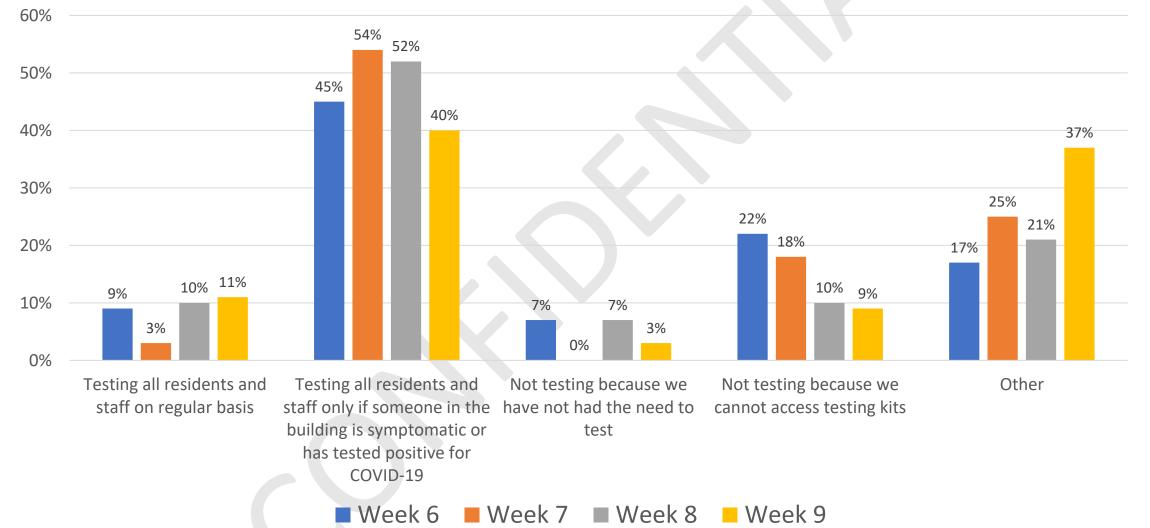


Week 8 n = 42Week 9 n = 35Week 10 n = 29Week 11 n = 33Week 12 n = 31



Living Longer Better

Please describe how you are using testing:



Note: Question was changed Week 10

Week 6 n = 46

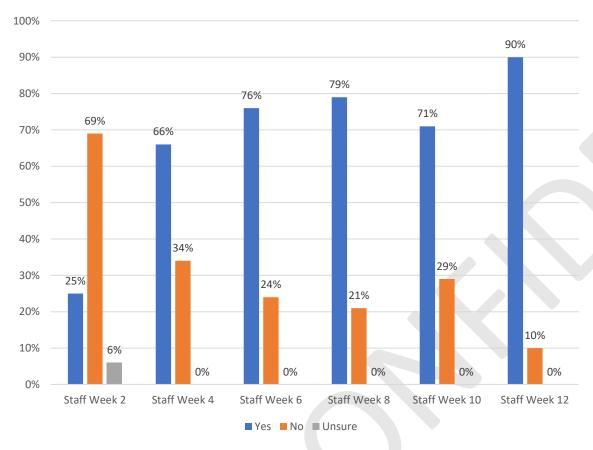
Week 7 n = 39

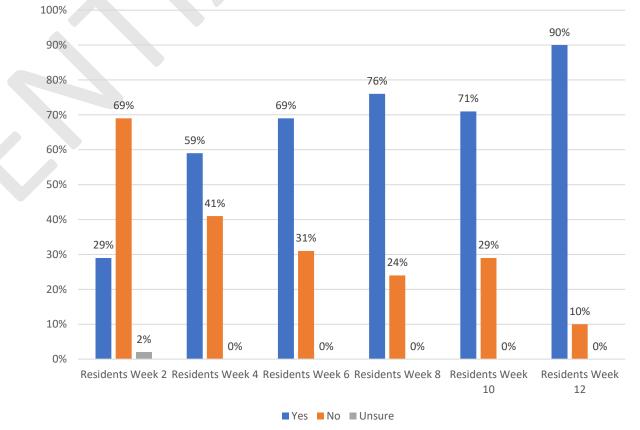
Week 8 n = 42

Week 9 n = 35

ASHA Survey Aggregated Results March 15-16 – May 31-June 1

Do you have any seniors housing communities with staff or residents who have been diagnosed with COVID-19 virus?





Week 1 Staff n = 54 Week 2 Staff n = 48 Week 3 Staff n = 58 Week 4 Staff n = 61 Week 5 Staff n = 56 Week 6 Staff n = 45 Week 7 Staff n = 40 Week 8 Staff n = 42 Week 9 Staff n = 35 Week 10 Staff n = 28

Week 11 Staff n = 33Week 12 Staff n = 30

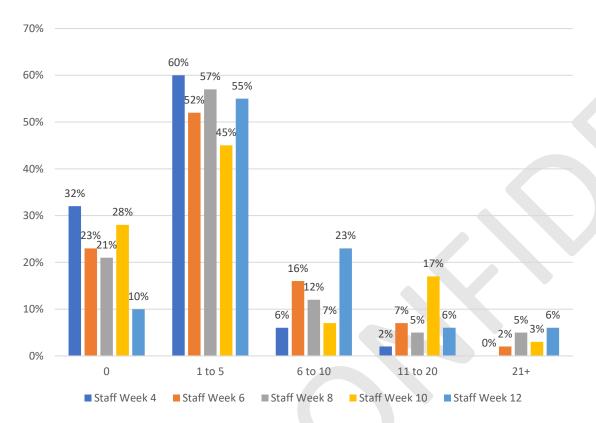
Week 1 Residents n = 55 Week 2 Residents n = 49 Week 3 Residents n = 59 Week 4 Residents n = 63 Week 5 Residents n = 56 Week 6 Residents n = 45 Week 7 Residents n = 38 Week 8 Residents n = 42 Week 9 Residents n = 35

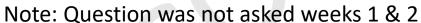
Week 10 Residents n = 28

Week 11 Residents n = 32 Week 12 Residents n = 31



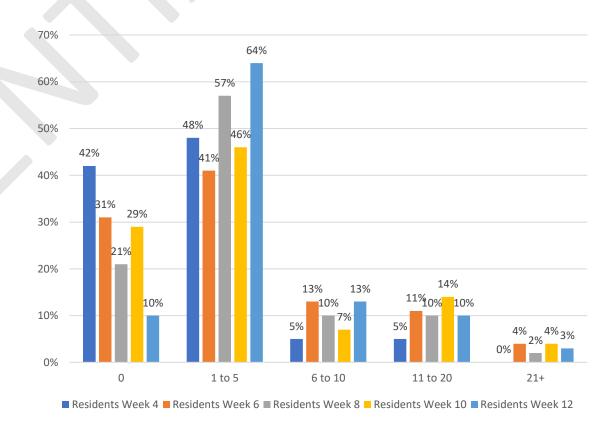
How many of your communities have staff or residents that have been diagnosed with COVID-19 virus?





Week 3 Staff n = 55 Week 4 Staff n = 63 Week 5 Staff n = 55 Week 6 Staff n = 44 Week 7 Staff n = 40 Week 8 Staff n = 42 Week 9 Staff n = 35 Week 10 Staff n = 29

Week 11 Staff n = 33Week 12 Staff n = 31



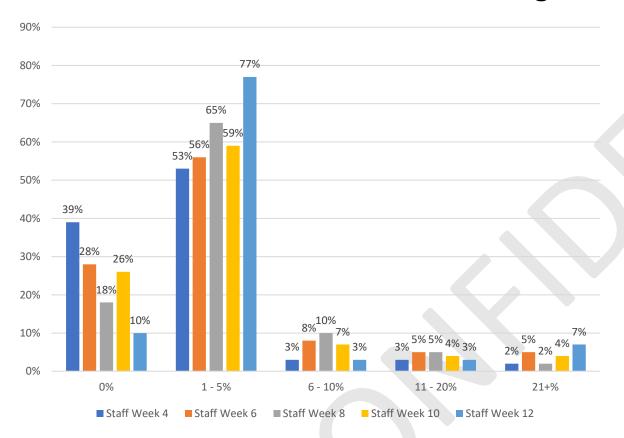
Note: Question was not asked weeks 1 & 2

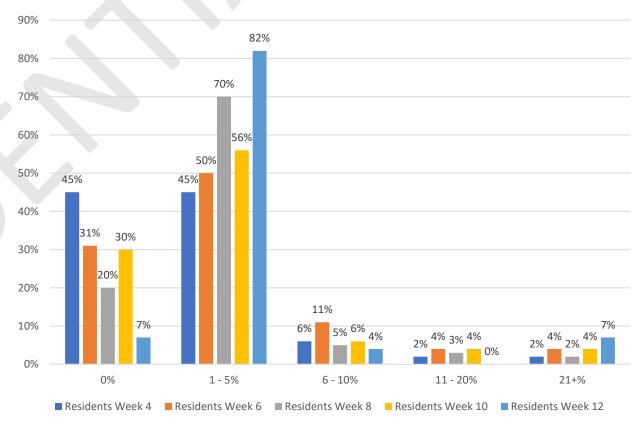
Week 3 Residents n = 58 Week 7 Residents n = 39 Week 11 Residents n = 32 Week 4 Residents n = 62 Week 8 Residents n = 42 Week 12 Residents n = 30 Week 5 Residents n = 55 Week 9 Residents n = 35

Week 6 Residents n = 45 Week 10 Residents n = 28



What percentage of your communities' staff or residents have been diagnosed with COVID-19 virus?





Note: Question was not asked weeks 1 & 2

Week 3 Staff n = 52Week 4 Staff n = 59Week 5 Staff n = 52

Week 6 Staff n = 43

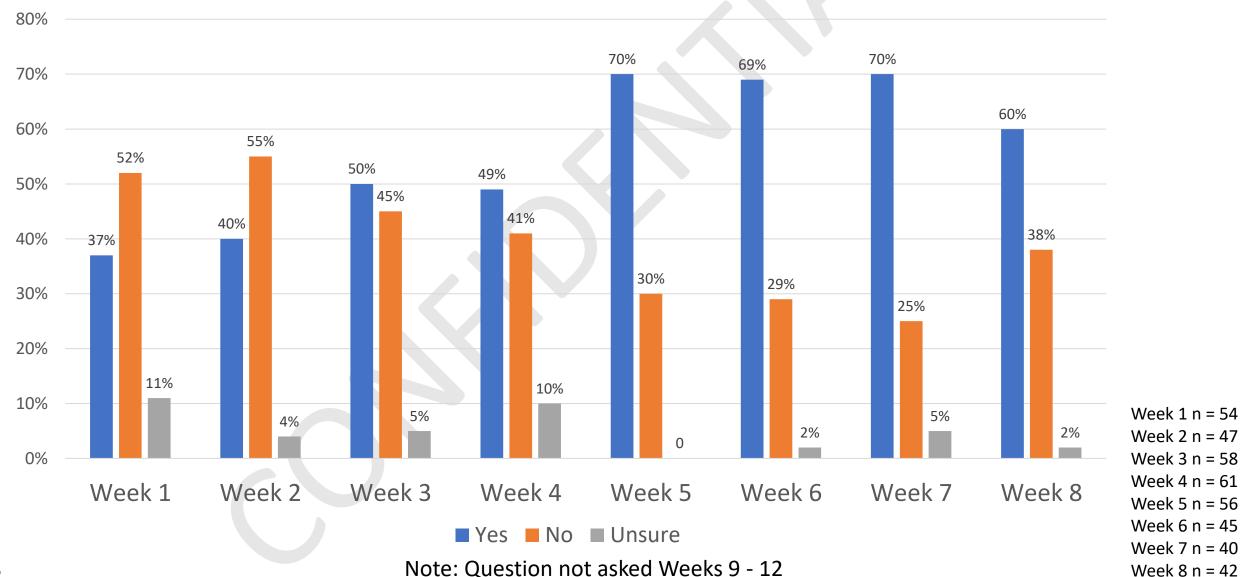
Week 7 Staff n = 38 Week 8 Staff n = 40 Week 9 Staff n = 34 Week 10 Staff n = 27 Week 11 Staff n = 32 Week 12 Staff n = 30 Note: Question was not asked weeks 1 & 2

Week 3 Residents n = 55 Week 4 Residents n = 60 Week 5 Residents n = 53 Week 7 Residents n = 37 Week 11 Residents n = 31 Week 8 Residents n = 40 Week 12 Residents n = 28 Week 9 Residents n = 35

Week 6 Residents n = 45 Week 10 Residents n = 27



Has COVID-19 affected your ability to staff your communities?

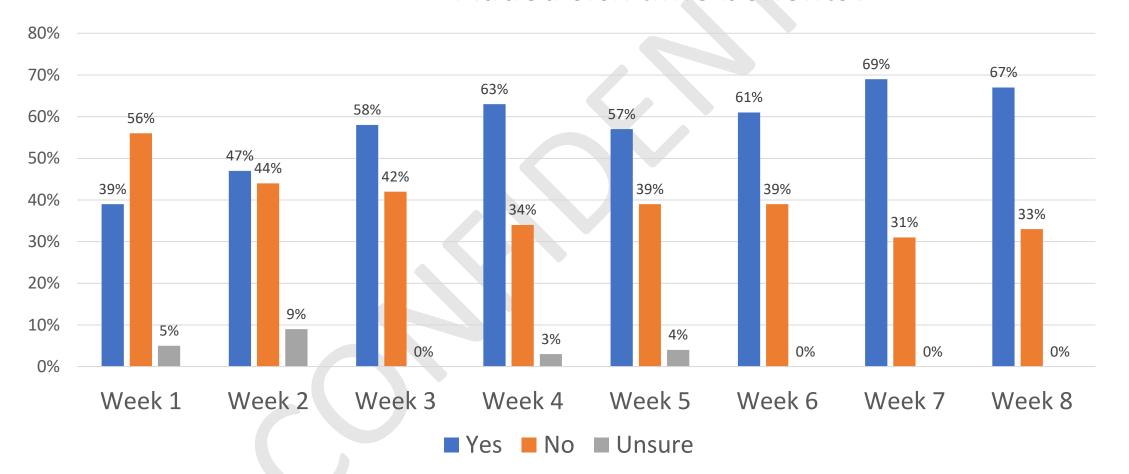


Week 1 n = 54Week 2 n = 47Week 3 n = 58Week 4 n = 61Week 5 n = 56Week 6 n = 45Week 7 n = 40



Have you taken any of the following steps with regards to your community staffing:

Added sick time benefits?



Week 6 n = 41 Week 7 n = 35

Week 1 n = 54

Week 2 n = 45 Week 3 n = 53

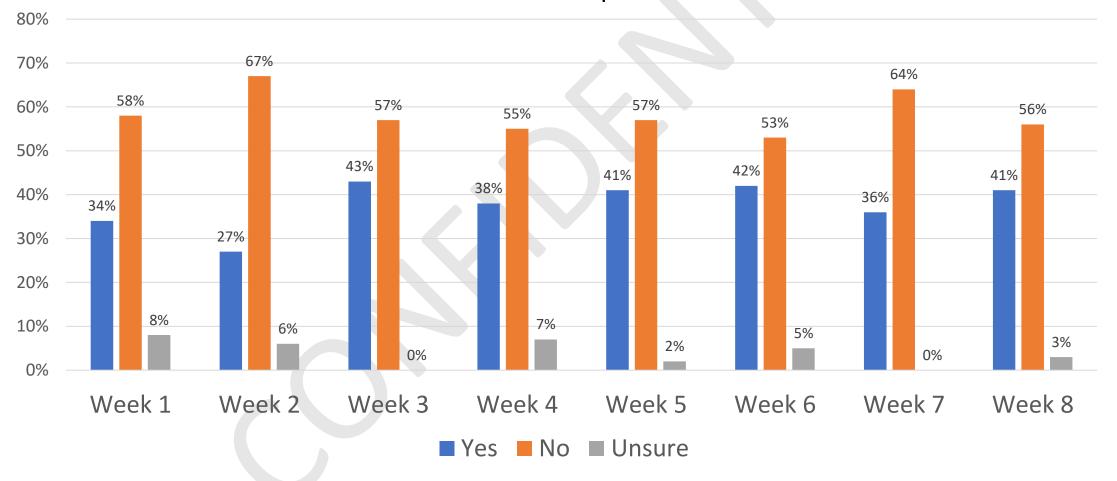
Week 4 n = 56Week 5 n = 49

Week 8 n = 39



Have you taken any of the following steps with regards to your community staffing:

Added personal time?



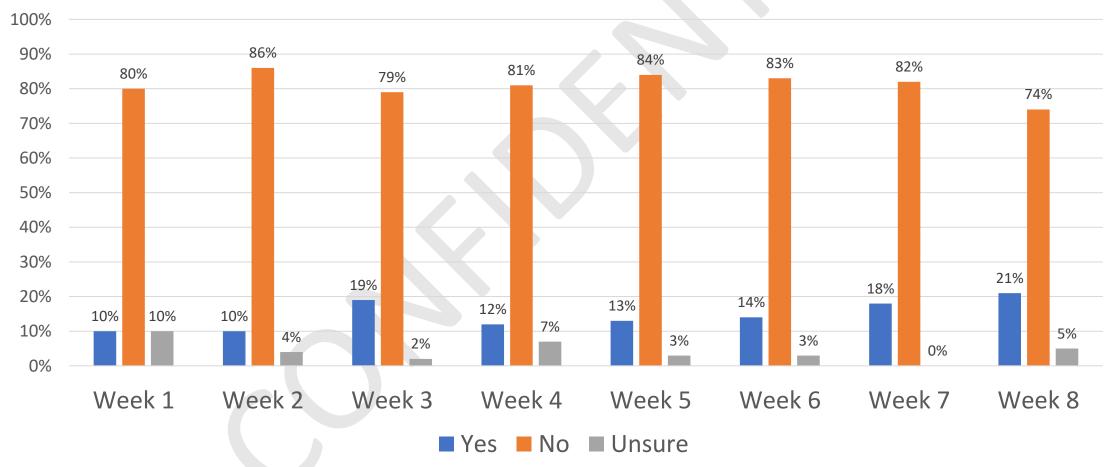
Week 1 n = 50 Week 2 n = 45 Week 3 n = 47 Week 4 n = 53 Week 5 n = 46 Week 6 n = 38 Week 7 n = 33

Week 8 n = 39



Have you taken any of the following steps with regards to your community staffing:

Added holiday pay?



Week 2 n = 42 Week 3 n = 48

Week 1 n = 49

Week 4 n = 52Week 5 n = 45

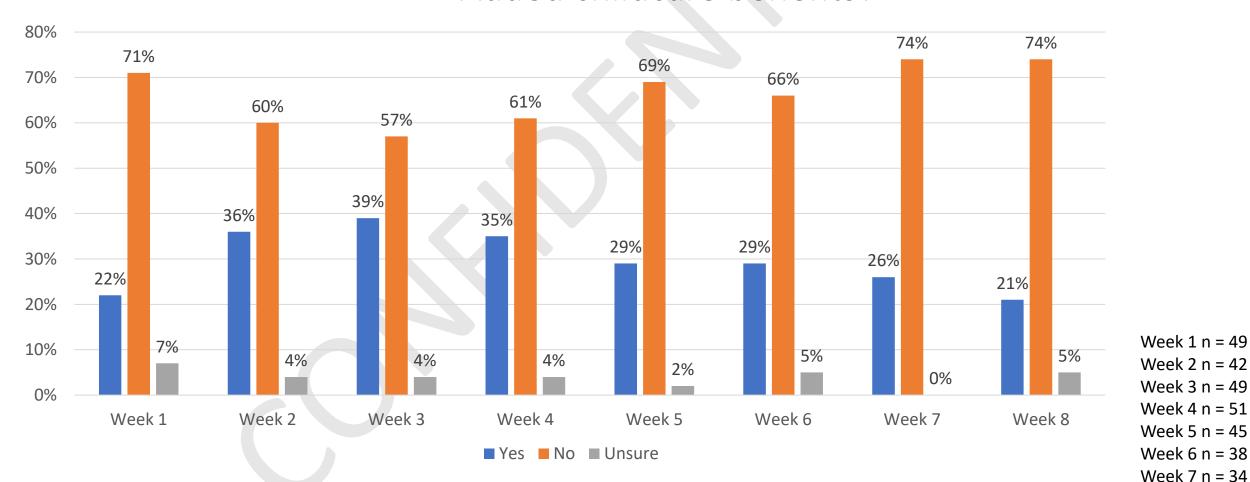
Week 6 n = 35

Week 7 n = 34Week 8 n = 34



Have you taken any of the following steps with regards to your community staffing:

Added childcare benefits?



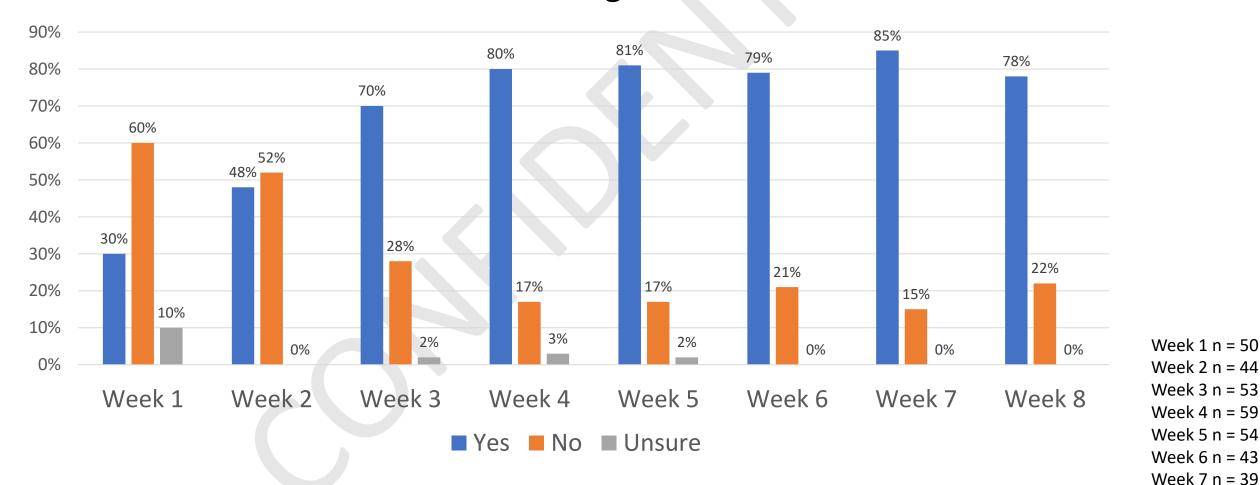
Week 2 n = 42Week 3 n = 49Week 4 n = 51Week 5 n = 45Week 6 n = 38

Week 8 n = 34



Have you taken any of the following steps with regards to your community staffing:

Increased wages or other benefits?



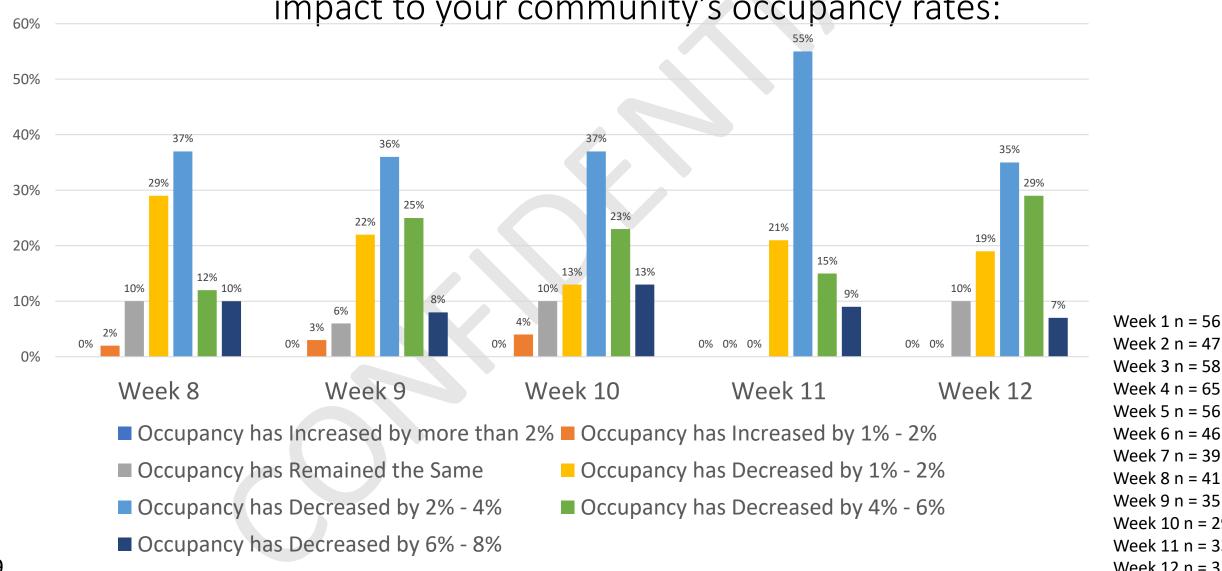
Week 1 n = 50Week 2 n = 44Week 3 n = 53Week 4 n = 59Week 5 n = 54

Week 8 n = 40



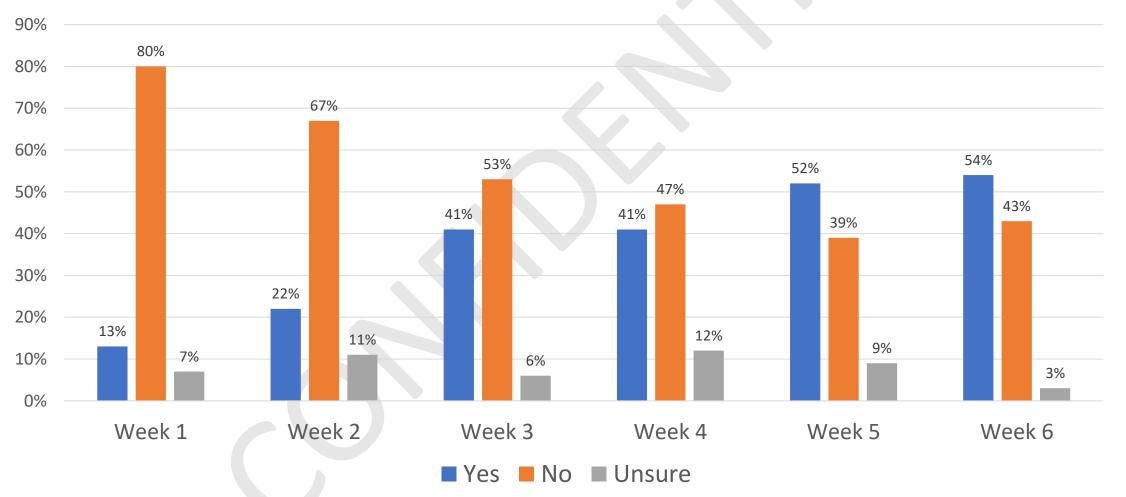
Living Longer Better

Since the emergence of COVID-19 in the U.S., please note the impact to your community's occupancy rates:





Have you had any residents move out due to concerns related to COVID-19?



Week 1 n = 55 Week 2 n = 49

Week 3 n = 58

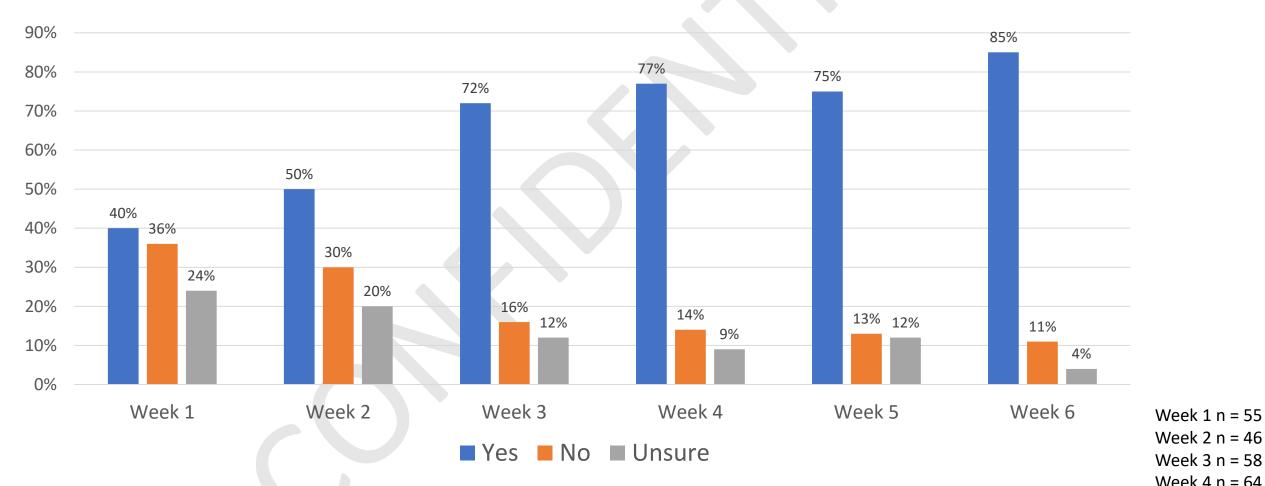
Week 4 n = 64

Week 5 n = 56 Week 6 n = 46

Note: Question was changed for weeks 7 - 12



Have you had any prospects cancel plans to move-in due to COVID-19 fears?



Note: Question was changed for weeks 7 - 12

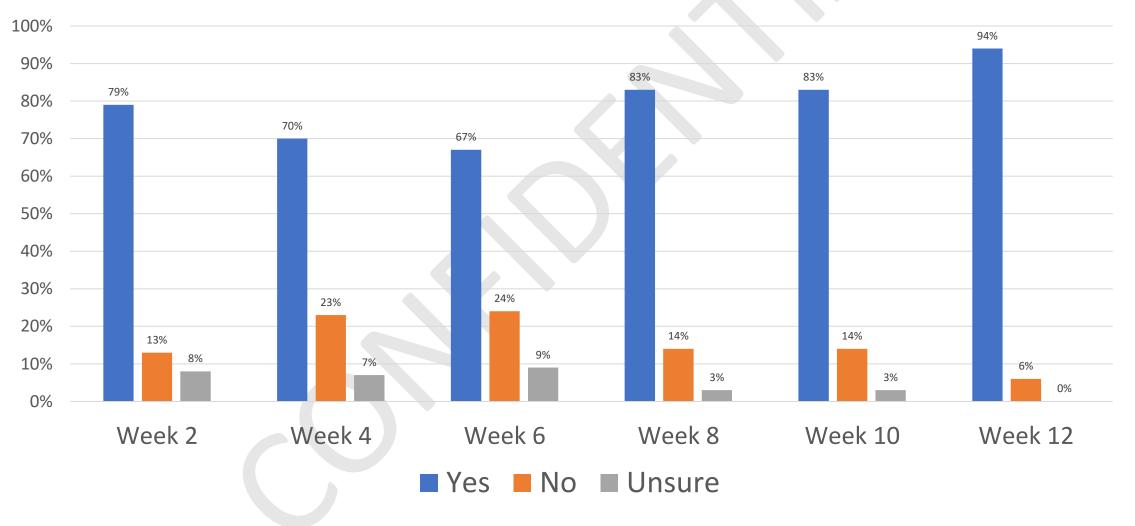
Week 2 n = 46Week 3 n = 58Week 4 n = 64

Week 5 n = 56

Week 6 n = 46



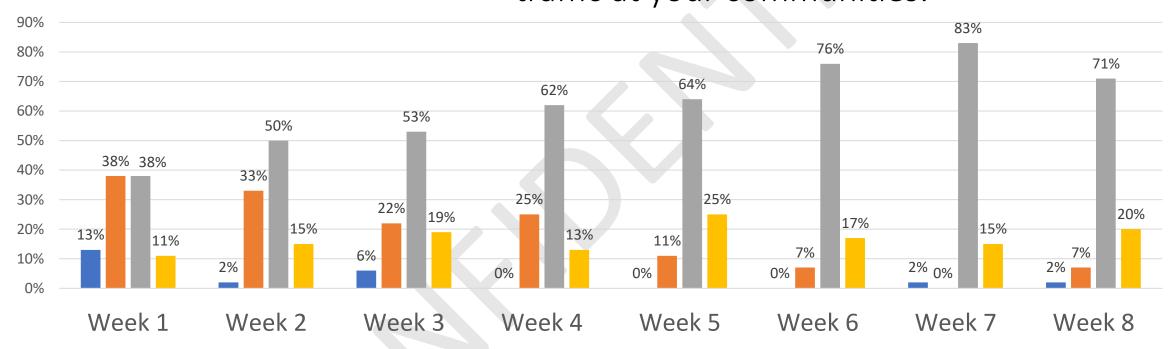
Do you expect to move-in new residents before the end of this month?



Week 1 n = 54 Week 2 n = 47 Week 3 n = 58 Week 4 n = 64 Week 5 n = 56 Week 6 n = 46 Week 7 n = 40 Week 8 n = 42 Week 9 n = 35 Week 10 n = 29 Week 11 n = 33 Week 12 n = 31



Since the emergence of COVID-19 in the U.S. markets that you operate, please select the answer that best characterizes prospect traffic at your communities:



- No discernible difference (i.e. similar traffic and move-in as in 2019)
- Somewhat less prospect traffic/move-ins
- Significantly less prospect traffic/move-ins
- We are effectively not moving any new residents in to our communities until the crisis abates

Week 1 n = 55

Week 2 n = 48

Week 3 n = 58

Week 4 n = 64

Week 5 n = 56

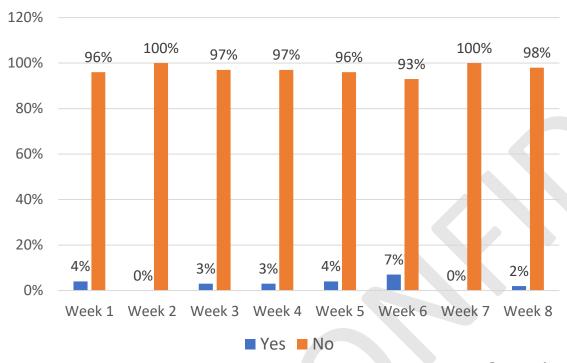
Week 6 n = 46

Week 7 n = 40

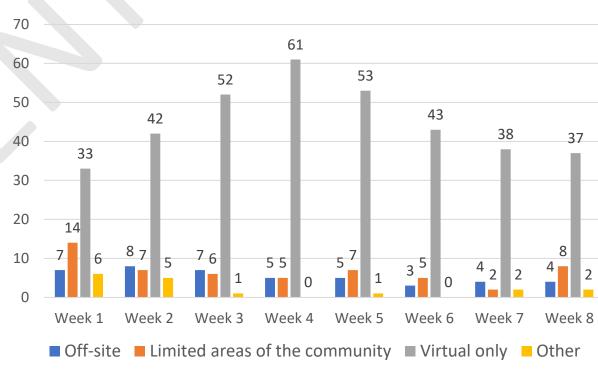
Week 8 n = 41



Are you conducting tours as usual (with or without pre-screening)?



If no, are you conducting tours:



Note: Questions not asked Weeks 9 - 12

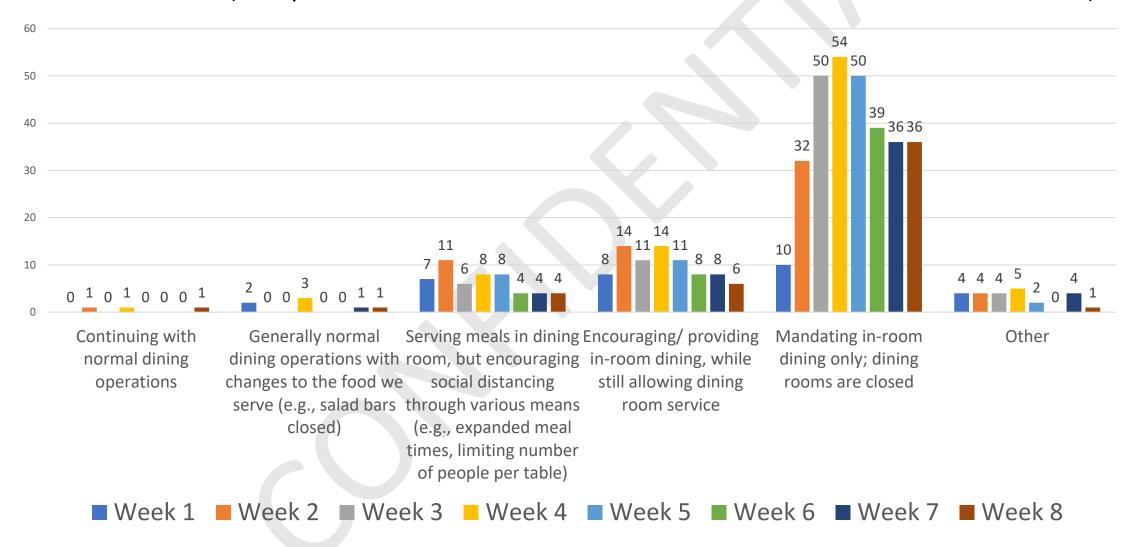
Week 1 n = 54
Week 2 n = 48
Week 3 n = 58
Week 4 n = 64
Week 5 n = 56
Week 6 n = 46
Week 7 n = 40
Week 8 n = 41

Week 1 n = 60 Week 5 n = 56 Week 2 n = 46 Week 6 n = 44 Week 3 n = 58 Week 7 n = 40 Week 4 n = 63 Week 8 n = 39



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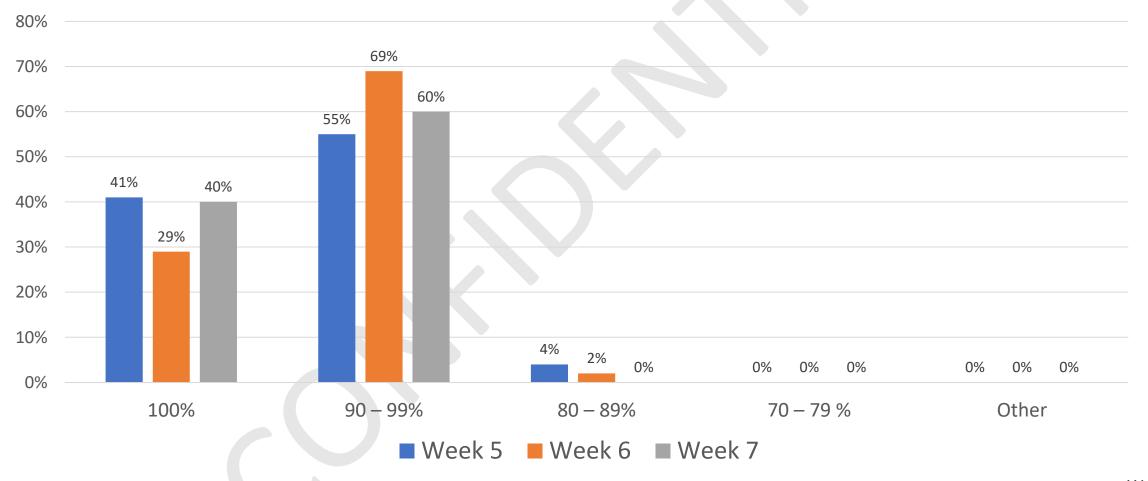
What, if any, changes have you made to your dining operations (for your communities without a known case of COVID-19)?



Week 1 n = 26 Week 2 n = 47 Week 3 n = 58 Week 4 n = 63 Week 5 n = 56 Week 6 n = 46 Week 7 n = 40 Week 8 n = 41



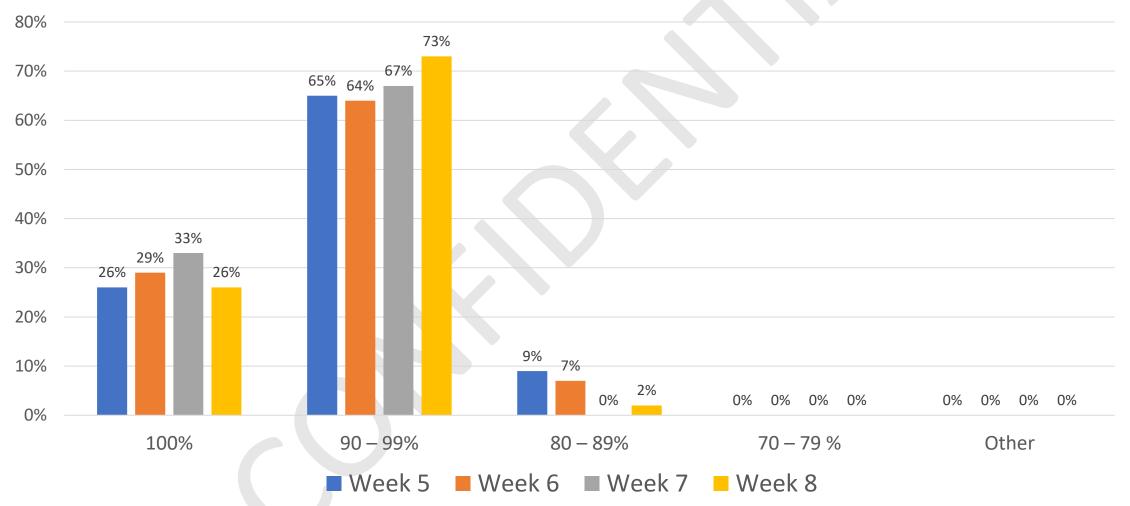
Since the emergence of COVID-19 what was your percentage of rent collected in February?



Note: Question was only asked weeks 5 - 7



Since the emergence of COVID-19 what was your percentage of rent collected in March?



Week 5 n = 54

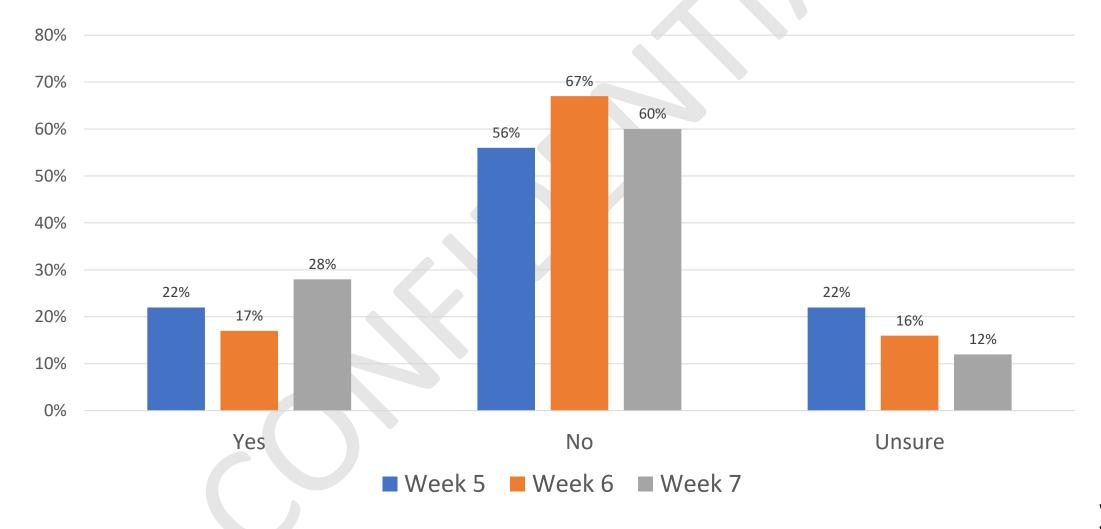
Week 8 n = 42

Week 6 n = 45 Week 7 n = 40

Note: Question was only asked weeks 5 - 8



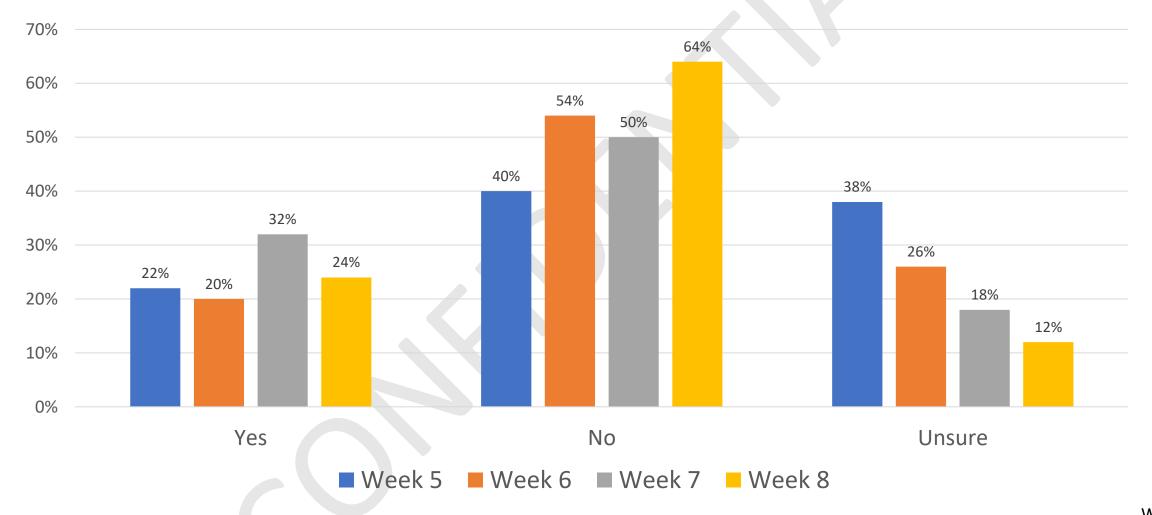
Do you anticipate rent delinquency in April?





Living Longer Better

Do you anticipate rent delinquency in May?



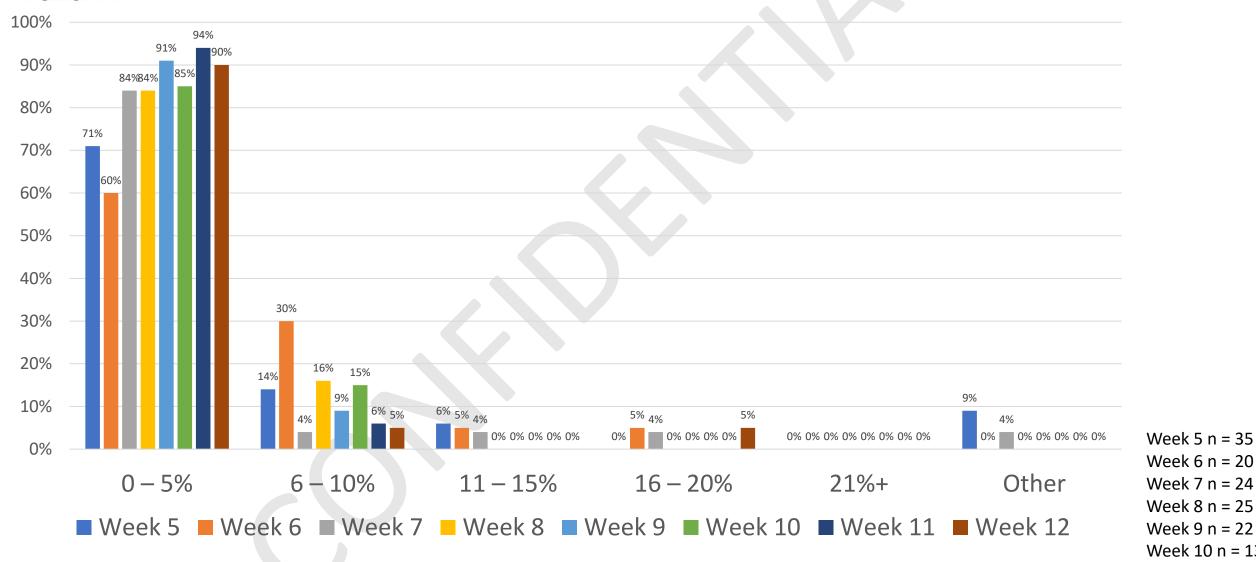
Week 5 n = 55 Week 6 n = 46

Week 7 n = 40

Week 8 n = 42



If you anticipate rent delinquency what percentage?

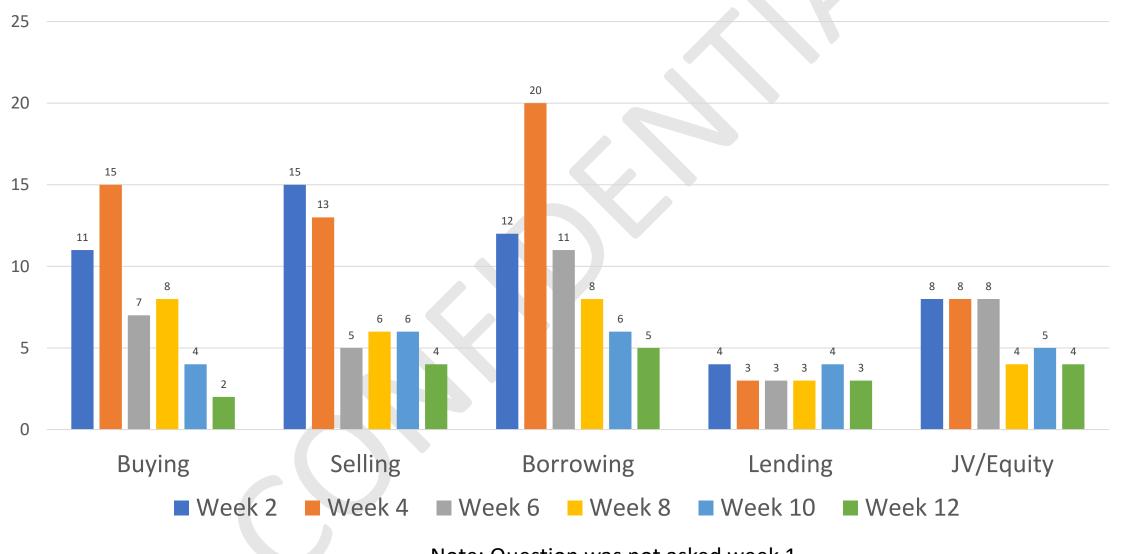


Week 7 n = 24Week 8 n = 25Week 9 n = 22Week 10 n = 13Week 11 n = 18

Week 12 n = 20



Are you involved in a current capital transaction?



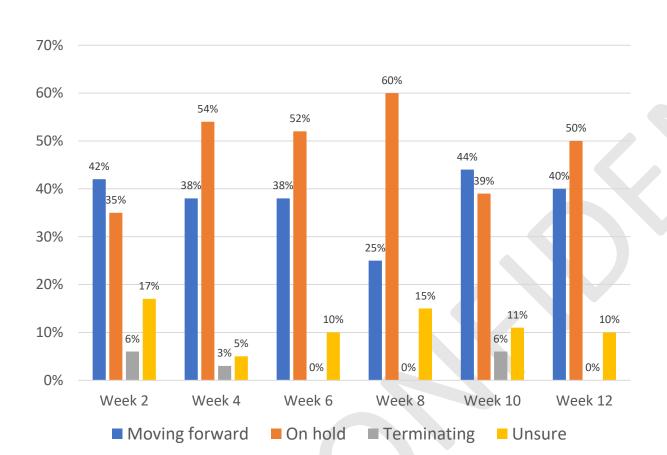
Note: Question was not asked week 1

Week 2 n = 31Week 3 n = 22Week 4 n = 36Week 5 n = 26Week 6 n = 20Week 7 n = 18Week 8 n = 19 Week 9 n = 20Week 10 n = 18Week 11 n = 16

Week 12 n = 11



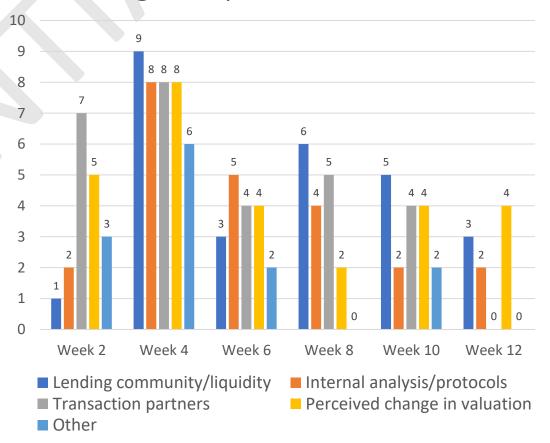
Is your capital transaction?



Note: Question was not asked week 1

Week 2 n = 31 Week 6 n = 21 Week 10 n = 18 Week 3 n = 23 Week 7 n = 20 Week 11 n = 16 Week 4 n = 37 Week 8 n = 20 Week 12 n = 10 Week 5 n = 27 Week 9 n = 20 ASHA Survey Aggregated Results March 15-16 – May 31-June 1

If you answered on hold or terminating, do you attribute this to:

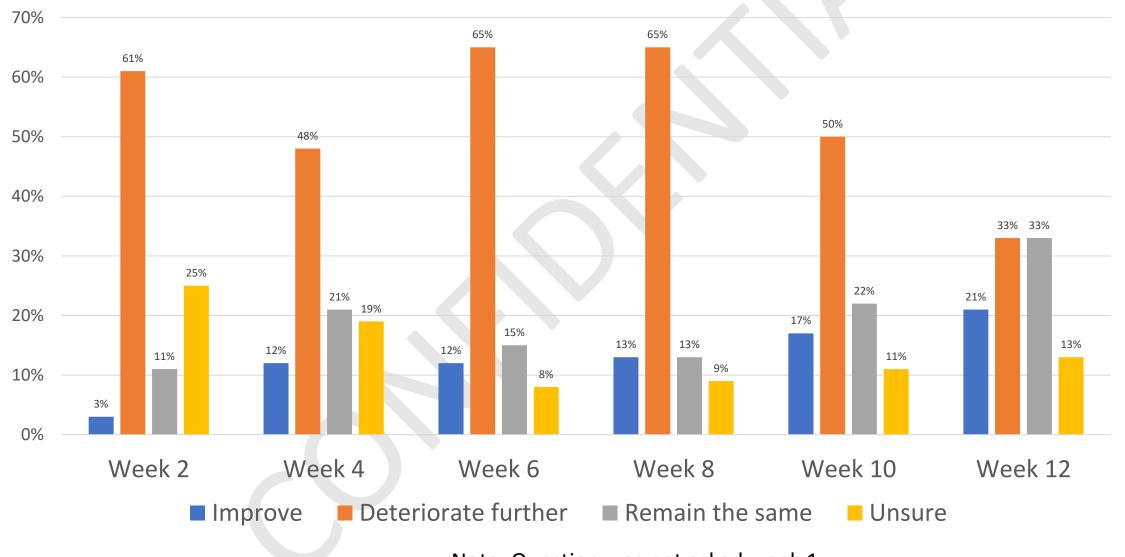


Note: Question was not asked week 1

Week 2 n = 16 Week 6 n = 10 Week 10 n = 11
Week 3 n = 17 Week 7 n = 13 Week 11 n = 7
Week 4 n = 23 Week 8 n = 14 Week 12 n = 6
Week 5 n = 15 Week 9 n = 15



Do you anticipate current capital markets will:

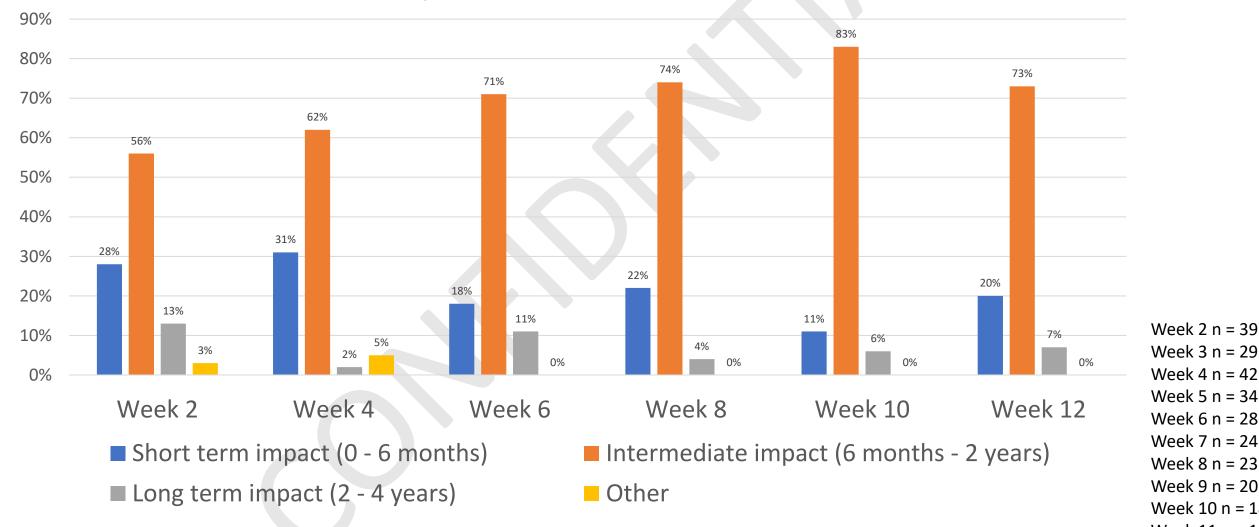


Week 3 n = 27 Week 4 n = 42 Week 5 n = 32 Week 6 n = 26 Week 7 n = 21 Week 8 n = 23 Week 9 n = 20 Week 10 n = 18 Week 11 n = 16 Week 12 n = 15

Week 2 n = 36



Do you think that the COVID-19 pandemic will have an adverse impact on sector valuations that will last:



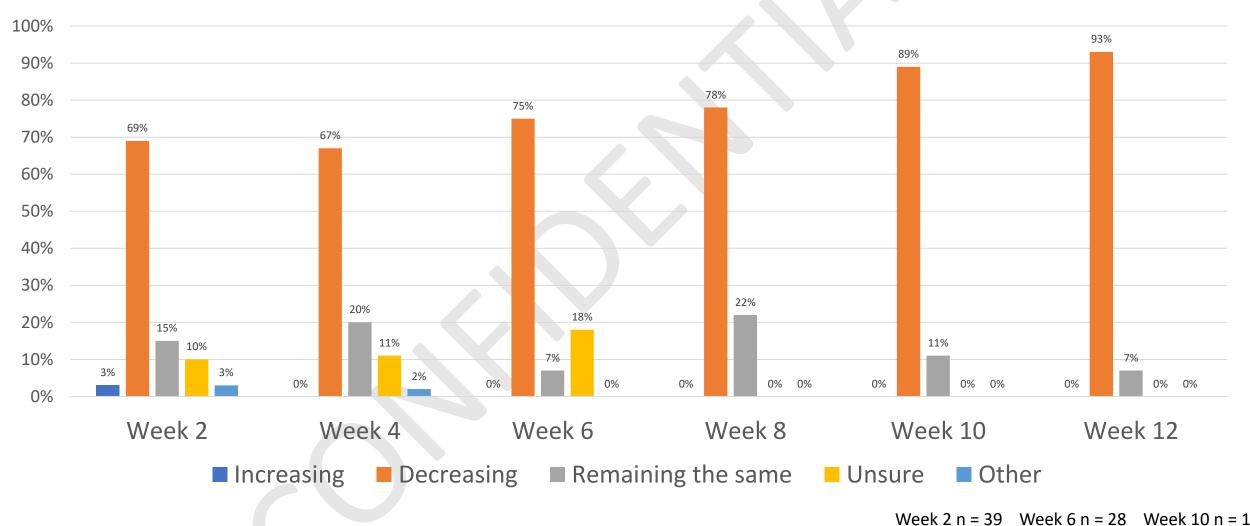
Week 3 n = 29Week 4 n = 42Week 5 n = 34Week 6 n = 28Week 7 n = 24Week 8 n = 23Week 9 n = 20Week 10 n = 18Week 11 n = 16

Week 12 n = 15



Living Longer Better

With regards to transaction marketplace, do you anticipate market values:

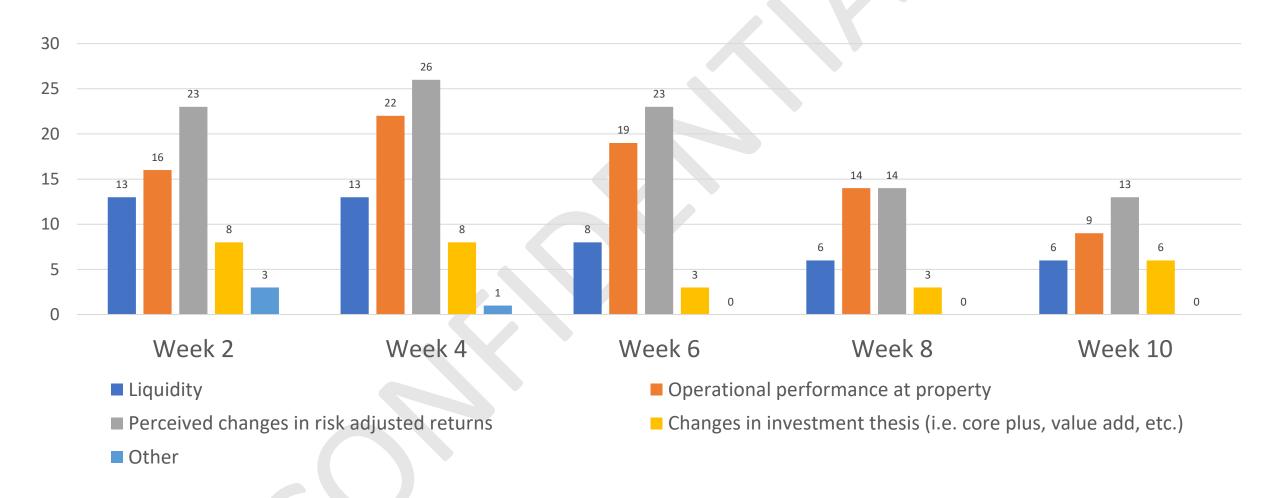


Note: Question was not asked week 1

Week 2 n = 39 Week 6 n = 28 Week 10 n = 18 Week 3 n = 28 Week 7 n = 23 Week 11 n = 16 Week 4 n = 44 Week 8 n = 23 Week 12 n = 15 Week 5 n = 33 Week 9 n = 19



Based on your answer do you attribute this to:



Note: Question was changed Week 12

Week 2 n = 38 Week 6 n = 28 Week 10 n = 17 Week 3 n = 27 Week 7 n = 23 Week 11 n = 16 Week 4 n = 41 Week 8 n = 23

Week 5 n = 31 Week 9 n = 19