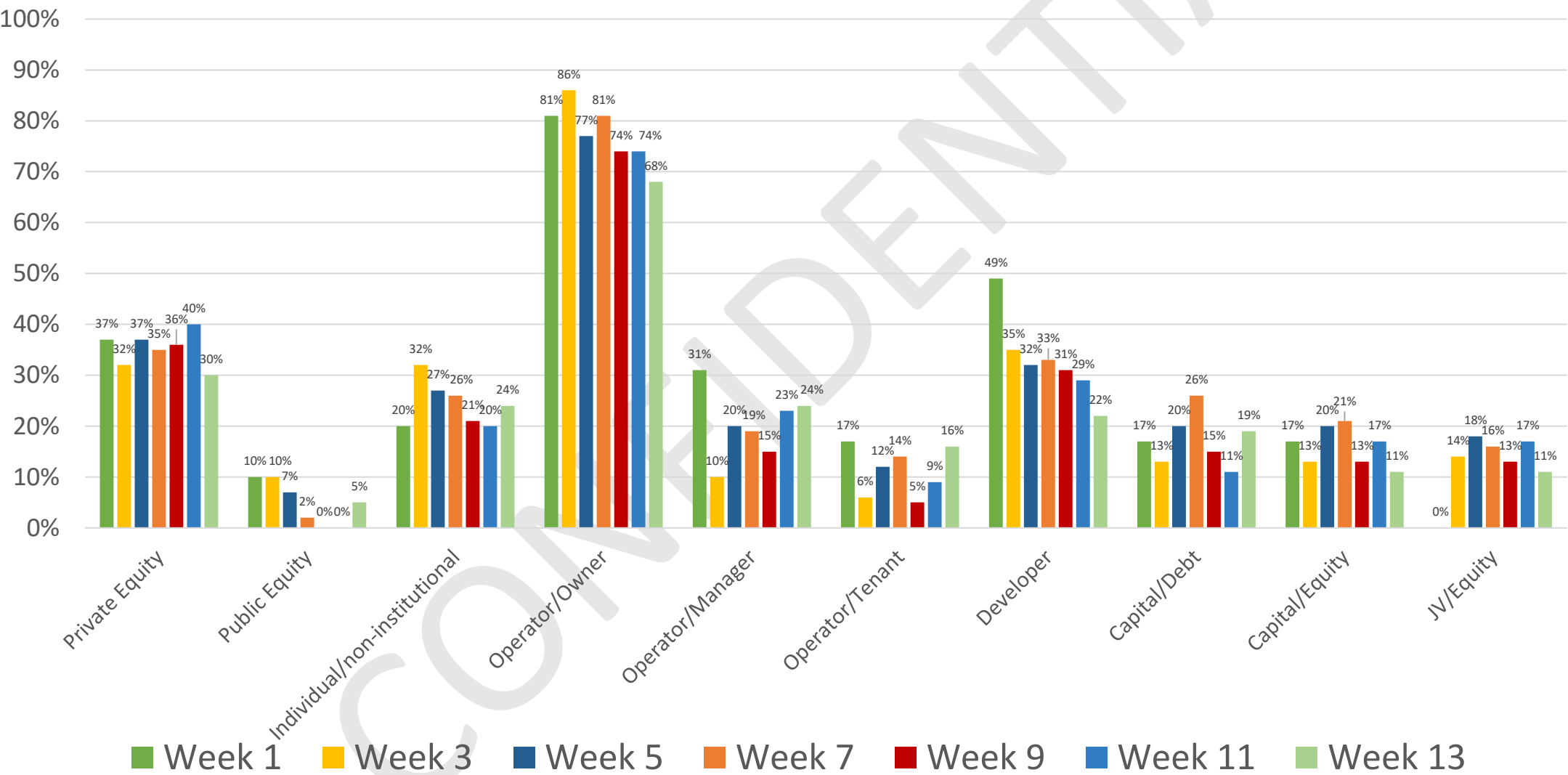
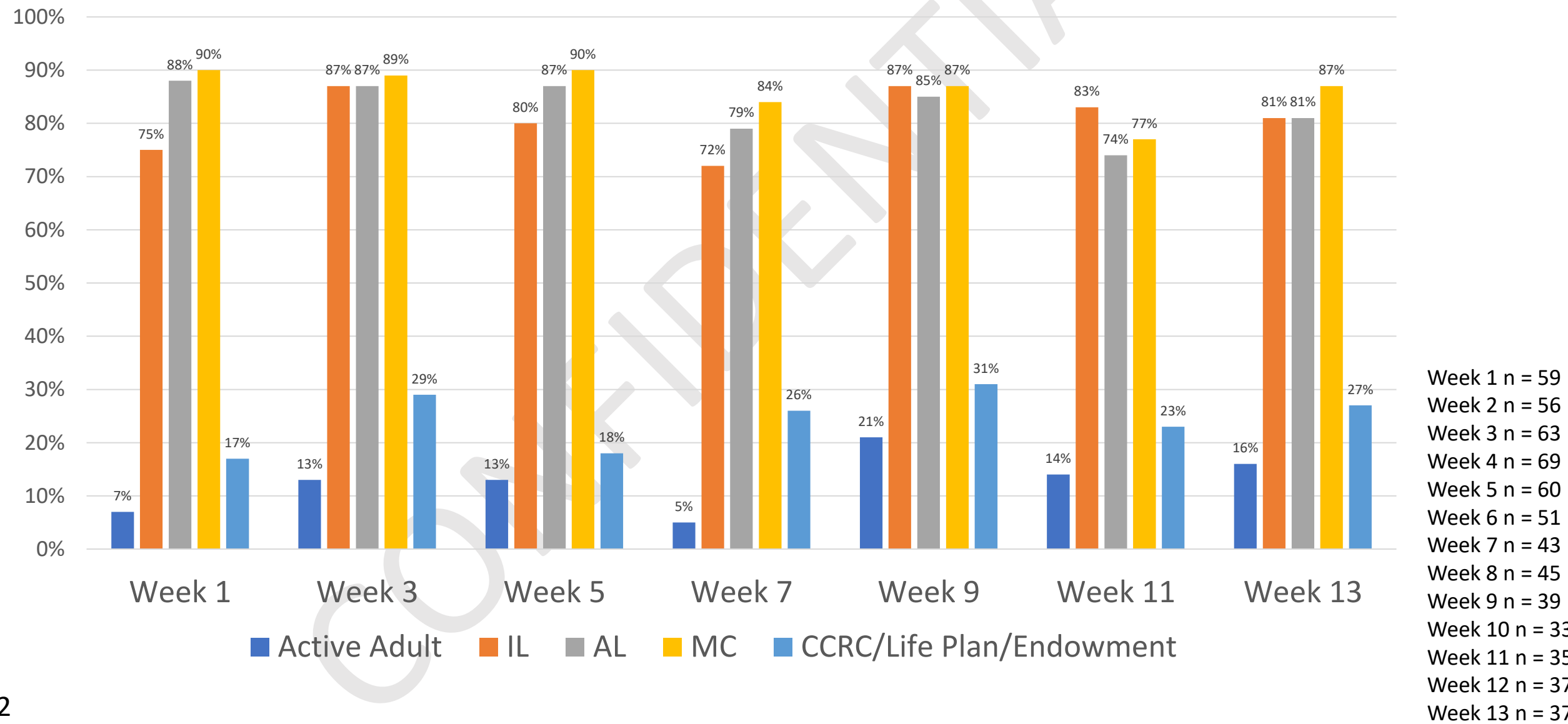


# Are you an Owner, Operator, Developer, Financier?

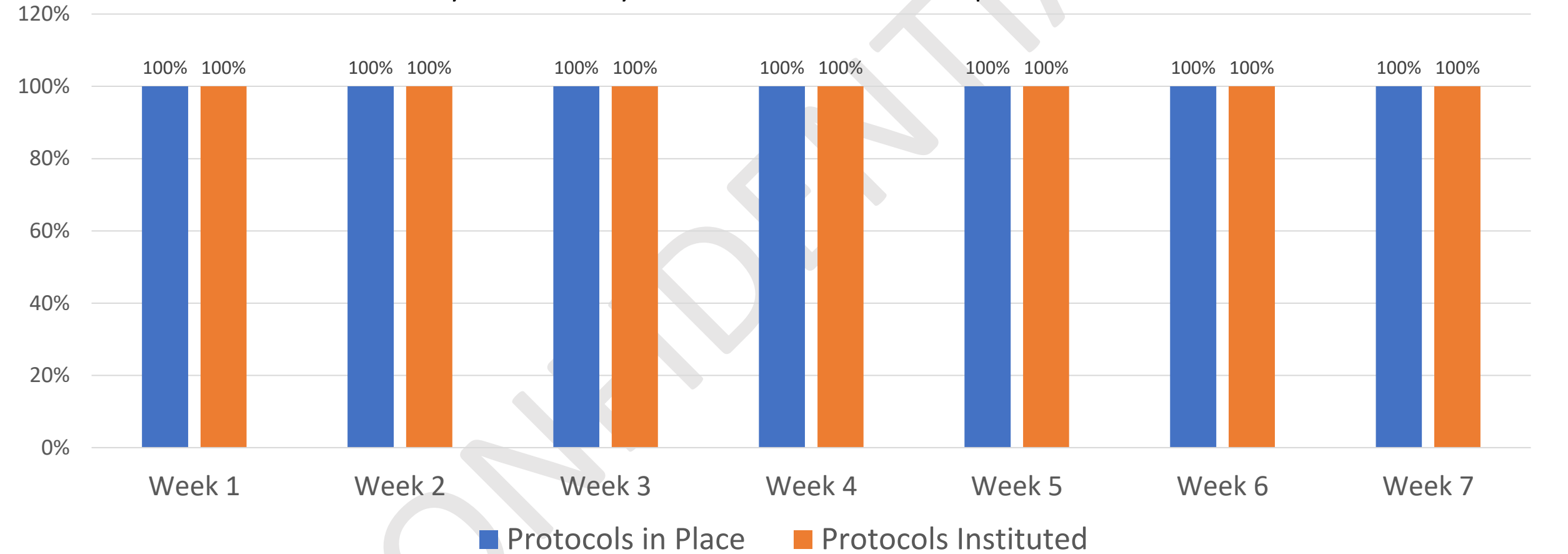


Week 1 n = 59  
Week 2 n = 56  
Week 3 n = 63  
Week 4 n = 69  
Week 5 n = 60  
Week 6 n = 51  
Week 7 n = 43  
Week 8 n = 45  
Week 9 n = 39  
Week 10 n = 33  
Week 11 n = 35  
Week 12 n = 37  
Week 13 n = 37

# Product Type



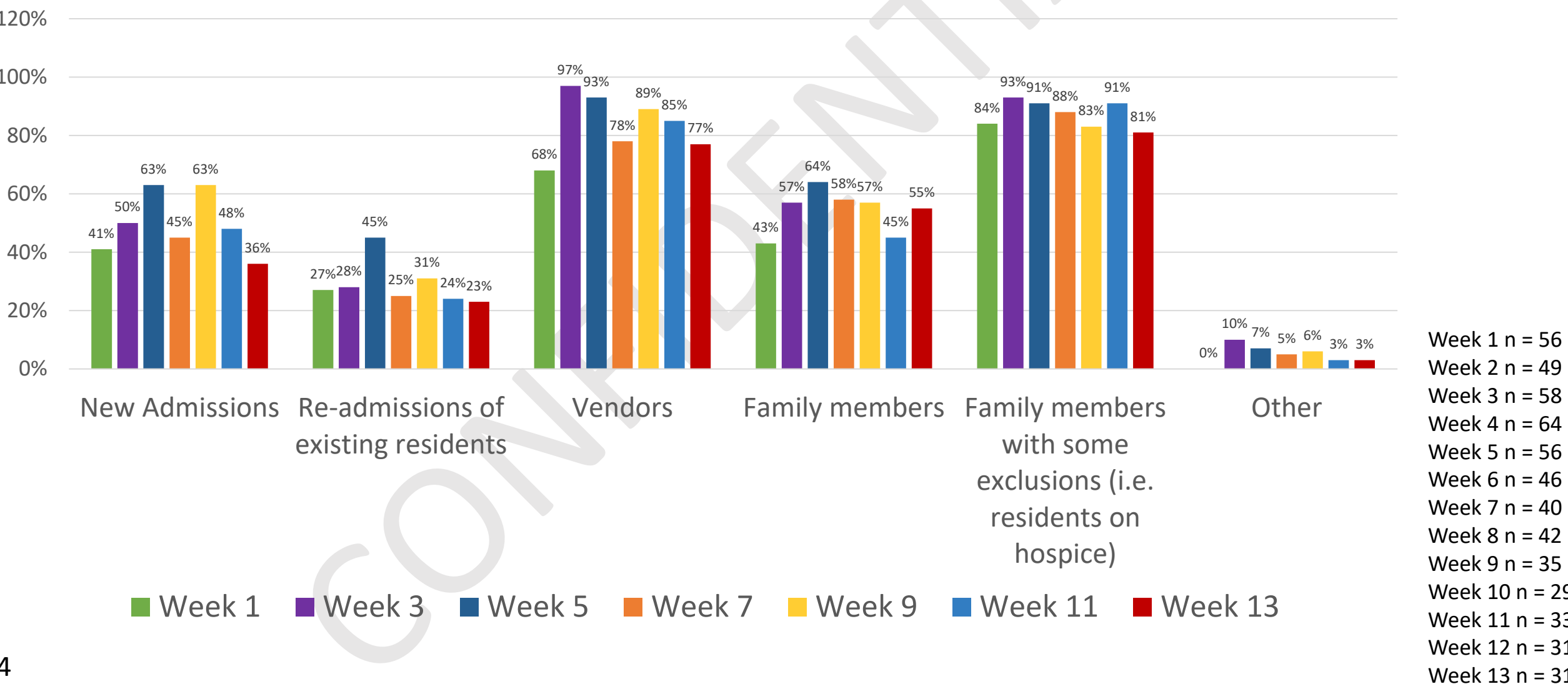
Do you have protocols in place associated with the COVID-19 Virus?  
If yes, have you instituted these protocols?



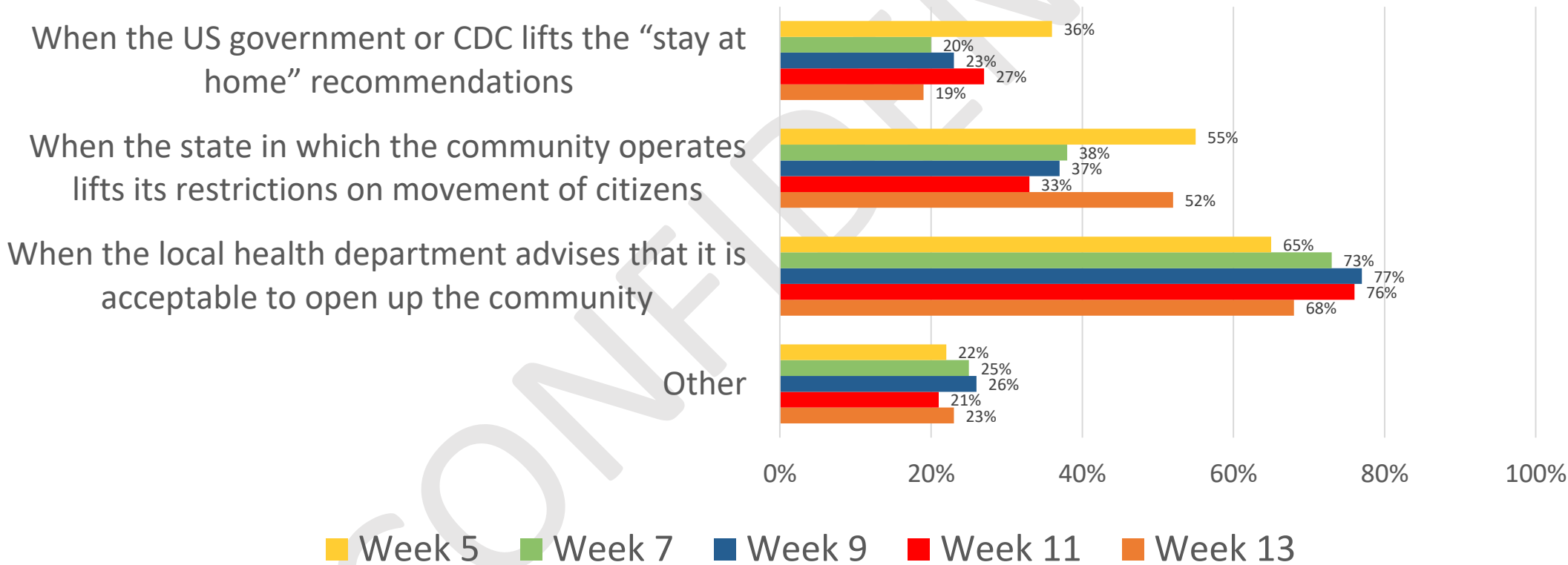
Note: Question not asked weeks 8 - 12

Week 1 n = 56	Week 5 n = 56
Week 2 n = 49	Week 6 n = 47
Week 3 n = 58	Week 7 n = 40
Week 4 n = 64	

# As part of your COVID-19 protocols, has your community restricted access to:



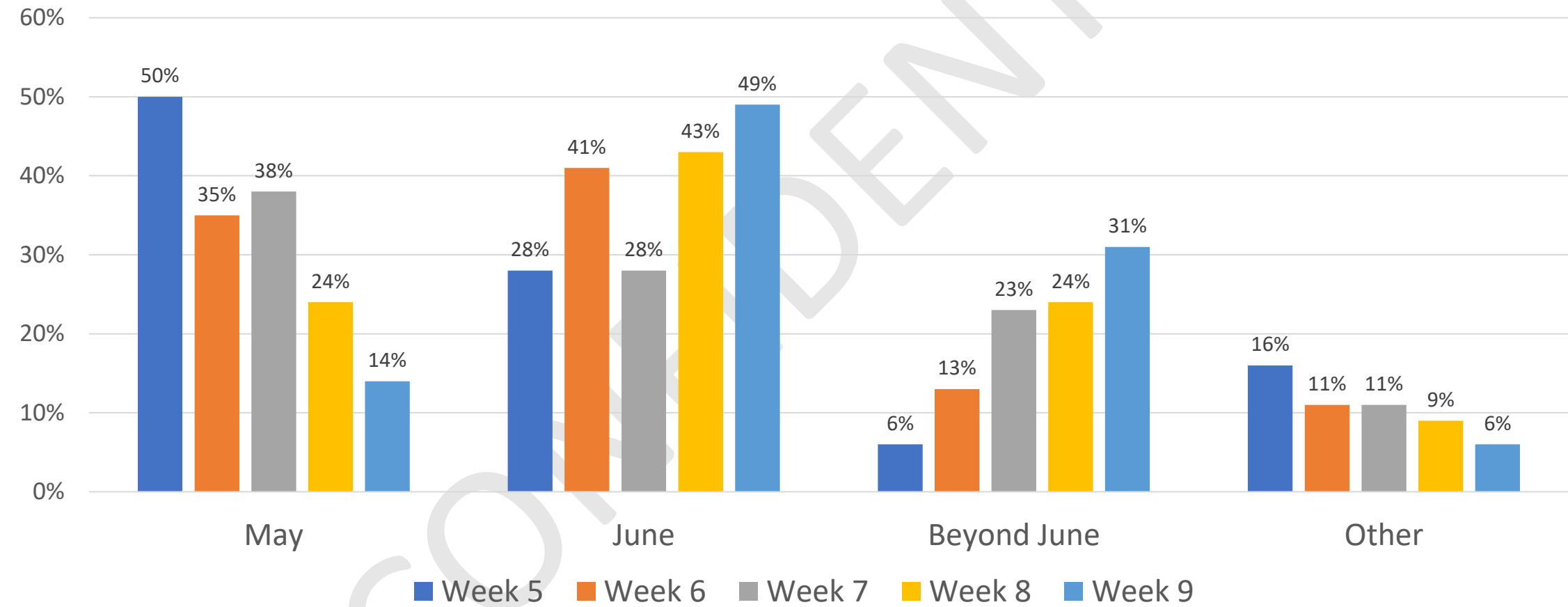
If you are currently restricting access to your community (i.e. no visitors unless essential healthcare personnel), when do you plan to lift that restriction?



Note: Question not asked weeks 1 - 4

Week 5 n = 55  
Week 6 n = 46  
Week 7 n = 40  
Week 8 n = 41  
Week 9 n = 35  
Week 10 n = 29  
Week 11 n = 33  
Week 12 n = 31  
Week 13 n = 31

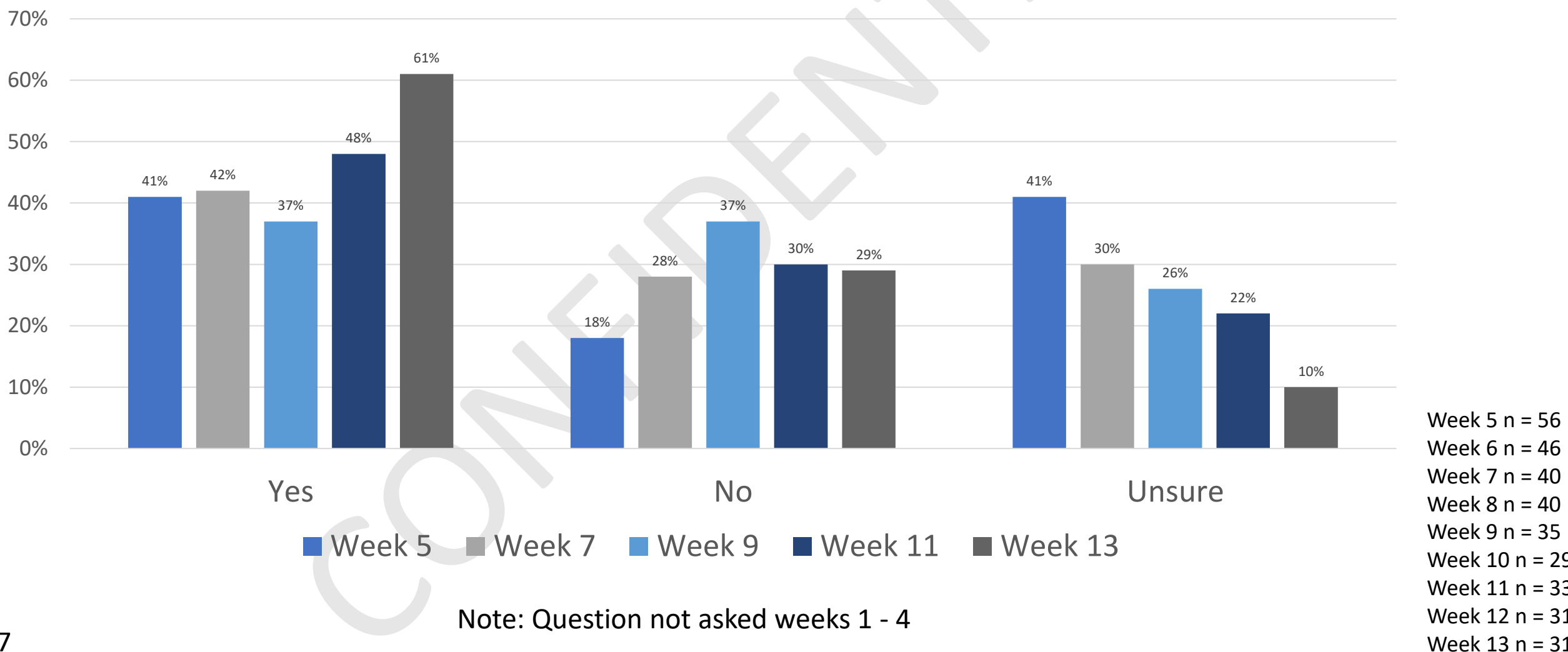
Do you currently anticipate lifting restrictions on access to some or all of your communities in:



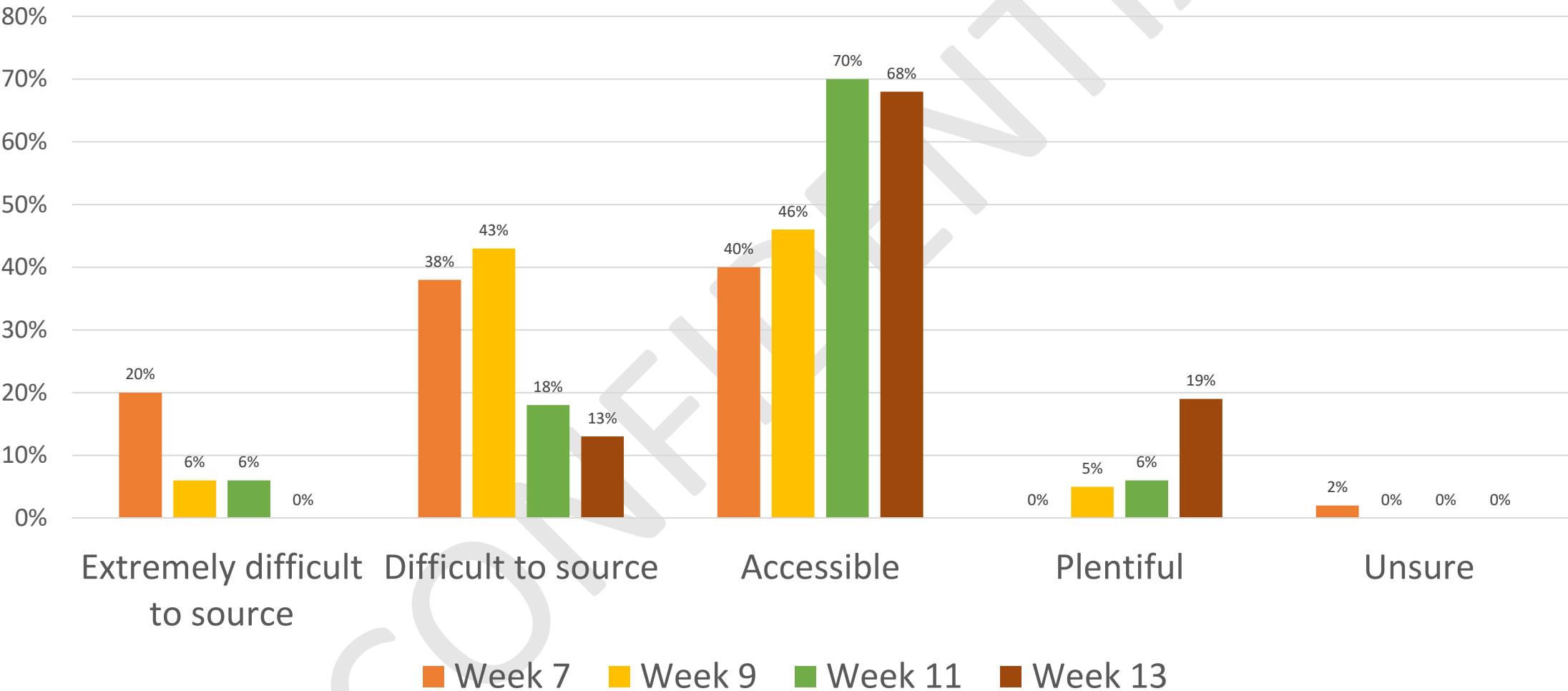
Note: Question only asked Weeks 5 - 9

Week 5 n = 56  
Week 6 n = 46  
Week 7 n = 40  
Week 8 n = 42  
Week 9 n = 35

Do you intend to wait until there are no “active” cases of COVID-19 in your community before lifting the restrictions on access?



Please describe your ability to access testing kits in the markets in which you operate:

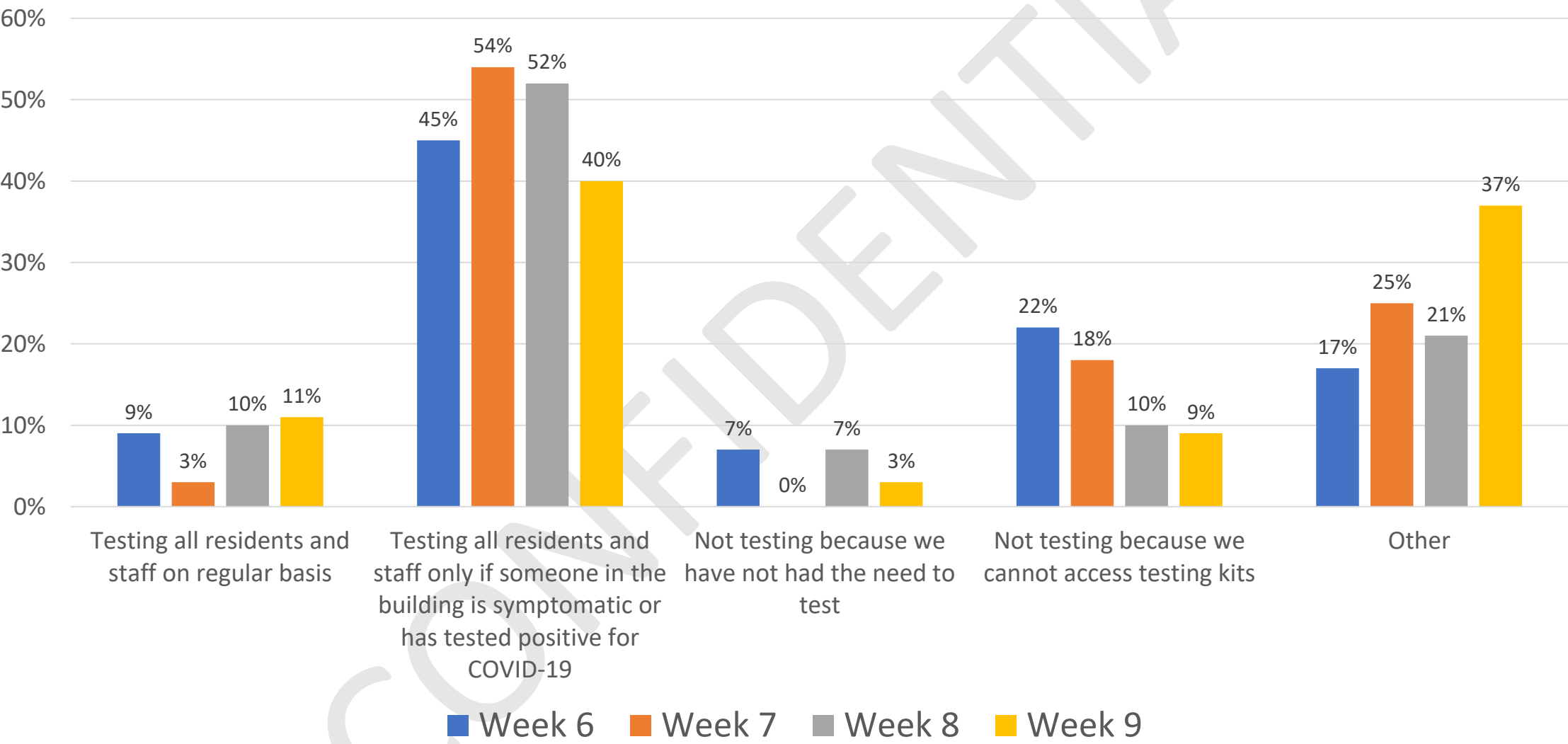


Note: Question not asked weeks 1 - 5

Week 6 n = 46  
Week 7 n = 40  
Week 8 n = 42  
Week 9 n = 35  
Week 10 n = 29  
Week 11 n = 33  
Week 12 n = 31  
Week 13 n = 31



Please describe how you are using testing:

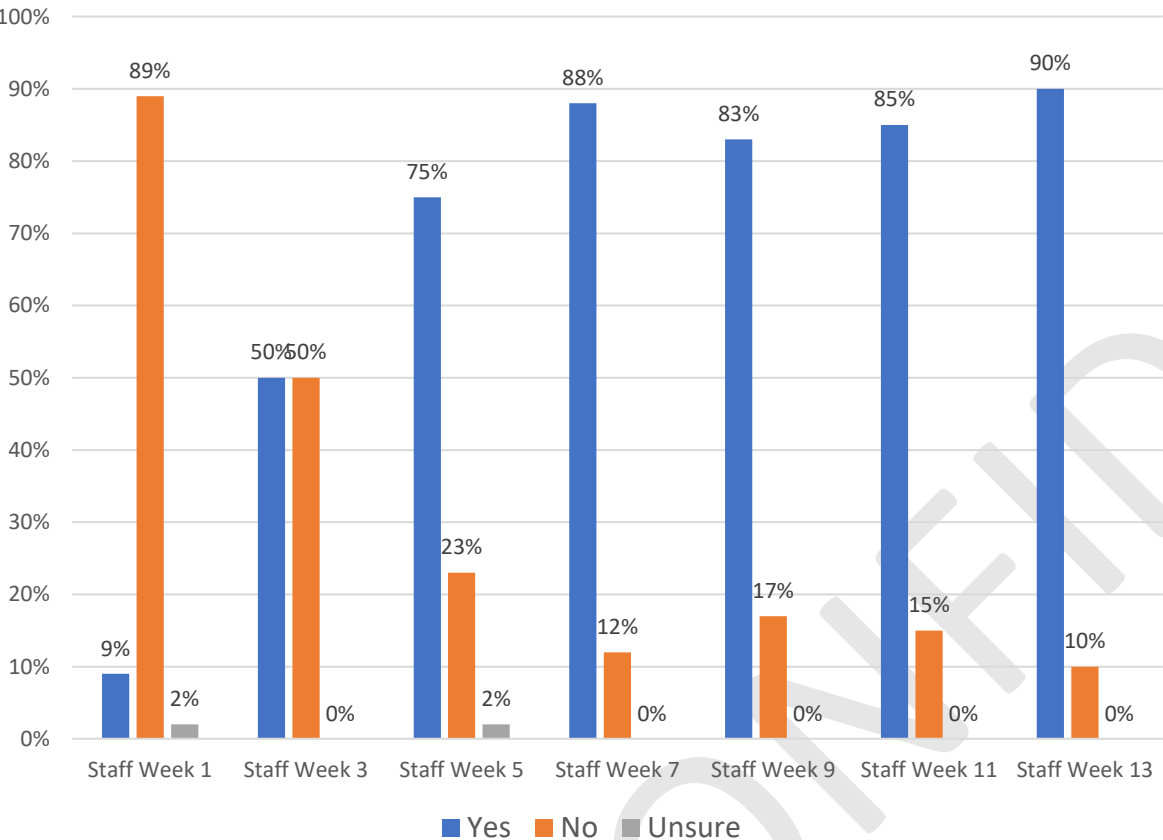


■ Week 6 ■ Week 7 ■ Week 8 ■ Week 9

Note: Question was changed Week 10

Week 6 n = 46  
Week 7 n = 39  
Week 8 n = 42  
Week 9 n = 35

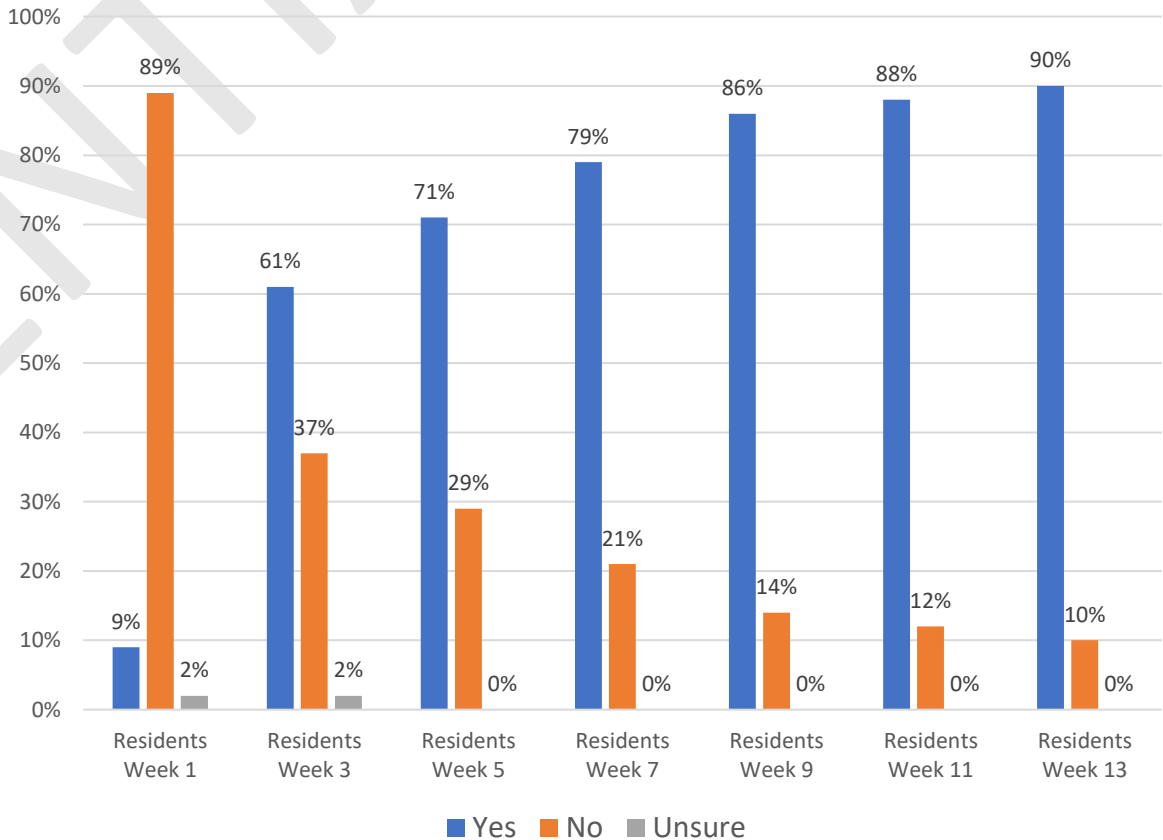
# Do you have any seniors housing communities with staff or residents who have been diagnosed with COVID-19 virus?



Week 1 Staff n = 54  
Week 2 Staff n = 48  
Week 3 Staff n = 58  
Week 4 Staff n = 61  
Week 5 Staff n = 56

Week 6 Staff n = 45  
Week 7 Staff n = 40  
Week 8 Staff n = 42  
Week 9 Staff n = 35  
Week 10 Staff n = 28

Week 11 Staff n = 33  
Week 12 Staff n = 30  
Week 13 Staff n = 31

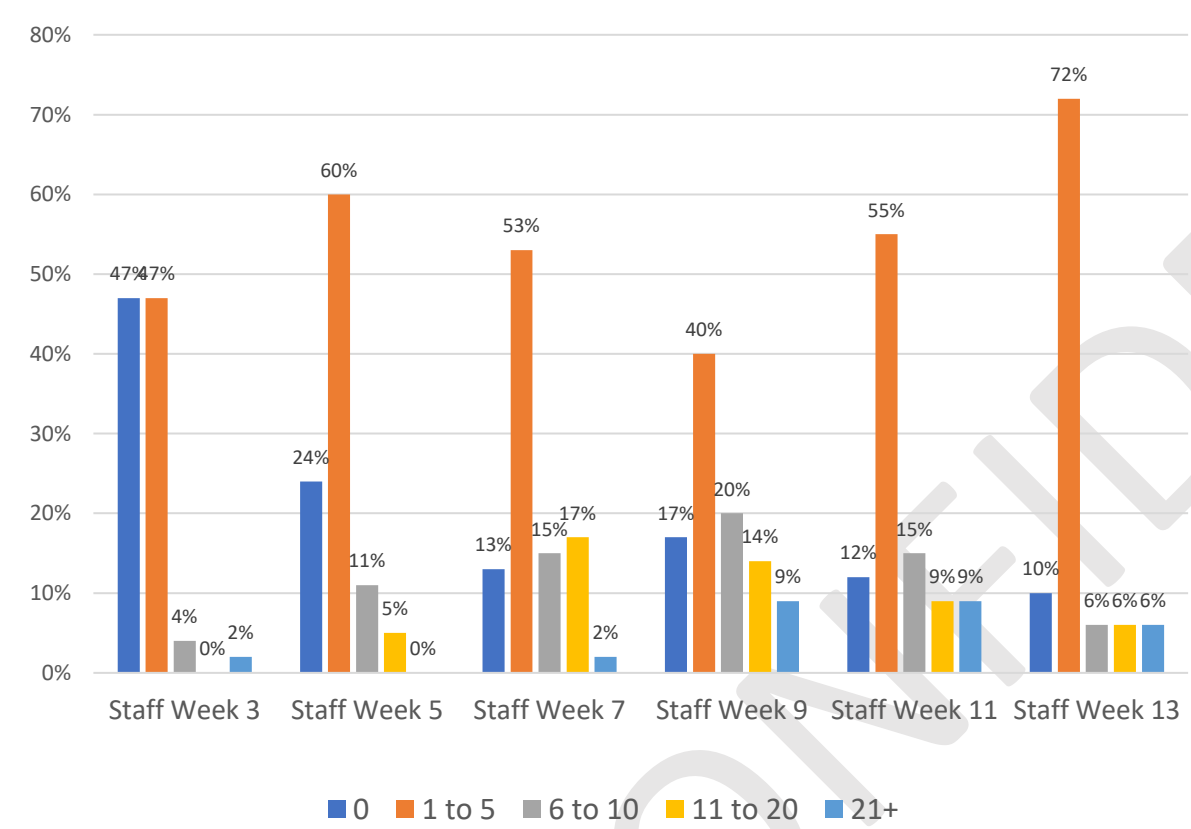


Week 1 Residents n = 55  
Week 2 Residents n = 49  
Week 3 Residents n = 59  
Week 4 Residents n = 63  
Week 5 Residents n = 56

Week 6 Residents n = 45  
Week 7 Residents n = 38  
Week 8 Residents n = 42  
Week 9 Residents n = 35  
Week 10 Residents n = 28

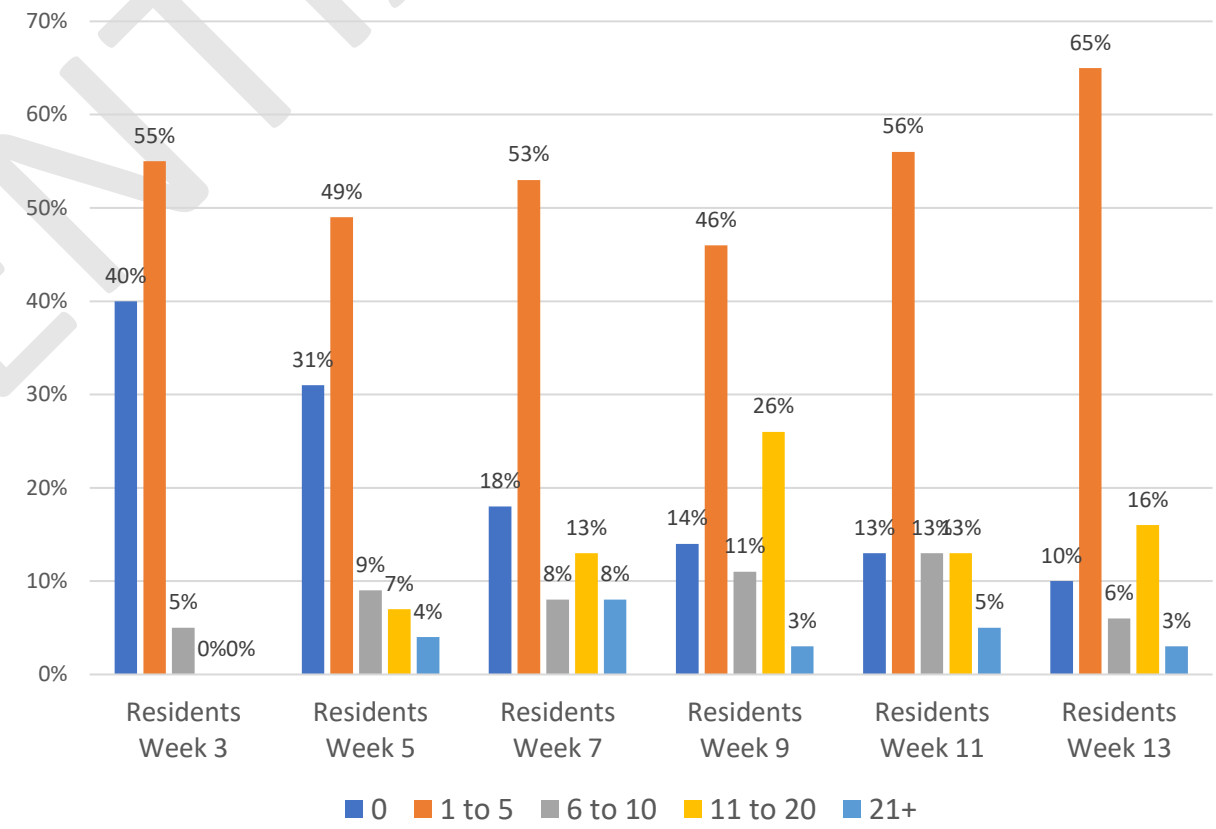
Week 11 Residents n = 32  
Week 12 Residents n = 31  
Week 13 Residents n = 31

How many of your communities have staff or residents that have been diagnosed with COVID-19 virus?



Note: Question was not asked weeks 1 & 2

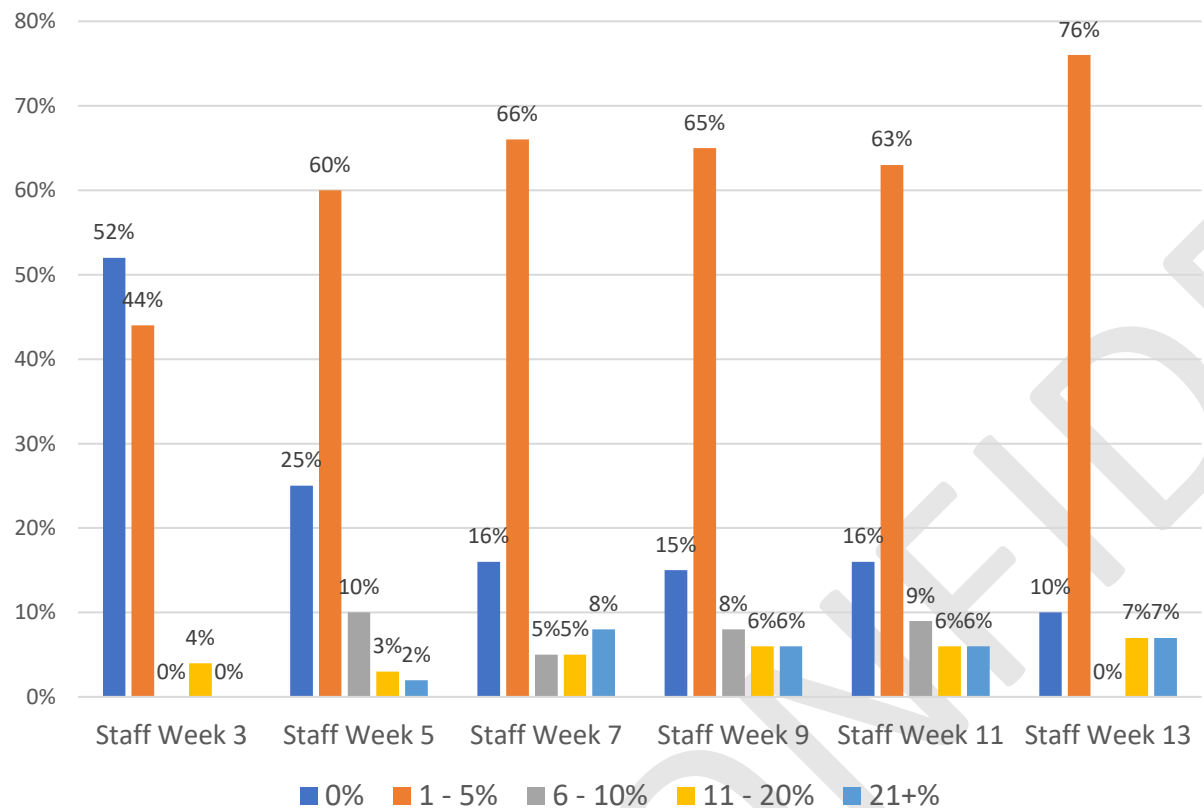
Week 3 Staff n = 55	Week 7 Staff n = 40	Week 11 Staff n = 33
Week 4 Staff n = 63	Week 8 Staff n = 42	Week 12 Staff n = 31
Week 5 Staff n = 55	Week 9 Staff n = 35	Week 13 Staff n = 31
Week 6 Staff n = 44	Week 10 Staff n = 29	



Note: Question was not asked weeks 1 & 2

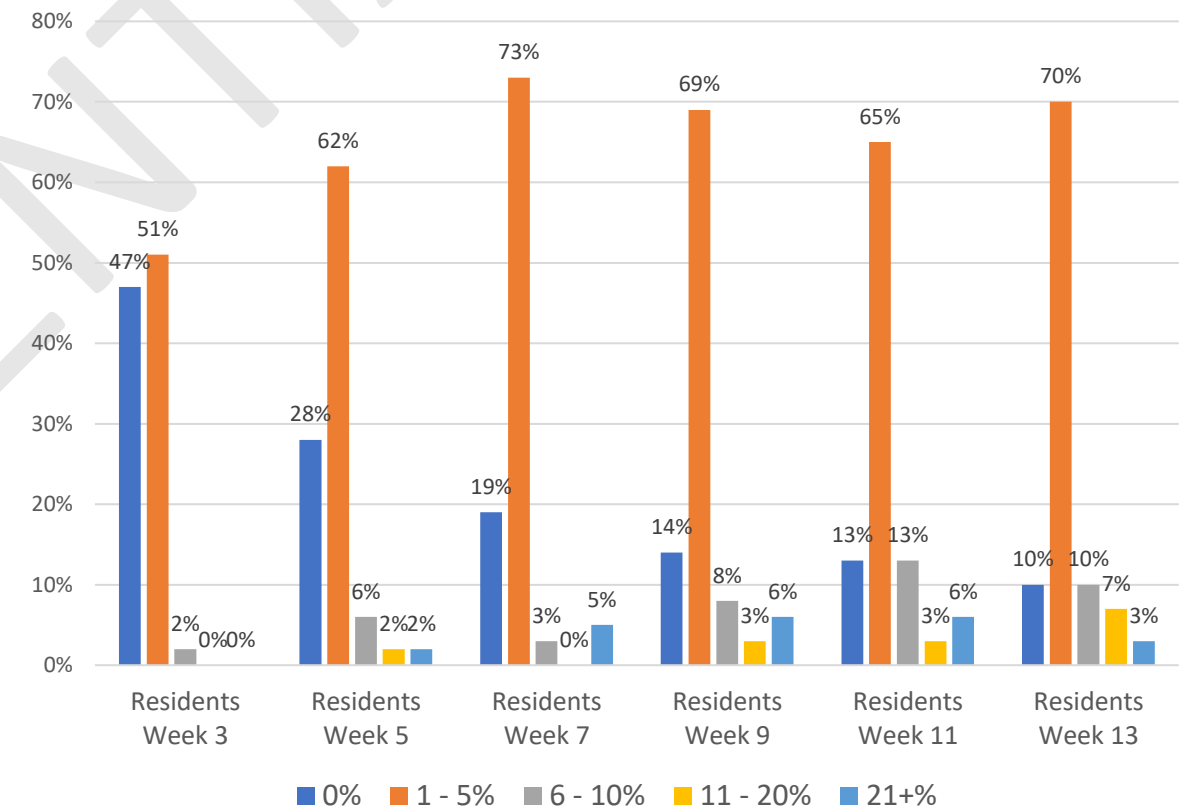
Week 3 Residents n = 58	Week 7 Residents n = 39	Week 11 Residents n = 32
Week 4 Residents n = 62	Week 8 Residents n = 42	Week 12 Residents n = 30
Week 5 Residents n = 55	Week 9 Residents n = 35	Week 13 Residents n = 31
Week 6 Residents n = 45	Week 10 Residents n = 28	

What percentage of your communities’ staff or residents have been diagnosed with COVID-19 virus?



Note: Question was not asked weeks 1 & 2

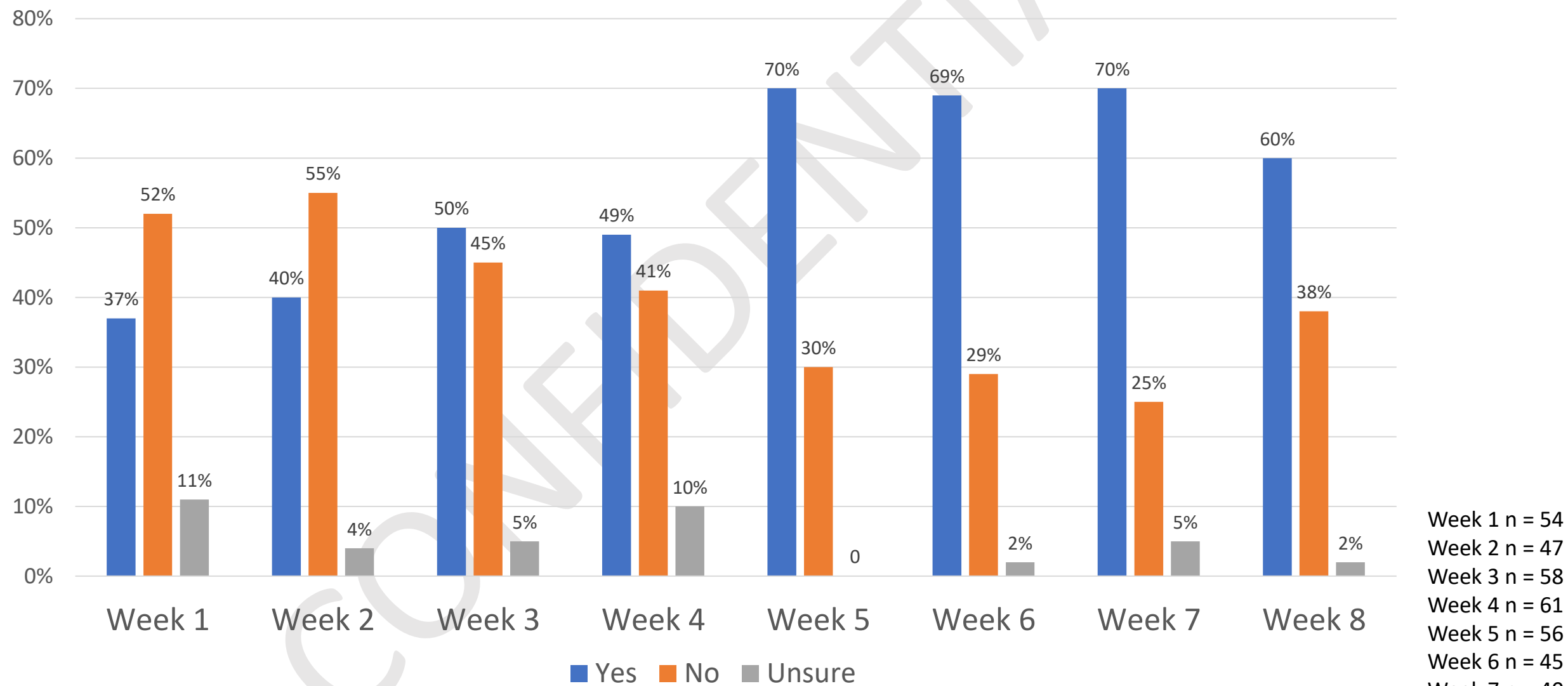
Week 3 Staff n = 52	Week 7 Staff n = 38	Week 11 Staff n = 32
Week 4 Staff n = 59	Week 8 Staff n = 40	Week 12 Staff n = 30
Week 5 Staff n = 52	Week 9 Staff n = 34	Week 13 Staff n = 30
Week 6 Staff n = 43	Week 10 Staff n = 27	



Note: Question was not asked weeks 1 & 2

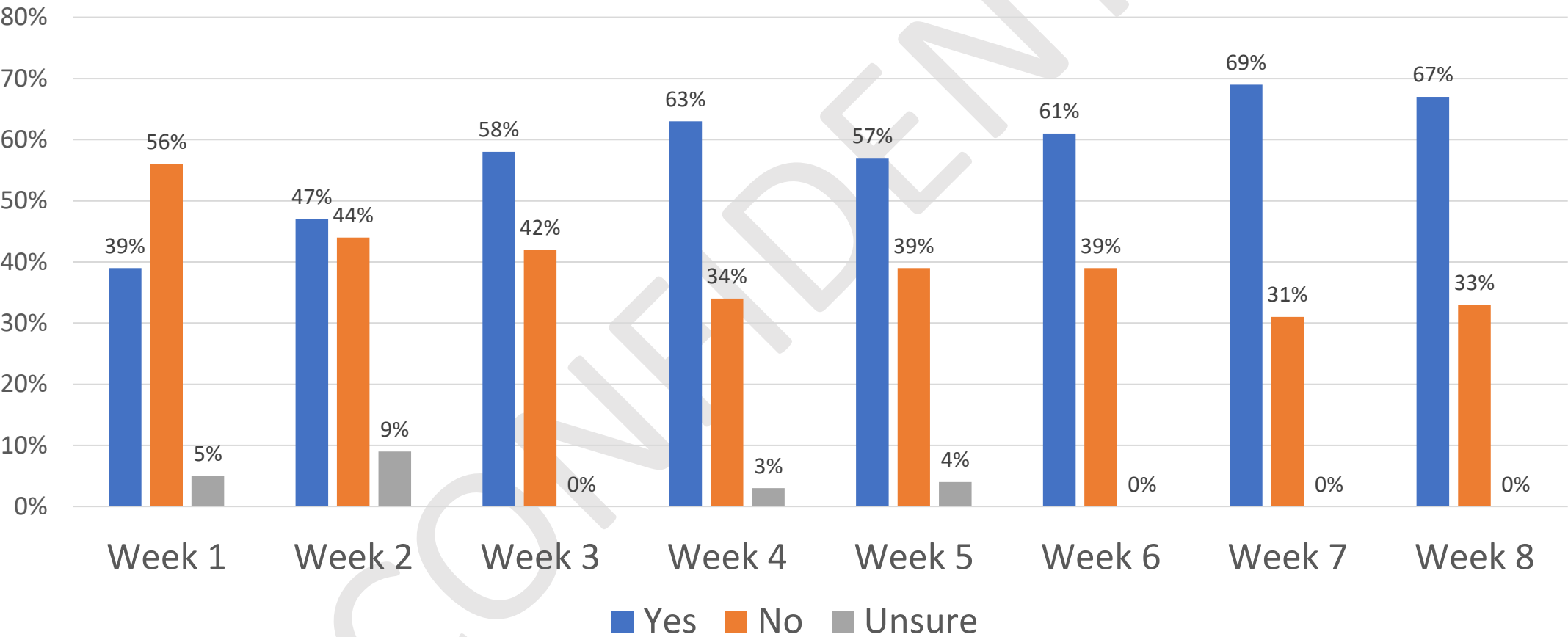
Week 3 Residents n = 55	Week 7 Residents n = 37	Week 11 Residents n = 31
Week 4 Residents n = 60	Week 8 Residents n = 40	Week 12 Residents n = 28
Week 5 Residents n = 53	Week 9 Residents n = 35	Week 13 Residents n = 30
Week 6 Residents n = 45	Week 10 Residents n = 27	

# Has COVID-19 affected your ability to staff your communities?



Note: Question not asked Weeks 9 - 12

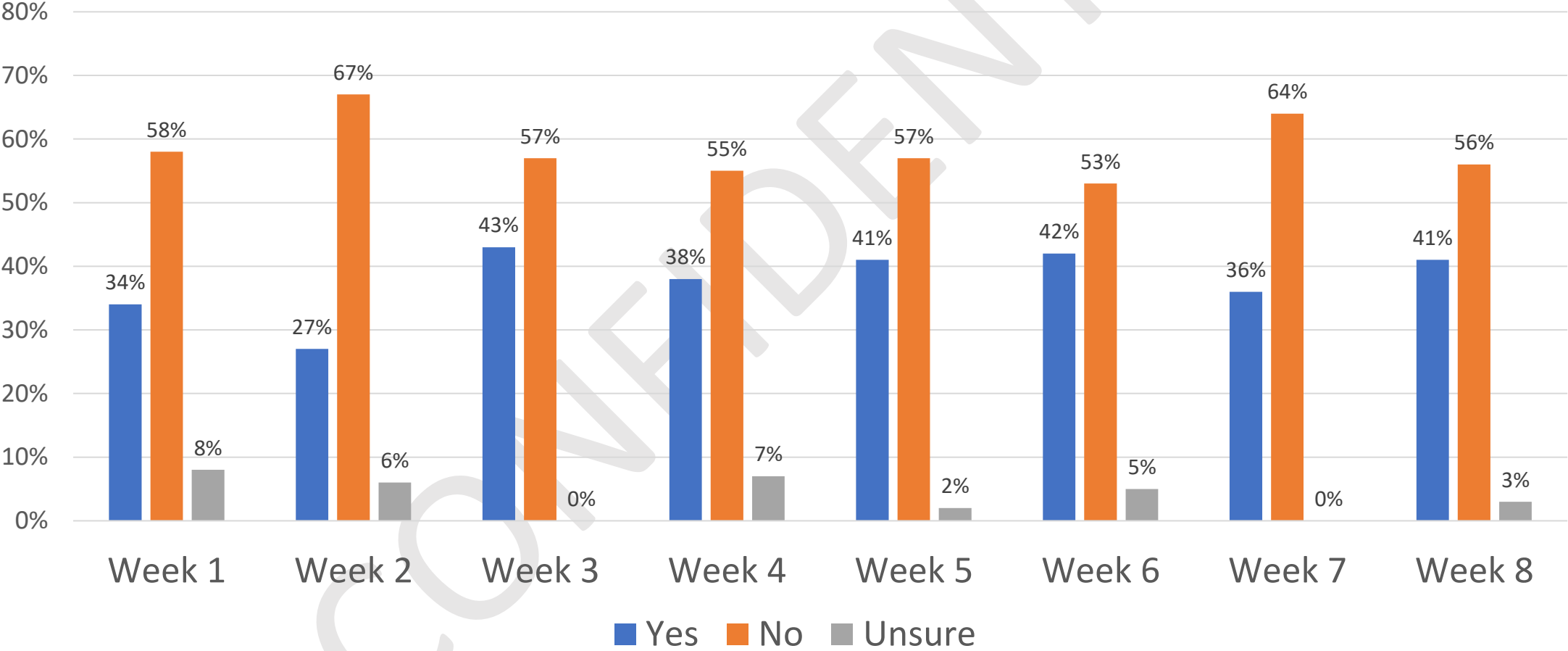
Have you taken any of the following steps with regards to your community staffing:  
Added sick time benefits?



Week 1 n = 54  
Week 2 n = 45  
Week 3 n = 53  
Week 4 n = 56  
Week 5 n = 49  
Week 6 n = 41  
Week 7 n = 35  
Week 8 n = 39

Note: Question not asked Week 9 - 12

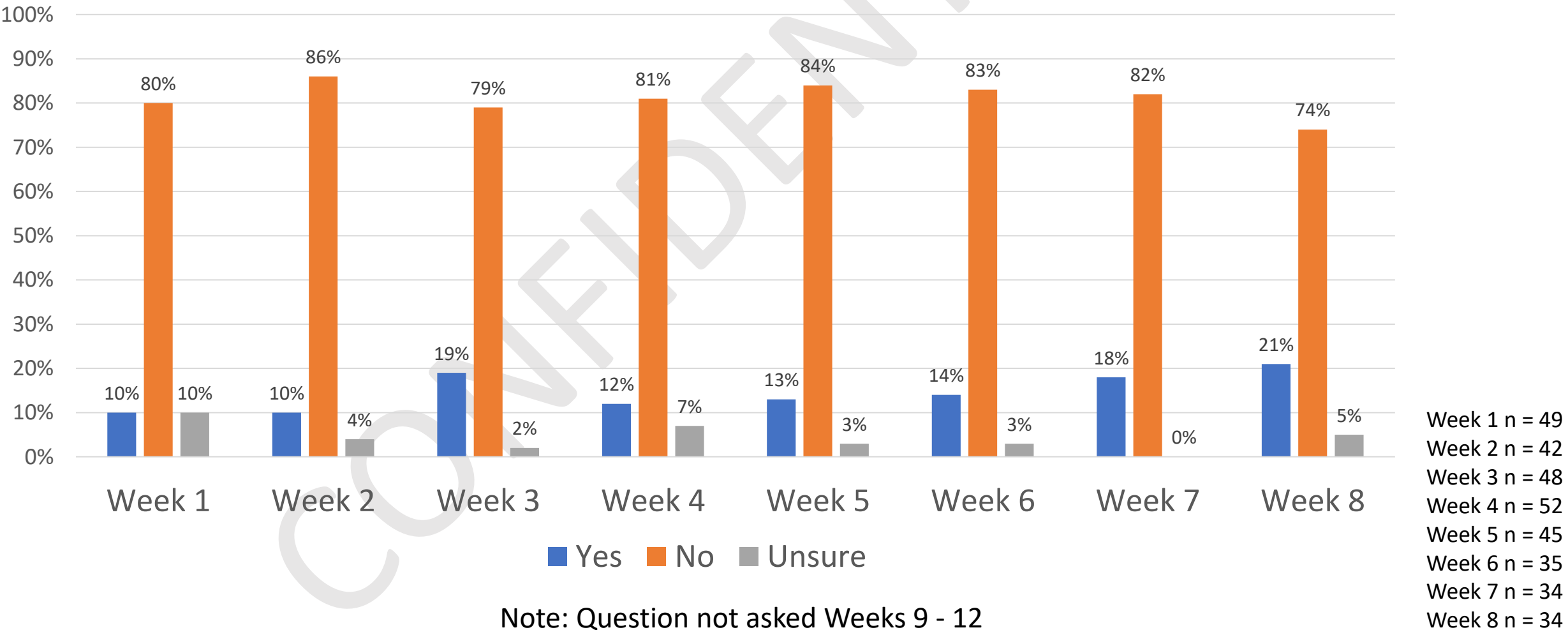
Have you taken any of the following steps with regards to your community staffing:  
Added personal time?



Week 1 n = 50  
Week 2 n = 45  
Week 3 n = 47  
Week 4 n = 53  
Week 5 n = 46  
Week 6 n = 38  
Week 7 n = 33  
Week 8 n = 39

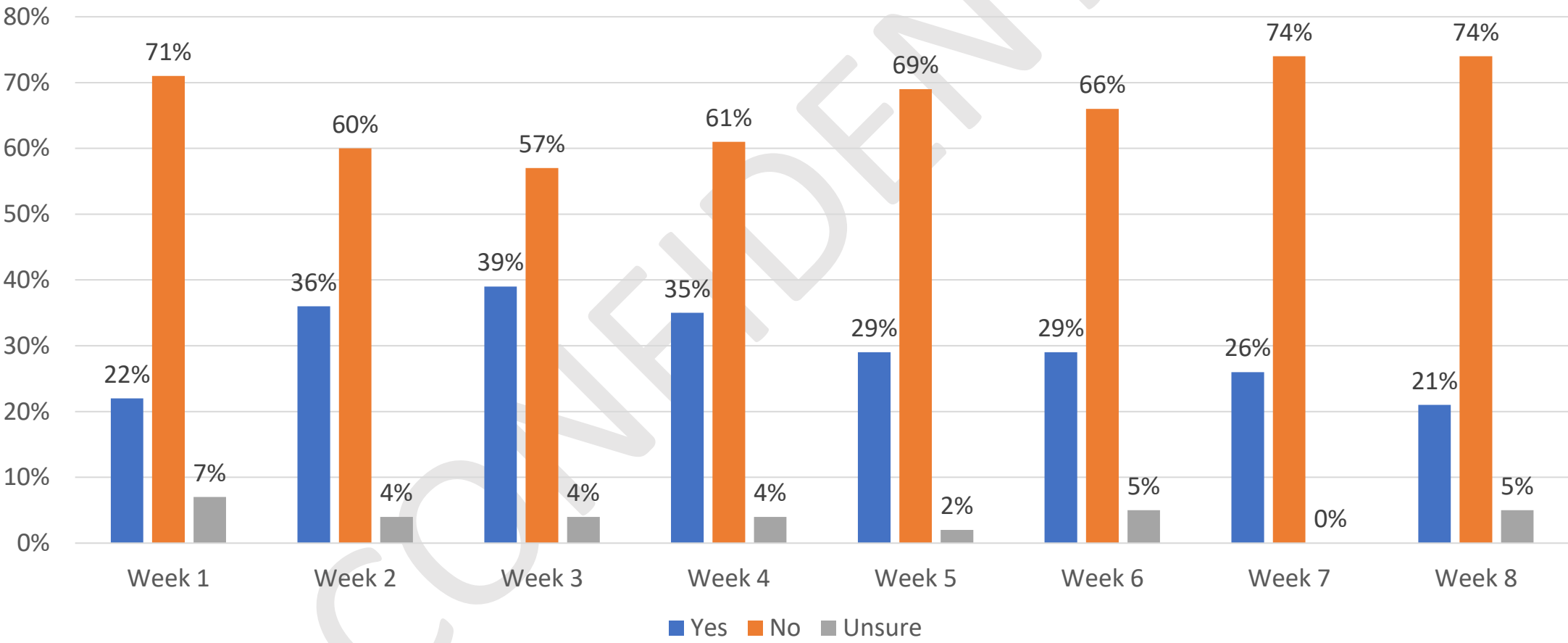
Note: Question not asked Weeks 9 - 12

Have you taken any of the following steps with regards to your community staffing:  
Added holiday pay?





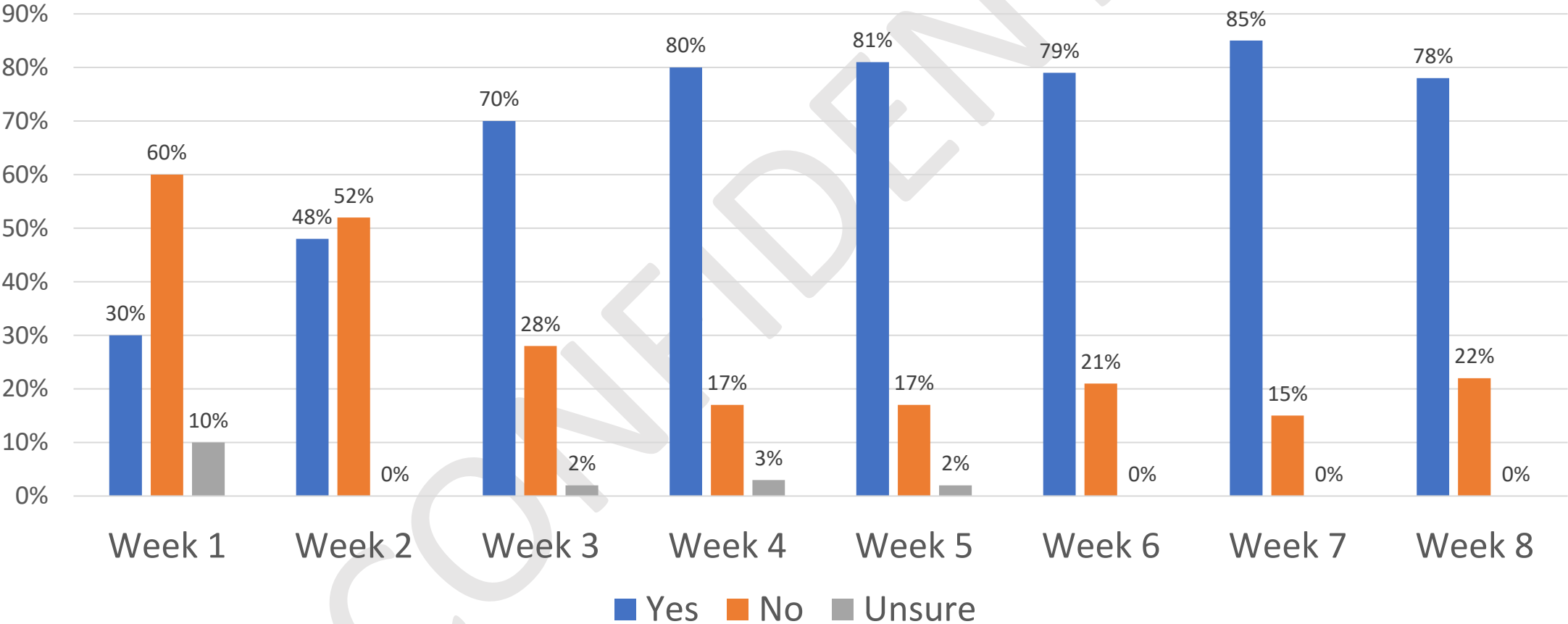
Have you taken any of the following steps with regards to your community staffing:  
Added childcare benefits?



Week 1 n = 49  
Week 2 n = 42  
Week 3 n = 49  
Week 4 n = 51  
Week 5 n = 45  
Week 6 n = 38  
Week 7 n = 34  
Week 8 n = 34

Note: Question not asked Weeks 9 - 12

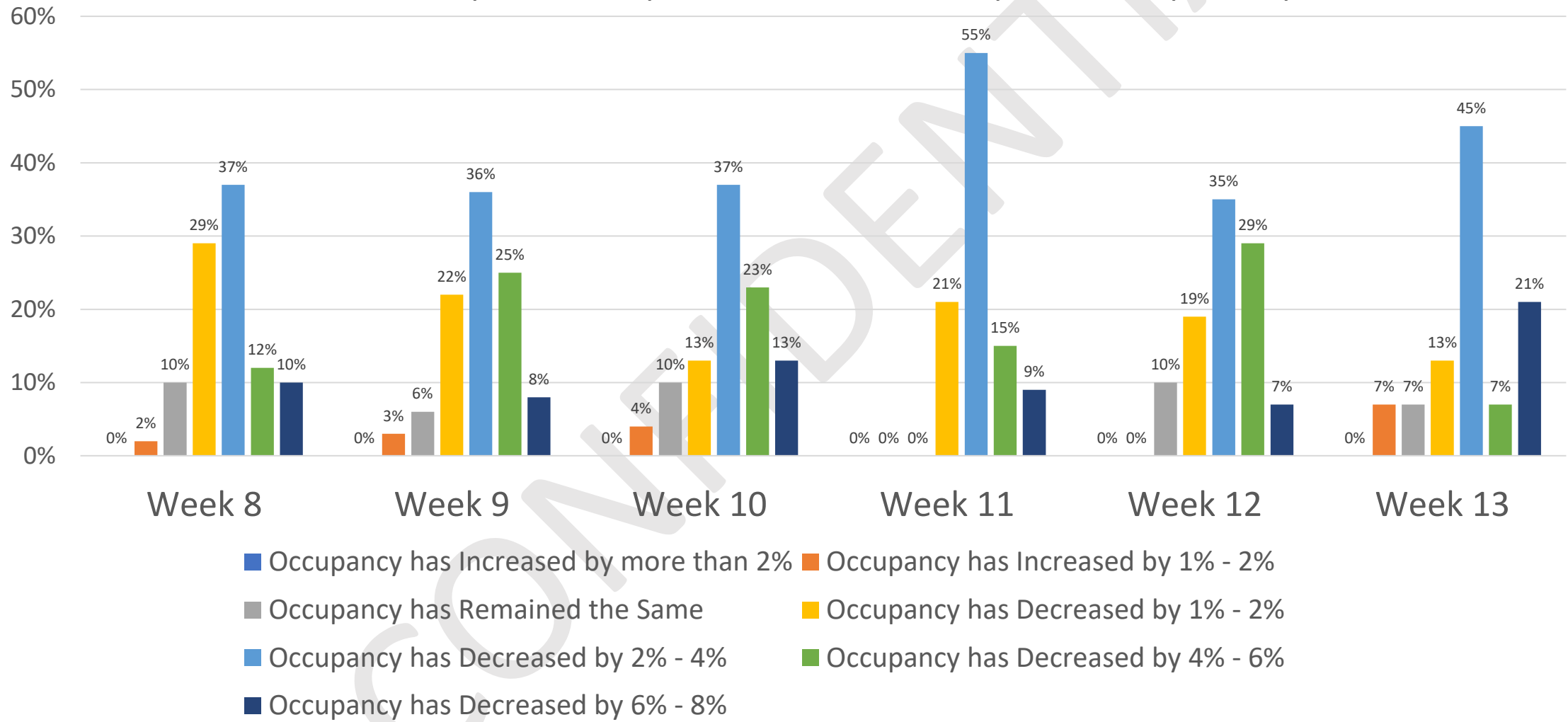
Have you taken any of the following steps with regards to your community staffing:  
Increased wages or other benefits?



Week 1 n = 50  
Week 2 n = 44  
Week 3 n = 53  
Week 4 n = 59  
Week 5 n = 54  
Week 6 n = 43  
Week 7 n = 39  
Week 8 n = 40

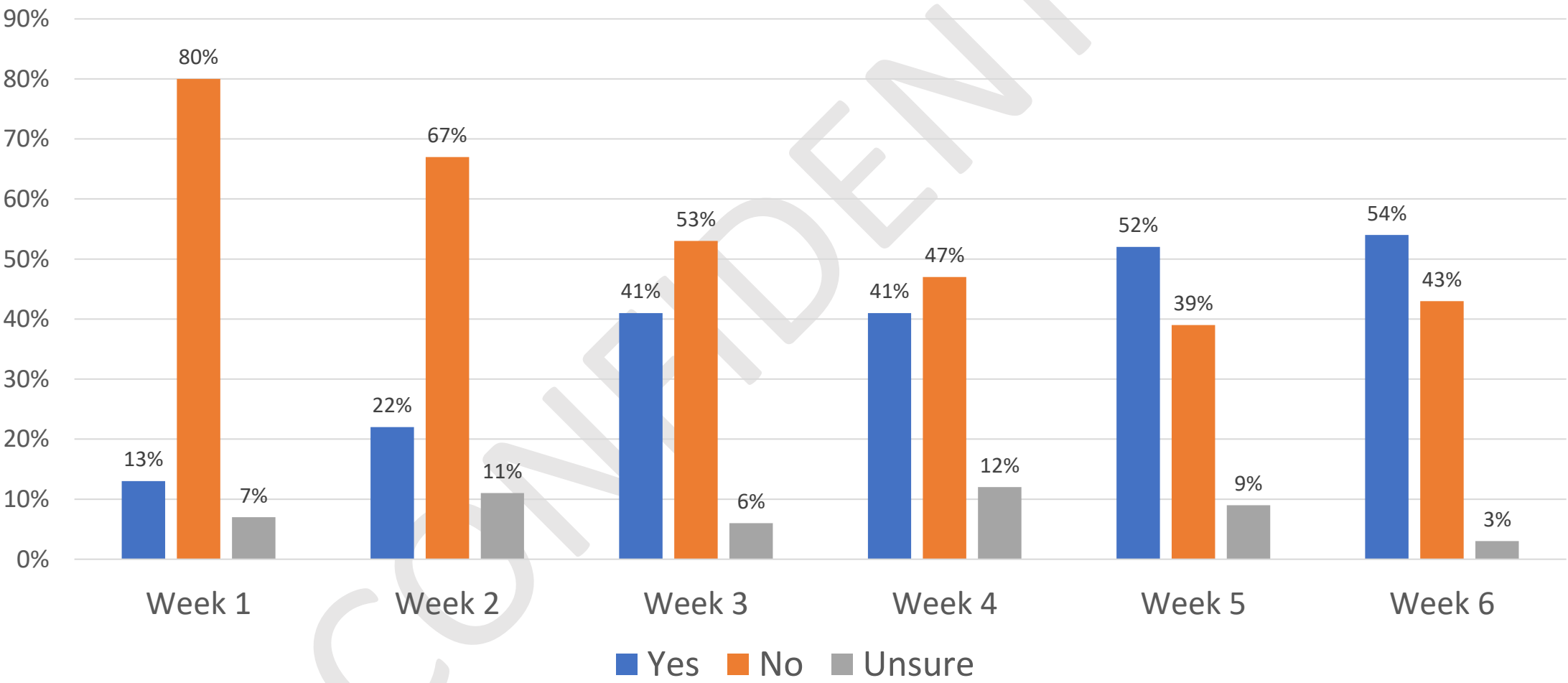
Note: Question not asked Weeks 9 - 12

Since the emergence of COVID-19 in the U.S., please note the impact to your community’s occupancy rates:



Week 1 n = 56  
Week 2 n = 47  
Week 3 n = 58  
Week 4 n = 65  
Week 5 n = 56  
Week 6 n = 46  
Week 7 n = 39  
Week 8 n = 41  
Week 9 n = 35  
Week 10 n = 29  
Week 11 n = 33  
Week 12 n = 31  
Week 13 n = 31

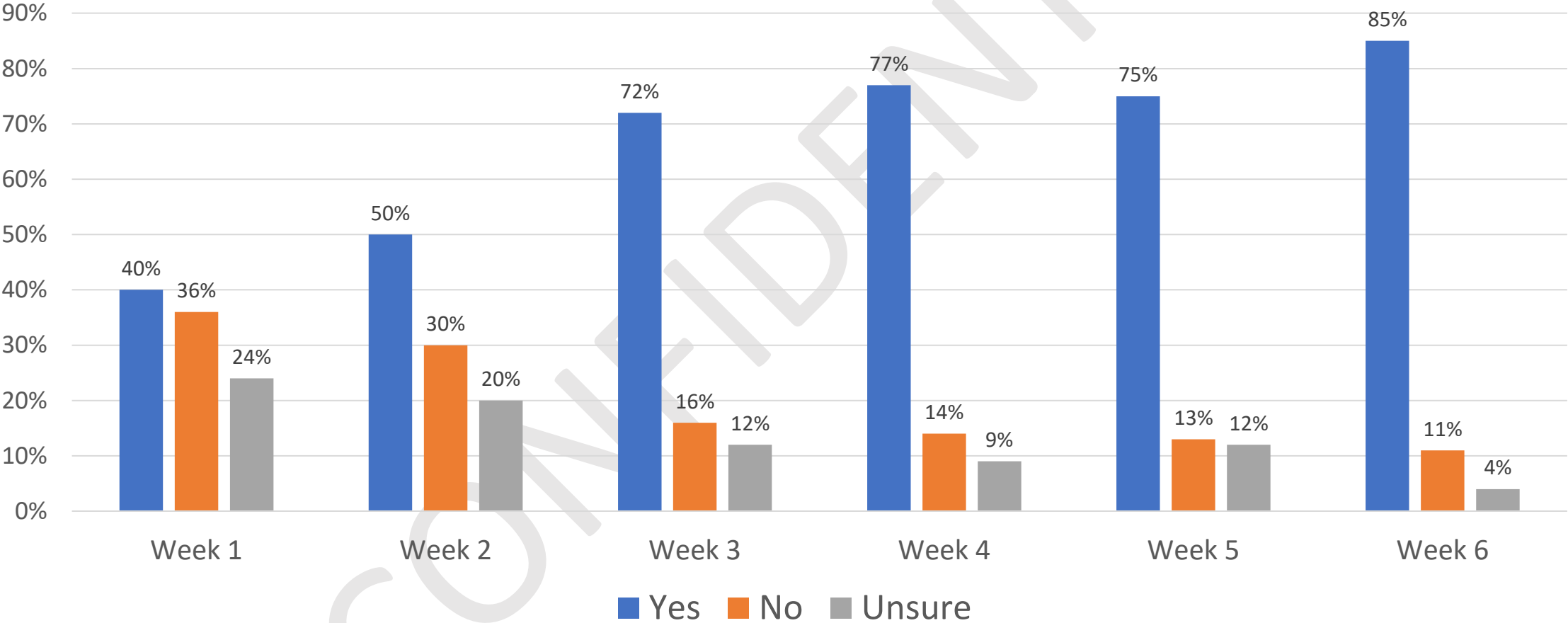
# Have you had any residents move out due to concerns related to COVID-19?



Week 1 n = 55  
Week 2 n = 49  
Week 3 n = 58  
Week 4 n = 64  
Week 5 n = 56  
Week 6 n = 46

Note: Question was changed for weeks 7 – 12

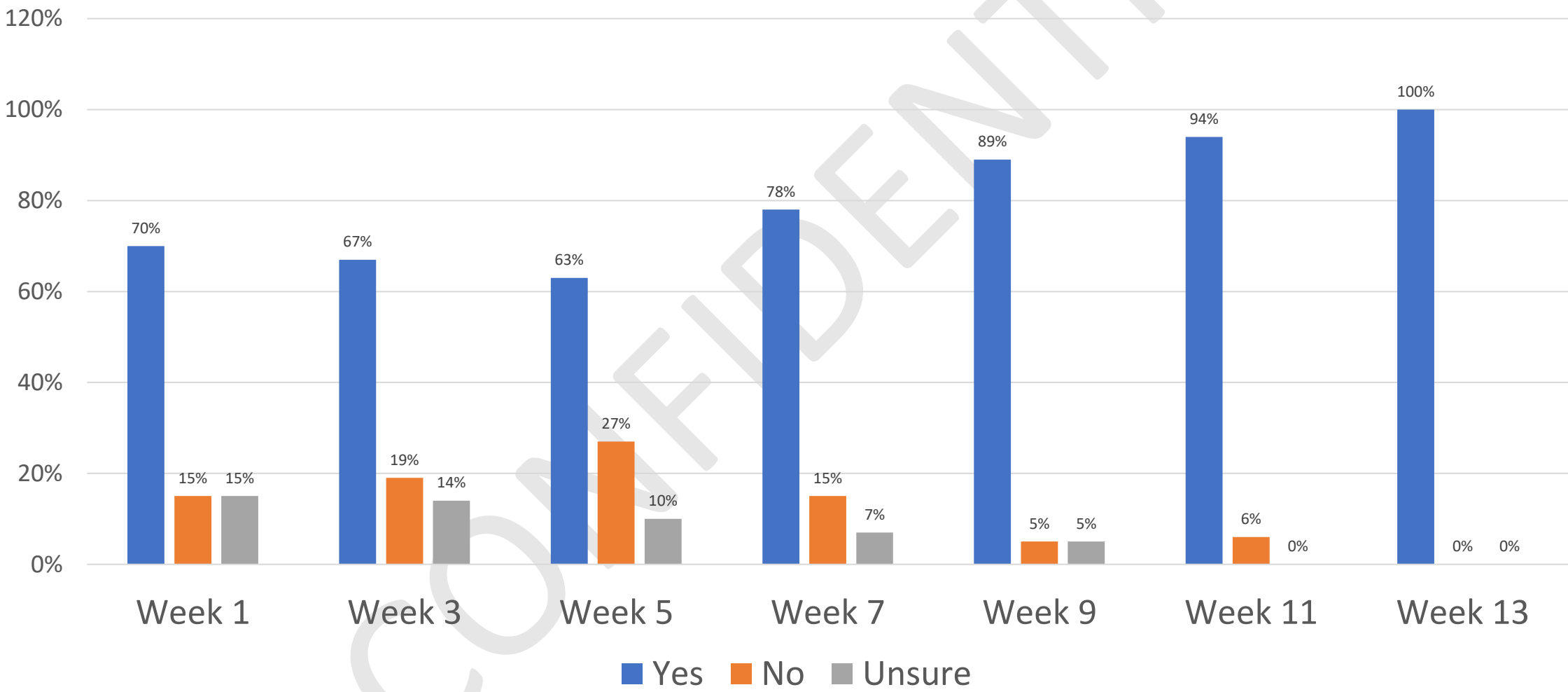
# Have you had any prospects cancel plans to move-in due to COVID-19 fears?



Note: Question was changed for weeks 7 - 12

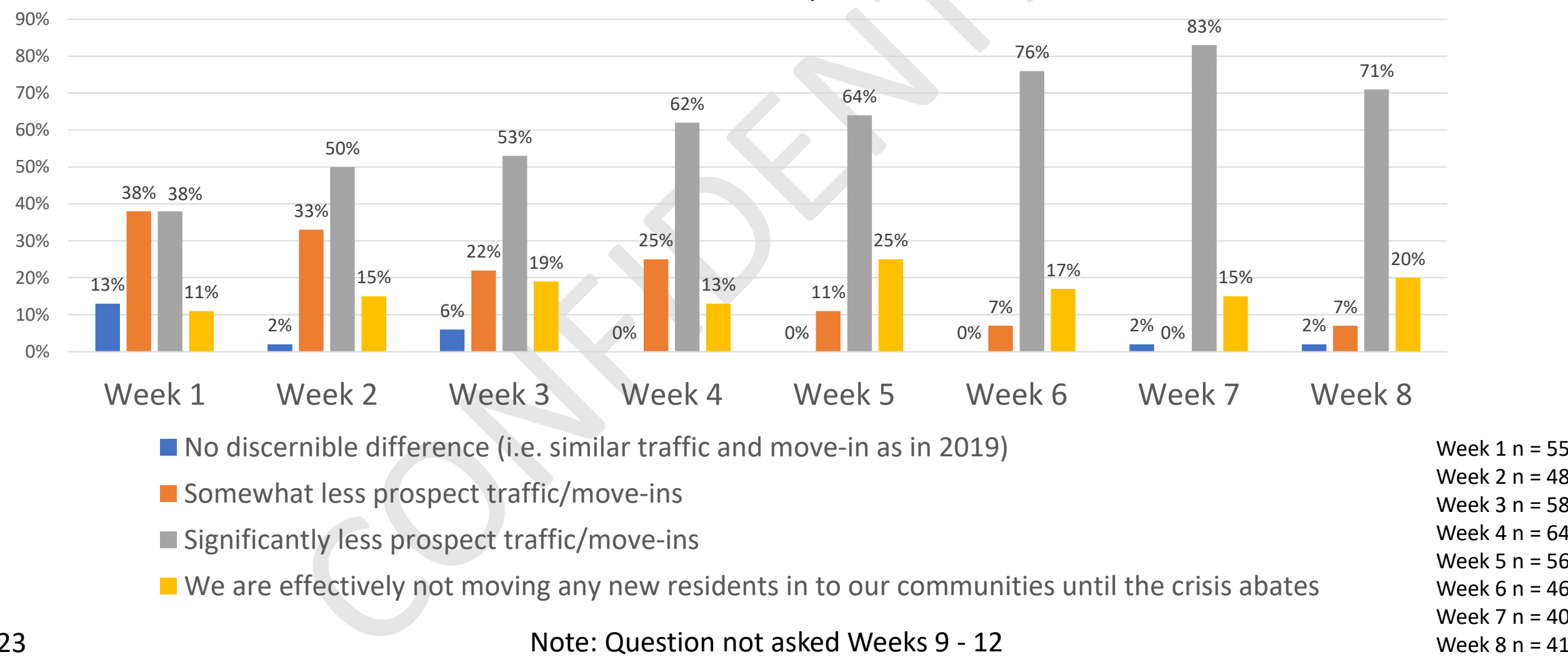
Week 1 n = 55  
Week 2 n = 46  
Week 3 n = 58  
Week 4 n = 64  
Week 5 n = 56  
Week 6 n = 46

Do you expect to move-in new residents before  
the end of this month?

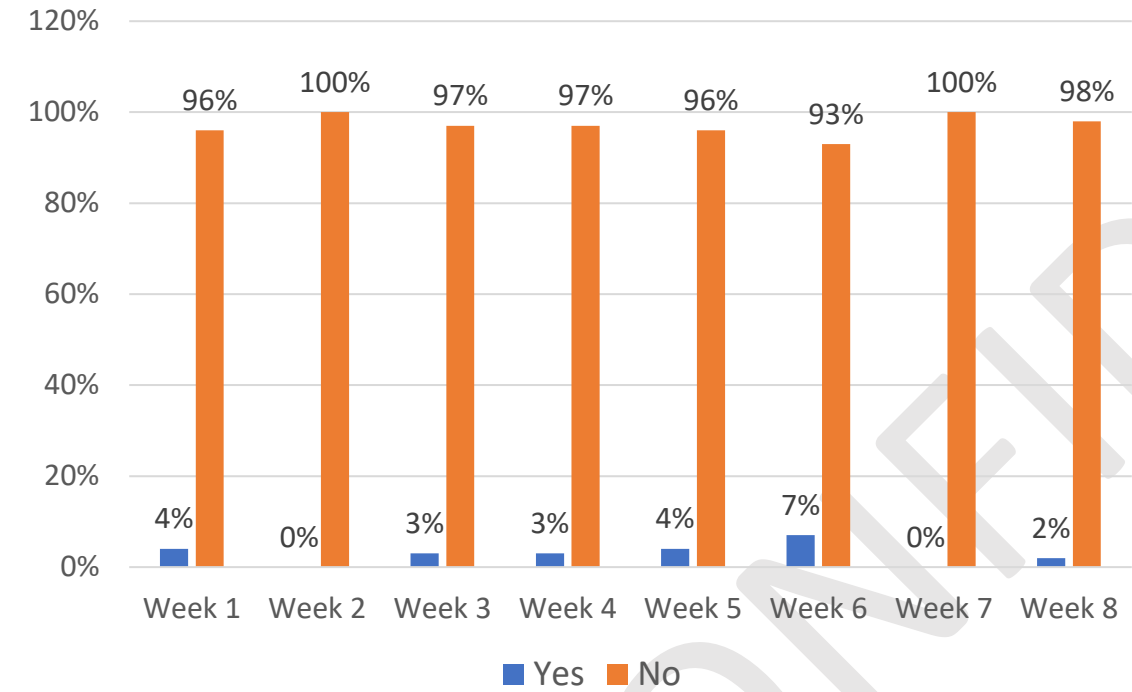


Week 1 n = 54  
Week 2 n = 47  
Week 3 n = 58  
Week 4 n = 64  
Week 5 n = 56  
Week 6 n = 46  
Week 7 n = 40  
Week 8 n = 42  
Week 9 n = 35  
Week 10 n = 29  
Week 11 n = 33  
Week 12 n = 31  
Week 13 n = 31

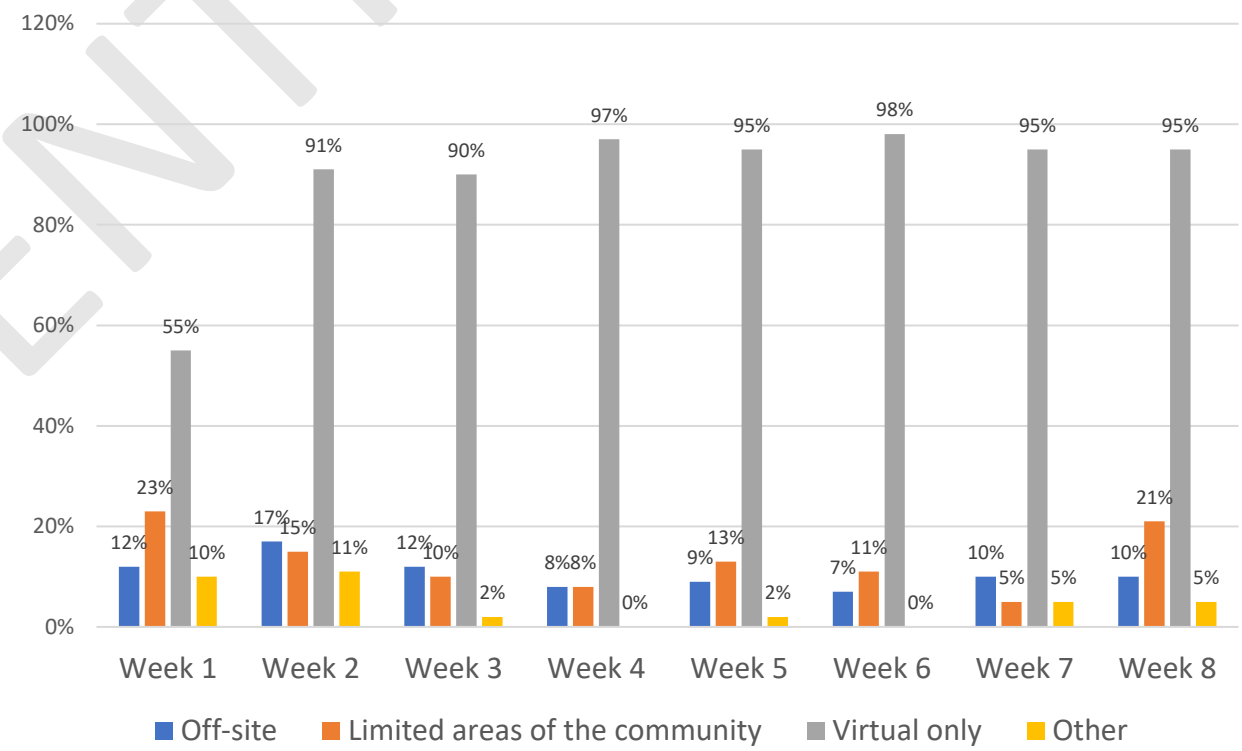
Since the emergence of COVID-19 in the U.S. markets that you operate, please select the answer that best characterizes prospect traffic at your communities:



Are you conducting tours as usual  
(with or without pre-screening)?



If no, are you conducting tours:



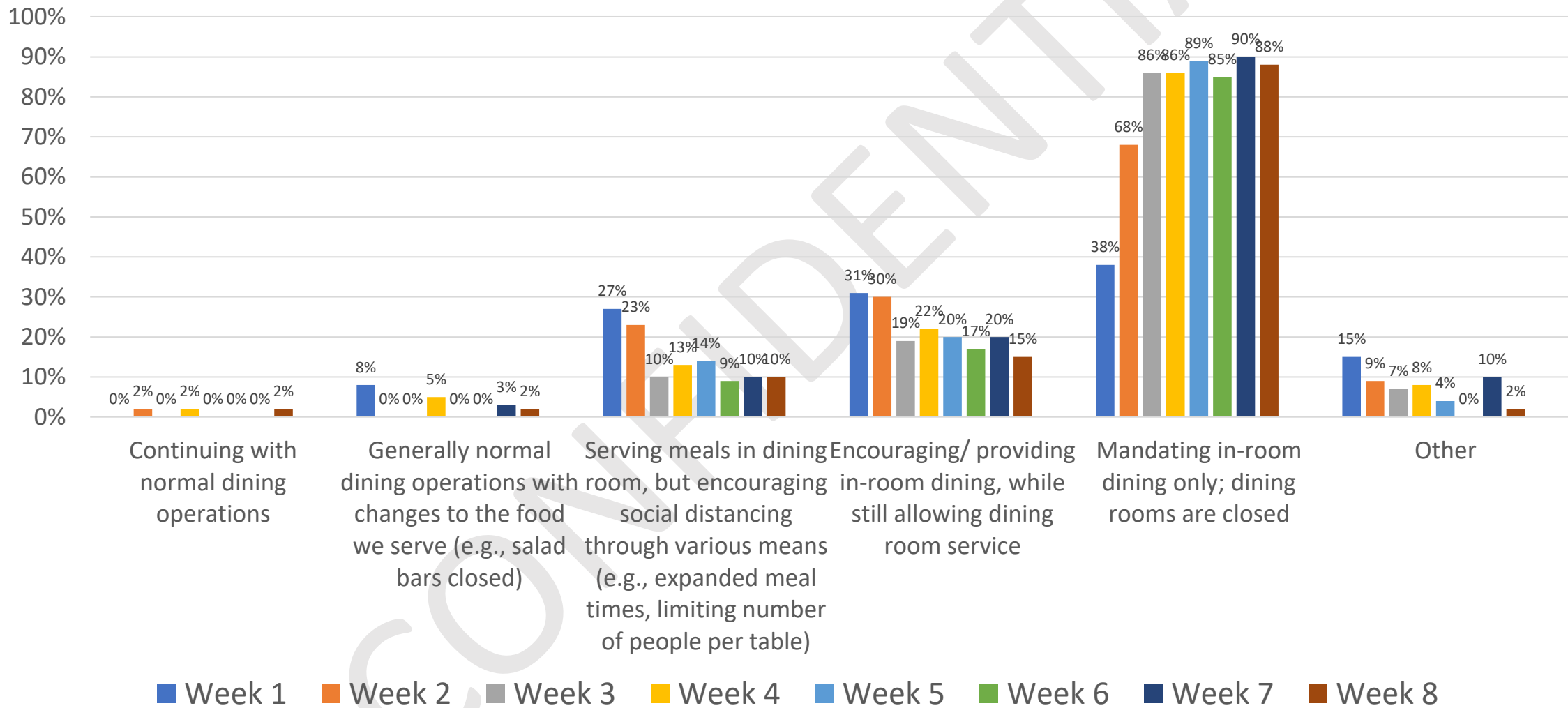
Note: Questions not asked Weeks 9 - 12

Week 1 n = 54  
Week 2 n = 48  
Week 3 n = 58  
Week 4 n = 64  
Week 5 n = 56  
Week 6 n = 46  
Week 7 n = 40  
Week 8 n = 41

Week 1 n = 60  
Week 2 n = 46  
Week 3 n = 58  
Week 4 n = 63  
Week 5 n = 56  
Week 6 n = 44  
Week 7 n = 40  
Week 8 n = 39

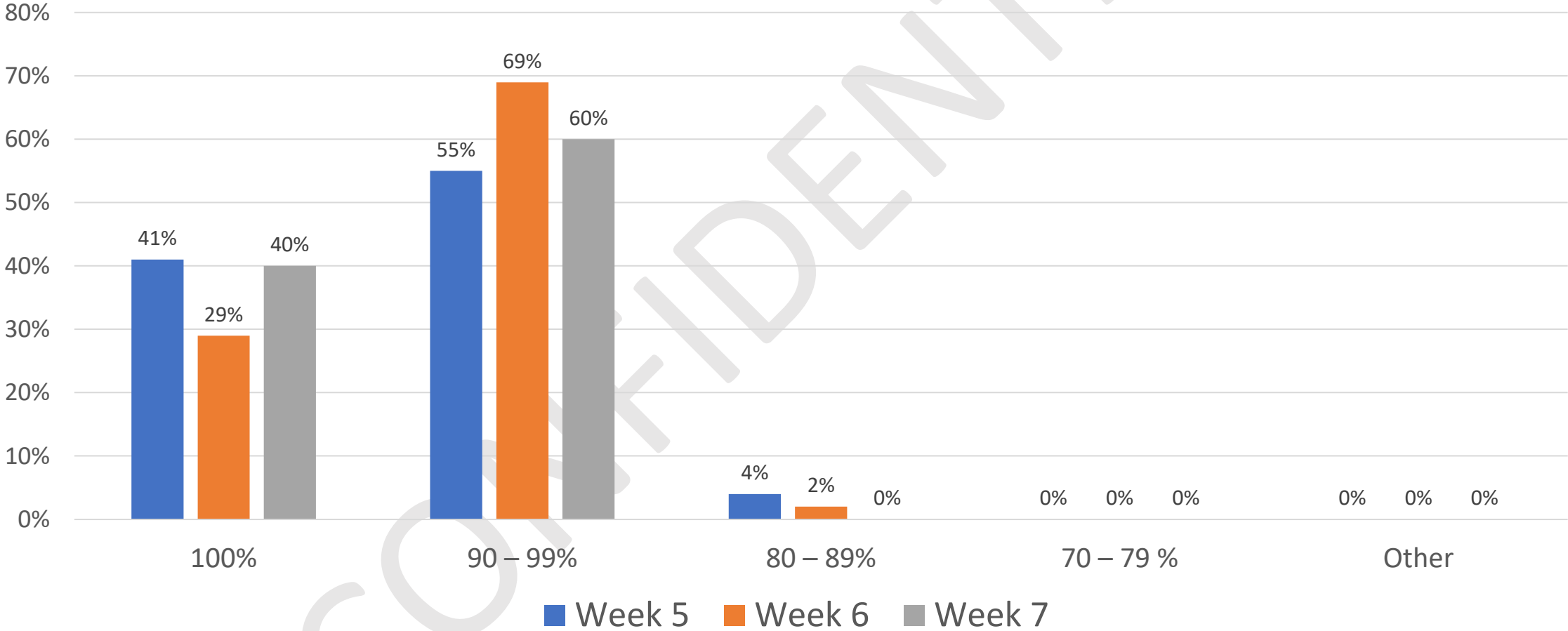


What, if any, changes have you made to your dining operations  
(for your communities without a known case of COVID-19)?



Note: Question not asked Weeks 9 - 12

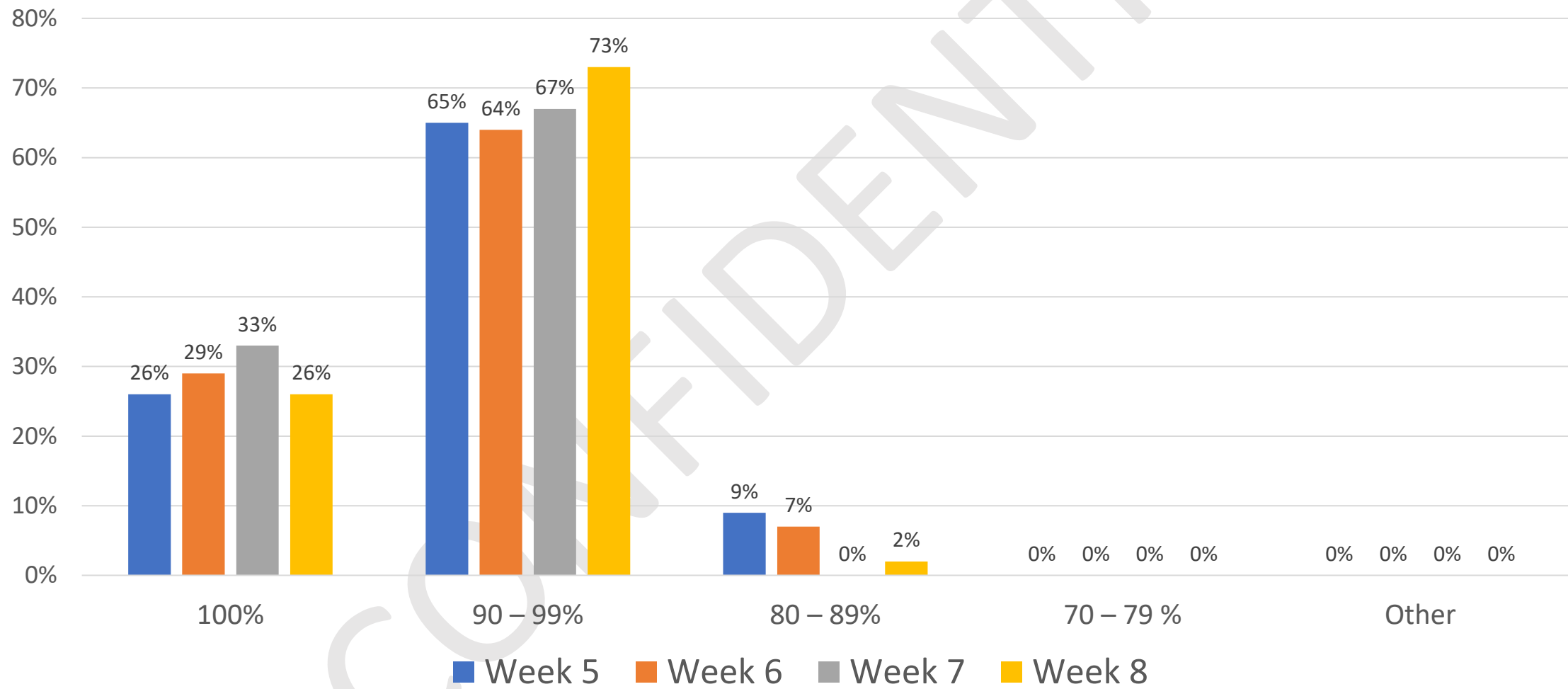
Since the emergence of COVID-19 what was your percentage of rent collected in February?



Note: Question was only asked weeks 5 - 7

Week 5 n = 55  
Week 6 n = 45  
Week 7 n = 40

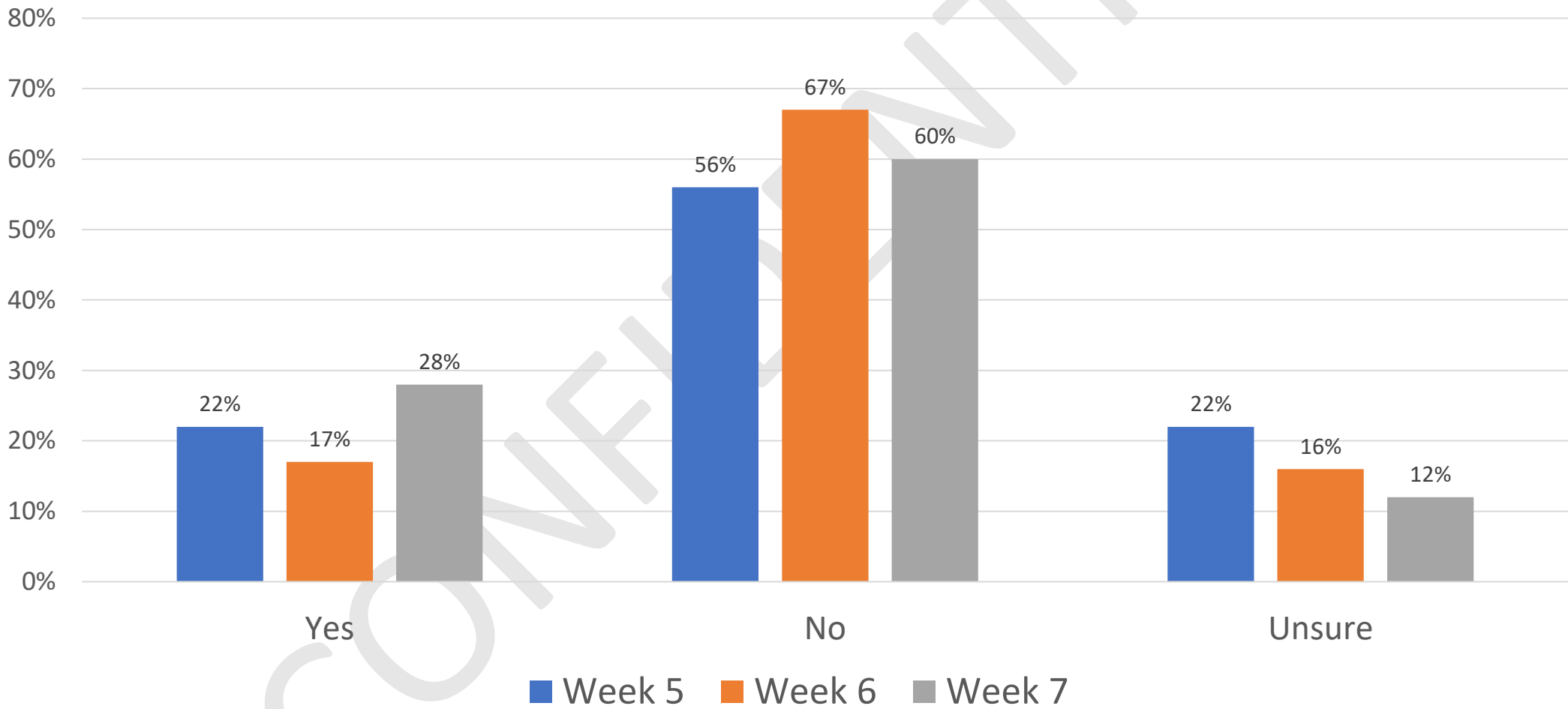
Since the emergence of COVID-19 what was your percentage of rent collected in March?



Note: Question was only asked weeks 5 - 8

Week 5 n = 54  
Week 6 n = 45  
Week 7 n = 40  
Week 8 n = 42

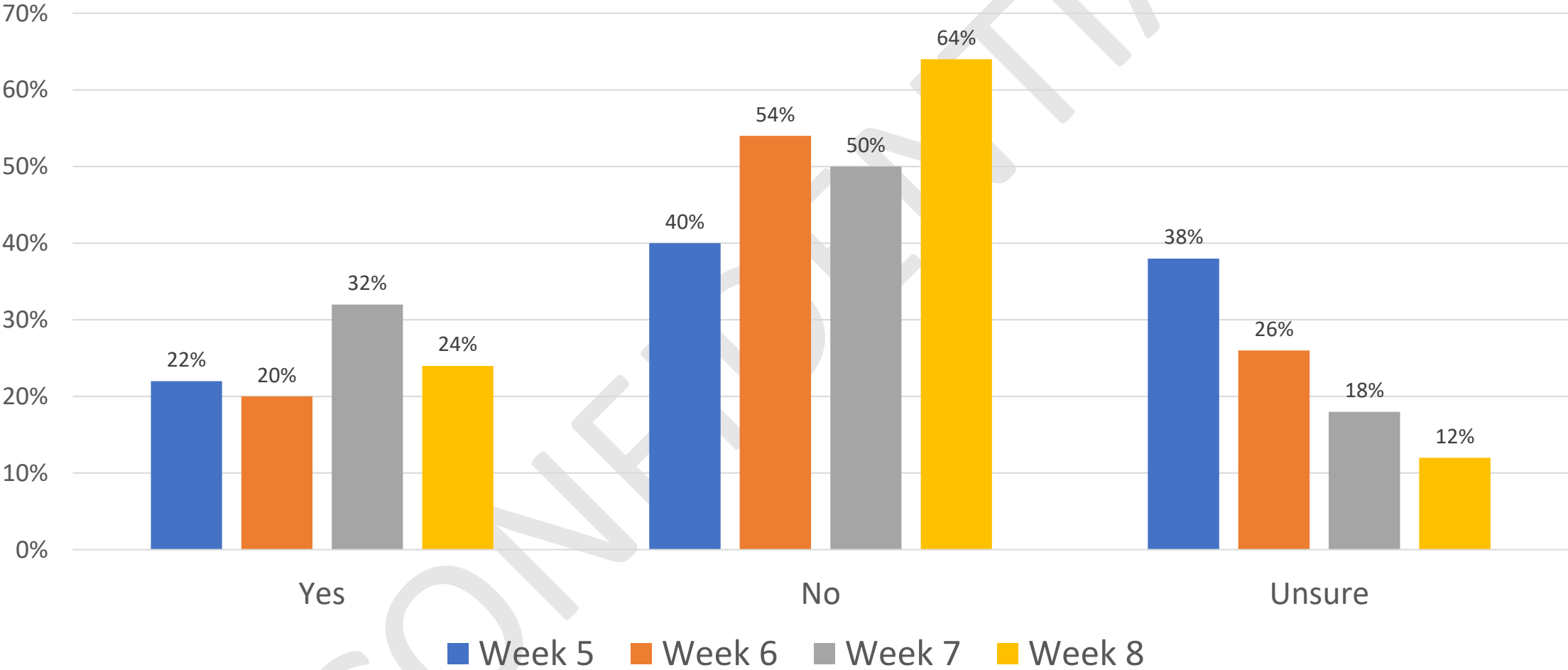
# Do you anticipate rent delinquency in April?



Week 5 n = 55  
Week 6 n = 46  
Week 7 n = 40

Note: Question was only asked weeks 5 - 7

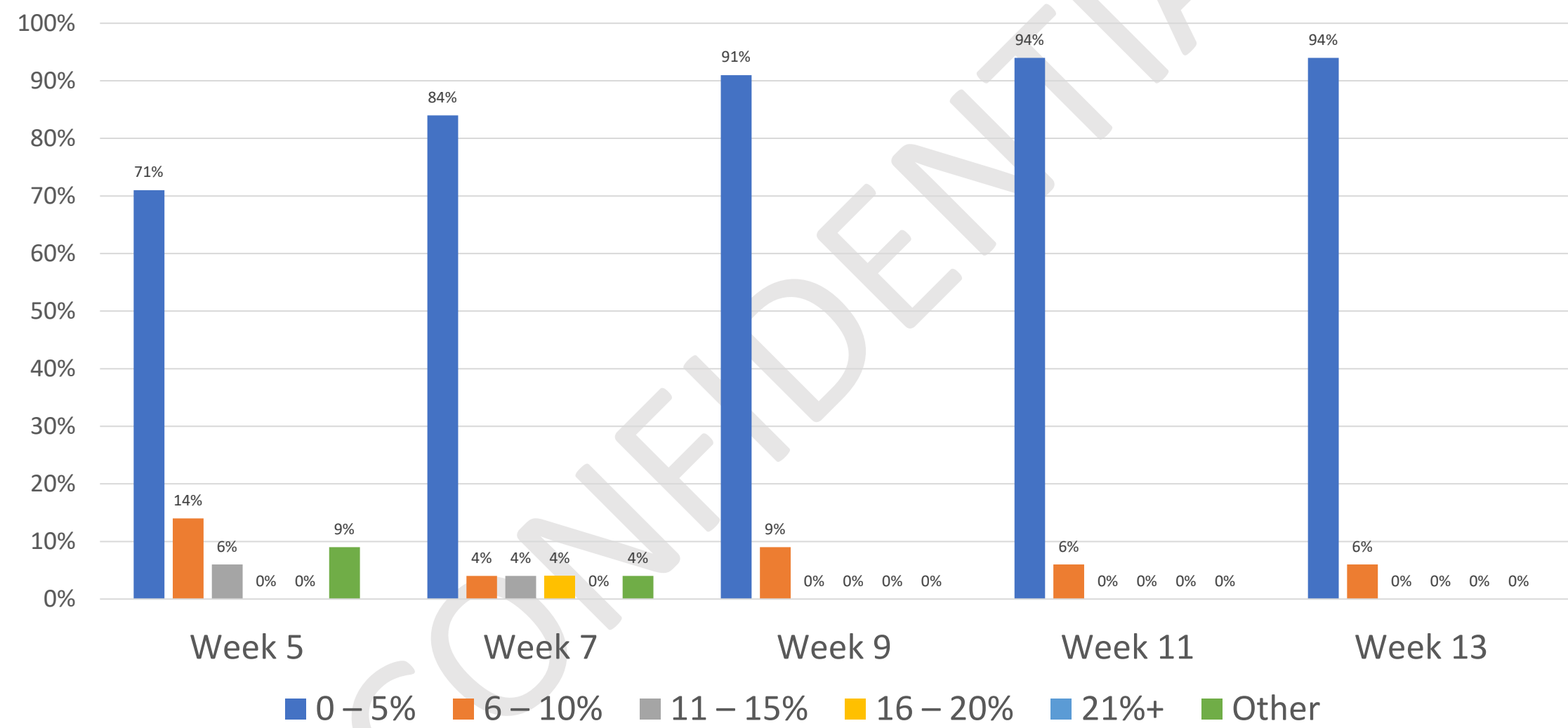
# Do you anticipate rent delinquency in May?



Note: Question was only asked Weeks 5 - 8

Week 5 n = 55  
Week 6 n = 46  
Week 7 n = 40  
Week 8 n = 42

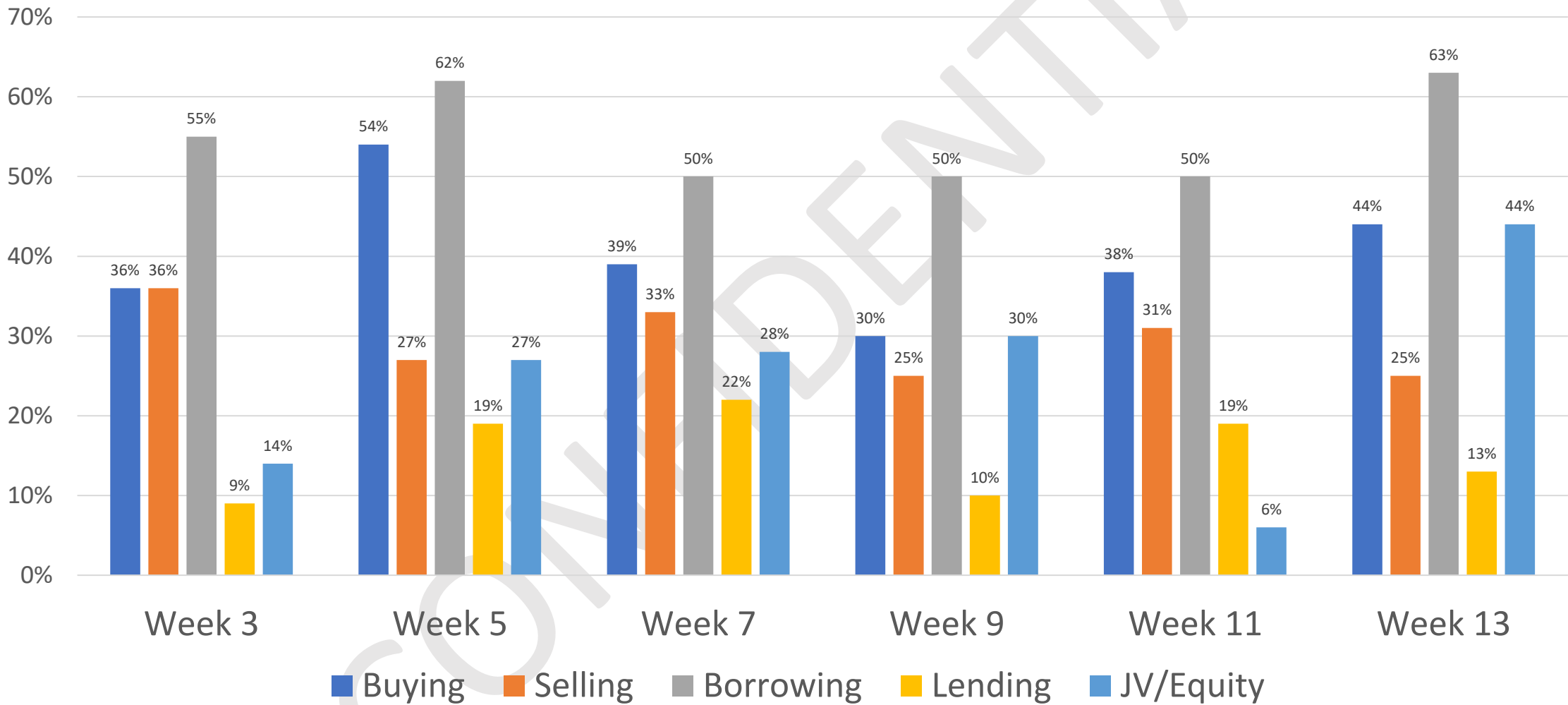
If you anticipate rent delinquency what percentage?



Note: Question not asked weeks 1 - 4

Week 5 n = 35  
Week 6 n = 20  
Week 7 n = 24  
Week 8 n = 25  
Week 9 n = 22  
Week 10 n = 13  
Week 11 n = 18  
Week 12 n = 20  
Week 13 n = 16

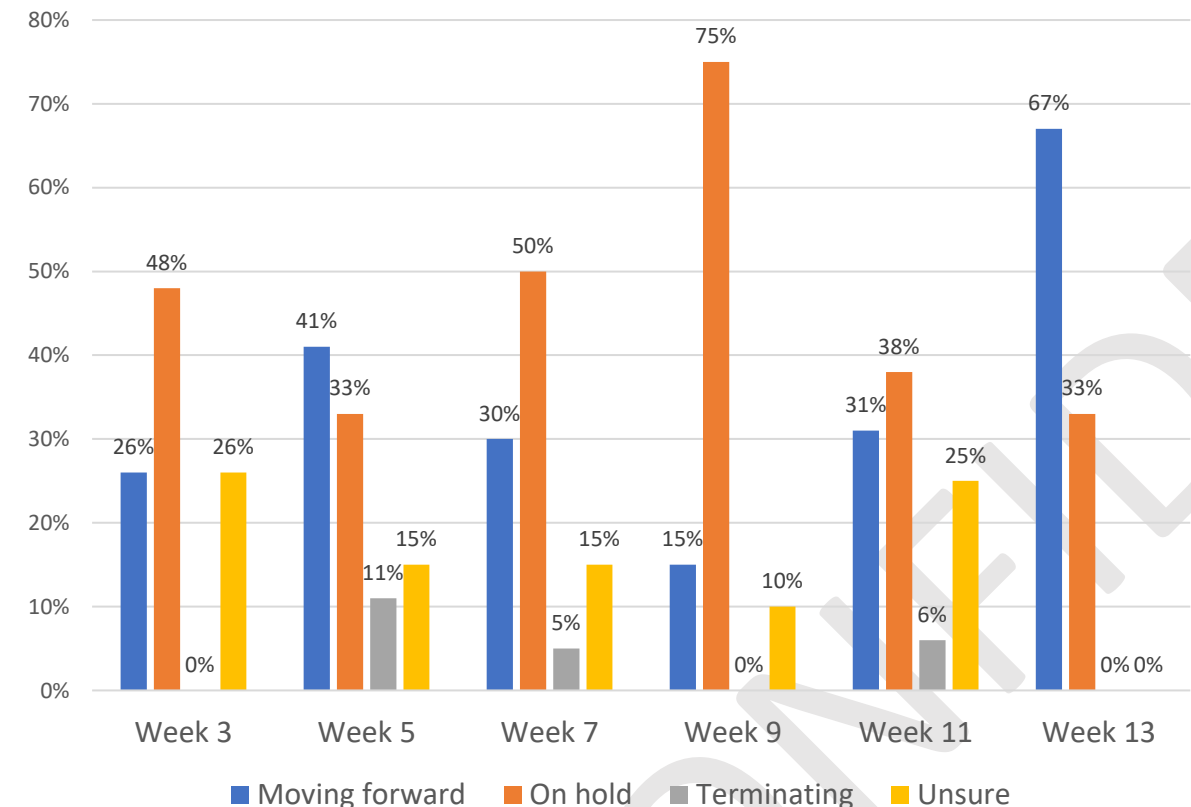
# Are you involved in a current capital transaction?



Note: Question was not asked week 1

Week 2 n = 31  
Week 3 n = 22  
Week 4 n = 36  
Week 5 n = 26  
Week 6 n = 20  
Week 7 n = 18  
Week 8 n = 19  
Week 9 n = 20  
Week 10 n = 18  
Week 11 n = 16  
Week 12 n = 11  
Week 13 n = 16

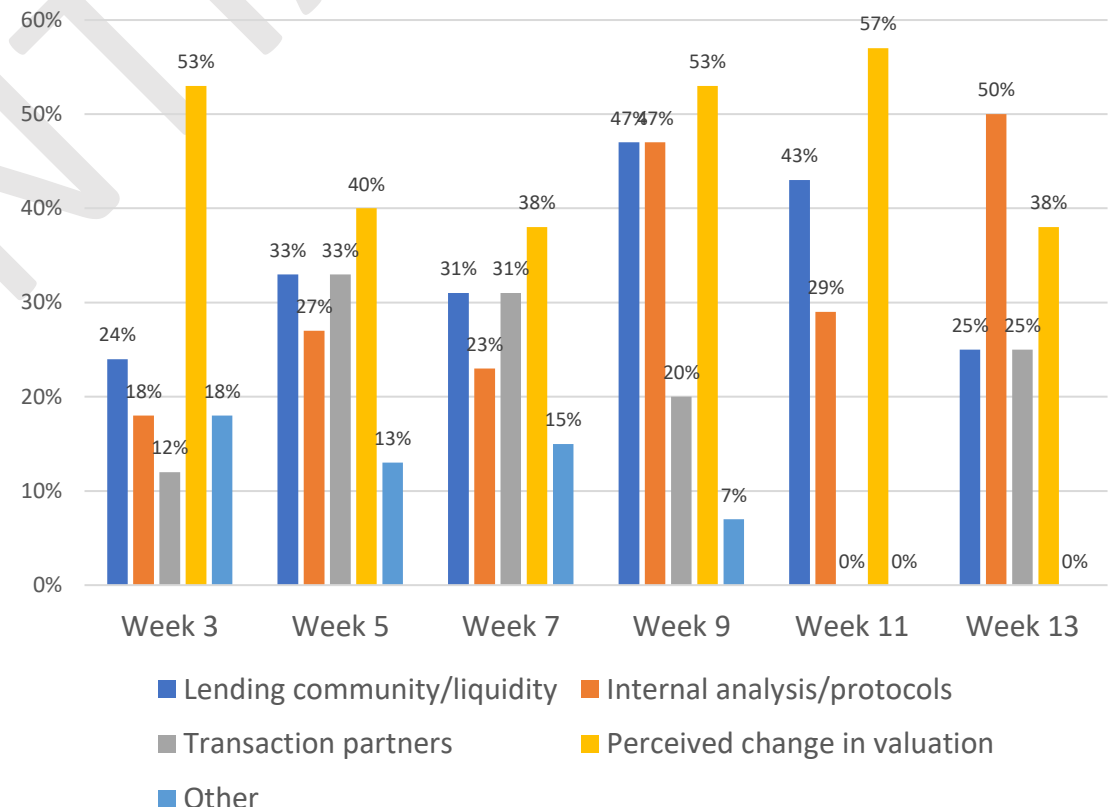
# Is your capital transaction?



Note: Question was not asked week 1

Week 2 n = 31	Week 6 n = 21	Week 10 n = 18
Week 3 n = 23	Week 7 n = 20	Week 11 n = 16
Week 4 n = 37	Week 8 n = 20	Week 12 n = 10
Week 5 n = 27	Week 9 n = 20	Week 13 n = 15

# If you answered on hold or terminating, do you attribute this to:

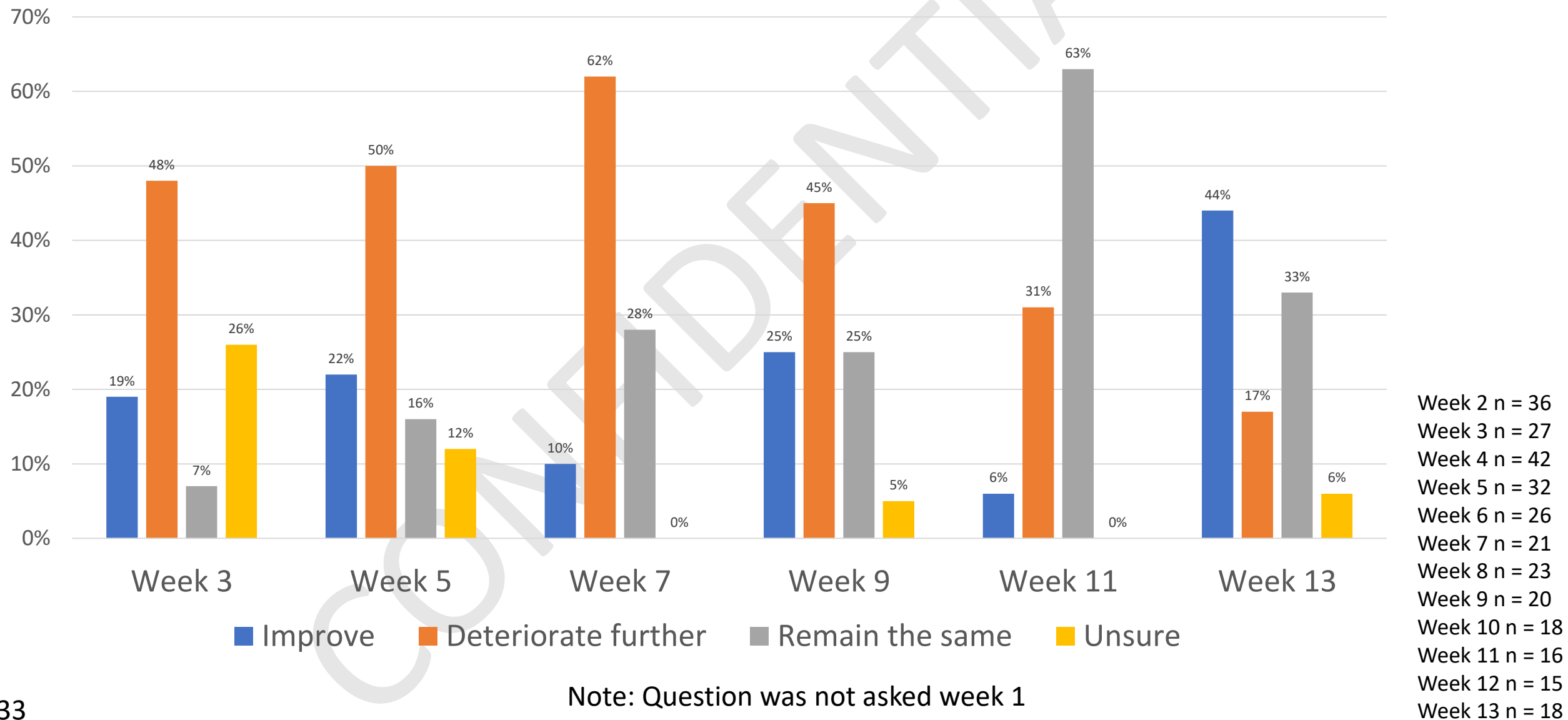


Note: Question was not asked week 1

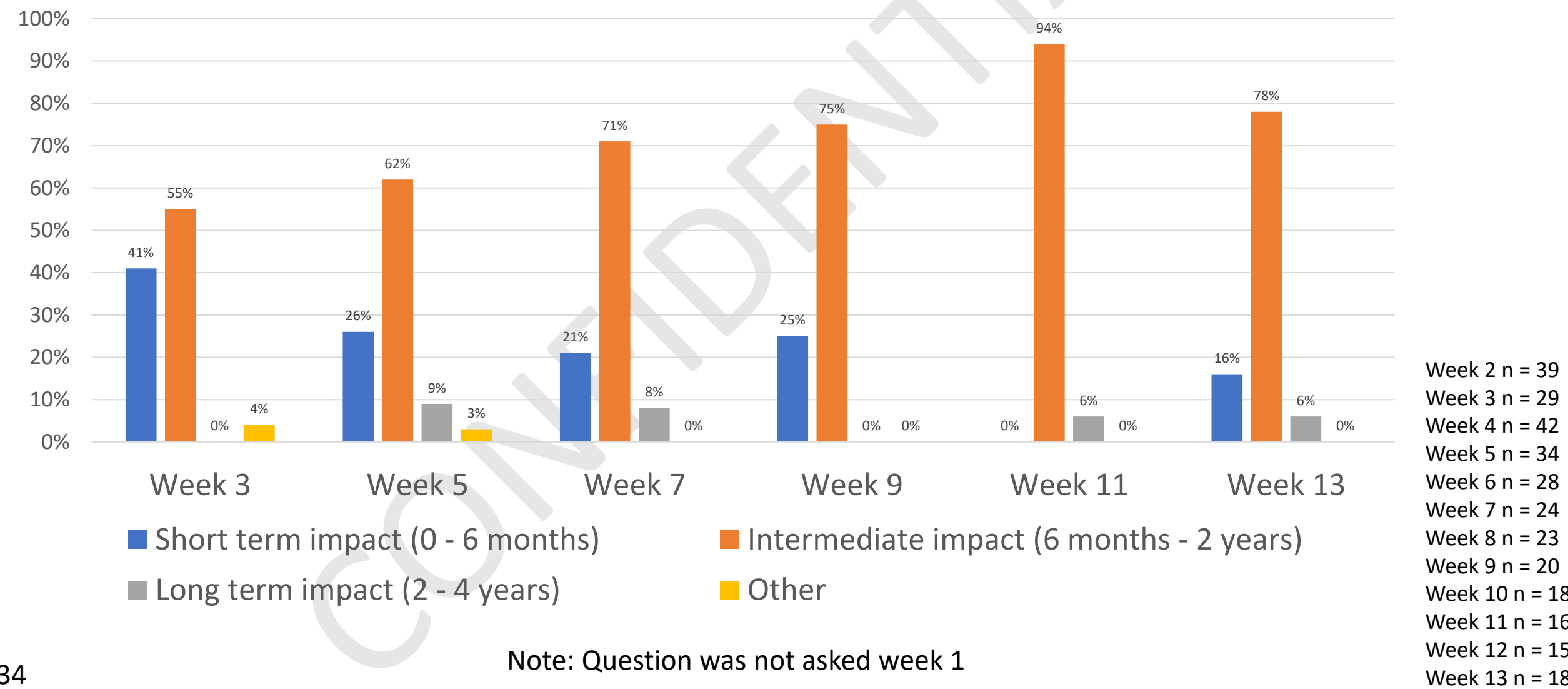
Week 2 n = 16	Week 6 n = 10	Week 10 n = 11
Week 3 n = 17	Week 7 n = 13	Week 11 n = 7
Week 4 n = 23	Week 8 n = 14	Week 12 n = 6
Week 5 n = 15	Week 9 n = 15	Week 13 n = 8



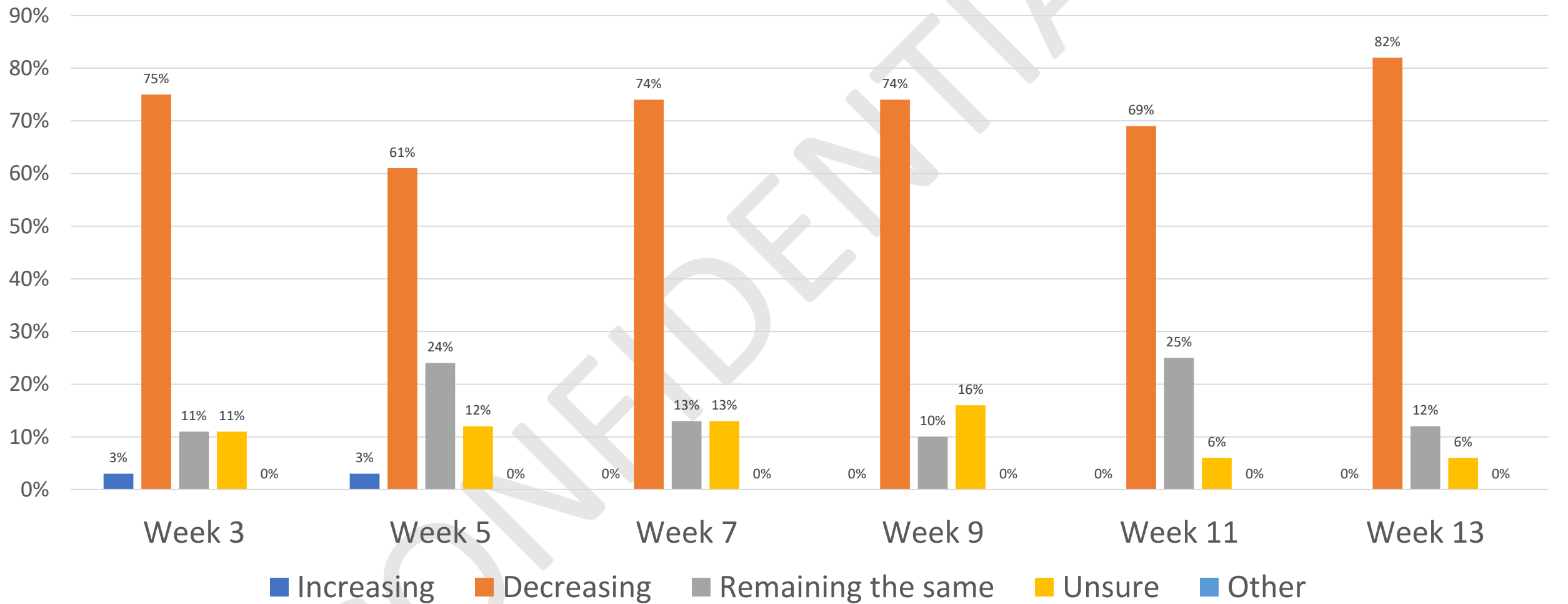
# Do you anticipate current capital markets will:



# Do you think that the COVID-19 pandemic will have an adverse impact on sector valuations that will last:



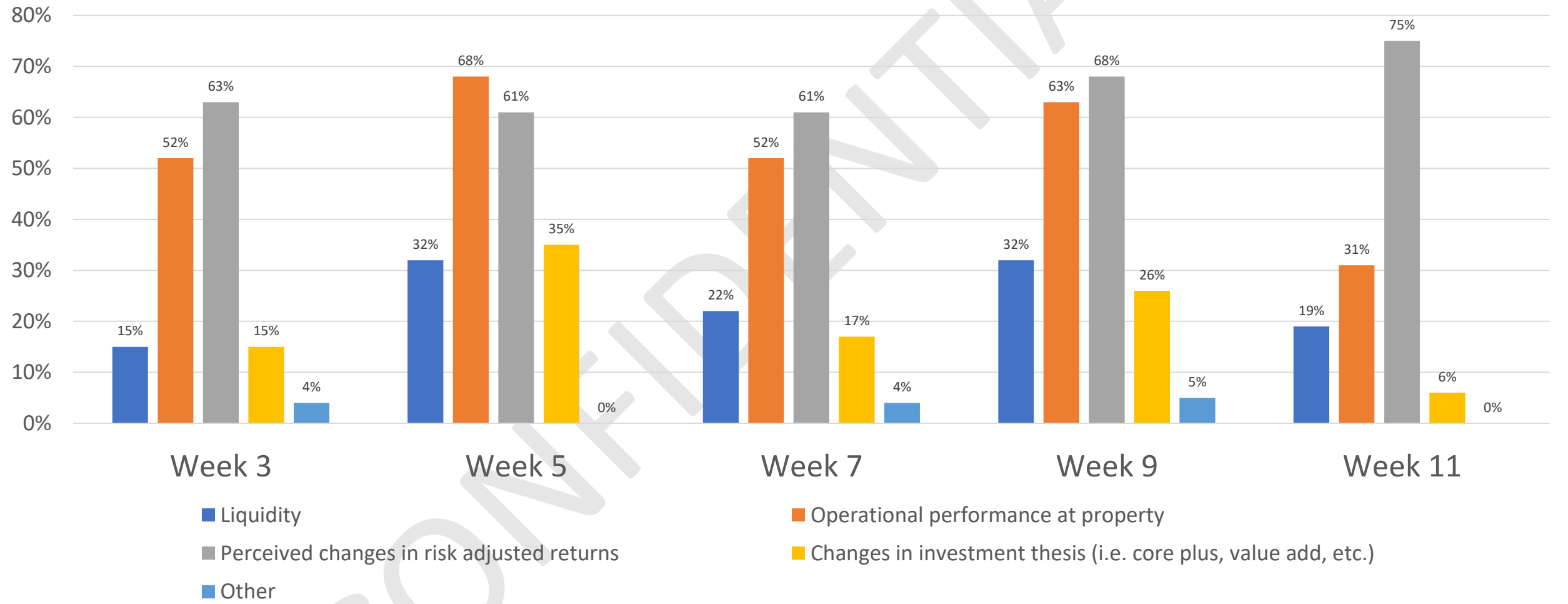
With regards to transaction marketplace, do you anticipate market values:



Note: Question was not asked week 1

Week 2 n = 39	Week 6 n = 28	Week 10 n = 18
Week 3 n = 28	Week 7 n = 23	Week 11 n = 16
Week 4 n = 44	Week 8 n = 23	Week 12 n = 15
Week 5 n = 33	Week 9 n = 19	Week 13 n = 17

Based on your answer do you attribute this to:



Note: Question was changed Week 12

Week 2 n = 38	Week 6 n = 28	Week 10 n = 17
Week 3 n = 27	Week 7 n = 23	Week 11 n = 16
Week 4 n = 41	Week 8 n = 23	
Week 5 n = 31	Week 9 n = 19	