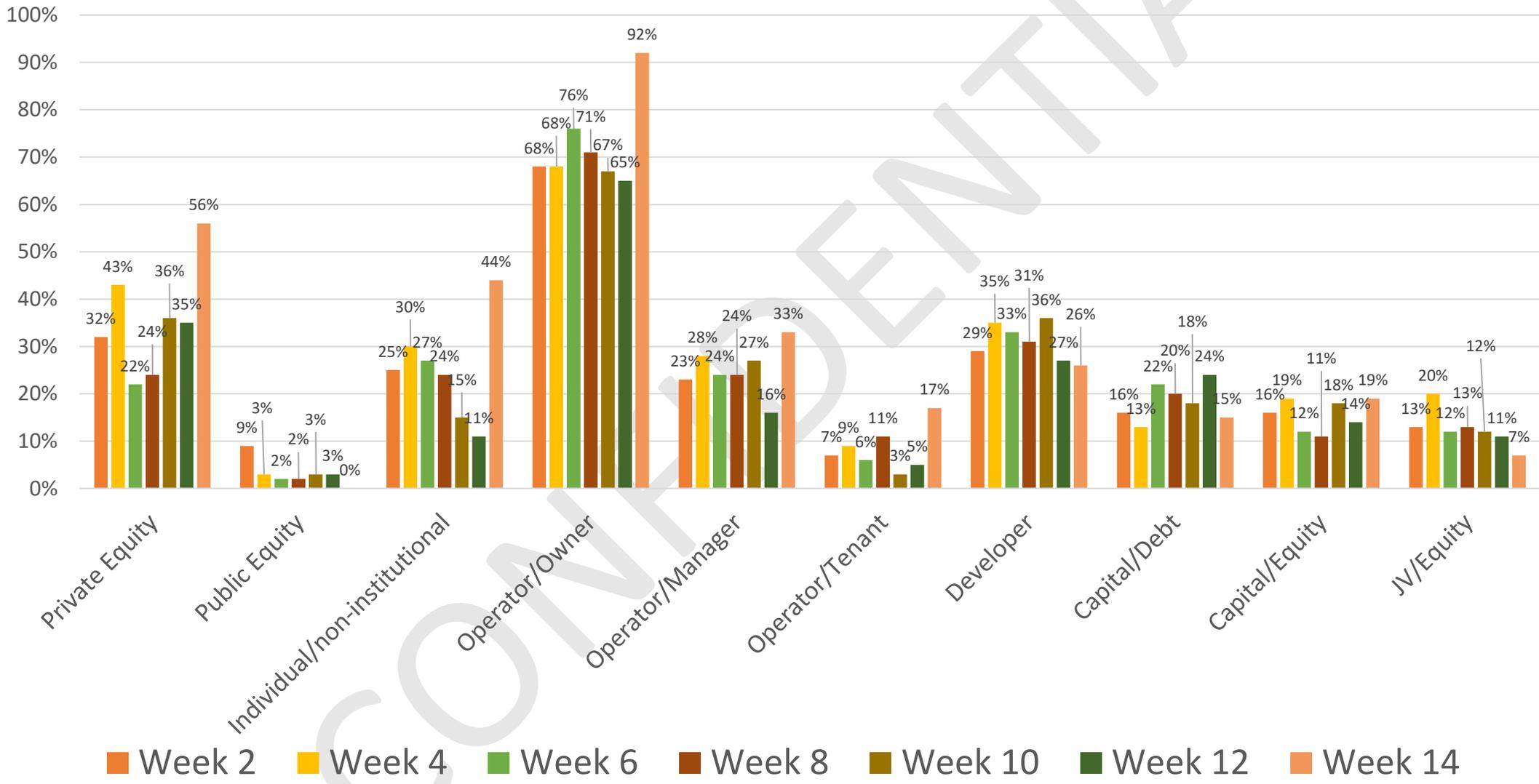
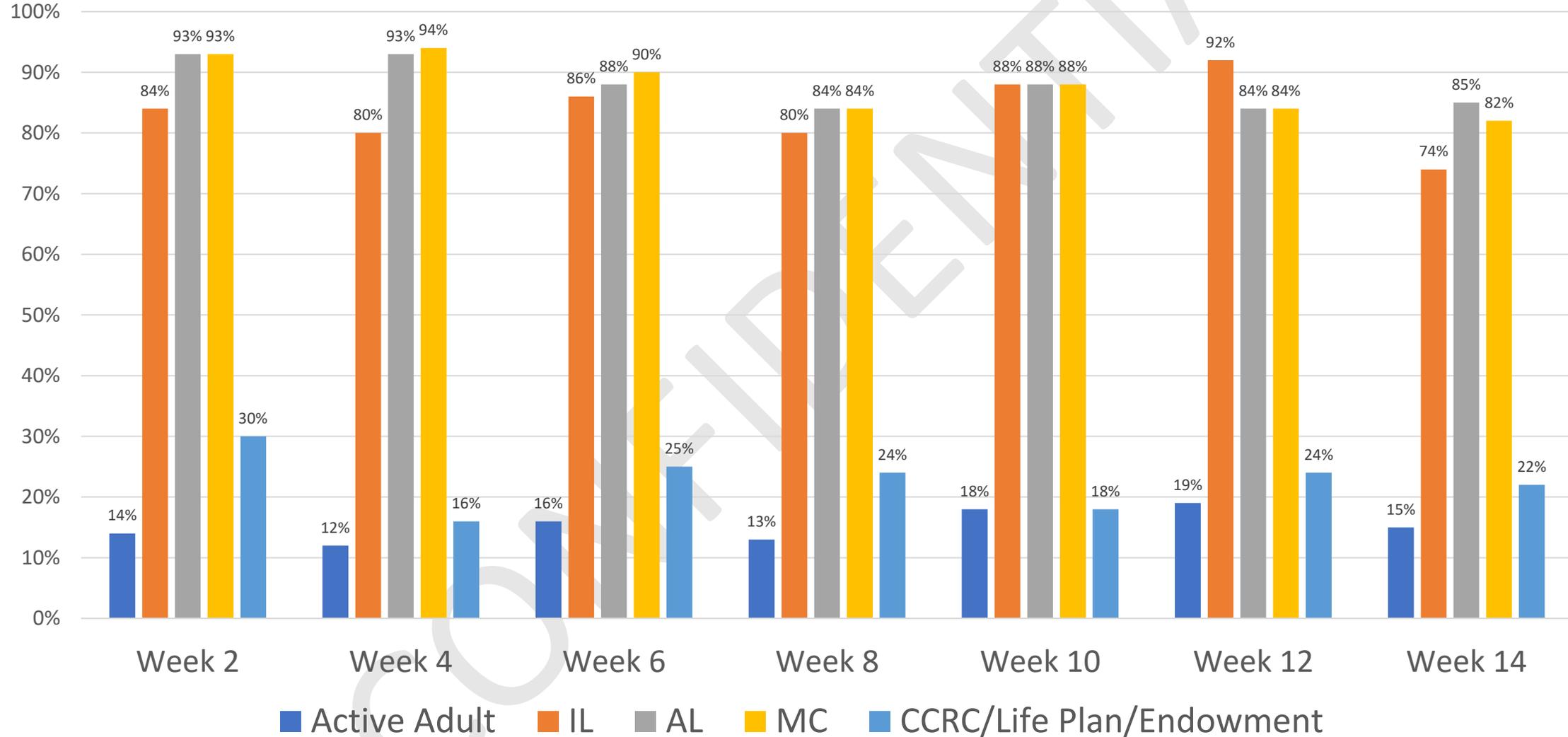


Are you an Owner, Operator, Developer, Financier?



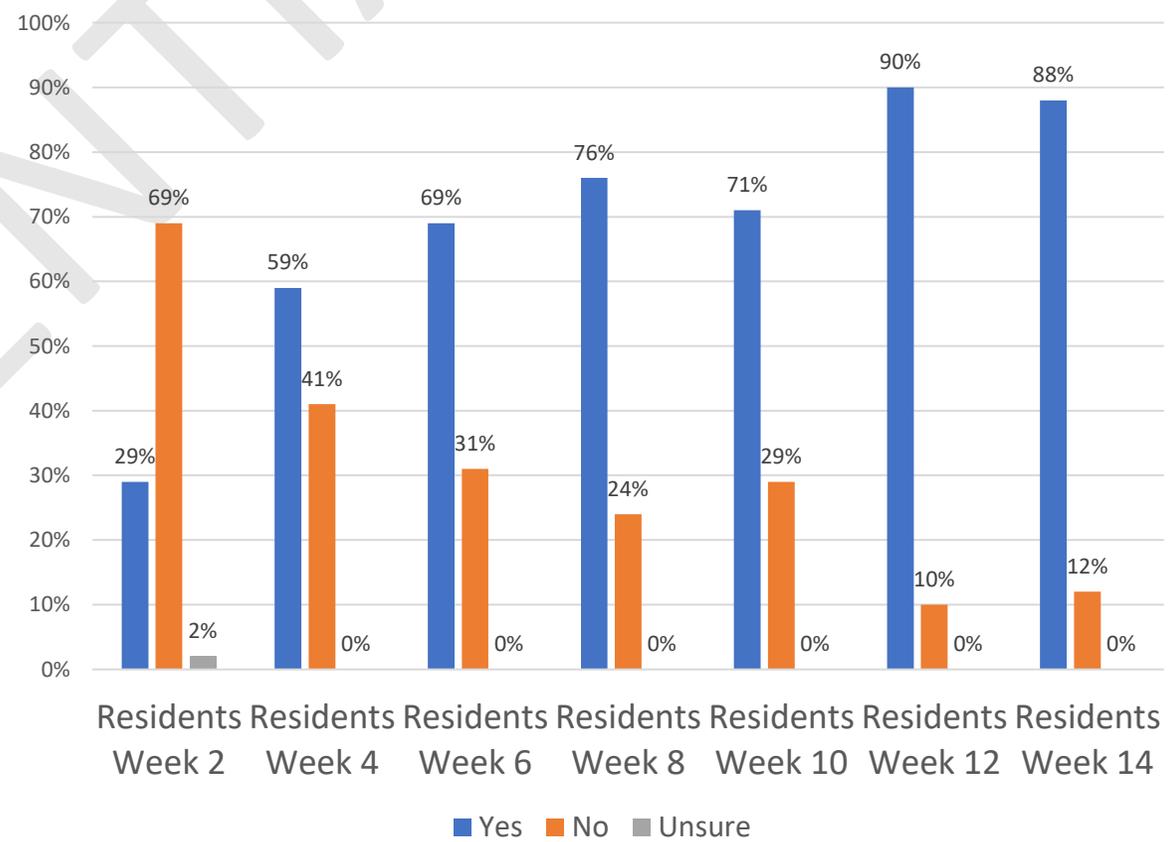
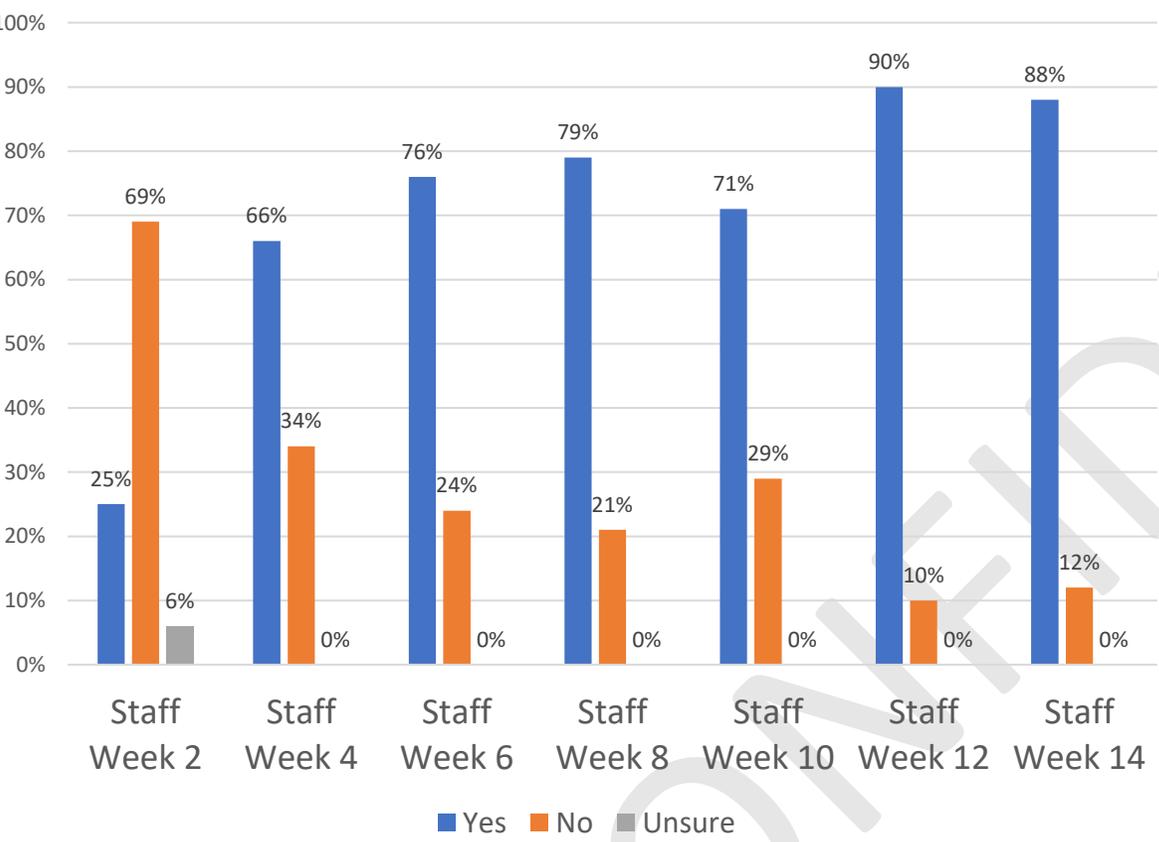
Week 1 n = 59
 Week 2 n = 56
 Week 3 n = 63
 Week 4 n = 69
 Week 5 n = 60
 Week 6 n = 51
 Week 7 n = 43
 Week 8 n = 45
 Week 9 n = 39
 Week 10 n = 33
 Week 11 n = 35
 Week 12 n = 37
 Week 13 n = 37
 Week 14 n = 27

Product Type



Week 1 n = 59
 Week 2 n = 56
 Week 3 n = 63
 Week 4 n = 69
 Week 5 n = 60
 Week 6 n = 51
 Week 7 n = 43
 Week 8 n = 45
 Week 9 n = 39
 Week 10 n = 33
 Week 11 n = 35
 Week 12 n = 37
 Week 13 n = 37
 Week 14 n = 27

Do you have any seniors housing communities with staff or residents who have been diagnosed with COVID-19 virus?



Week 1 Staff n = 54
Week 2 Staff n = 48
Week 3 Staff n = 58
Week 4 Staff n = 61
Week 5 Staff n = 56

Week 6 Staff n = 45
Week 7 Staff n = 40
Week 8 Staff n = 42
Week 9 Staff n = 35
Week 10 Staff n = 28

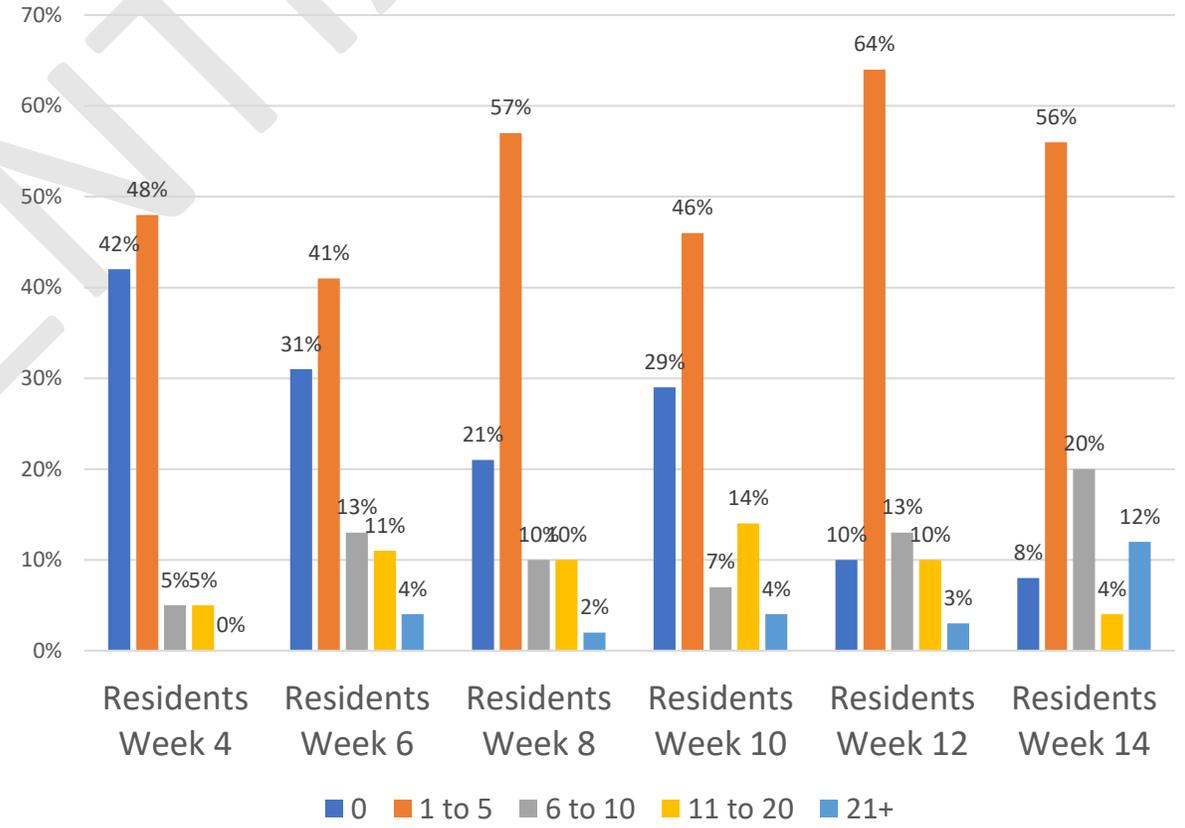
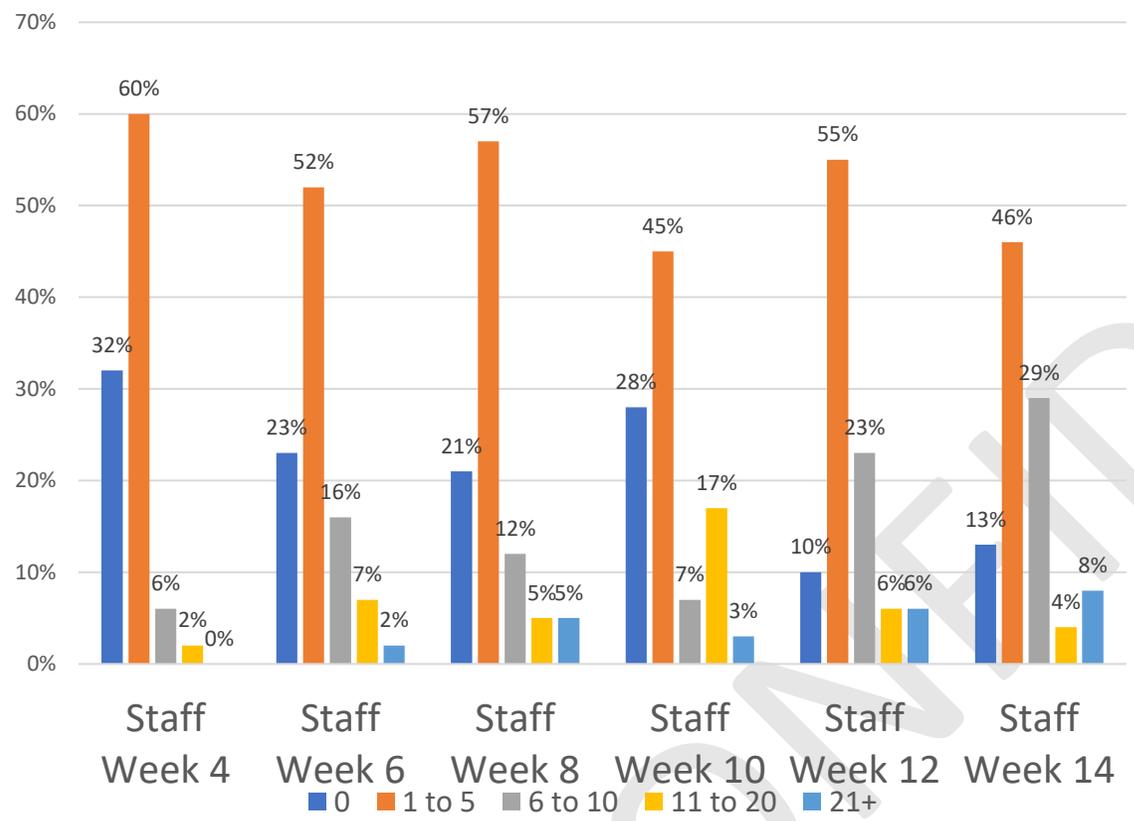
Week 11 Staff n = 33
Week 12 Staff n = 30
Week 13 Staff n = 31
Week 14 Staff n = 24

Week 1 Residents n = 55
Week 2 Residents n = 49
Week 3 Residents n = 59
Week 4 Residents n = 63
Week 5 Residents n = 56

Week 6 Residents n = 45
Week 7 Residents n = 38
Week 8 Residents n = 42
Week 9 Residents n = 35
Week 10 Residents n = 28

Week 11 Residents n = 32
Week 12 Residents n = 31
Week 13 Residents n = 31
Week 14 Residents n = 25

How many of your communities have staff or residents that have been diagnosed with COVID-19 virus?



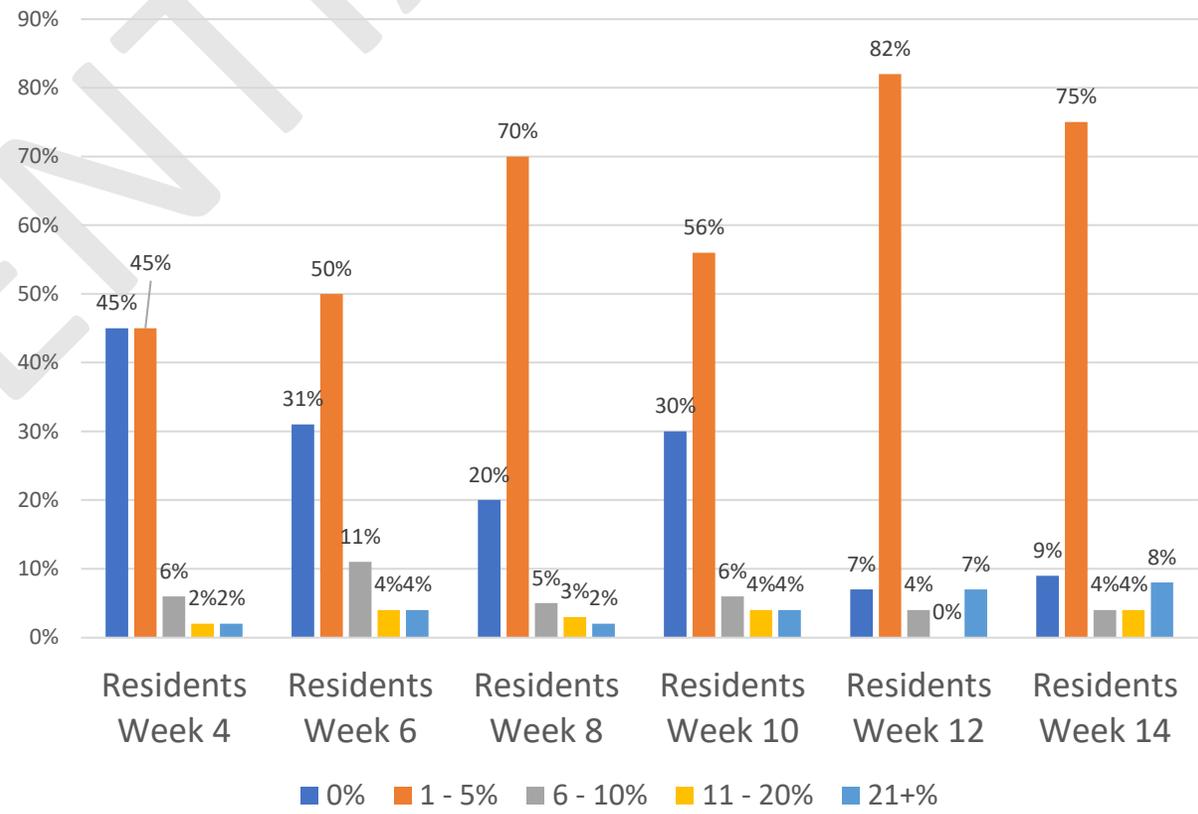
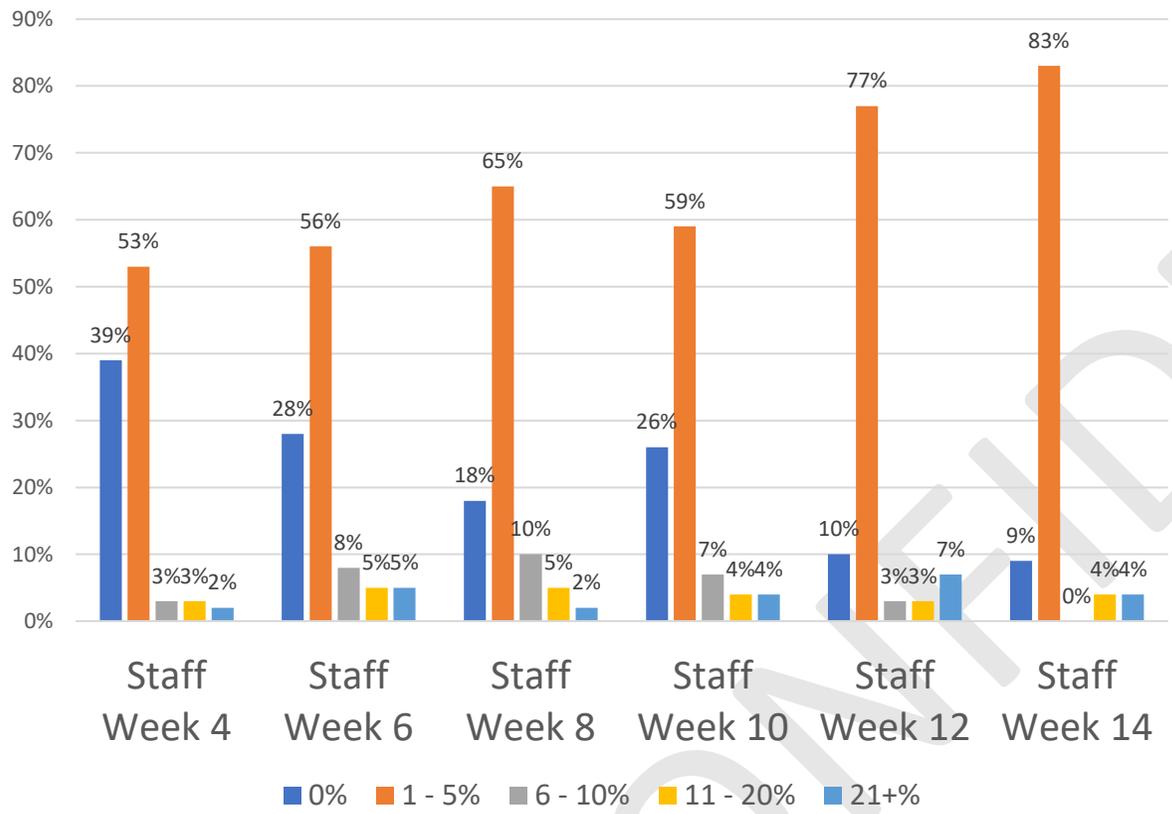
Note: Question was not asked weeks 1 & 2

Note: Question was not asked weeks 1 & 2

| | | |
|---------------------|----------------------|----------------------|
| Week 3 Staff n = 55 | Week 7 Staff n = 40 | Week 11 Staff n = 33 |
| Week 4 Staff n = 63 | Week 8 Staff n = 42 | Week 12 Staff n = 31 |
| Week 5 Staff n = 55 | Week 9 Staff n = 35 | Week 13 Staff n = 31 |
| Week 6 Staff n = 44 | Week 10 Staff n = 29 | Week 14 Staff n = 24 |

| | | |
|-------------------------|--------------------------|--------------------------|
| Week 3 Residents n = 58 | Week 7 Residents n = 39 | Week 11 Residents n = 32 |
| Week 4 Residents n = 62 | Week 8 Residents n = 42 | Week 12 Residents n = 30 |
| Week 5 Residents n = 55 | Week 9 Residents n = 35 | Week 13 Residents n = 31 |
| Week 6 Residents n = 45 | Week 10 Residents n = 28 | Week 14 Residents n = 25 |

What percentage of your communities' staff or residents have been diagnosed with COVID-19 virus?



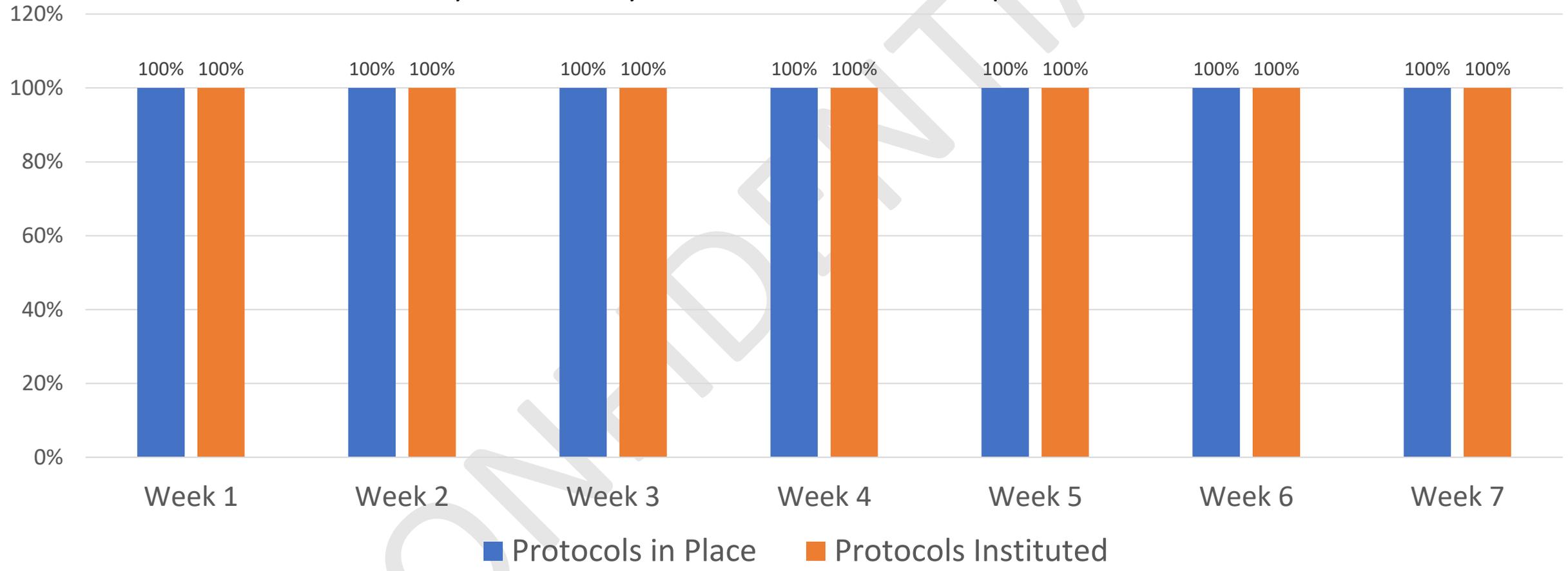
Note: Question was not asked weeks 1 & 2

Note: Question was not asked weeks 1 & 2

| | | |
|---------------------|----------------------|----------------------|
| Week 3 Staff n = 52 | Week 7 Staff n = 38 | Week 11 Staff n = 32 |
| Week 4 Staff n = 59 | Week 8 Staff n = 40 | Week 12 Staff n = 30 |
| Week 5 Staff n = 52 | Week 9 Staff n = 34 | Week 13 Staff n = 30 |
| Week 6 Staff n = 43 | Week 10 Staff n = 27 | Week 14 Staff n = 23 |

| | | |
|-------------------------|--------------------------|--------------------------|
| Week 3 Residents n = 55 | Week 7 Residents n = 37 | Week 11 Residents n = 31 |
| Week 4 Residents n = 60 | Week 8 Residents n = 40 | Week 12 Residents n = 28 |
| Week 5 Residents n = 53 | Week 9 Residents n = 35 | Week 13 Residents n = 30 |
| Week 6 Residents n = 45 | Week 10 Residents n = 27 | Week 14 Residents n = 24 |

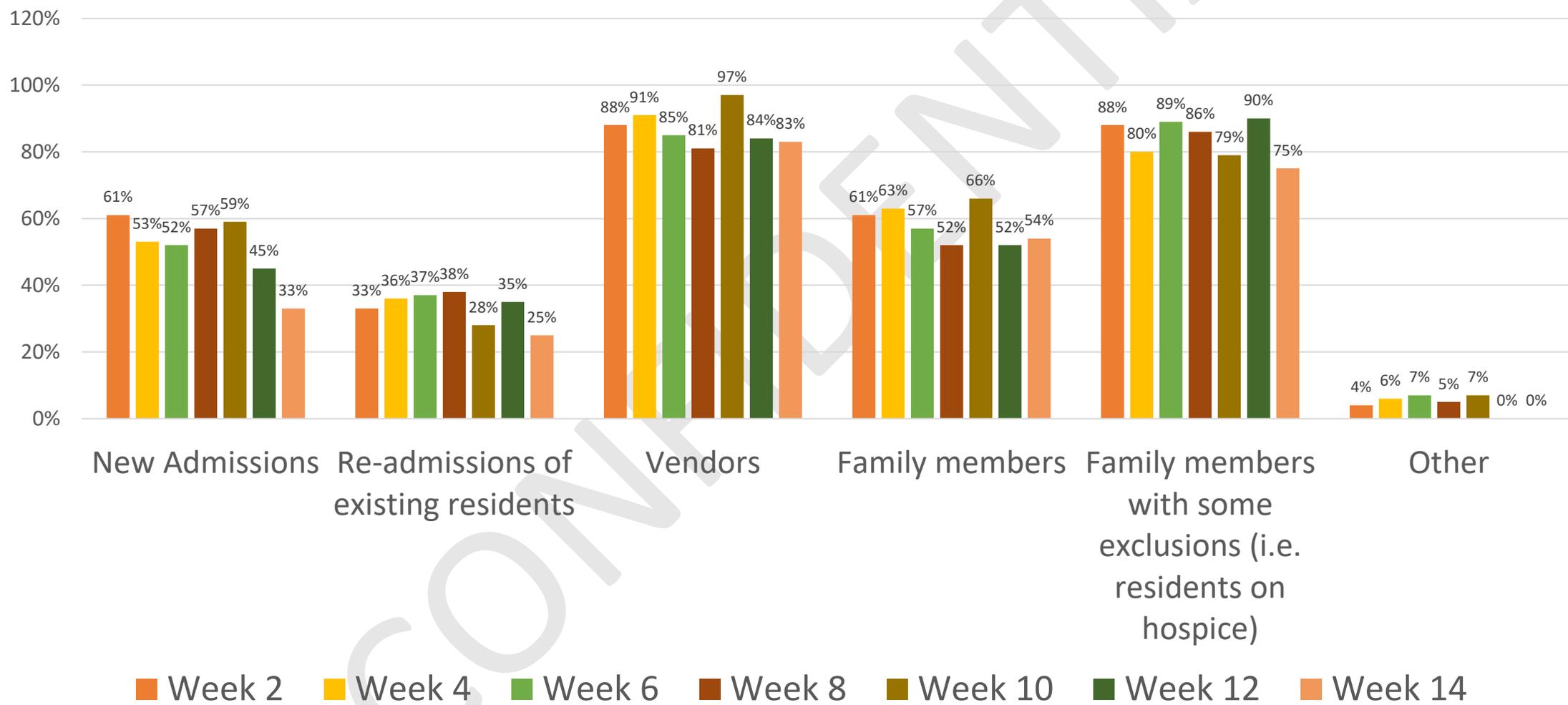
Do you have protocols in place associated with the COVID-19 Virus?
If yes, have you instituted these protocols?



Note: Question not asked after week 7

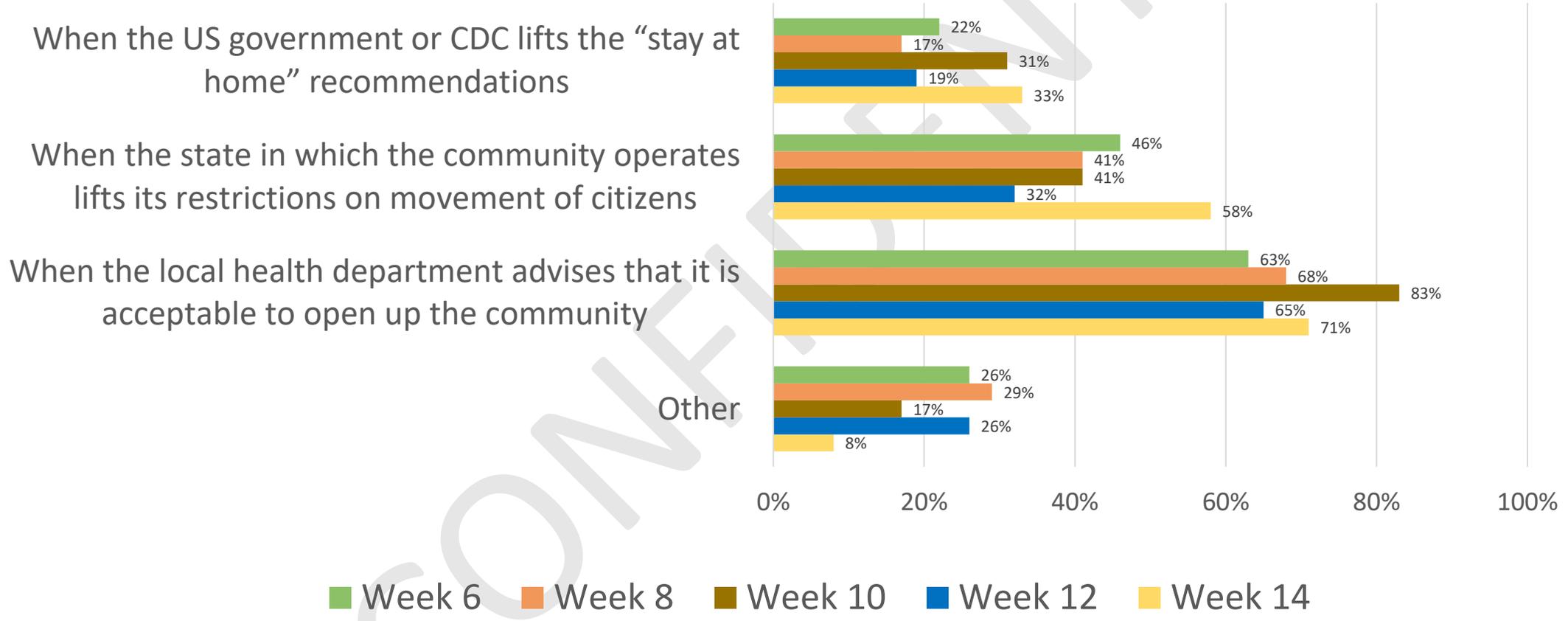
| | |
|---------------|---------------|
| Week 1 n = 56 | Week 5 n = 56 |
| Week 2 n = 49 | Week 6 n = 47 |
| Week 3 n = 58 | Week 7 n = 40 |
| Week 4 n = 64 | |

As part of your COVID-19 protocols, has your community restricted access to:



Week 1 n = 56
 Week 2 n = 49
 Week 3 n = 58
 Week 4 n = 64
 Week 5 n = 56
 Week 6 n = 46
 Week 7 n = 40
 Week 8 n = 42
 Week 9 n = 35
 Week 10 n = 29
 Week 11 n = 33
 Week 12 n = 31
 Week 13 n = 31
 Week 14 n = 24

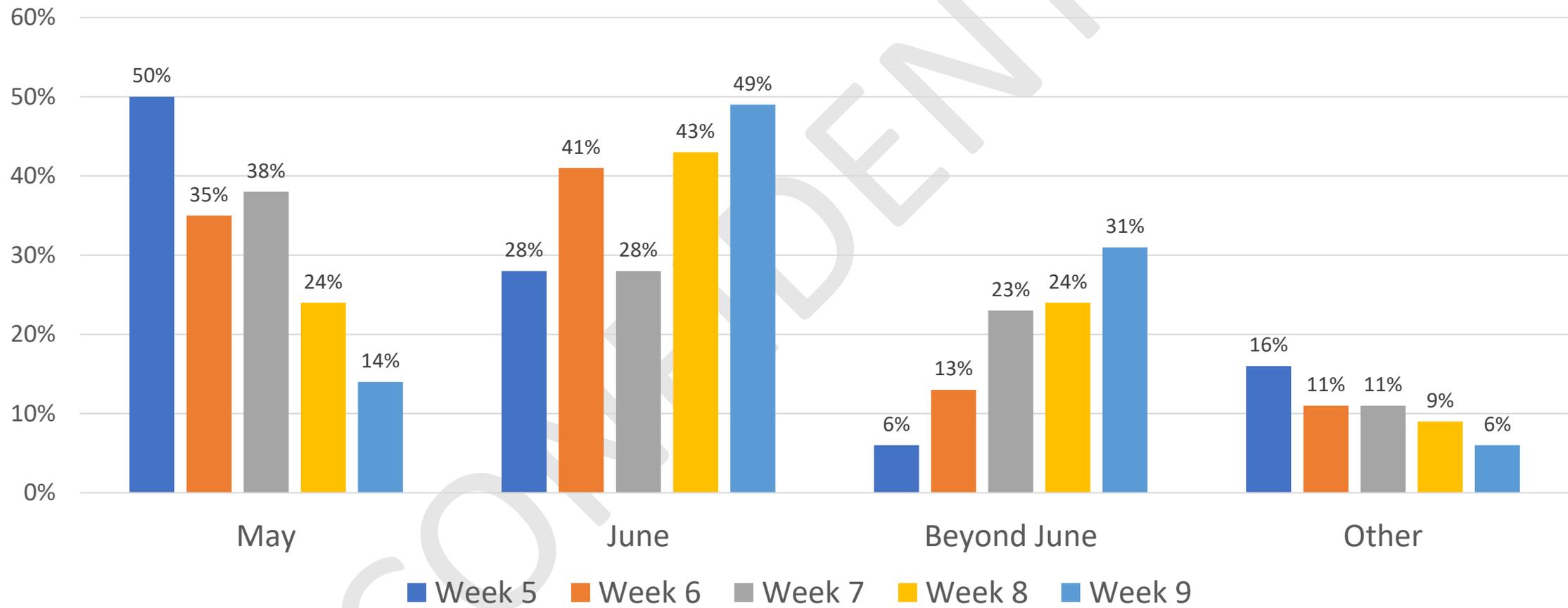
If you are currently restricting access to your community (i.e. no visitors unless essential healthcare personnel), when do you plan to lift that restriction?



Week 5 n = 55
 Week 6 n = 46
 Week 7 n = 40
 Week 8 n = 41
 Week 9 n = 35
 Week 10 n = 29
 Week 11 n = 33
 Week 12 n = 31
 Week 13 n = 31
 Week 14 n = 24

Note: Question not asked weeks 1 - 4

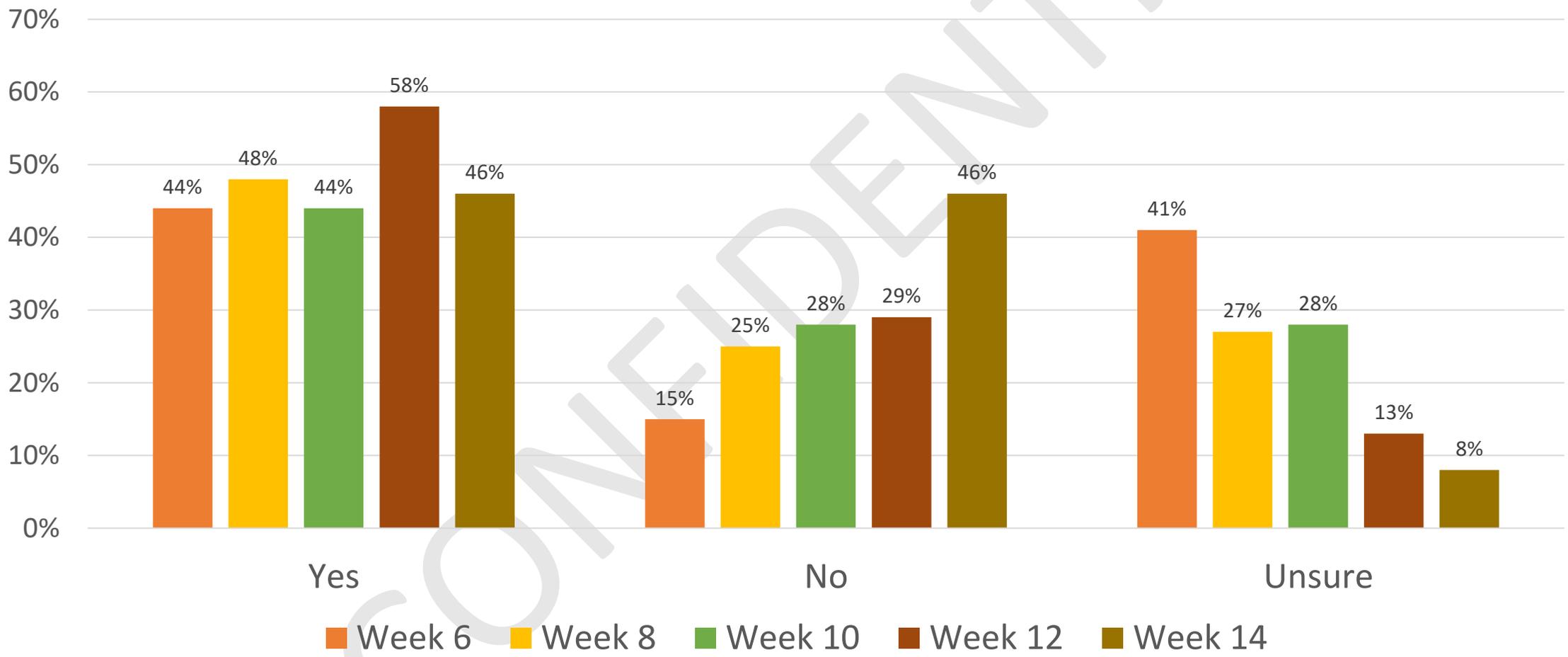
Do you currently anticipate lifting restrictions on access to some or all of your communities in:



Week 5 n = 56
Week 6 n = 46
Week 7 n = 40
Week 8 n = 42
Week 9 n = 35

Note: Question only asked Weeks 5 - 9

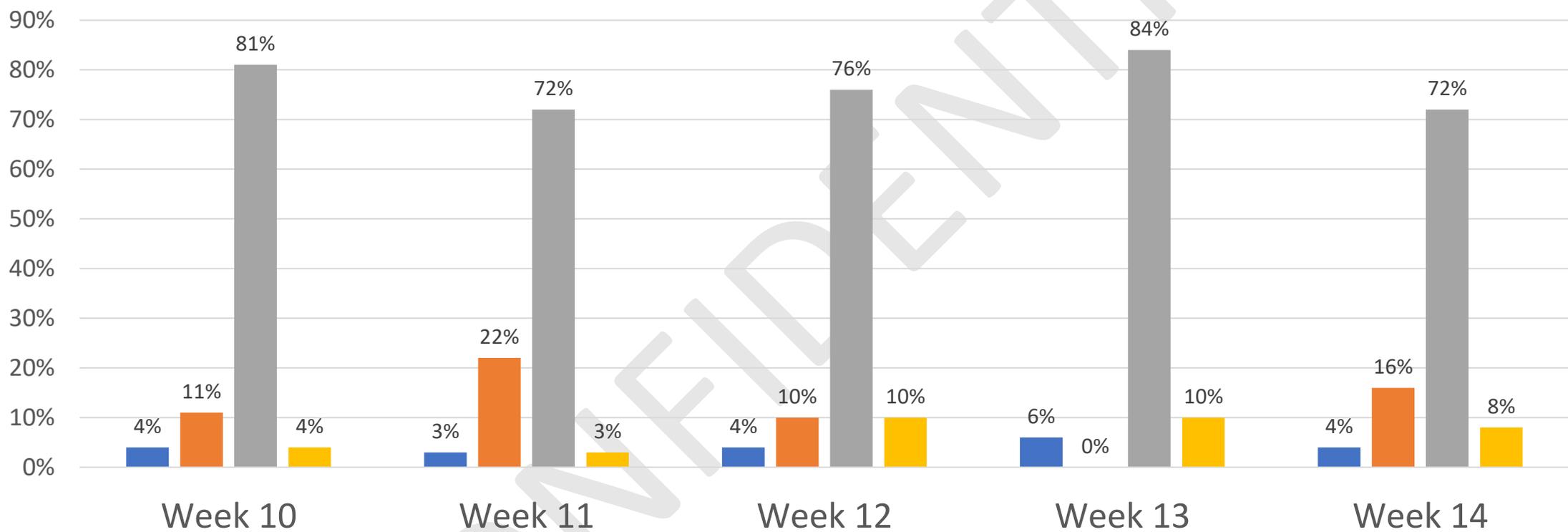
Do you intend to wait until there are no “active” cases of COVID-19 in your community before lifting the restrictions on access?



Week 5 n = 56
 Week 6 n = 46
 Week 7 n = 40
 Week 8 n = 40
 Week 9 n = 35
 Week 10 n = 29
 Week 11 n = 33
 Week 12 n = 31
 Week 13 n = 31
 Week 14 n = 24

Note: Question not asked weeks 1 - 4

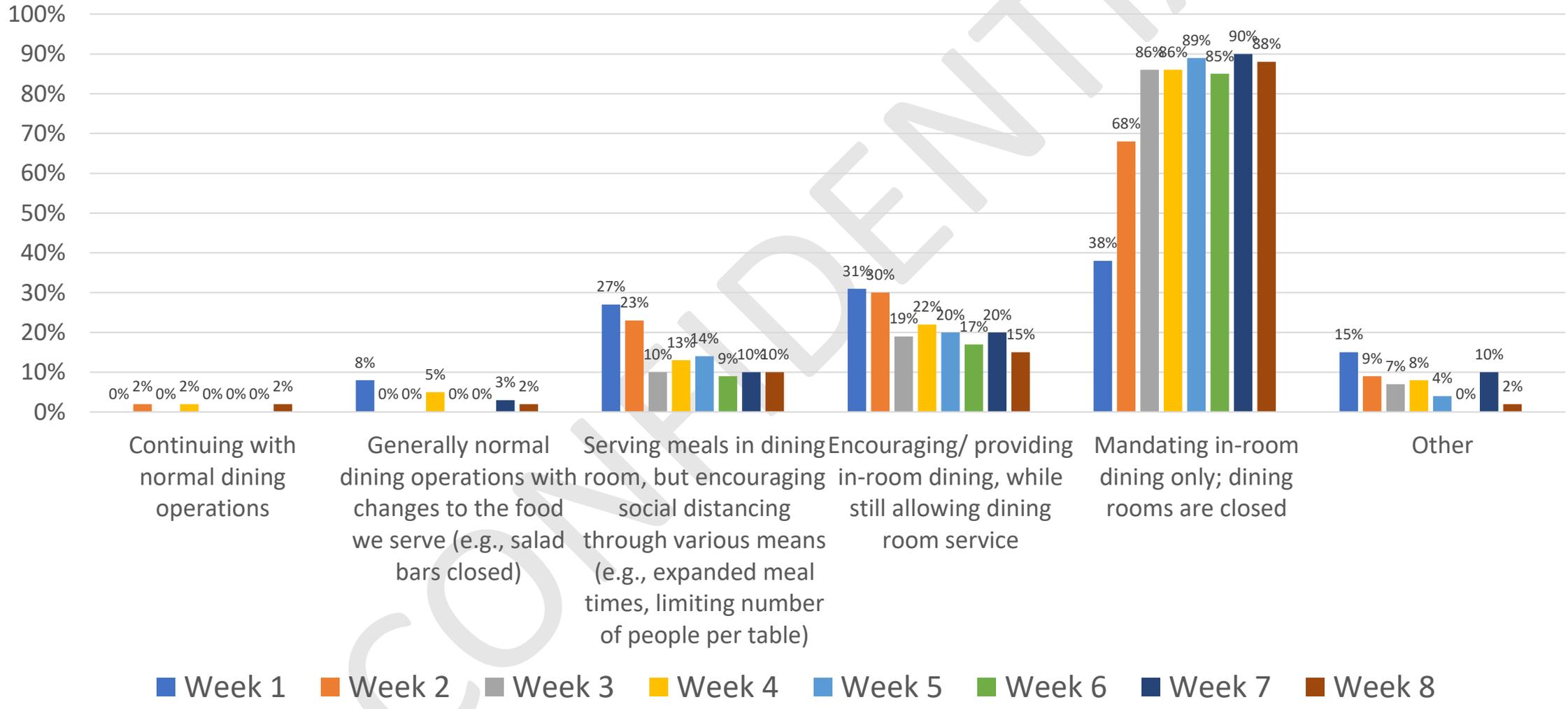
As you consider opening up your communities, as it relates to visitors, do you envision physical visits taking place:



- In indoor common areas
- In resident apartments
- In outdoor space with mandated social distancing
- Other

Week 10 n = 26
Week 11 n = 32
Week 12 n = 29
Week 13 n = 31
Week 14 n = 25

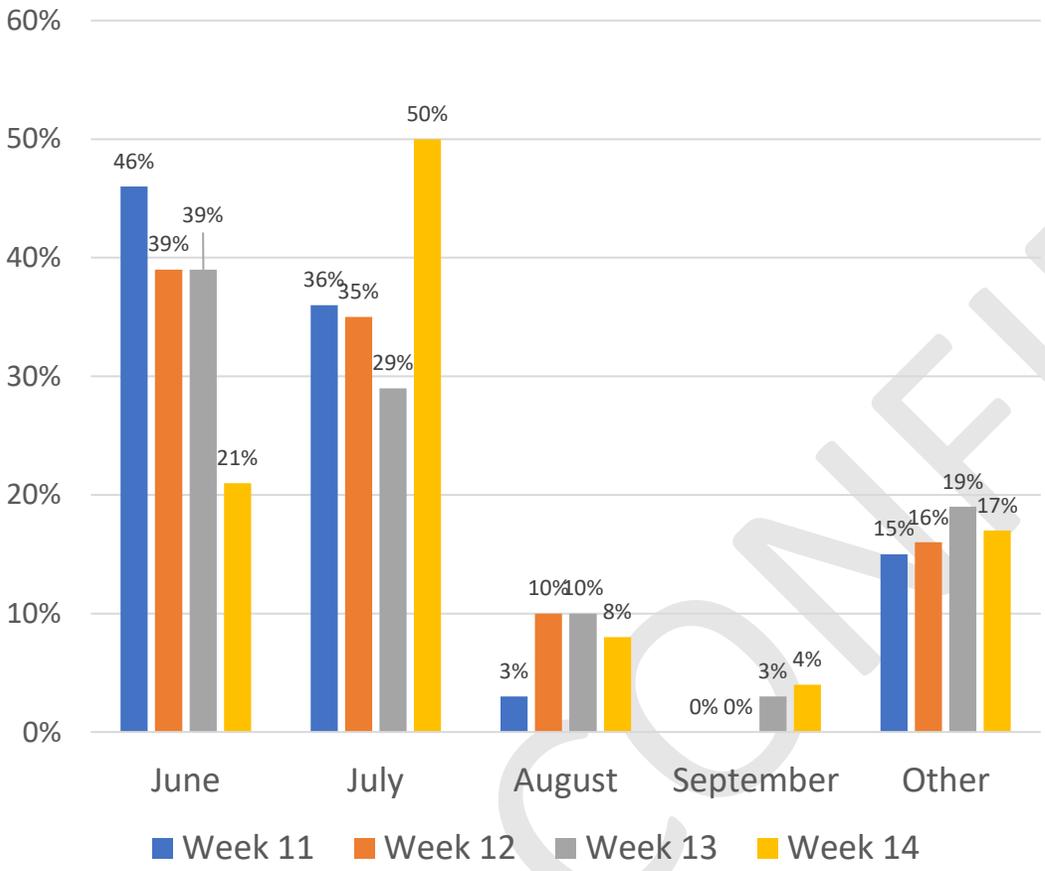
What, if any, changes have you made to your dining operations (for your communities without a known case of COVID-19)?



Week 1 n = 26
 Week 2 n = 47
 Week 3 n = 58
 Week 4 n = 63
 Week 5 n = 56
 Week 6 n = 46
 Week 7 n = 40
 Week 8 n = 41

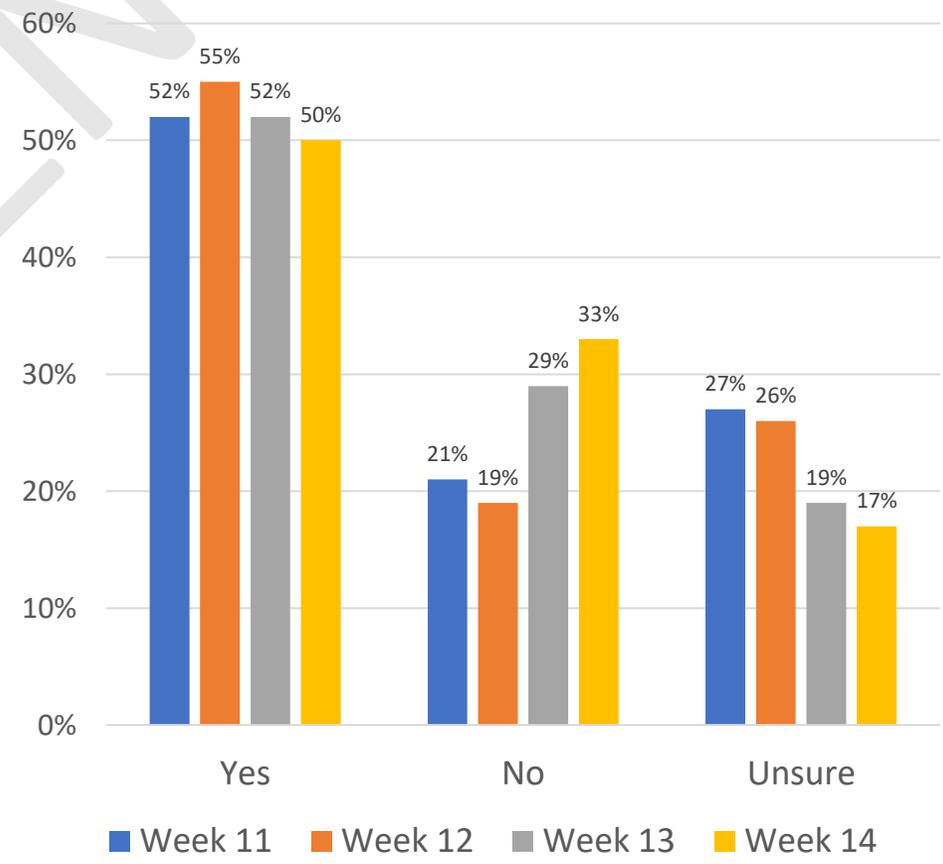
Note: Question not asked after week 8

When do you plan to switch from in room dining back to using dining rooms (with social distancing and staggered seating)?



Week 11 n = 33
Week 12 n = 31
Week 13 n = 31
Week 14 n = 24

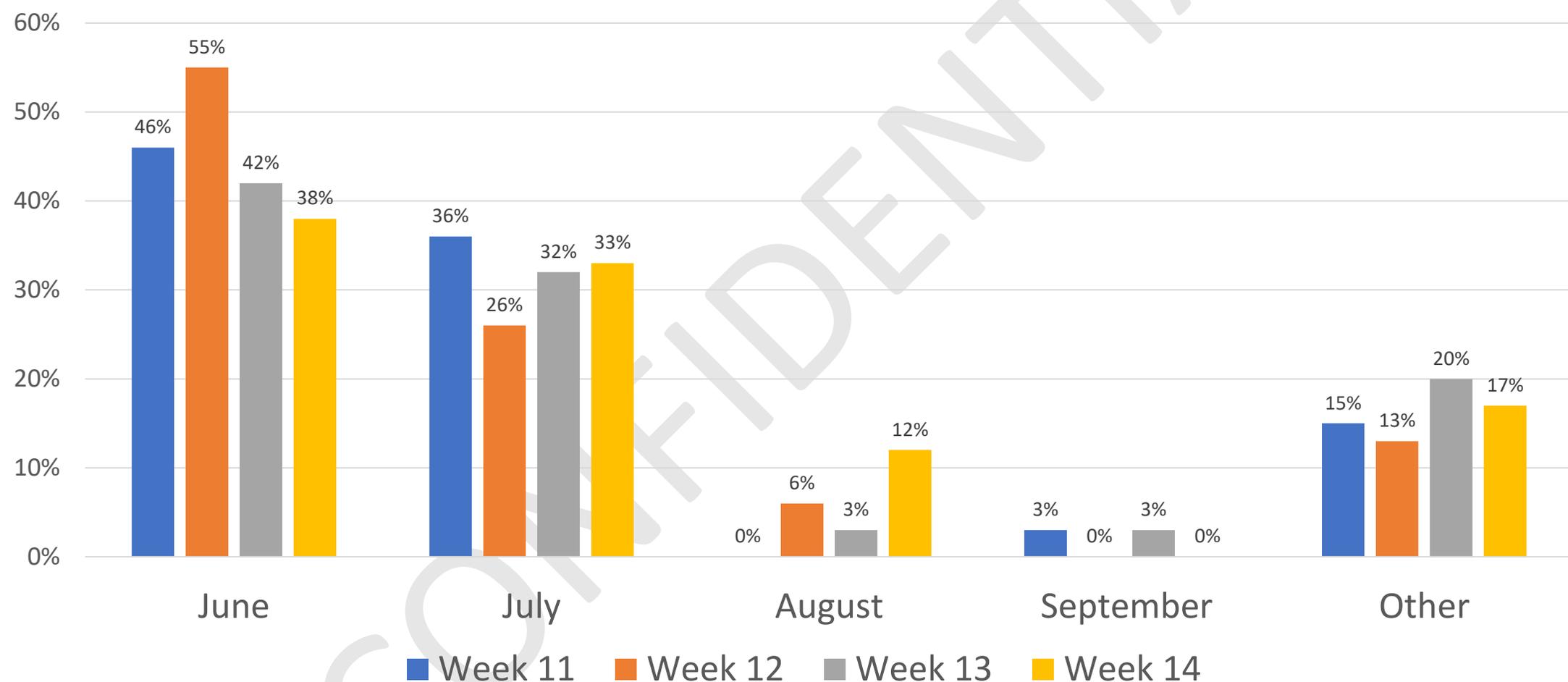
When you reopen dining rooms do you plan on requiring all residents to wear facemasks?



Week 11 n = 33
Week 12 n = 31
Week 13 n = 31
Week 14 n = 24

Note:

When do you plan to reinitiate group activities within the community?

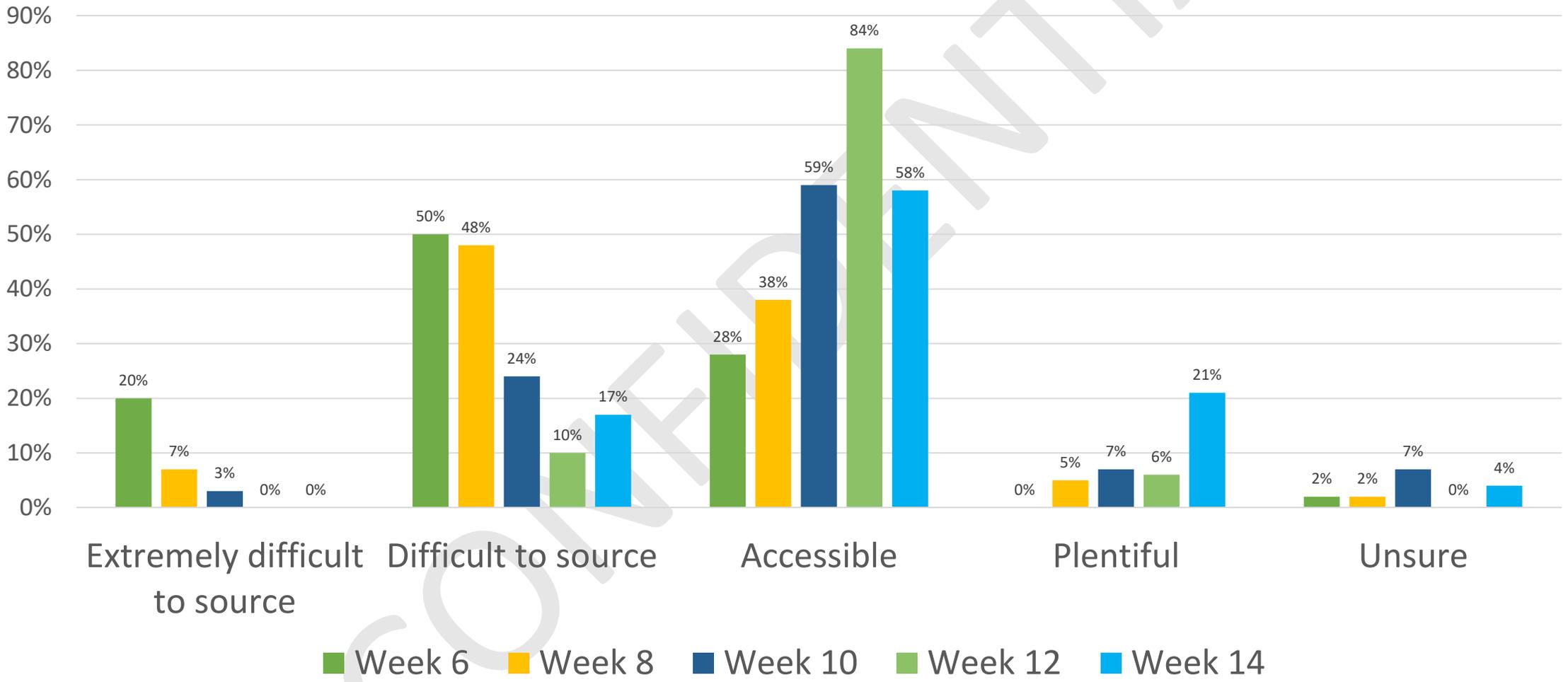


■ Week 11 ■ Week 12 ■ Week 13 ■ Week 14

Note:

Week 11 n = 33
Week 12 n = 31
Week 13 n = 31
Week 14 n = 24

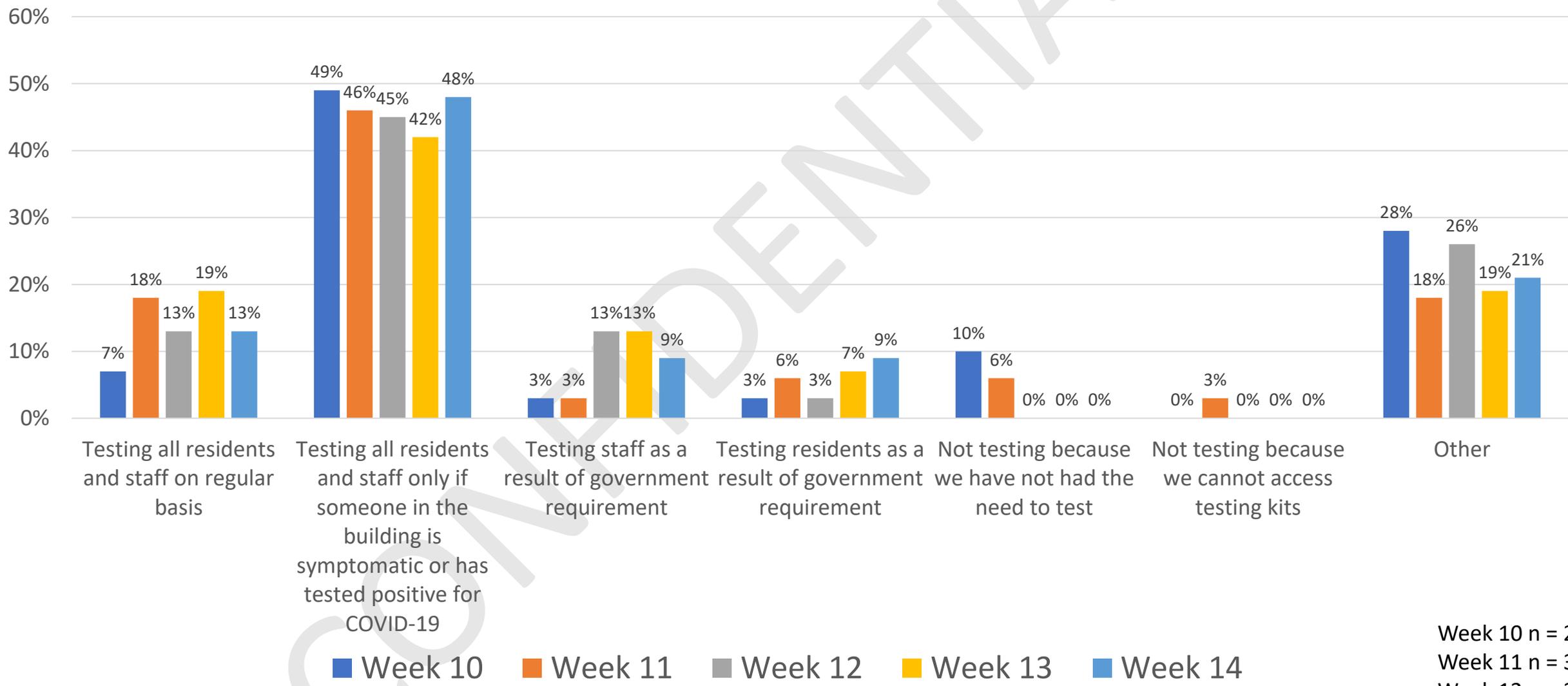
Please describe your ability to access testing kits in the markets in which you operate:



Week 6 n = 46
Week 7 n = 40
Week 8 n = 42
Week 9 n = 35
Week 10 n = 29
Week 11 n = 33
Week 12 n = 31
Week 13 n = 31
Week 14 n = 24

Note: Question not asked weeks 1 - 5

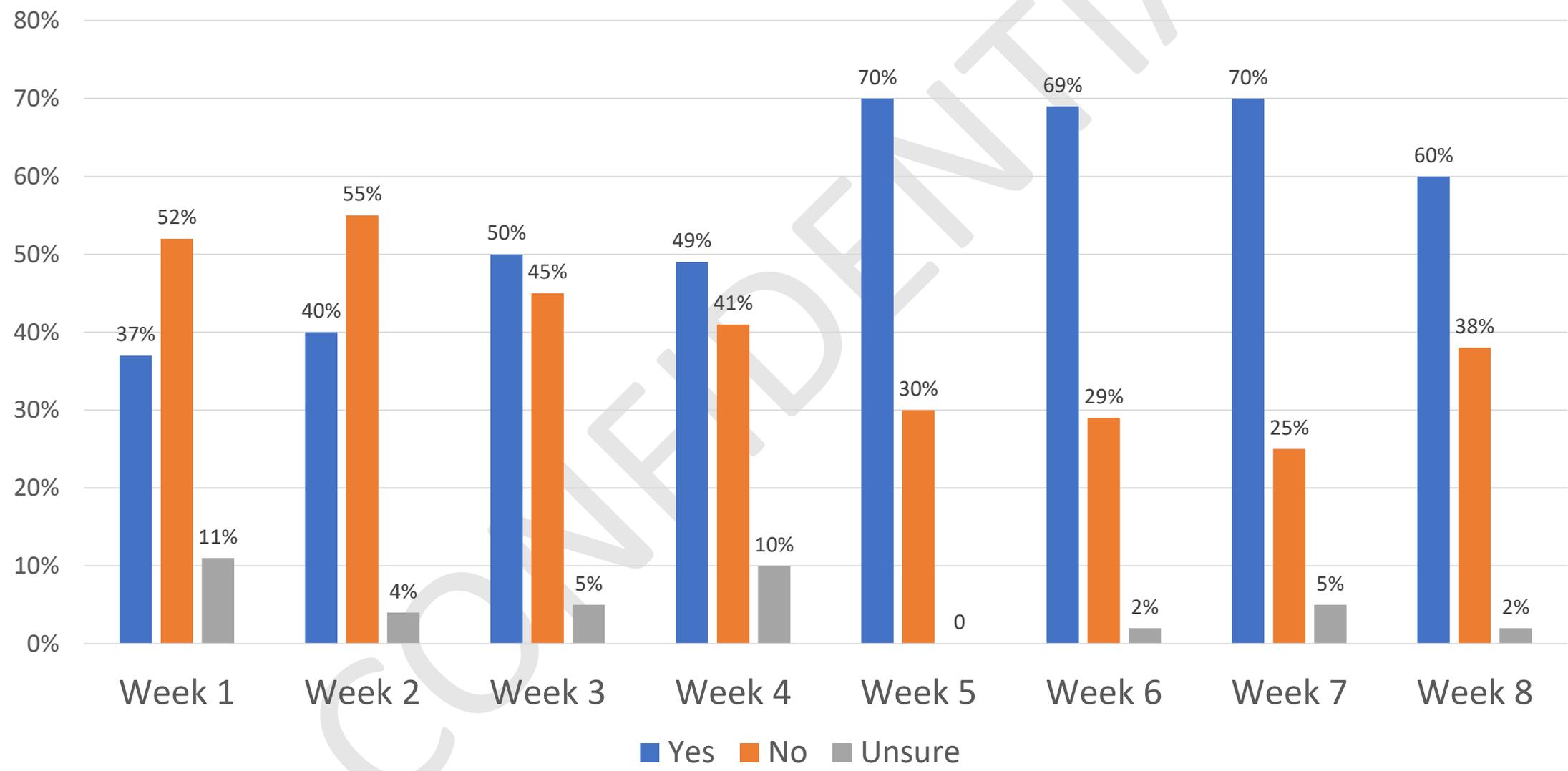
Please describe how you are using testing:



Week 10 n = 29
Week 11 n = 33
Week 12 n = 31
Week 13 n = 31
Week 14 n = 23

Note: Question was changed Week 10

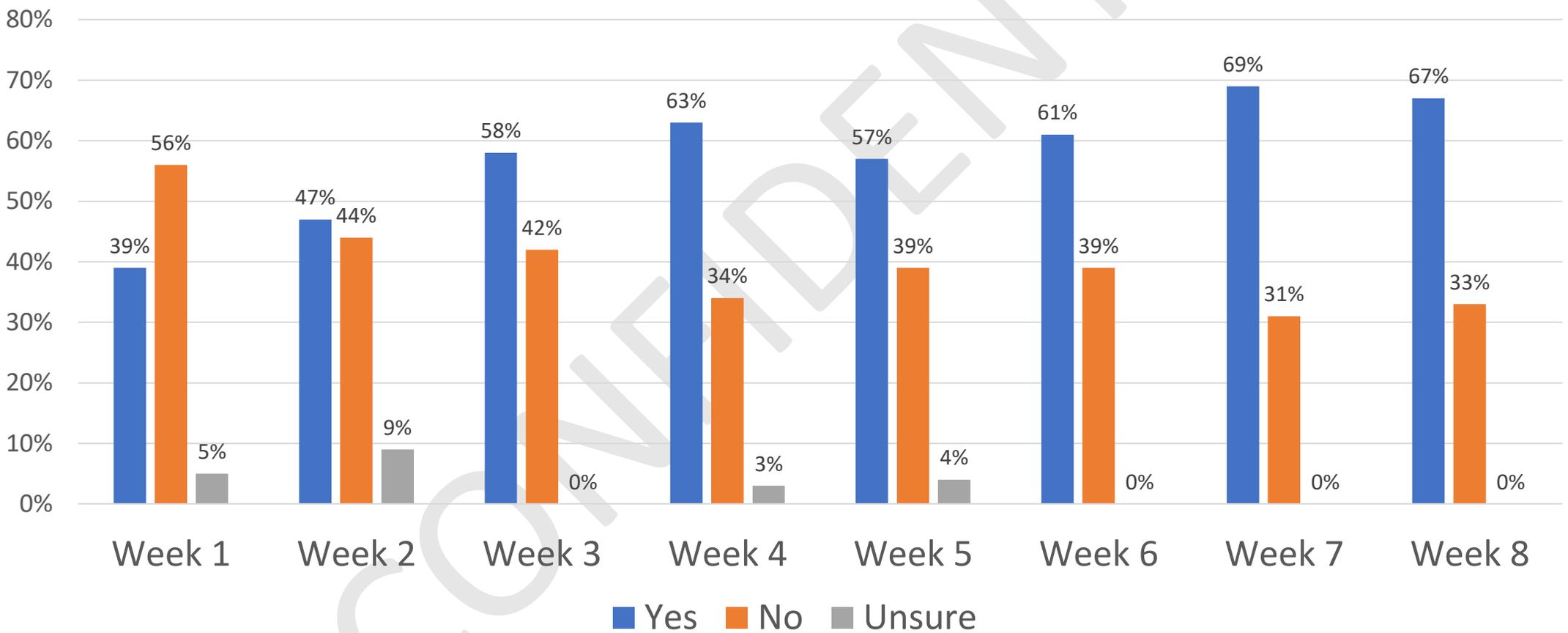
Has COVID-19 affected your ability to staff your communities?



Week 1 n = 54
 Week 2 n = 47
 Week 3 n = 58
 Week 4 n = 61
 Week 5 n = 56
 Week 6 n = 45
 Week 7 n = 40
 Week 8 n = 42

Note: Question not asked after week 6

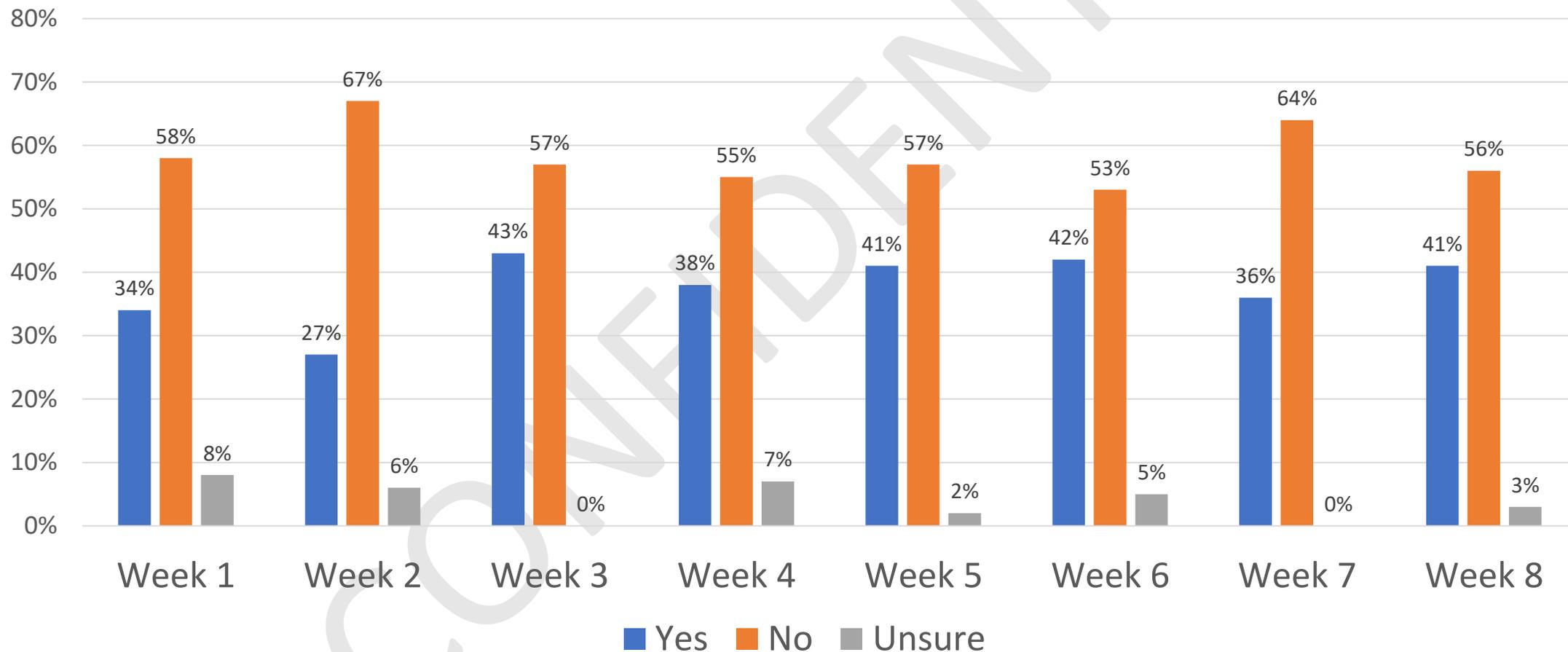
Have you taken any of the following steps with regards to your community staffing:
Added sick time benefits?



Week 1 n = 54
Week 2 n = 45
Week 3 n = 53
Week 4 n = 56
Week 5 n = 49
Week 6 n = 41
Week 7 n = 35
Week 8 n = 39

Note: Question not asked after week 8

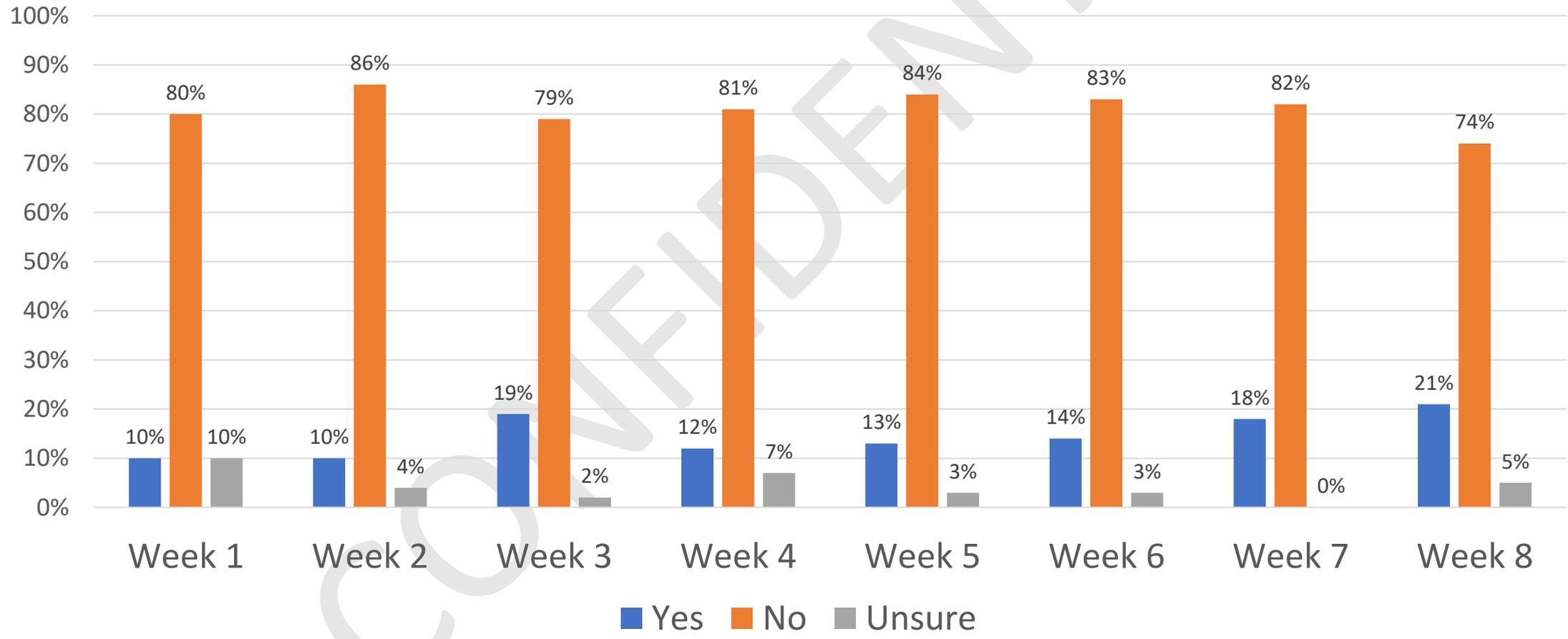
Have you taken any of the following steps with regards to your community staffing: Added personal time?



Week 1 n = 50
Week 2 n = 45
Week 3 n = 47
Week 4 n = 53
Week 5 n = 46
Week 6 n = 38
Week 7 n = 33
Week 8 n = 39

Note: Question not asked after week 8

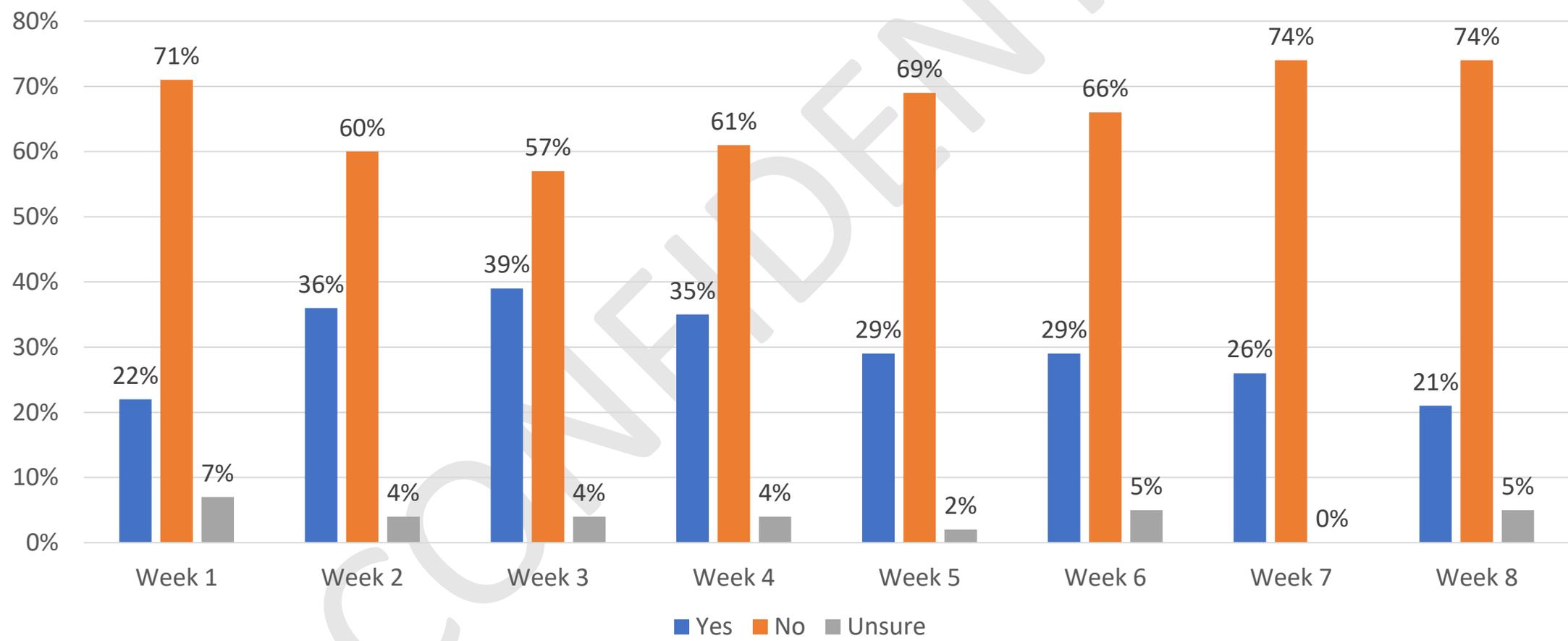
Have you taken any of the following steps with regards to your community staffing: Added holiday pay?



Week 1 n = 49
 Week 2 n = 42
 Week 3 n = 48
 Week 4 n = 52
 Week 5 n = 45
 Week 6 n = 35
 Week 7 n = 34
 Week 8 n = 34

Note: Question not asked after week 8

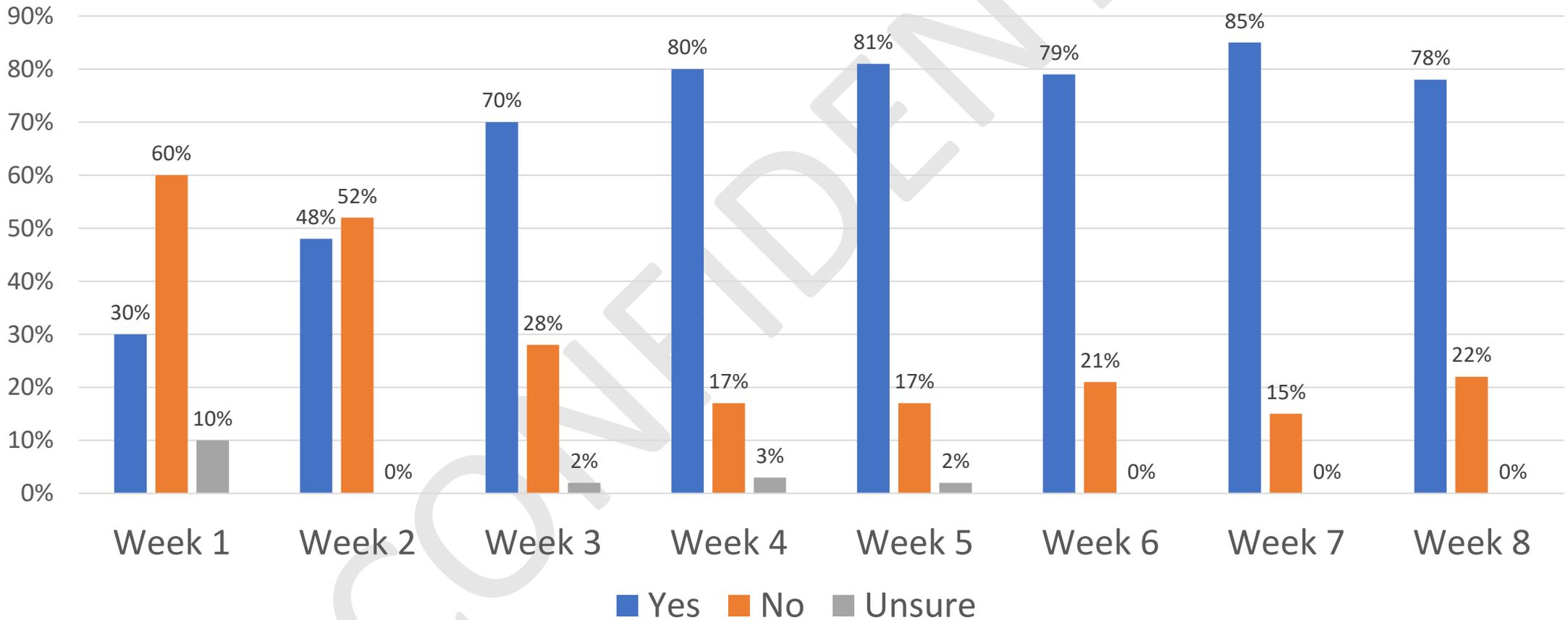
Have you taken any of the following steps with regards to your community staffing: Added childcare benefits?



Week 1 n = 49
Week 2 n = 42
Week 3 n = 49
Week 4 n = 51
Week 5 n = 45
Week 6 n = 38
Week 7 n = 34
Week 8 n = 34

Note: Question not asked after week 8

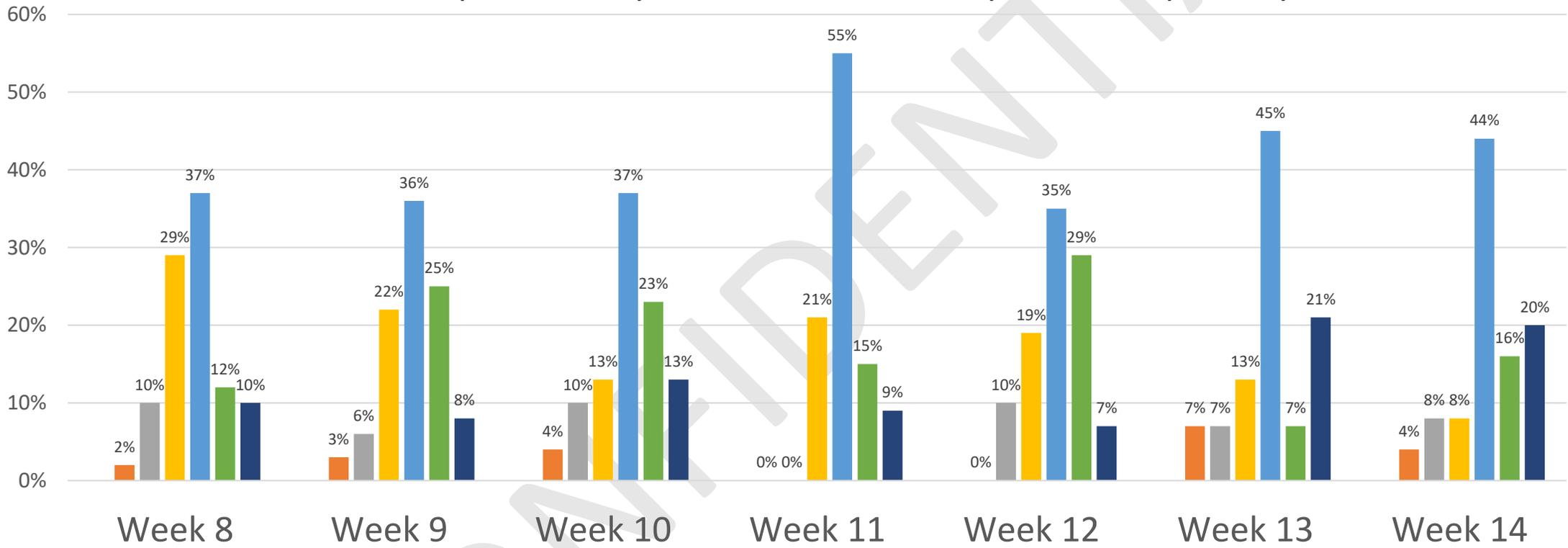
Have you taken any of the following steps with regards to your community staffing: Increased wages or other benefits?



Week 1 n = 50
Week 2 n = 44
Week 3 n = 53
Week 4 n = 59
Week 5 n = 54
Week 6 n = 43
Week 7 n = 39
Week 8 n = 40

Note: Question not asked after week 8

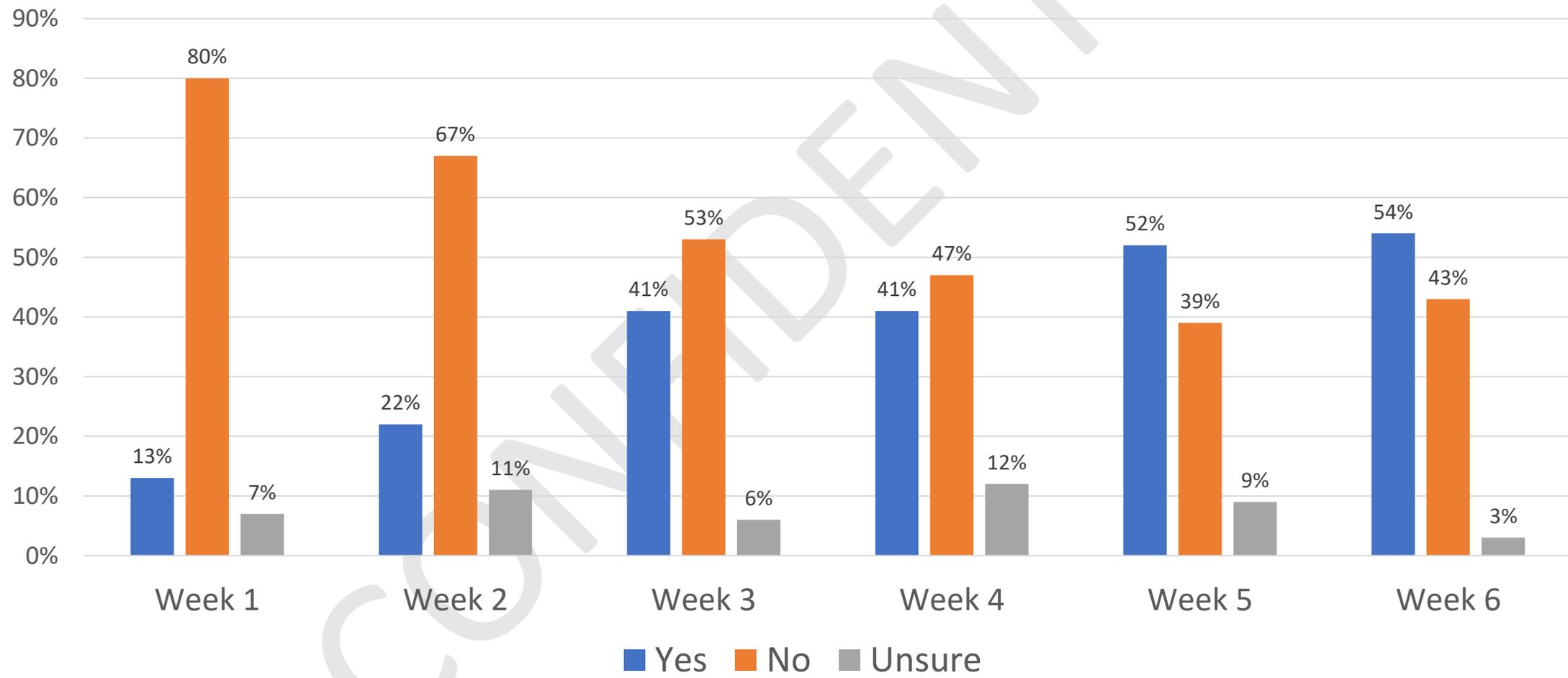
Since the emergence of COVID-19 in the U.S., please note the impact to your community's occupancy rates:



Week 1 n = 56
 Week 2 n = 47
 Week 3 n = 58
 Week 4 n = 65
 Week 5 n = 56
 Week 6 n = 46
 Week 7 n = 39
 Week 8 n = 41
 Week 9 n = 35
 Week 10 n = 29
 Week 11 n = 33
 Week 12 n = 31
 Week 13 n = 31
 Week 14 n = 25

- Occupancy has Increased by 1% - 2%
- Occupancy has Remained the Same
- Occupancy has Decreased by 1% - 2%
- Occupancy has Decreased by 2% - 4%
- Occupancy has Decreased by 4% - 6%
- Occupancy has Decreased by 6% - 8%

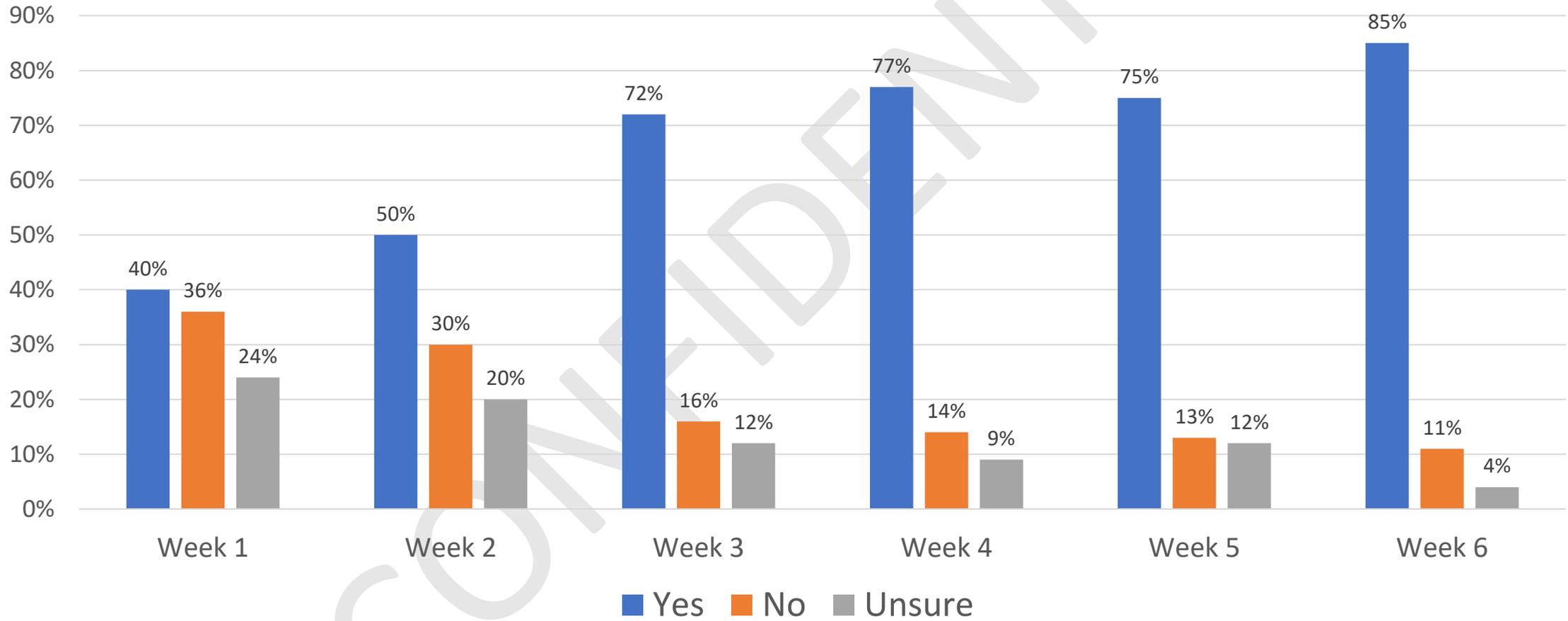
Have you had any residents move out due to concerns related to COVID-19?



Week 1 n = 55
Week 2 n = 49
Week 3 n = 58
Week 4 n = 64
Week 5 n = 56
Week 6 n = 46

Note: Question was changed after week 6

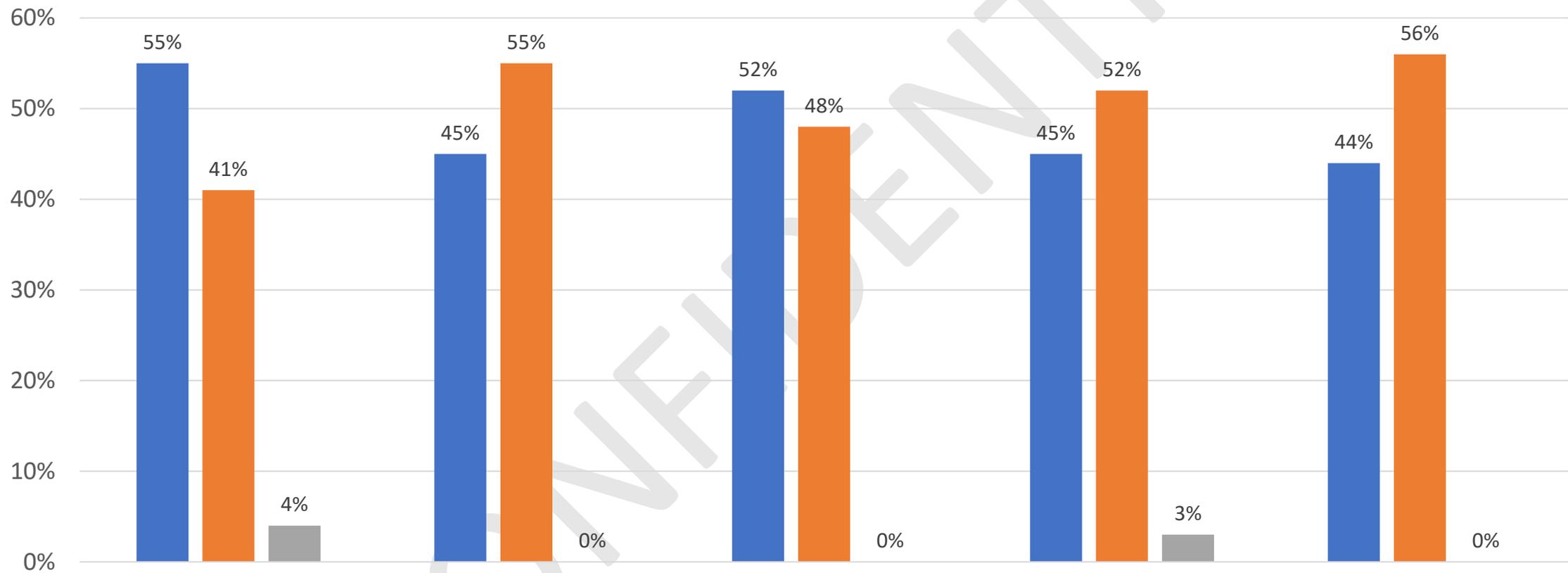
Have you had any prospects cancel plans to move-in due to COVID-19 fears?



Week 1 n = 55
 Week 2 n = 46
 Week 3 n = 58
 Week 4 n = 64
 Week 5 n = 56
 Week 6 n = 46

Note: Question was changed after week 6

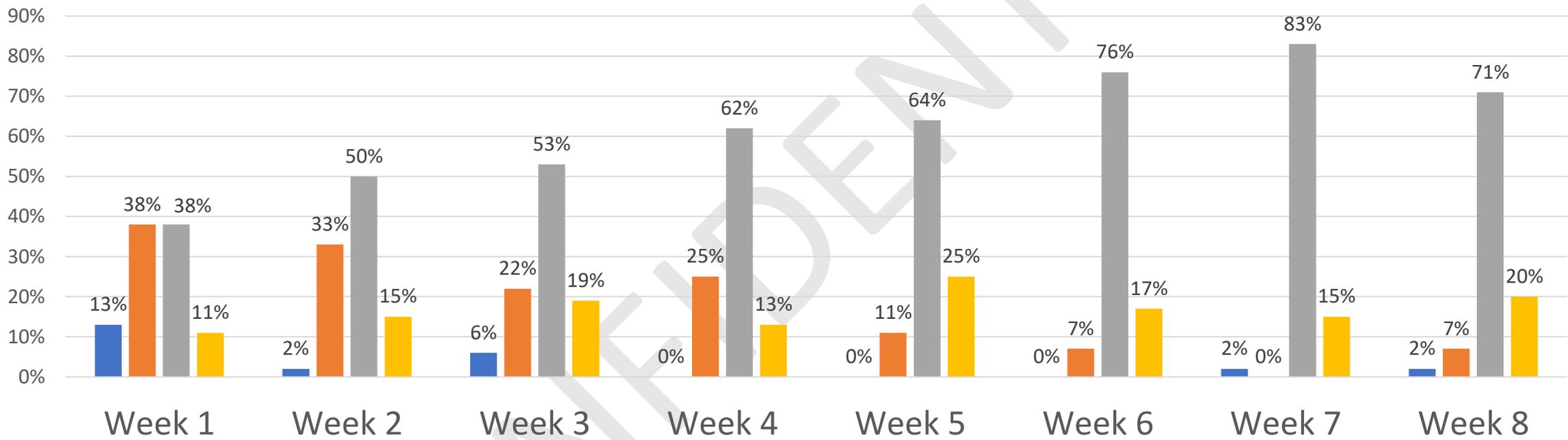
Do you operate communities in areas that currently restrict new admissions?



Week 10 n = 29
Week 11 n = 33
Week 12 n = 31
Week 13 n = 31
Week 14 n = 25

■ Yes ■ No ■ Unsure

Since the emergence of COVID-19 in the U.S. markets that you operate, please select the answer that best characterizes prospect traffic at your communities:

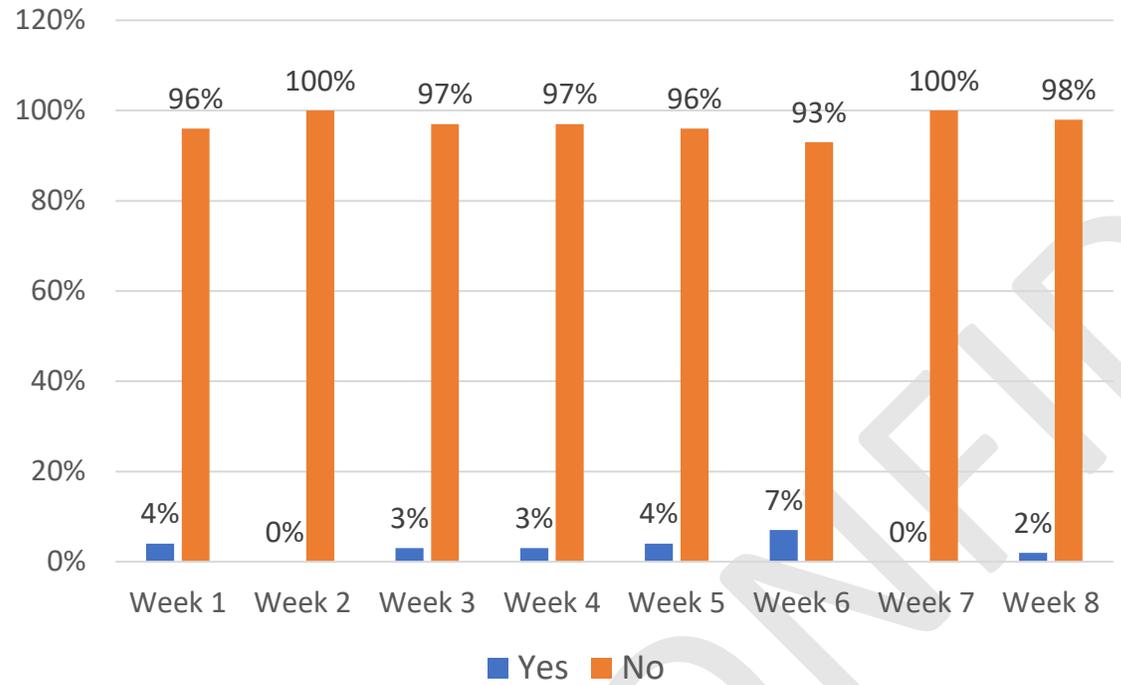


- No discernible difference (i.e. similar traffic and move-in as in 2019)
- Somewhat less prospect traffic/move-ins
- Significantly less prospect traffic/move-ins
- We are effectively not moving any new residents in to our communities until the crisis abates

Week 1 n = 55
 Week 2 n = 48
 Week 3 n = 58
 Week 4 n = 64
 Week 5 n = 56
 Week 6 n = 46
 Week 7 n = 40
 Week 8 n = 41

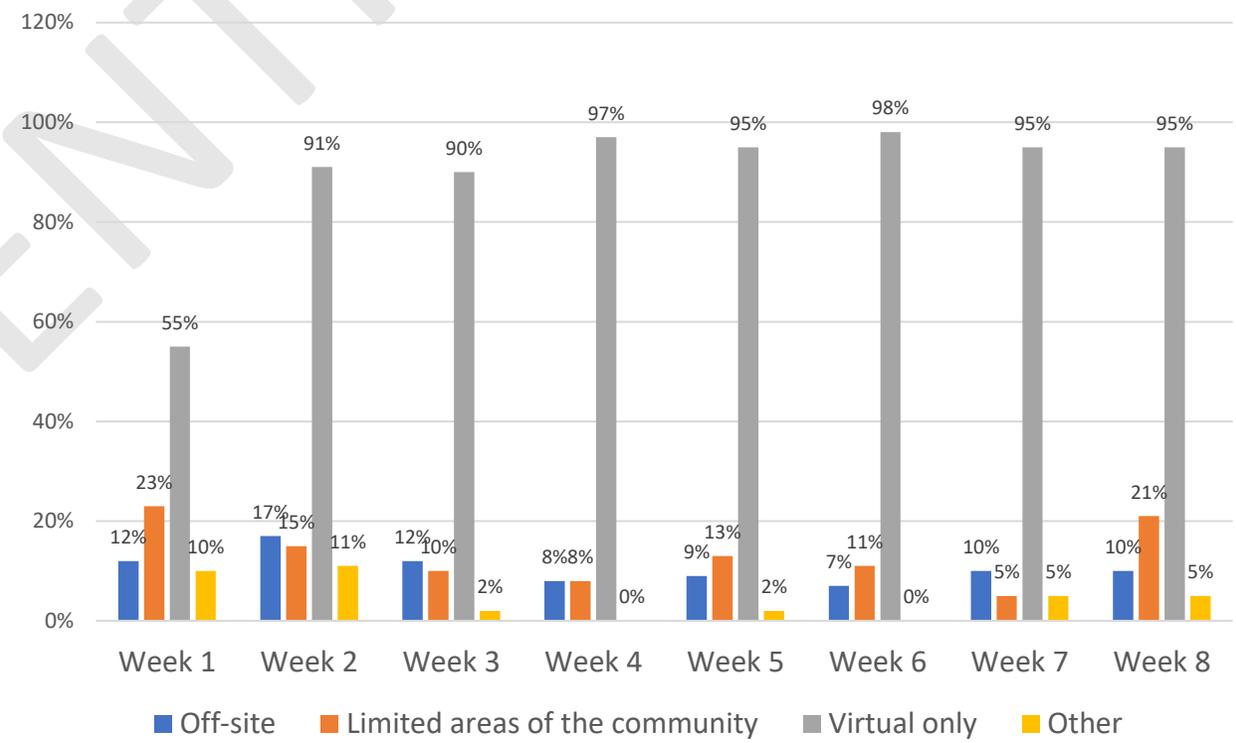
Note: Question not asked after week 6

Are you conducting tours as usual (with or without pre-screening)?



Week 1 n = 54
Week 2 n = 48
Week 3 n = 58
Week 4 n = 64
Week 5 n = 56
Week 6 n = 46
Week 7 n = 40
Week 8 n = 41

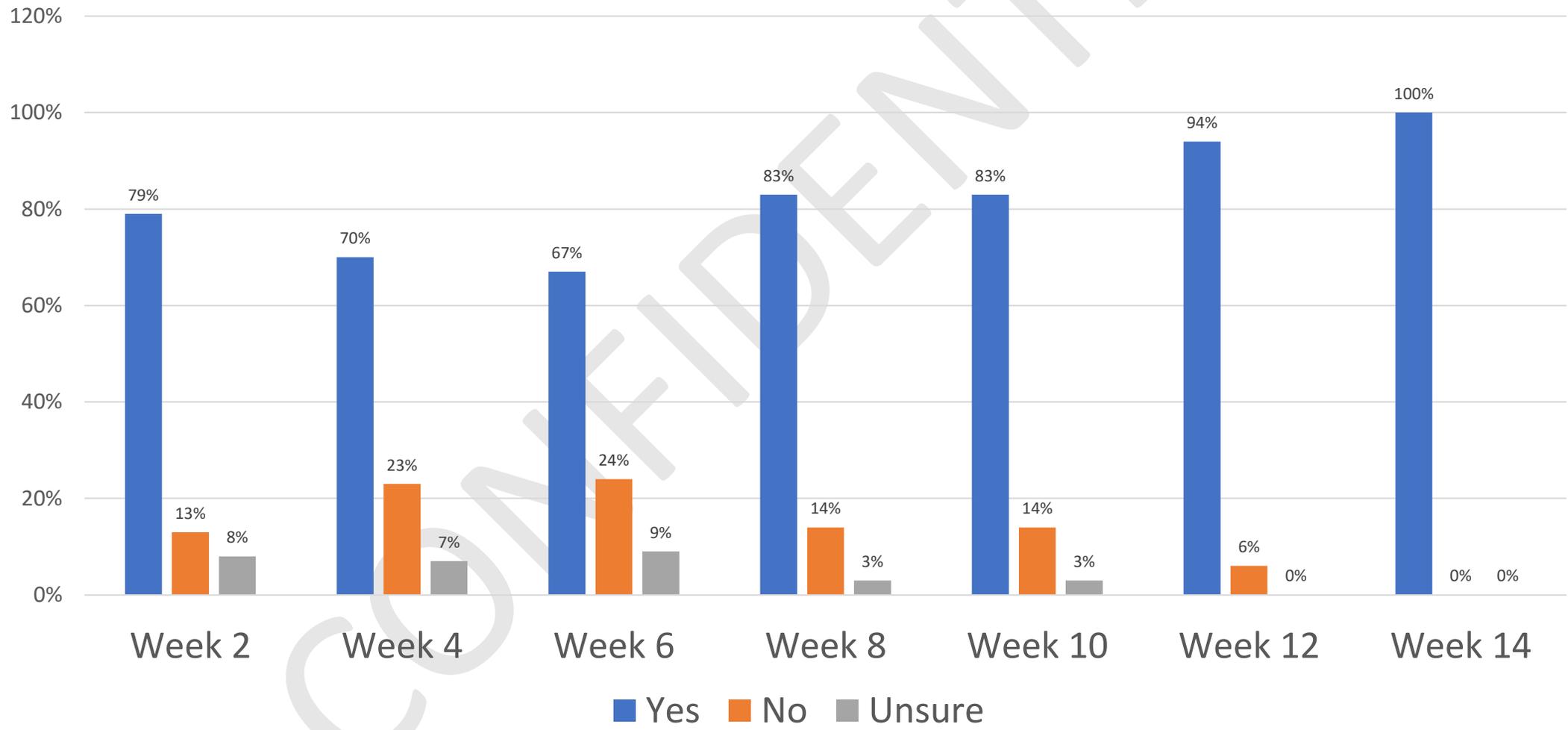
If no, are you conducting tours:



Note: Questions not asked after week 8

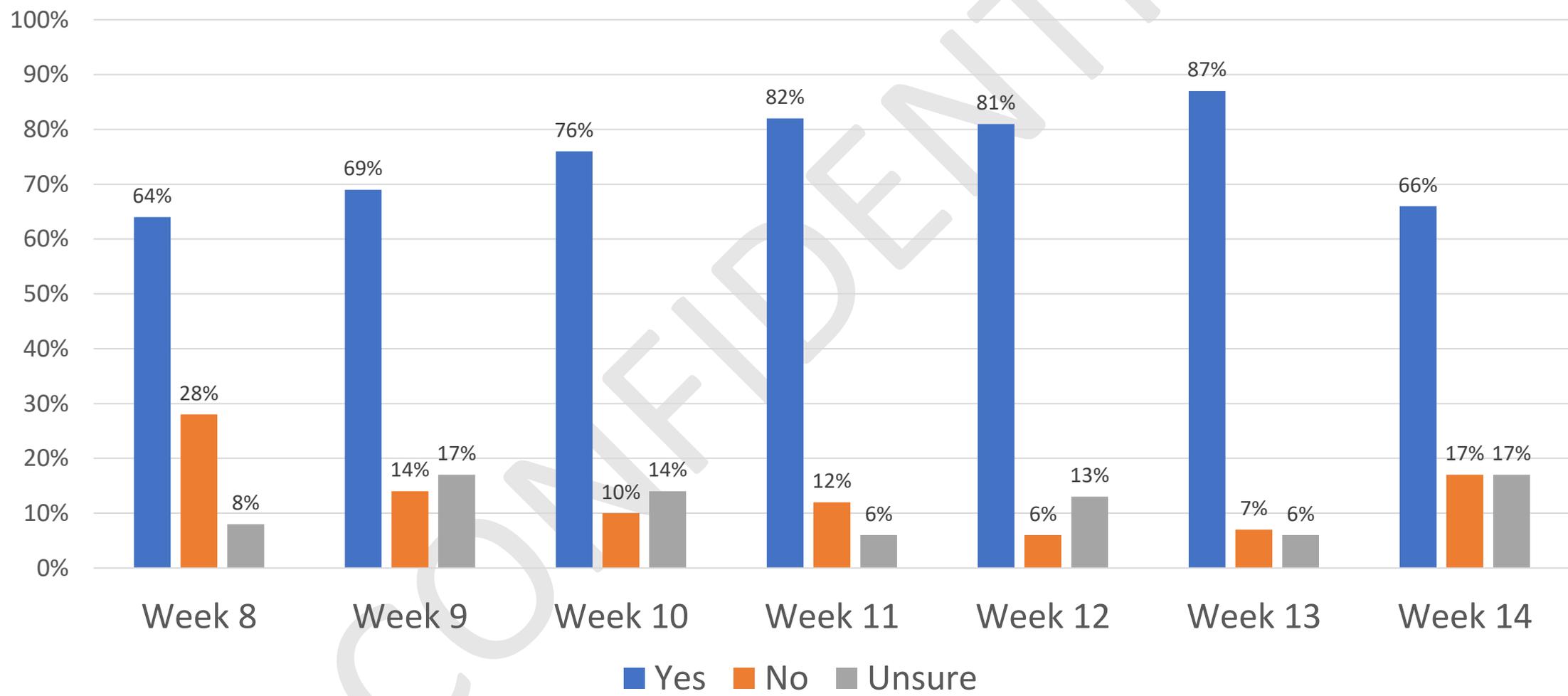
Week 1 n = 60
Week 2 n = 46
Week 3 n = 58
Week 4 n = 63
Week 5 n = 56
Week 6 n = 44
Week 7 n = 40
Week 8 n = 39

Do you expect to move-in new residents before the end of this month?



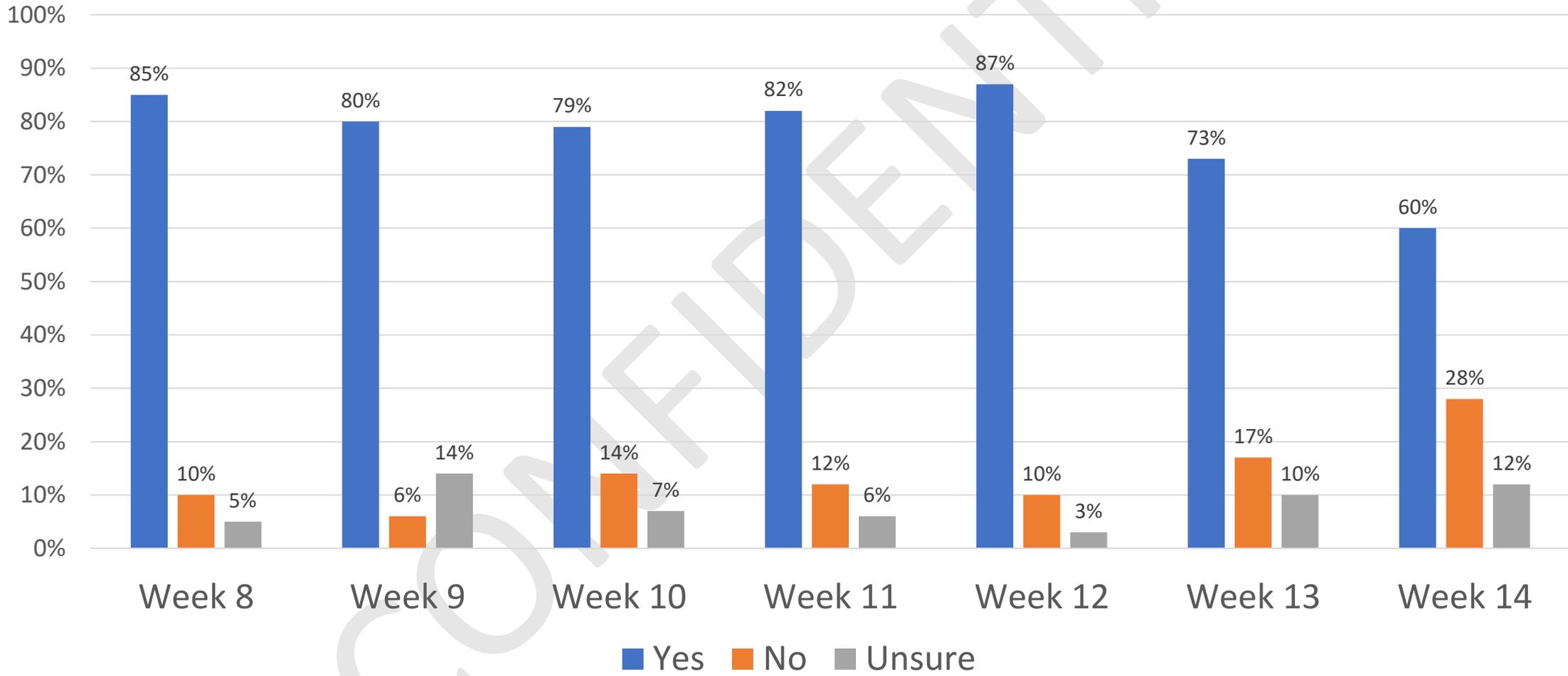
Week 1 n = 54
 Week 2 n = 47
 Week 3 n = 58
 Week 4 n = 64
 Week 5 n = 56
 Week 6 n = 46
 Week 7 n = 40
 Week 8 n = 42
 Week 9 n = 35
 Week 10 n = 29
 Week 11 n = 33
 Week 12 n = 31
 Week 13 n = 31
 Week 14 n = 25

If you are going to move in a new resident, are you planning to have them take a COVID test before they move in?



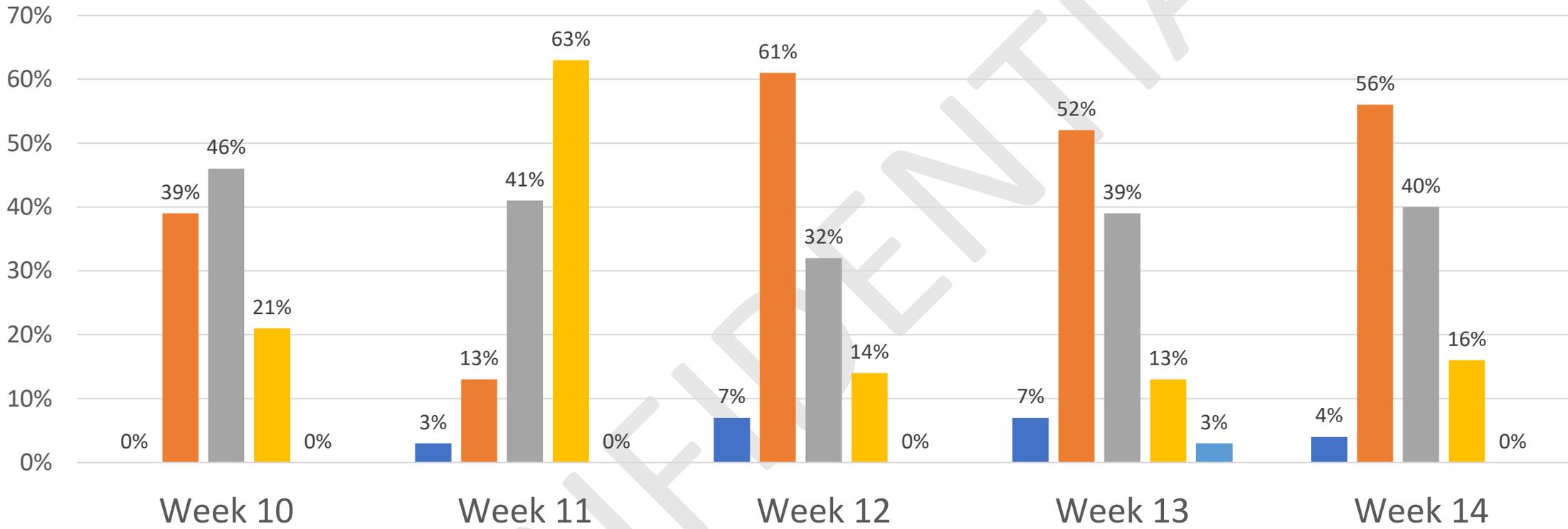
Week 8 n = 39
 Week 9 n = 35
 Week 10 n = 29
 Week 11 n = 33
 Week 12 n = 31
 Week 13 n = 31
 Week 14 n = 24

Will you require new residents to self-quarantine for 10-14 days upon move-in (whether or not they take a COVID test before move-in)?



Week 8 n = 41
 Week 9 n = 35
 Week 10 n = 29
 Week 11 n = 33
 Week 12 n = 31
 Week 13 n = 30
 Week 14 n = 25

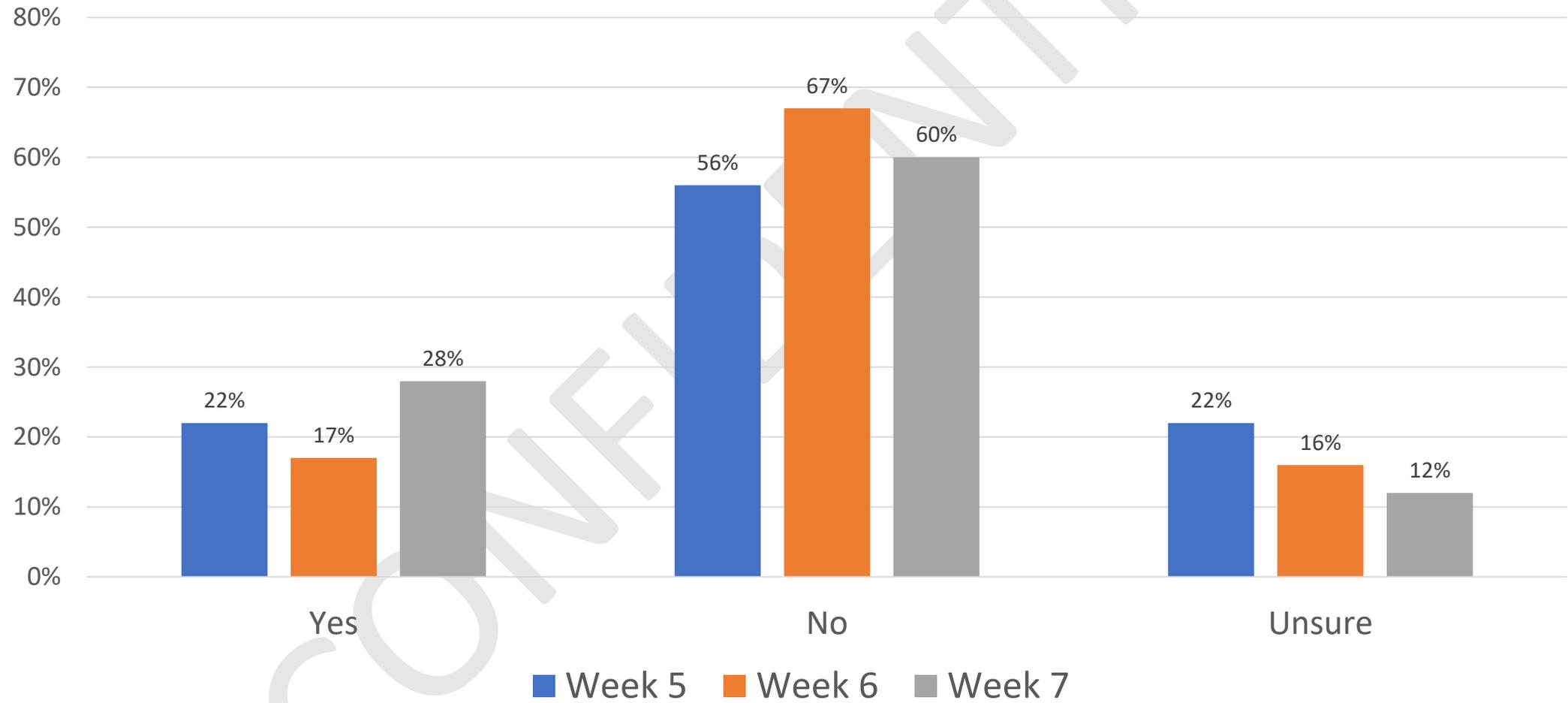
How are you mitigating risks with regards to the move-in process?



- Continuing normal move-in process without COVID protocols
- Movers allowed community access with temperature check/COVID related screening, PPE and disinfection following movers
- Movers not allowed community access; belongings left outside and brought in by staff
- Resident's possessions moved in at least 24 hours in advance and disinfected before resident allowed to occupy unit
- Other

Week 10 n = 28
 Week 11 n = 32
 Week 12 n = 28
 Week 13 n = 31
 Week 14 n = 25

Do you anticipate rent delinquency in April?

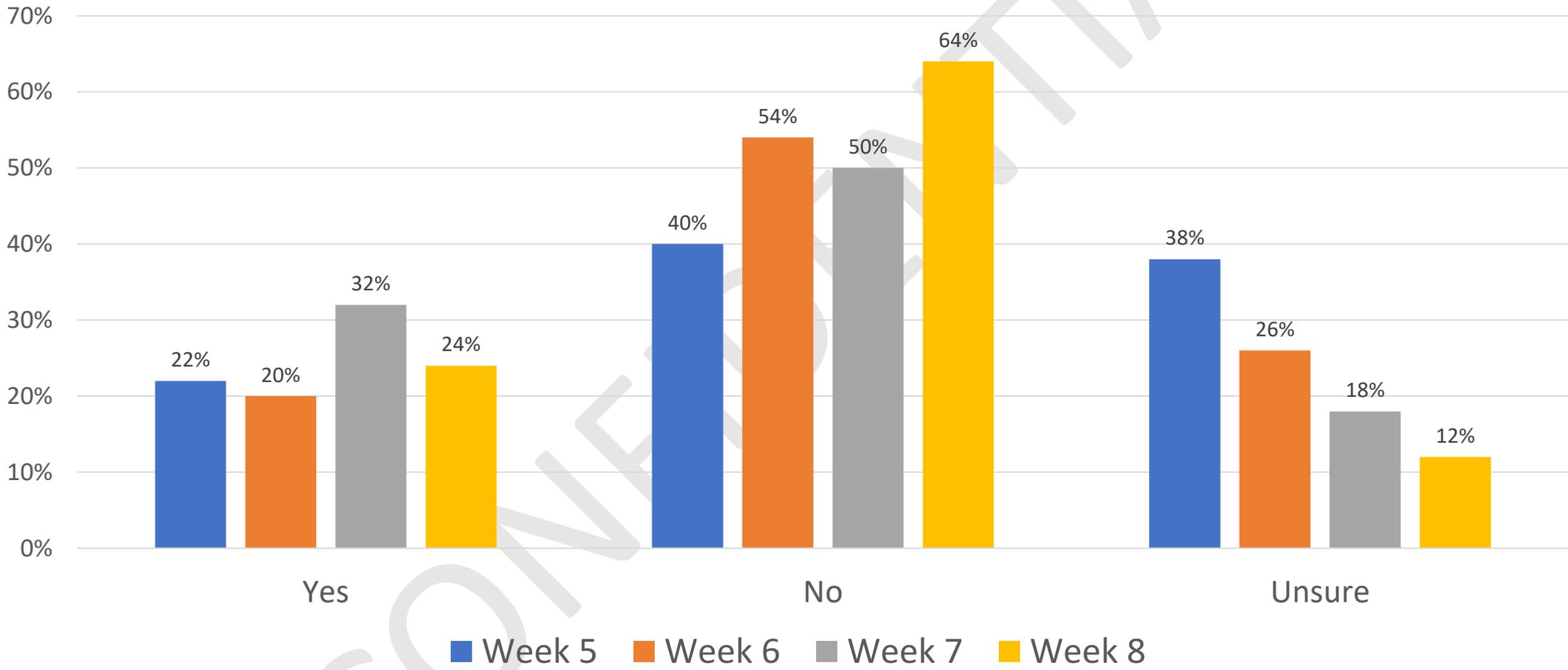


■ Week 5 ■ Week 6 ■ Week 7

Week 5 n = 55
Week 6 n = 46
Week 7 n = 40

Note: Question was only asked weeks 5 - 7

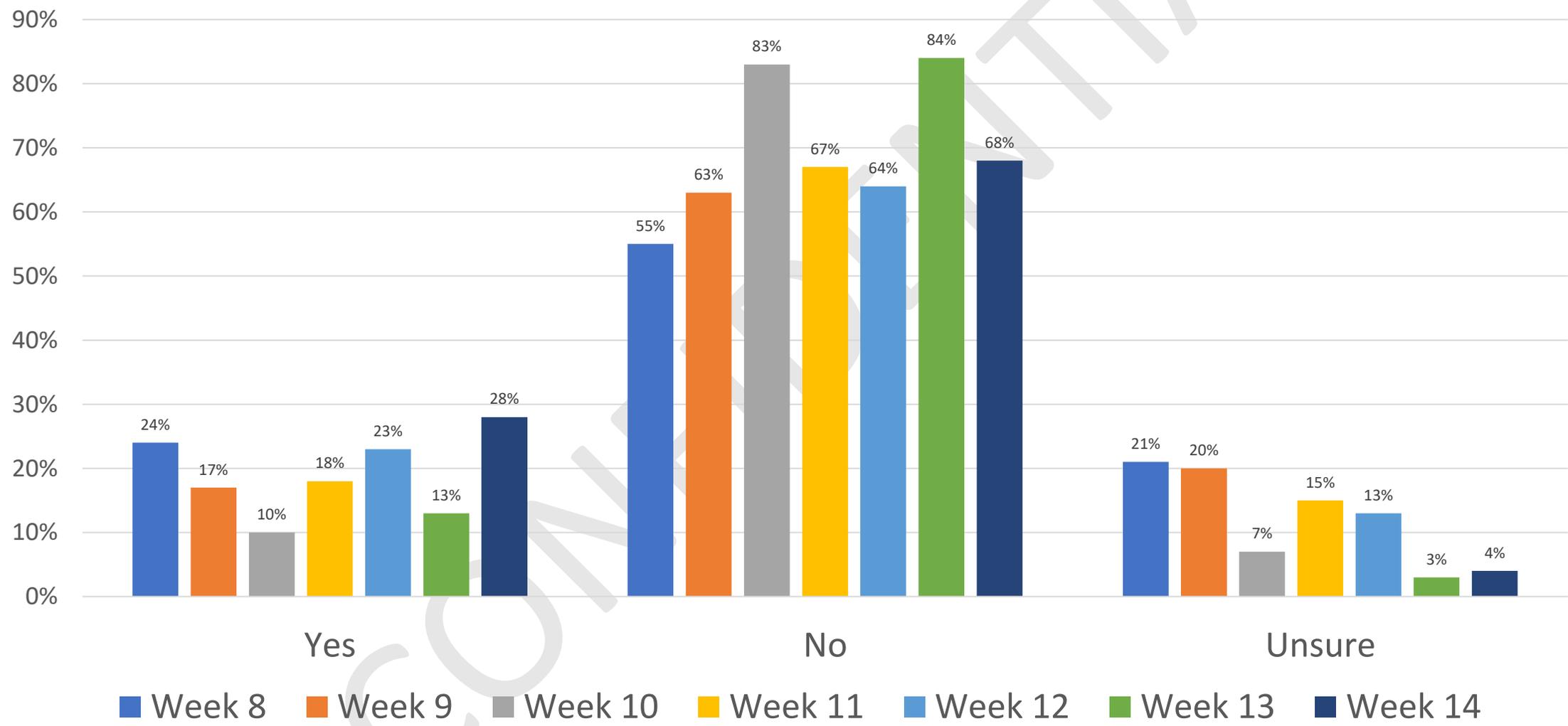
Do you anticipate rent delinquency in May?



Note: Question was only asked Weeks 5 - 8

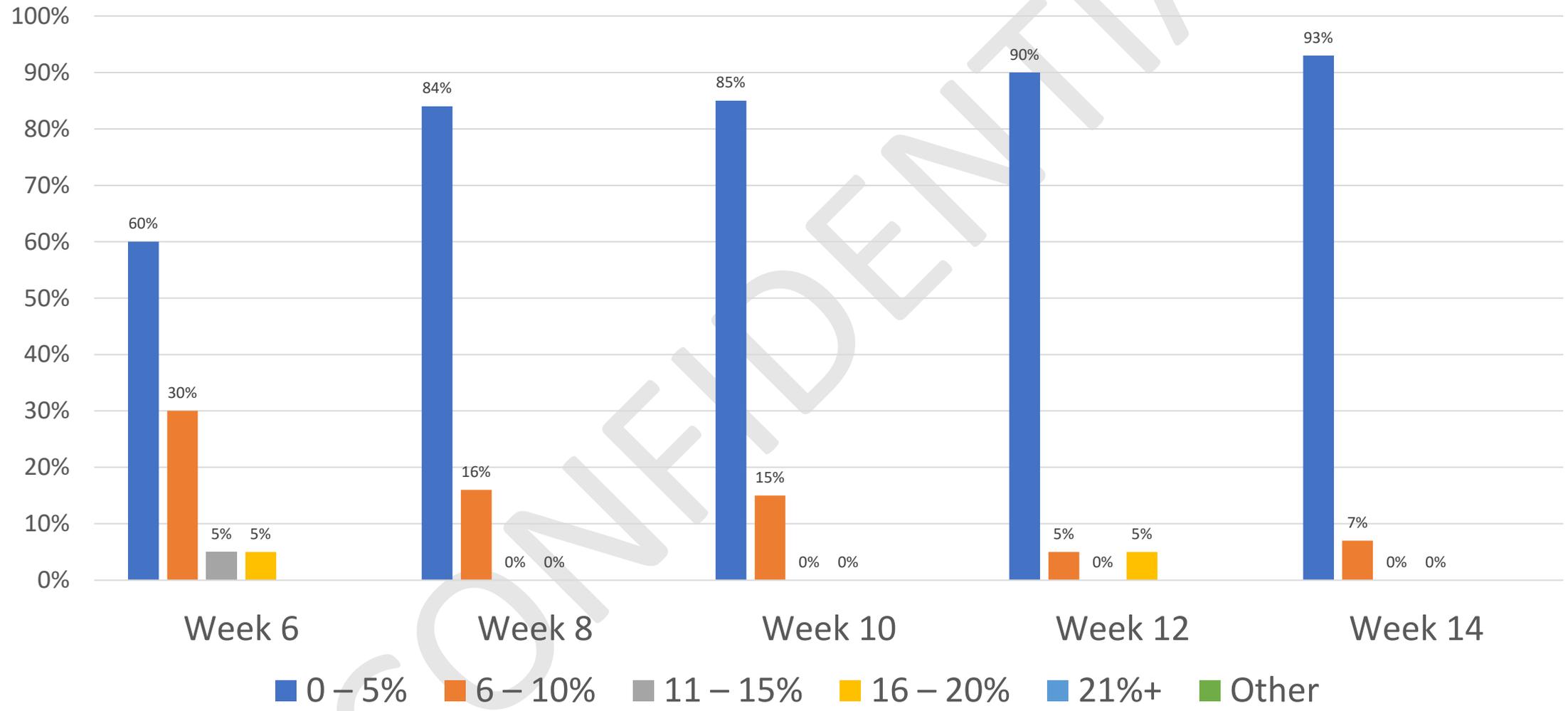
Week 5 n = 55
Week 6 n = 46
Week 7 n = 40
Week 8 n = 42

Do you anticipate rent delinquency in June?



Week 8 n = 42
 Week 9 n = 55
 Week 10 n = 46
 Week 11 n = 40
 Week 12 n = 31
 Week 13 n = 31
 Week 14 n = 25

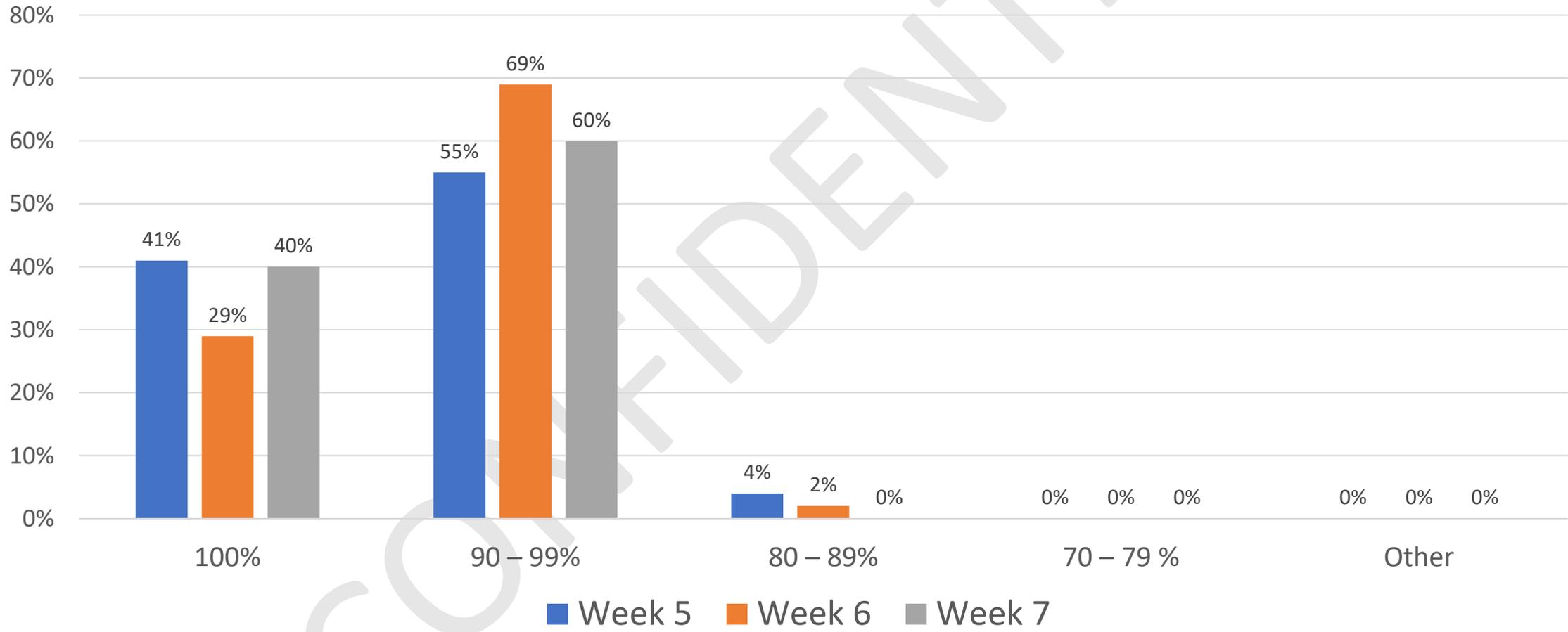
If you anticipate rent delinquency what percentage?



Week 5 n = 35
 Week 6 n = 20
 Week 7 n = 24
 Week 8 n = 25
 Week 9 n = 22
 Week 10 n = 13
 Week 11 n = 18
 Week 12 n = 20
 Week 13 n = 16
 Week 14 n = 15

Note: Question not asked weeks 1 - 4

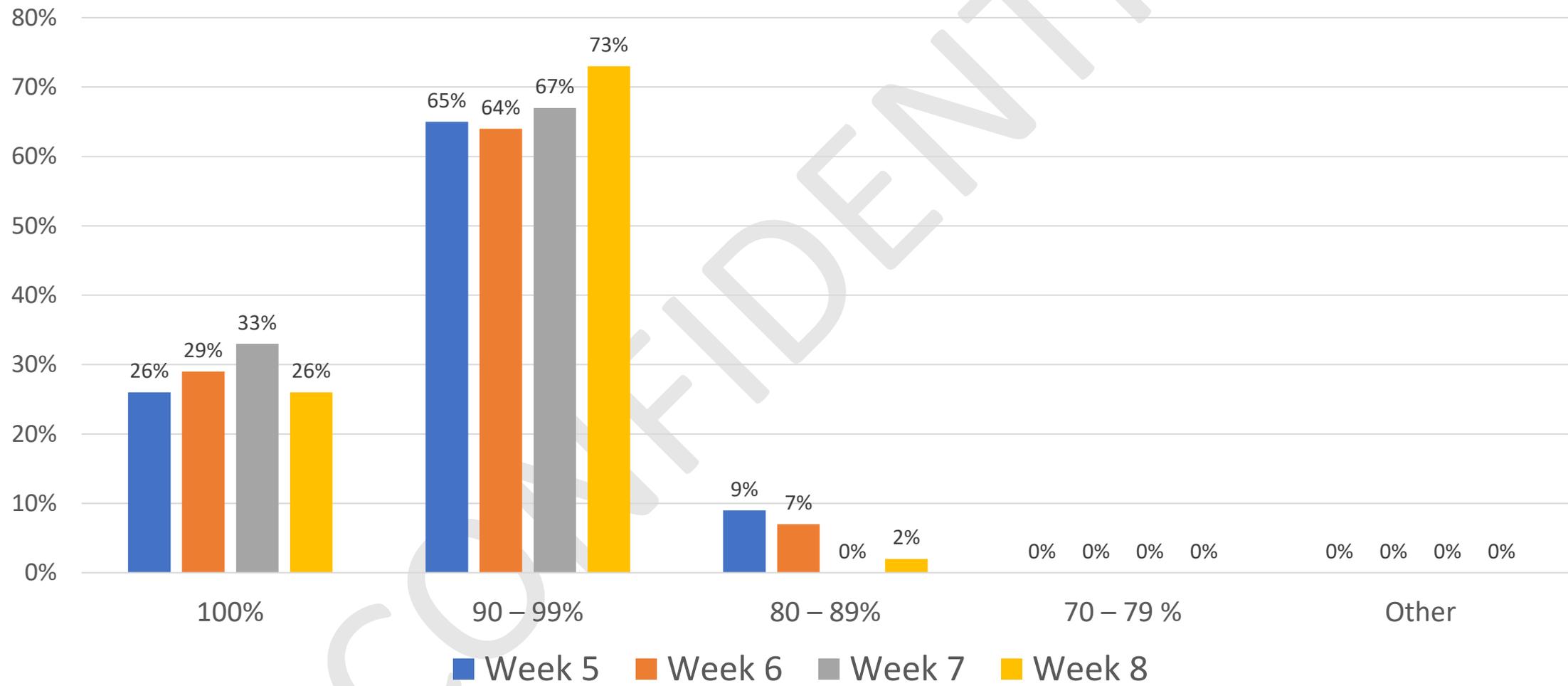
What was your percentage of rent collected in February?



Note: Question was only asked weeks 5 - 7

Week 5 n = 55
Week 6 n = 45
Week 7 n = 40

What was your percentage of rent collected in March?

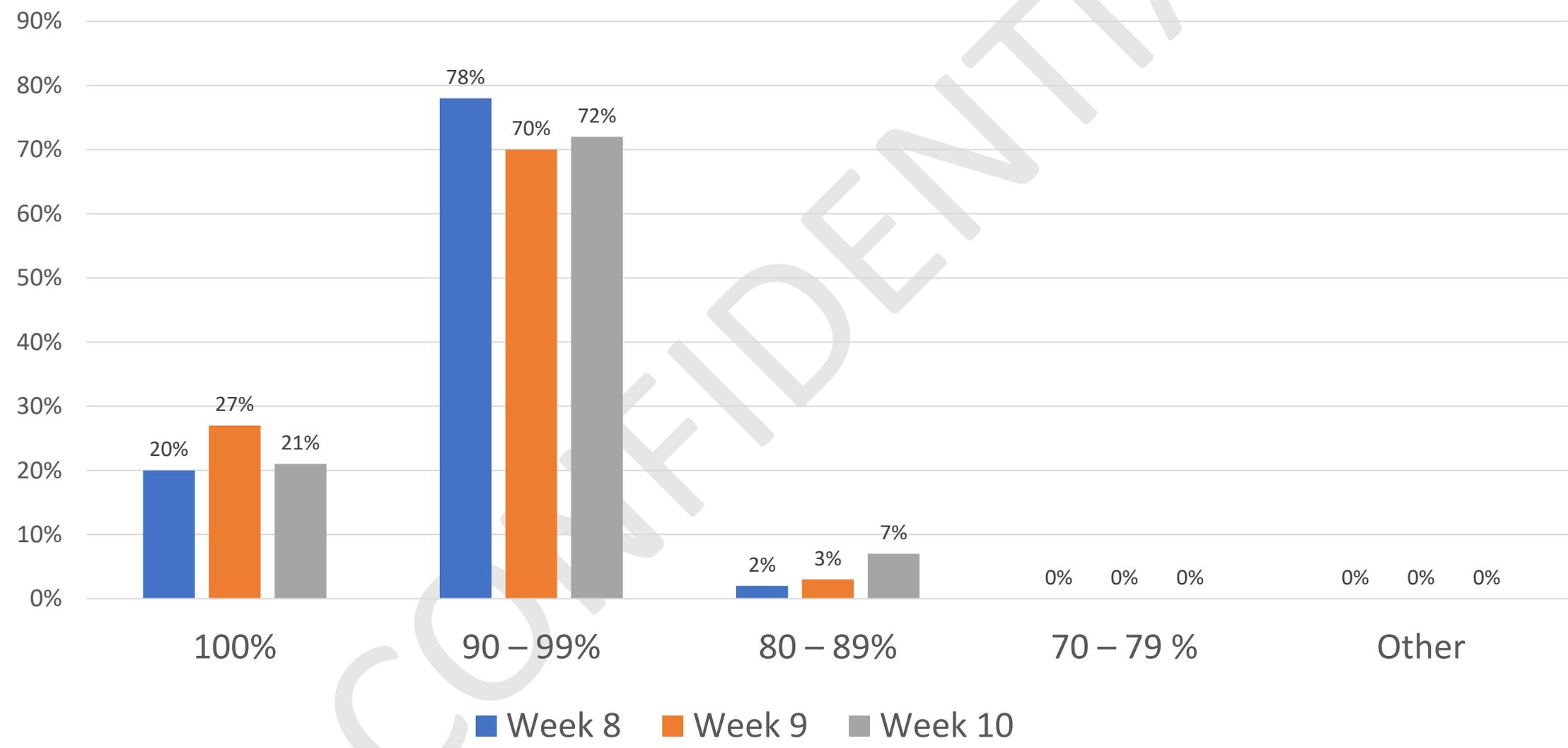


■ Week 5 ■ Week 6 ■ Week 7 ■ Week 8

Week 5 n = 54
Week 6 n = 45
Week 7 n = 40
Week 8 n = 42

Note: Question was only asked weeks 5 - 8

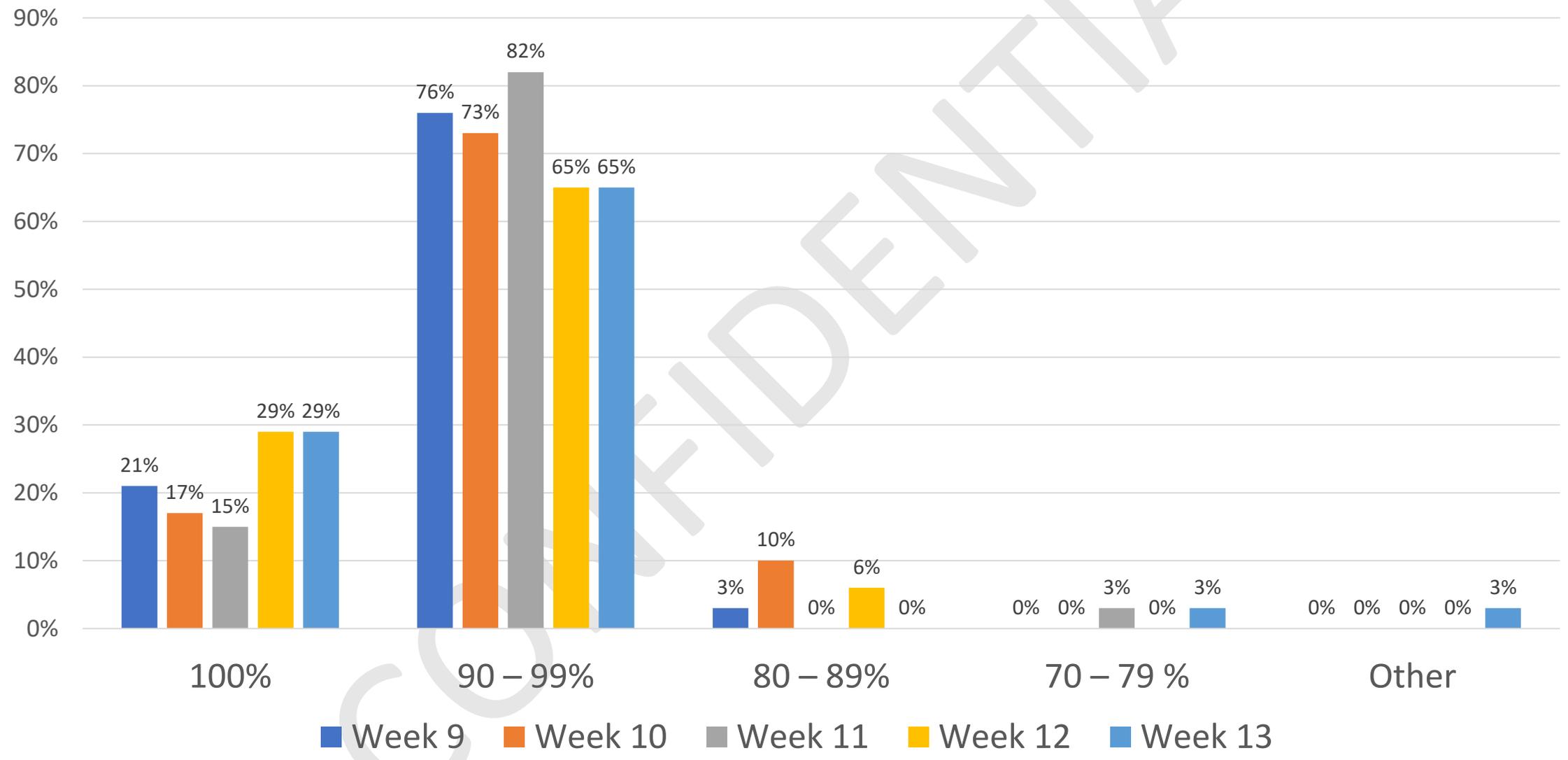
What was your percentage of rent collected in April?



CONFIDENTIAL

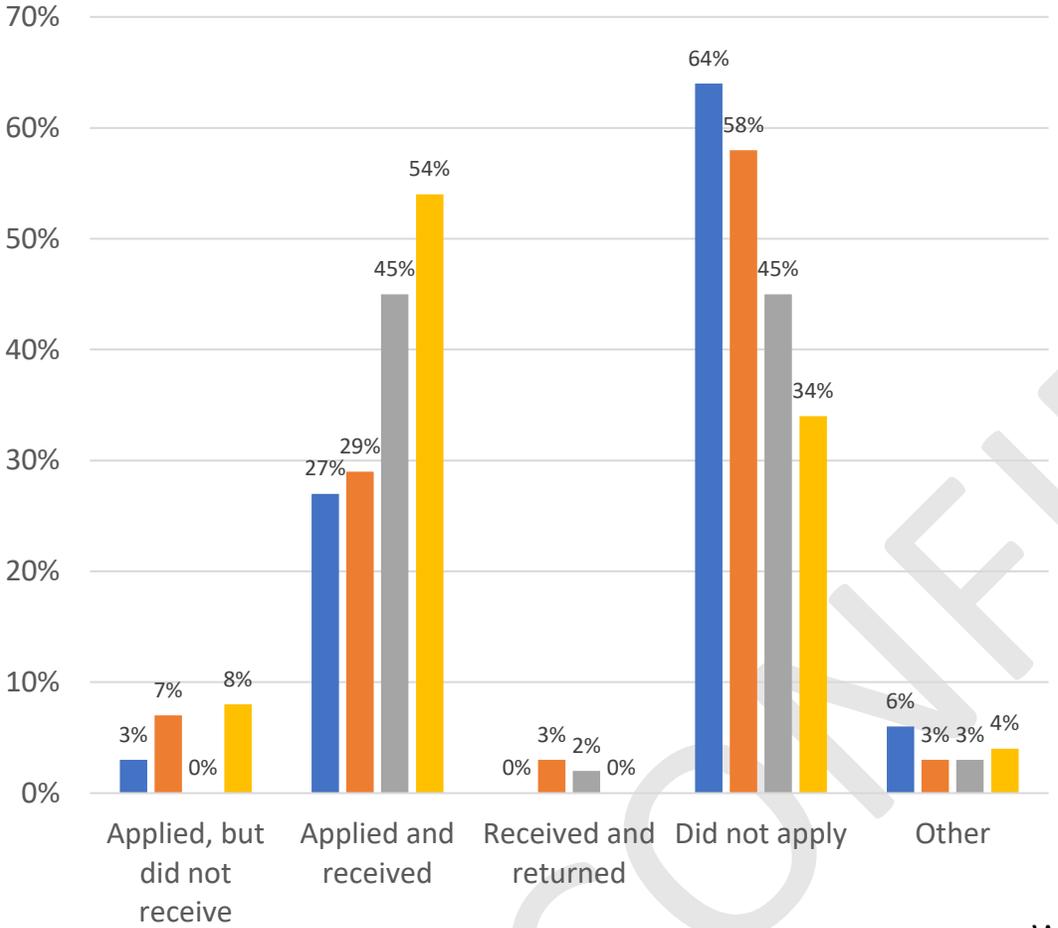
Week 8 n = 40
Week 9 n = 34
Week 10 n = 28

What was your percentage of rent collected in May?



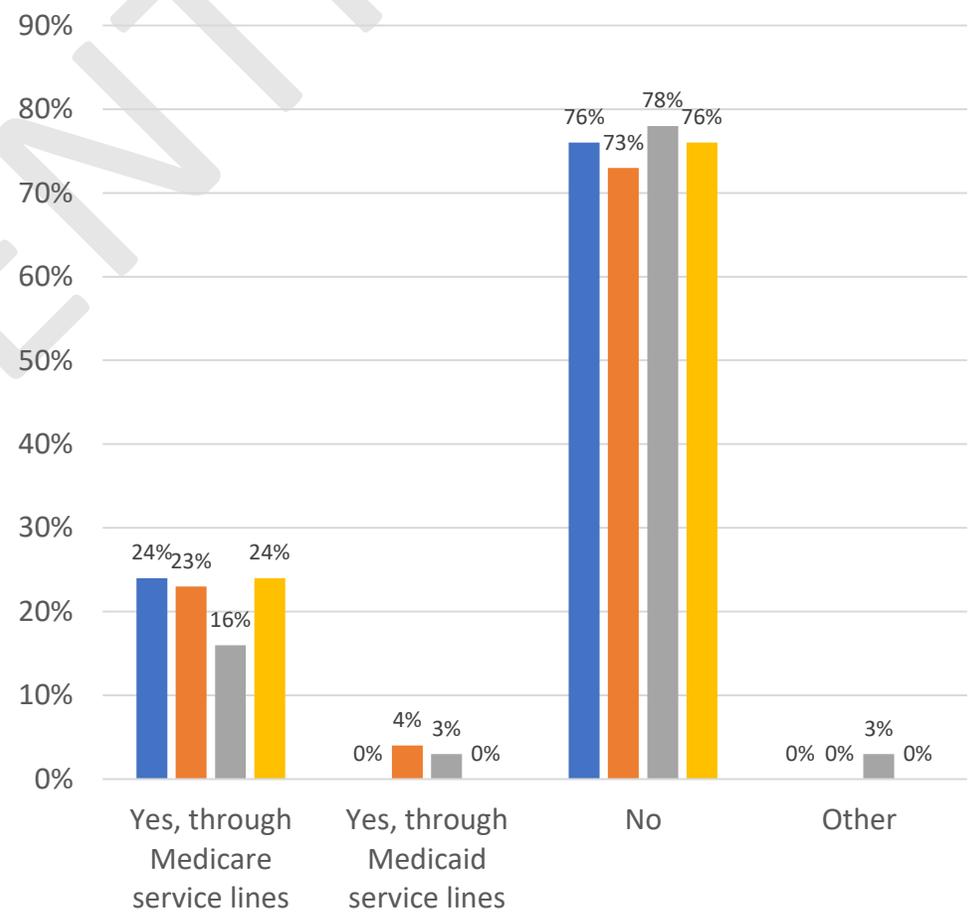
Week 9 n = 34
Week 10 n = 29
Week 11 n = 33
Week 12 n = 31
Week 13 n = 31

Has your company applied and/or received PPP money?



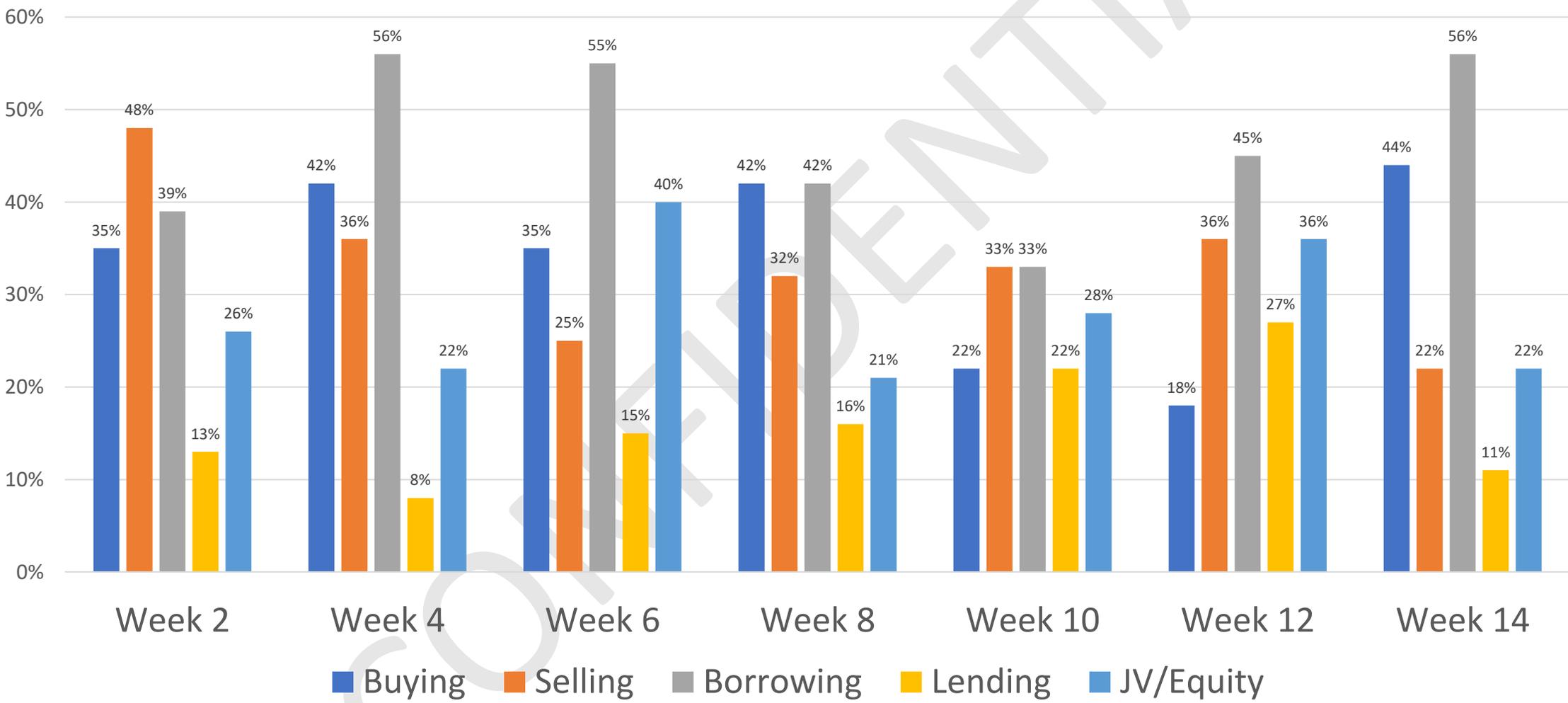
Week 11 n = 33
Week 12 n = 31
Week 13 n = 31
Week 14 n = 24

Has your company received any funding from HHS?



Week 11 n = 33
Week 12 n = 30
Week 13 n = 31
Week 14 n = 25

Are you involved in a current capital transaction?

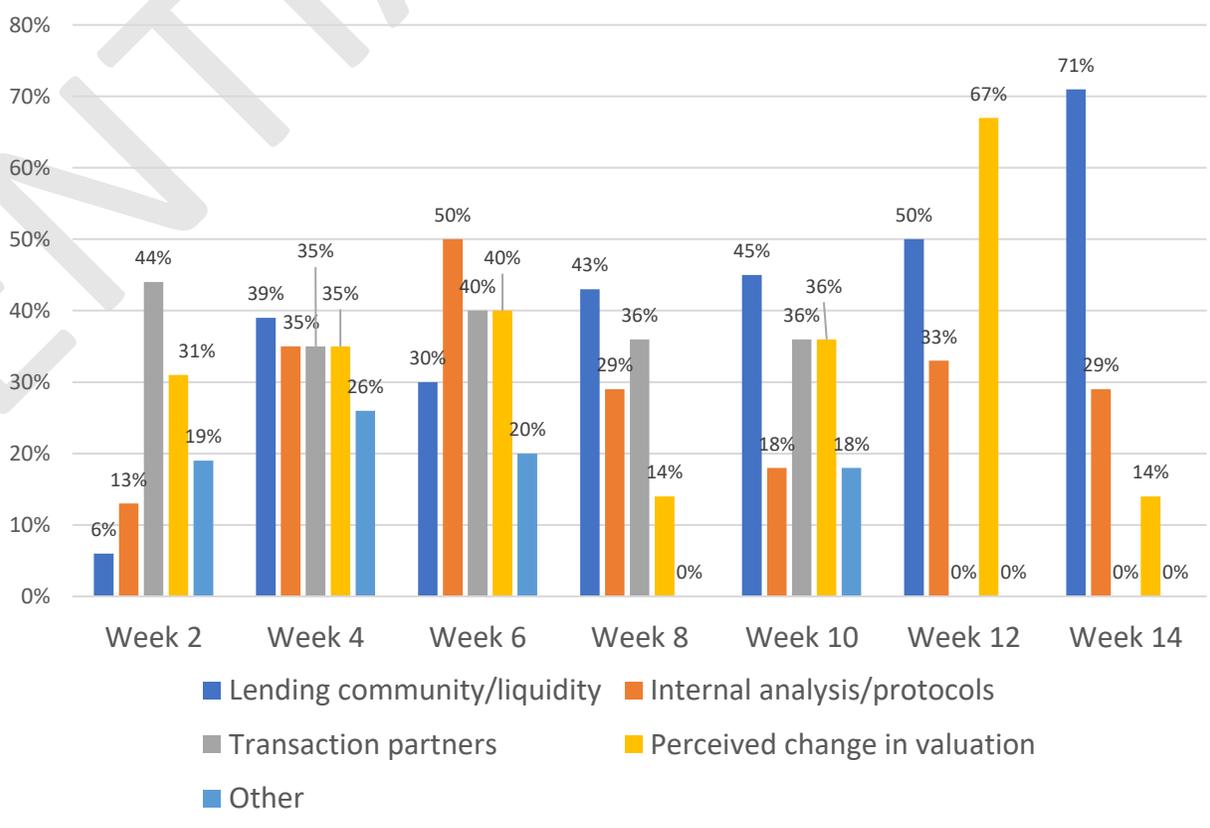
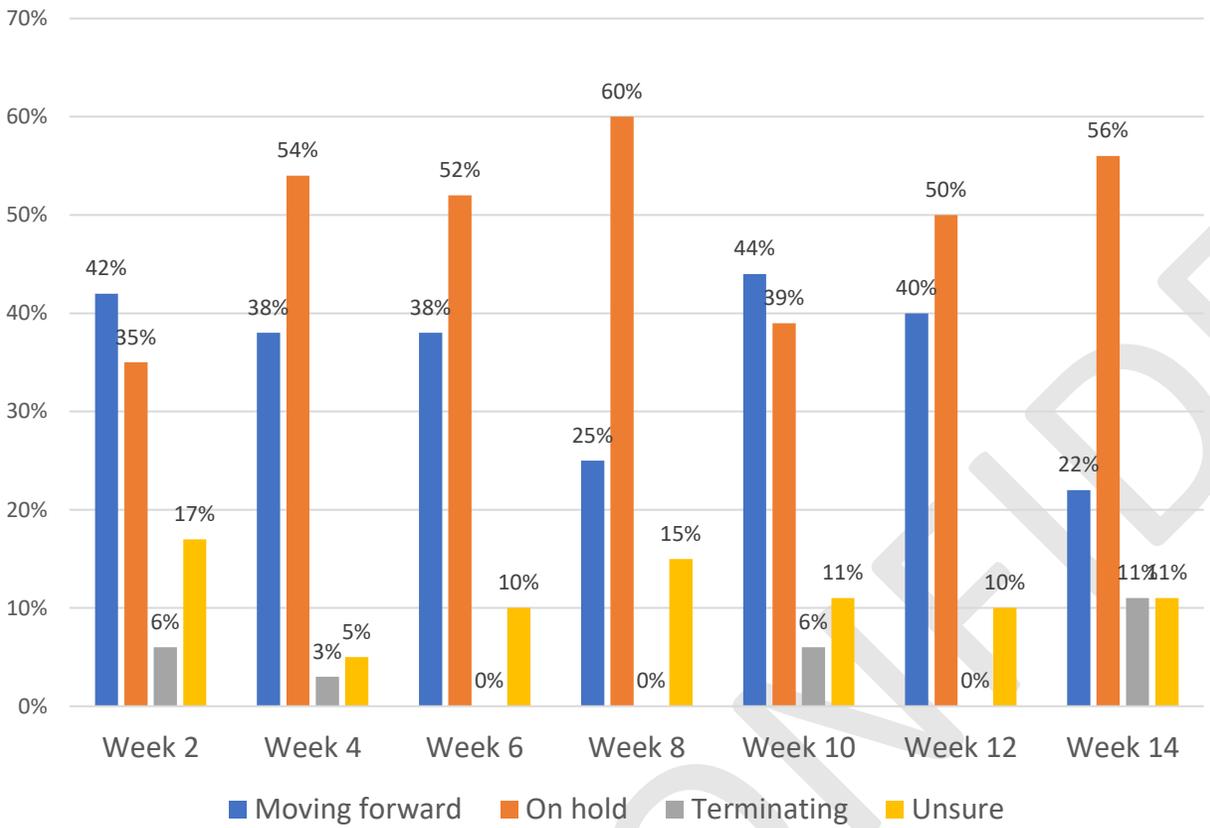


Week 2 n = 31
 Week 3 n = 22
 Week 4 n = 36
 Week 5 n = 26
 Week 6 n = 20
 Week 7 n = 18
 Week 8 n = 19
 Week 9 n = 20
 Week 10 n = 18
 Week 11 n = 16
 Week 12 n = 11
 Week 13 n = 16
 Week 14 n = 9

Note: Question was not asked week 1

Is your capital transaction?

If you answered on hold or terminating, do you attribute this to:



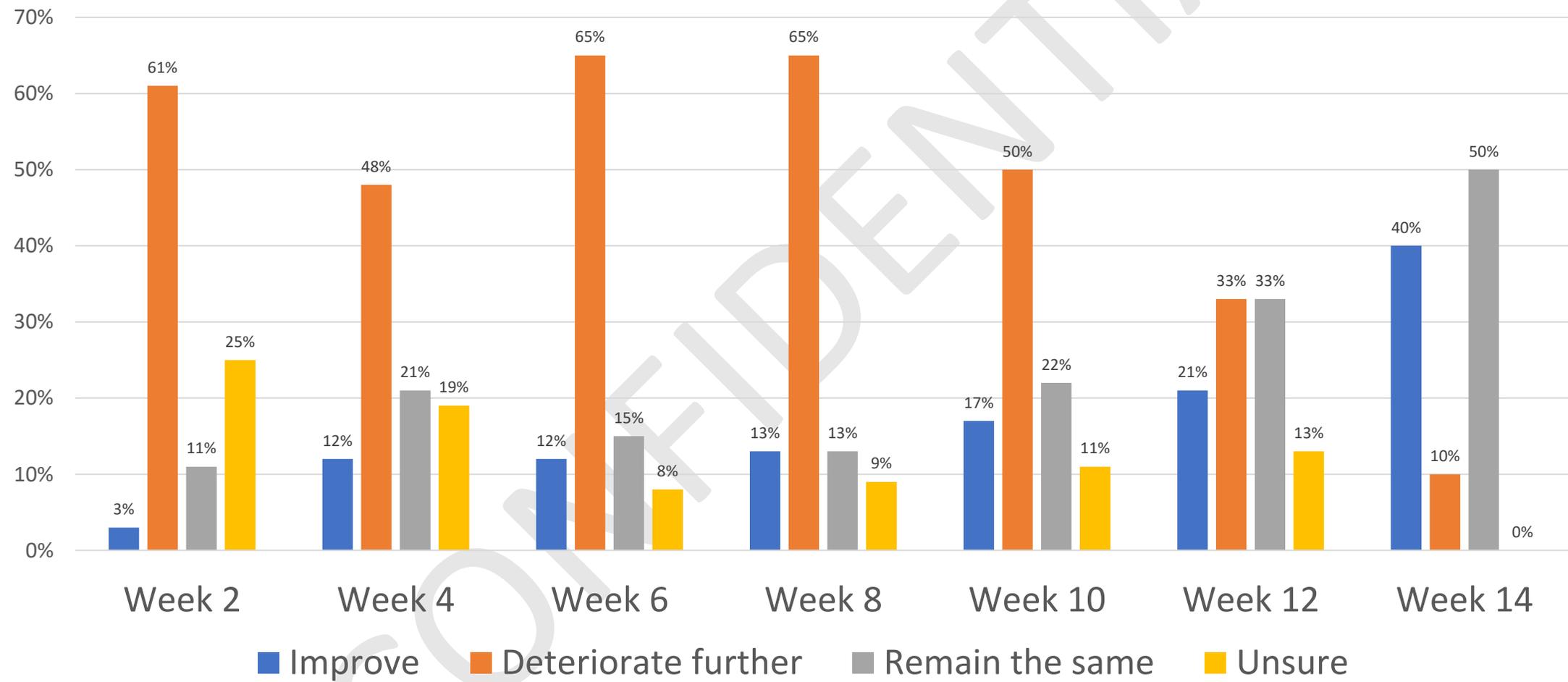
Note: Question was not asked week 1

Note: Question was not asked week 1

| | | | |
|---------------|---------------|----------------|---------------|
| Week 2 n = 31 | Week 6 n = 21 | Week 10 n = 18 | Week 14 n = 9 |
| Week 3 n = 23 | Week 7 n = 20 | Week 11 n = 16 | |
| Week 4 n = 37 | Week 8 n = 20 | Week 12 n = 10 | |
| Week 5 n = 27 | Week 9 n = 20 | Week 13 n = 15 | |

| | | | |
|---------------|---------------|----------------|---------------|
| Week 2 n = 16 | Week 6 n = 10 | Week 10 n = 11 | Week 14 n = 7 |
| Week 3 n = 17 | Week 7 n = 13 | Week 11 n = 7 | |
| Week 4 n = 23 | Week 8 n = 14 | Week 12 n = 6 | |
| Week 5 n = 15 | Week 9 n = 15 | Week 13 n = 8 | |

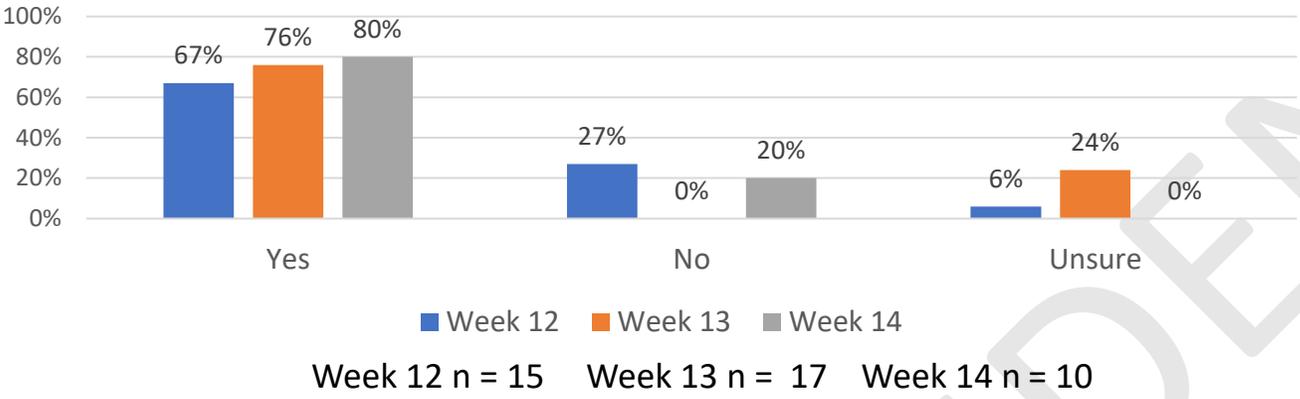
Do you anticipate current capital markets will:



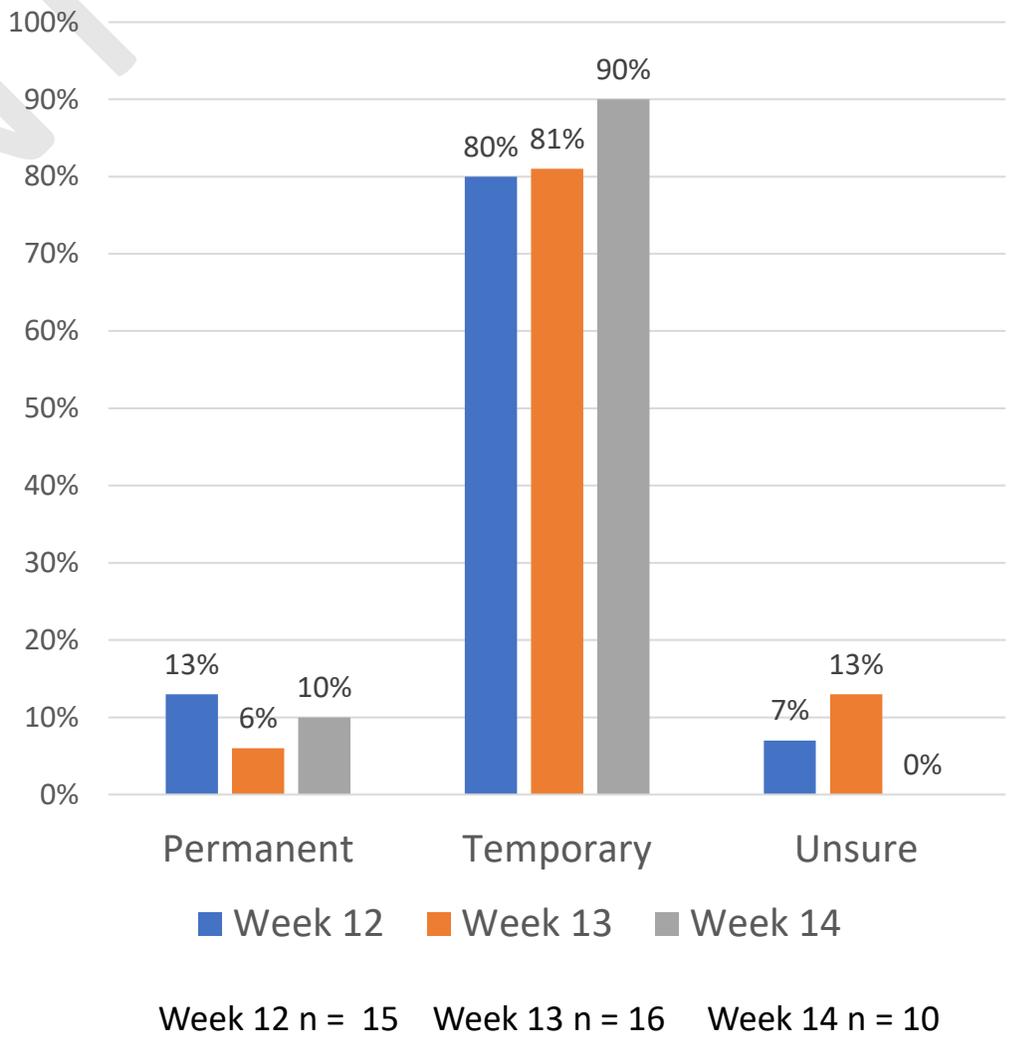
Week 2 n = 36
 Week 3 n = 27
 Week 4 n = 42
 Week 5 n = 32
 Week 6 n = 26
 Week 7 n = 21
 Week 8 n = 23
 Week 9 n = 20
 Week 10 n = 18
 Week 11 n = 16
 Week 12 n = 15
 Week 13 n = 18
 Week 14 n = 10

Note: Question was not asked week 1

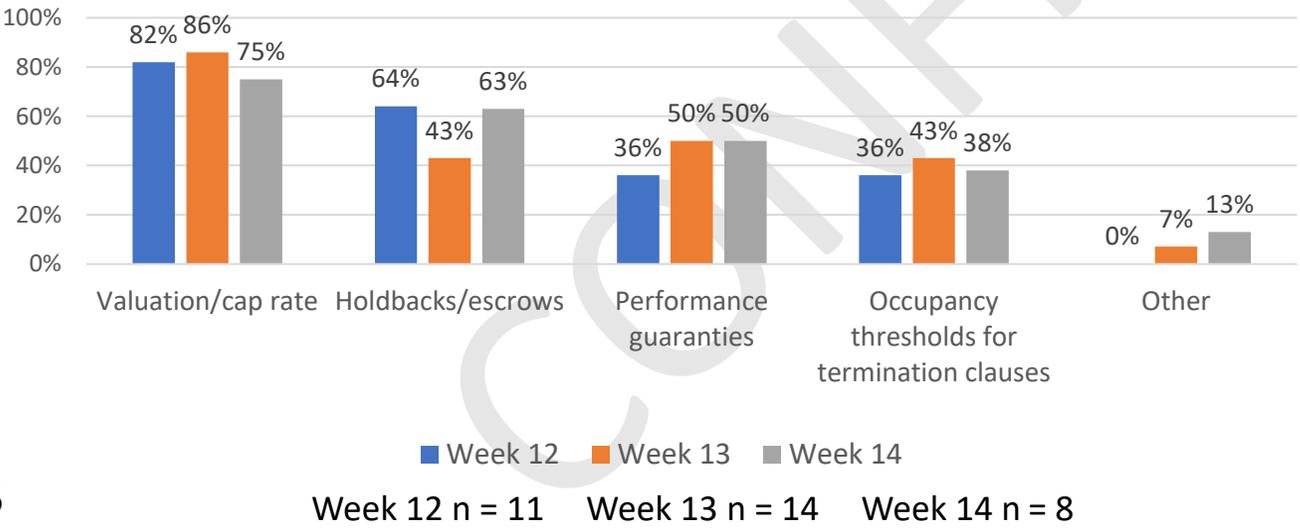
Do you think market fundamentals for capital transactions will change as a result of the COVID 19 pandemic?



Do you think market fundamental changes will be:

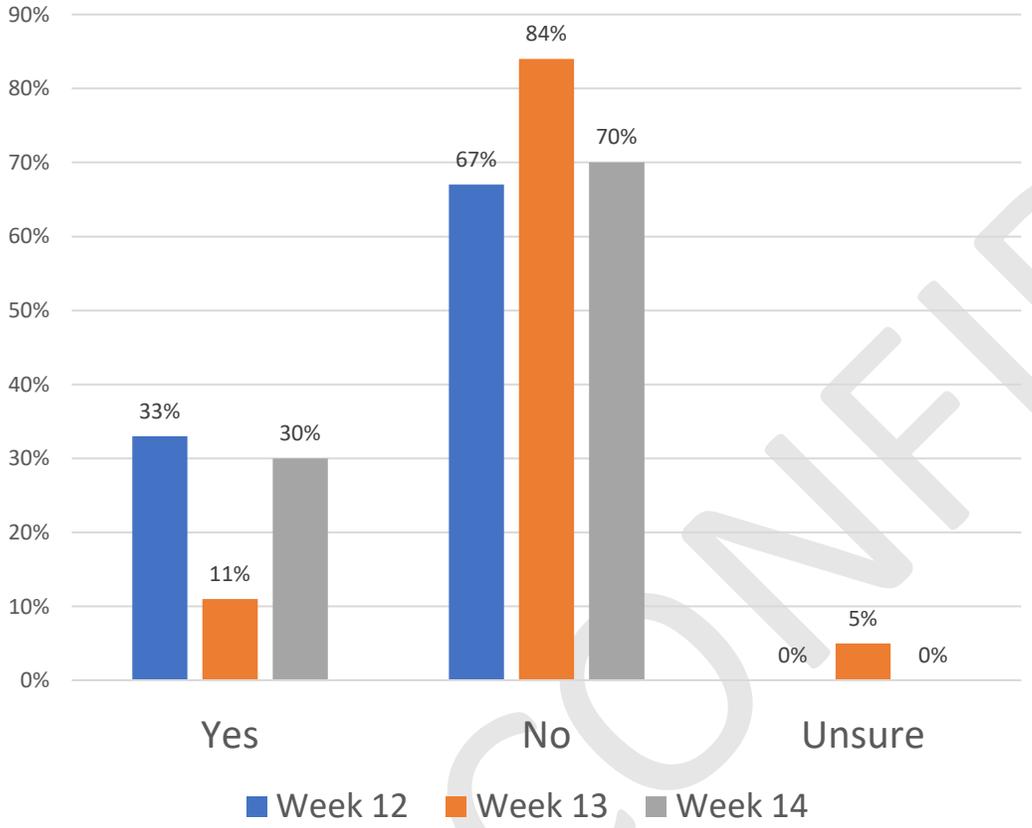


If you answered yes, in what way(s)?

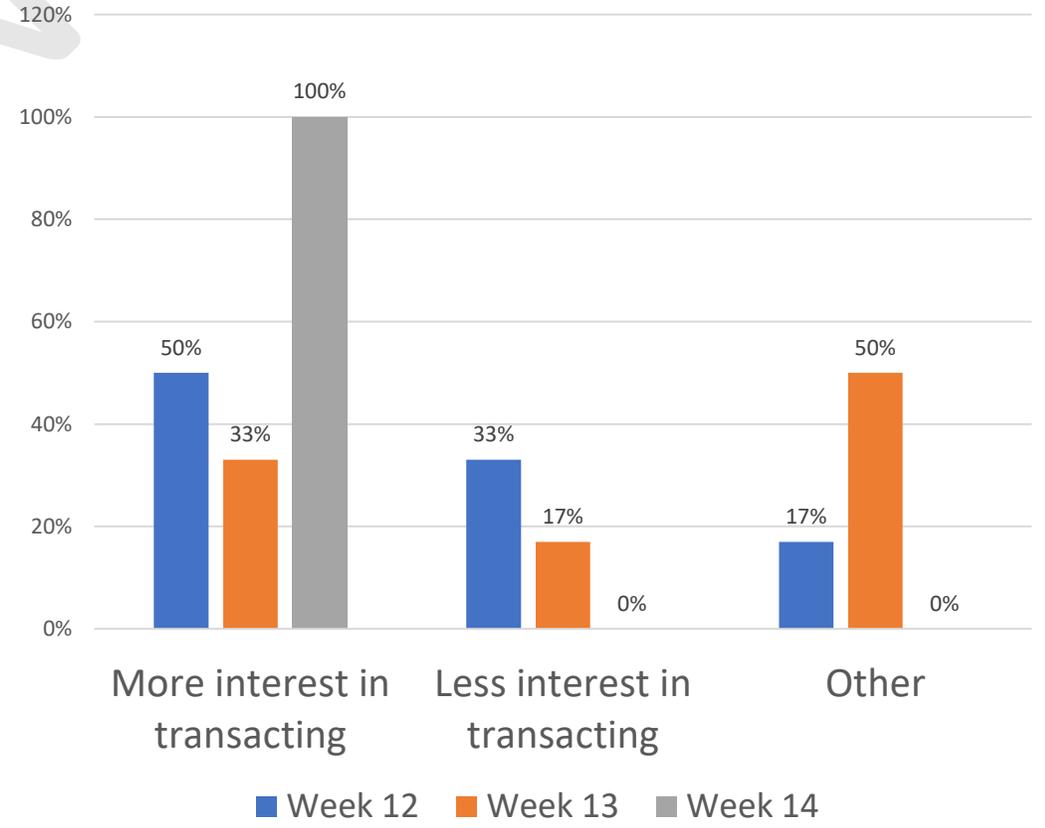


Has your organization's interest/commitment to the seniors housing space been impacted by the recent pandemic?

If your organization's interest has changed, how so?

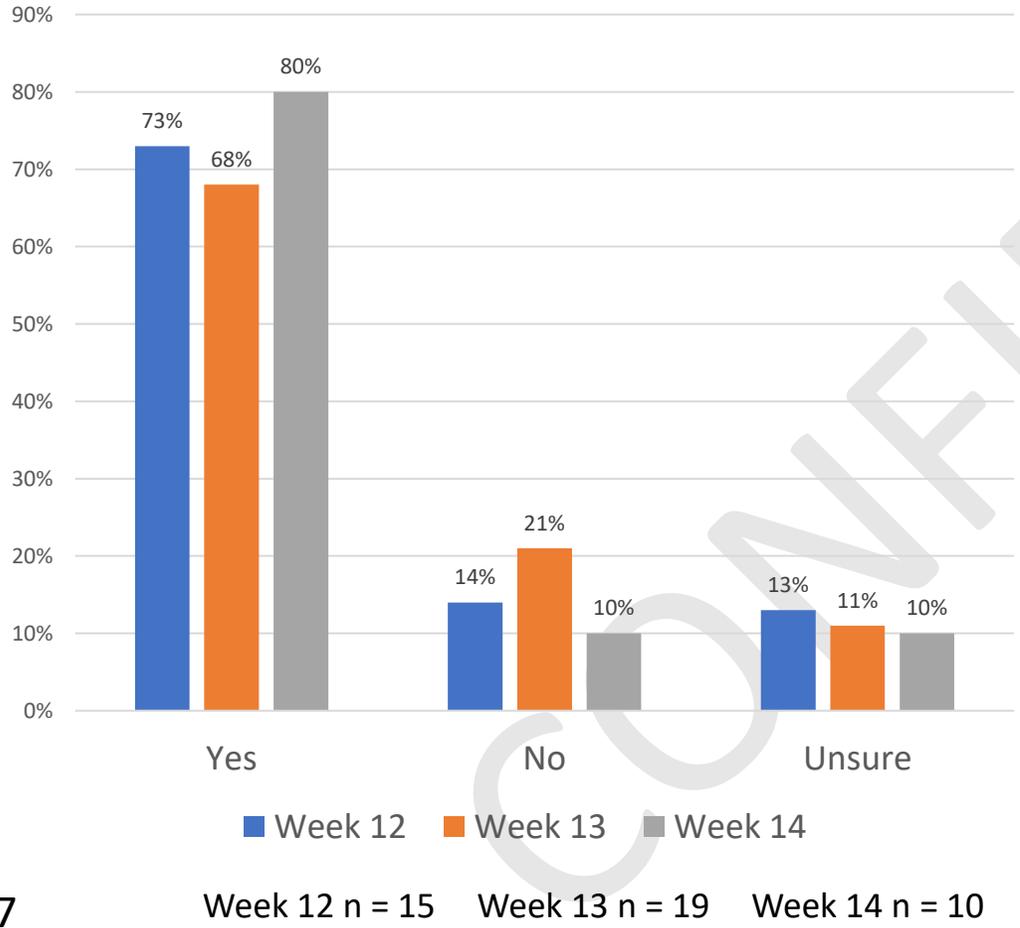


Week 12 n = 15 Week 13 n = 19 Week 14 n = 10

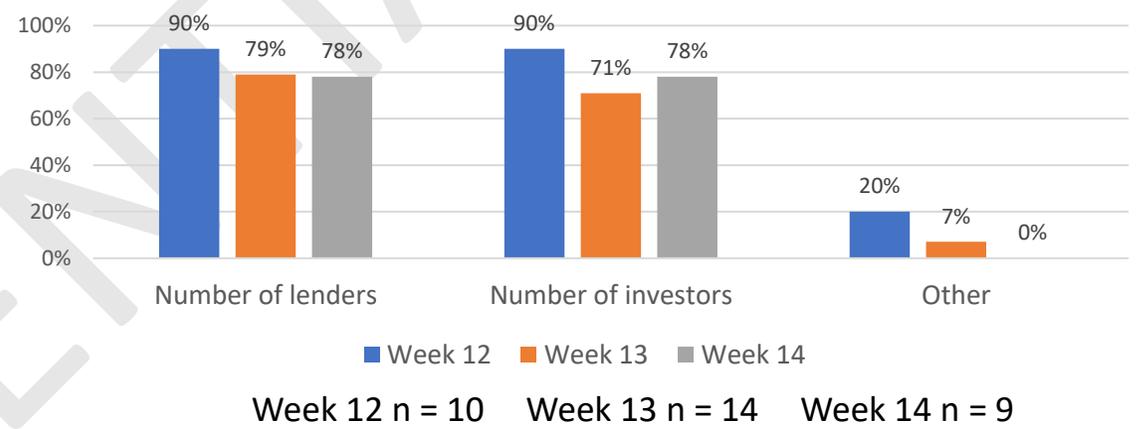


Week 12 n = 6 Week 13 n = 6 Week 14 n = 5

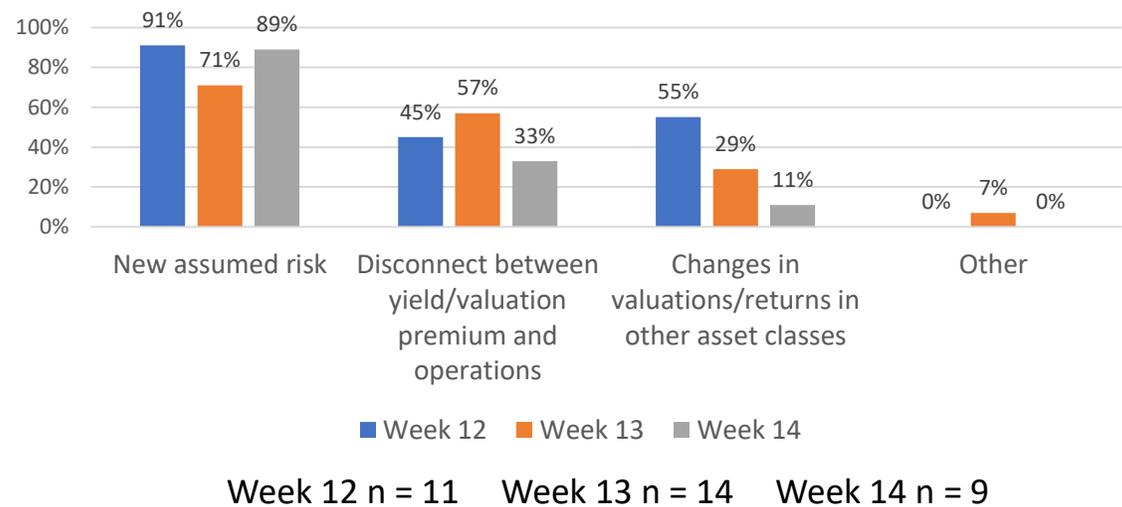
Do you think the transaction landscape has changed in terms of market participants?



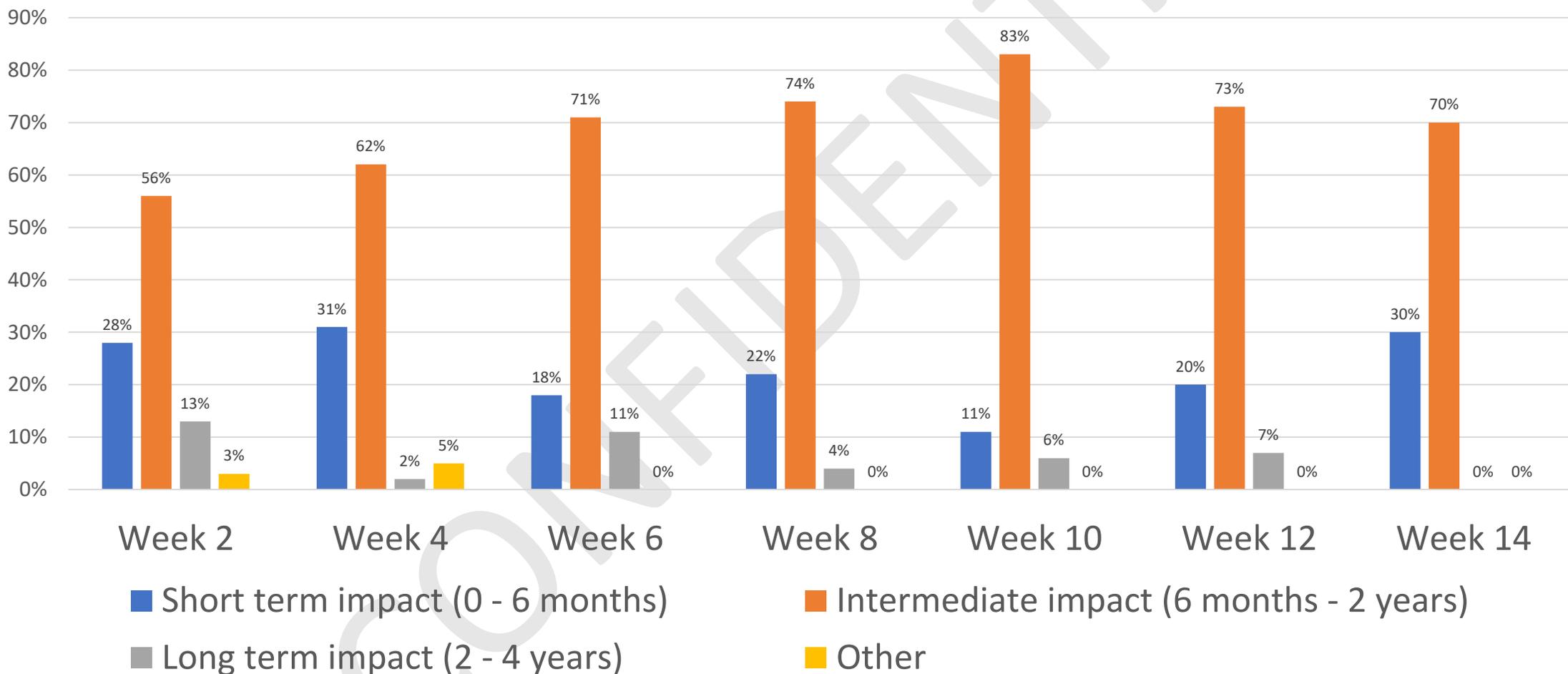
If you answered "yes" do you think the future transaction landscape will see changes in:



If you answered "yes" to what do you attribute the change to be driven by:



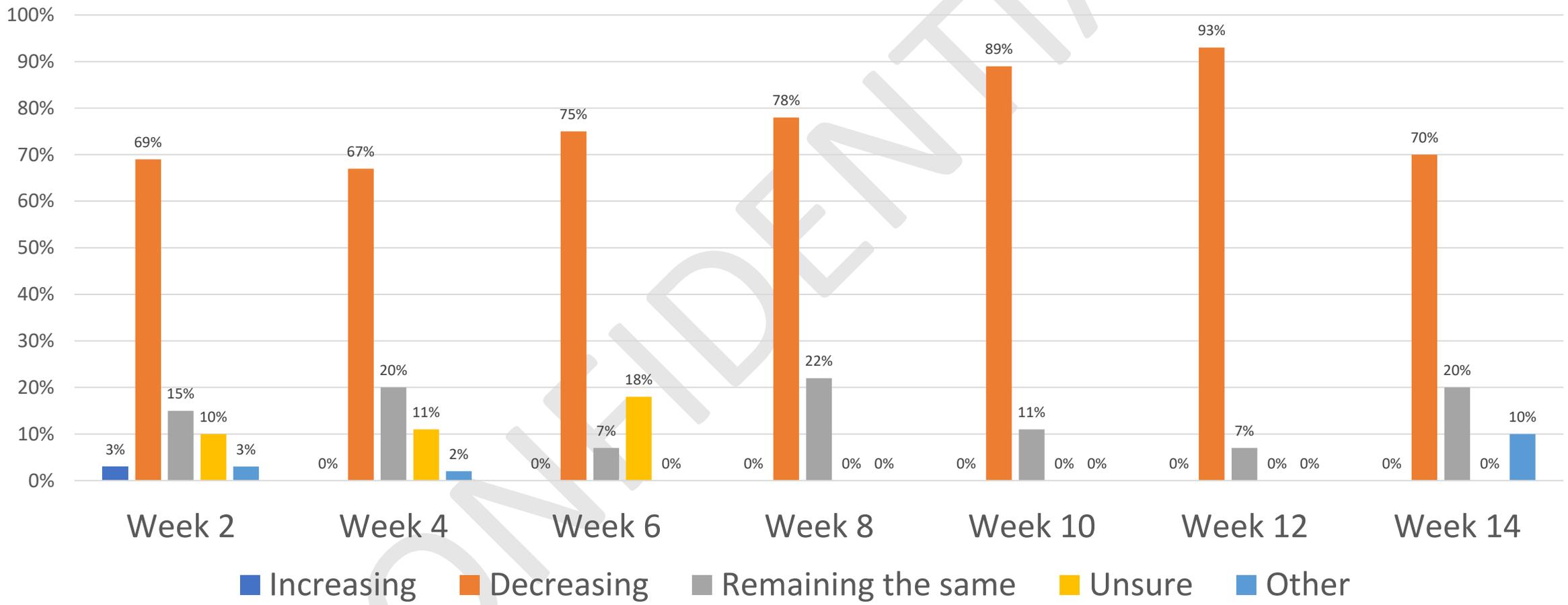
Do you think that the COVID-19 pandemic will have an adverse impact on sector valuations that will last:



Week 2 n = 39
 Week 3 n = 29
 Week 4 n = 42
 Week 5 n = 34
 Week 6 n = 28
 Week 7 n = 24
 Week 8 n = 23
 Week 9 n = 20
 Week 10 n = 18
 Week 11 n = 16
 Week 12 n = 15
 Week 13 n = 18
 Week 14 n = 10

Note: Question was not asked week 1

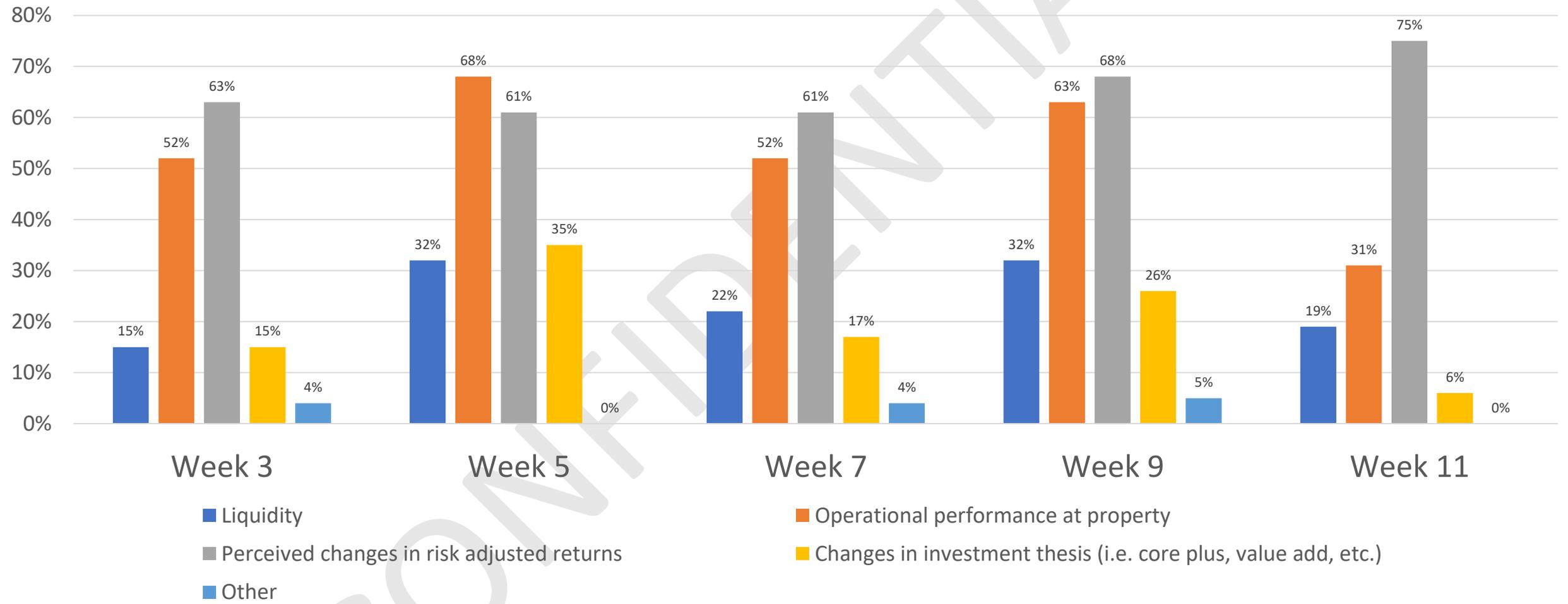
With regards to transaction marketplace, do you anticipate market values:



Note: Question was not asked week 1

| | | | |
|---------------|---------------|----------------|----------------|
| Week 2 n = 39 | Week 6 n = 28 | Week 10 n = 18 | Week 14 n = 10 |
| Week 3 n = 28 | Week 7 n = 23 | Week 11 n = 16 | |
| Week 4 n = 44 | Week 8 n = 23 | Week 12 n = 15 | |
| Week 5 n = 33 | Week 9 n = 19 | Week 13 n = 17 | |

Based on your answer do you attribute this to:



Note: Question was changed Week 12

| | | |
|---------------|---------------|----------------|
| Week 2 n = 38 | Week 6 n = 28 | Week 10 n = 17 |
| Week 3 n = 27 | Week 7 n = 23 | Week 11 n = 16 |
| Week 4 n = 41 | Week 8 n = 23 | |
| Week 5 n = 31 | Week 9 n = 19 | |