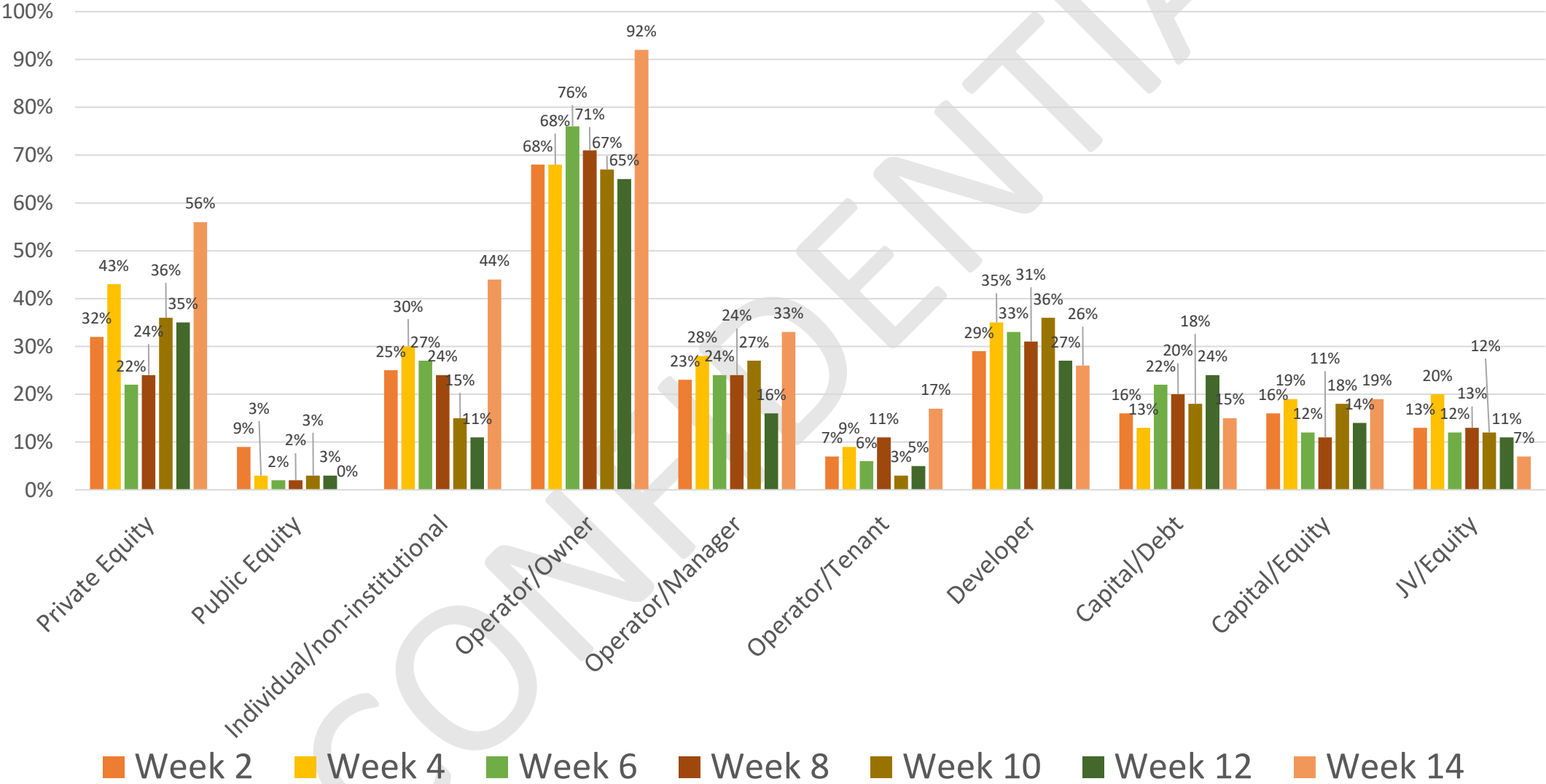
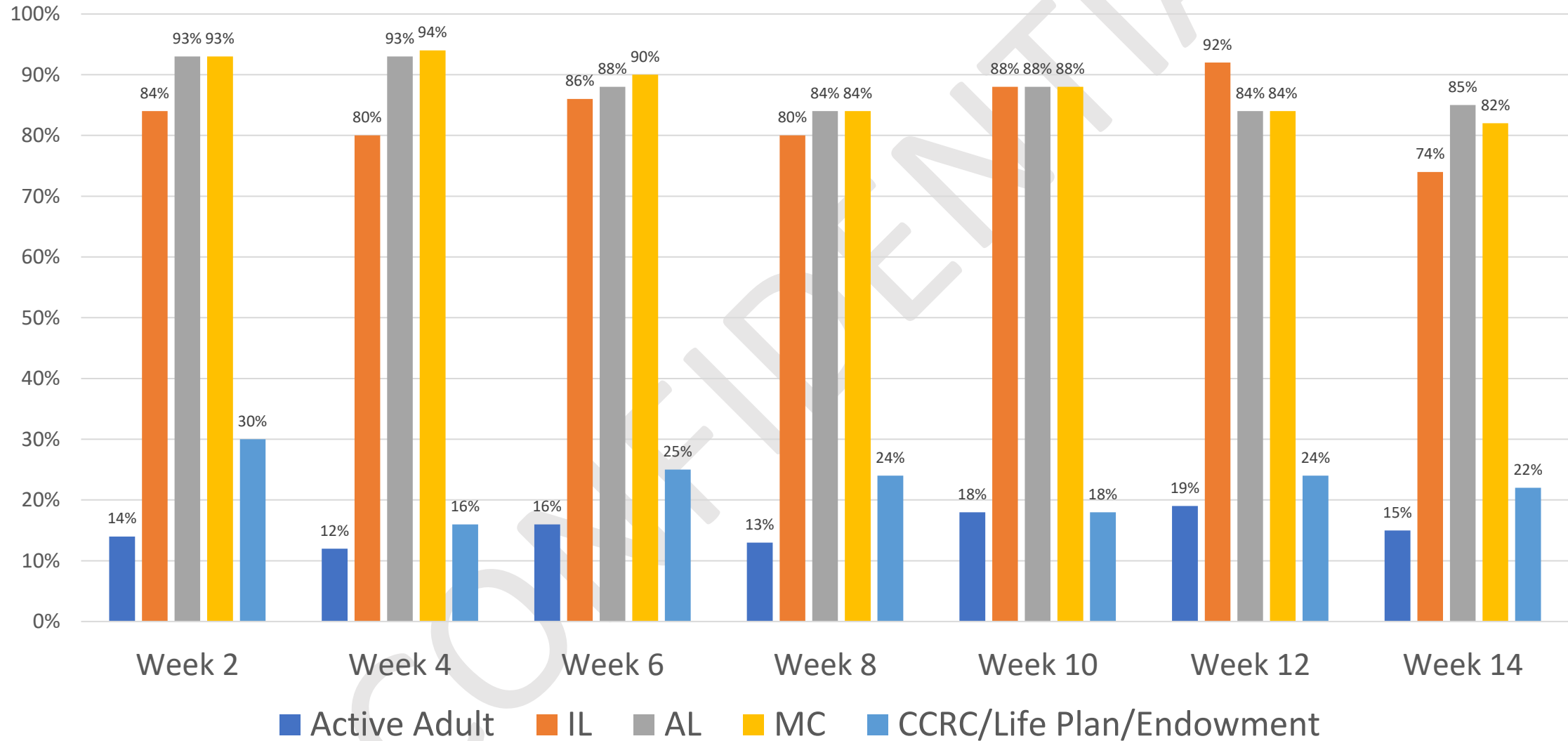


Are you an Owner, Operator, Developer, Financier?



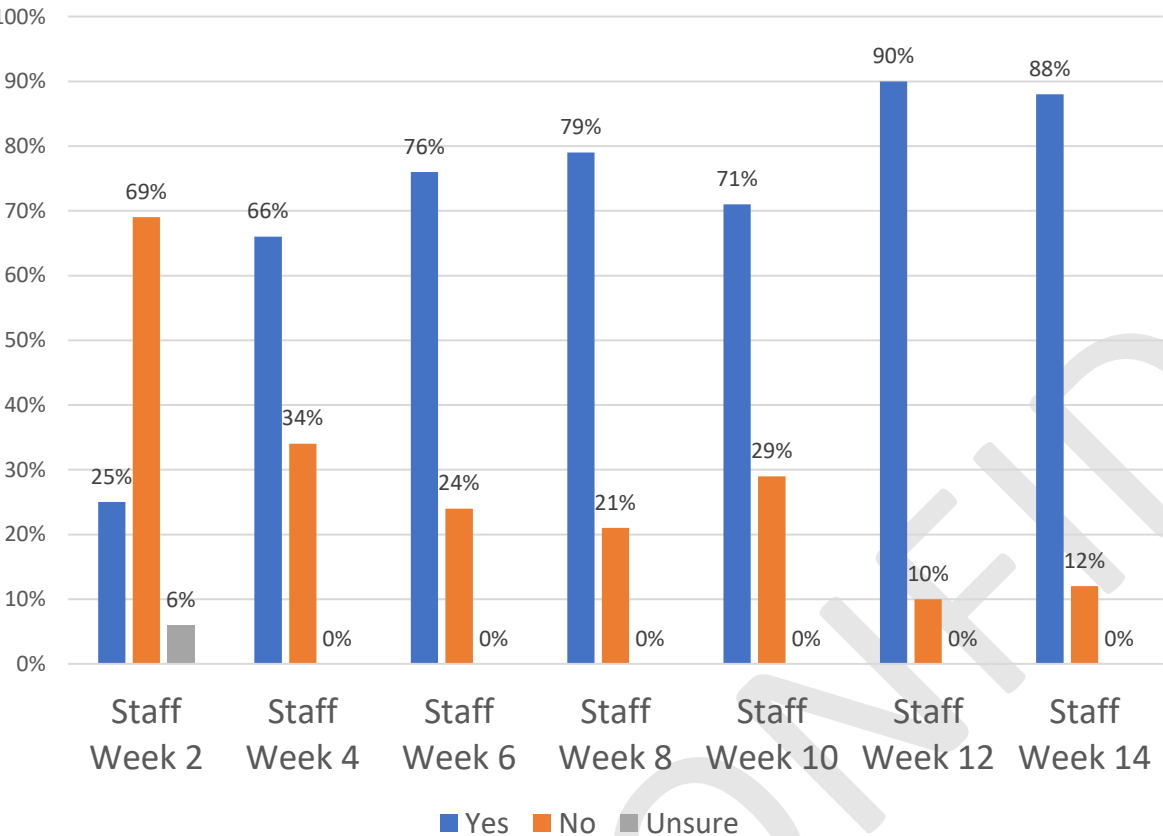
Week 1 n = 59
Week 2 n = 56
Week 3 n = 63
Week 4 n = 69
Week 5 n = 60
Week 6 n = 51
Week 7 n = 43
Week 8 n = 45
Week 9 n = 39
Week 10 n = 33
Week 11 n = 35
Week 12 n = 37
Week 13 n = 37
Week 14 n = 27

Product Type



Week 1 n = 59
Week 2 n = 56
Week 3 n = 63
Week 4 n = 69
Week 5 n = 60
Week 6 n = 51
Week 7 n = 43
Week 8 n = 45
Week 9 n = 39
Week 10 n = 33
Week 11 n = 35
Week 12 n = 37
Week 13 n = 37
Week 14 n = 27

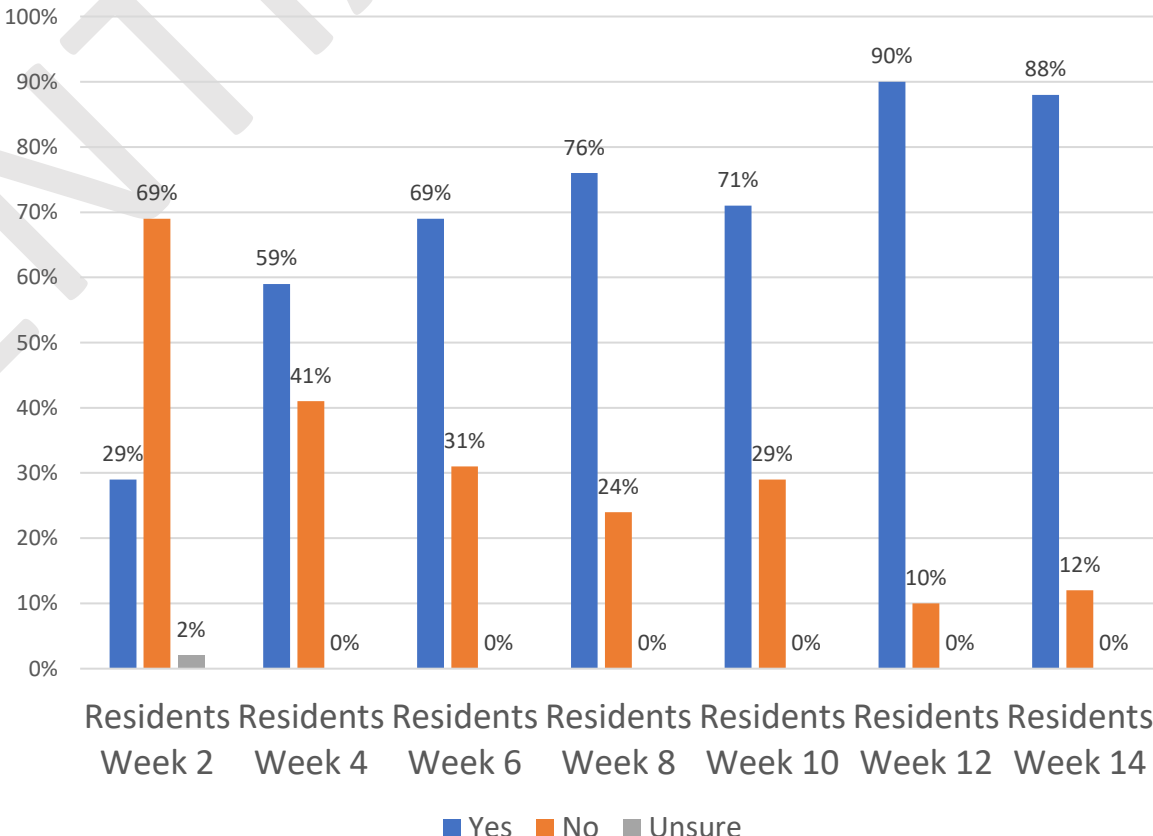
Do you have any seniors housing communities with staff or residents who have been diagnosed with COVID-19 virus?



Week 1 Staff n = 54
Week 2 Staff n = 48
Week 3 Staff n = 58
Week 4 Staff n = 61
Week 5 Staff n = 56

Week 6 Staff n = 45
Week 7 Staff n = 40
Week 8 Staff n = 42
Week 9 Staff n = 35
Week 10 Staff n = 28

Week 11 Staff n = 33
Week 12 Staff n = 30
Week 13 Staff n = 31
Week 14 Staff n = 24

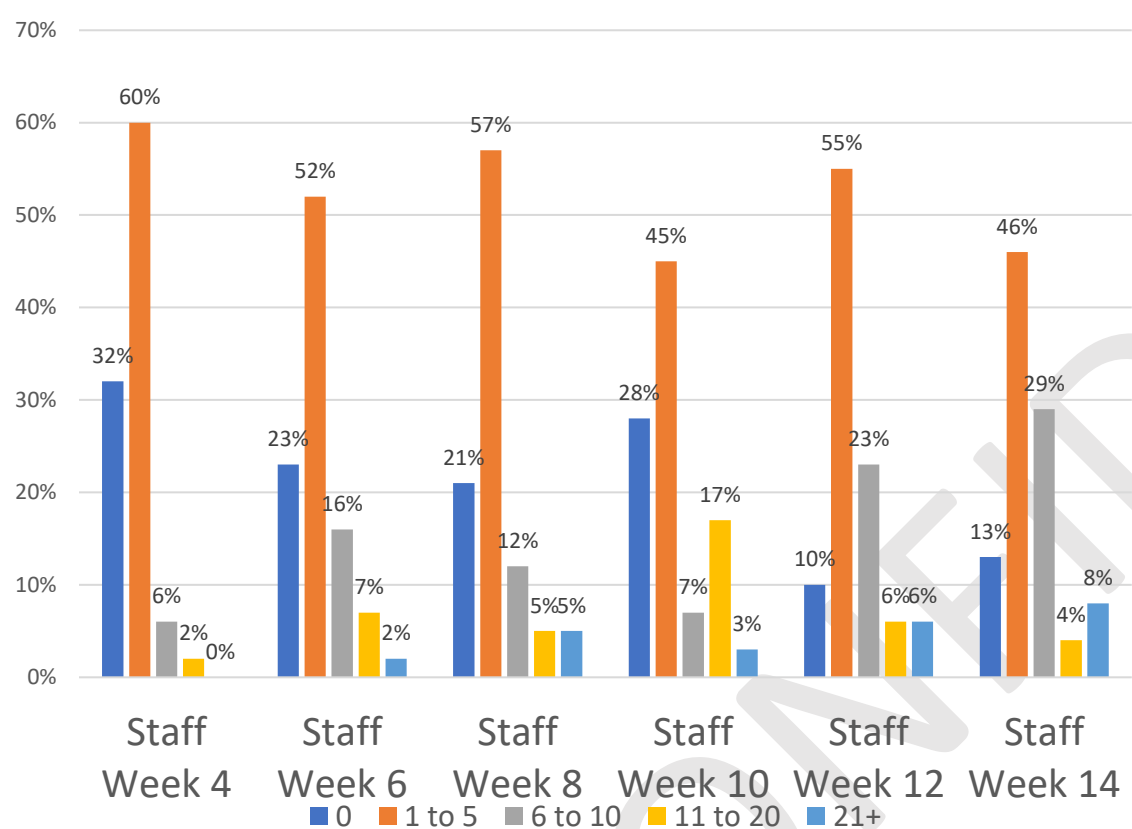


Week 1 Residents n = 55
Week 2 Residents n = 49
Week 3 Residents n = 59
Week 4 Residents n = 63
Week 5 Residents n = 56

Week 6 Residents n = 45
Week 7 Residents n = 38
Week 8 Residents n = 42
Week 9 Residents n = 35
Week 10 Residents n = 28

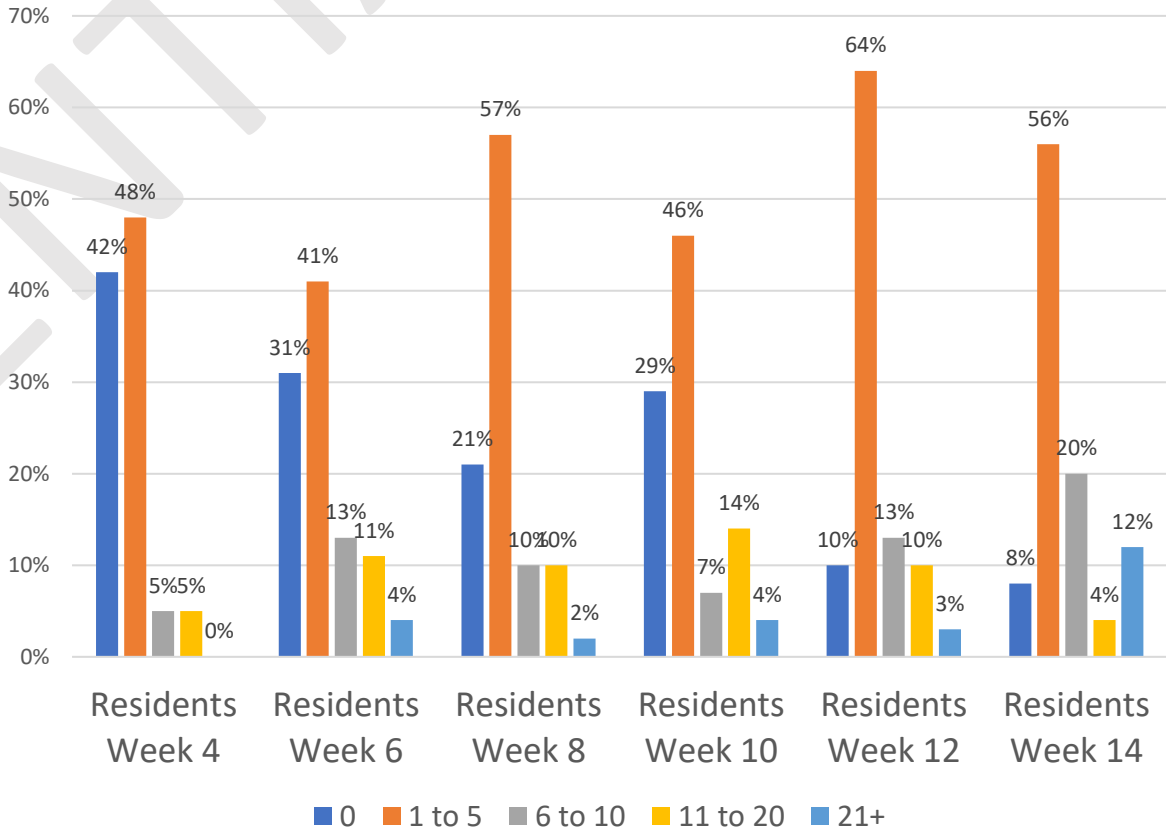
Week 11 Residents n = 32
Week 12 Residents n = 31
Week 13 Residents n = 31
Week 14 Residents n = 25

How many of your communities have staff or residents that have been diagnosed with COVID-19 virus?



Note: Question was not asked weeks 1 & 2

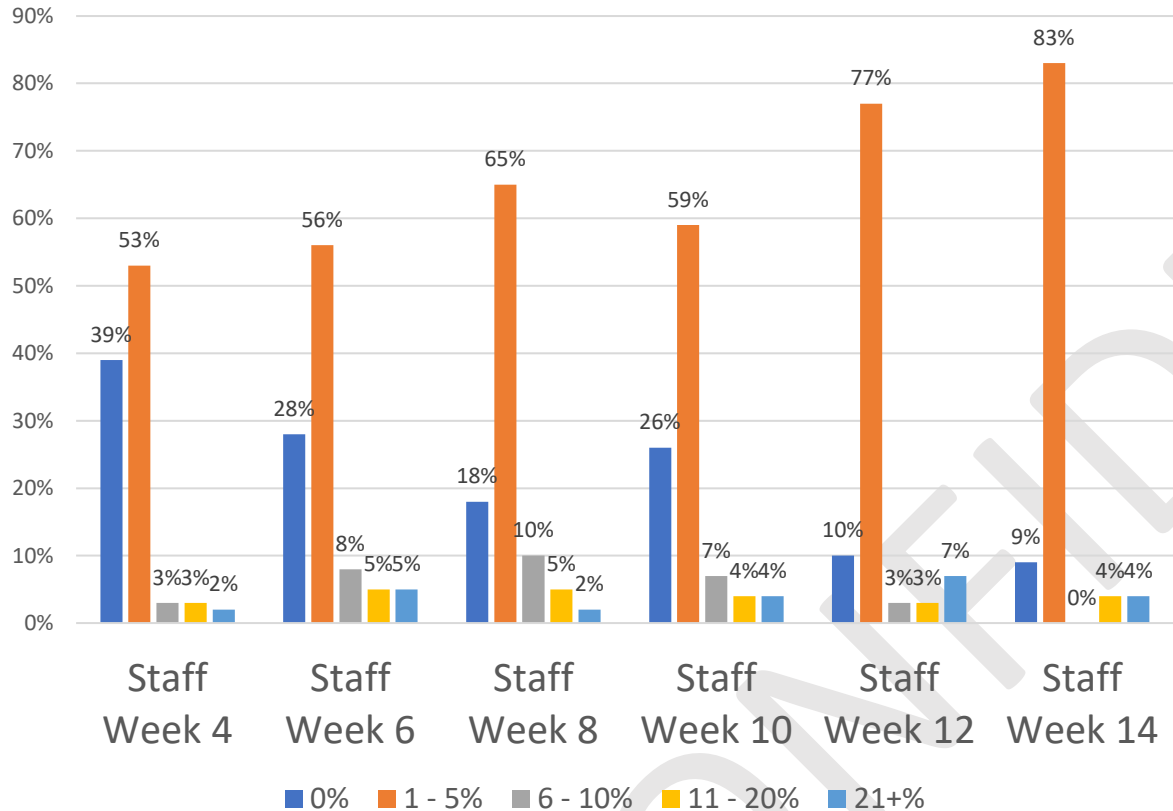
Week 3 Staff n = 55	Week 7 Staff n = 40	Week 11 Staff n = 33
Week 4 Staff n = 63	Week 8 Staff n = 42	Week 12 Staff n = 31
Week 5 Staff n = 55	Week 9 Staff n = 35	Week 13 Staff n = 31
Week 6 Staff n = 44	Week 10 Staff n = 29	Week 14 Staff n = 24



Note: Question was not asked weeks 1 & 2

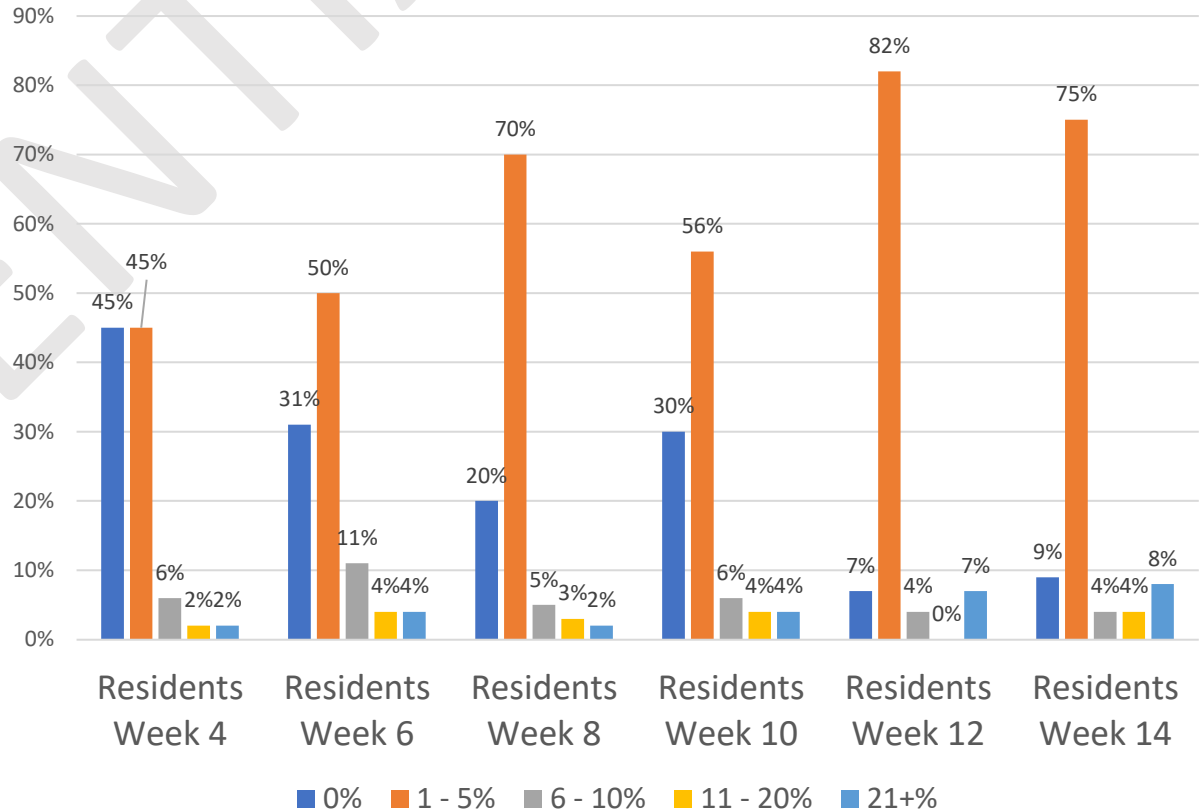
Week 3 Residents n = 58	Week 7 Residents n = 39	Week 11 Residents n = 32
Week 4 Residents n = 62	Week 8 Residents n = 42	Week 12 Residents n = 30
Week 5 Residents n = 55	Week 9 Residents n = 35	Week 13 Residents n = 31
Week 6 Residents n = 45	Week 10 Residents n = 28	Week 14 Residents n = 25

What percentage of your communities’ staff or residents have been diagnosed with COVID-19 virus?



Note: Question was not asked weeks 1 & 2

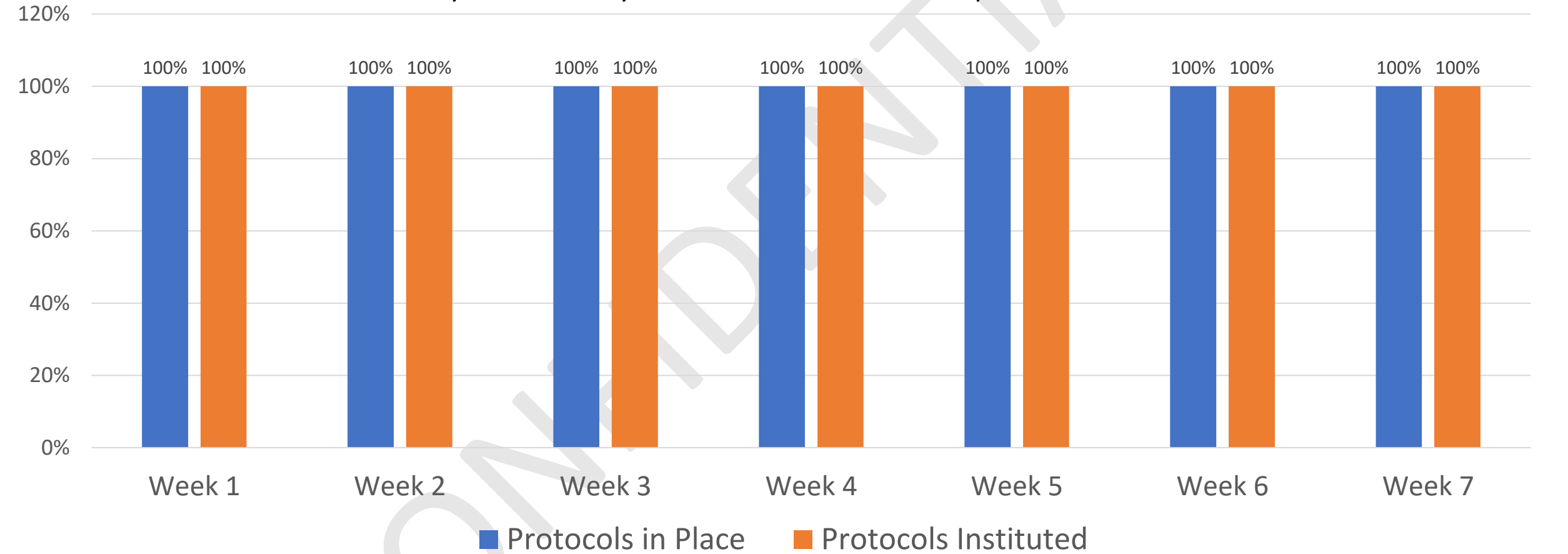
Week 3 Staff n = 52	Week 7 Staff n = 38	Week 11 Staff n = 32
Week 4 Staff n = 59	Week 8 Staff n = 40	Week 12 Staff n = 30
Week 5 Staff n = 52	Week 9 Staff n = 34	Week 13 Staff n = 30
Week 6 Staff n = 43	Week 10 Staff n = 27	Week 14 Staff n = 23



Note: Question was not asked weeks 1 & 2

Week 3 Residents n = 55	Week 7 Residents n = 37	Week 11 Residents n = 31
Week 4 Residents n = 60	Week 8 Residents n = 40	Week 12 Residents n = 28
Week 5 Residents n = 53	Week 9 Residents n = 35	Week 13 Residents n = 30
Week 6 Residents n = 45	Week 10 Residents n = 27	Week 14 Residents n = 24

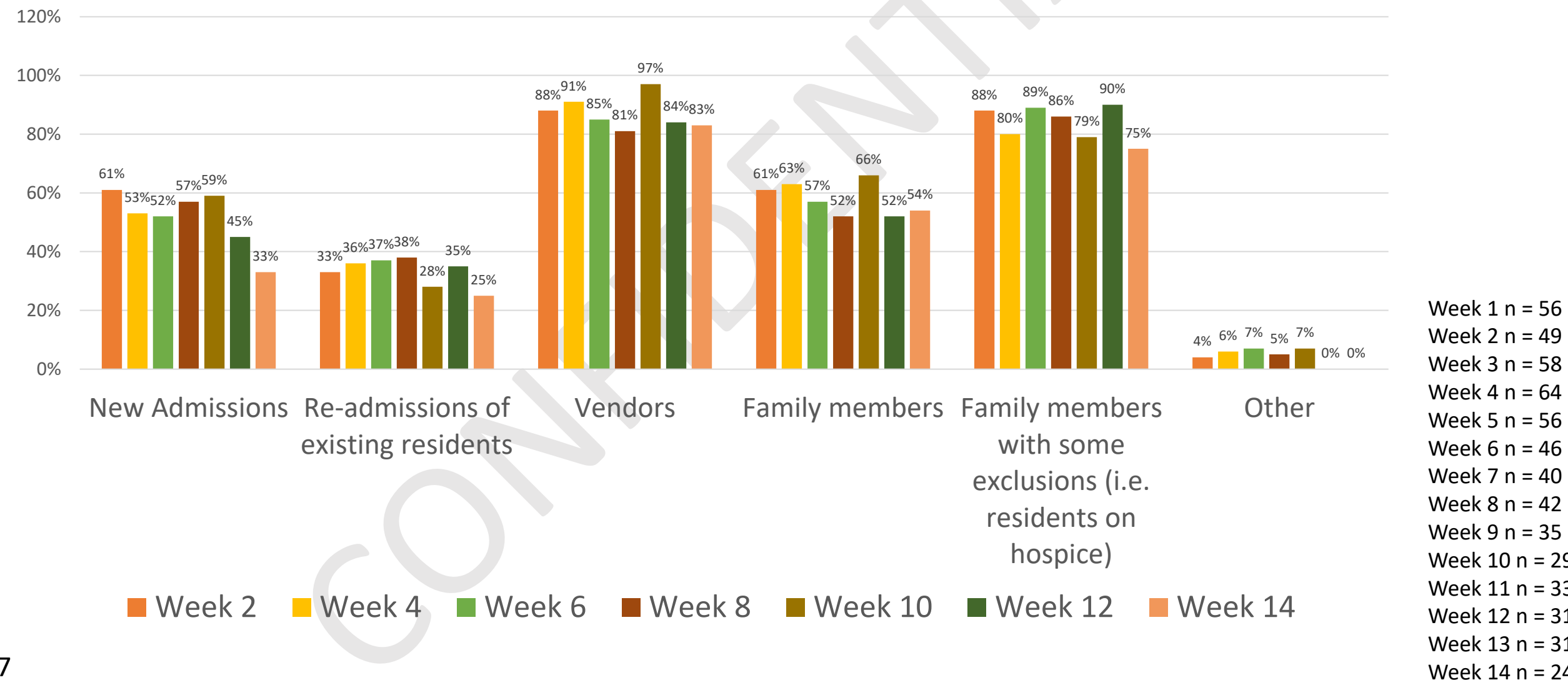
Do you have protocols in place associated with the COVID-19 Virus?
If yes, have you instituted these protocols?



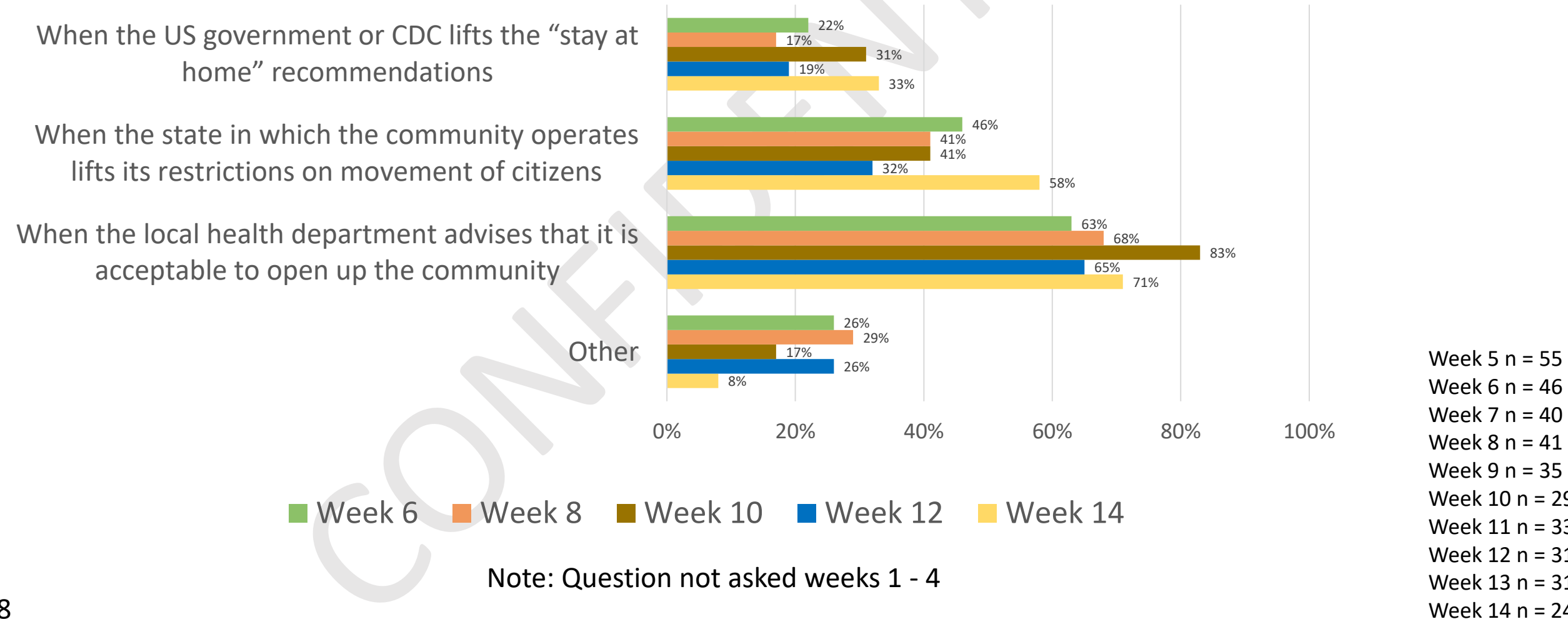
Note: Question not asked after week 7

Week 1 n = 56	Week 5 n = 56
Week 2 n = 49	Week 6 n = 47
Week 3 n = 58	Week 7 n = 40
Week 4 n = 64	

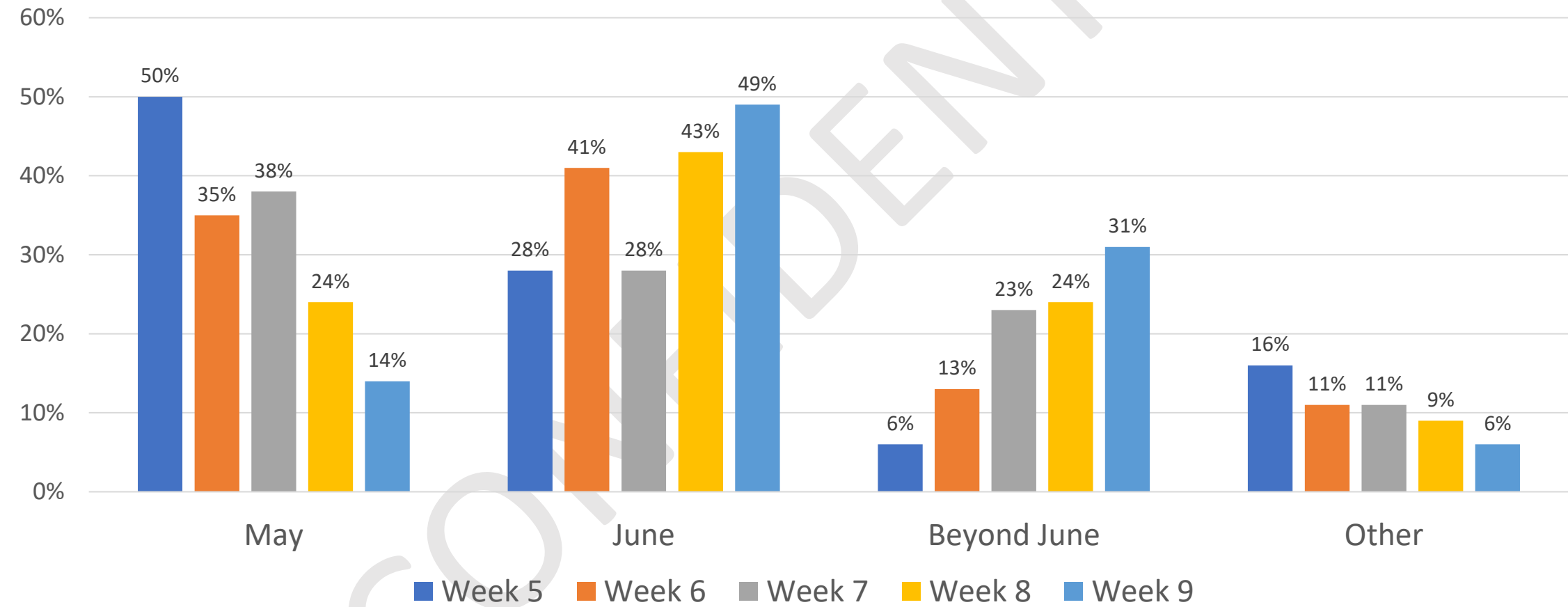
As part of your COVID-19 protocols, has your community restricted access to:



If you are currently restricting access to your community (i.e. no visitors unless essential healthcare personnel), when do you plan to lift that restriction?



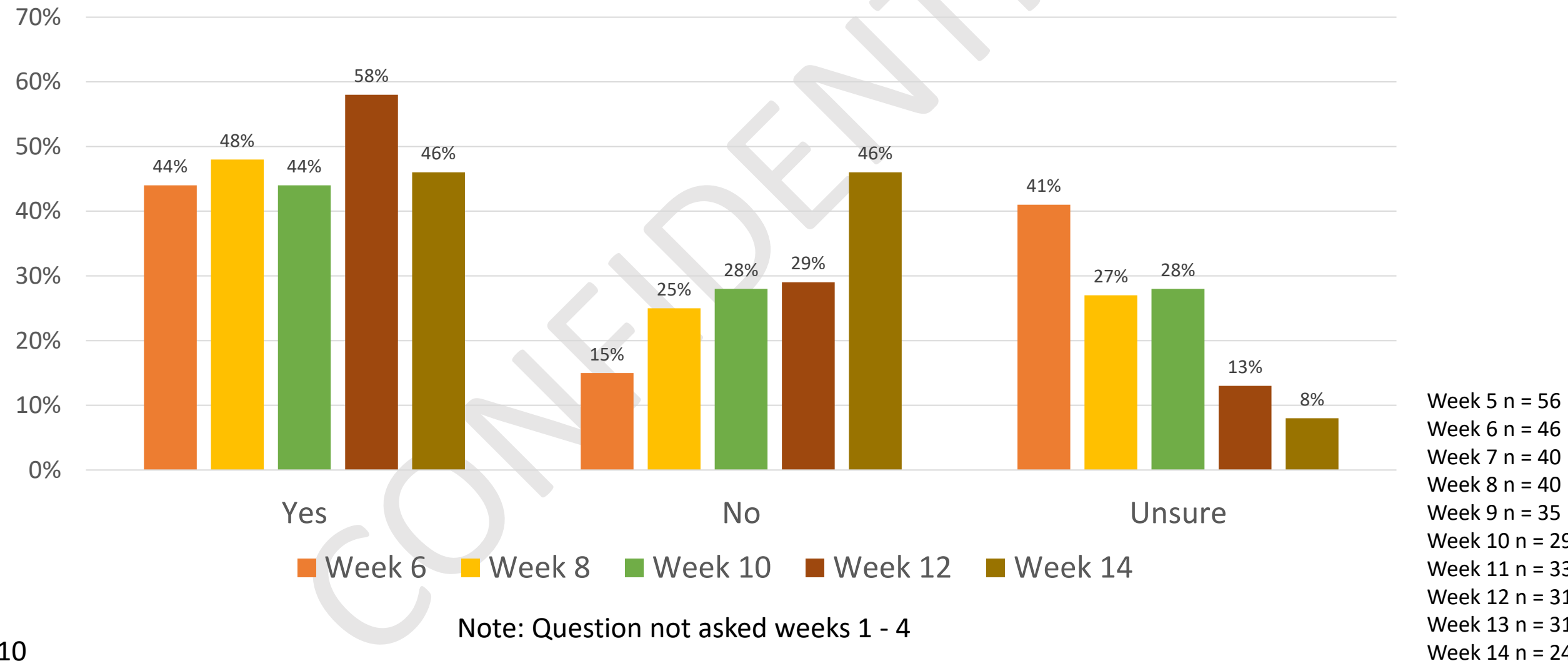
Do you currently anticipate lifting restrictions on access to some or all of your communities in:



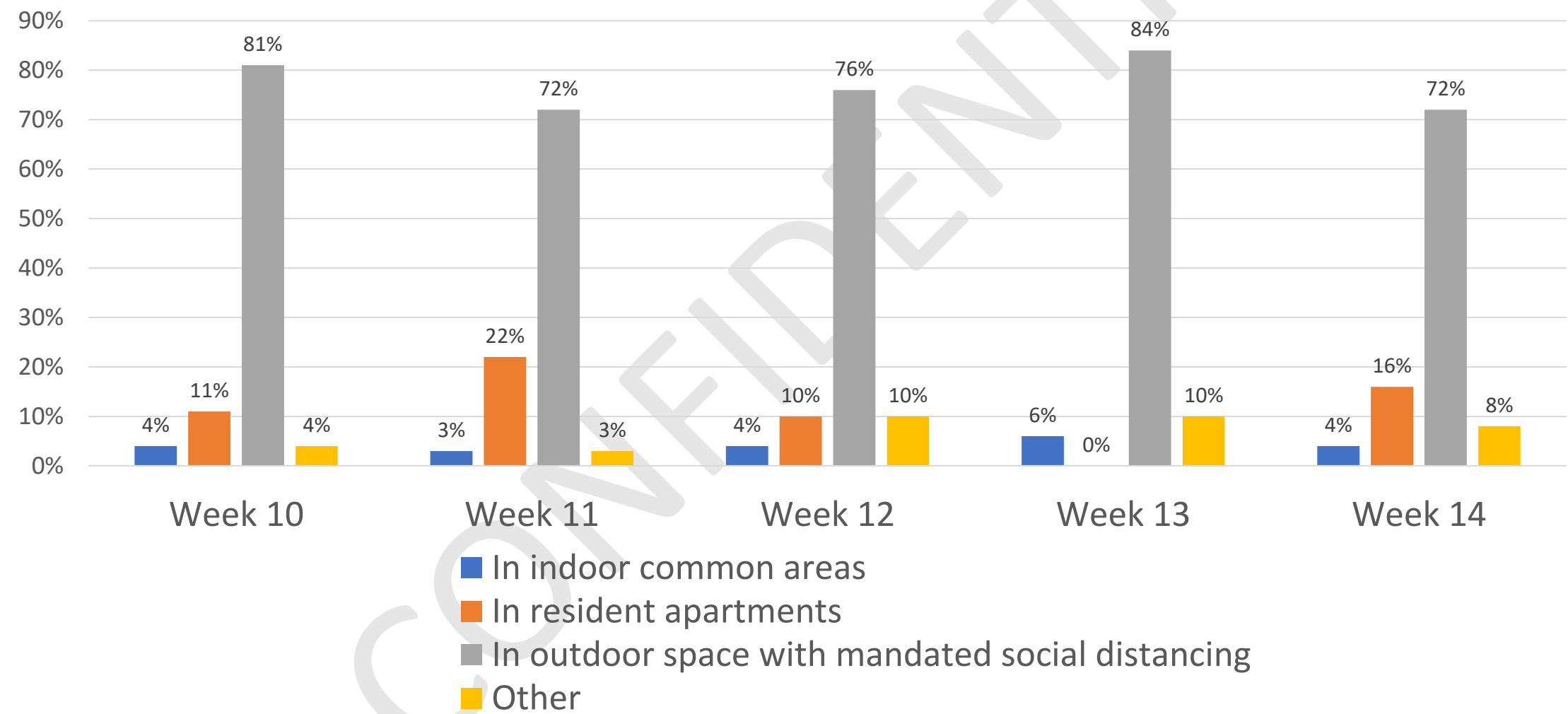
Note: Question only asked Weeks 5 - 9

Week 5 n = 56
Week 6 n = 46
Week 7 n = 40
Week 8 n = 42
Week 9 n = 35

Do you intend to wait until there are no “active” cases of COVID-19 in your community before lifting the restrictions on access?

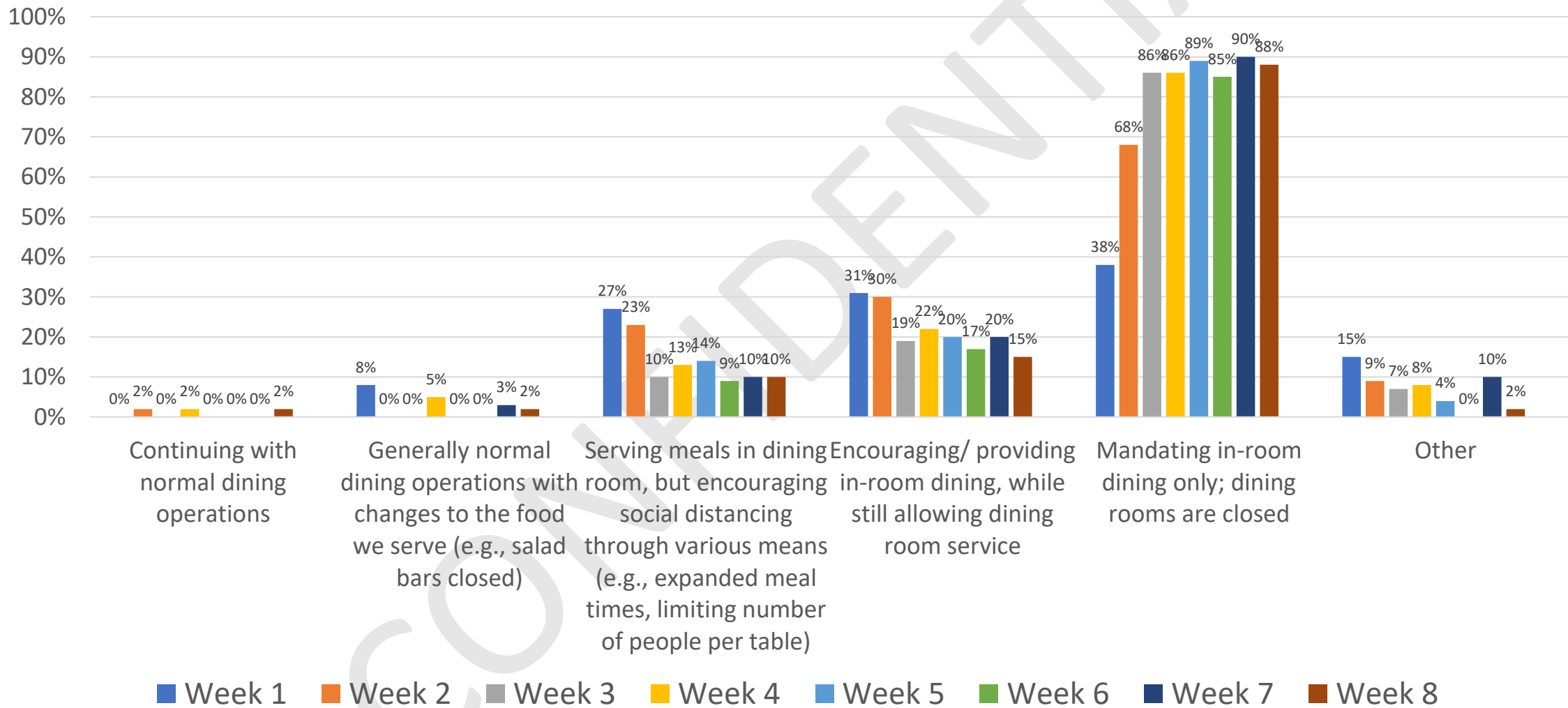


As you consider opening up your communities, as it relates to visitors, do you envision physical visits taking place:



Week 10 n = 26
Week 11 n = 32
Week 12 n = 29
Week 13 n = 31
Week 14 n = 25

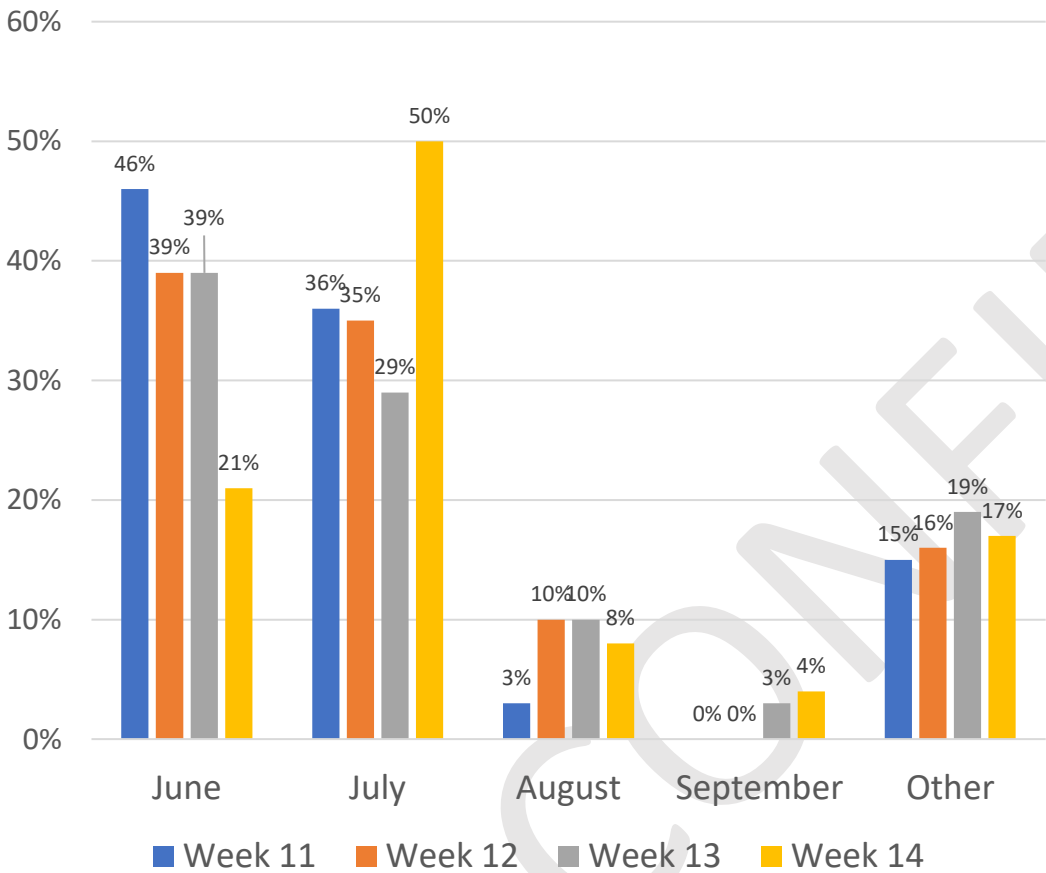
What, if any, changes have you made to your dining operations
(for your communities without a known case of COVID-19)?



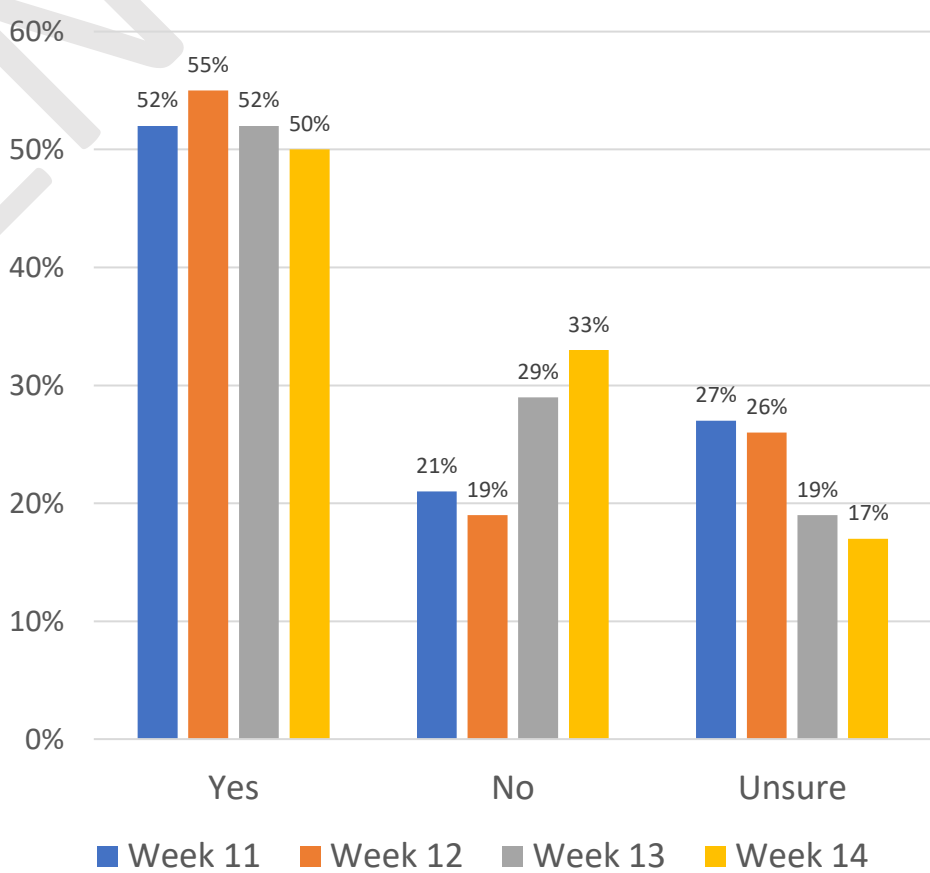
Week 1 n = 26
Week 2 n = 47
Week 3 n = 58
Week 4 n = 63
Week 5 n = 56
Week 6 n = 46
Week 7 n = 40
Week 8 n = 41

Note: Question not asked after week 6

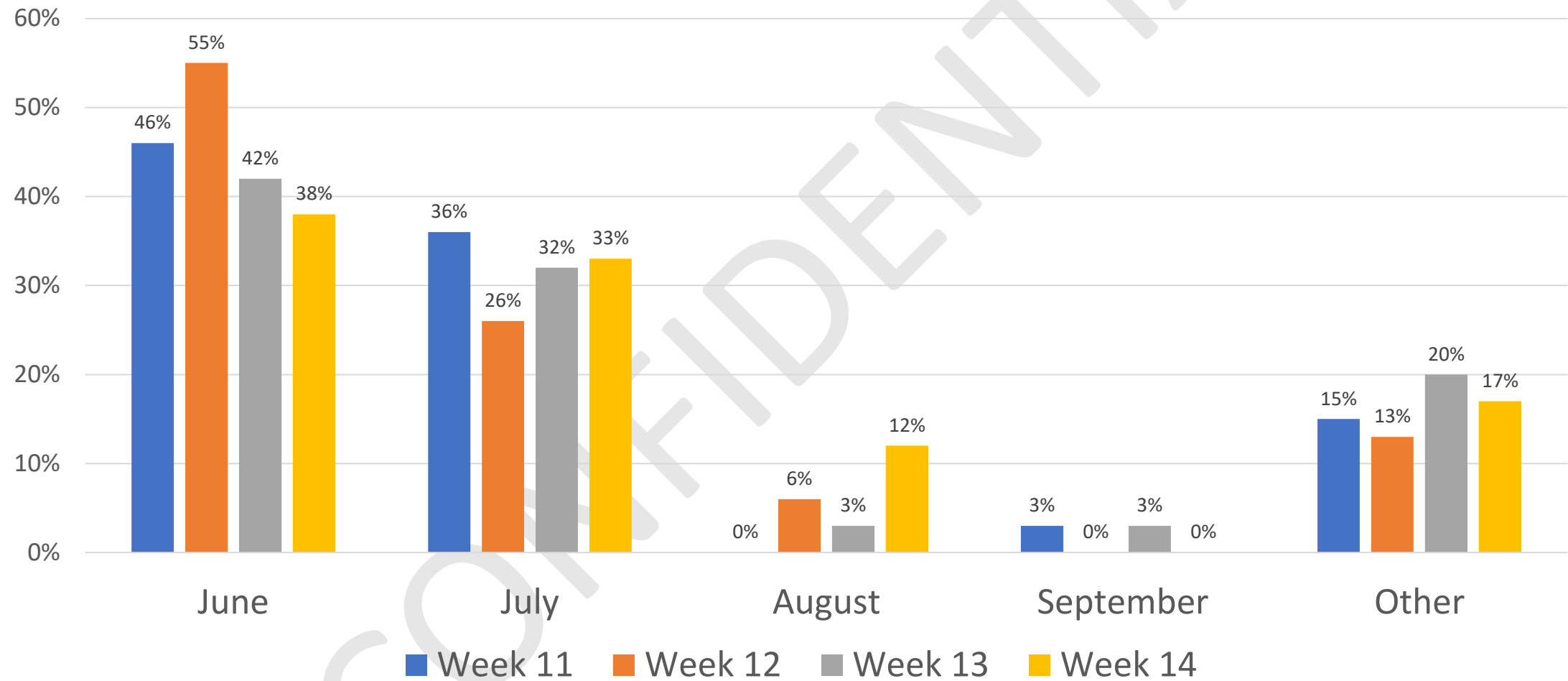
When do you plan to switch from in room dining back to using dining rooms (with social distancing and staggered seating)?



When you reopen dining rooms do you plan on requiring all residents to wear facemasks?



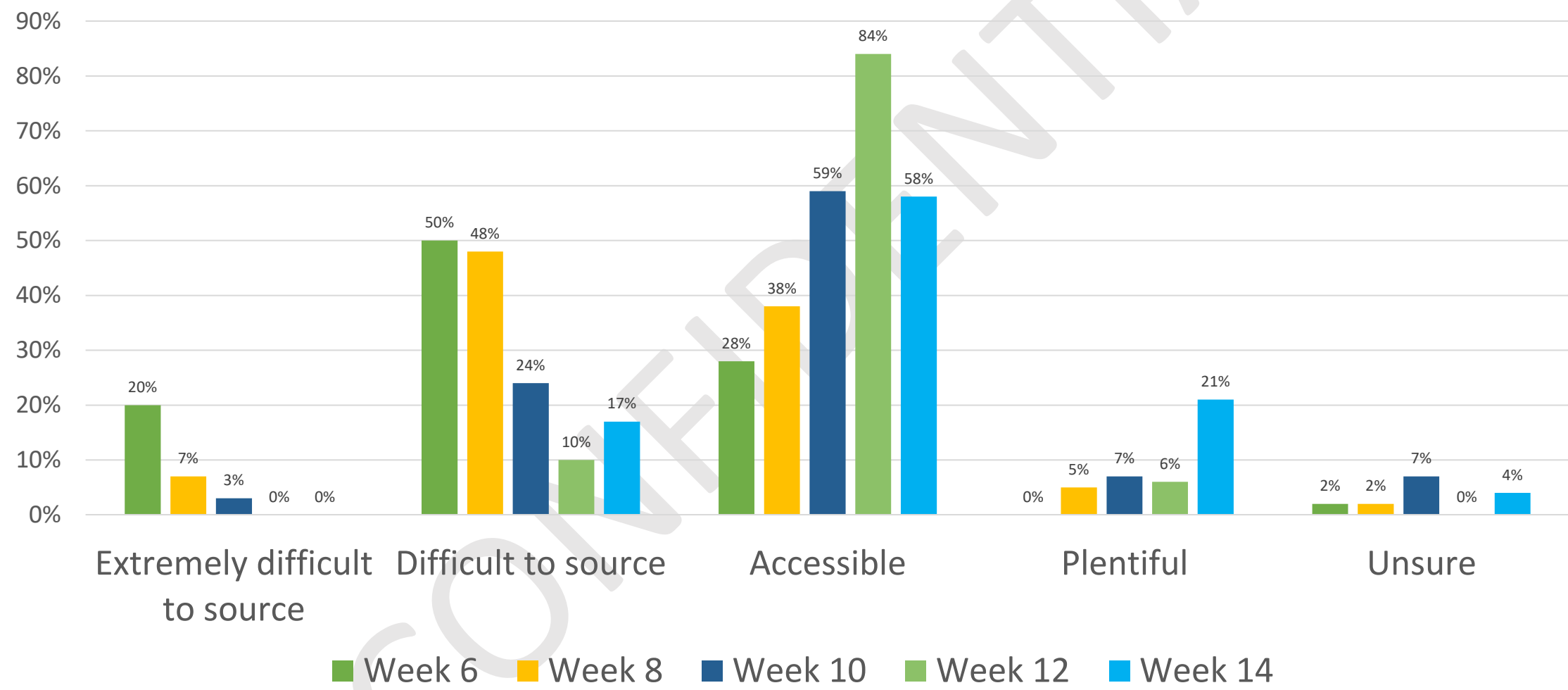
When do you plan to reinitiate group activities within the community?



Note:

Week 11 n = 33
Week 12 n = 31
Week 13 n = 31
Week 14 n = 24

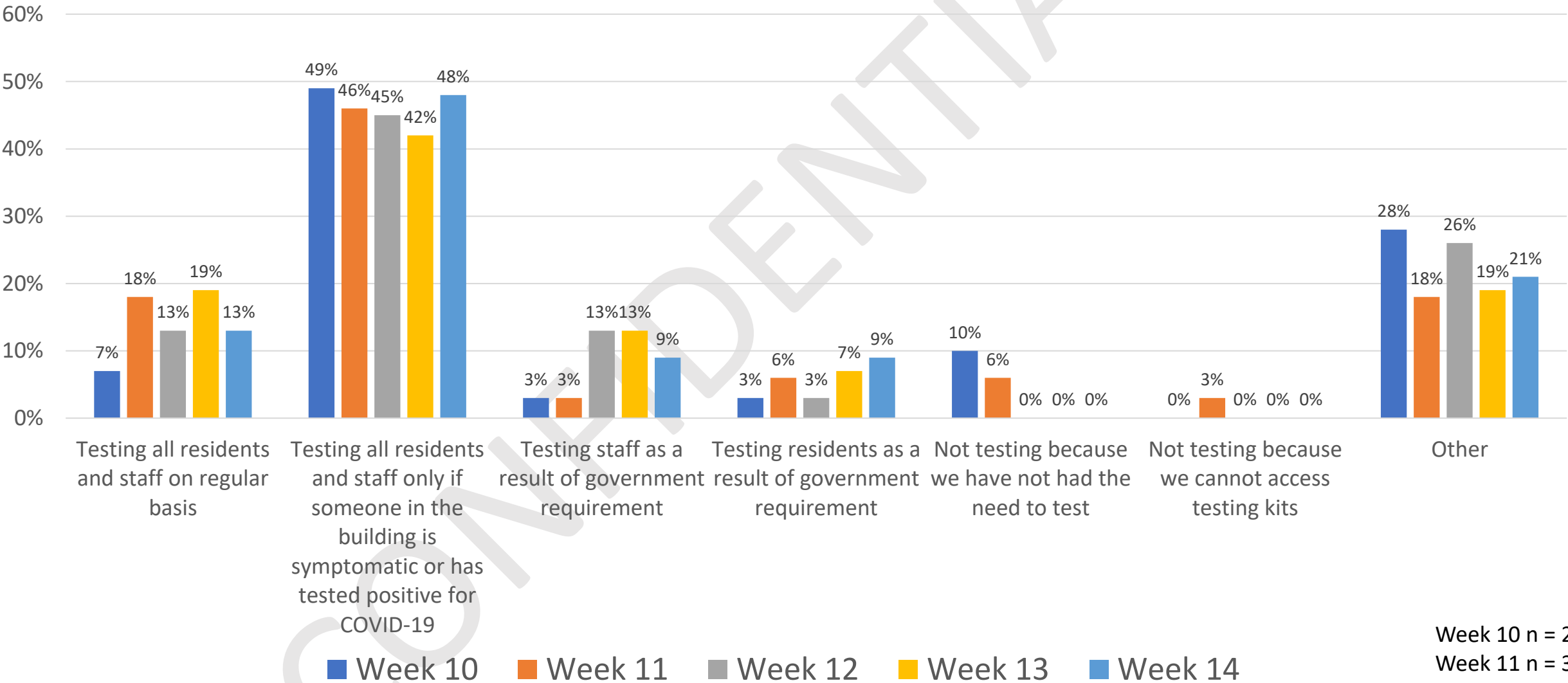
Please describe your ability to access testing kits in the markets in which you operate:



Note: Question not asked weeks 1 - 5

Week 6 n = 46
Week 7 n = 40
Week 8 n = 42
Week 9 n = 35
Week 10 n = 29
Week 11 n = 33
Week 12 n = 31
Week 13 n = 31
Week 14 n = 24

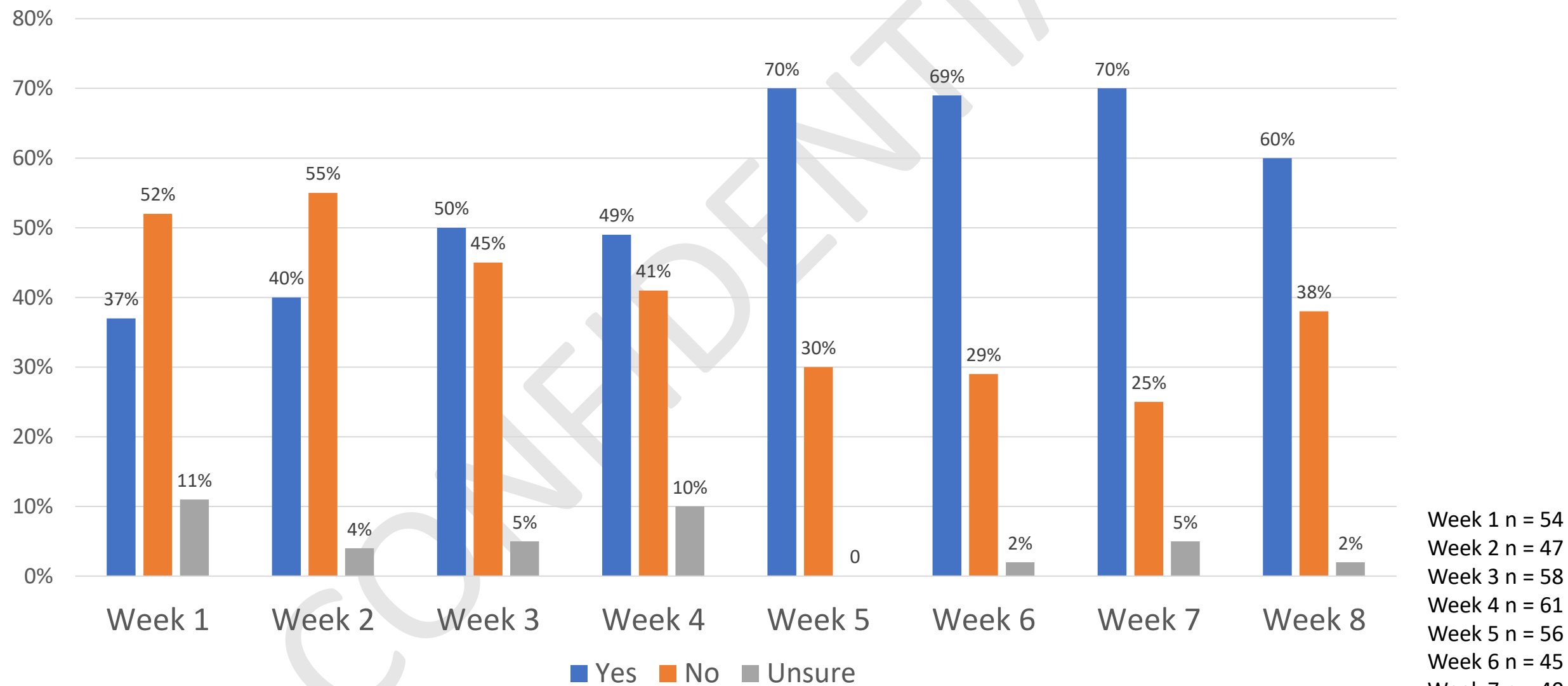
Please describe how you are using testing:



Note: Question was changed Week 10

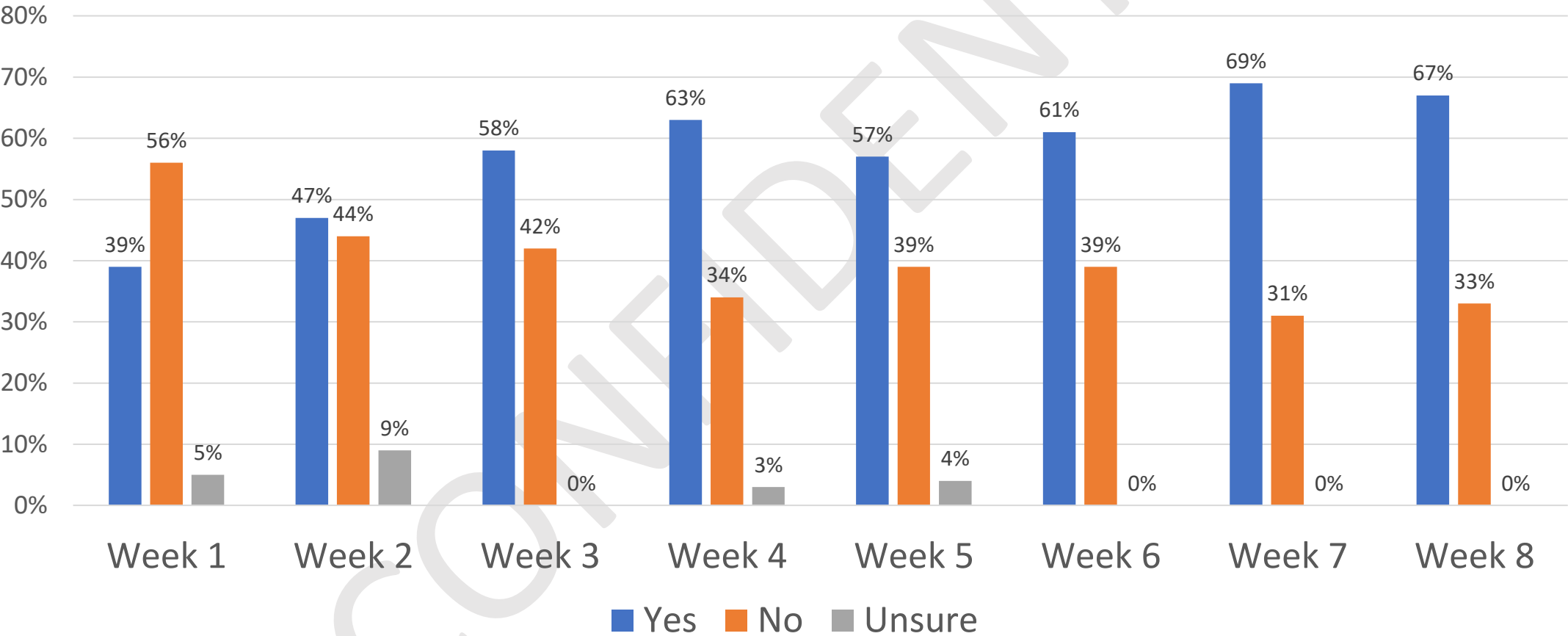
Week 10 n = 29
Week 11 n = 33
Week 12 n = 31
Week 13 n = 31
Week 14 n = 23

Has COVID-19 affected your ability to staff your communities?



Note: Question not asked after week 8

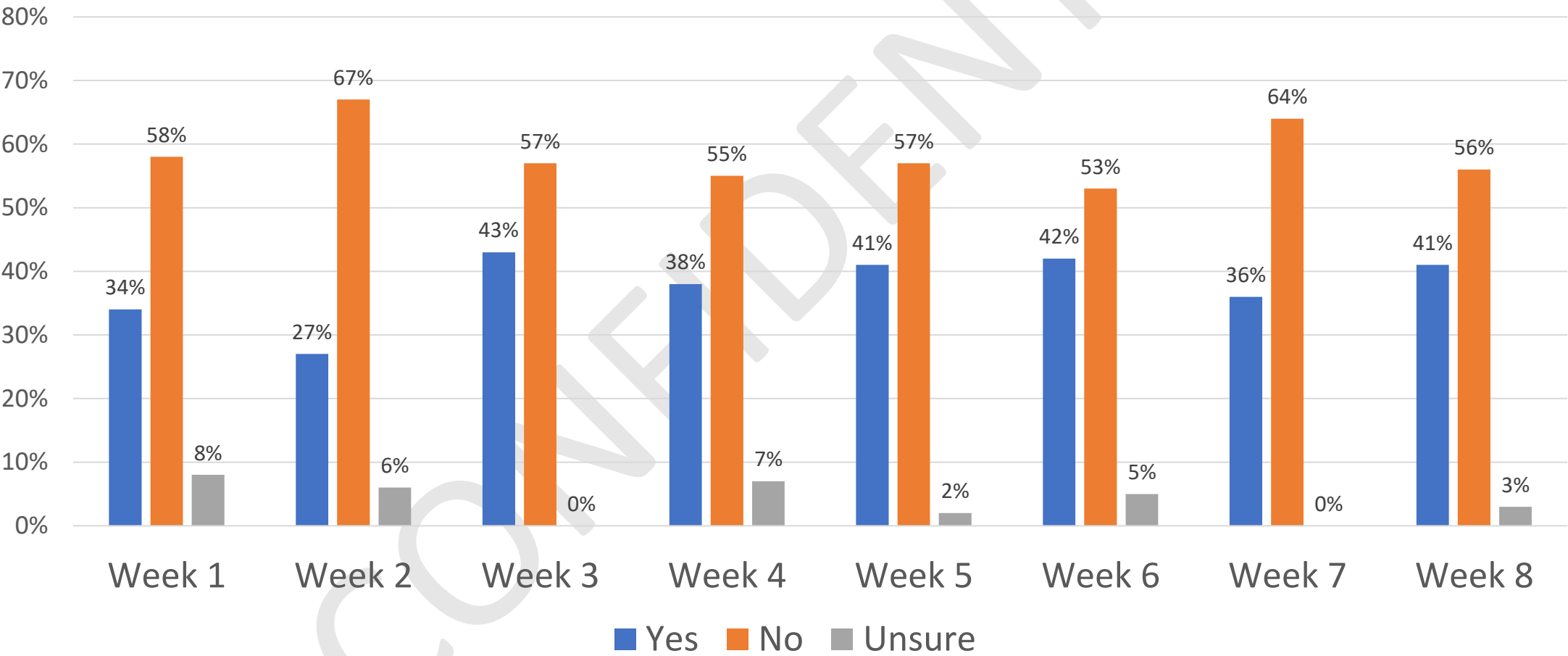
Have you taken any of the following steps with regards to your community staffing:
Added sick time benefits?



Week 1 n = 54
Week 2 n = 45
Week 3 n = 53
Week 4 n = 56
Week 5 n = 49
Week 6 n = 41
Week 7 n = 35
Week 8 n = 39

Note: Question not asked after week 8

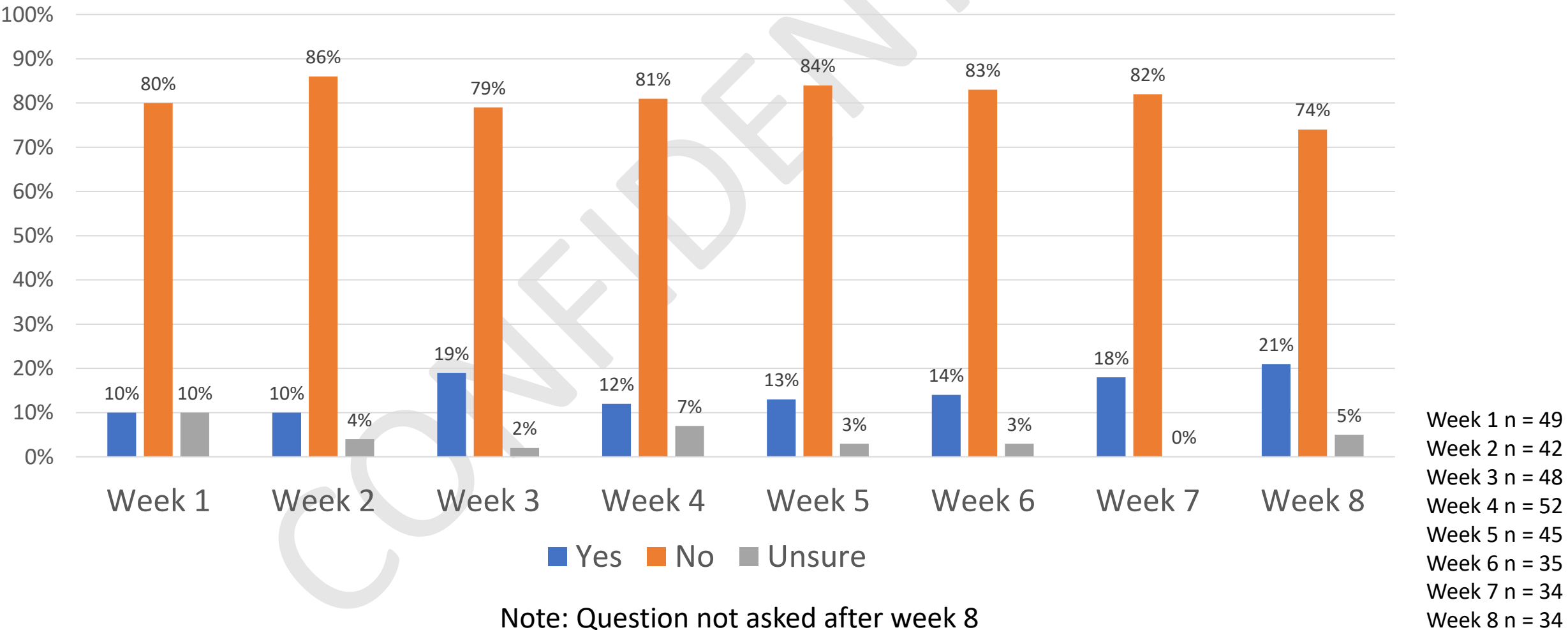
Have you taken any of the following steps with regards to your community staffing:
Added personal time?



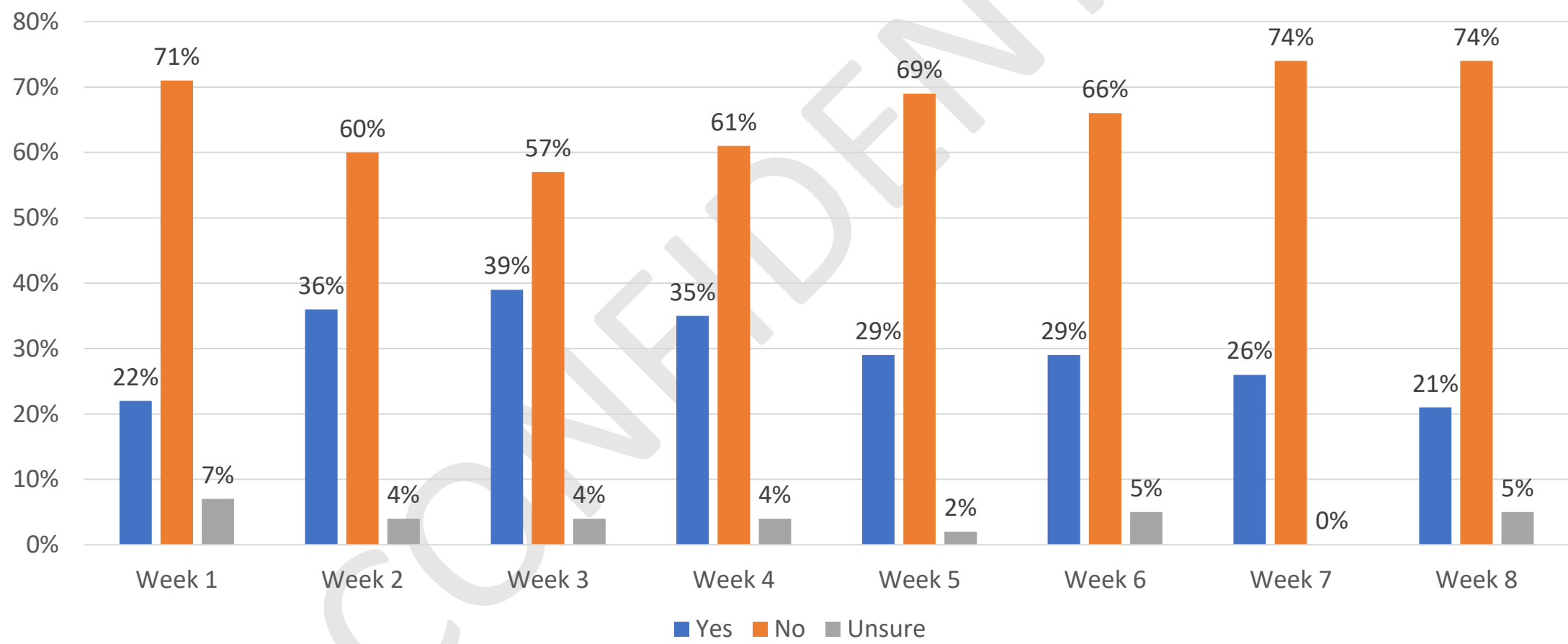
Week 1 n = 50
Week 2 n = 45
Week 3 n = 47
Week 4 n = 53
Week 5 n = 46
Week 6 n = 38
Week 7 n = 33
Week 8 n = 39

Note: Question not asked after week 8

Have you taken any of the following steps with regards to your community staffing:
Added holiday pay?



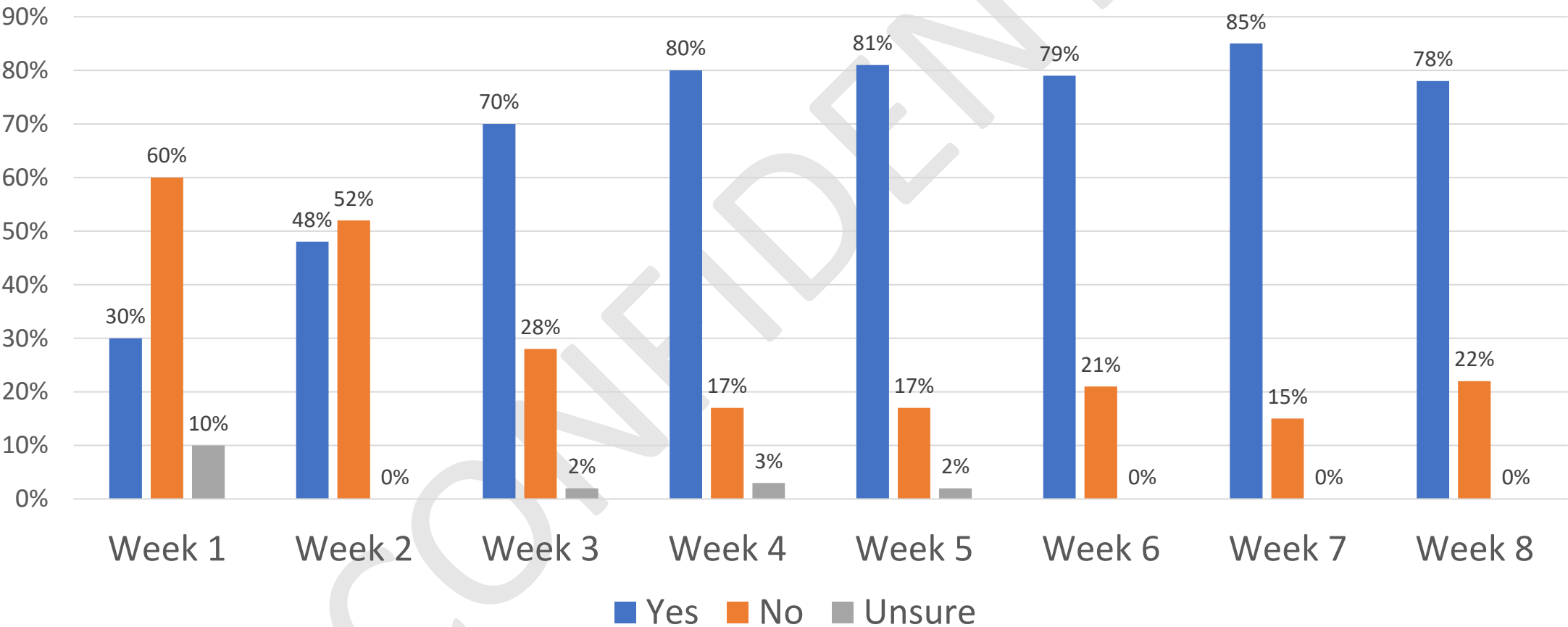
Have you taken any of the following steps with regards to your community staffing:
Added childcare benefits?



Week 1 n = 49
Week 2 n = 42
Week 3 n = 49
Week 4 n = 51
Week 5 n = 45
Week 6 n = 38
Week 7 n = 34
Week 8 n = 34

Note: Question not asked after week 8

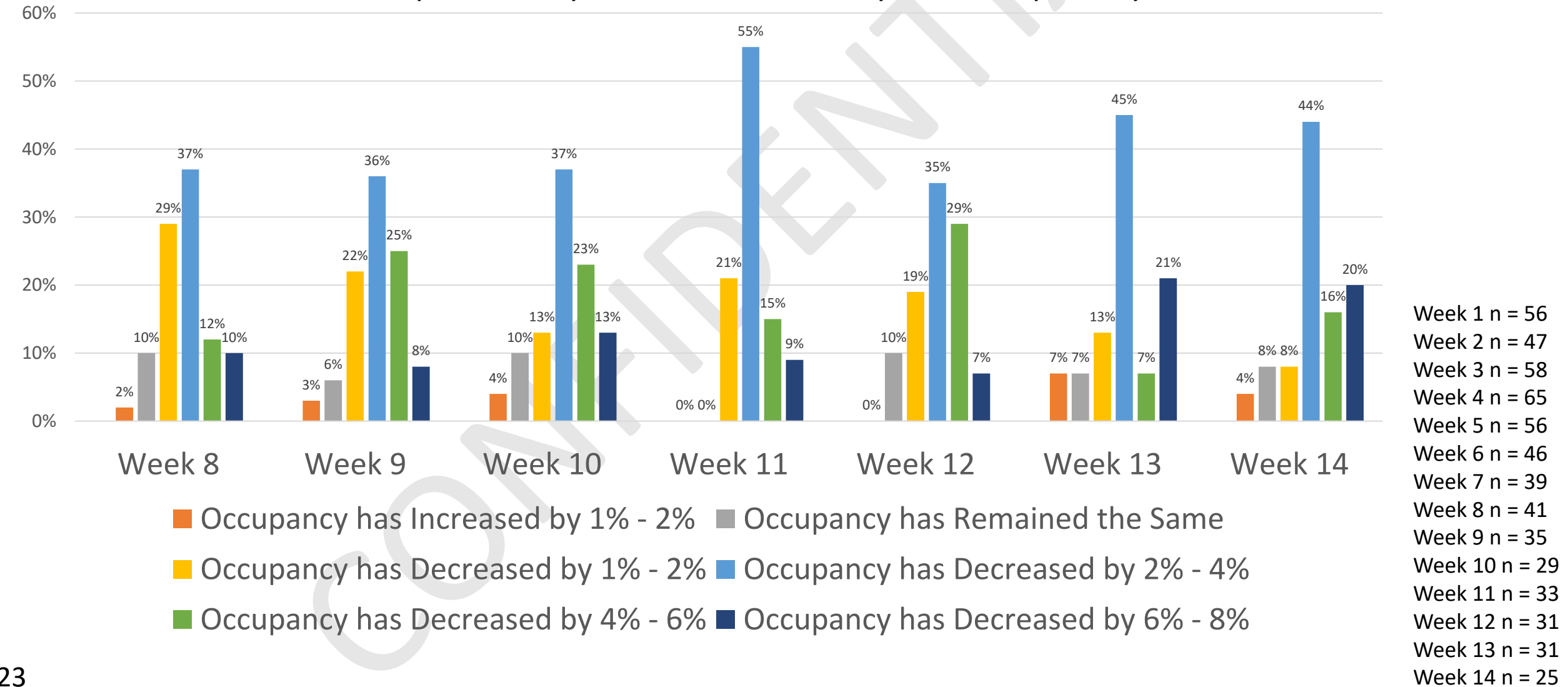
Have you taken any of the following steps with regards to your community staffing:
Increased wages or other benefits?



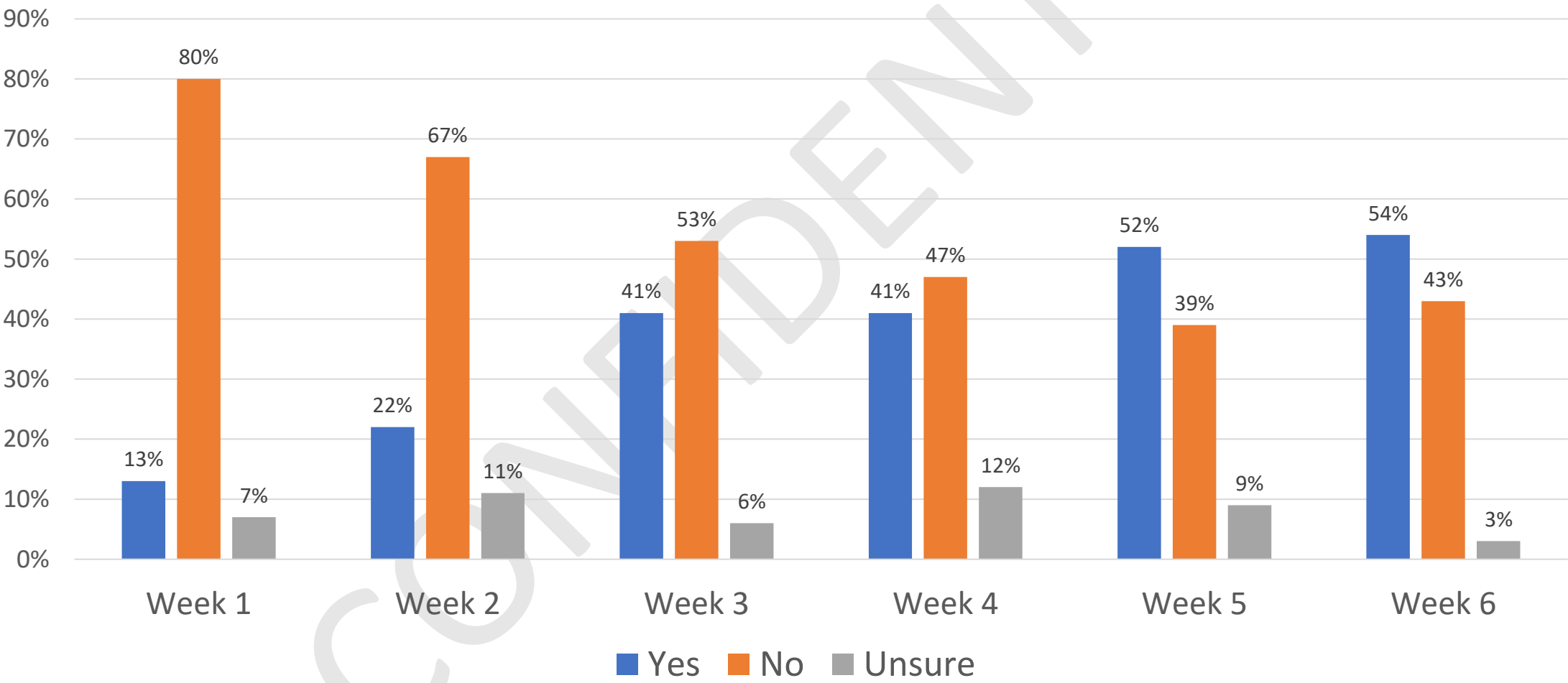
Week 1 n = 50
Week 2 n = 44
Week 3 n = 53
Week 4 n = 59
Week 5 n = 54
Week 6 n = 43
Week 7 n = 39
Week 8 n = 40

Note: Question not asked after week 8

Since the emergence of COVID-19 in the U.S., please note the impact to your community’s occupancy rates:



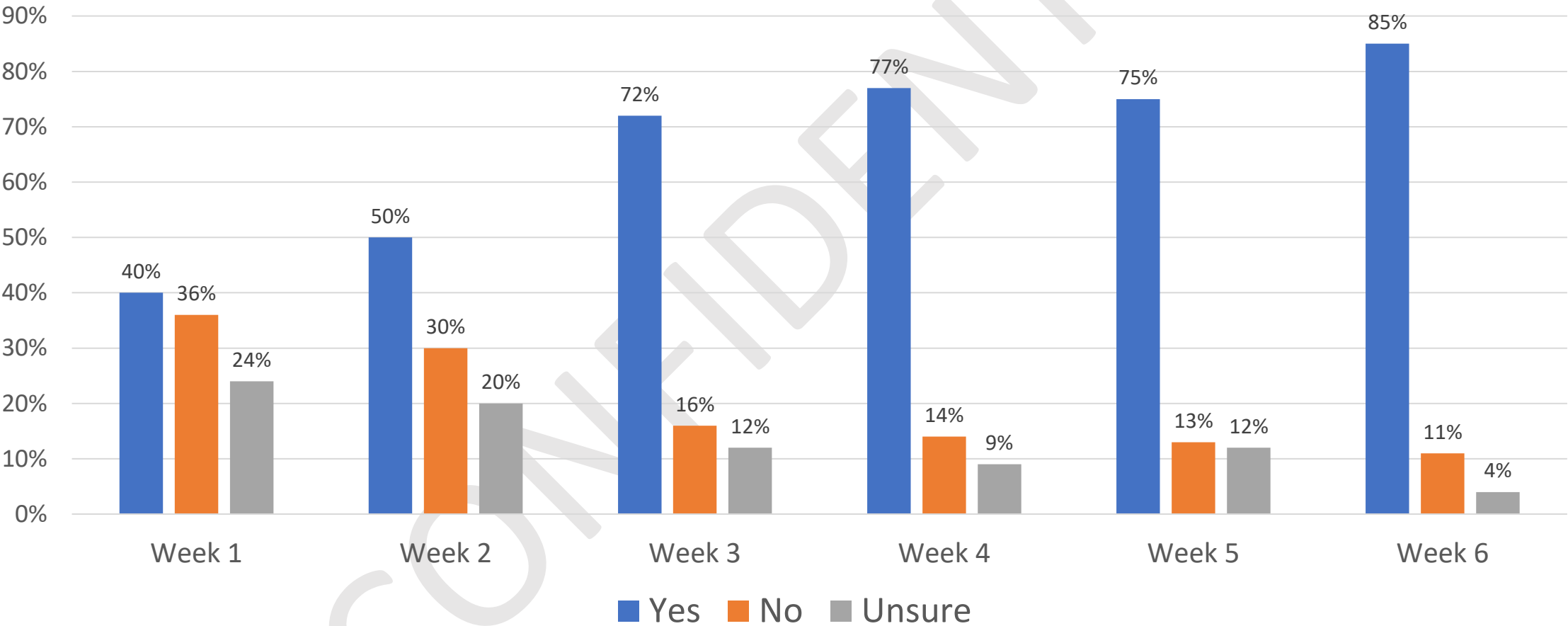
Have you had any residents move out due to concerns related to COVID-19?



Week 1 n = 55
Week 2 n = 49
Week 3 n = 58
Week 4 n = 64
Week 5 n = 56
Week 6 n = 46

Note: Question was changed after week 6

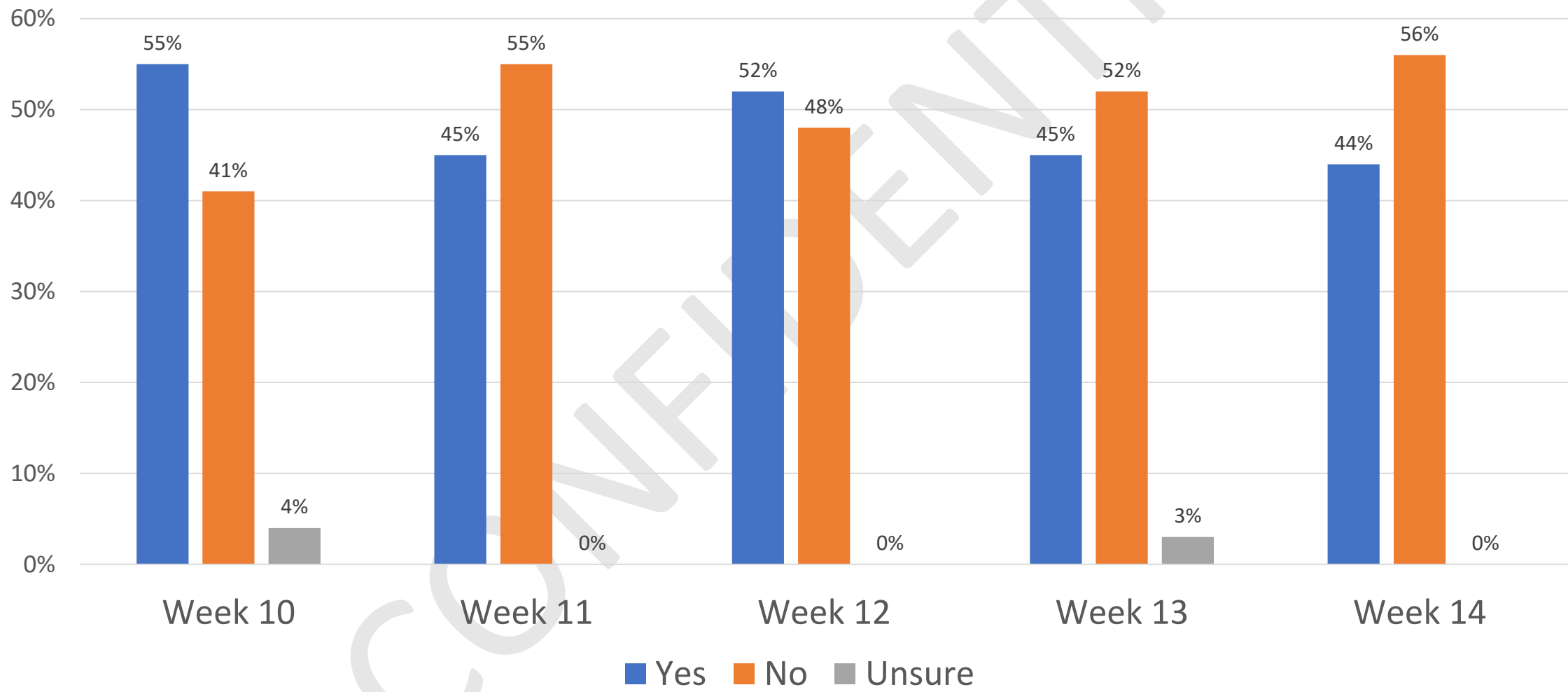
Have you had any prospects cancel plans to move-in due to COVID-19 fears?



Note: Question was changed after week 6

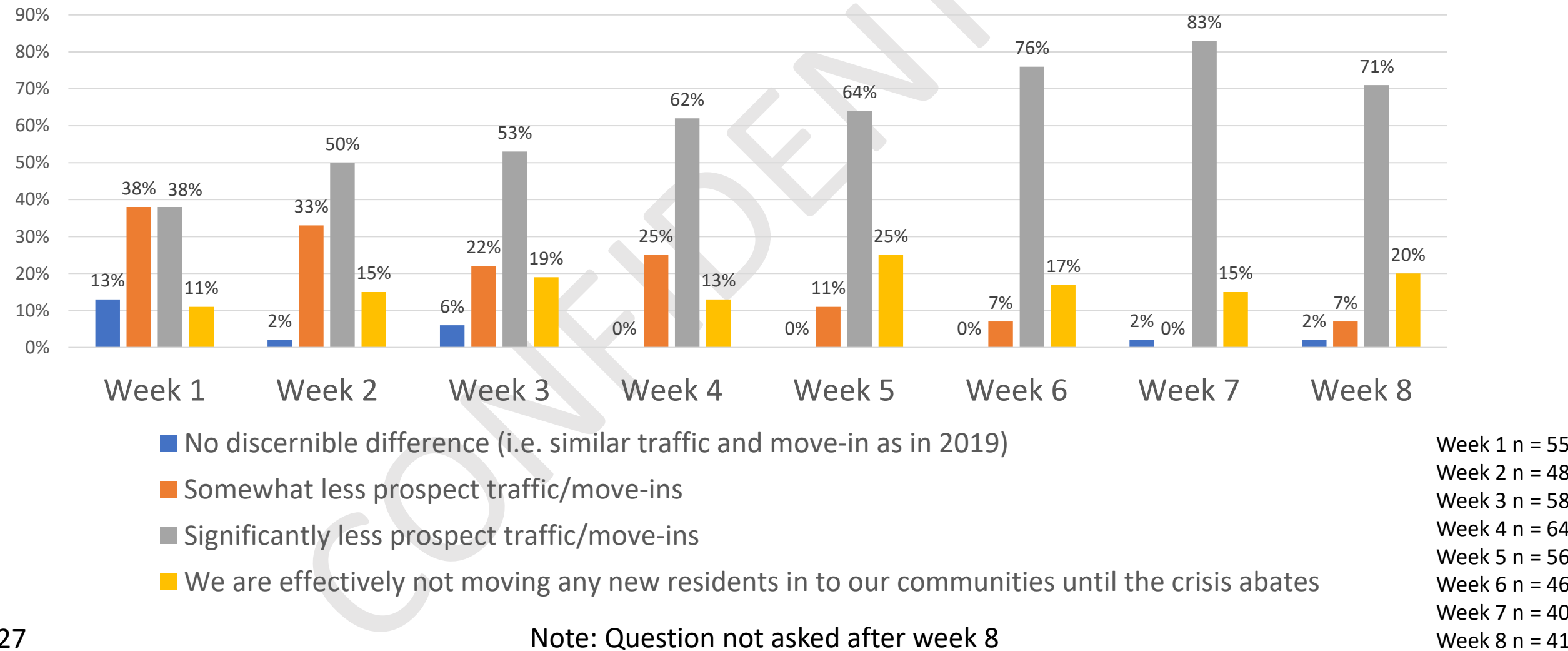
Week 1 n = 55
Week 2 n = 46
Week 3 n = 58
Week 4 n = 64
Week 5 n = 56
Week 6 n = 46

Do you operate communities in areas that currently restrict new admissions?

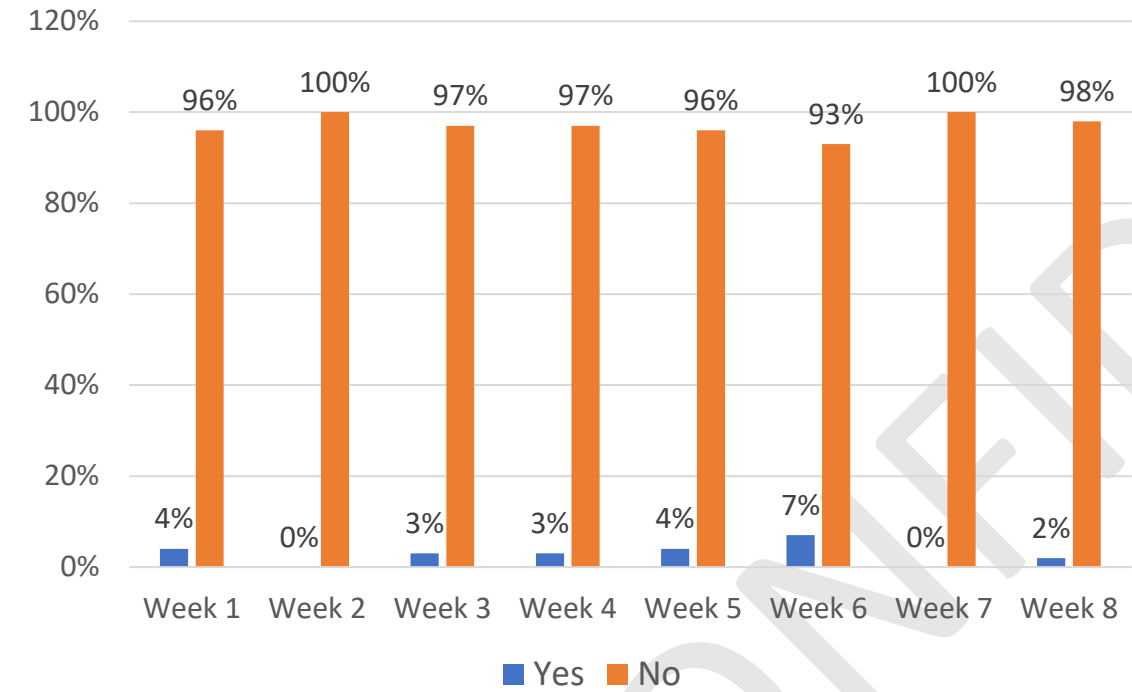


Week 10 n = 29
Week 11 n = 33
Week 12 n = 31
Week 13 n = 31
Week 14 n = 25

Since the emergence of COVID-19 in the U.S. markets that you operate, please select the answer that best characterizes prospect traffic at your communities:



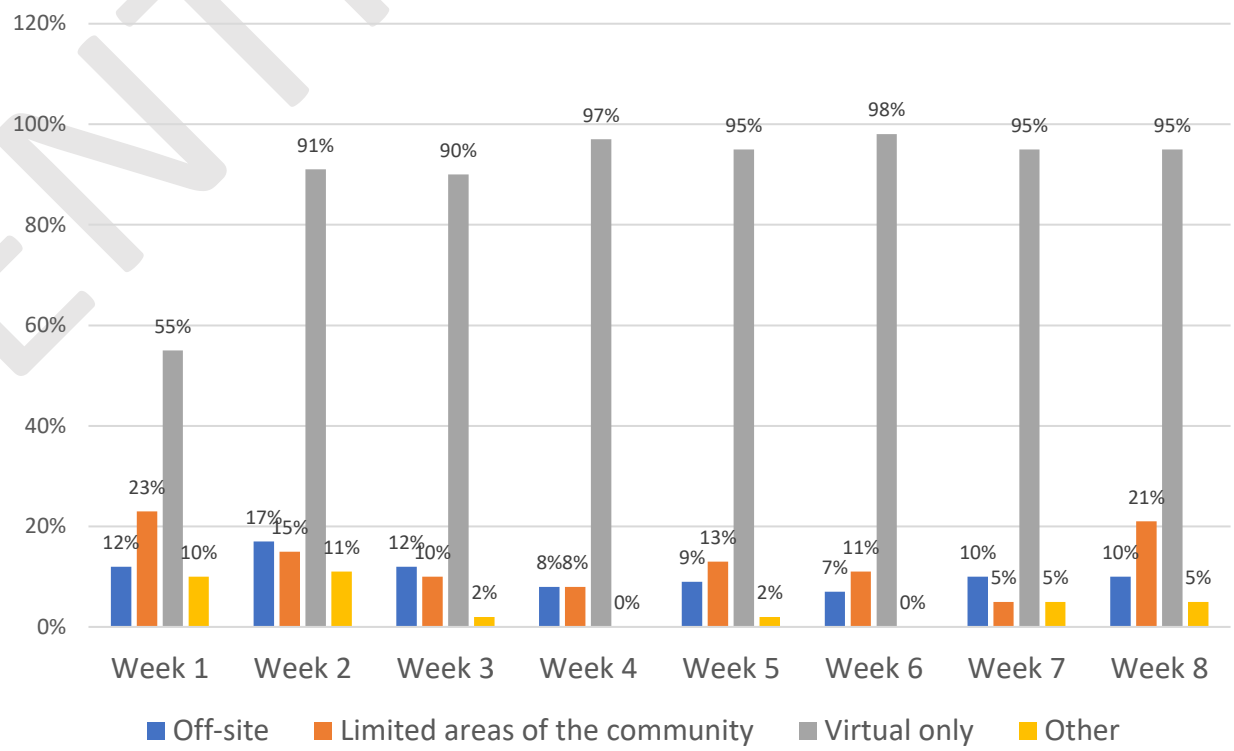
Are you conducting tours as usual
(with or without pre-screening)?



Note: Questions not asked after week 8

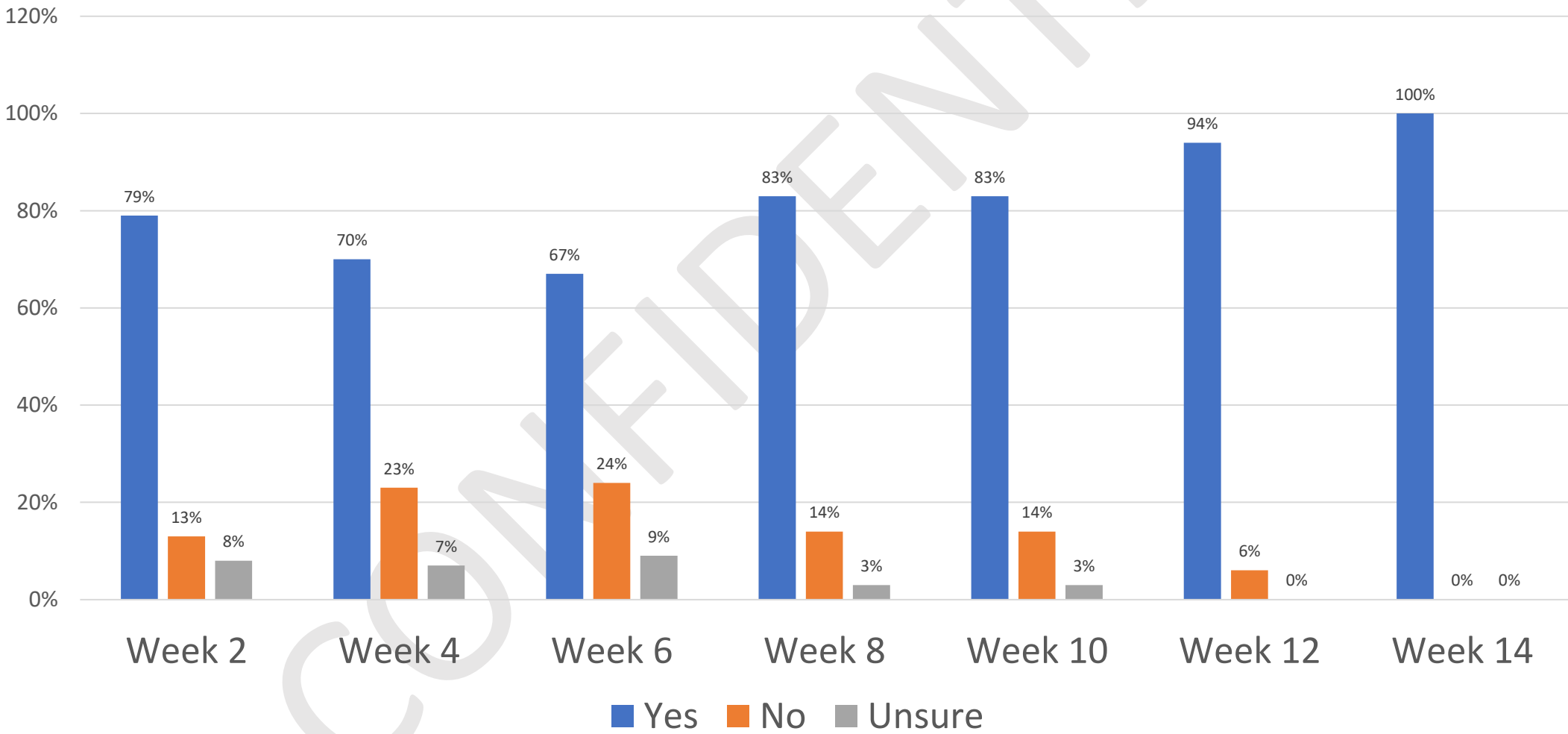
Week 1 n = 54	Week 5 n = 56
Week 2 n = 48	Week 6 n = 46
Week 3 n = 58	Week 7 n = 40
Week 4 n = 64	Week 8 n = 41

If no, are you conducting tours:



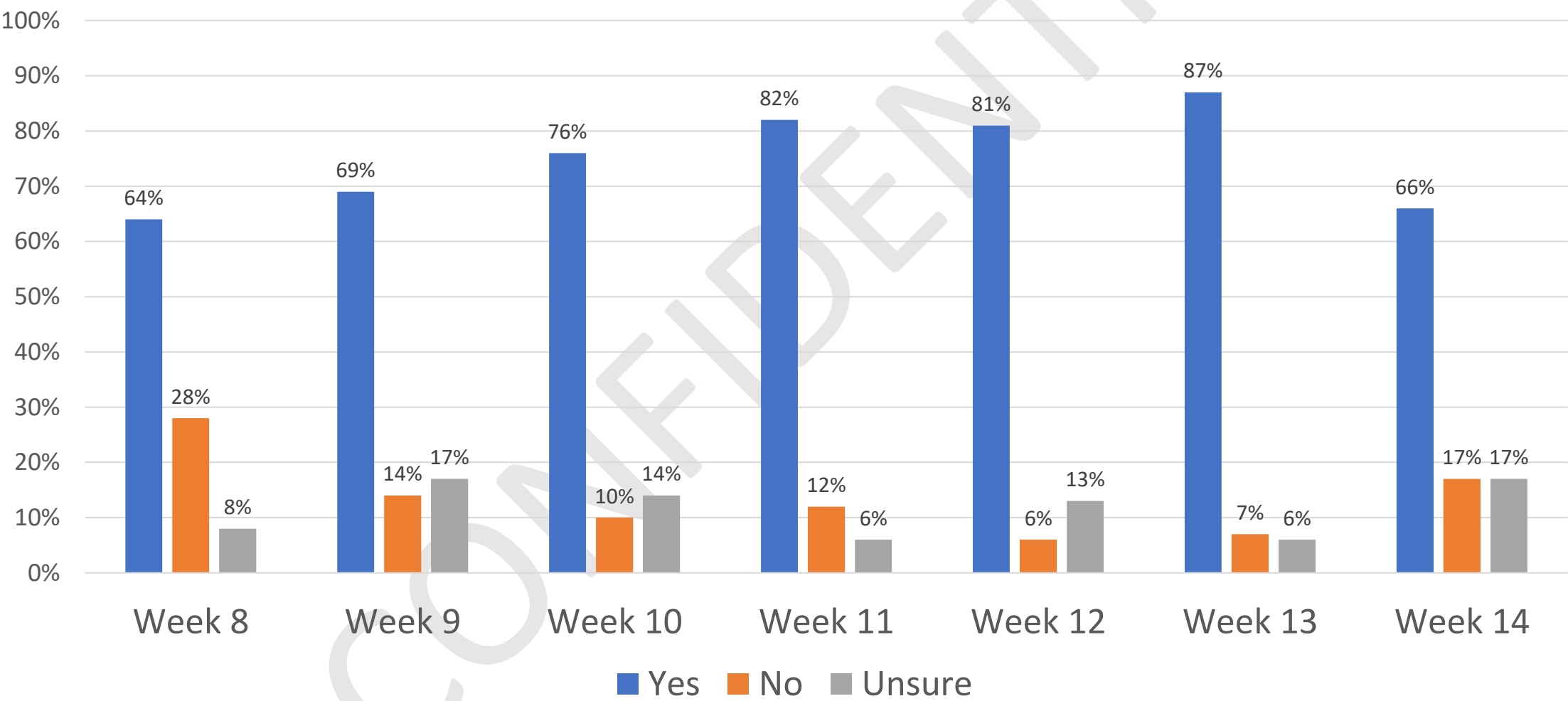
Week 1 n = 60	Week 5 n = 56
Week 2 n = 46	Week 6 n = 44
Week 3 n = 58	Week 7 n = 40
Week 4 n = 63	Week 8 n = 39

Do you expect to move-in new residents before the end of this month?



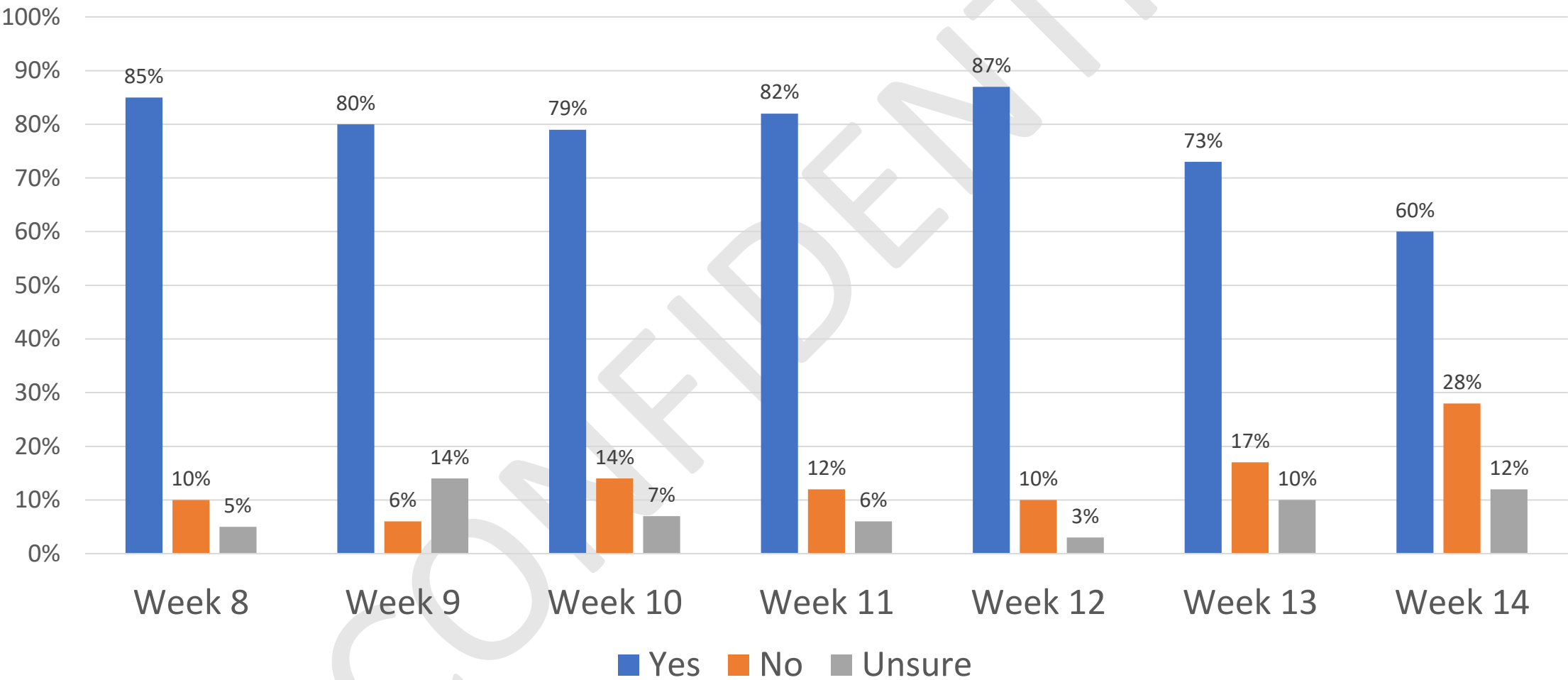
Week 1 n = 54
Week 2 n = 47
Week 3 n = 58
Week 4 n = 64
Week 5 n = 56
Week 6 n = 46
Week 7 n = 40
Week 8 n = 42
Week 9 n = 35
Week 10 n = 29
Week 11 n = 33
Week 12 n = 31
Week 13 n = 31
Week 14 n = 25

If you are going to move in a new resident, are you planning to have them take a COVID test before they move in?



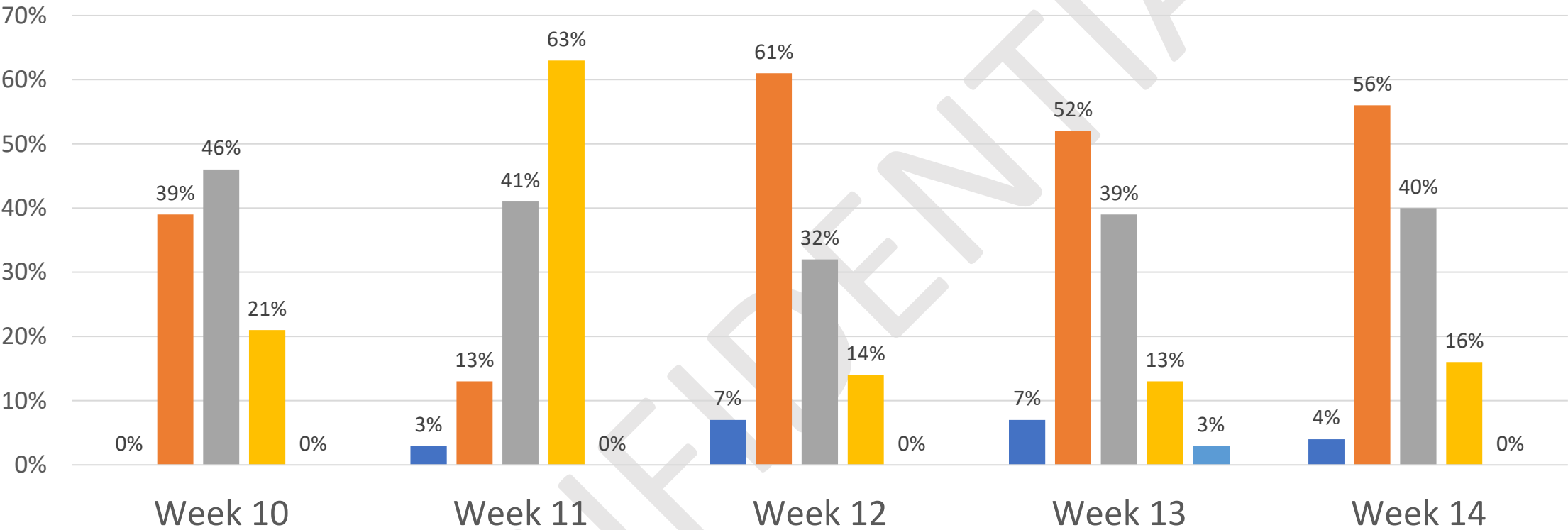
Week 8 n = 39
Week 9 n = 35
Week 10 n = 29
Week 11 n = 33
Week 12 n = 31
Week 13 n = 31
Week 14 n = 24

Will you require new residents to self-quarantine for 10-14 days upon move-in (whether or not they take a COVID test before move-in)?



Week 8 n = 41
Week 9 n = 35
Week 10 n = 29
Week 11 n = 33
Week 12 n = 31
Week 13 n = 30
Week 14 n = 25

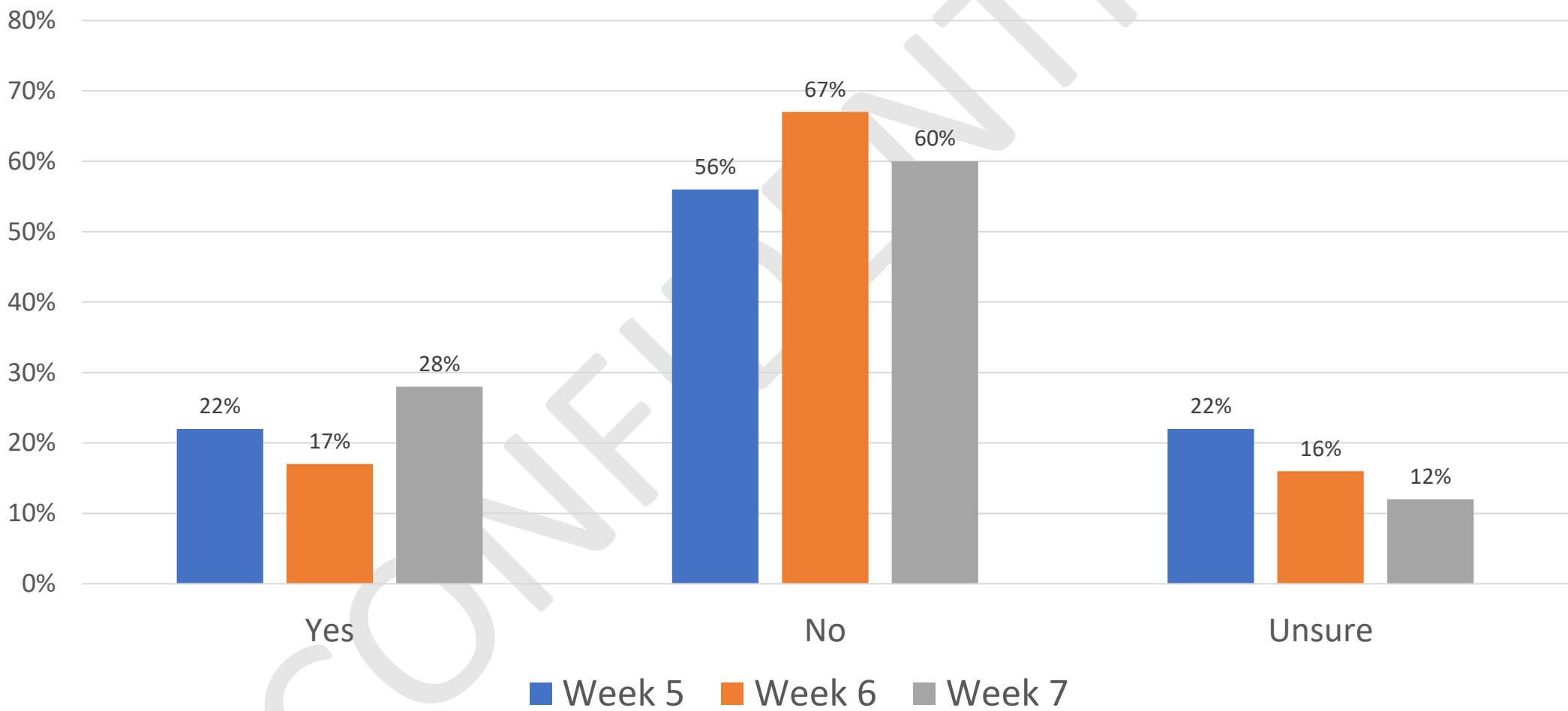
How are you mitigating risks with regards to the move-in process?



- Continuing normal move-in process without COVID protocols
- Movers allowed community access with temperature check/COVID related screening, PPE and disinfection following movers
- Movers not allowed community access; belongings left outside and brought in by staff
- Resident's possessions moved in at least 24 hours in advance and disinfected before resident allowed to occupy unit
- Other

Week 10 n = 28
Week 11 n = 32
Week 12 n = 28
Week 13 n = 31
Week 14 n = 25

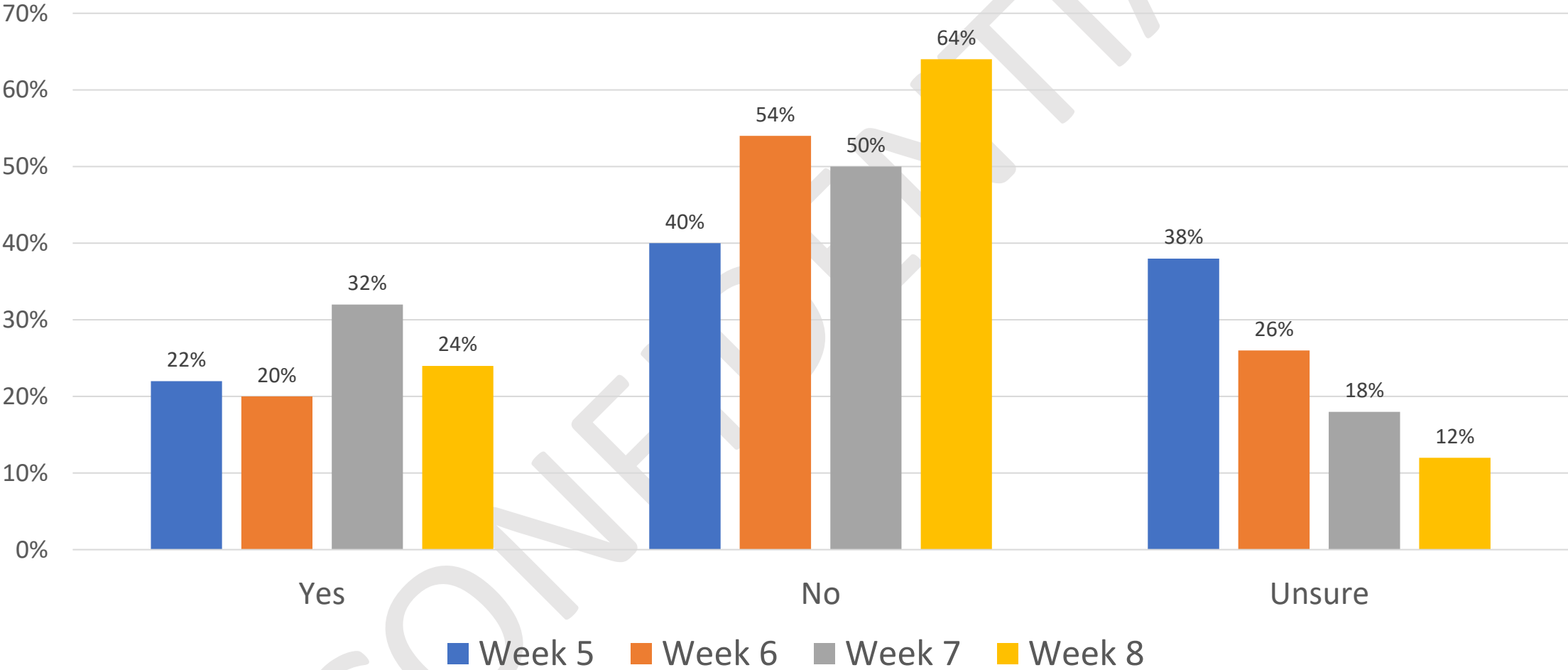
Do you anticipate rent delinquency in April?



Week 5 n = 55
Week 6 n = 46
Week 7 n = 40

Note: Question was only asked weeks 5 - 7

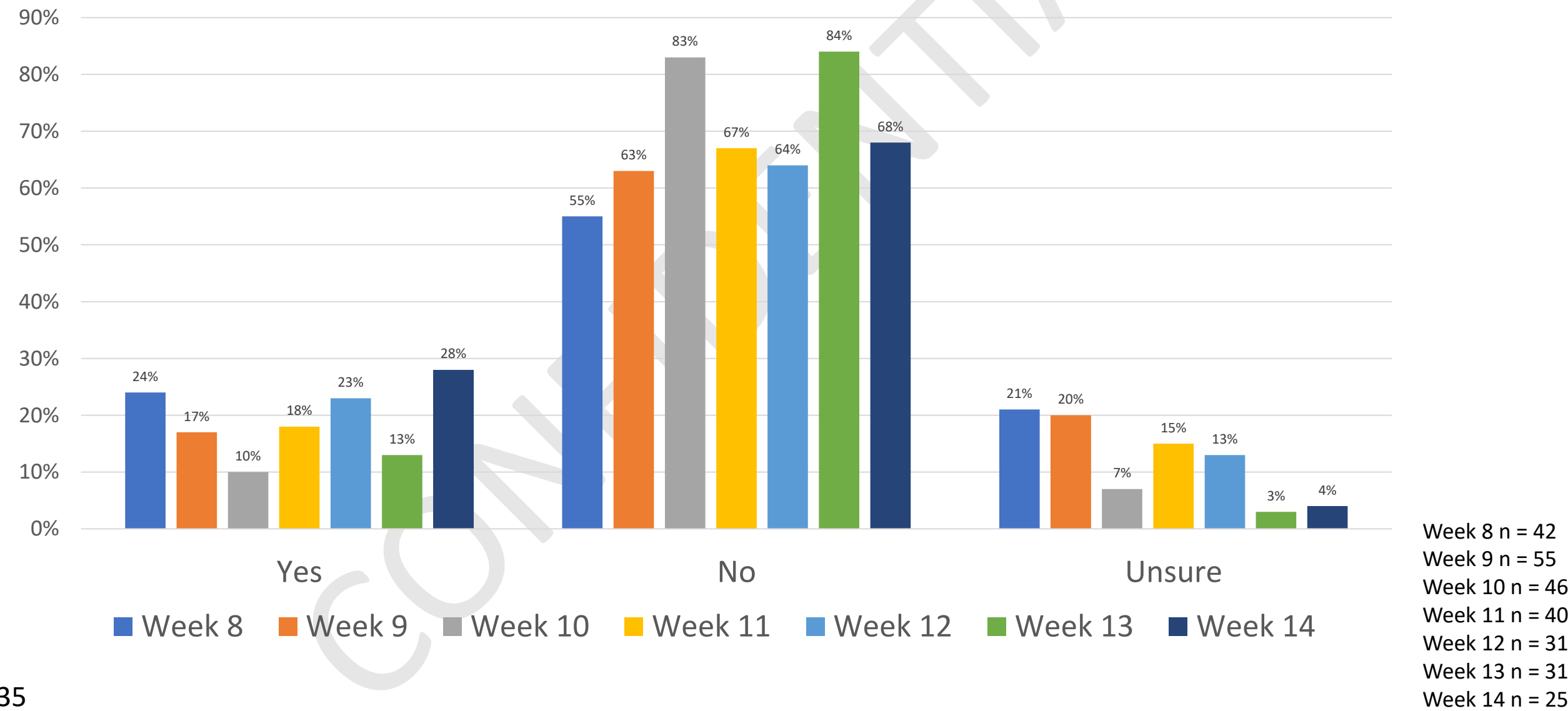
Do you anticipate rent delinquency in May?



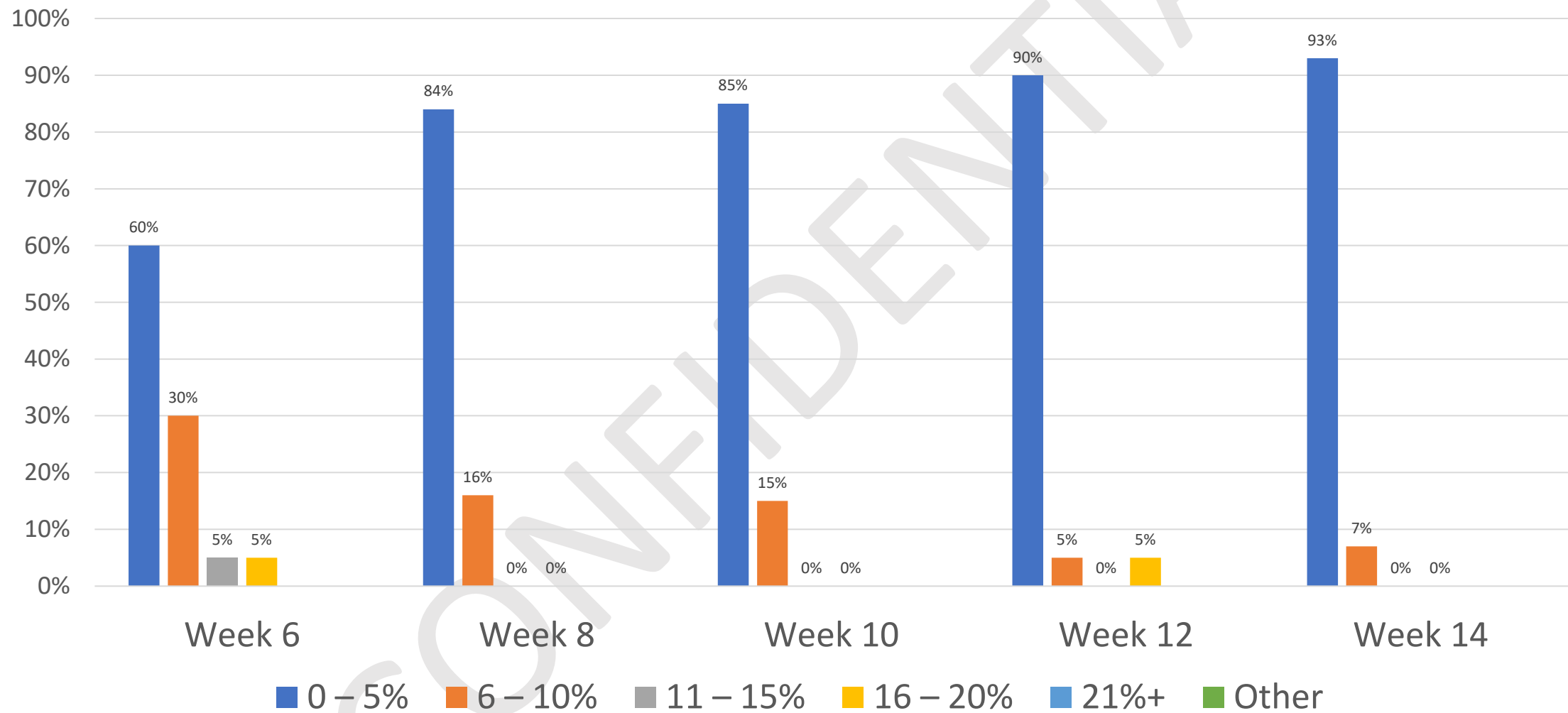
Note: Question was only asked Weeks 5 - 8

Week 5 n = 55
Week 6 n = 46
Week 7 n = 40
Week 8 n = 42

Do you anticipate rent delinquency in June?



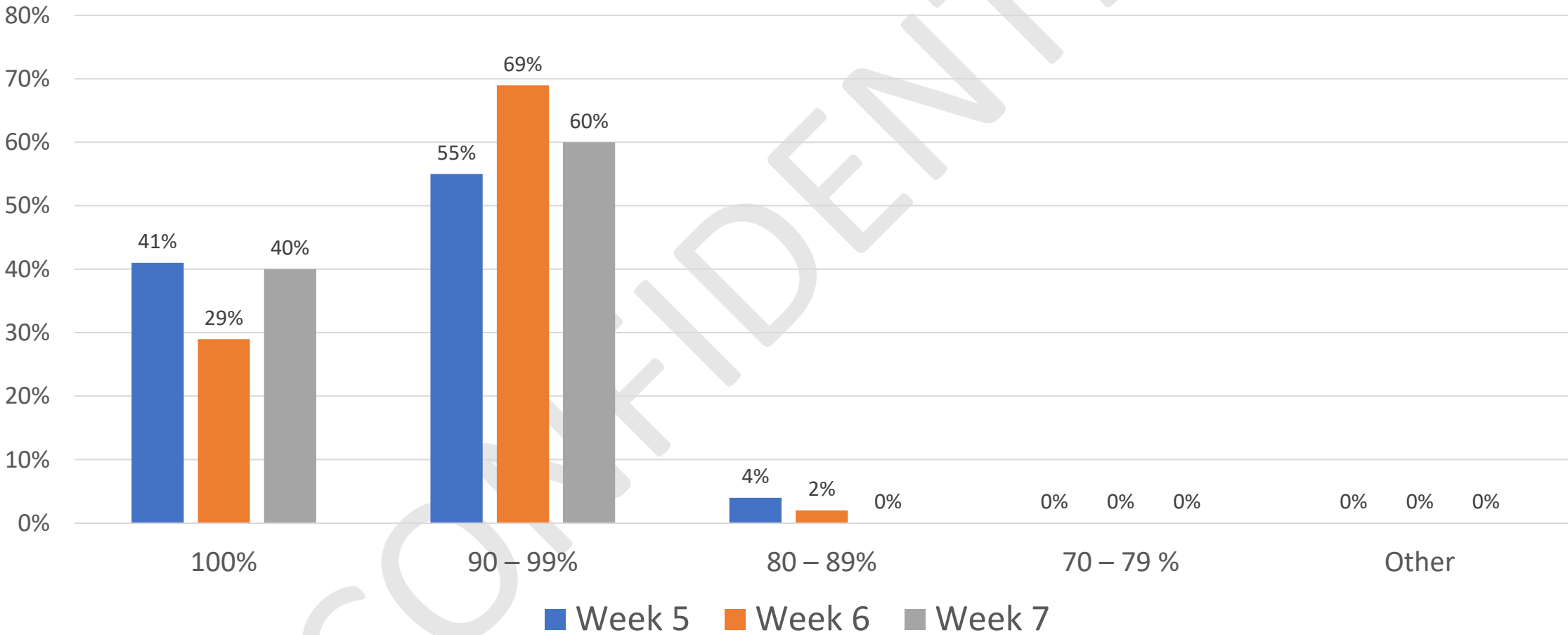
If you anticipate rent delinquency what percentage?



Week 5 n = 35
Week 6 n = 20
Week 7 n = 24
Week 8 n = 25
Week 9 n = 22
Week 10 n = 13
Week 11 n = 18
Week 12 n = 20
Week 13 n = 16
Week 14 n = 15

Note: Question not asked weeks 1 - 4

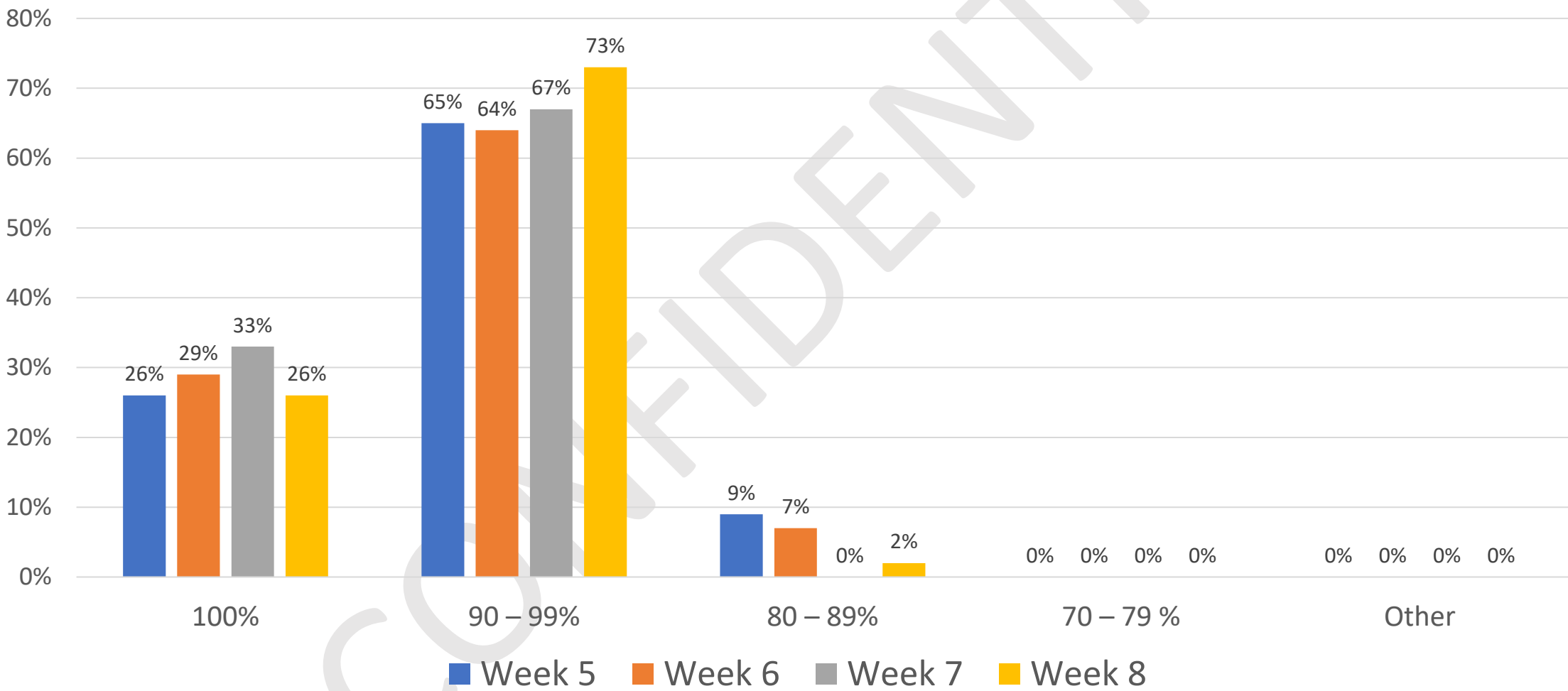
What was your percentage of rent collected in February?



Note: Question was only asked weeks 5 - 7

Week 5 n = 55
Week 6 n = 45
Week 7 n = 40

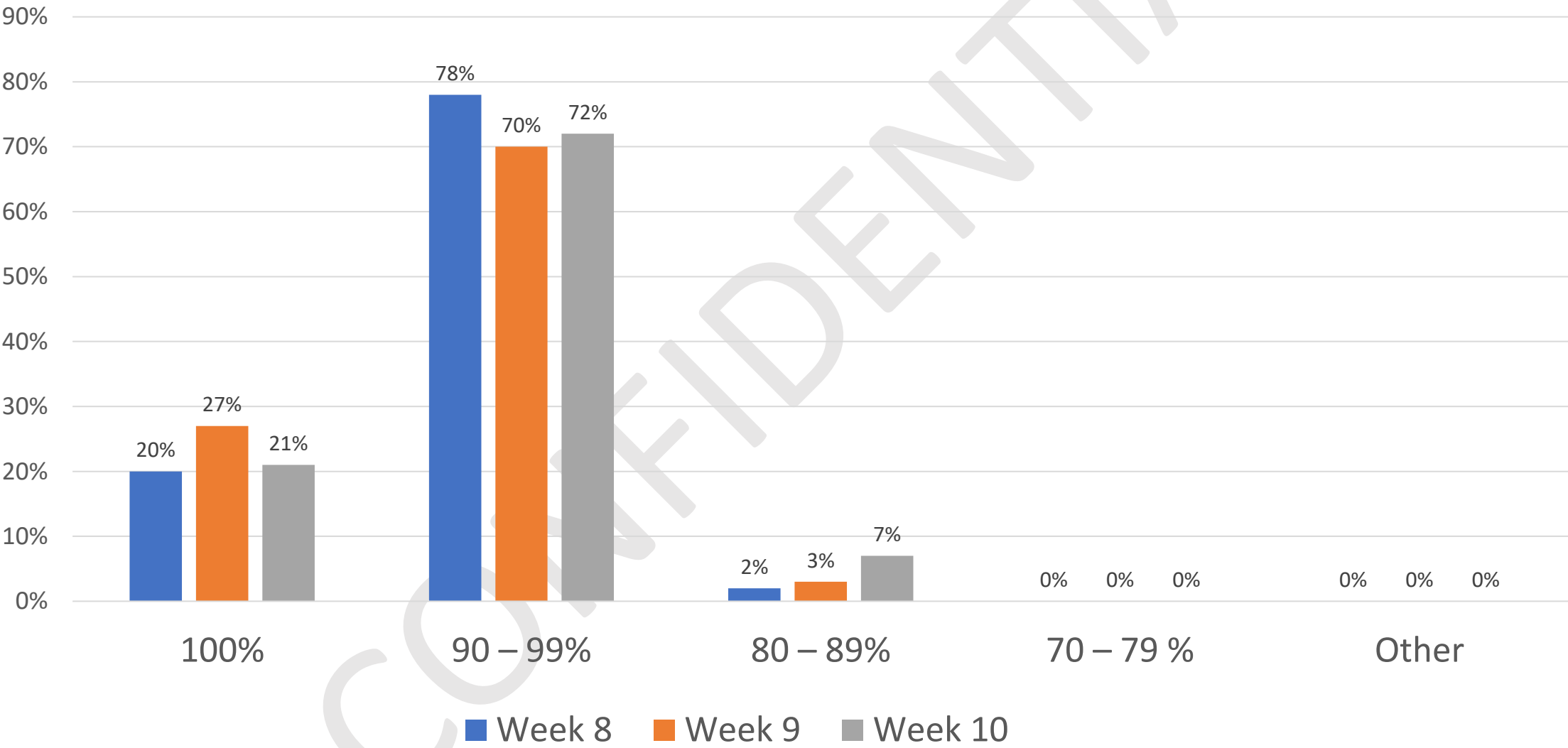
What was your percentage of rent collected in March?



Note: Question was only asked weeks 5 - 8

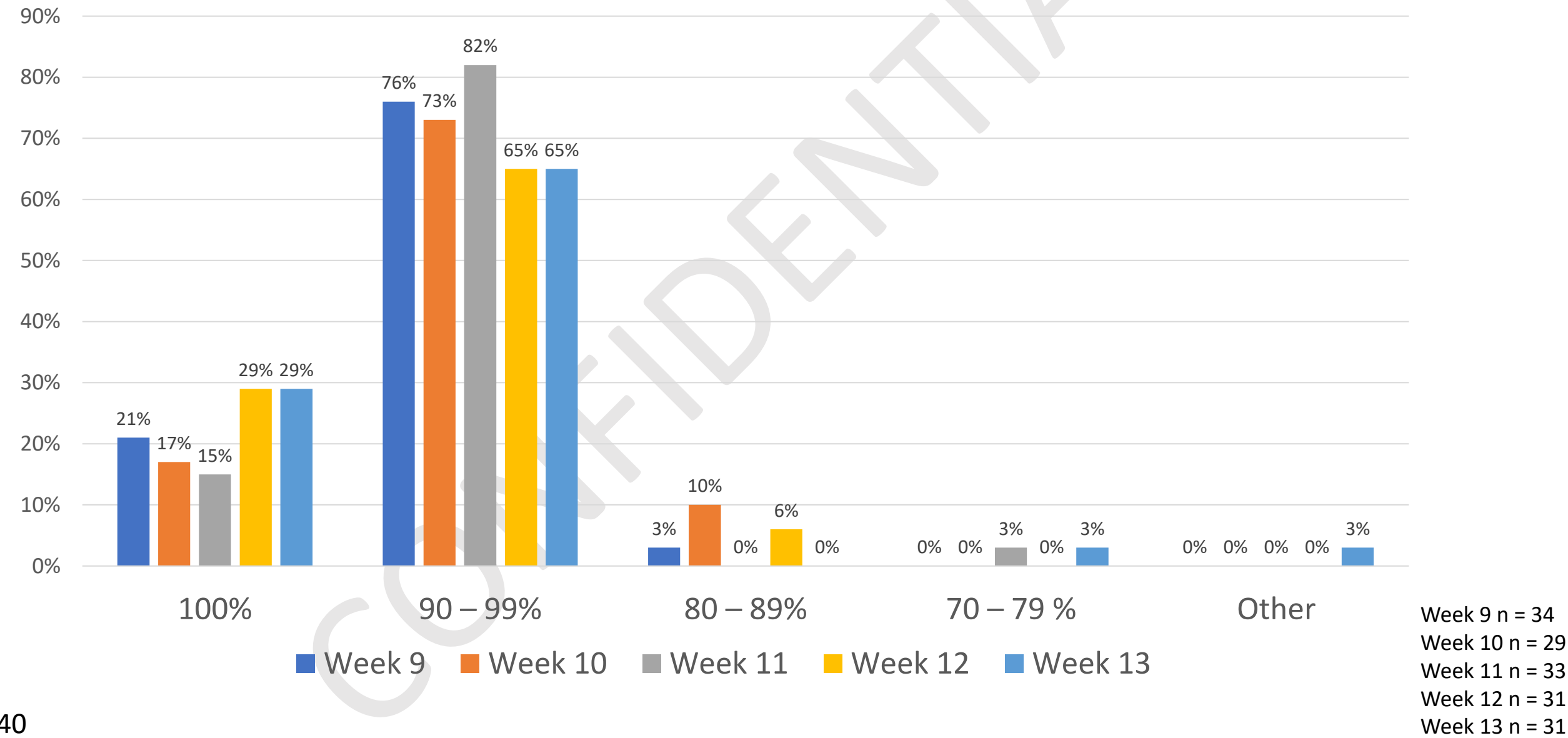
Week 5 n = 54
Week 6 n = 45
Week 7 n = 40
Week 8 n = 42

What was your percentage of rent collected in April?

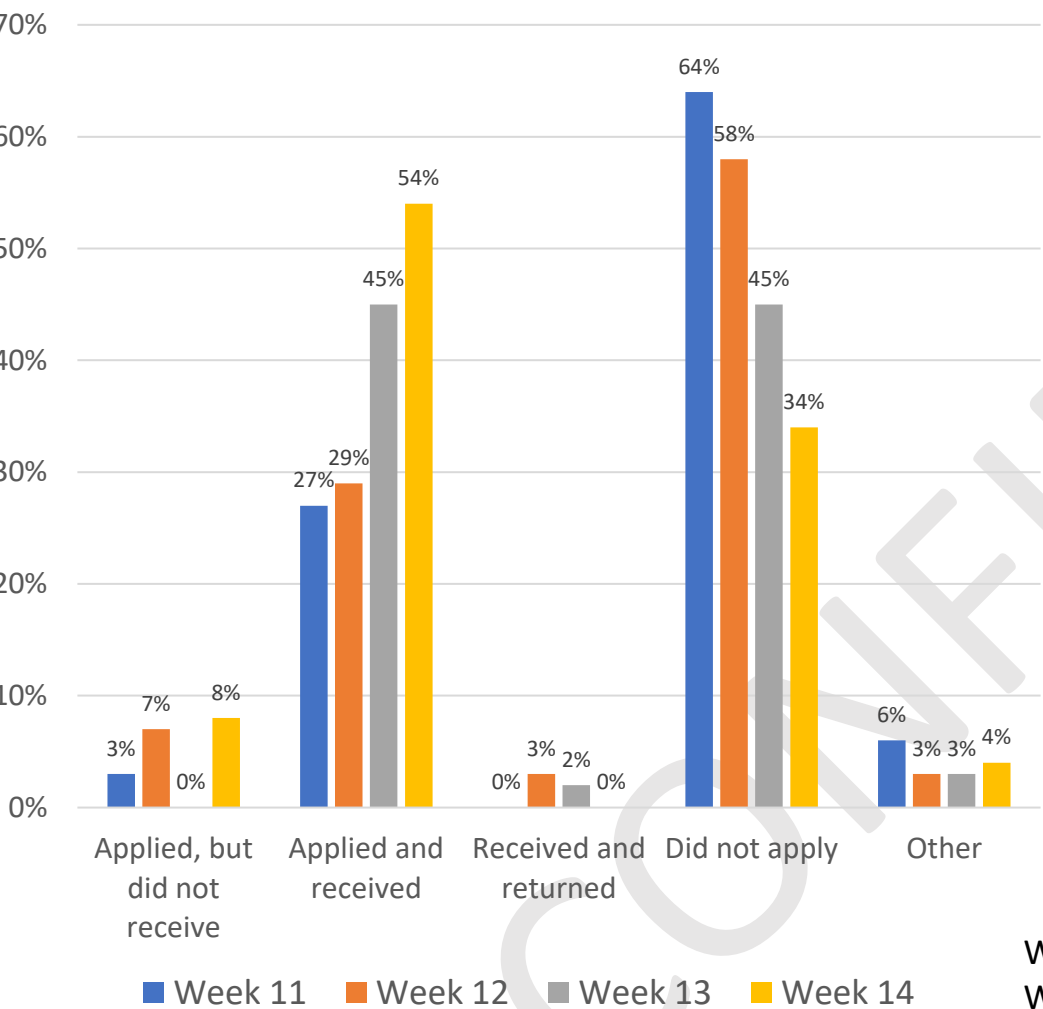


Week 8 n = 40
Week 9 n = 34
Week 10 n = 28

What was your percentage of rent collected in May?

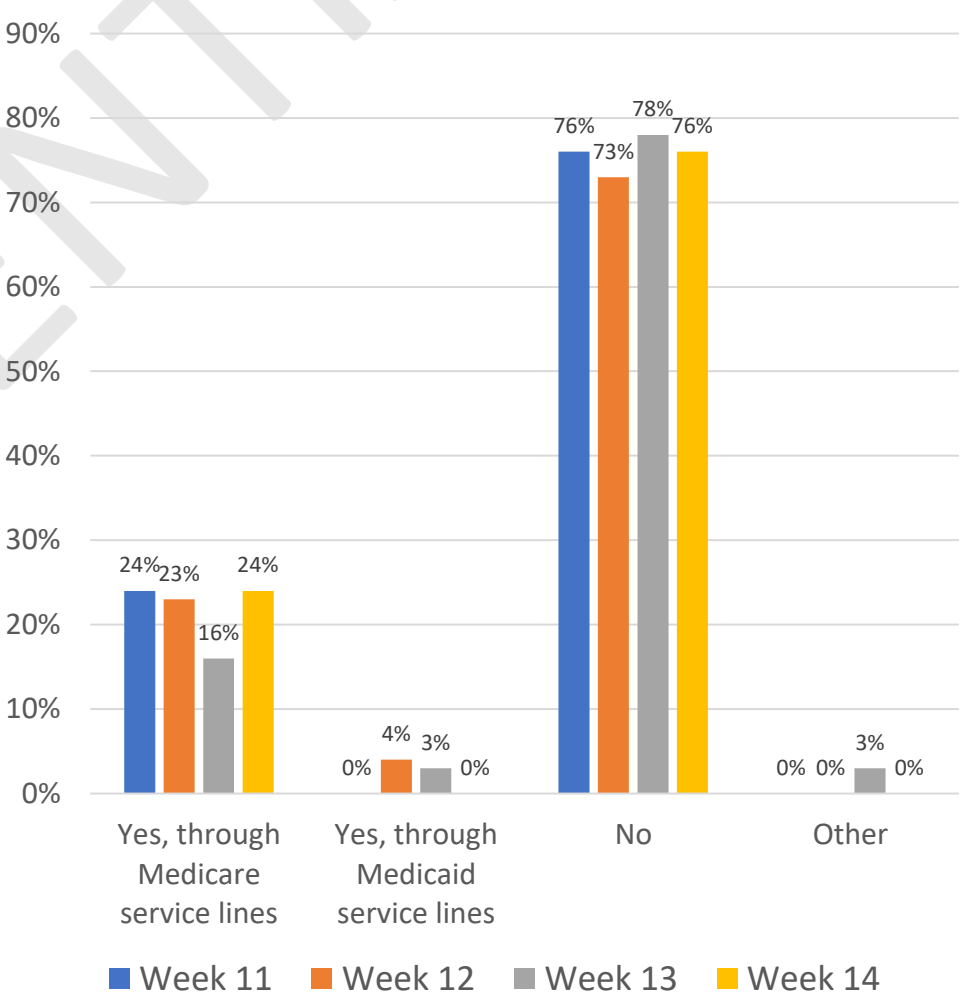


Has your company applied and/or received PPP money?



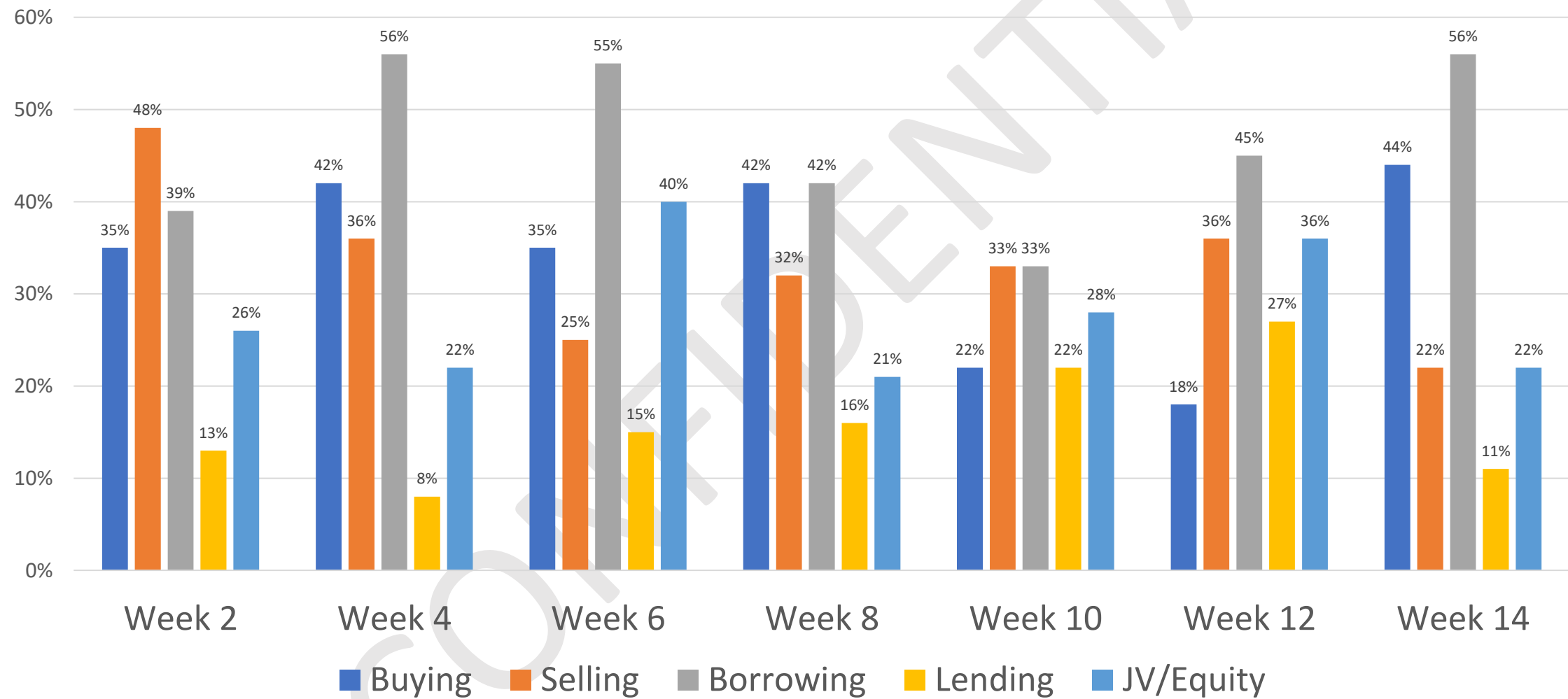
Week 11 n = 33
Week 12 n = 31
Week 13 n = 31
Week 14 n = 24

Has your company received any funding from HHS?



Week 11 n = 33
Week 12 n = 30
Week 13 n = 31
Week 14 n = 25

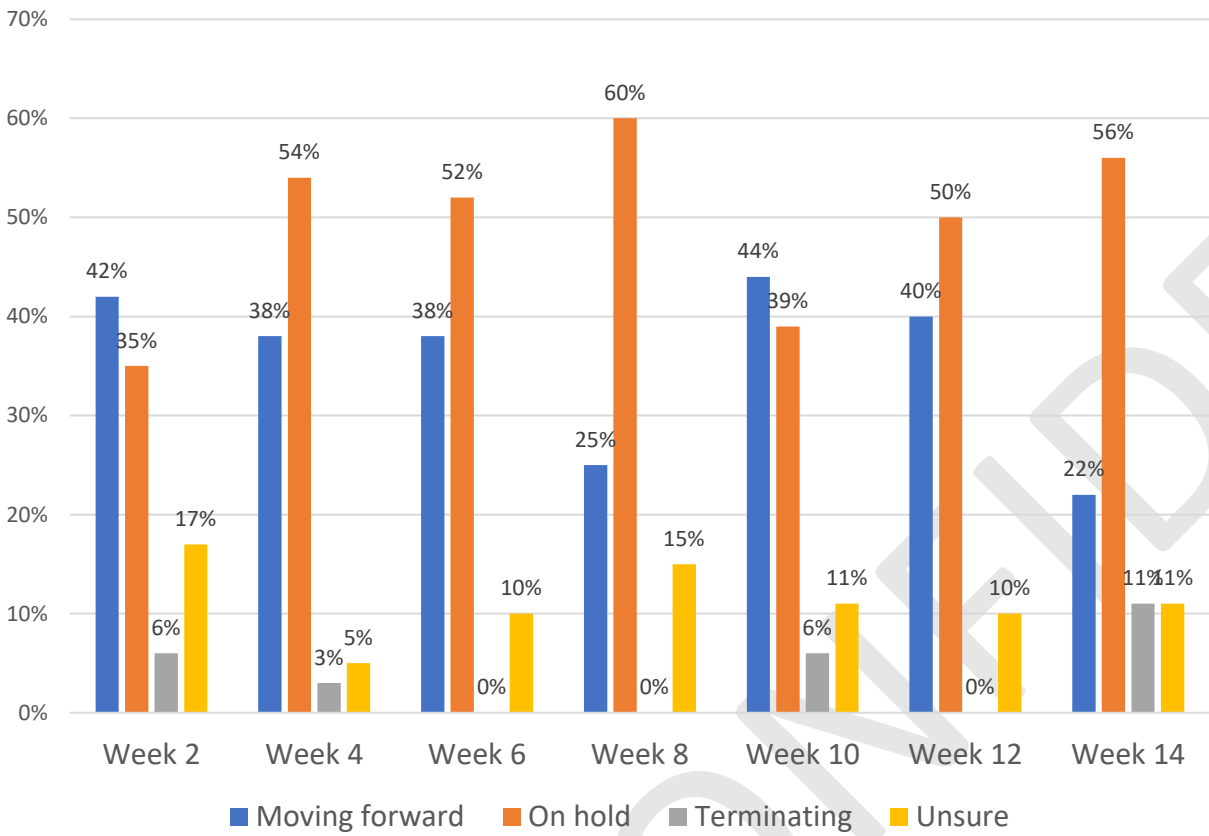
Are you involved in a current capital transaction?



Note: Question was not asked week 1

Week 2 n = 31
Week 3 n = 22
Week 4 n = 36
Week 5 n = 26
Week 6 n = 20
Week 7 n = 18
Week 8 n = 19
Week 9 n = 20
Week 10 n = 18
Week 11 n = 16
Week 12 n = 11
Week 13 n = 16
Week 14 n = 9

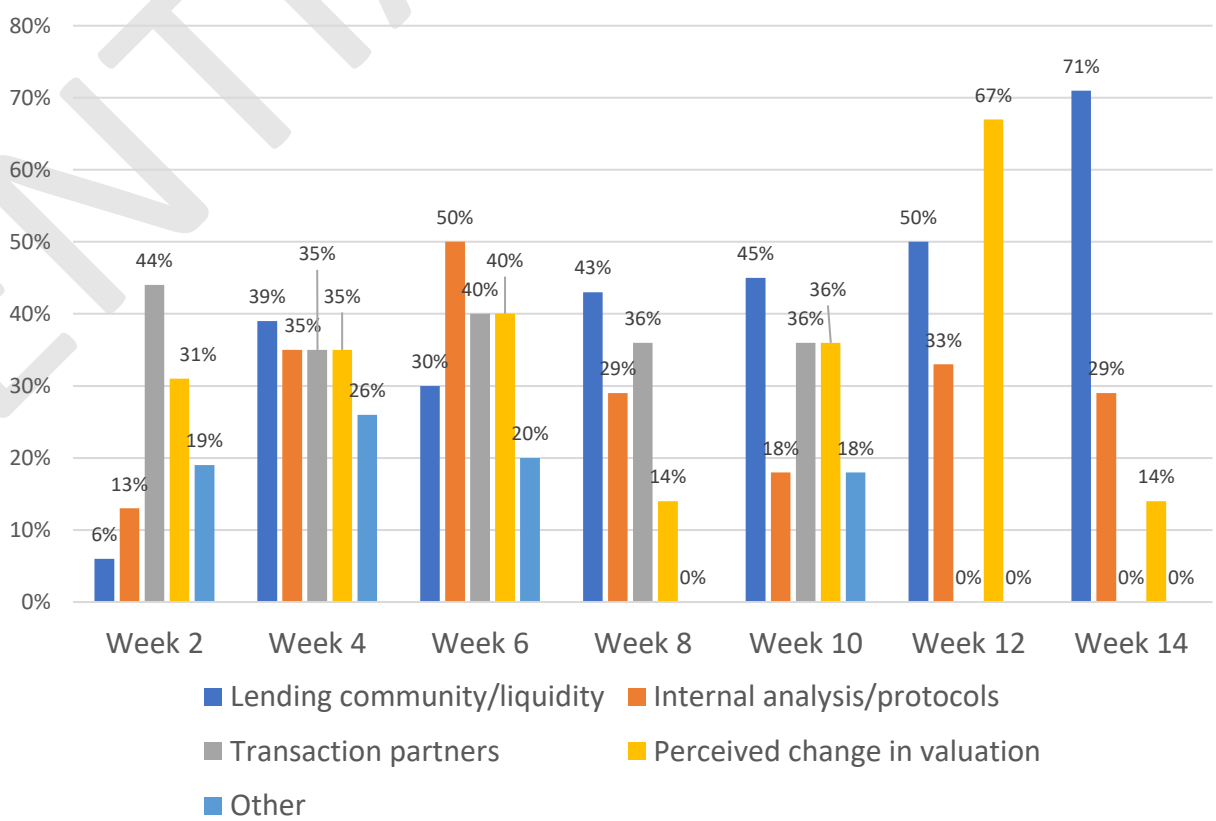
Is your capital transaction?



Note: Question was not asked week 1

Week 2 n = 31	Week 6 n = 21	Week 10 n = 18	Week 14 n = 9
Week 3 n = 23	Week 7 n = 20	Week 11 n = 16	
Week 4 n = 37	Week 8 n = 20	Week 12 n = 10	
Week 5 n = 27	Week 9 n = 20	Week 13 n = 15	

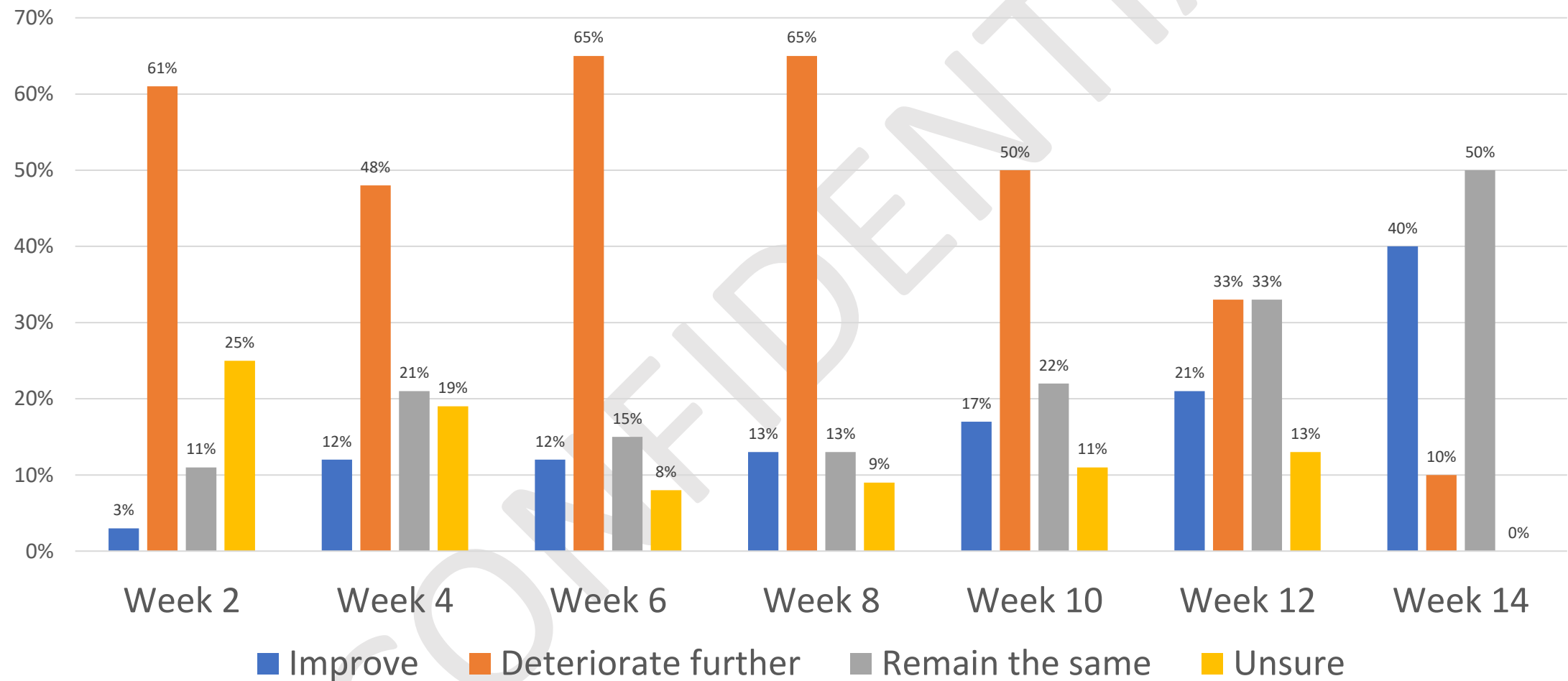
If you answered on hold or terminating, do you attribute this to:



Note: Question was not asked week 1

Week 2 n = 16	Week 6 n = 10	Week 10 n = 11	Week 14 n = 7
Week 3 n = 17	Week 7 n = 13	Week 11 n = 7	
Week 4 n = 23	Week 8 n = 14	Week 12 n = 6	
Week 5 n = 15	Week 9 n = 15	Week 13 n = 8	

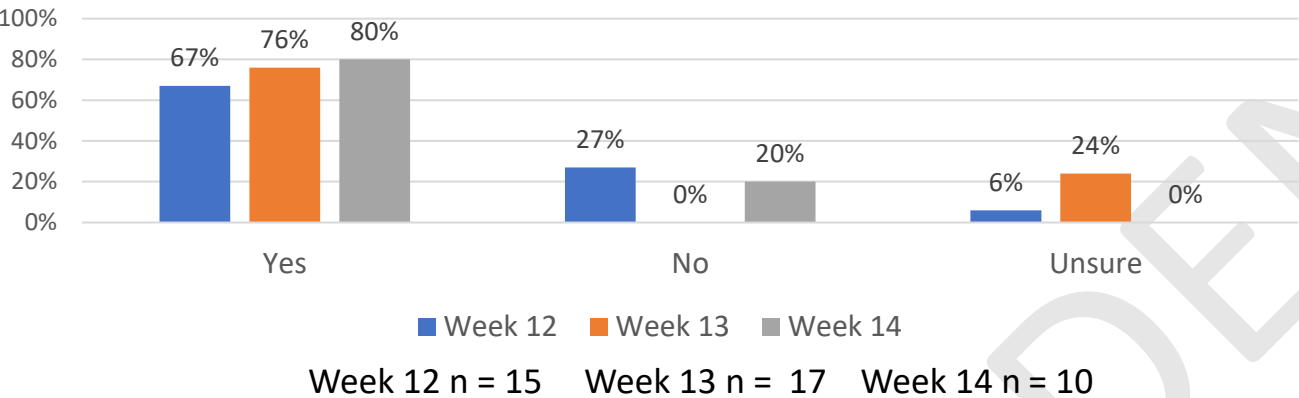
Do you anticipate current capital markets will:



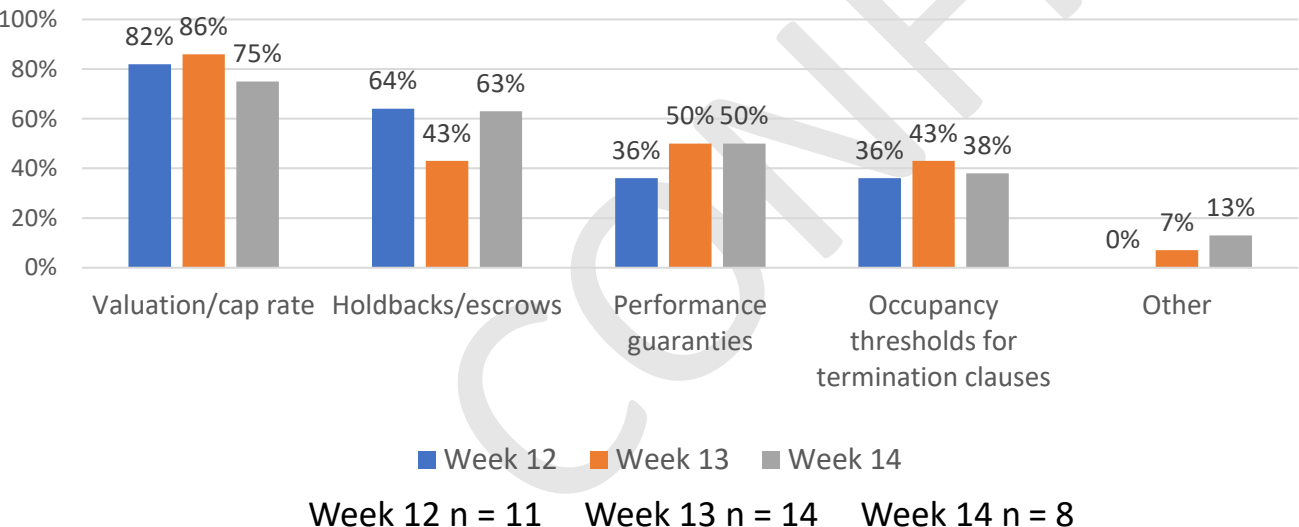
Note: Question was not asked week 1

Week 2 n = 36
Week 3 n = 27
Week 4 n = 42
Week 5 n = 32
Week 6 n = 26
Week 7 n = 21
Week 8 n = 23
Week 9 n = 20
Week 10 n = 18
Week 11 n = 16
Week 12 n = 15
Week 13 n = 18
Week 14 n = 10

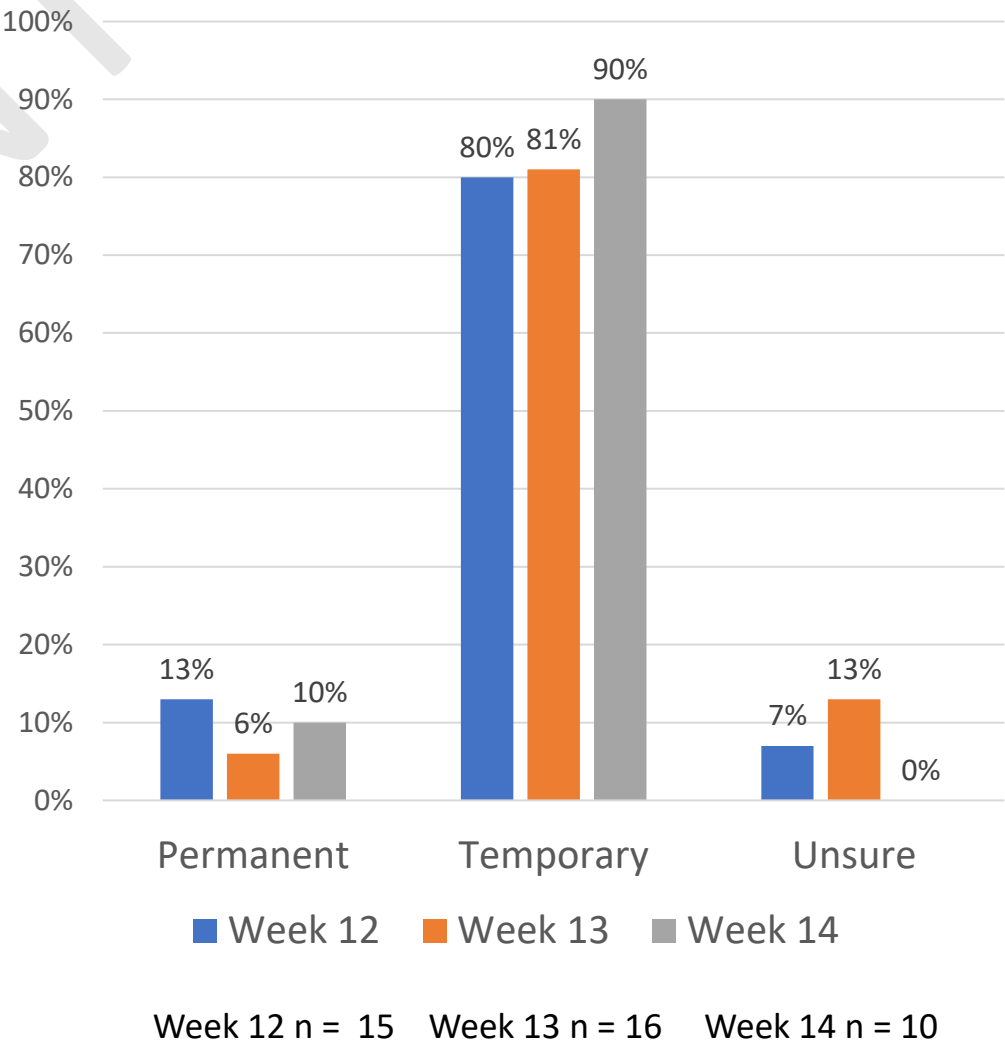
Do you think market fundamentals for capital transactions will change as a result of the COVID 19 pandemic?



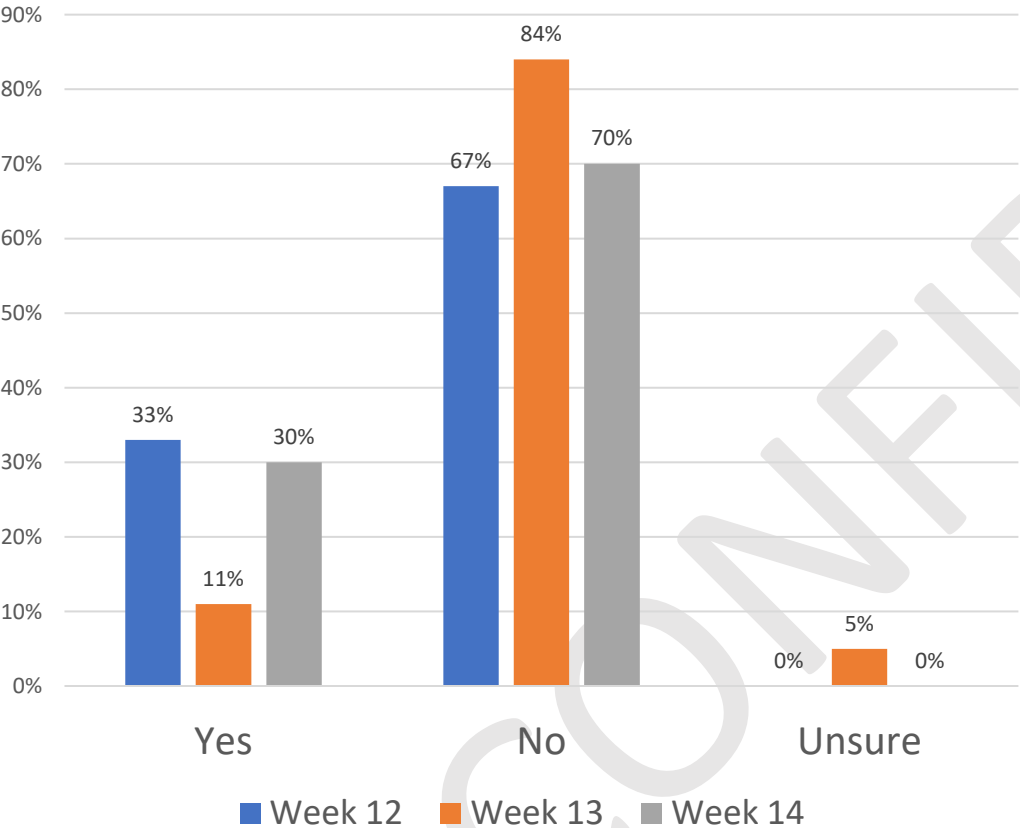
If you answered yes, in what way(s)?



Do you think market fundamental changes will be:

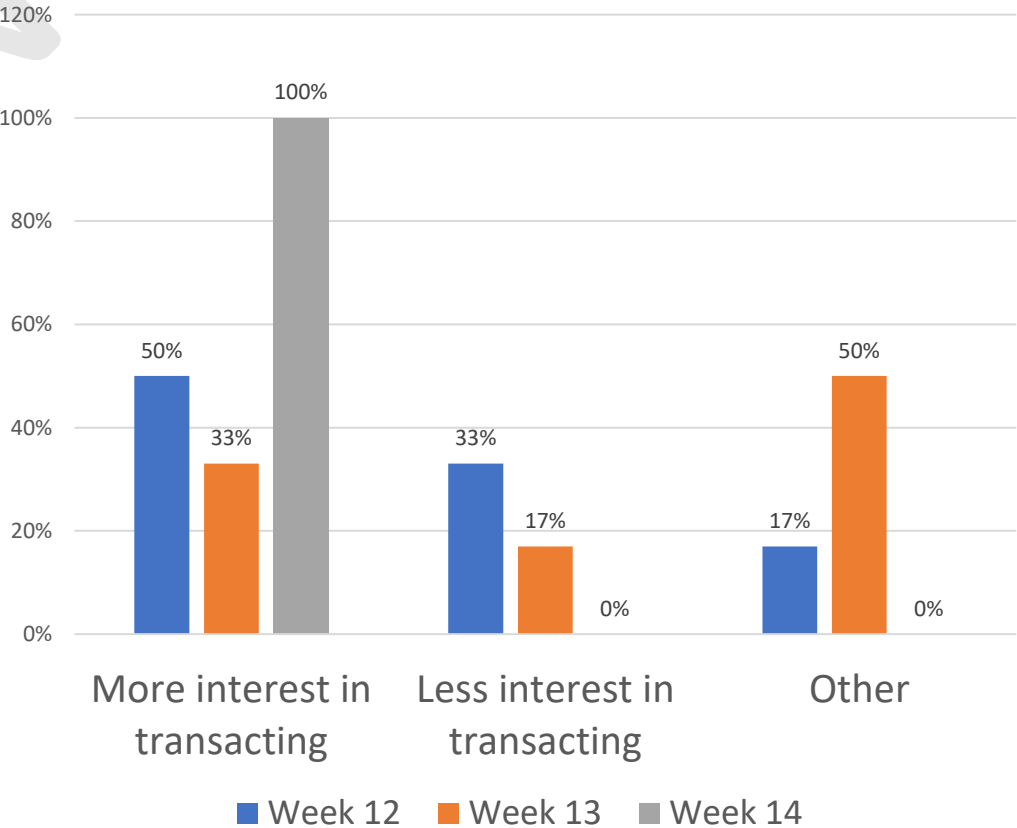


Has your organization's interest/commitment to the seniors housing space been impacted by the recent pandemic?



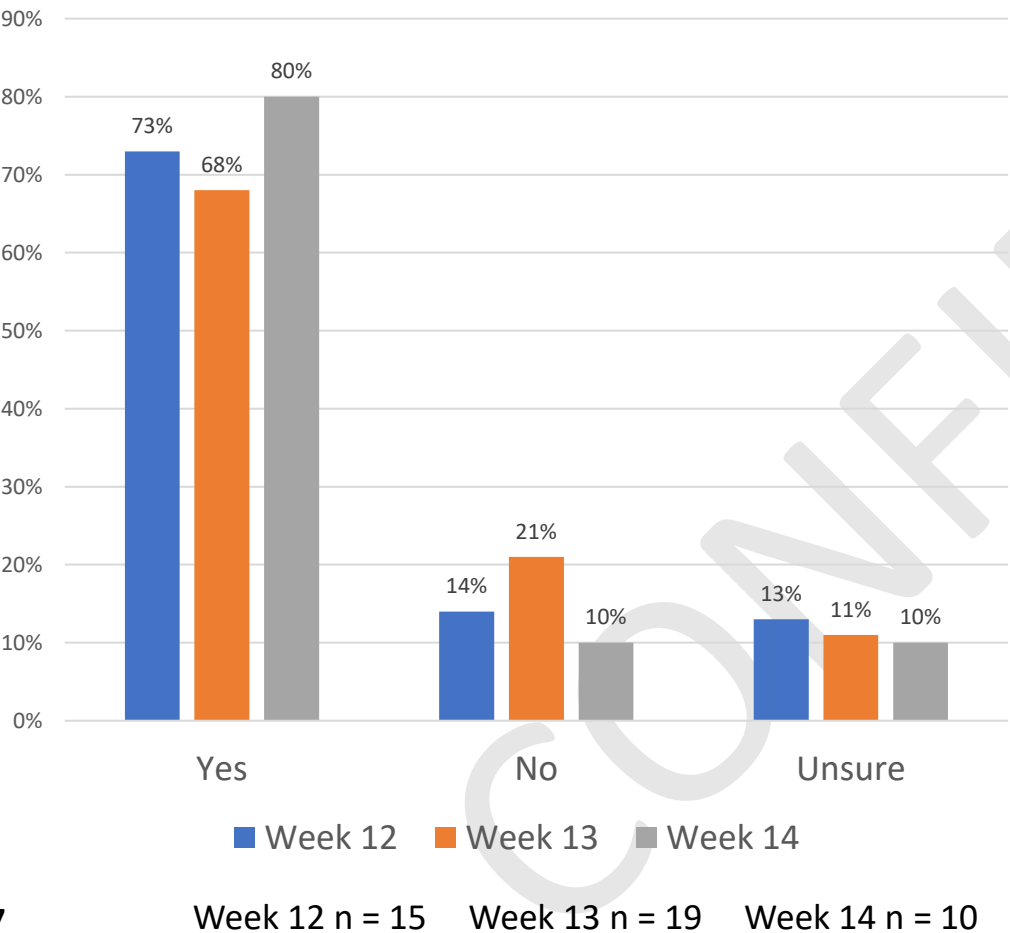
Week 12 n = 15 Week 13 n = 19 Week 14 n = 10

If your organization's interest has changed, how so?

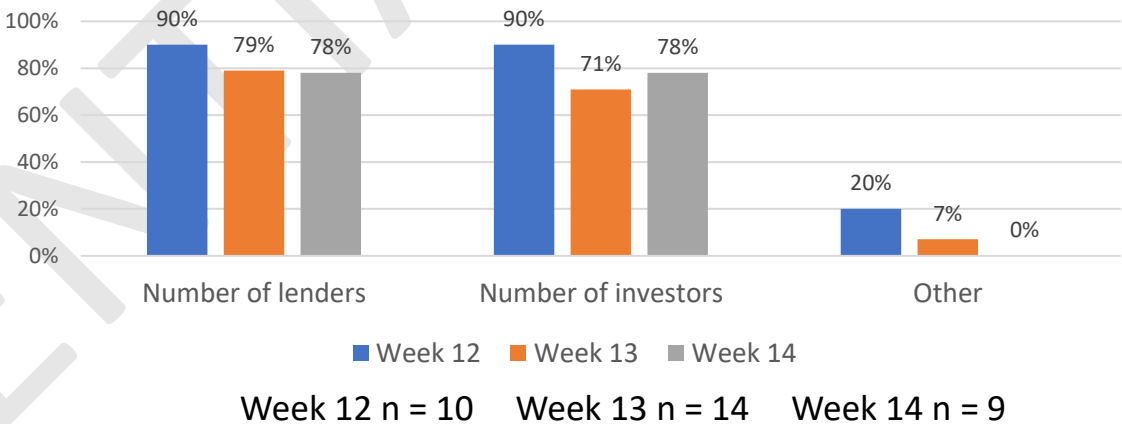


Week 12 n = 6 Week 13 n = 6 Week 14 n = 5

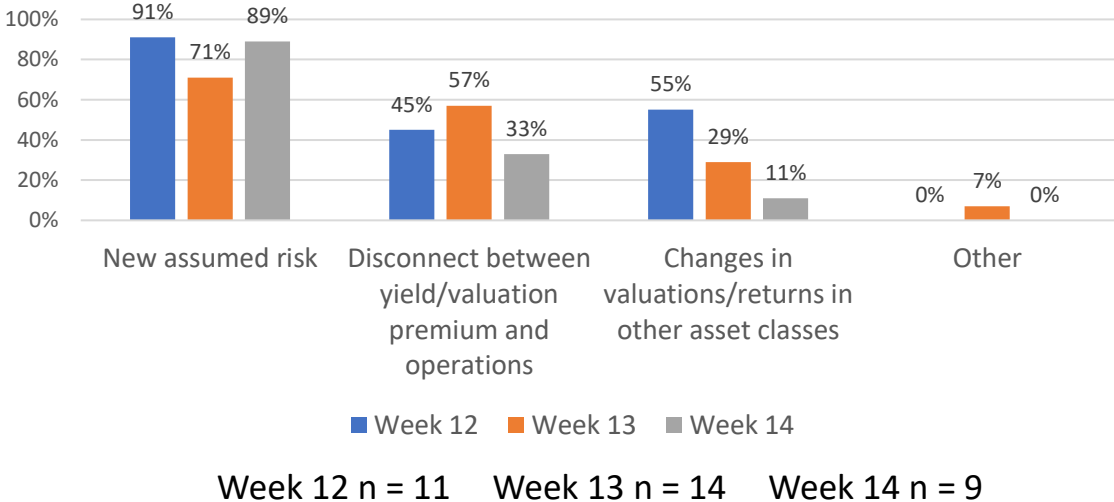
Do you think the transaction landscape has changed in terms of market participants?



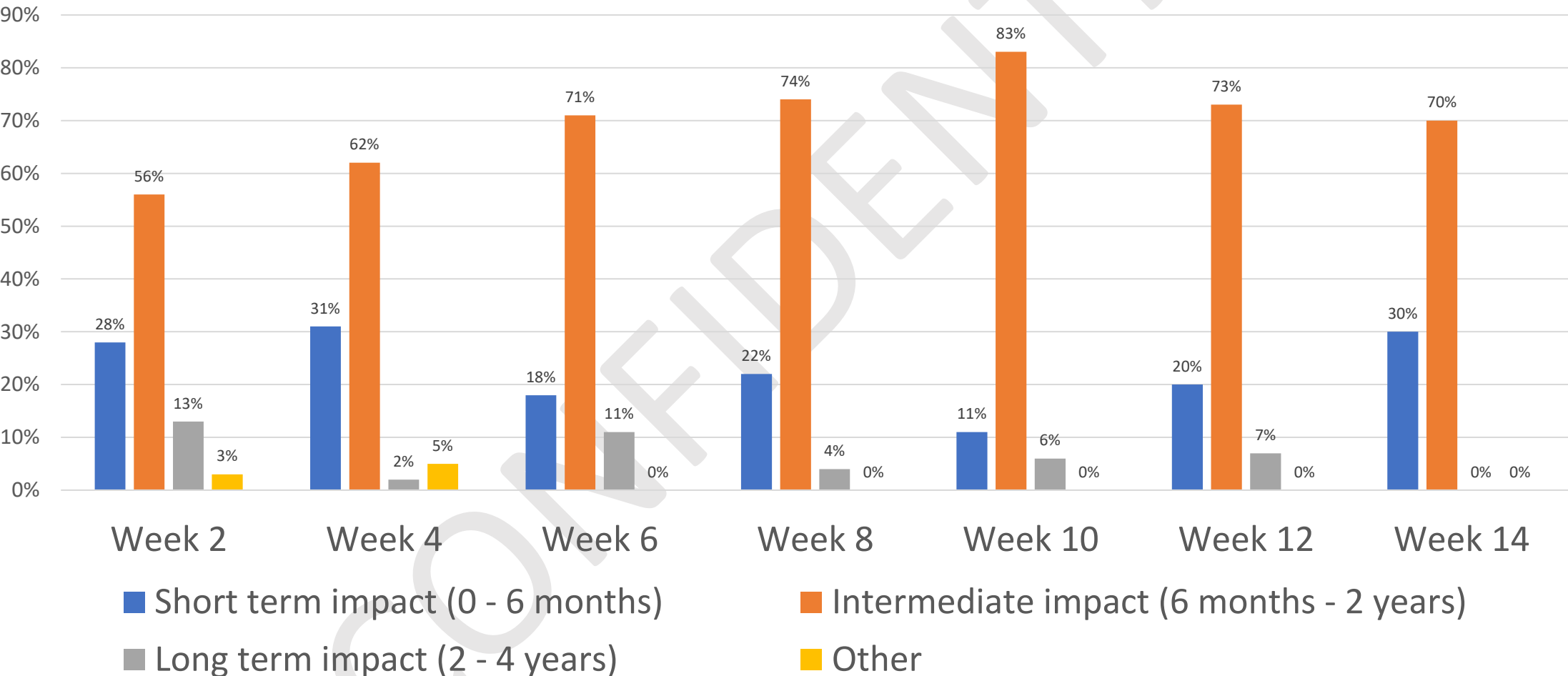
If you answered “yes” do you think the future transaction landscape will see changes in:



If you answered “yes” to what do you attribute the change to be driven by:



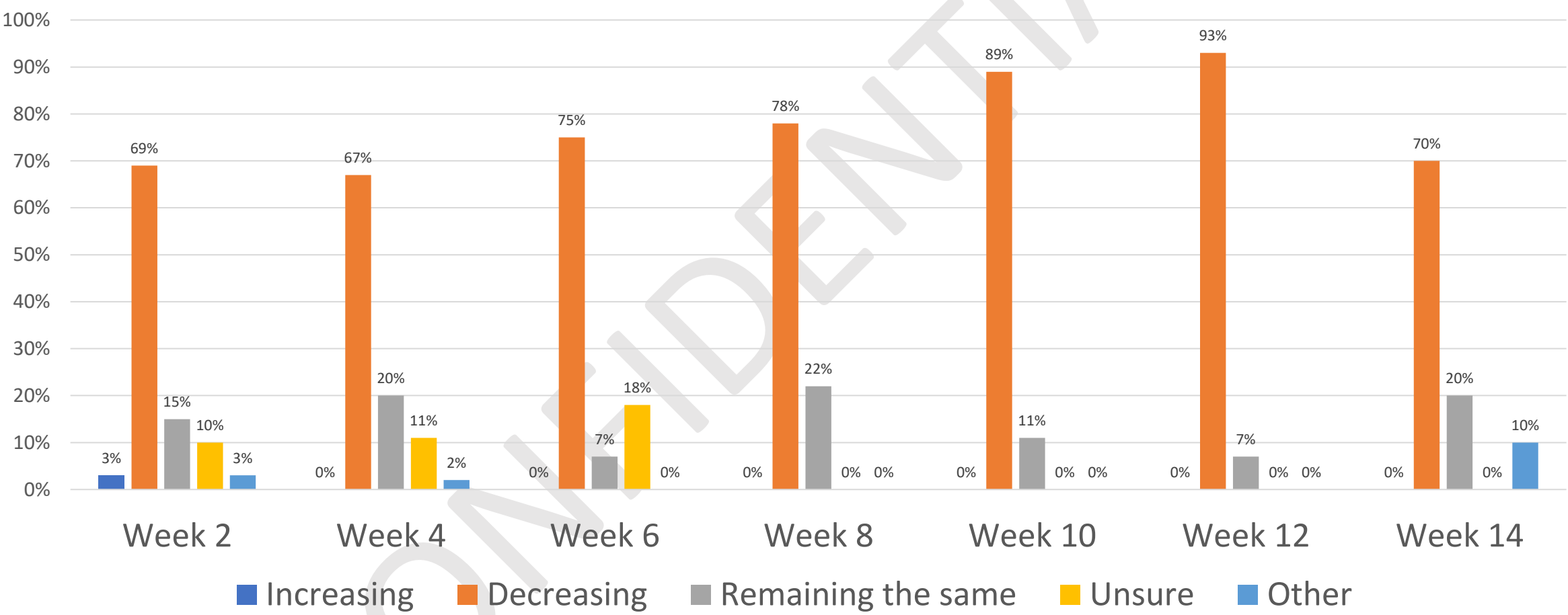
Do you think that the COVID-19 pandemic will have an adverse impact on sector valuations that will last:



Week 2 n = 39
Week 3 n = 29
Week 4 n = 42
Week 5 n = 34
Week 6 n = 28
Week 7 n = 24
Week 8 n = 23
Week 9 n = 20
Week 10 n = 18
Week 11 n = 16
Week 12 n = 15
Week 13 n = 18
Week 14 n = 10

Note: Question was not asked week 1

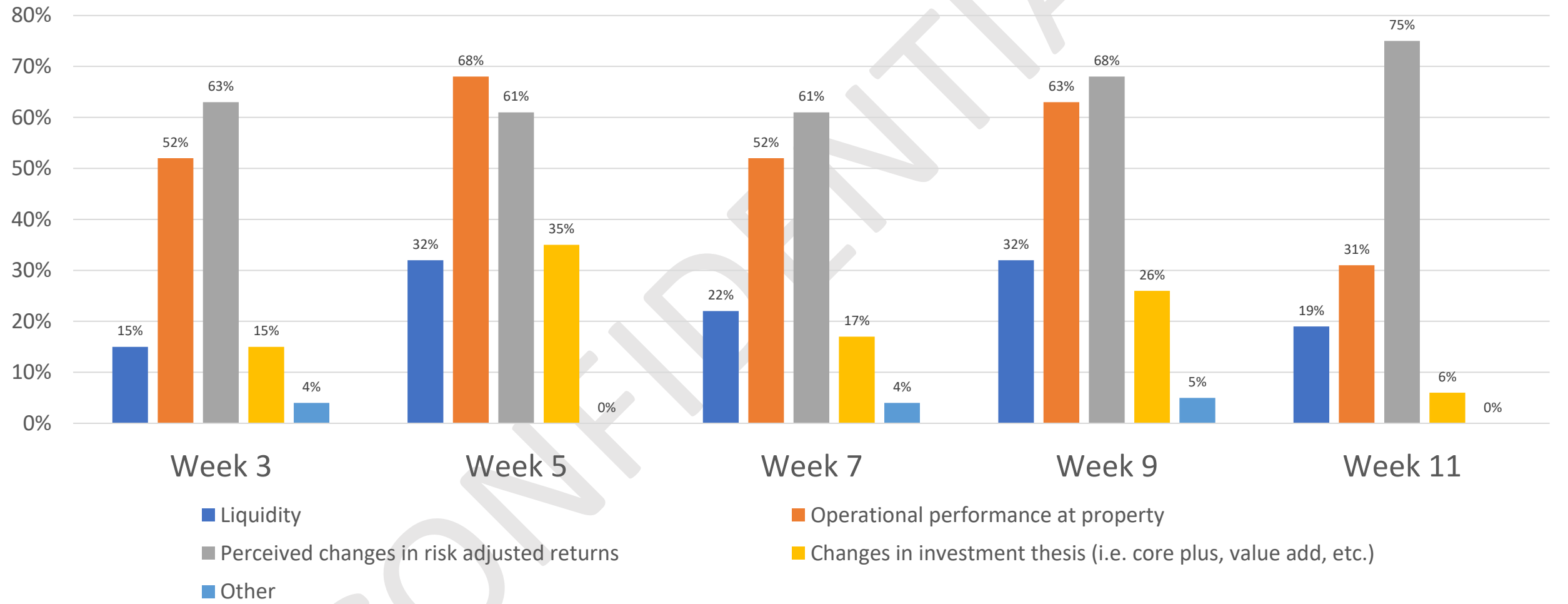
With regards to transaction marketplace, do you anticipate market values:



Note: Question was not asked week 1

Week 2 n = 39	Week 6 n = 28	Week 10 n = 18	Week 14 n = 10
Week 3 n = 28	Week 7 n = 23	Week 11 n = 16	
Week 4 n = 44	Week 8 n = 23	Week 12 n = 15	
Week 5 n = 33	Week 9 n = 19	Week 13 n = 17	

Based on your answer do you attribute this to:



Note: Question was changed Week 12

Week 2 n = 38	Week 6 n = 28	Week 10 n = 17
Week 3 n = 27	Week 7 n = 23	Week 11 n = 16
Week 4 n = 41	Week 8 n = 23	
Week 5 n = 31	Week 9 n = 19	