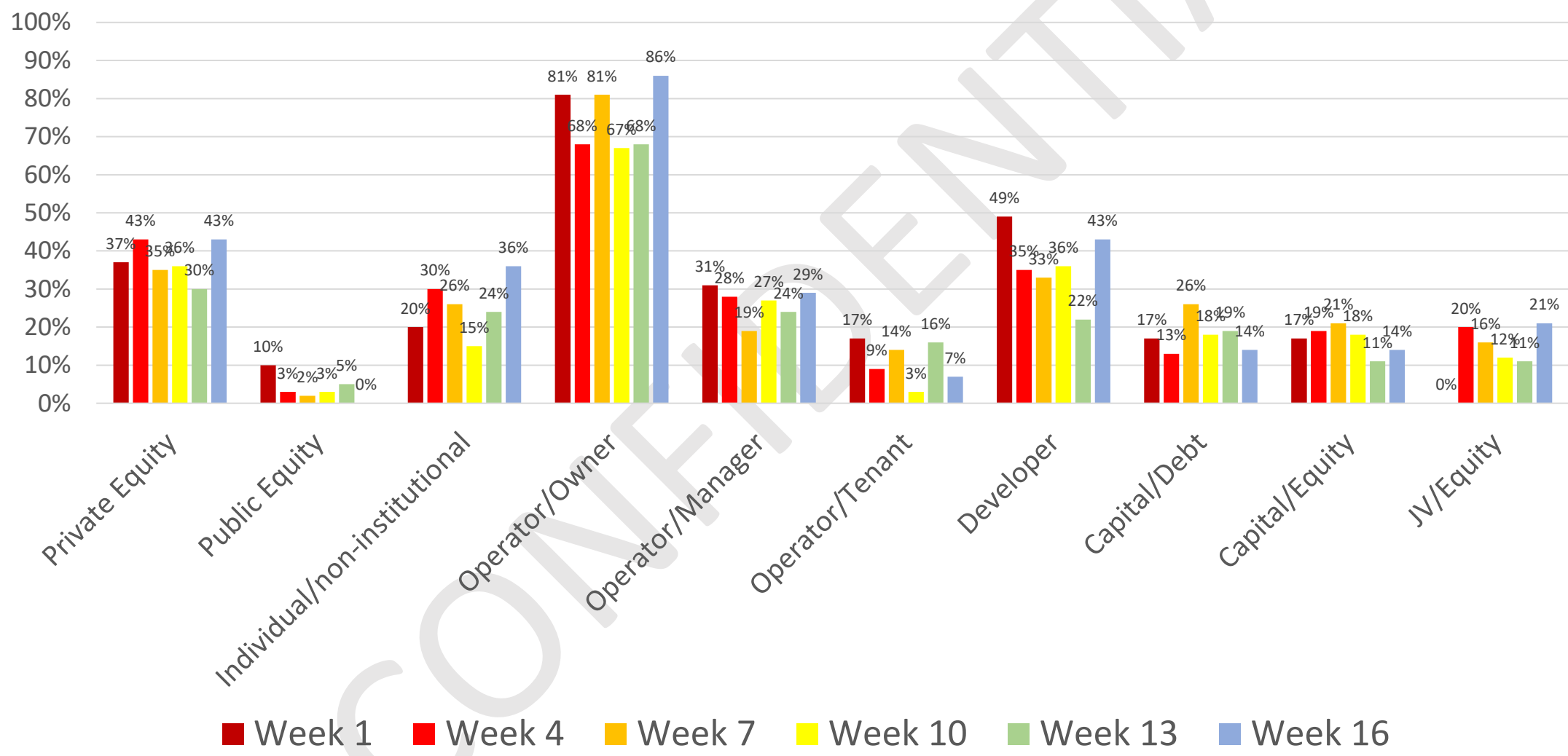
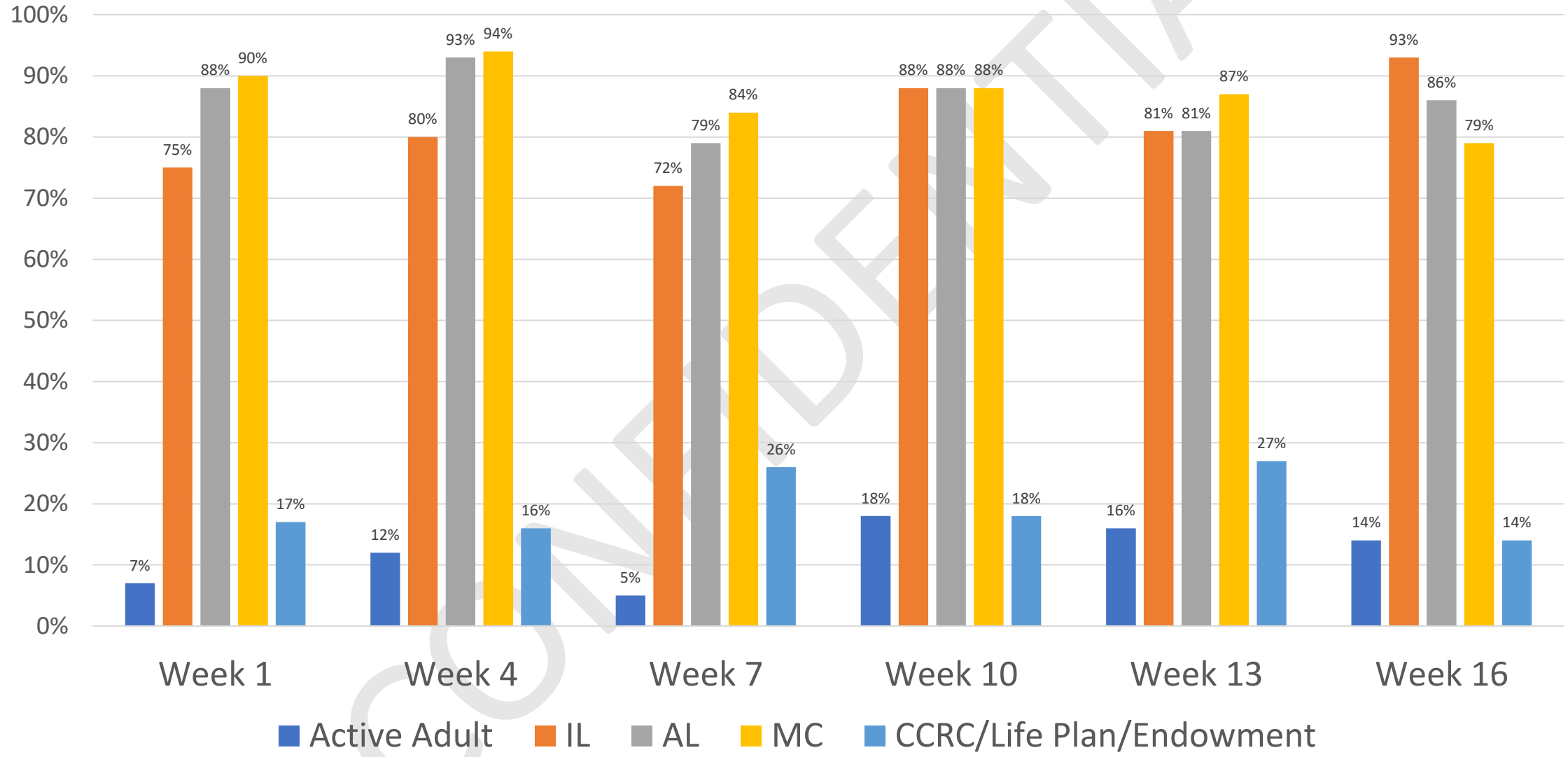


# Are you an Owner, Operator, Developer, Financier?



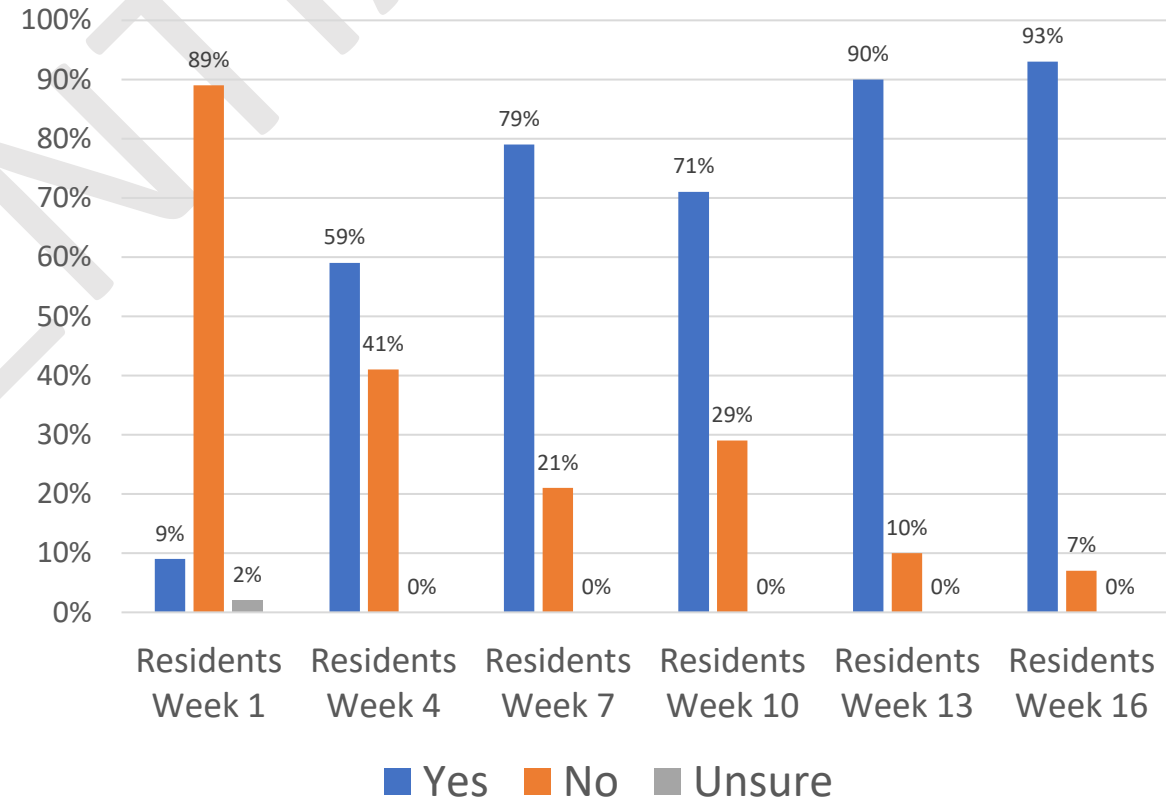
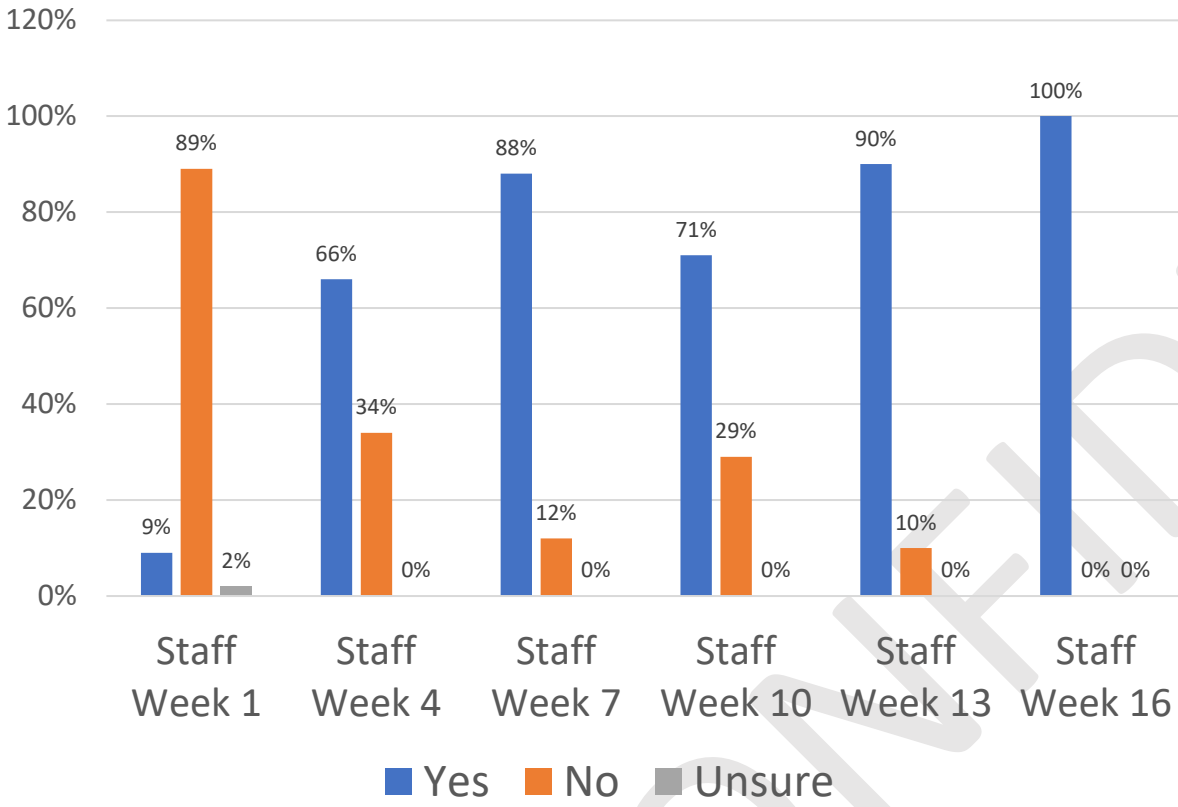
Week 1 n = 59  
 Week 2 n = 56  
 Week 3 n = 63  
 Week 4 n = 69  
 Week 5 n = 60  
 Week 6 n = 51  
 Week 7 n = 43  
 Week 8 n = 45  
 Week 9 n = 39  
 Week 10 n = 33  
 Week 11 n = 35  
 Week 12 n = 37  
 Week 13 n = 37  
 Week 14 n = 27  
 Week 15 n = 27  
 Week 16 n = 14

# Product Type



Week 1 n = 59  
 Week 2 n = 56  
 Week 3 n = 63  
 Week 4 n = 69  
 Week 5 n = 60  
 Week 6 n = 51  
 Week 7 n = 43  
 Week 8 n = 45  
 Week 9 n = 39  
 Week 10 n = 33  
 Week 11 n = 35  
 Week 12 n = 37  
 Week 13 n = 37  
 Week 14 n = 27  
 Week 15 n = 27  
 Week 16 n = 14

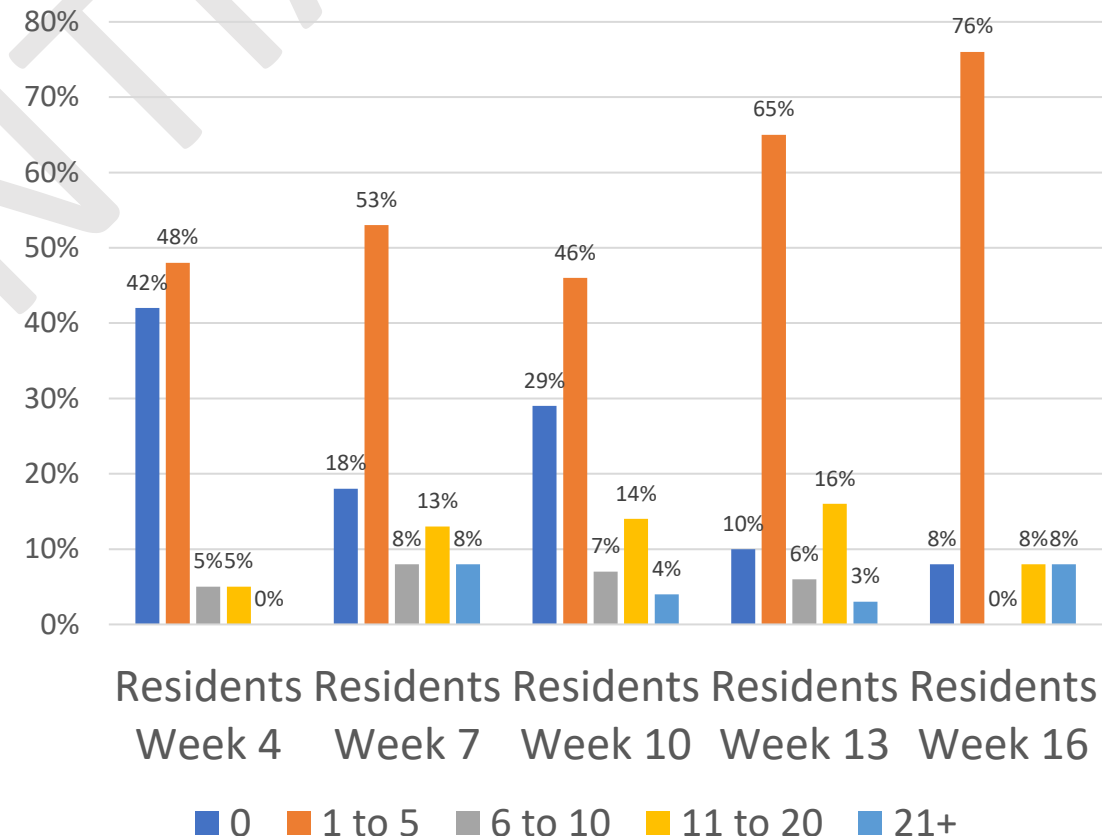
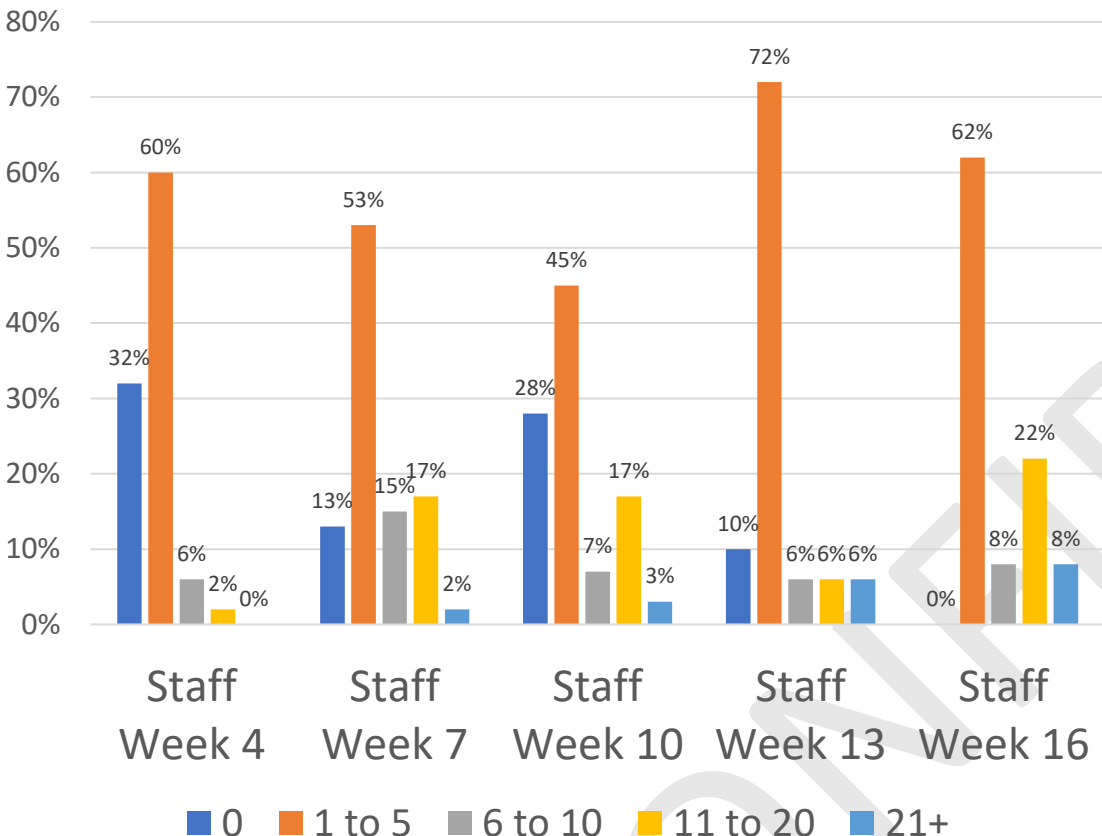
# Do you have any seniors housing communities with staff or residents who have been diagnosed with COVID-19 virus?



- Week 1 Staff n = 54
- Week 2 Staff n = 48
- Week 3 Staff n = 58
- Week 4 Staff n = 61
- Week 5 Staff n = 56
- Week 6 Staff n = 45
- Week 7 Staff n = 40
- Week 8 Staff n = 42
- Week 9 Staff n = 35
- Week 10 Staff n = 28
- Week 11 Staff n = 33
- Week 12 Staff n = 30
- Week 13 Staff n = 31
- Week 14 Staff n = 24
- Week 15 Staff n = 23
- Week 16 Staff n = 14

- Week 1 Residents n = 55
- Week 2 Residents n = 49
- Week 3 Residents n = 59
- Week 4 Residents n = 63
- Week 5 Residents n = 56
- Week 6 Residents n = 45
- Week 7 Residents n = 38
- Week 8 Residents n = 42
- Week 9 Residents n = 35
- Week 10 Residents n = 28
- Week 11 Residents n = 32
- Week 12 Residents n = 31
- Week 13 Residents n = 31
- Week 14 Residents n = 25
- Week 15 Residents n = 23
- Week 16 Residents n = 14

# How many of your communities have staff or residents that have been diagnosed with COVID-19 virus?



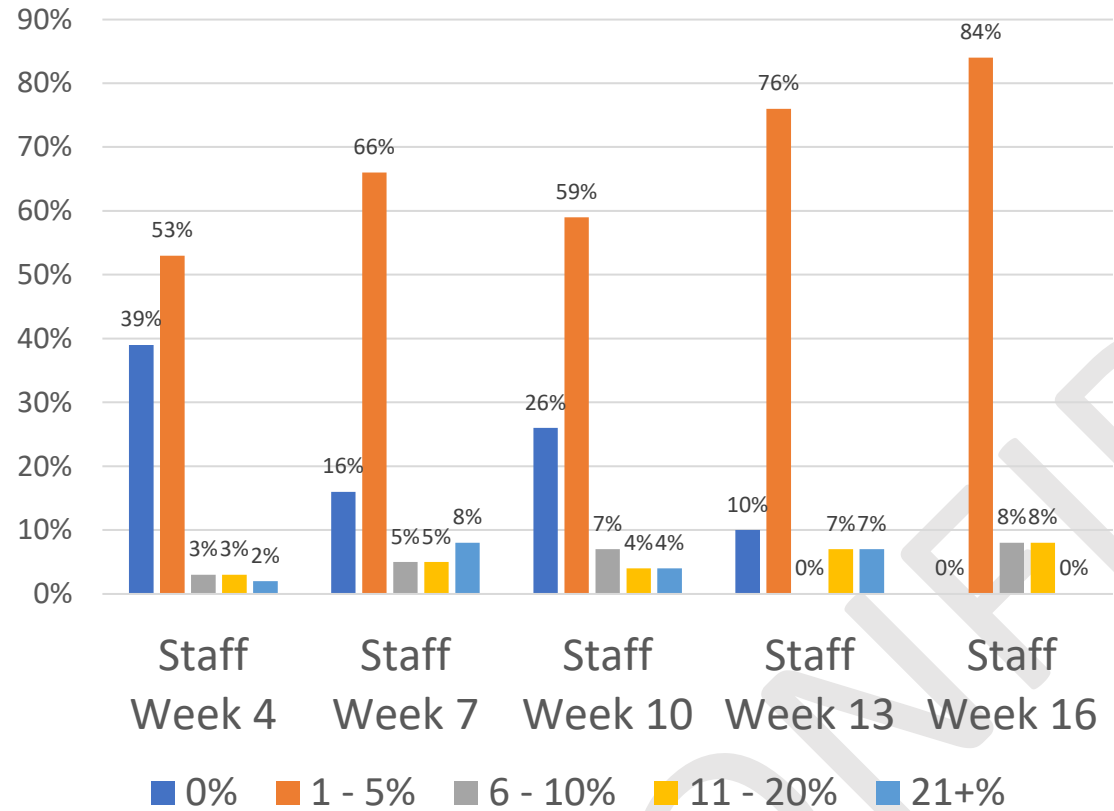
Note: Question was not asked weeks 1 & 2

Note: Question was not asked weeks 1 & 2

Week 3 Staff n = 55    Week 7 Staff n = 40    Week 11 Staff n = 33    Week 15 Staff n = 23  
 Week 4 Staff n = 63    Week 8 Staff n = 42    Week 12 Staff n = 31    Week 16 Staff n = 13  
 Week 5 Staff n = 55    Week 9 Staff n = 35    Week 13 Staff n = 31  
 Week 6 Staff n = 44    Week 10 Staff n = 29    Week 14 Staff n = 24

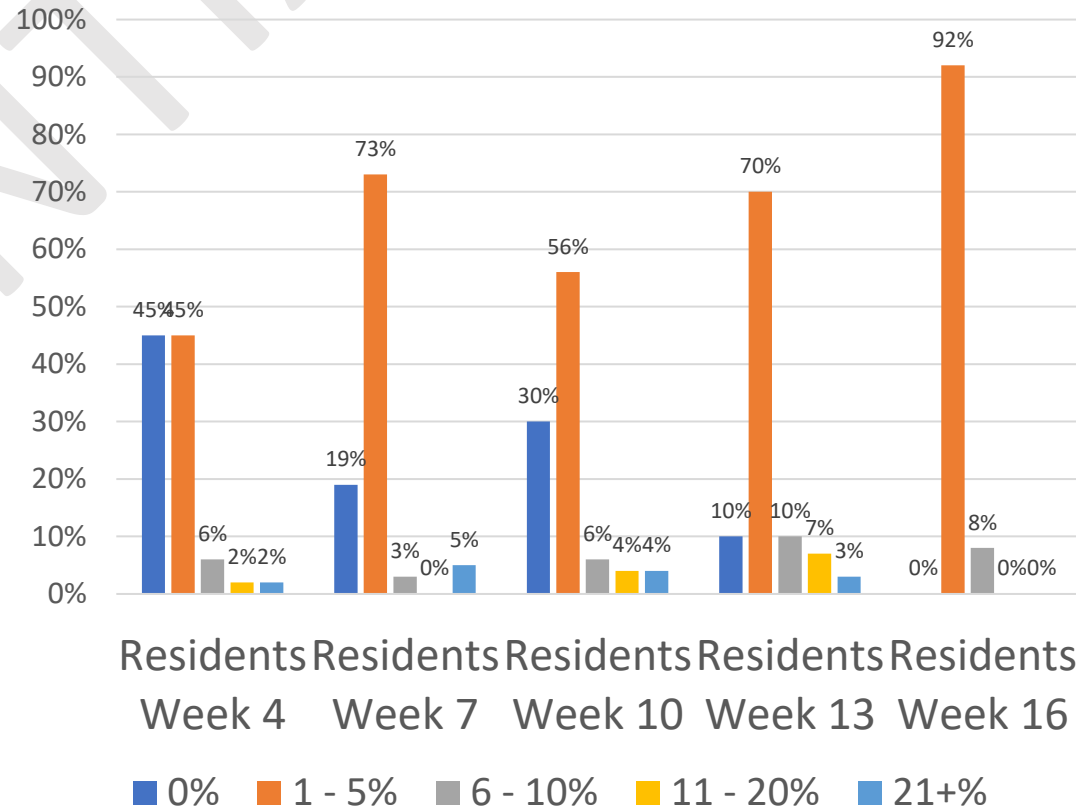
Week 3 Residents n = 58    Week 7 Residents n = 39    Week 11 Residents n = 32    Week 15 Residents n = 22  
 Week 4 Residents n = 62    Week 8 Residents n = 42    Week 12 Residents n = 30    Week 16 Residents n = 13  
 Week 5 Residents n = 55    Week 9 Residents n = 35    Week 13 Residents n = 31  
 Week 6 Residents n = 45    Week 10 Residents n = 28    Week 14 Residents n = 25

# What percentage of your communities' staff or residents have been diagnosed with COVID-19 virus?



Note: Question was not asked weeks 1 & 2

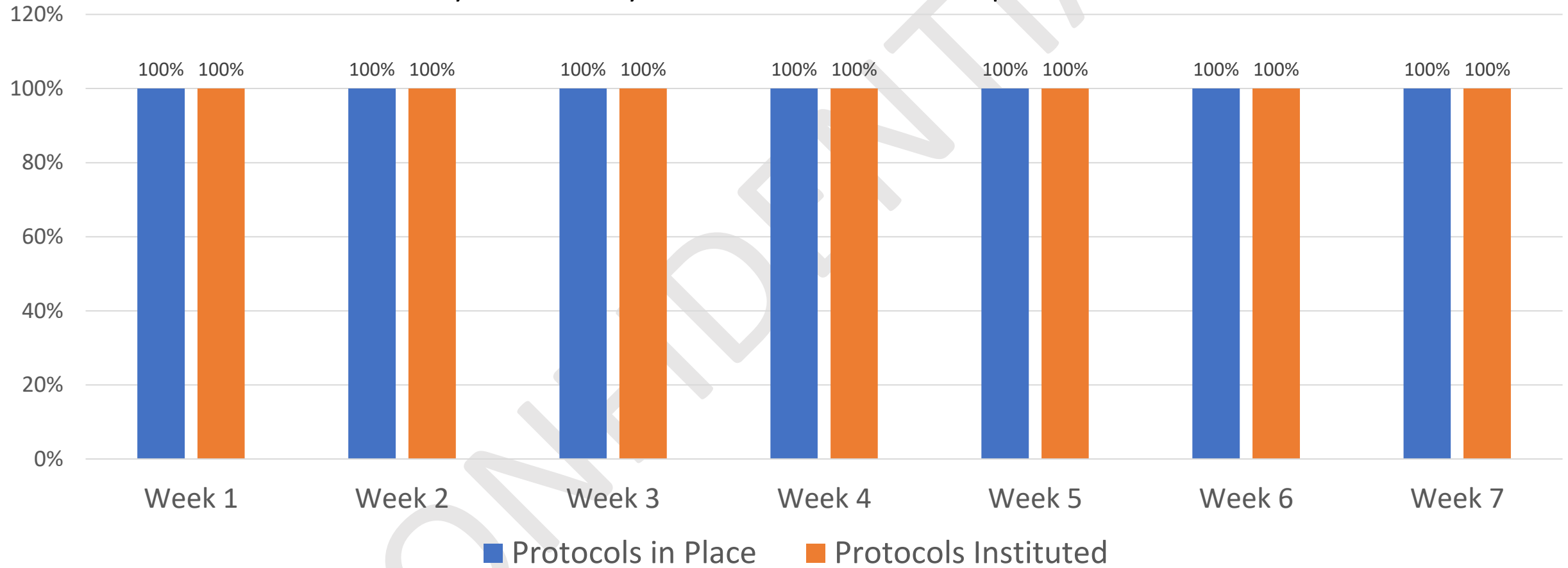
Week 3 Staff n = 52    Week 7 Staff n = 38    Week 11 Staff n = 32    Week 15 Staff n = 22  
 Week 4 Staff n = 59    Week 8 Staff n = 40    Week 12 Staff n = 30    Week 16 Staff n = 13  
 Week 5 Staff n = 52    Week 9 Staff n = 34    Week 13 Staff n = 30  
 Week 6 Staff n = 43    Week 10 Staff n = 27    Week 14 Staff n = 23



Note: Question was not asked weeks 1 & 2

Week 3 Residents n = 55    Week 7 Residents n = 37    Week 11 Residents n = 31    Week 15 Residents n = 20  
 Week 4 Residents n = 60    Week 8 Residents n = 40    Week 12 Residents n = 28    Week 16 Residents n = 13  
 Week 5 Residents n = 53    Week 9 Residents n = 35    Week 13 Residents n = 30  
 Week 6 Residents n = 45    Week 10 Residents n = 27    Week 14 Residents n = 24

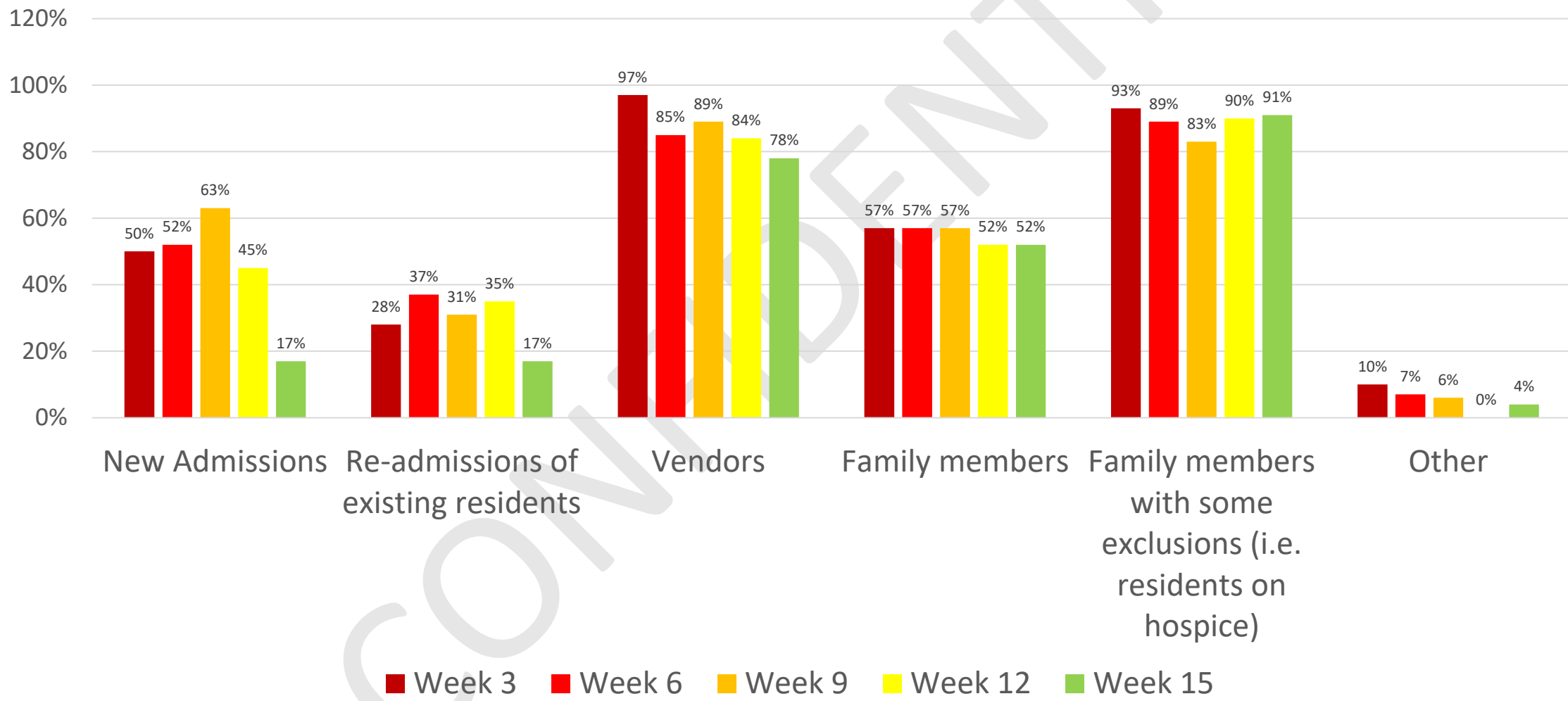
Do you have protocols in place associated with the COVID-19 Virus?  
If yes, have you instituted these protocols?



Note: Question not asked after week 7

Week 1 n = 56	Week 5 n = 56
Week 2 n = 49	Week 6 n = 47
Week 3 n = 58	Week 7 n = 40
Week 4 n = 64	

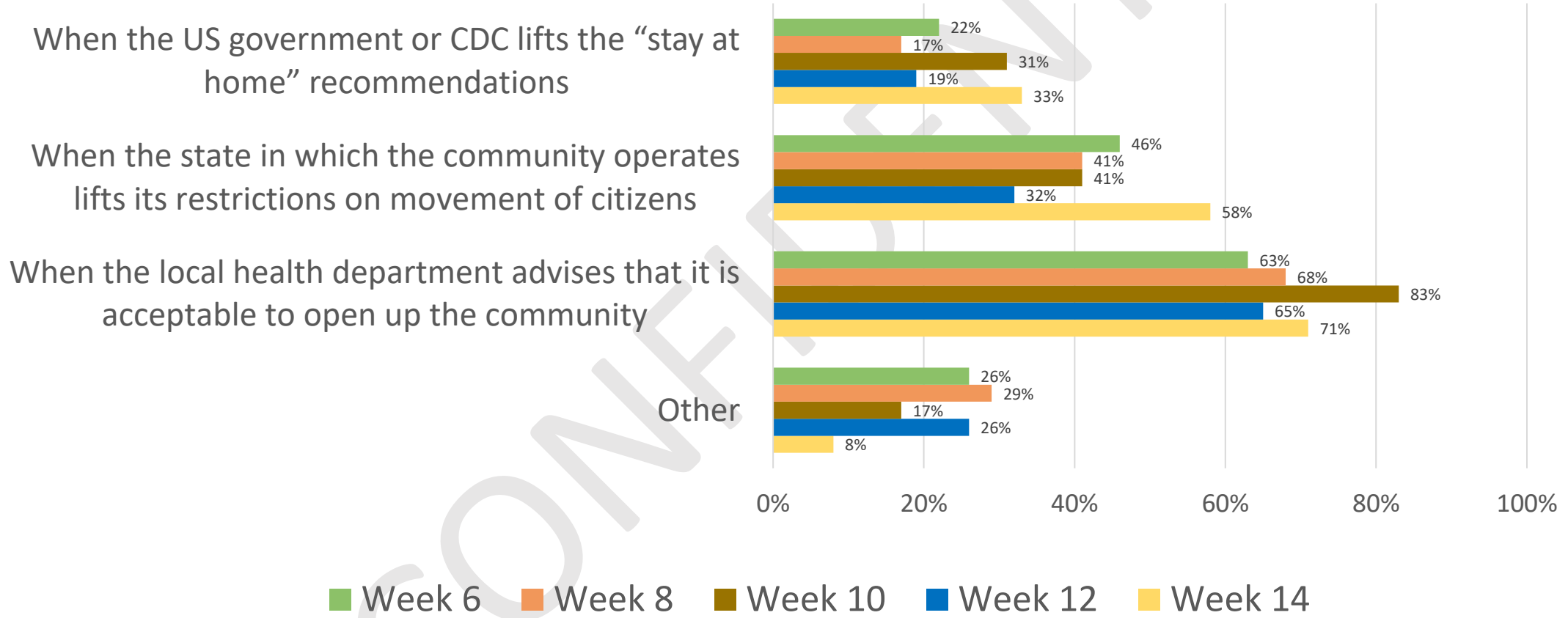
# As part of your COVID-19 protocols, has your community restricted access to:



Week 1 n = 56  
 Week 2 n = 49  
 Week 3 n = 58  
 Week 4 n = 64  
 Week 5 n = 56  
 Week 6 n = 46  
 Week 7 n = 40  
 Week 8 n = 42  
 Week 9 n = 35  
 Week 10 n = 29  
 Week 11 n = 33  
 Week 12 n = 31  
 Week 13 n = 31  
 Week 14 n = 24  
 Week 15 n = 23

Note: Question not asked after Week 15

# If you are currently restricting access to your community (i.e. no visitors unless essential healthcare personnel), when do you plan to lift that restriction?

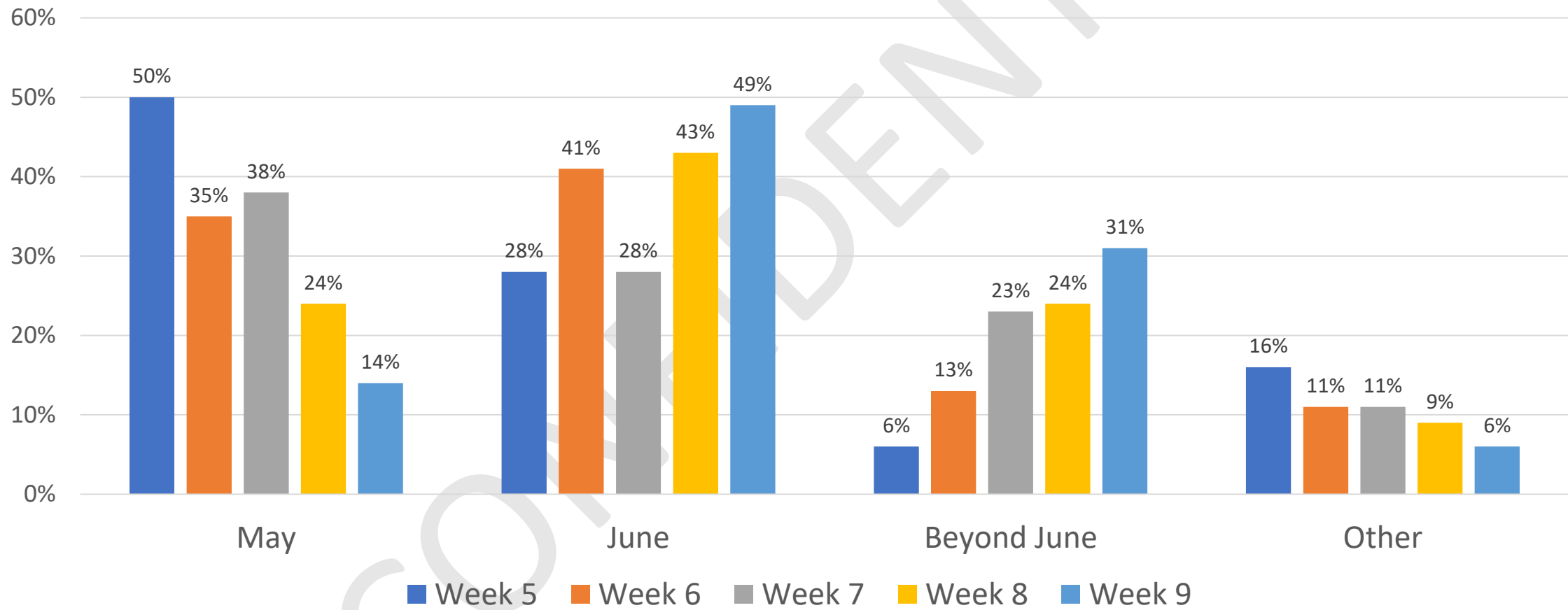


Week 5 n = 55  
 Week 6 n = 46  
 Week 7 n = 40  
 Week 8 n = 41  
 Week 9 n = 35  
 Week 10 n = 29  
 Week 11 n = 33  
 Week 12 n = 31  
 Week 13 n = 31  
 Week 14 n = 24

Note: Question asked Weeks 5 - 14



# Do you currently anticipate lifting restrictions on access to some or all of your communities in:

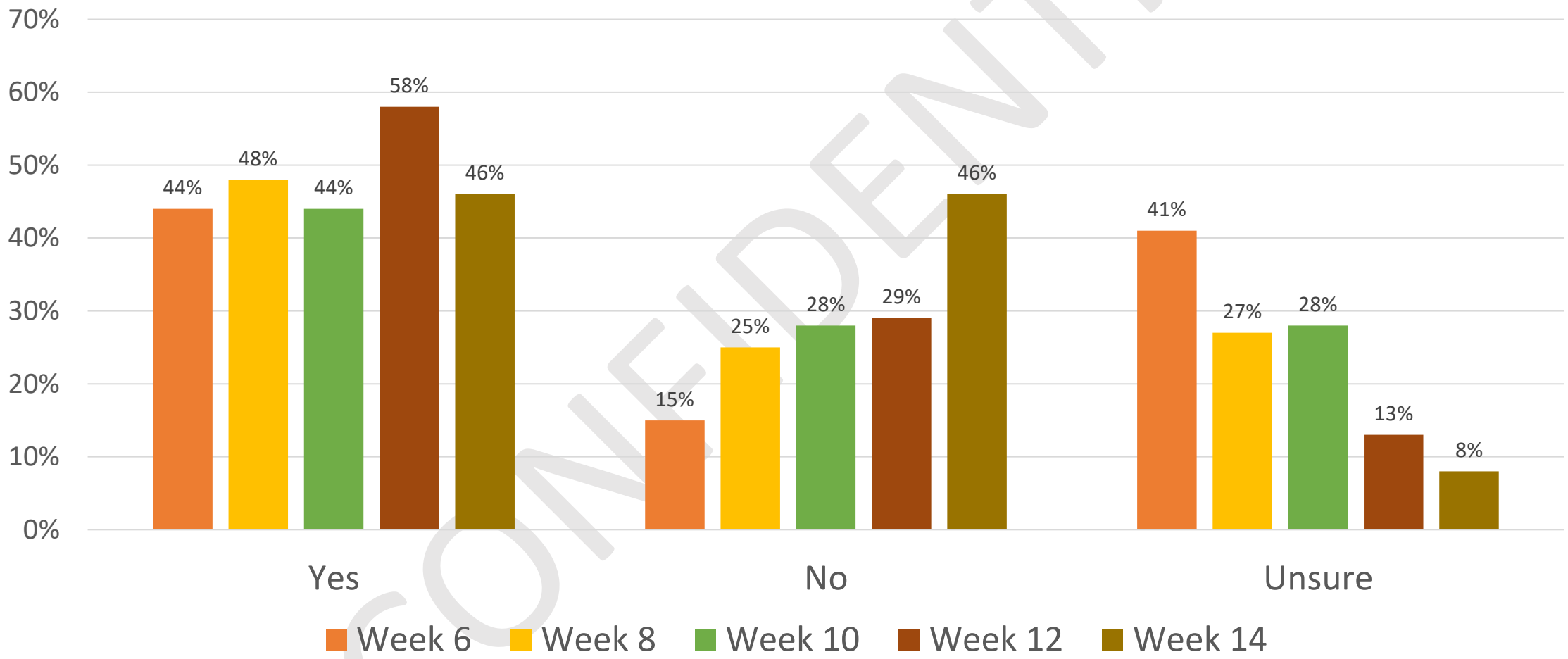


■ Week 5 ■ Week 6 ■ Week 7 ■ Week 8 ■ Week 9

Note: Question asked Weeks 5 – 9 only

Week 5 n = 56  
Week 6 n = 46  
Week 7 n = 40  
Week 8 n = 42  
Week 9 n = 35

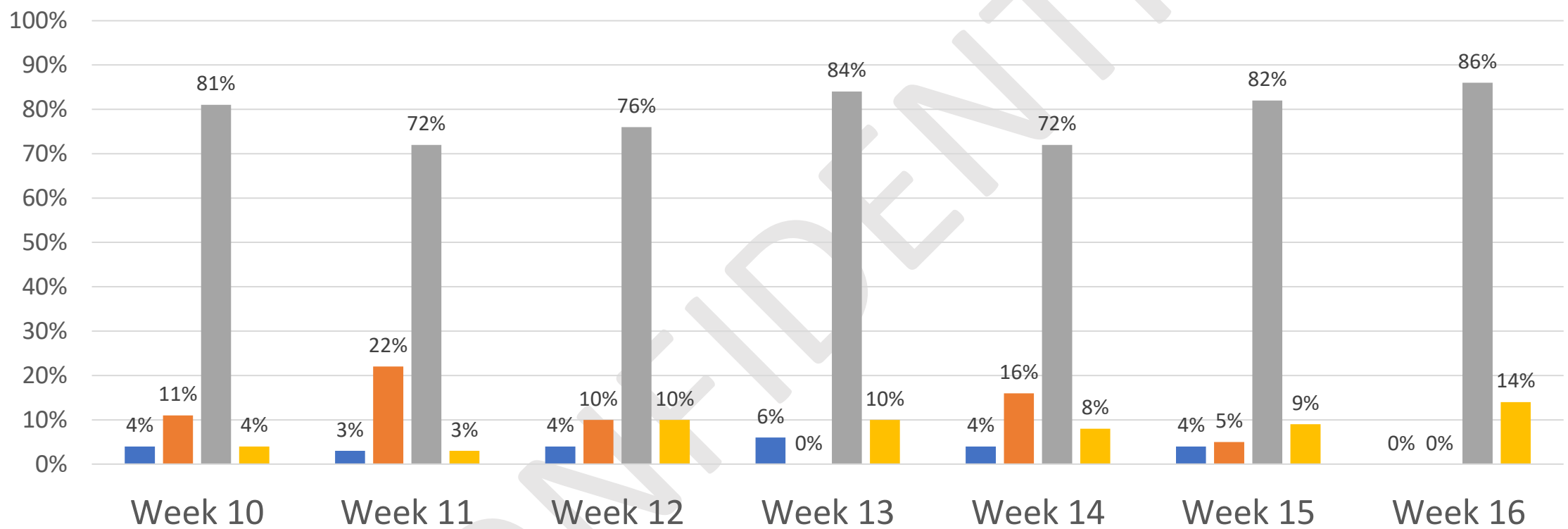
# Do you intend to wait until there are no “active” cases of COVID-19 in your community before lifting the restrictions on access?



Week 5 n = 56  
 Week 6 n = 46  
 Week 7 n = 40  
 Week 8 n = 40  
 Week 9 n = 35  
 Week 10 n = 29  
 Week 11 n = 33  
 Week 12 n = 31  
 Week 13 n = 31  
 Week 14 n = 24

Note: Question asked Weeks 5 - 14

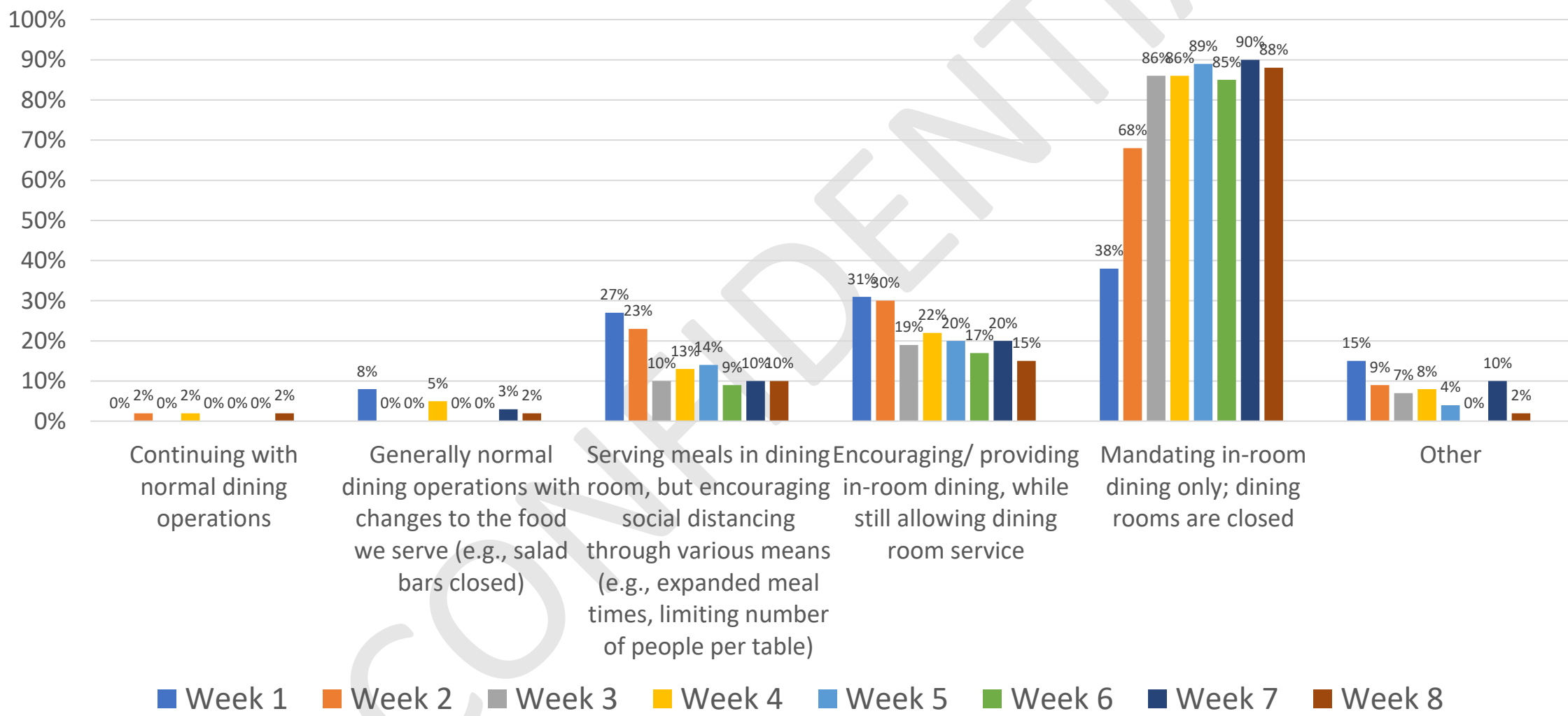
As you consider opening up your communities, as it relates to visitors, do you envision physical visits taking place:



- In indoor common areas
- In resident apartments
- In outdoor space with mandated social distancing
- Other

Week 10 n = 26  
 Week 11 n = 32  
 Week 12 n = 29  
 Week 13 n = 31  
 Week 14 n = 25  
 Week 15 n = 22  
 Week 16 n = 14

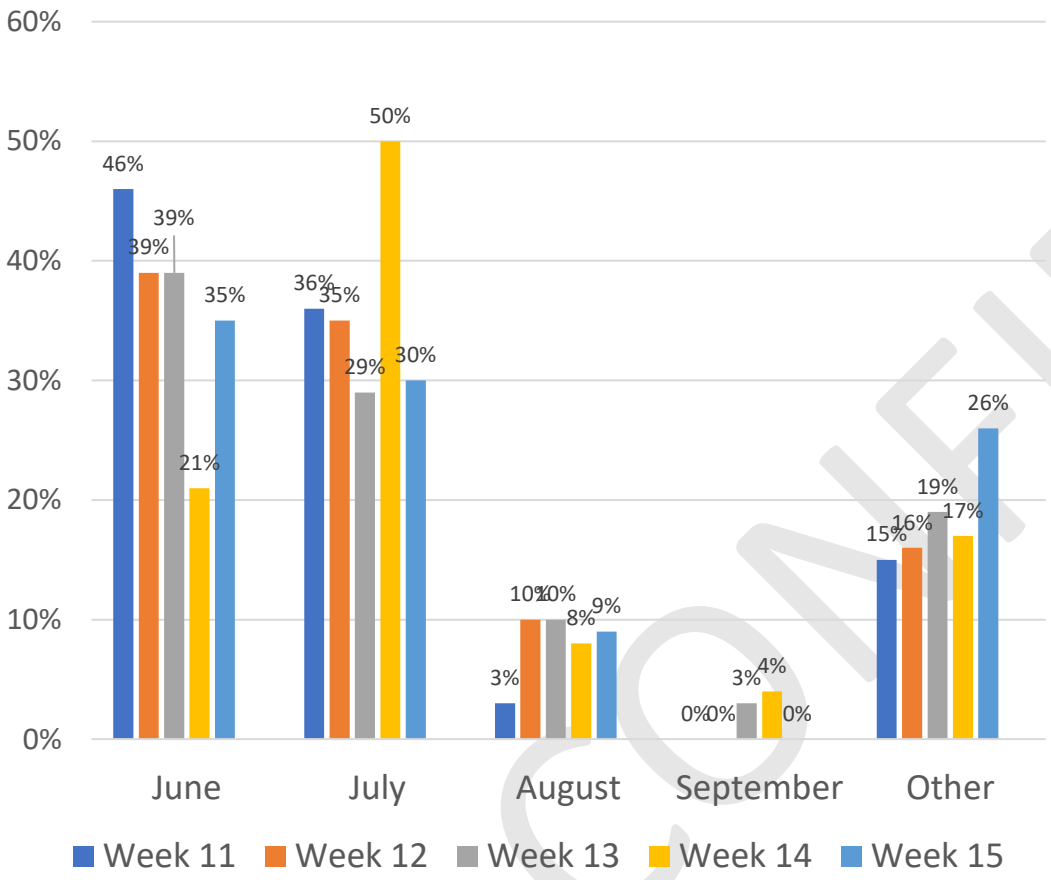
# What, if any, changes have you made to your dining operations (for your communities without a known case of COVID-19)?



Week 1 n = 26  
 Week 2 n = 47  
 Week 3 n = 58  
 Week 4 n = 63  
 Week 5 n = 56  
 Week 6 n = 46  
 Week 7 n = 40  
 Week 8 n = 41

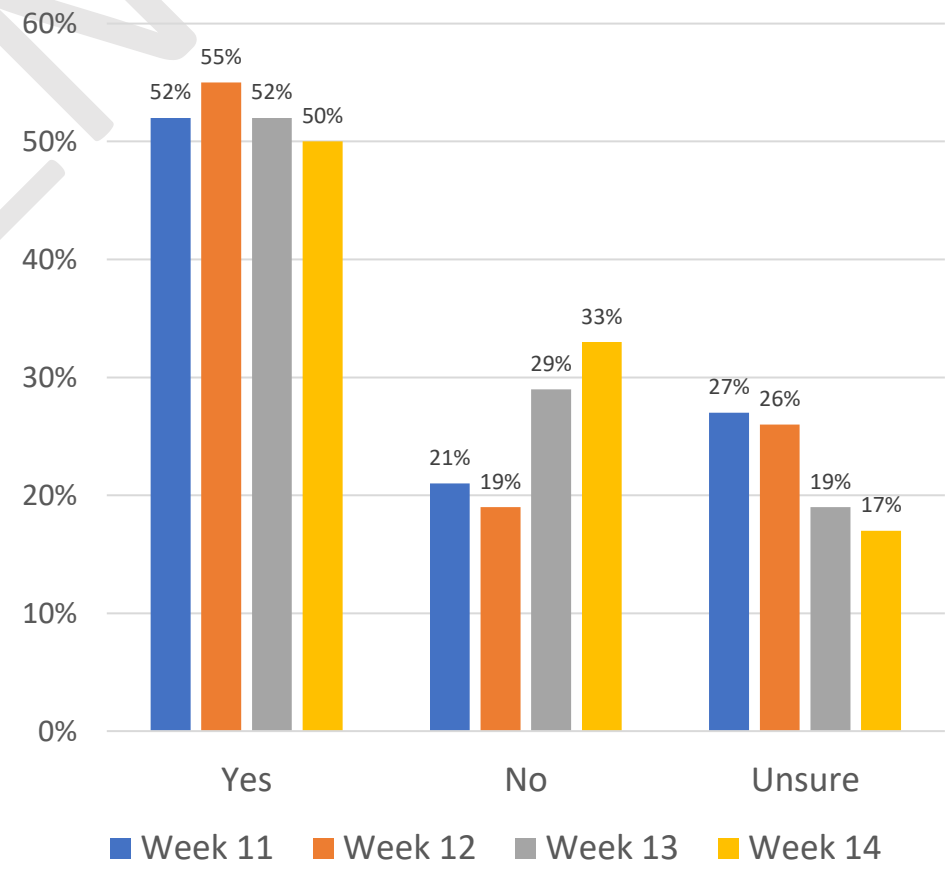
Note: Question not asked after week 8

When do you plan to switch from in room dining back to using dining rooms (with social distancing and staggered seating)?



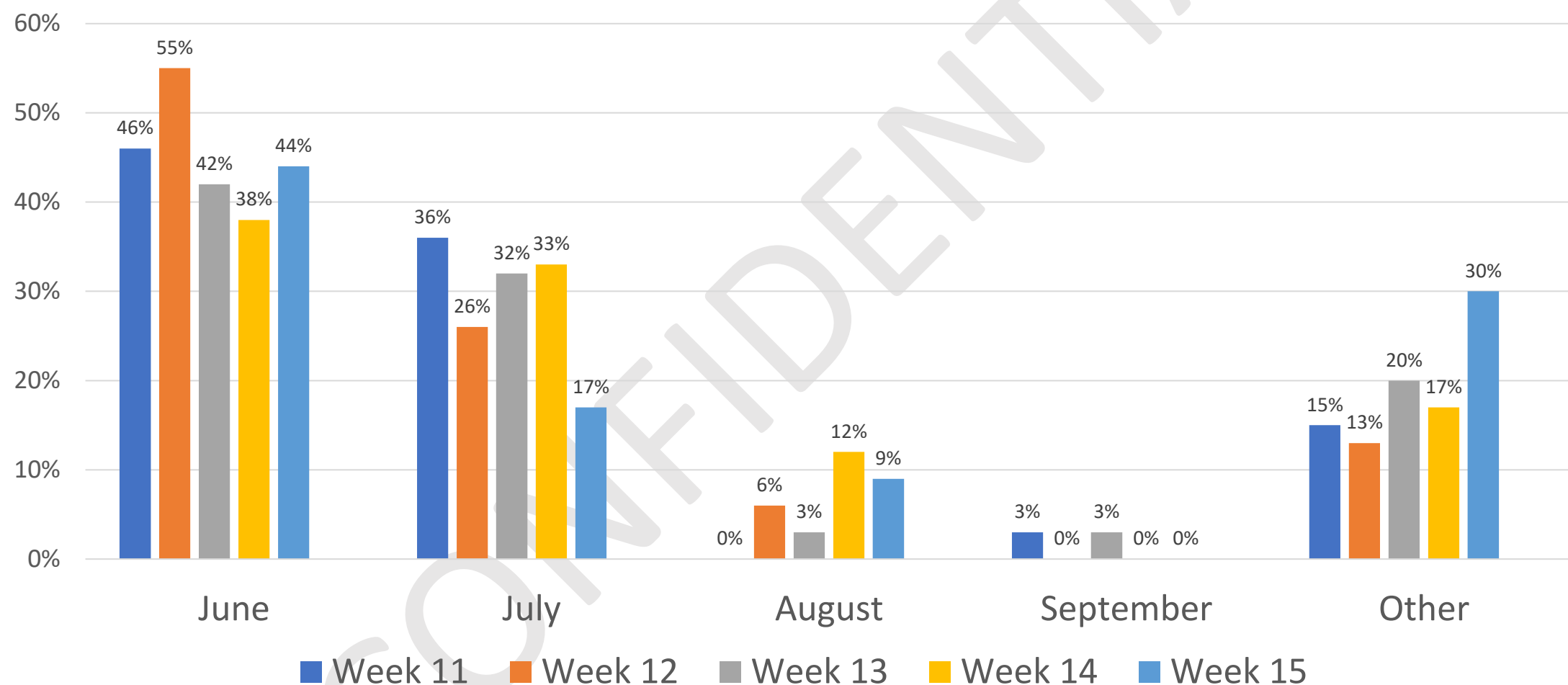
Week 11 n = 33  
Week 12 n = 31  
Week 13 n = 31  
Week 14 n = 24  
Week 15 n = 23

When you reopen dining rooms do you plan on requiring all residents to wear facemasks?



Week 11 n = 33  
Week 12 n = 31  
Week 13 n = 31  
Week 14 n = 24

# When do you plan to reinstate group activities within the community?

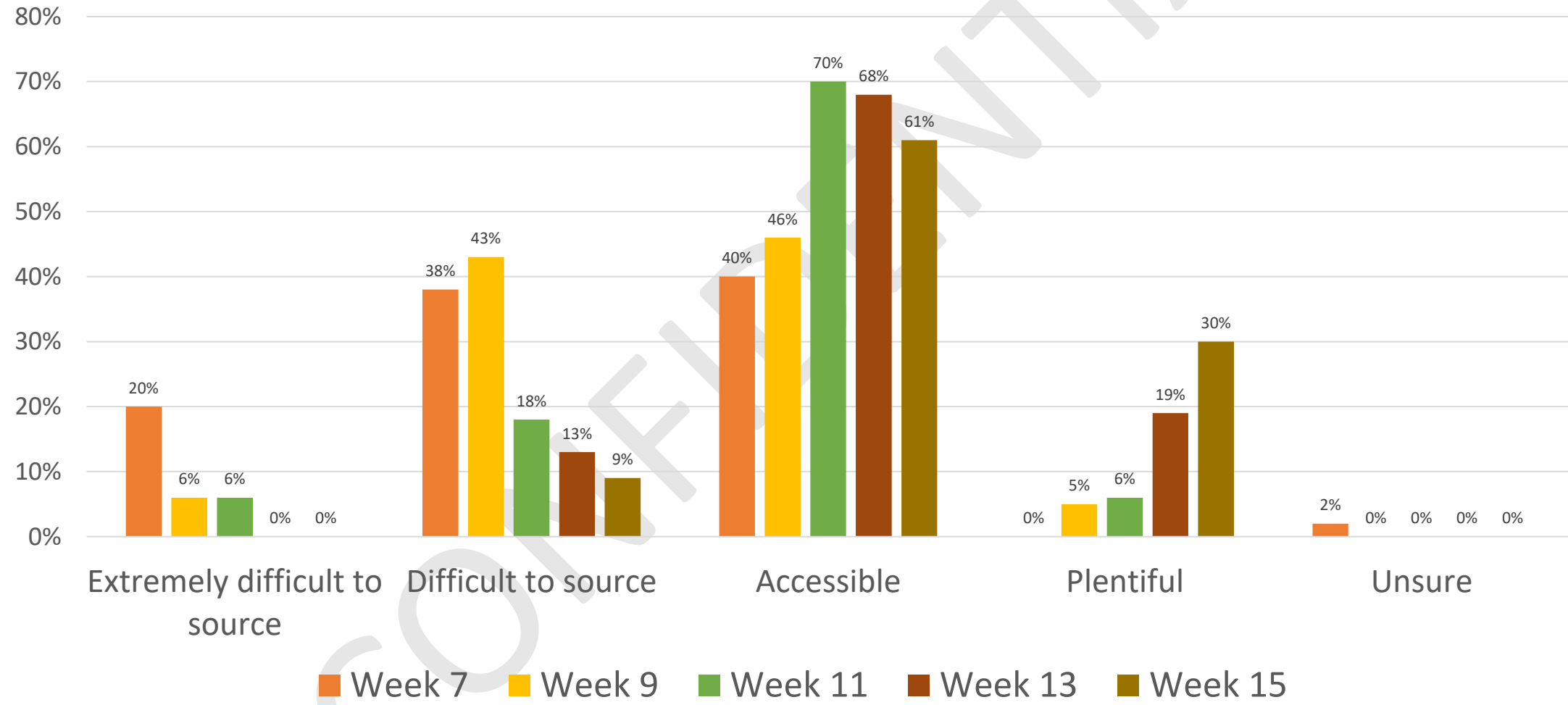


■ Week 11 ■ Week 12 ■ Week 13 ■ Week 14 ■ Week 15

Note: Question asked Weeks 11- 15 only

Week 11 n = 33  
Week 12 n = 31  
Week 13 n = 31  
Week 14 n = 24  
Week 15 n = 23

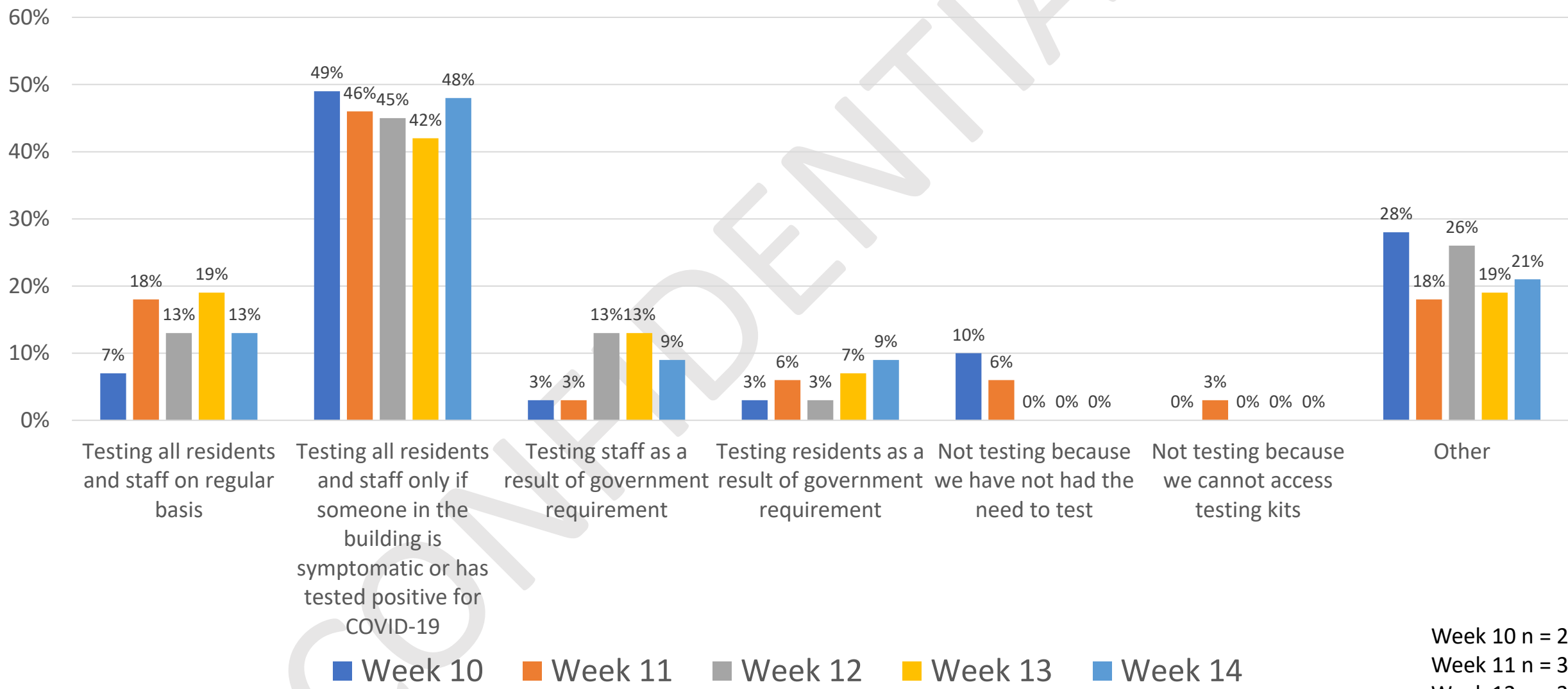
Please describe your ability to access testing kits in the markets in which you operate:



Week 6 n = 46  
 Week 7 n = 40  
 Week 8 n = 42  
 Week 9 n = 35  
 Week 10 n = 29  
 Week 11 n = 33  
 Week 12 n = 31  
 Week 13 n = 31  
 Week 14 n = 24  
 Week 15 n = 23

Note: Question asked Weeks 6 – 15 only

# Please describe how you are using testing:



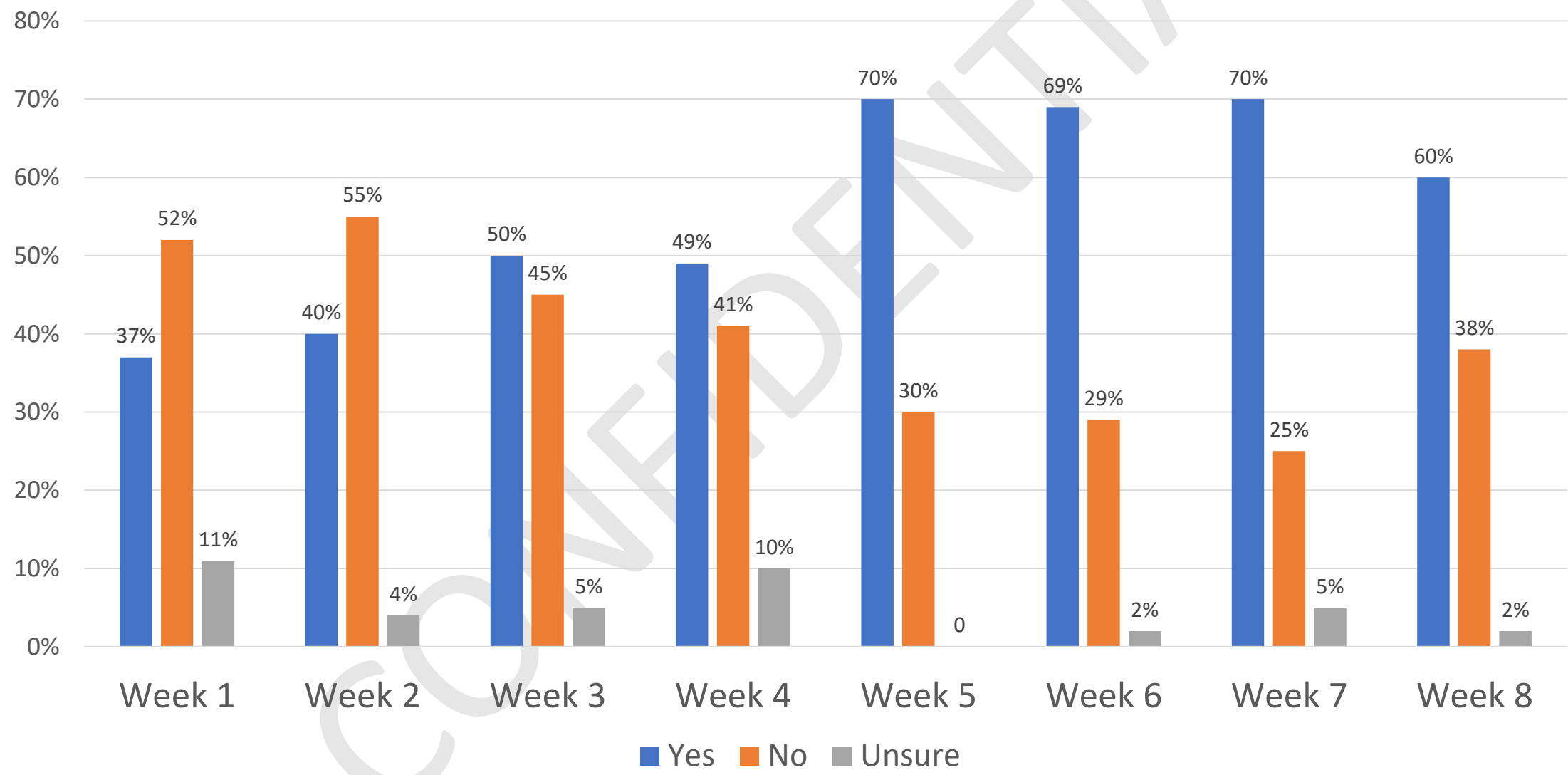
■ Week 10 ■ Week 11 ■ Week 12 ■ Week 13 ■ Week 14

Week 10 n = 29  
Week 11 n = 33  
Week 12 n = 31  
Week 13 n = 31  
Week 14 n = 23

Note: Question was changed Week 10



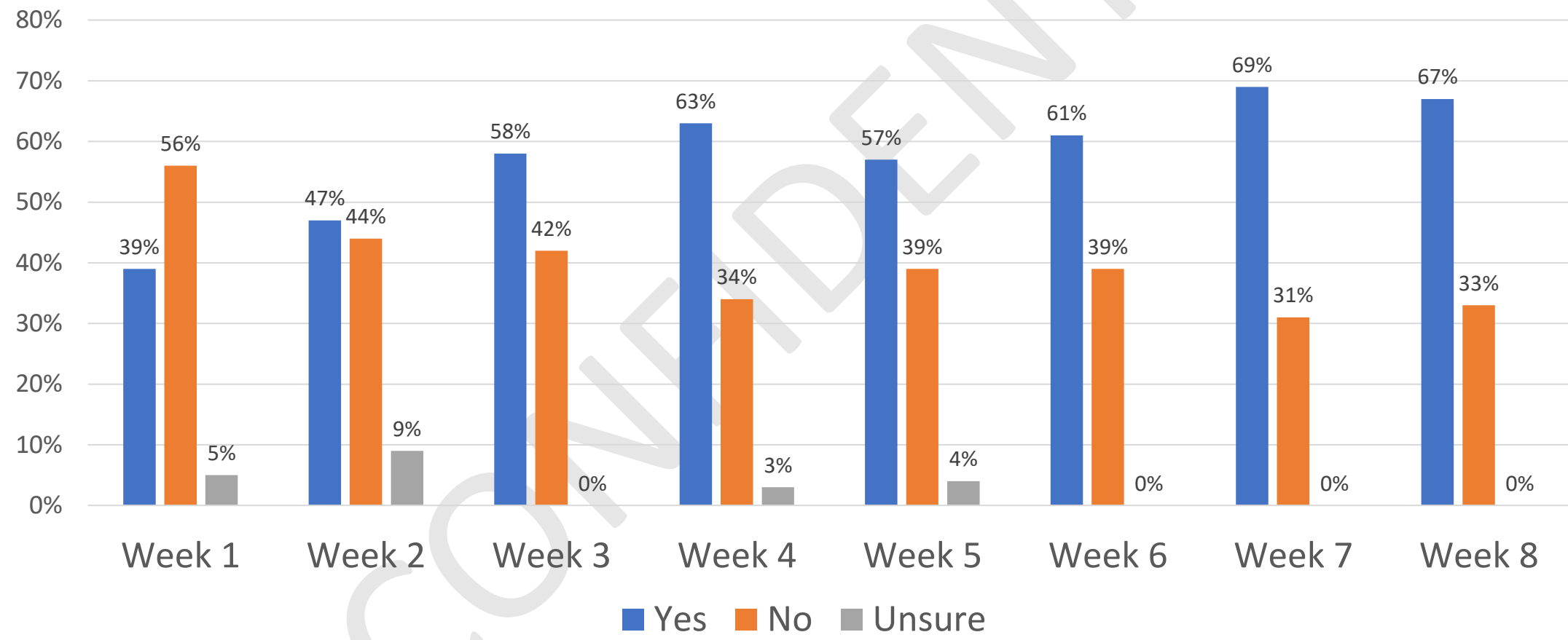
# Has COVID-19 affected your ability to staff your communities?



Week 1 n = 54  
 Week 2 n = 47  
 Week 3 n = 58  
 Week 4 n = 61  
 Week 5 n = 56  
 Week 6 n = 45  
 Week 7 n = 40  
 Week 8 n = 42

Note: Question not asked after week 6

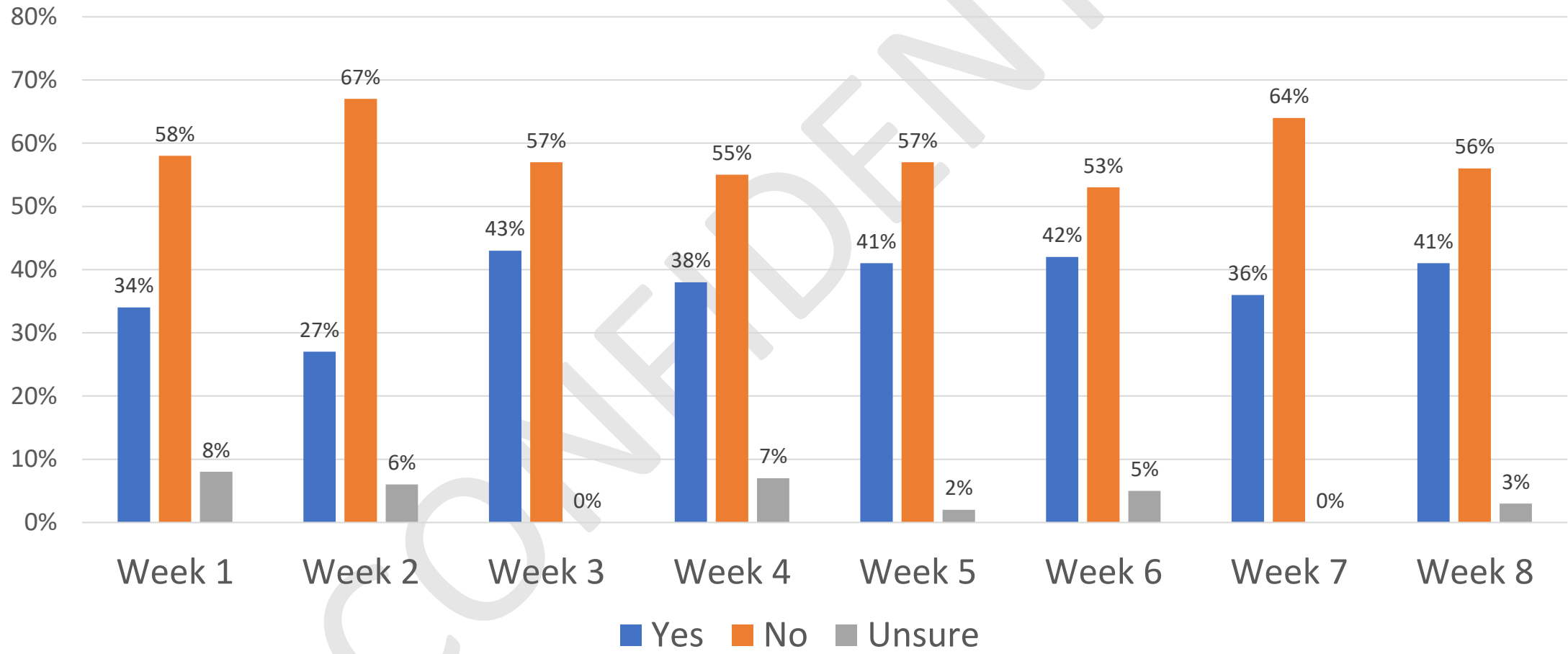
# Have you taken any of the following steps with regards to your community staffing: Added sick time benefits?



Week 1 n = 54  
Week 2 n = 45  
Week 3 n = 53  
Week 4 n = 56  
Week 5 n = 49  
Week 6 n = 41  
Week 7 n = 35  
Week 8 n = 39

Note: Question not asked after week 8

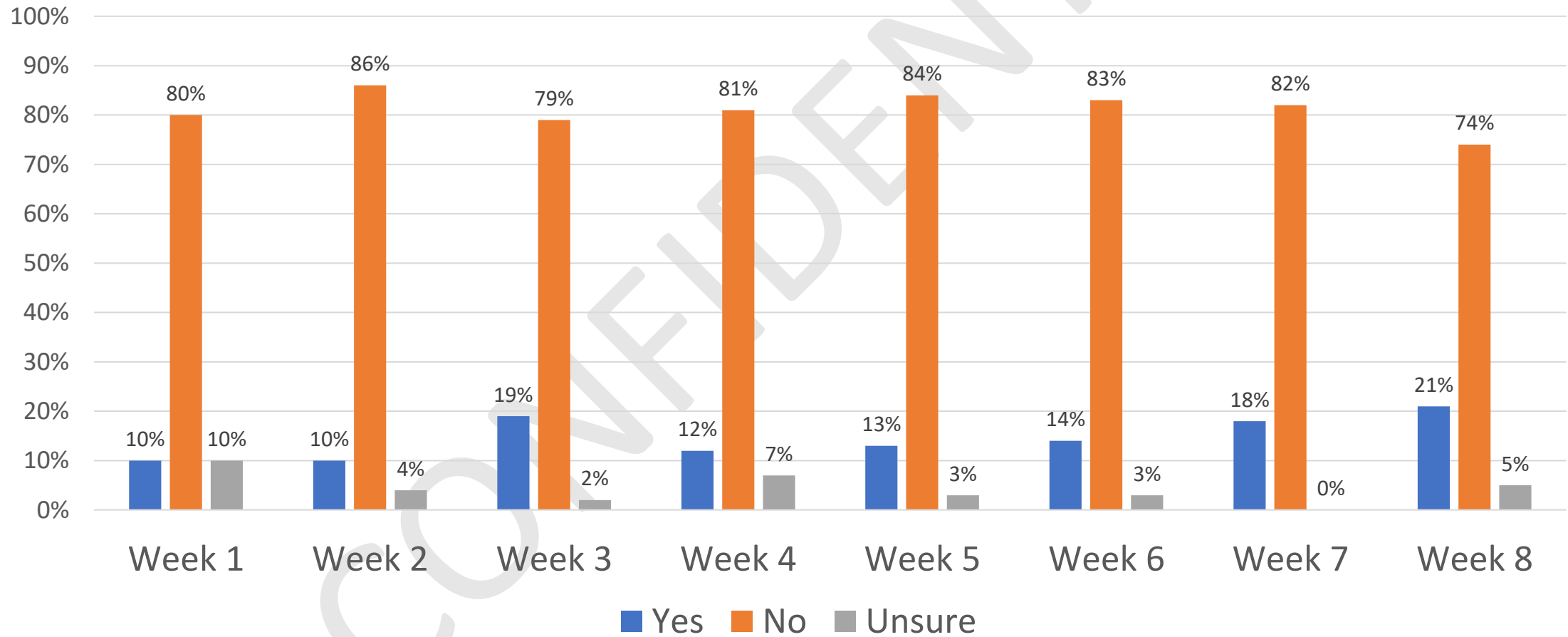
# Have you taken any of the following steps with regards to your community staffing: Added personal time?



Week 1 n = 50  
Week 2 n = 45  
Week 3 n = 47  
Week 4 n = 53  
Week 5 n = 46  
Week 6 n = 38  
Week 7 n = 33  
Week 8 n = 39

Note: Question not asked after week 8

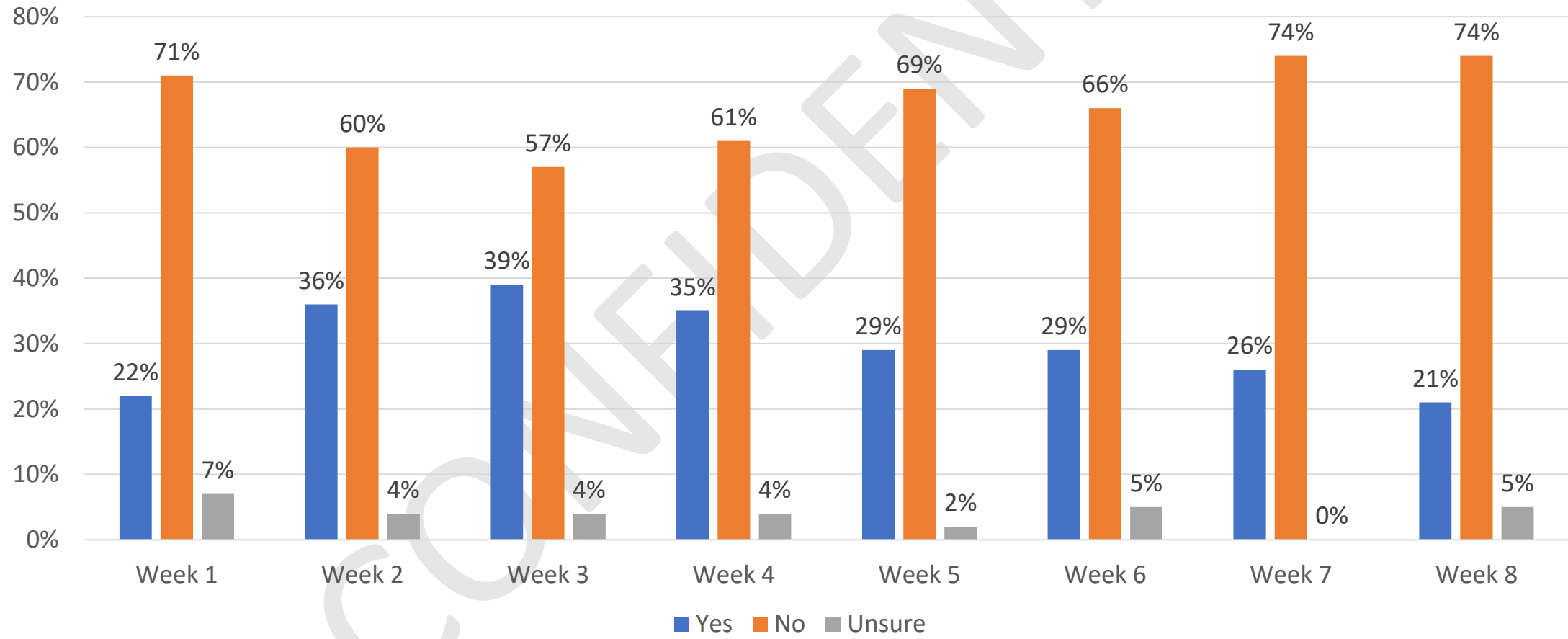
# Have you taken any of the following steps with regards to your community staffing: Added holiday pay?



Week 1 n = 49  
 Week 2 n = 42  
 Week 3 n = 48  
 Week 4 n = 52  
 Week 5 n = 45  
 Week 6 n = 35  
 Week 7 n = 34  
 Week 8 n = 34

Note: Question not asked after week 8

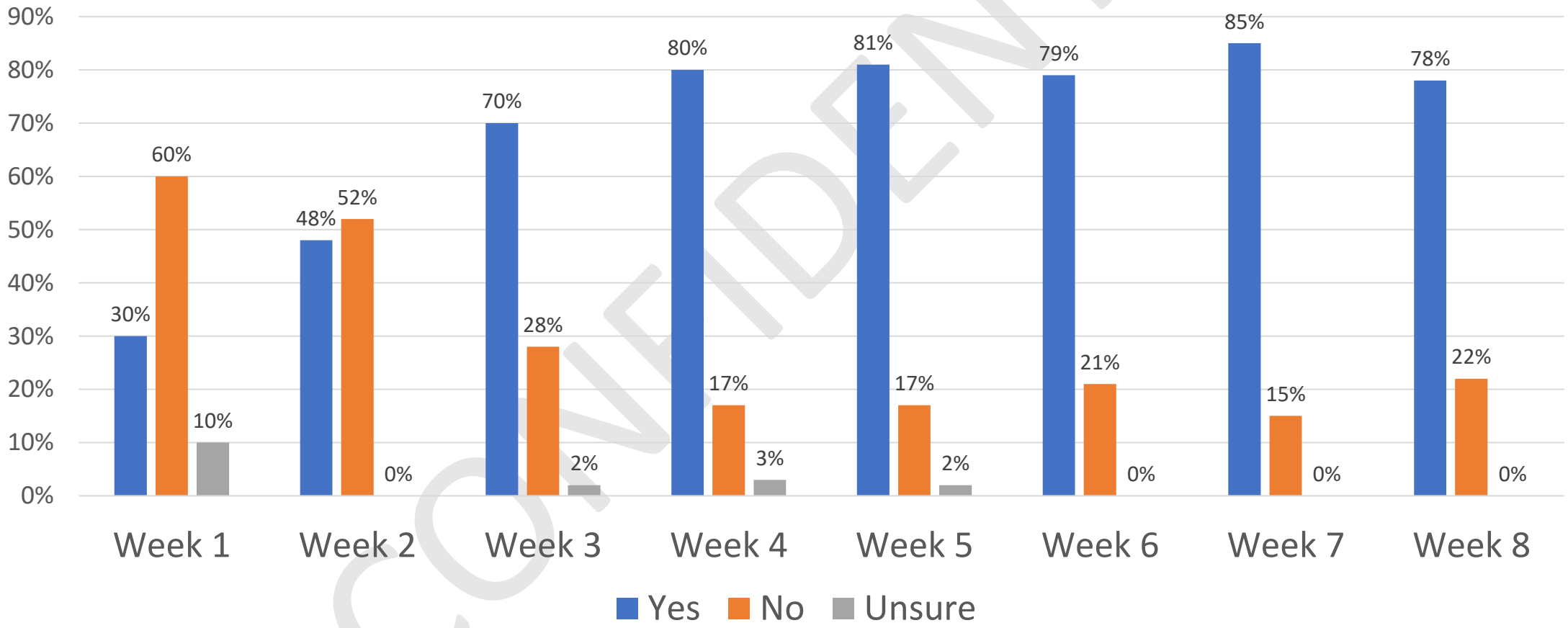
# Have you taken any of the following steps with regards to your community staffing: Added childcare benefits?



Week 1 n = 49  
Week 2 n = 42  
Week 3 n = 49  
Week 4 n = 51  
Week 5 n = 45  
Week 6 n = 38  
Week 7 n = 34  
Week 8 n = 34

Note: Question not asked after week 8

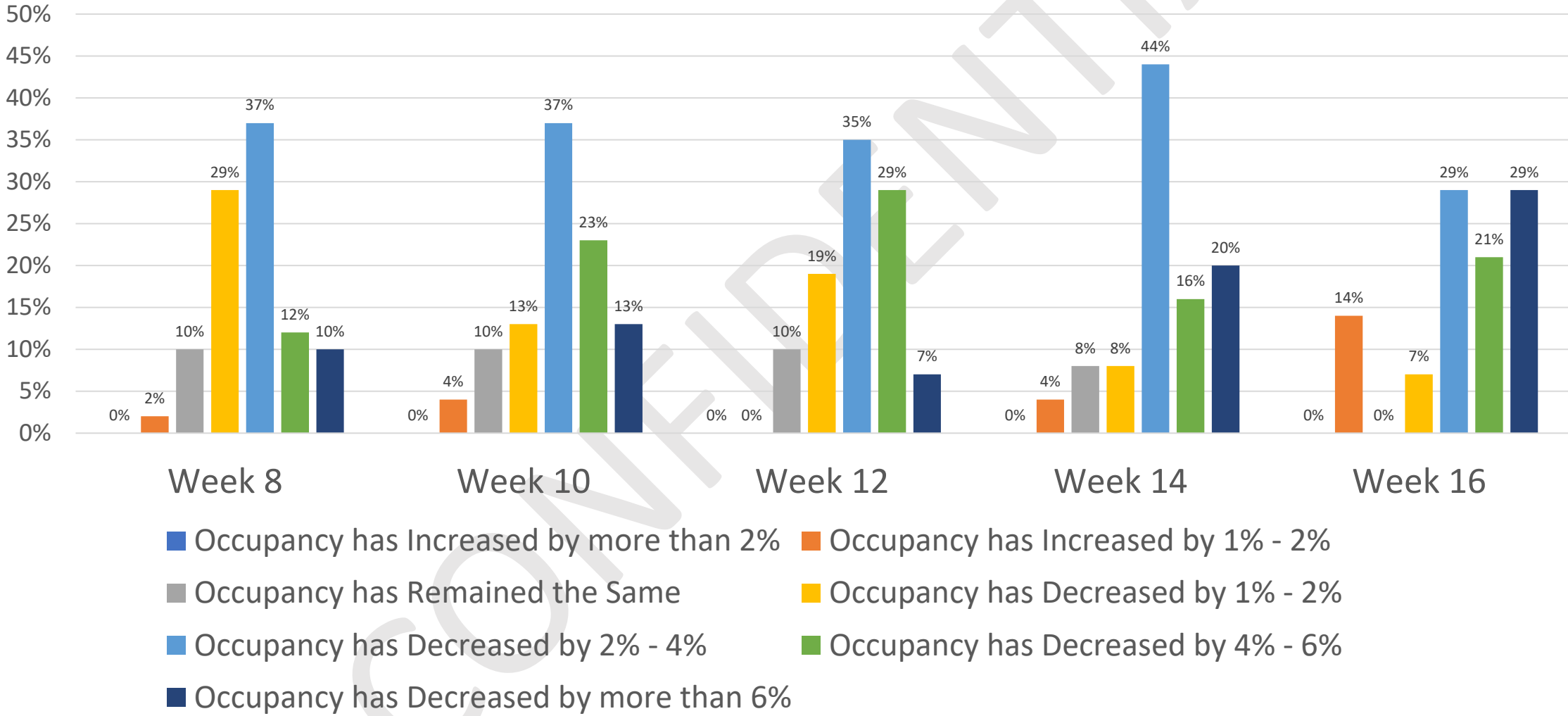
# Have you taken any of the following steps with regards to your community staffing: Increased wages or other benefits?



Week 1 n = 50  
Week 2 n = 44  
Week 3 n = 53  
Week 4 n = 59  
Week 5 n = 54  
Week 6 n = 43  
Week 7 n = 39  
Week 8 n = 40

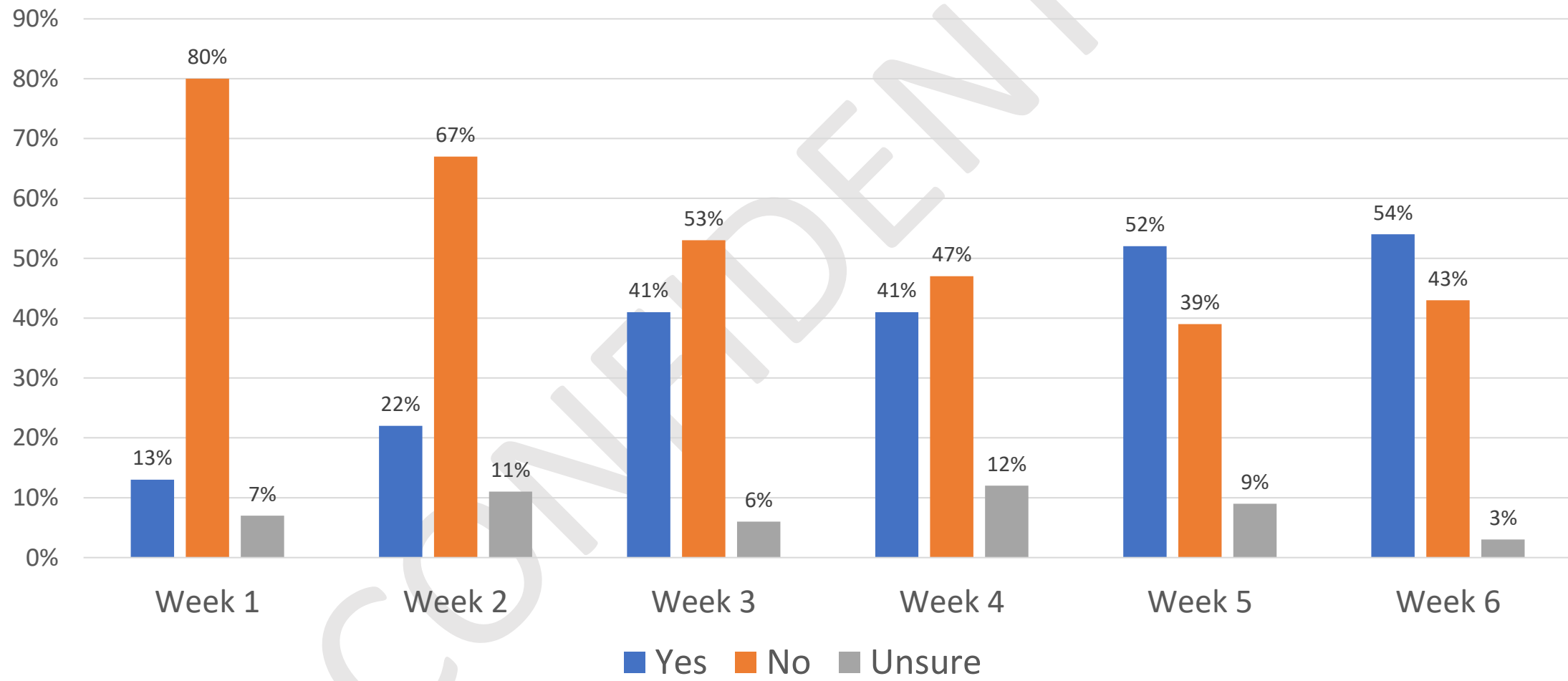
Note: Question not asked after week 8

Since the emergence of COVID-19 in the U.S., please note the impact to your community's occupancy rates:



Week 1 n = 56  
 Week 2 n = 47  
 Week 3 n = 58  
 Week 4 n = 65  
 Week 5 n = 56  
 Week 6 n = 46  
 Week 7 n = 39  
 Week 8 n = 41  
 Week 9 n = 35  
 Week 10 n = 29  
 Week 11 n = 33  
 Week 12 n = 31  
 Week 13 n = 31  
 Week 14 n = 25  
 Week 15 n = 23  
 Week 16 n = 14

# Have you had any residents move out due to concerns related to COVID-19?

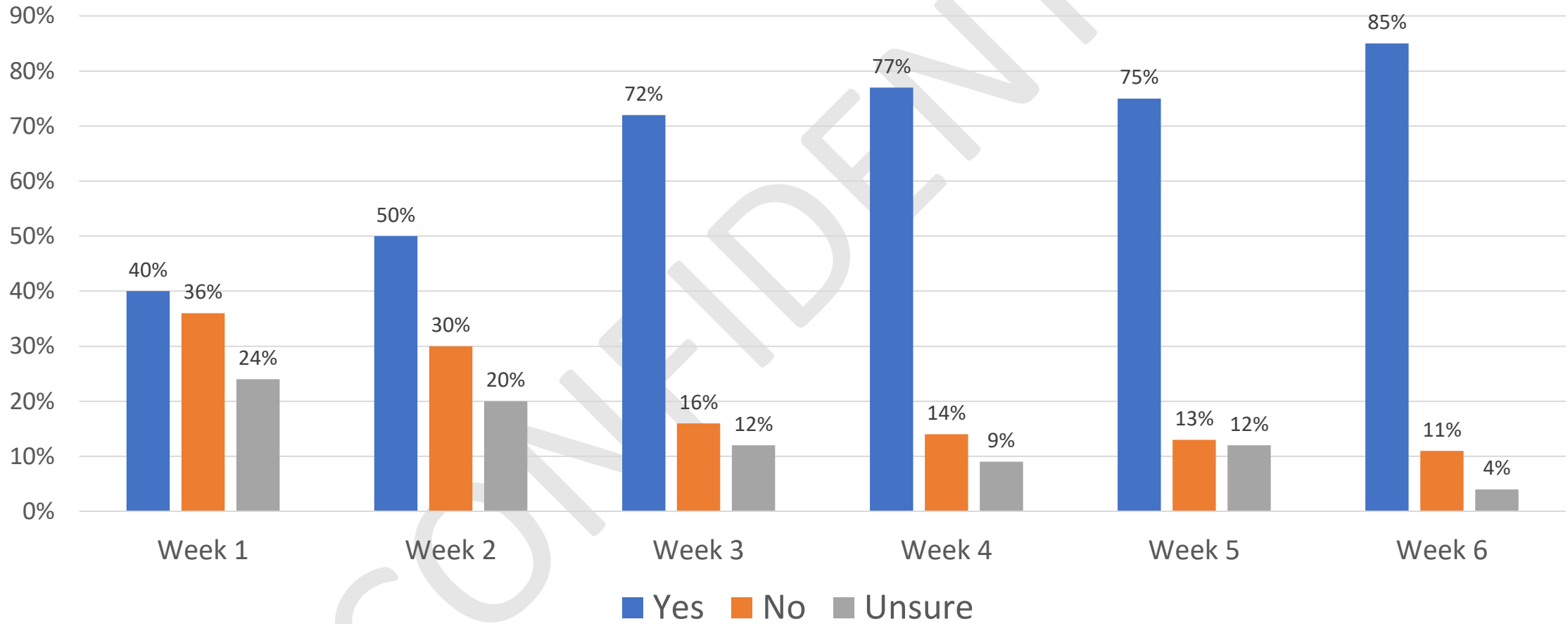


Week 1 n = 55  
 Week 2 n = 49  
 Week 3 n = 58  
 Week 4 n = 64  
 Week 5 n = 56  
 Week 6 n = 46

Note: Question was changed after week 6



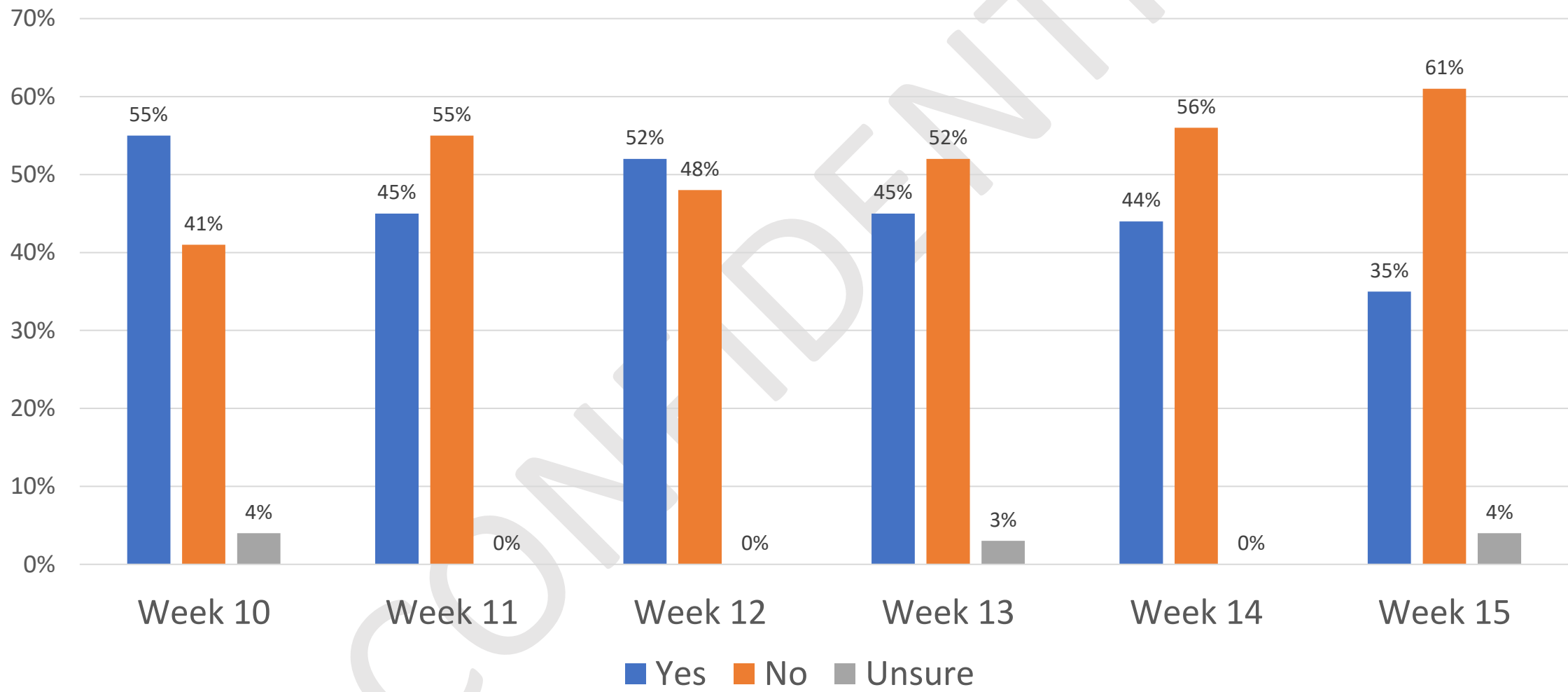
# Have you had any prospects cancel plans to move-in due to COVID-19 fears?



Week 1 n = 55  
Week 2 n = 46  
Week 3 n = 58  
Week 4 n = 64  
Week 5 n = 56  
Week 6 n = 46

Note: Question was changed after Week 6

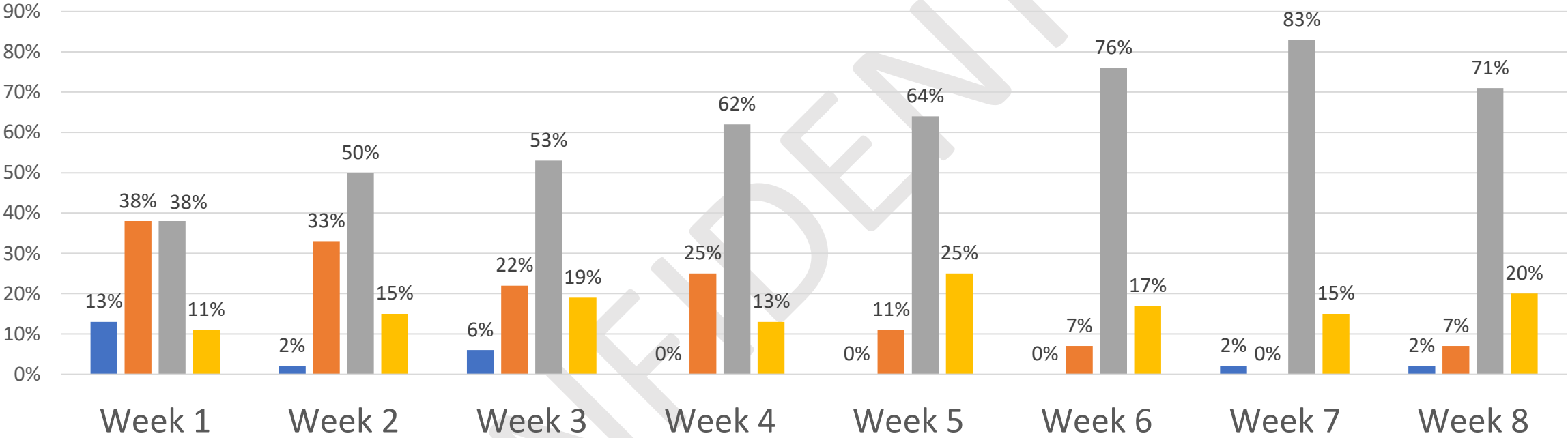
# Do you operate communities in areas that currently restrict new admissions?



Week 10 n = 29  
Week 11 n = 33  
Week 12 n = 31  
Week 13 n = 31  
Week 14 n = 25  
Week 15 n = 23

Note: Question was asked Weeks 10 – 15 only

Since the emergence of COVID-19 in the U.S. markets that you operate, please select the answer that best characterizes prospect traffic at your communities:

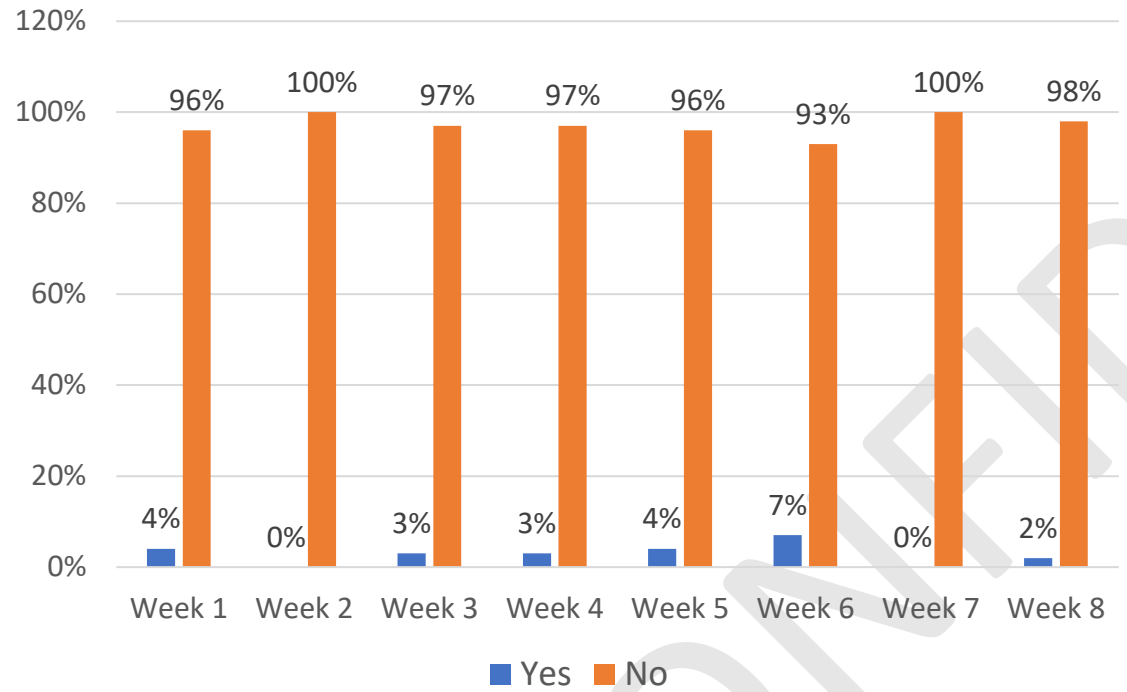


- No discernible difference (i.e. similar traffic and move-in as in 2019)
- Somewhat less prospect traffic/move-ins
- Significantly less prospect traffic/move-ins
- We are effectively not moving any new residents in to our communities until the crisis abates

Week 1 n = 55  
 Week 2 n = 48  
 Week 3 n = 58  
 Week 4 n = 64  
 Week 5 n = 56  
 Week 6 n = 46  
 Week 7 n = 40  
 Week 8 n = 41

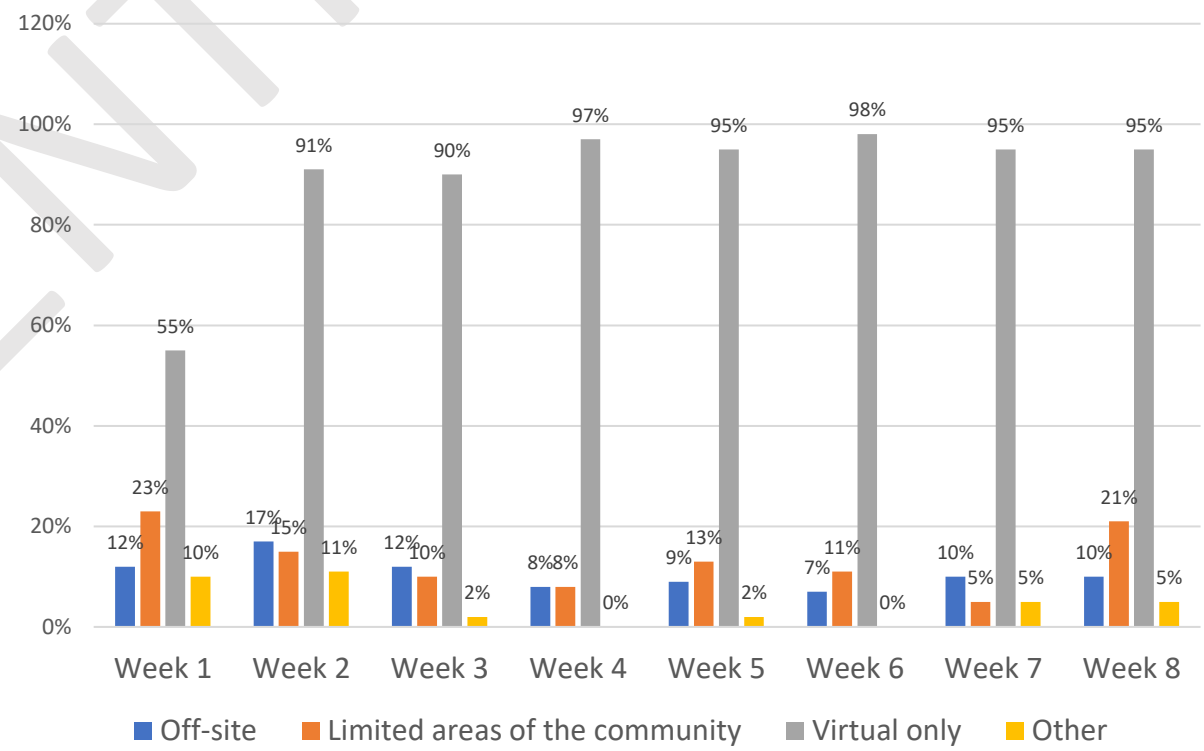
Note: Question not asked after week 8

# Are you conducting tours as usual (with or without pre-screening)?



Week 1 n = 54      Week 5 n = 56  
 Week 2 n = 48      Week 6 n = 46  
 Week 3 n = 58      Week 7 n = 40  
 Week 4 n = 64      Week 8 n = 41

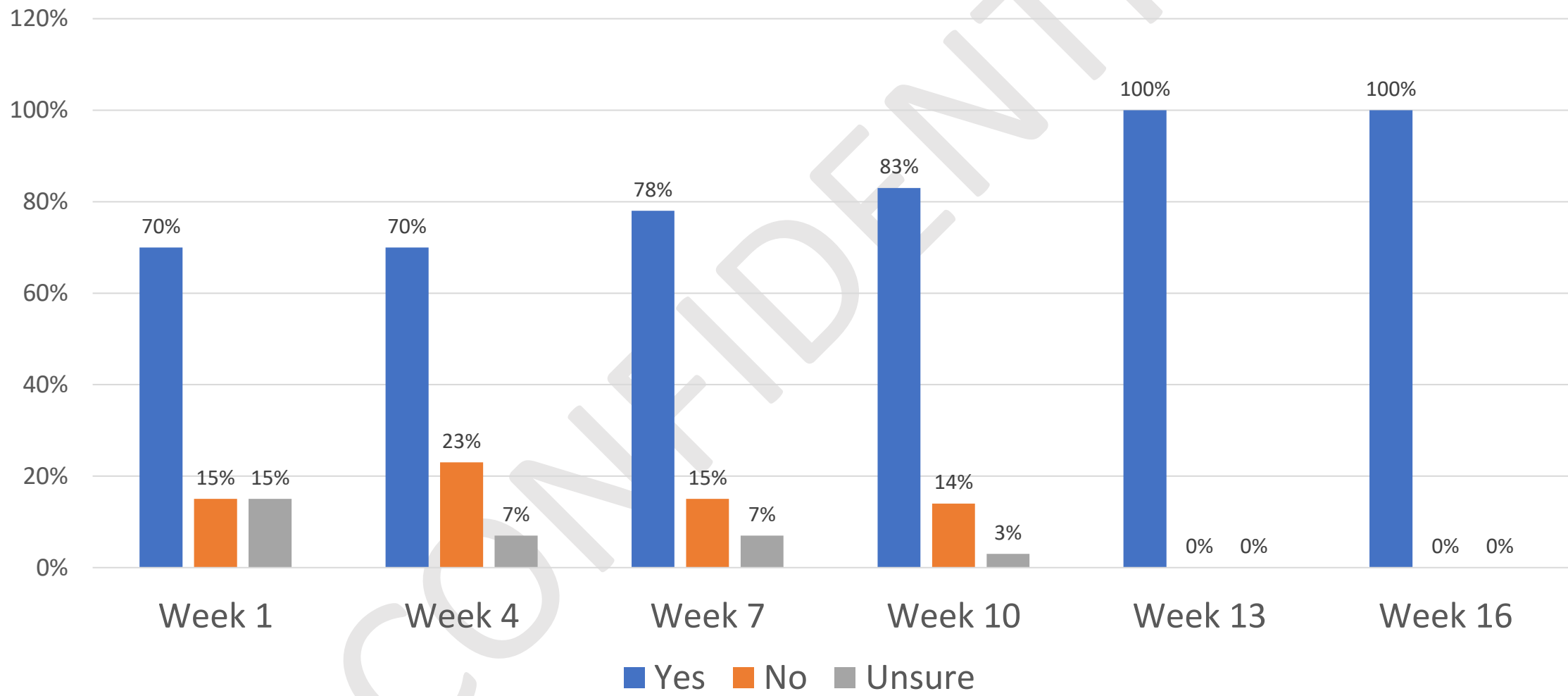
# If no, are you conducting tours:



Note: Questions not asked after week 8

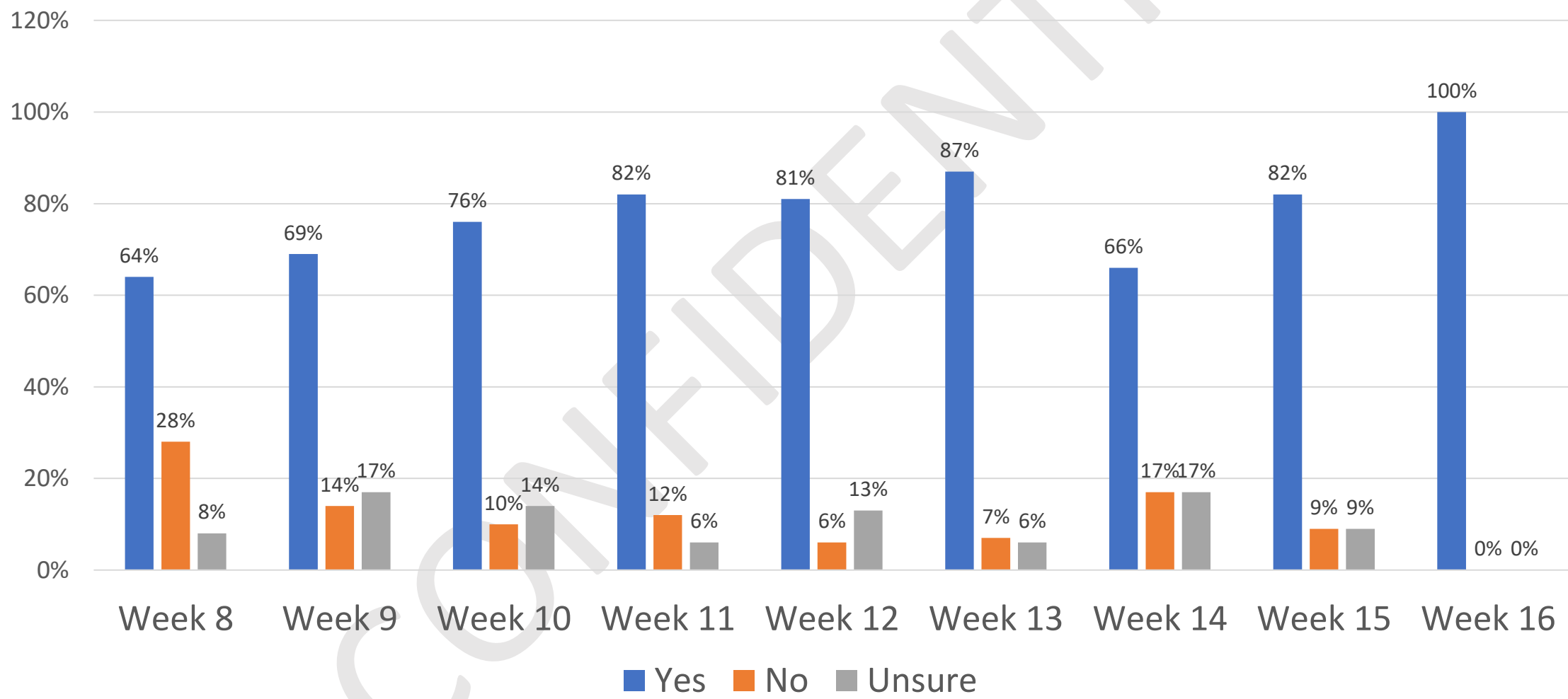
Week 1 n = 60      Week 5 n = 56  
 Week 2 n = 46      Week 6 n = 44  
 Week 3 n = 58      Week 7 n = 40  
 Week 4 n = 63      Week 8 n = 39

# Do you expect to move-in new residents before the end of this month?



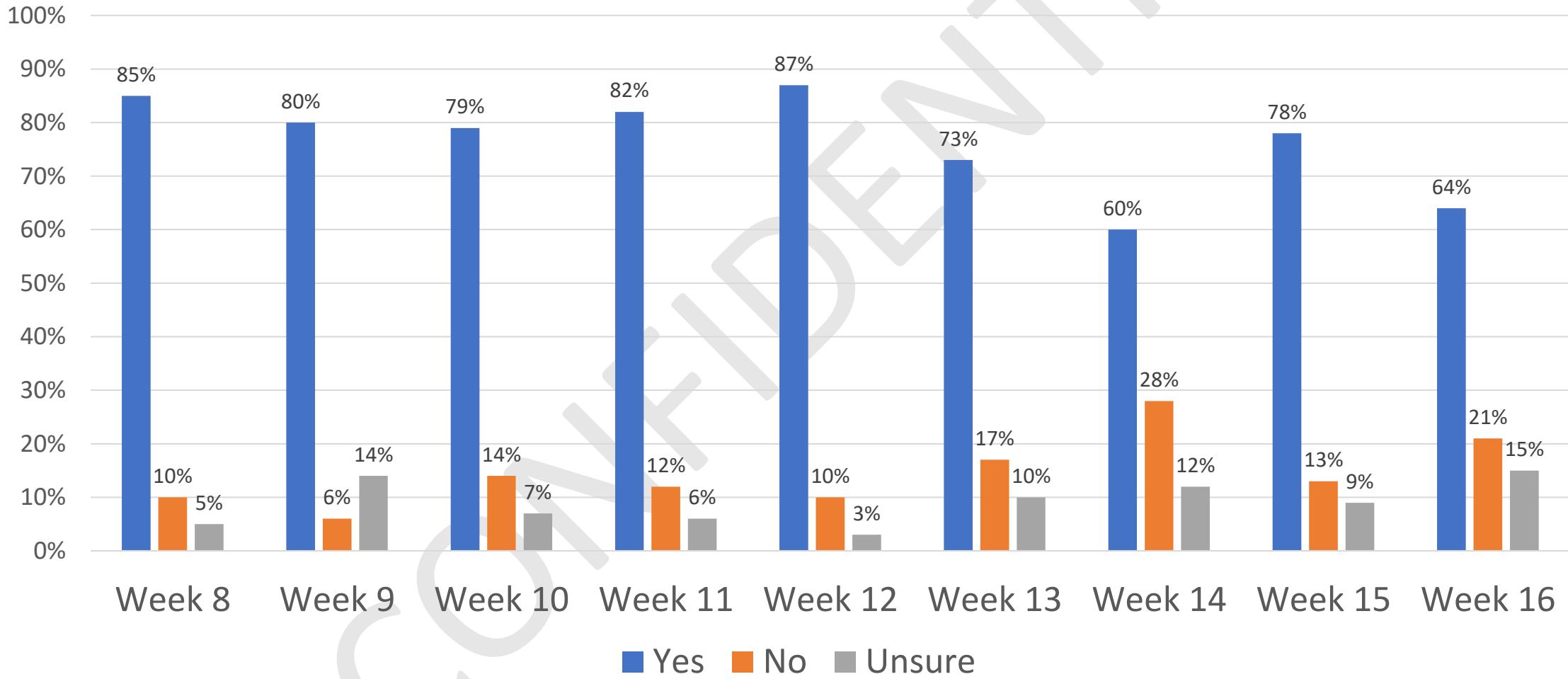
- Week 1 n = 54
- Week 2 n = 47
- Week 3 n = 58
- Week 4 n = 64
- Week 5 n = 56
- Week 6 n = 46
- Week 7 n = 40
- Week 8 n = 42
- Week 9 n = 35
- Week 10 n = 29
- Week 11 n = 33
- Week 12 n = 31
- Week 13 n = 31
- Week 14 n = 25
- Week 15 n = 23
- Week 16 n = 13

# If you are going to move in a new resident, are you planning to have them take a COVID test before they move in?



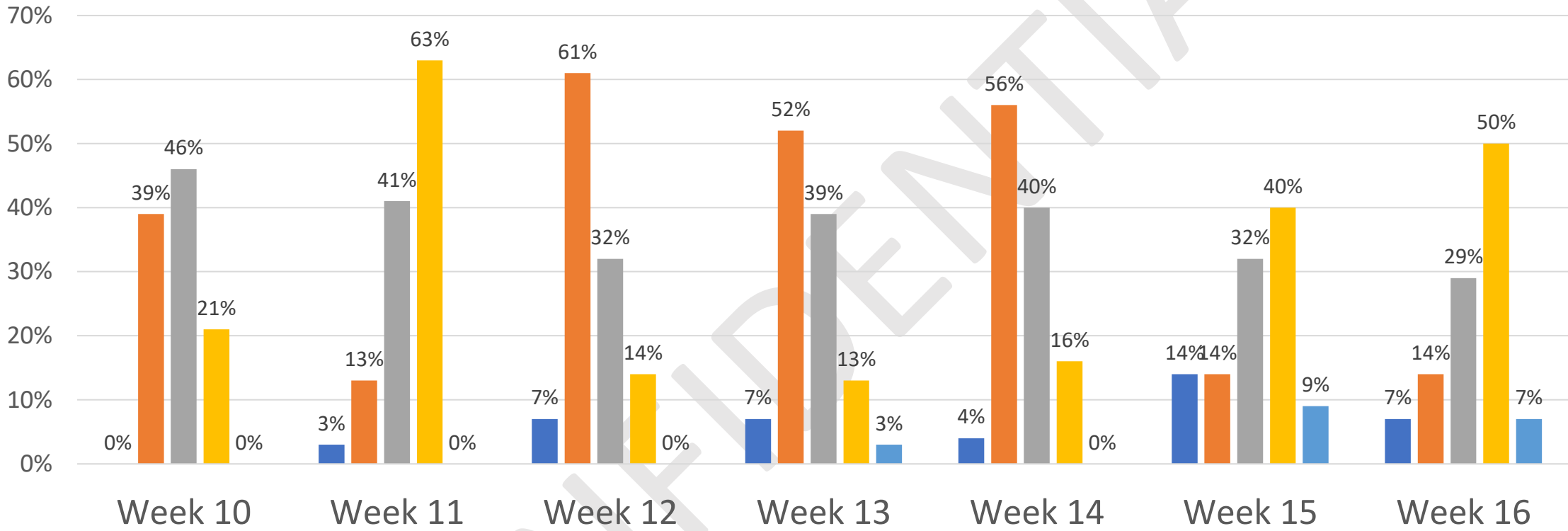
Week 8 n = 39  
 Week 9 n = 35  
 Week 10 n = 29  
 Week 11 n = 33  
 Week 12 n = 31  
 Week 13 n = 31  
 Week 14 n = 24  
 Week 15 n = 23  
 Week 16 n = 14

# Will you require new residents to self-quarantine for 10-14 days upon move-in (whether or not they take a COVID test before move-in)?



Week 8 n = 41  
 Week 9 n = 35  
 Week 10 n = 29  
 Week 11 n = 33  
 Week 12 n = 31  
 Week 13 n = 30  
 Week 14 n = 25  
 Week 15 n = 23  
 Week 16 n = 14

# How are you mitigating risks with regards to the move-in process?

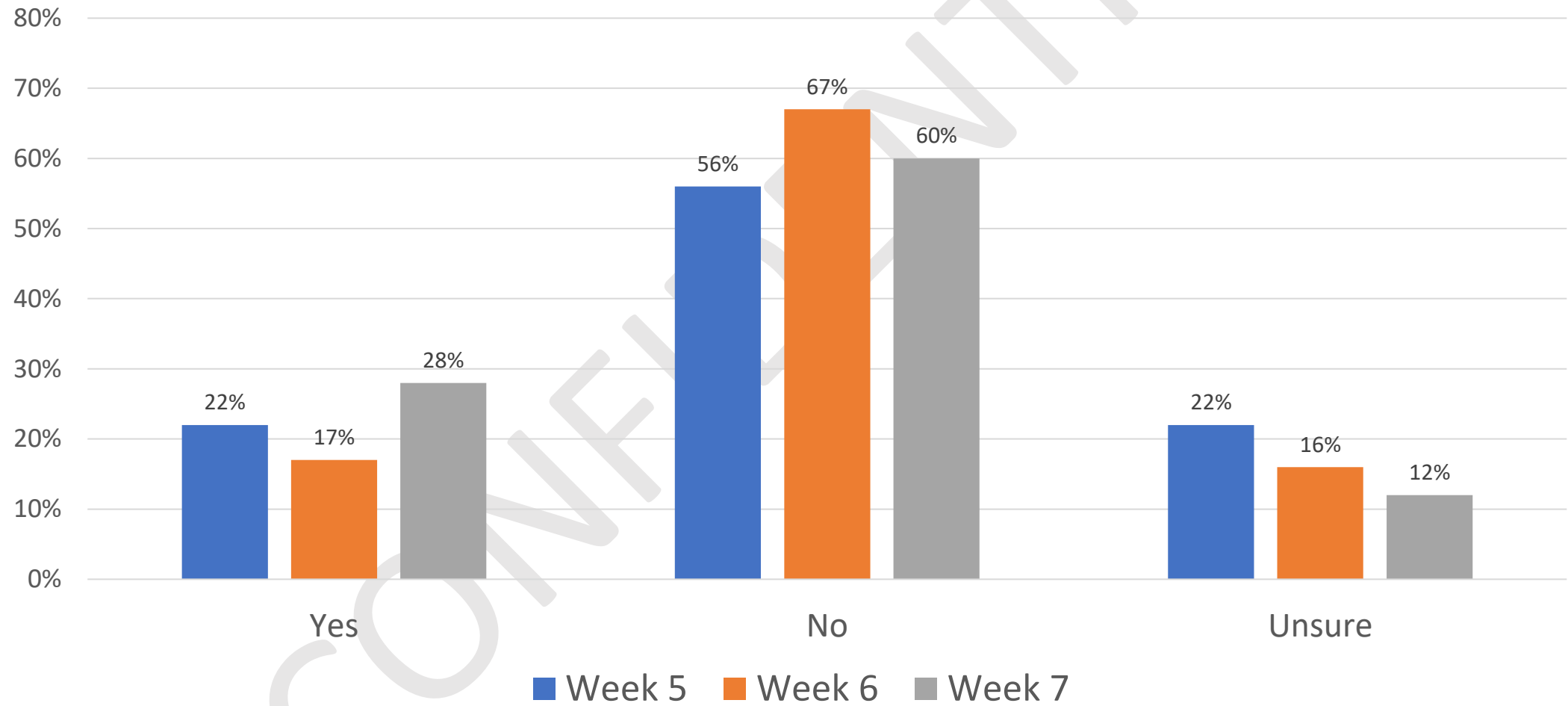


- Continuing normal move-in process without COVID protocols
- Movers allowed community access with temperature check/COVID related screening, PPE and disinfection following movers
- Movers not allowed community access; belongings left outside and brought in by staff
- Resident's possessions moved in at least 24 hours in advance and disinfected before resident allowed to occupy unit
- Other

Week 10 n = 28  
 Week 11 n = 32  
 Week 12 n = 28  
 Week 13 n = 31  
 Week 14 n = 25  
 Week 15 n = 22  
 Week 16 n = 14



# Do you anticipate rent delinquency in April?

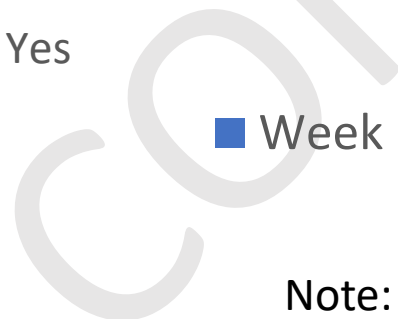
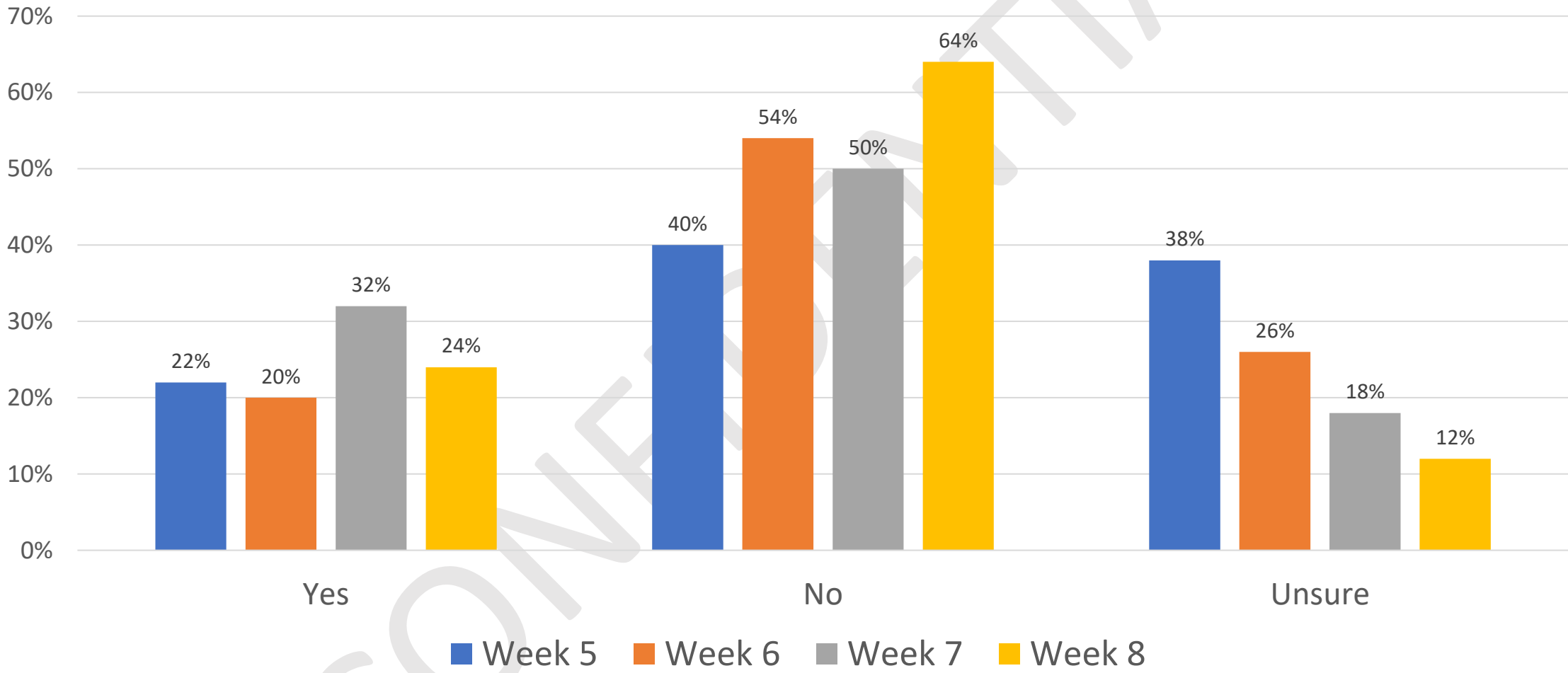


■ Week 5 ■ Week 6 ■ Week 7

Week 5 n = 55  
Week 6 n = 46  
Week 7 n = 40

Note: Question was only asked weeks 5 - 7

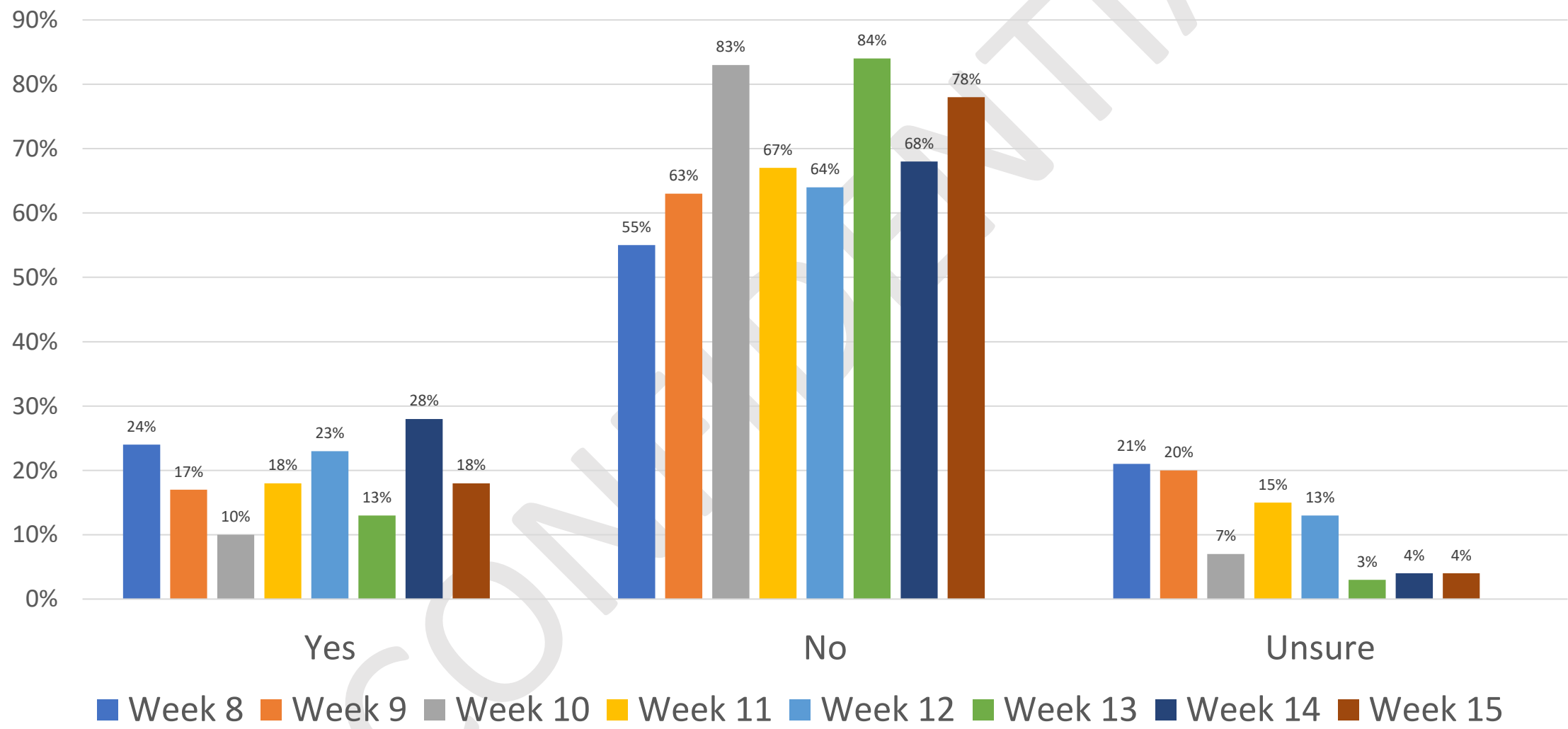
# Do you anticipate rent delinquency in May?



Note: Question was only asked Weeks 5 - 8

Week 5 n = 55  
Week 6 n = 46  
Week 7 n = 40  
Week 8 n = 42

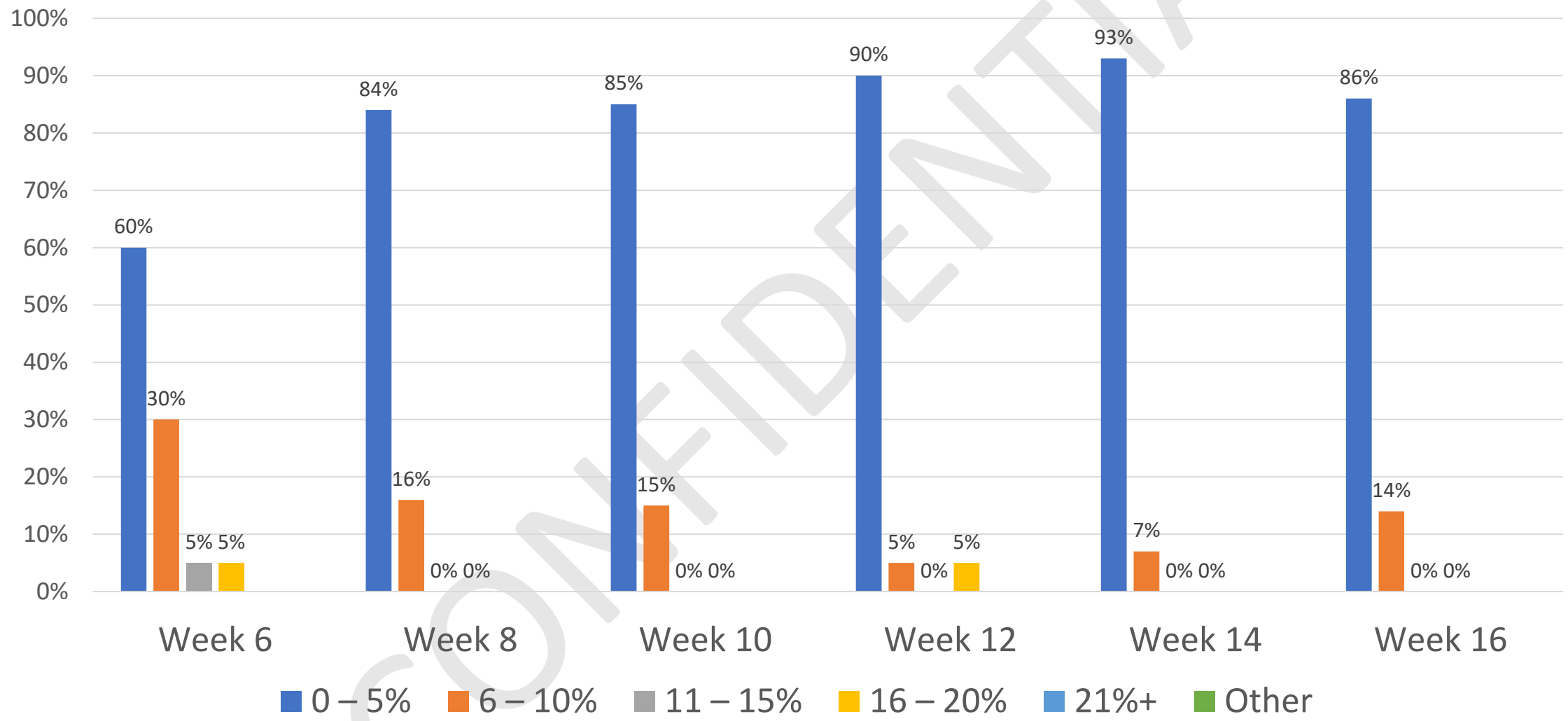
# Do you anticipate rent delinquency in June?



Week 8 n = 42  
 Week 9 n = 55  
 Week 10 n = 46  
 Week 11 n = 40  
 Week 12 n = 31  
 Week 13 n = 31  
 Week 14 n = 25  
 Week 15 n = 23

Note: Question asked Weeks 8 – 15 only

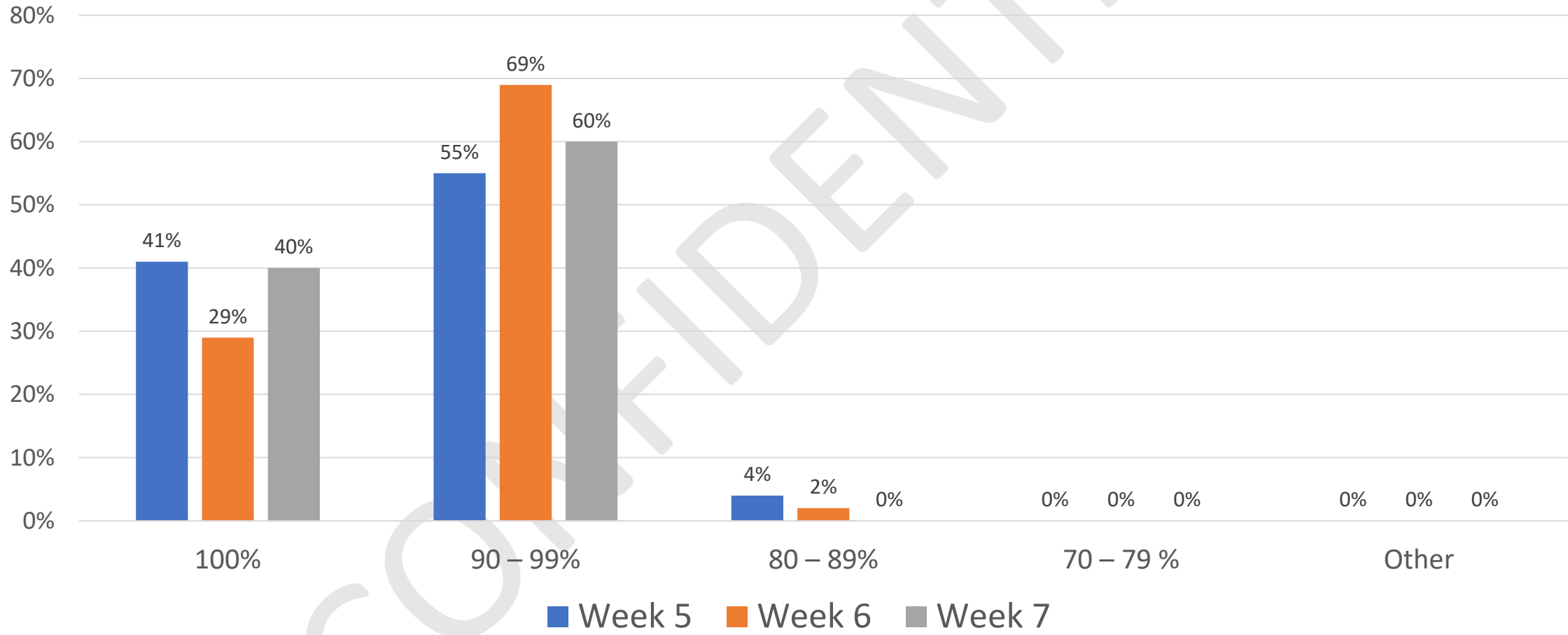
# If you anticipate rent delinquency what percentage?



Week 5 n = 35  
 Week 6 n = 20  
 Week 7 n = 24  
 Week 8 n = 25  
 Week 9 n = 22  
 Week 10 n = 13  
 Week 11 n = 18  
 Week 12 n = 20  
 Week 13 n = 16  
 Week 14 n = 15  
 Week 15 n = 15  
 Week 16 n = 7

Note: Question not asked weeks 1 - 4

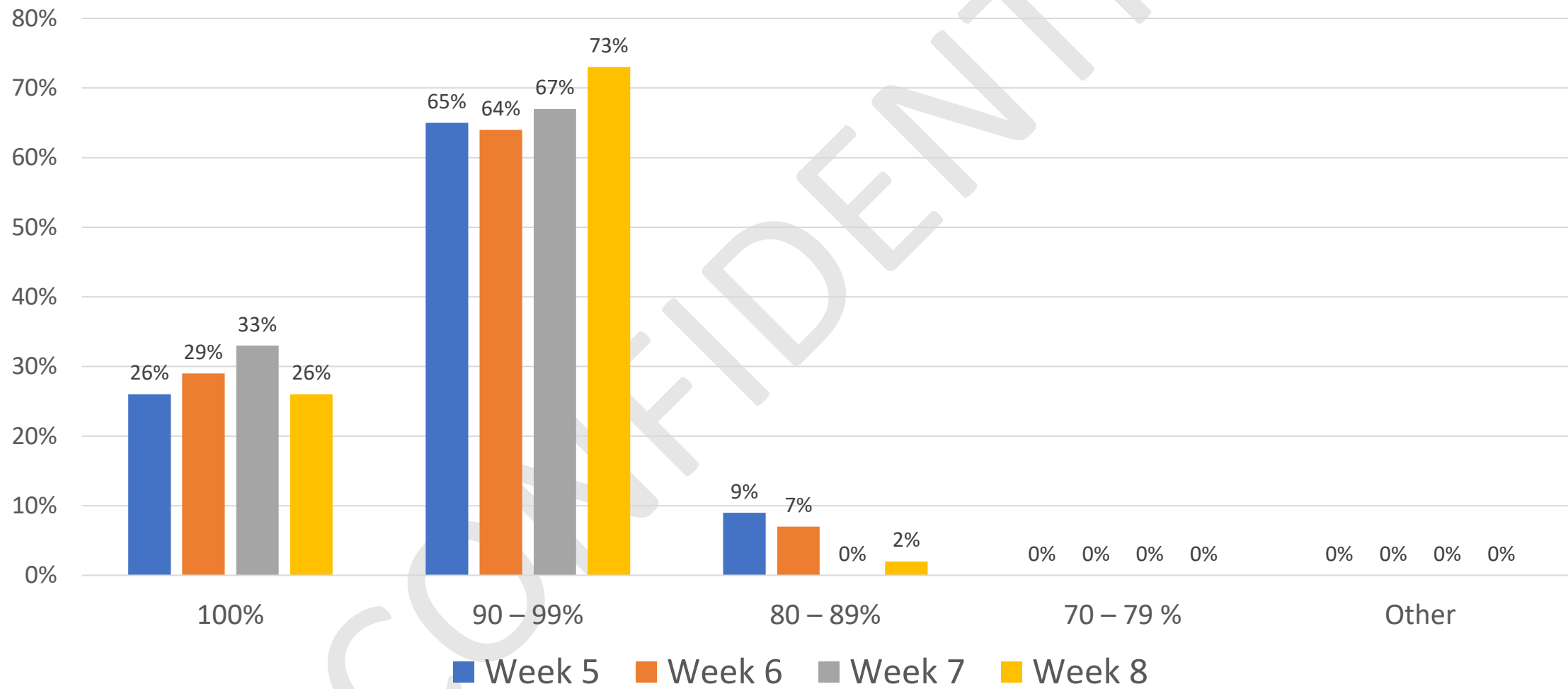
# What was your percentage of rent collected in February?



Note: Question was only asked weeks 5 - 7

Week 5 n = 55  
Week 6 n = 45  
Week 7 n = 40

# What was your percentage of rent collected in March?

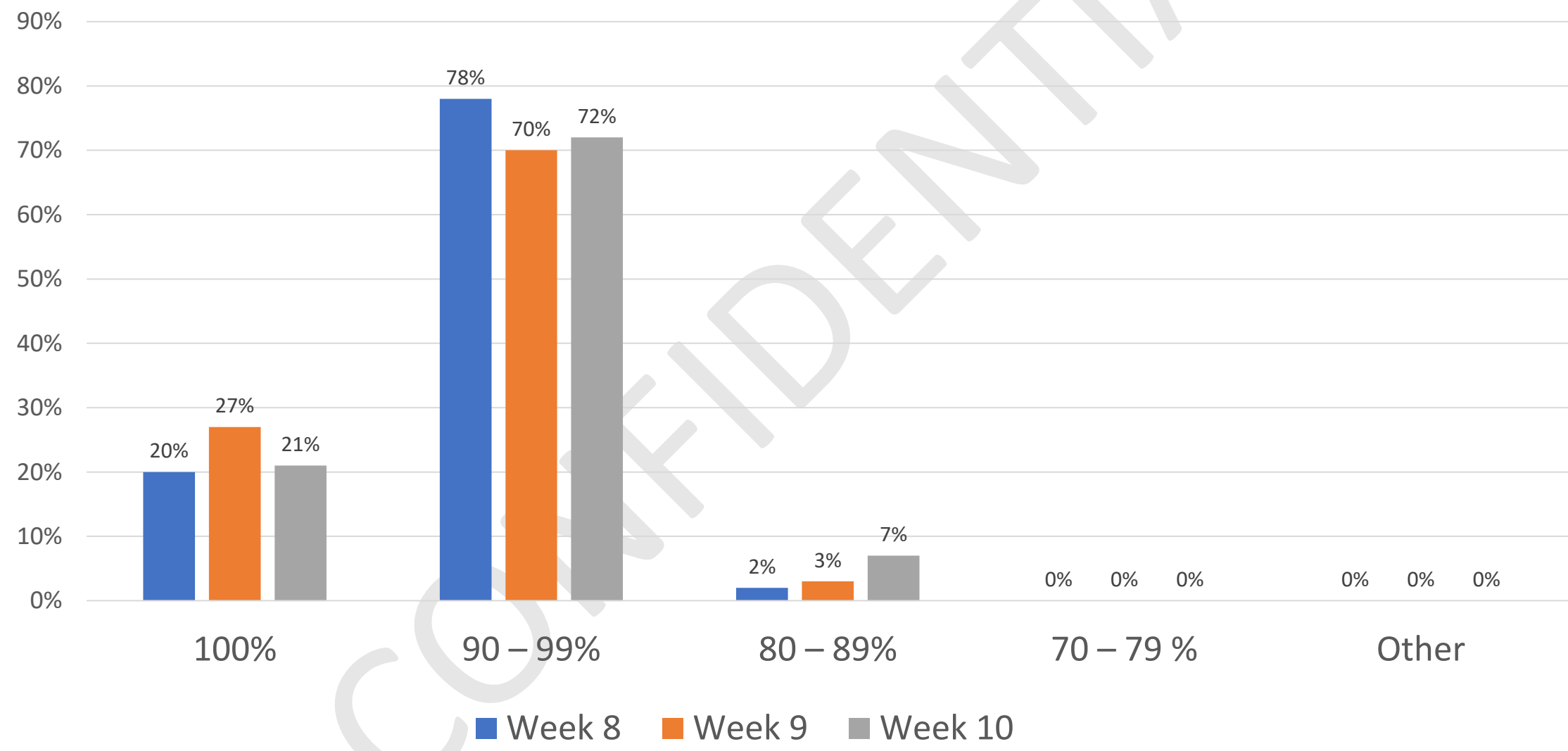


■ Week 5 ■ Week 6 ■ Week 7 ■ Week 8

Week 5 n = 54  
Week 6 n = 45  
Week 7 n = 40  
Week 8 n = 42

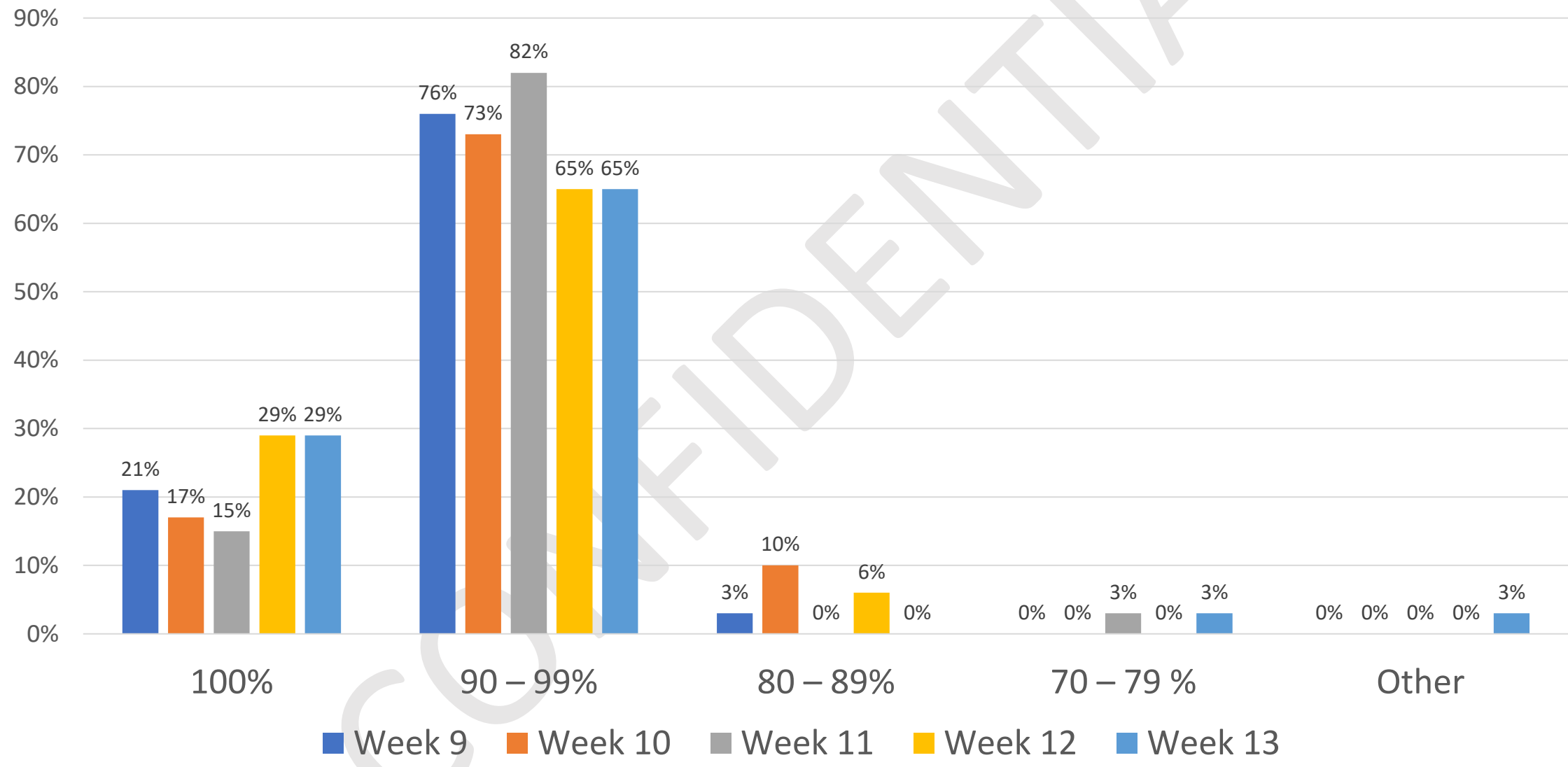
Note: Question was only asked weeks 5 - 8

# What was your percentage of rent collected in April?



Week 8 n = 40  
Week 9 n = 34  
Week 10 n = 28

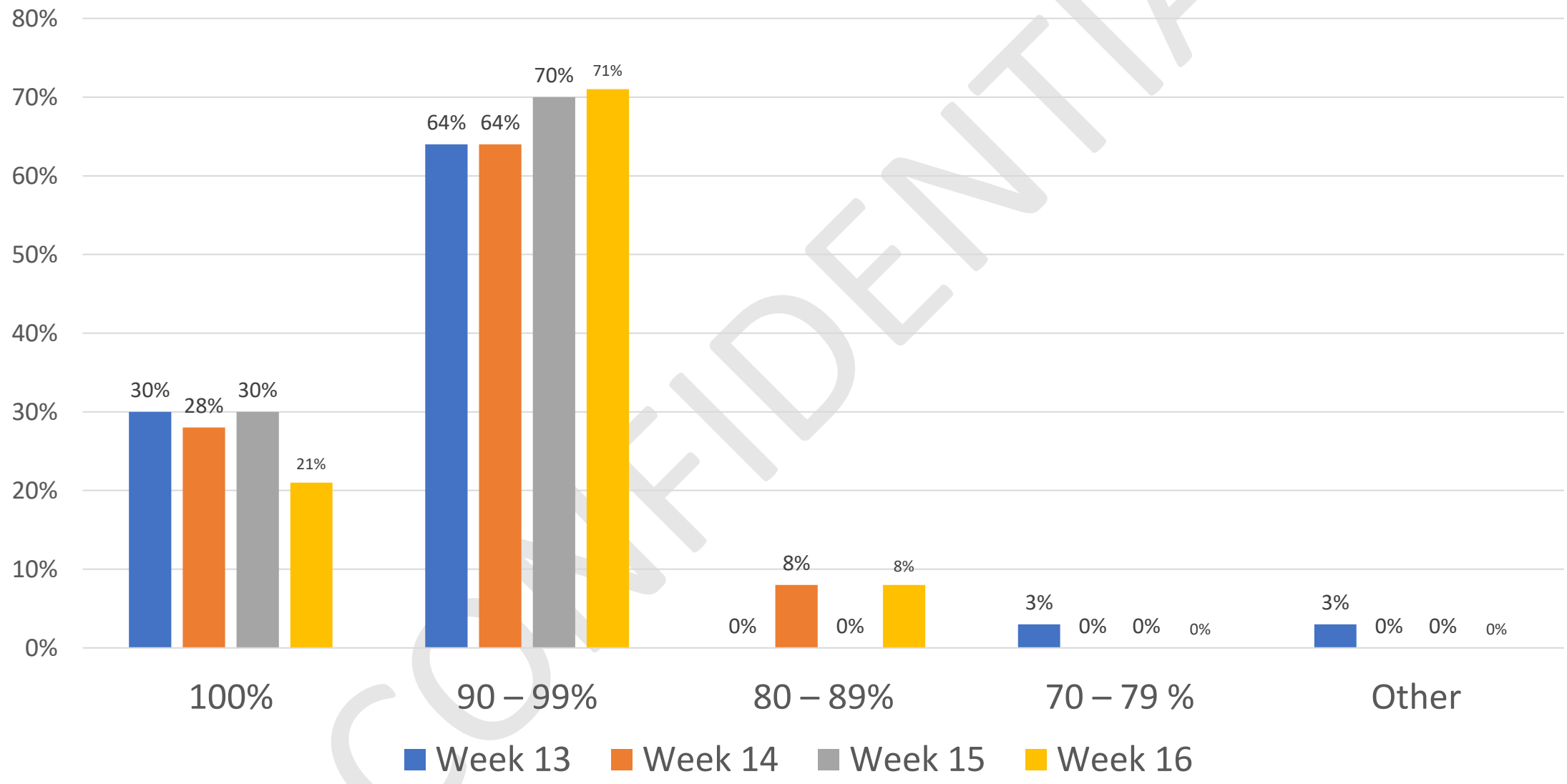
# What was your percentage of rent collected in May?



Week 9 n = 34  
 Week 10 n = 29  
 Week 11 n = 33  
 Week 12 n = 31  
 Week 13 n = 31

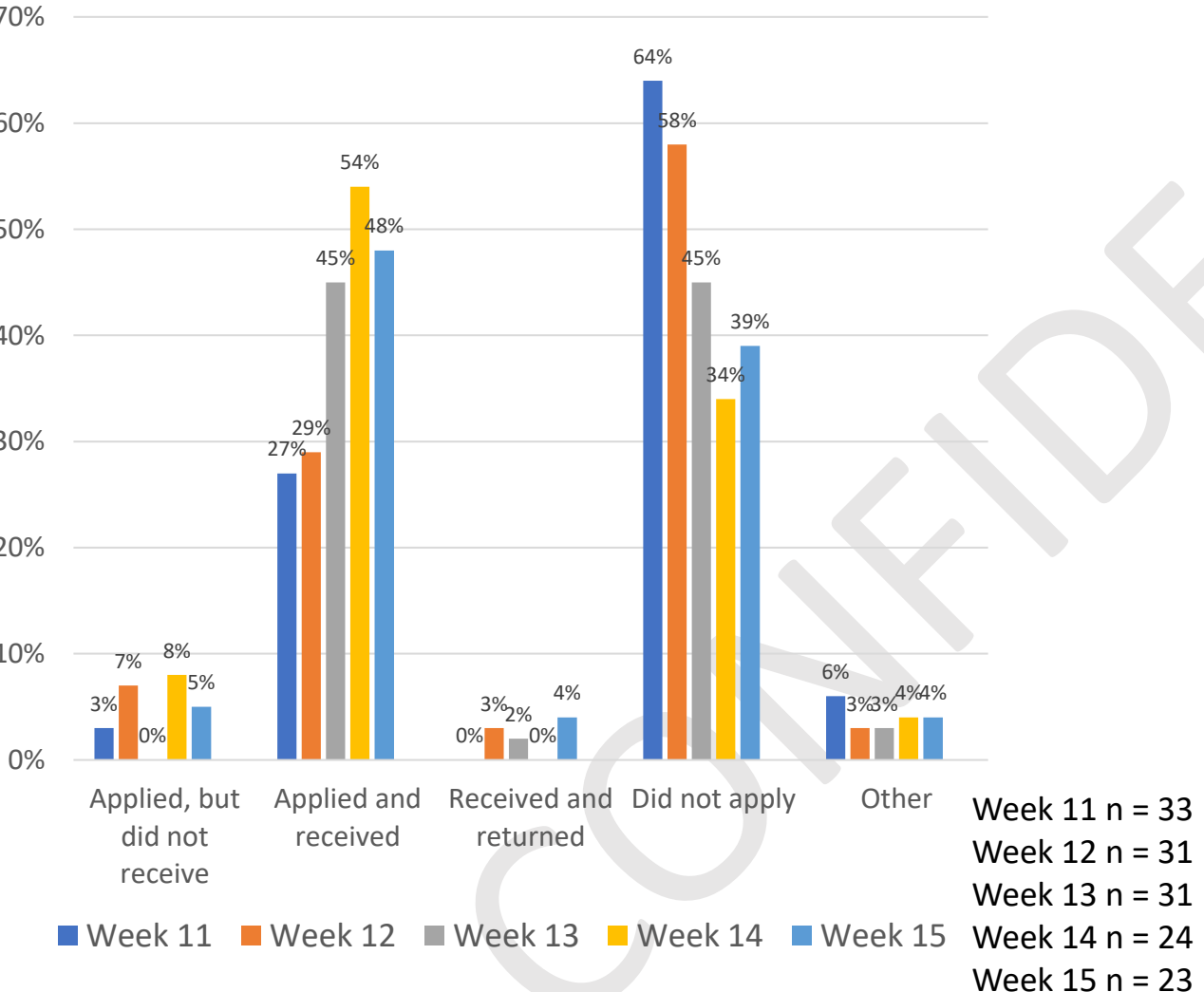


# What was your percentage of rent collected in June?

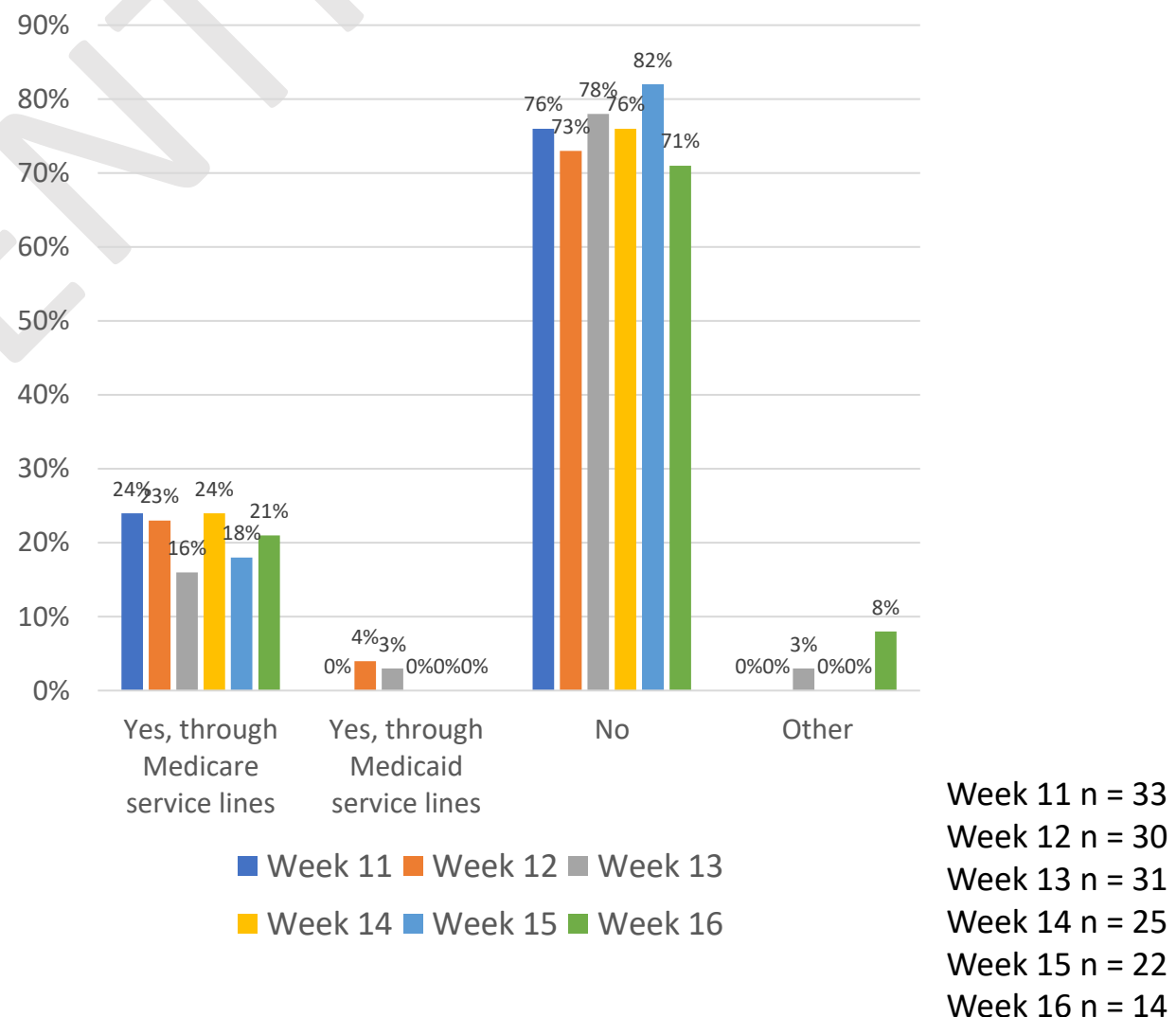


Week 13 n = 30  
Week 14 n = 25  
Week 15 n = 23  
Week 16 n = 14

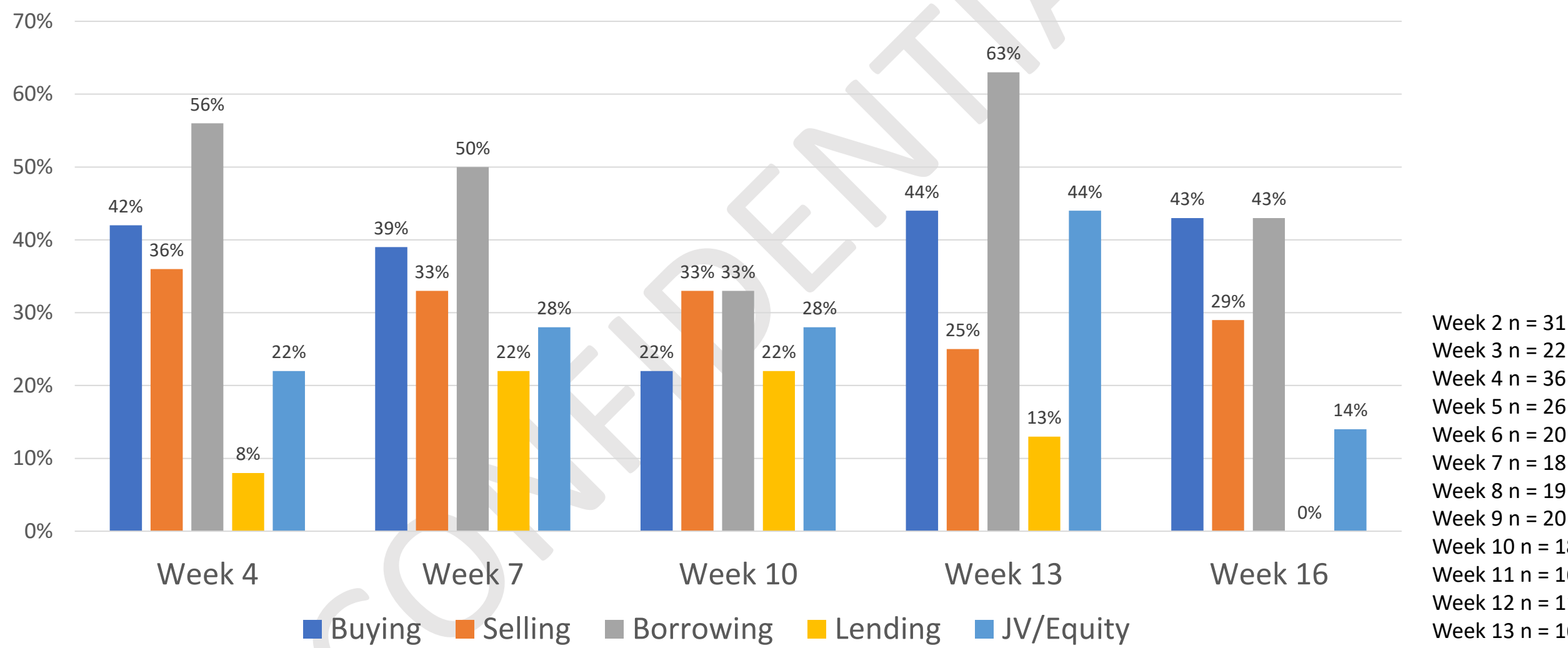
Has your company applied and/or received PPP money?



Has your company received any funding from HHS?

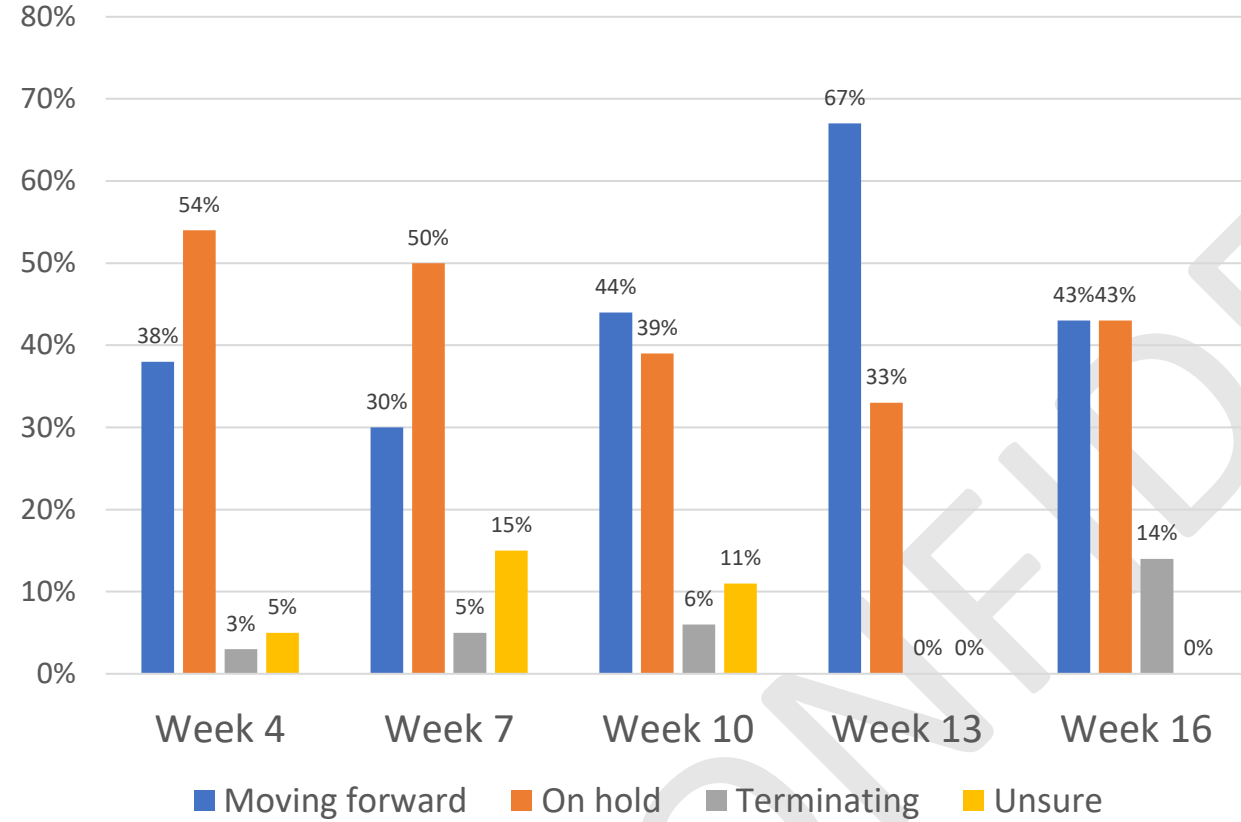


# Are you involved in a current capital transaction?



Note: Question was not asked week 1

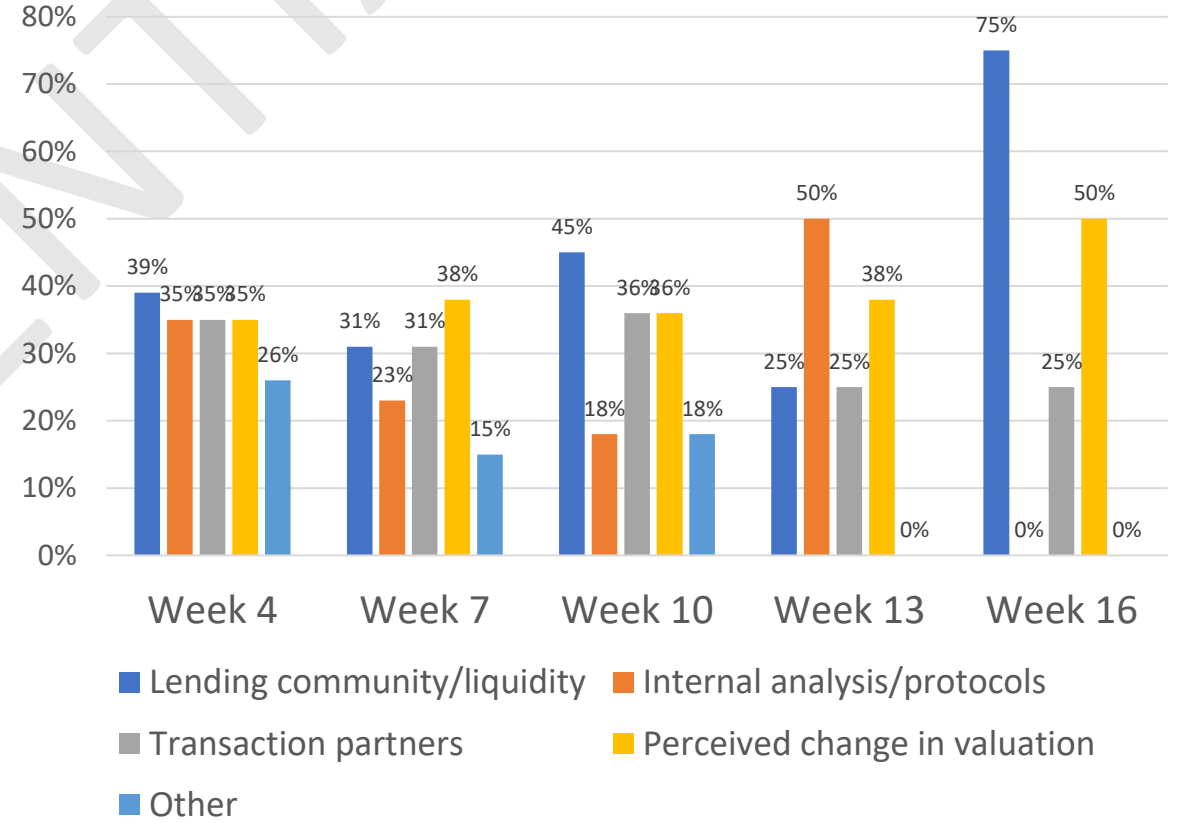
# Is your capital transaction?



Note: Question was not asked week 1

Week 2 n = 31	Week 6 n = 21	Week 10 n = 18	Week 14 n = 9
Week 3 n = 23	Week 7 n = 20	Week 11 n = 16	Week 15 n = 12
Week 4 n = 37	Week 8 n = 20	Week 12 n = 10	Week 16 n = 7
Week 5 n = 27	Week 9 n = 20	Week 13 n = 15	

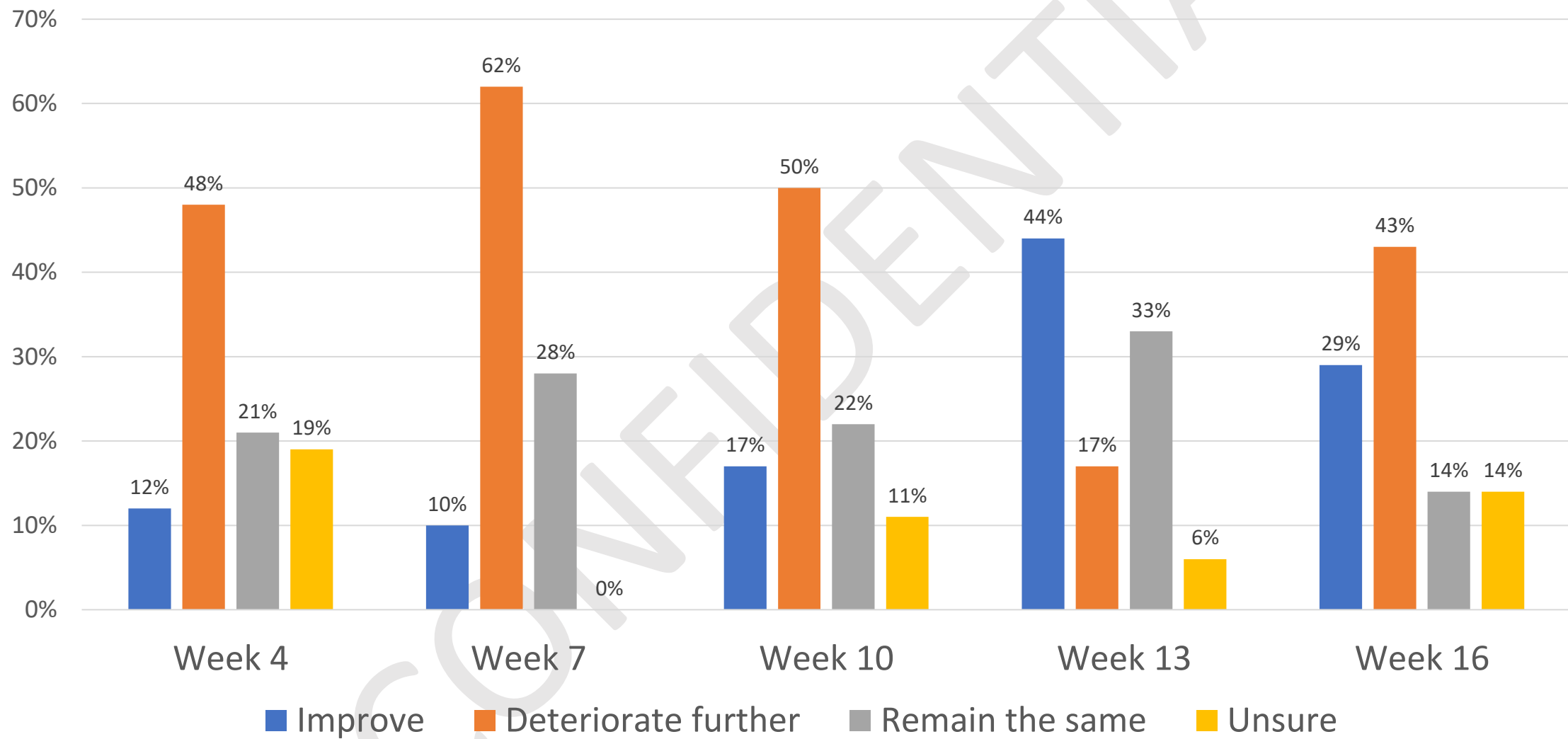
# If you answered on hold or terminating, do you attribute this to:



Note: Question was not asked week 1

Week 2 n = 16	Week 6 n = 10	Week 10 n = 11	Week 14 n = 7
Week 3 n = 17	Week 7 n = 13	Week 11 n = 7	Week 15 n = 3
Week 4 n = 23	Week 8 n = 14	Week 12 n = 6	Week 16 n = 4
Week 5 n = 15	Week 9 n = 15	Week 13 n = 8	

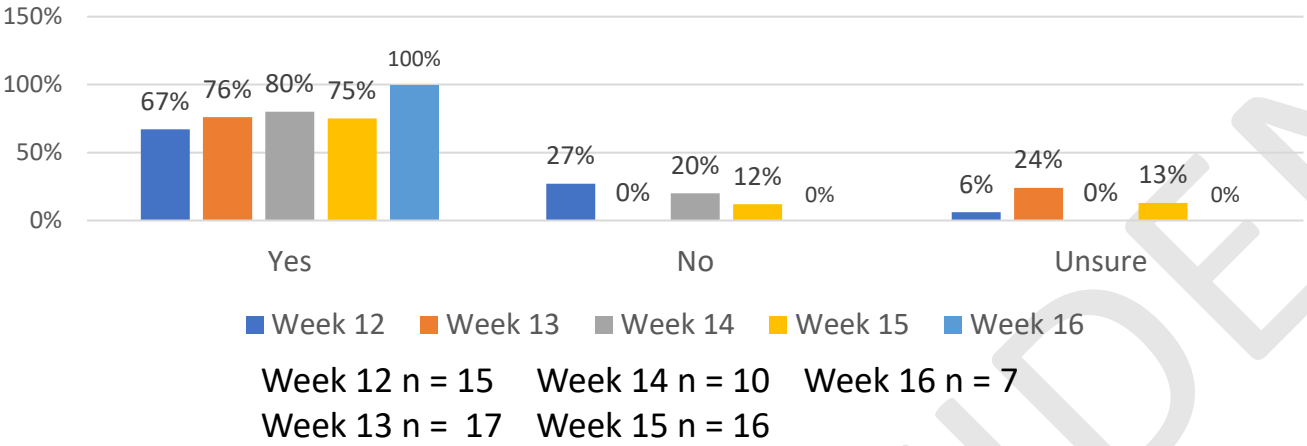
# Do you anticipate current capital markets will:



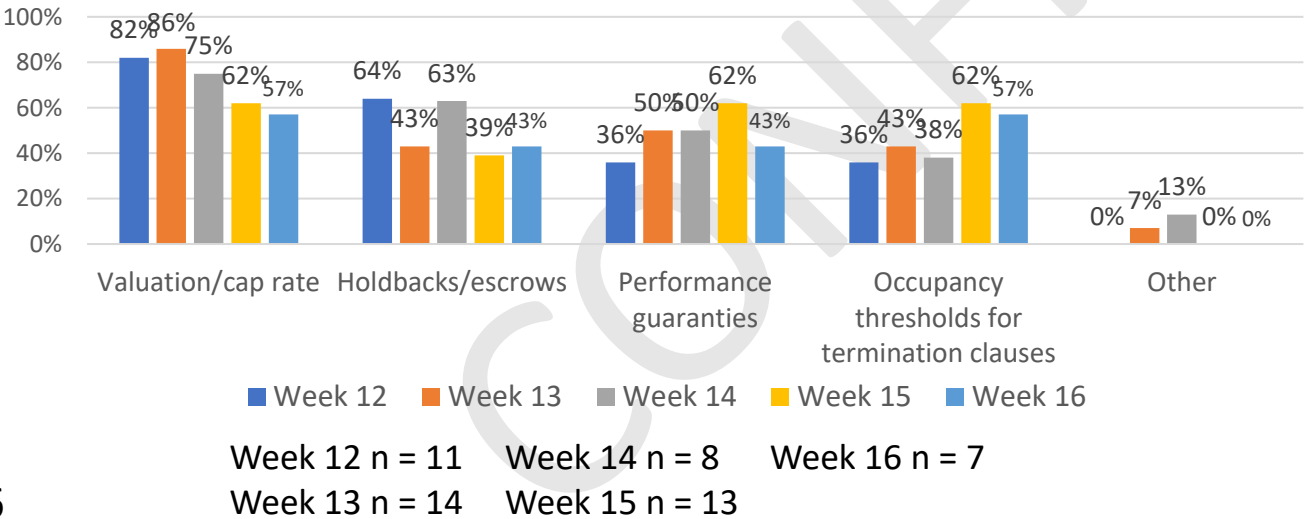
- Week 2 n = 36
- Week 3 n = 27
- Week 4 n = 42
- Week 5 n = 32
- Week 6 n = 26
- Week 7 n = 21
- Week 8 n = 23
- Week 9 n = 20
- Week 10 n = 18
- Week 11 n = 16
- Week 12 n = 15
- Week 13 n = 18
- Week 14 n = 10
- Week 15 n = 15
- Week 16 n = 7

Note: Question was not asked week 1

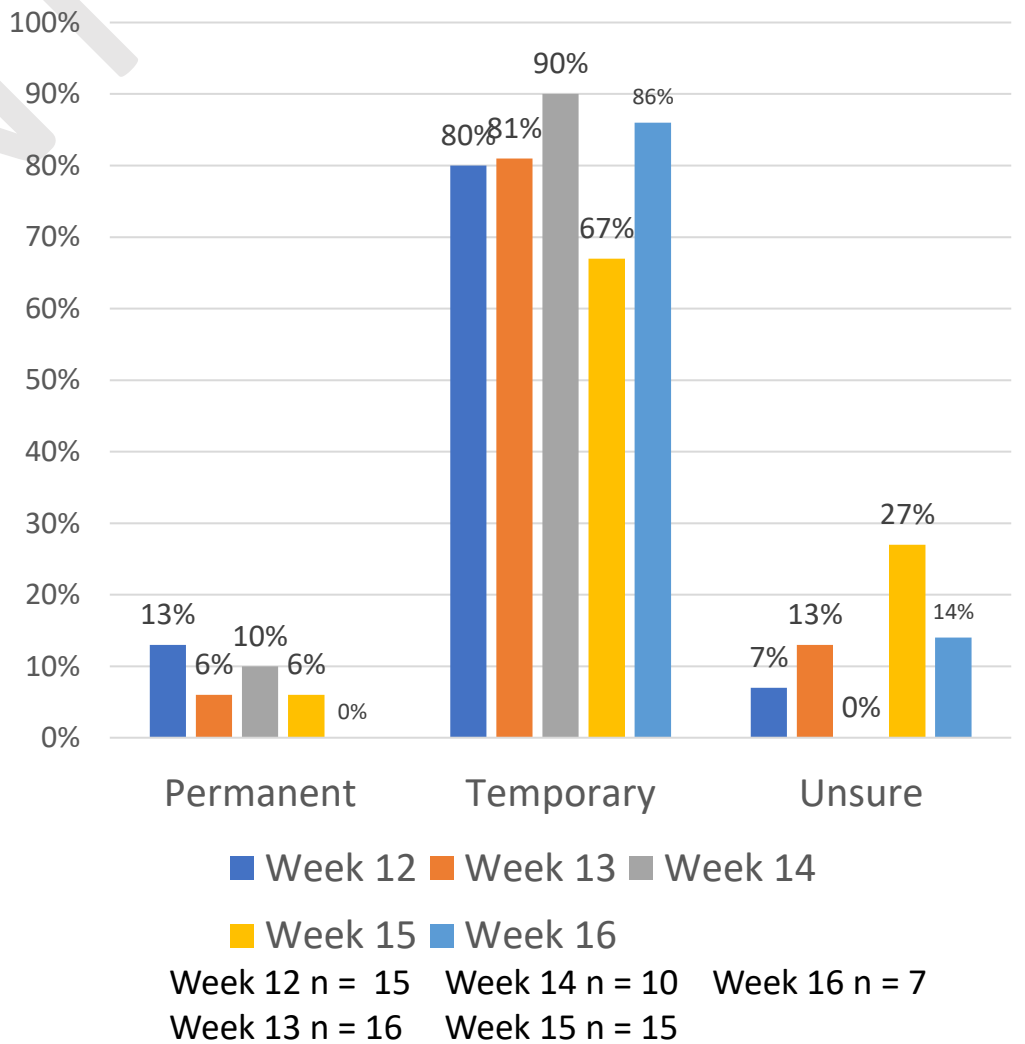
Do you think market fundamentals for capital transactions will change as a result of the COVID 19 pandemic?



If you answered yes, in what way(s)?

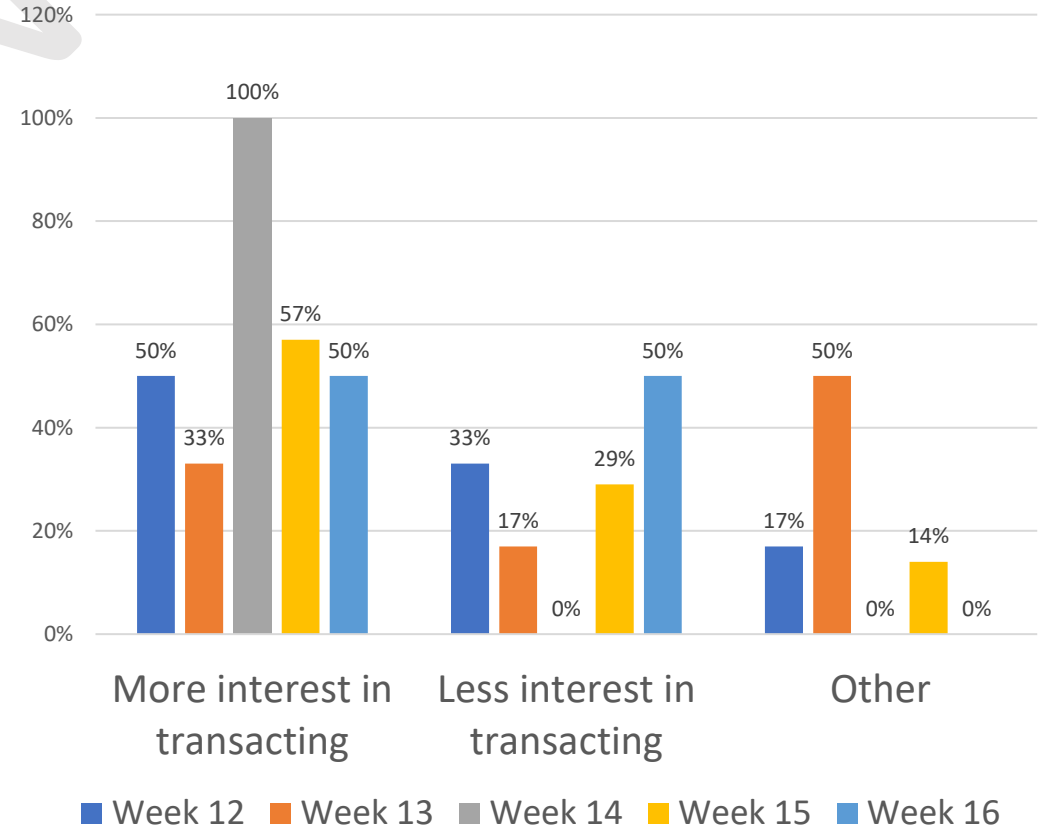
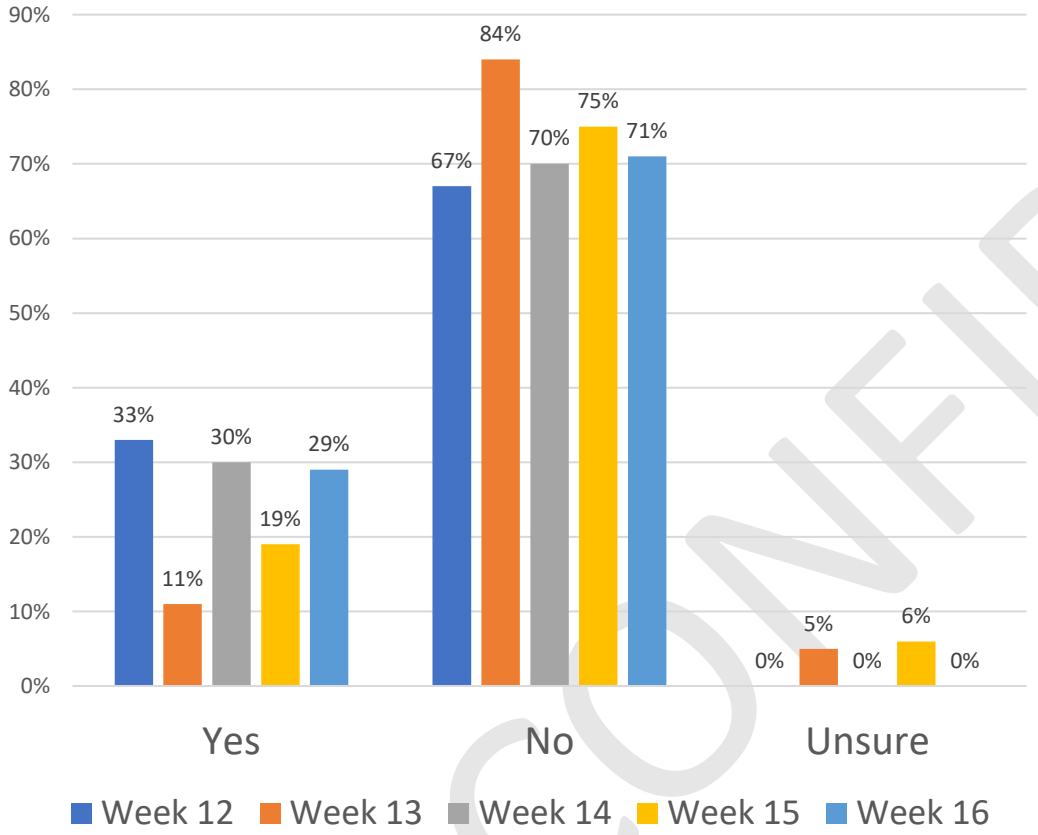


Do you think market fundamental changes will be:



Has your organization's interest/commitment to the seniors housing space been impacted by the recent pandemic?

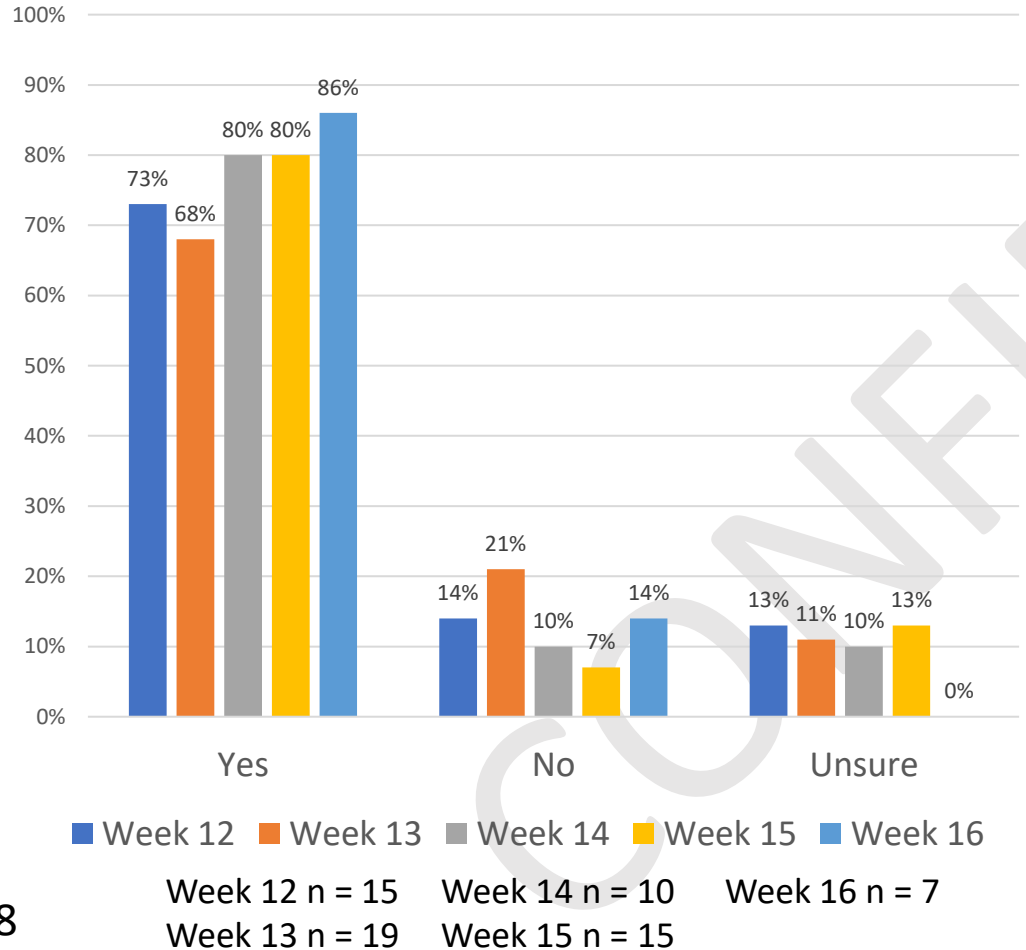
If your organization's interest has changed, how so?



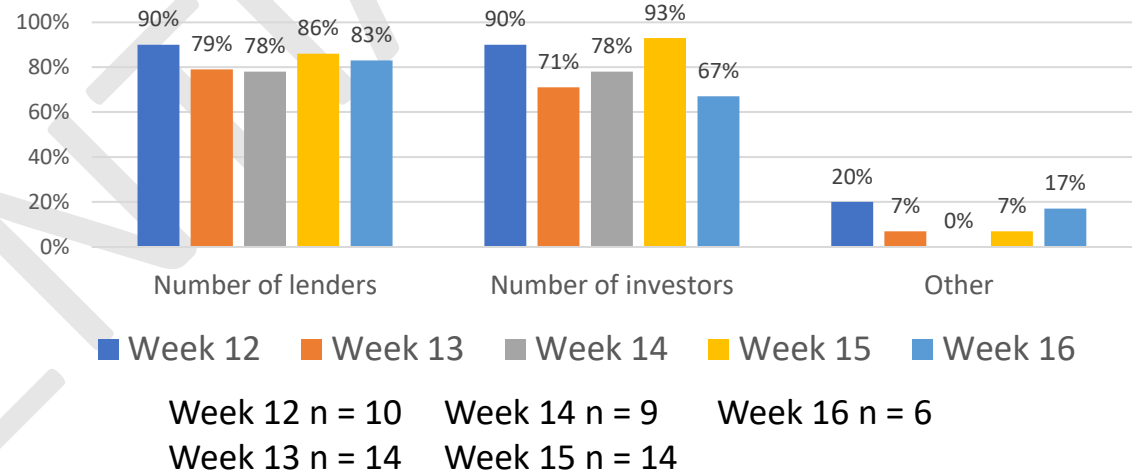
Week 12 n = 15    Week 14 n = 10    Week 16 n = 7  
Week 13 n = 19    Week 15 n = 16

Week 12 n = 6    Week 14 n = 5    Week 16 n = 4  
Week 13 n = 6    Week 15 n = 7

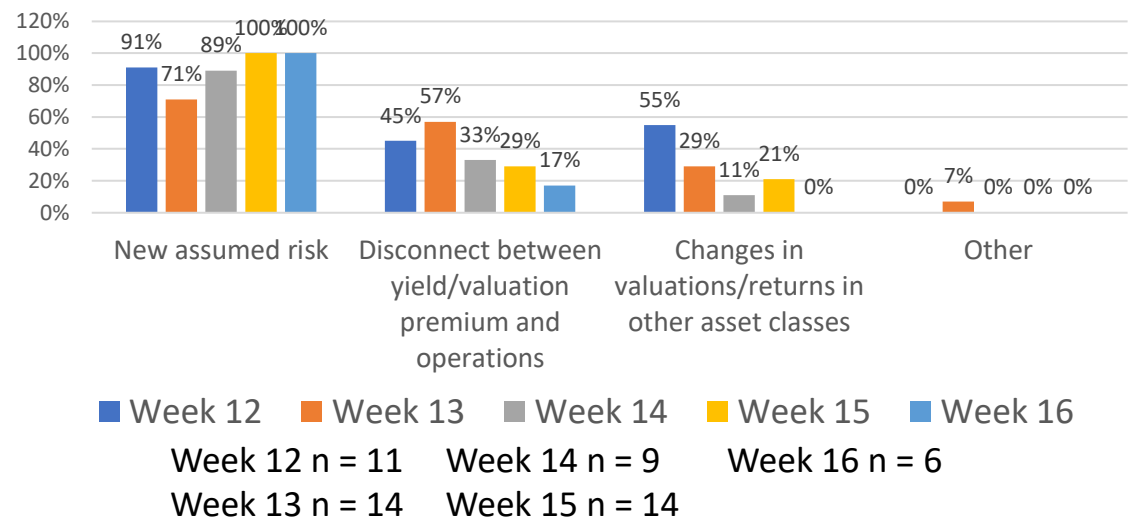
# Do you think the transaction landscape has changed in terms of market participants?



# If you answered "yes" do you think the future transaction landscape will see changes in:

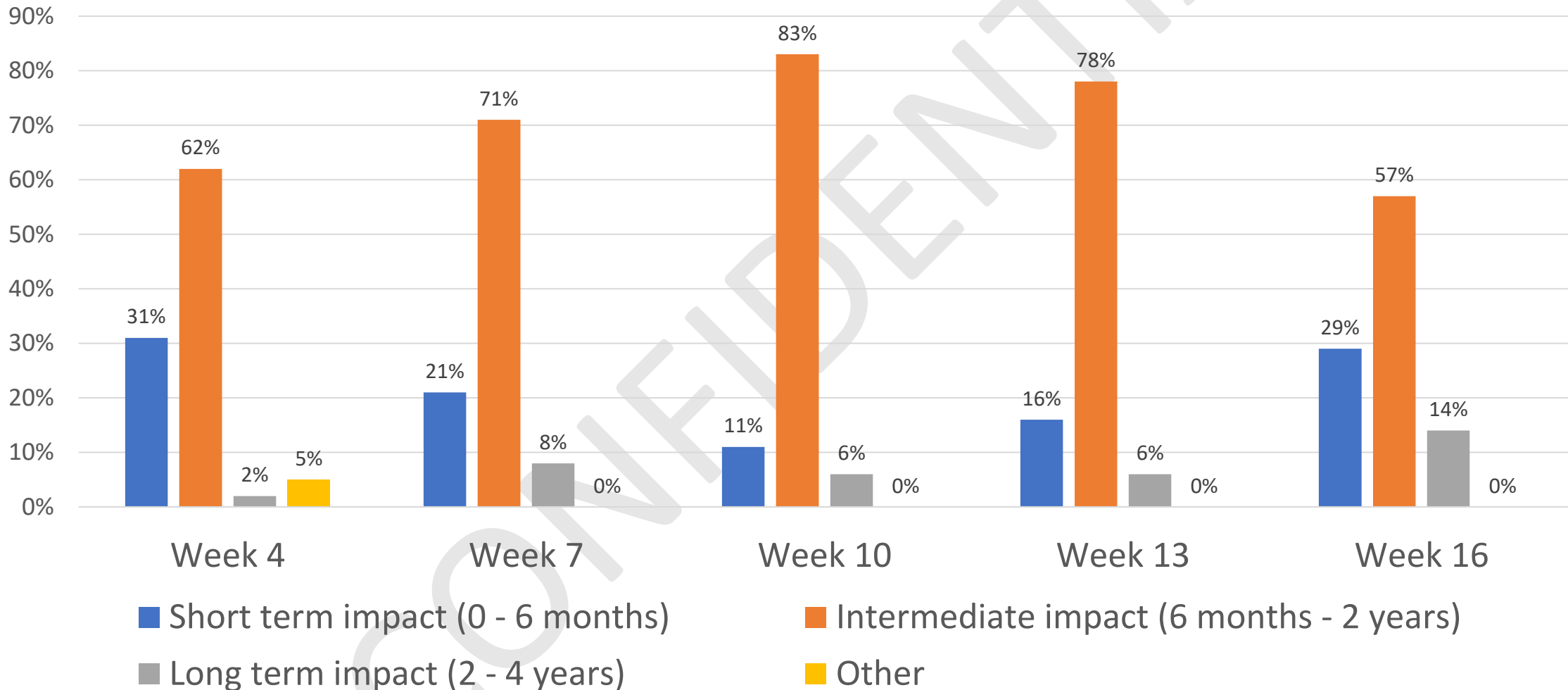


# If you answered "yes" to what do you attribute the change to be driven by:





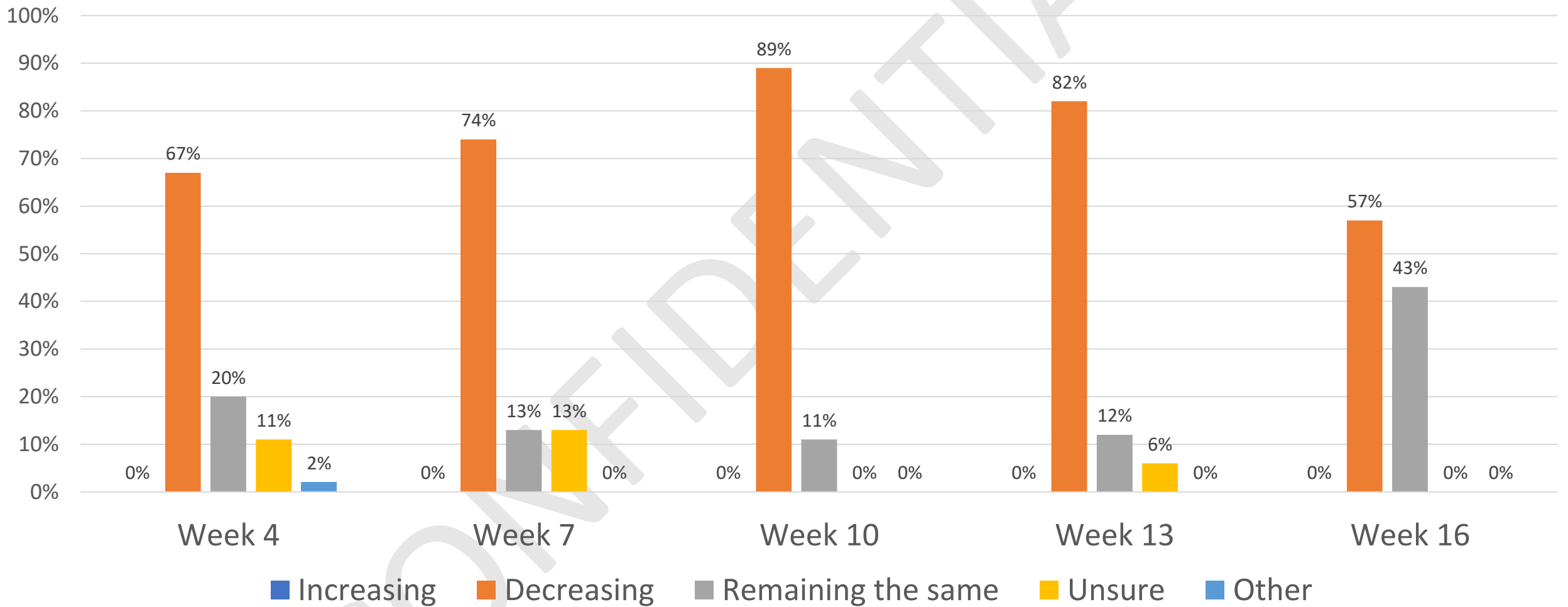
# Do you think that the COVID-19 pandemic will have an adverse impact on sector valuations that will last:



Week 2 n = 39  
 Week 3 n = 29  
 Week 4 n = 42  
 Week 5 n = 34  
 Week 6 n = 28  
 Week 7 n = 24  
 Week 8 n = 23  
 Week 9 n = 20  
 Week 10 n = 18  
 Week 11 n = 16  
 Week 12 n = 15  
 Week 13 n = 18  
 Week 14 n = 10  
 Week 15 n = 16  
 Week 16 n = 7

Note: Question was not asked week 1

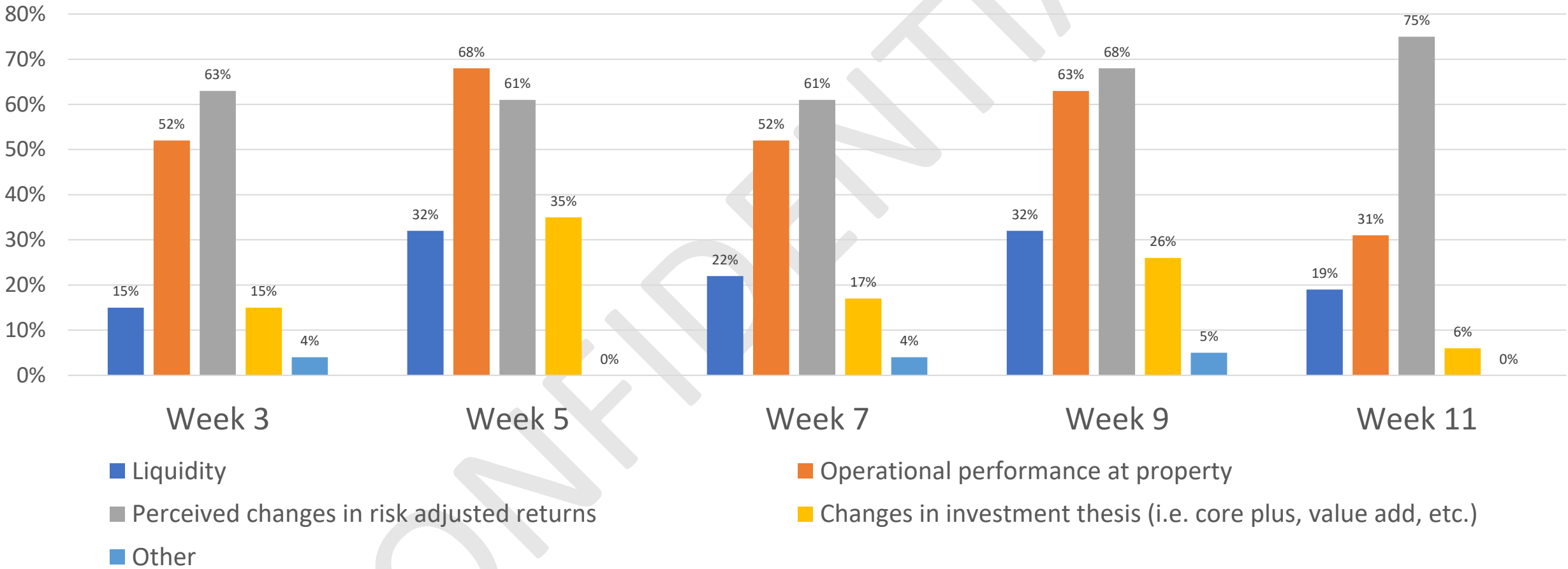
With regards to transaction marketplace, do you anticipate market values:



Note: Question was not asked week 1

Week 2 n = 39	Week 6 n = 28	Week 10 n = 18	Week 14 n = 10
Week 3 n = 28	Week 7 n = 23	Week 11 n = 16	Week 15 n = 16
Week 4 n = 44	Week 8 n = 23	Week 12 n = 15	Week 16 n = 7
Week 5 n = 33	Week 9 n = 19	Week 13 n = 17	

# Based on your answer do you attribute this to:



Note: Question was changed Week 12

Week 2 n = 38	Week 6 n = 28	Week 10 n = 17
Week 3 n = 27	Week 7 n = 23	Week 11 n = 16
Week 4 n = 41	Week 8 n = 23	
Week 5 n = 31	Week 9 n = 19	